



C O - L O C A T E D



Healthcare  
PACKAGING  
EXPO

October 14–17, 2018 • Chicago, Illinois USA

# THE MAIN EVENT

[packexpointernational.com](http://packexpointernational.com)

**RULES & REGULATIONS**



Healthcare<sup>+</sup>  
PACKAGING  
EXPO

**Exhibitors understand and agree that the PACK EXPO International/Healthcare Packaging EXPO Rules and Regulations are an integral and binding part of the Show and contracts. Following these guidelines will help lead to a successful show for all PACK EXPO International/Healthcare Packaging EXPO exhibitors.**

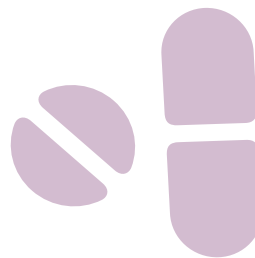
**SPACE RATE** – All drayage/material handling is included in your space rate, provided your shipment/truck checks in at McCormick Place by 2:00 p.m. on your assigned targeted move-in date. See the Exhibitor Service Manual for the Targeted Move-in Schedule.

A special assessment will apply to any inbound shipments which arrive after 2:00 p.m. Monday–Friday, all day Saturday (inbound only), and on any advanced warehouse shipments. See the Exhibitor Service Manual for pricing of special assessments.

The space rate will include a one-time spot of equipment and display material. Any additional rigging or booth work will be at the exhibitor's expense—see the Exhibitor Service Manual for pricing. All outbound drayage is included in the space rate and no overtime charges and no special assessments will apply.

**NOTE: Space rate includes drayage for the Primary Exhibitor's\* display material and equipment only. Any additional product or equipment is subject to additional billing.**

**\*Primary Exhibitor is defined as the exhibitor who signs the Exhibit Space Application.**



**1. SHOW MANAGEMENT** – PACK EXPO International/Healthcare Packaging EXPO is the property of PMMI – The Association for Packaging and Processing Technologies, Incorporated, hereinafter referred to as PMMI or Show Management. Both PACK EXPO and Healthcare Packaging EXPO are produced by PMMI and hereinafter are referred to collectively as the “Show.” PMMI will provide all show management functions and establish all show policies. Rulings by Show Management (PMMI) shall, in all instances, be final with regard to use of any exhibit space.

Each prospective exhibitor is required to submit an **Exhibit Space Application**. By doing so, the exhibitor subscribes to the **PACK EXPO International/Healthcare Packaging EXPO** Rules and Regulations, which is a part of the **Exhibit Space Application**.

Each exhibitor will be provided access to the online Exhibitor Service Manual, which will also be considered an extension of the Exhibit Space Application.

**2. DIGNITY** – It is intended that **all PACK EXPO/Healthcare Packaging EXPO Shows** be a serious and dignified offering of products and services of value to the packaging and processing industries.

Further, Show Management (PMMI) may take any action it deems appropriate (including, but not limited to, expulsion from a show and/or suspension or elimination of seniority) against an exhibitor for conduct detrimental to the show, as determined in the sole discretion of Show Management.

**3. WHAT MAY BE EXHIBITED** – The show is designed for display and demonstration of processing and packaging machinery, packaging-related converting machinery, packaging materials used with such machinery, materials used for protective purposes, contract packaging, containers that hold a product for industrial or consumer distribution, material handling equipment that is of a “fixed installation” nature, processing and packaging related publications, and certain machinery sub-assemblies and/or sub-systems (including computer hardware/software) which will be demonstrated in a significant processing and packaging application. The phrase “demonstrated in a significant processing and packaging application” means that the product(s) must be displayed at the show as an integral part of the processing and packaging related equipment that the product(s) was designed for, or must be shown on a demonstrating unit illustrating the processing and packaging function. This may be accomplished by demonstrating the function on a monitor providing the plans comply with item 19.

## **EXHIBITING PRODUCTS OR MACHINERY NOT OF YOUR MANUFACTURE**

Items required to make display effective: An exhibitor may require the use of machines or materials that are not of their own manufacture or sold by them in the regular course of business in order to demonstrate properly the product(s) being exhibited. For instance, to demonstrate a wrapping machine, an exhibitor may need to use materials he does not himself manufacture or sell; conversely, a film manufacturer may need to use a machine he does not manufacture or sell. Under such conditions the following rules shall apply:

**A. Equipment** – Equipment being shown may not be displayed for comparison purposes (such as retrofitting the machine with new parts to show improved operating efficiency, etc.) without the approval of the OEM.

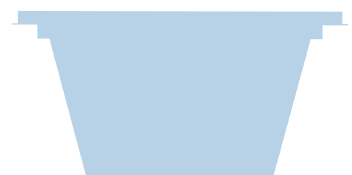
**B. Machines** – Machines used to demonstrate a product must, if possible, be obtained from another exhibitor in the show. If no machine is available from another exhibitor, a machine obtained from a non-exhibitor may be used. In no case will promotion of the non-exhibitor machine be permitted in any way, nor shall personnel of the non-exhibiting company be allowed to work in the exhibitor’s booth.

**C. Materials** – Exhibitors shall use materials manufactured by other exhibitors wherever possible. Non-exhibitor materials may not be promoted in any way other than an imprint of the manufacturer’s name on the material.

**D. Other Items** – Some exhibitors demonstrate machines or materials by wrapping candy, gum, food products, clothing, etc. No special permission is required for such items. Only products that fall under a PMMI Product Category can be admitted and exhibited. Exhibitors may not write-in text or a new product category code on the listing form, as these entries will not be considered approved. Show Management and the Eligibility Committee reserve the right to determine the eligibility of all exhibit space applicants and individual products to be exhibited.

Show Management reserves the right to group certain products in specific areas or pavilions.

(Also see Rule 6, SUBLETTING OF SPACE.)





**4. SPACE ALLOWANCE** – Minimum booth size is 100 sq. ft. per exhibitor, except where Show Management has developed a booth of lesser size. Show Management will cooperate with each exhibitor to provide the desired type of booth, but cannot guarantee the availability of any particular booth size or configuration.

**NOTE: A booth may have a main aisle frontage of not more than 3 times its depth.**

Combinations of two or more of the spaces shown in the space diagram may be selected to make up one booth subject to limitations set forth above. Where the utility core is included in the booth, such as in a three-sided booth, the total area occupied will be charged at the regular space rate and the utility core footage should be included under “Total Square Feet” in the Exhibit Space Application.

**Non-Contiguous Space** – No exhibitor may choose more than one space using their own priority number if the booths are not contiguous. To choose additional space, PMMI members have to wait until all PMMI members have had the opportunity to choose and non-members have to wait until all non-members have chosen space. (Note: The committee defines contiguous space to mean a booth that is adjoining or can cross a cross aisle but not a main aisle.)

**5. COST OF SPACE** – The cost of booth space is set annually by the PMMI Board of Directors. The cost of booth space includes: \$3.50/sq ft paid to PACK EXPO Services for drayage/material handling; attendance promotion and publicity; customer invitations; printed show guide listing, online directory listing; Exhibitor Service Manual; perimeter guard service; and general illumination.

Exhibit space rental fees will be paid as follows:

- 25% non-refundable deposit to accompany Exhibit Space Application.
- 50% payment due by April 11, 2018.
- Final payment due June 15, 2018.

Show Management will provide pipe and drape of a standard color not to exceed 8’ in height for back walls and 36” side dividers only. Those exhibitors desiring pipe and drape of a different color or size, other than what Show Management deems “standard,” shall do so at their own expense.

In the event that an exhibitor has any overdue or outstanding balance on any other PMMI product or service, PMMI reserves the right to apply any payments made by the exhibitor toward any Show to satisfy those outstanding past due balances.

**6. SUBLETTING OF SPACE** – The exhibitor **agrees not to assign, sublet, share,** or apportion space or any part thereof allotted to the exhibiting company, nor to exhibit, advertise, or offer for sale goods other than those manufactured or sold by the exhibiting company in the regular course of business.

Exhibitors are not allowed to trade booth spaces. The original contract on file with Show Management denotes which exhibitor is entitled to any given space.

(Also see Rule 3, WHAT MAY BE EXHIBITED.)

**7. CANCELLATION OR REDUCTION OF SPACE**  
Exhibitors may cancel from the show or reduce their space subject to the following conditions and restrictions:

**A.** The exhibitor shall give Show Management notice in writing of his intention to cancel or withdraw from the show and shall forfeit his 25% non-refundable deposit fee, with a maximum forfeiture of \$10,000\*.

**B. In the event the said notice of cancellation is received by PMMI after April 11, 2018, and prior to June 15, 2018, the exhibitor will forfeit any monies paid to date up to 75% of the total booth cost, with a maximum forfeiture of \$10,000\*.**

**C. In the event a notice of cancellation is received after June 15, 2018, the exhibitor shall be obligated and agrees to pay the total cost of space assigned.**

*\*Payments made above the \$10,000 forfeiture fee will be reserved as a credit towards a future show within 24 months. In the event that the exhibitor does not participate in a PACK EXPO/PMMI show within 24 months, the credit will be forfeited.*

**D. In the event of cancellation, Show Management has the right to use this space to suit its own convenience, including selling the space to another exhibitor, without any rebate or allowance to the canceled exhibitor.** Show Management assumes no responsibility for having included the name of the canceled exhibitor or descriptions of his products in the printed show guide, online exhibitor directory, brochures, news releases, website or other materials.

**E.** In the event any exhibitor requests a **space reduction** from the originally assigned space (this includes mergers, acquisitions, or other similar scenarios whereas one exhibitor reduces or releases originally assigned space to co-locate with another exhibitor), the reduction will be treated as a cancellation and the exhibitor will be subject to the same conditions and restrictions set forth in Rule 7 A, B and C above.

**F. Any exhibitor requesting a reduction in space is subject to reassignment.**

**8. DEFAULT OF OCCUPANCY** – Any exhibitor failing to occupy by noon, Saturday October 13, 2018, the space contracted for but not canceled is obligated to pay the full cost of such space. In that event, Show Management shall have the right to regard the space as canceled and have the privileges described in Rule 7D.

**9. OUTSIDE ACTIVITIES AND EXHIBITS** – Exhibitors agree, subject to expulsion of their exhibit from the show, not to exhibit their products outside McCormick Place in the City of Chicago during the exposition. Exhibitors also agree not to conduct any activity that would induce visitors to leave the exhibit building during show hours.

Exhibitors are not permitted to hand out promotional items in aisles or common areas inside and/or immediately surrounding McCormick Place.

**10. BUILDING OCCUPANCY/CANCELLATION OF EVENT** – In case the premises of McCormick Place are destroyed or damaged, or if the show fails to take place as scheduled or is interrupted and/or discontinued, or access to the premises is prevented or interfered with by reason of any strike, lockout, injunction, act of war, act of God, emergency declared by any governmental agency or by Show Management, or for any other reason, this contract may be terminated by PMMI. In the event of such termination, the exhibitor waives any and all damages and claims for damages, and agrees that the sole liability of PMMI shall be to return to each exhibitor his space payment, less his pro-rata share of all costs and expenses incurred and committed by PMMI.

**11. EXHIBIT HOURS** – Each exhibitor is required to keep at least one attendant in his booth during all show hours, subject to removal of his exhibit from the show at his expense. The official show schedule is as follows:

**October 14, 2018, Sunday 9:00 a.m. – 5:00 p.m.**

**October 15, 2018, Monday 9:00 a.m. – 5:00 p.m.**

**October 16, 2018, Tuesday 9:00 a.m. – 5:00 p.m.**

**October 17, 2018, Wednesday 9:00 a.m. – 3:00 p.m.**

**A. Admission – No one under 14 years of age (including infants) will be permitted onto the exhibit floor at anytime during move-in, show days, or move-out.**

**B.** No one will be permitted in any exhibitor's booth at any time during installation or dismantling of the show or during the hours the show is not open to visitors on show days, unless he himself is, or is accompanied by, a person able to identify himself positively as an employee or authorized representative of the exhibitor **and is badged accordingly**. Violators will be subject to expulsion for the balance of the show, and subject to be ruled ineligible for the next Show.

**12. INSTALLATION AND DISMANTLING** – Exhibitors will be assigned a targeted move-in date on which their shipment must be delivered to McCormick Place. Penalties will be assessed for failure to meet this schedule. Show Management reserves the right to schedule deliveries. All exhibits must be installed by 2:00 p.m., Saturday, October 13, 2018, for inspection by the PMMI Show Committee. If installation of exhibit has not been started by 2:00 p.m., Saturday, October 13, 2018, Show Management reserves the right to authorize the official contractor to affect the necessary installation of the exhibit at the exhibitor's expense.

**NOTE: Crates must be kept within the confines of the exhibitor's booth and may not stand in the aisle or service core.**

Dismantling will start only after the close of the show at 3:00 p.m., Wednesday, October 17, 2018. Penalties may be invoked for violation of this provision. Exhibitors will be notified of the date and time by which their exhibit materials must be removed from McCormick Place. Show Management reserves the right to schedule removal of all exhibit materials from McCormick Place.

**NOTE: In the event any exhibitor fails to remove his exhibit in the allotted time, Show Management reserves the right to authorize the official contractor to ship the exhibit materials through a carrier of Show Management's choosing, or to a storage warehouse, subject to the exhibitor's disposition, or make such other disposition on this property as it may deem desirable without any liability to Show Management.**

**13. SERVICE ORGANIZATION** – Show Management and McCormick Place will designate contractors to perform work at the exhibitor's expense. Where union personnel are required by McCormick Place or by contractors involved, it shall be the exhibitor's responsibility to comply with such requirements. In no event shall PMMI be responsible for the conduct of contractors or their employees. PMMI assumes no responsibility for failure to perform by contractors, their charges, or any other matter relating to contractors



or McCormick Place. The foregoing includes services rendered to the exhibitor including but not limited to drayage, machinery moving and erecting, rental of furniture, booth and floral decorating, photography, drinking water, telephone service, electricians, plumbers, carpenters, special sign work, etc.

**14. ARRANGEMENT OF EXHIBITS** – All exhibitors shall arrange their displays so they utilize only the booth area contracted for, and in such manner as to recognize the rights of other exhibitors and show visitors, and to conform to the overall pattern developed by Show Management.

**There are two types of aisles:**

- **Main Aisles:** Aisles that are perpendicular to the main entrance of any given hall.
- **Cross Aisles:** Aisles that are non-parallel to the main aisles.

**There are six types of booths:**

- **In-Line Booth:** A booth facing a main aisle with another exhibitor on each side or an exhibitor on one side and a cross aisle on the other (a corner booth).
- **Perimeter Wall Booth:** A booth that backs against a wall of the exposition hall.
- **Aisle-to-Aisle Booth:** A combination of in-line booths back-to-back, facing two aisles but not on cross aisles.
- **REVISED. Peninsula Booth:** A booth facing two main aisles and a cross aisle with two exposed corners.

There are two types of Peninsula Booths:

**End-Cap:** Backs to Inline (linear) booths.

**Split-Island:** Backs to another Peninsula booth.

- **Island Booth:** A single block of space facing two main aisles and two cross aisles with four exposed corners.

**A. HEIGHT REGULATIONS:**

**a.1. In-Line Booth:** Booths under 1,500 sq. ft. are allowed a maximum height of 12' and booths 1,500 sq. ft. and over are allowed a maximum height of 18' for all display material including logos, graphics and hanging signs. All display material and machinery must be set back at least 1' from all aisles.

All display material and machines over 4' in height must be placed 5' from the main aisle and 10' from any adjoining exhibits and/or cross aisle. (See illustration on page 7 further showing the 5' x 10' setback area.)

**NOTE: Any logo or graphics facing a neighboring exhibit (including the neighbor behind you) must be set at least 10' from the adjacent exhibit. All back walls over 8' and all sidewalls must be finished and free of graphics and/or logos on the side facing a neighboring exhibit. (See illustration on page 7.)**

(Also see Rule 14. a.6, NOTE GOVERNING ALL EXHIBITS.)

**a.2. Perimeter Wall Booth:** Back wall cannot be more than 12' high. All display material and machinery must be set back at least 1' from the main aisle so as not to obstruct the sightline of adjoining booths.

All display material and machines over 4' in height must be placed 5' from the main aisle and 10' from any adjoining exhibits and/or open corner. (See illustration on page 8 further showing the 5' x 10' setback area.)

**NOTE: Any logo or graphics facing a neighboring exhibit (including the neighbor behind you) must be set at least 10' from the adjacent exhibit. All sidewalls over 8' must be finished and free of graphics and/or logos on the side facing a neighboring exhibit. (See illustration on page 8.)**

(Also see Rule 14.a.6. Note Governing All Exhibits.)

**a.3. Aisle-to-Aisle Booth:** Booths under 1,500 sq. ft. are allowed a maximum height of 12' and booths 1,500 sq. ft. and over are allowed a maximum height of 18' for all display material including logos, graphics and hanging signs. All display material and machinery must be set back at least 1' from all aisles.

All display material and machines over 4' in height must be placed 5' from both main aisles and 10' from the adjoining exhibits. (See illustration on page 9 further showing the 5' x 10' setback area.)

**NOTE: Any logo or graphics facing a neighboring exhibit (including the neighbor behind you) must be set at least 10' from the adjoining exhibits. All back walls over 8' and all sidewalls must be finished and free of graphics and/or logos on the side facing a neighboring exhibit. (See illustration on page 9.)**

(Also see Rule 14.a.6, NOTE GOVERNING ALL EXHIBITS.)

**REVISED. a.4.1 Peninsula (End-Cap) Booth:**

Booths under 1,500 sq. ft. are allowed a maximum height of 12' and booths 1,500 sq. ft. and over are allowed a maximum height of 18' for all display material including logos, graphics and hanging signs. All display material and machinery must be set back at least 1' from where the main aisles and cross aisle meet.

All display material and machines over 4' in height must be placed 5' from the main aisle and 10' from any adjoining

exhibit. (See illustration on page 10 further showing the 5' x 10' setback area.)

**NOTE: Any logo or graphics facing a neighboring exhibit (including the neighbor behind you) must be set at least 10' from the adjoining exhibit. All back walls over 8' and all sidewalls must be finished and free of graphics and/or logos on the side facing a neighboring exhibit. (See illustration on page 10.)**

(Also see Rule 14.a.6, NOTE GOVERNING ALL EXHIBITS.)

**REVISED. a.4.2 Peninsula (Split-Island) Booth:**

Booths under 1,500 sq. ft. are allowed a maximum height of 12' and booths 1,500 sq. ft. and over are allowed a maximum height of 18' for all display material including logos, graphics and hanging signs. All display material and machinery must be set back at least 1' from where the main aisles and cross aisle meet.

**NOTE: Any logo or graphics facing a neighboring exhibit (including the neighbor behind you) must be set at least 10' from the adjoining exhibit. All back walls over 8' and all sidewalls must be finished and free of graphics and/or logos on the side facing a neighboring exhibit (See illustration on page 10.)**

**a.5. Island Booth:** Booths under 1,500 sq. ft. are allowed a maximum height of 12' and booths 1,500 sq. ft. and over are allowed a maximum height of 18' for all display material including logos, graphics and hanging signs. All display material and machines must be set back 1' from all aisles. (See illustration on page 10.)

(For double-decking privileges and for note governing all exhibits, see Rule 14.a.6.)

**a.6. NOTE GOVERNING ALL EXHIBITS:**

**1.** Exhibitors are required to provide carpet and/or alternative floor covering in their booth.

**2. Hanging Signs:** All hanging signs will be governed by the same height restrictions as display material and the size of the booth. (See Height Regulations 14.a.1 to 14.a.5.)

**NOTE: Any logo or graphics facing a neighboring exhibit (including the neighbor behind you) must be set back at least 10' from the adjacent booth. All back walls over 8' and all sidewalls must be finished and free of graphics and/or logos on the side facing a neighboring exhibit.**

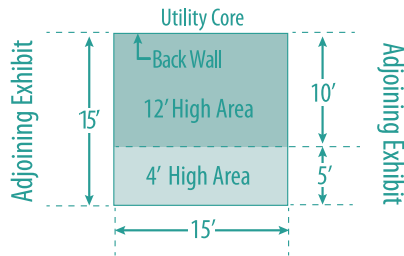
**3.** Any back walls/dividers/fixtures facing adjoining in-line displays shall be "finished" or draped at the exhibitor's expense and shall not carry any lettering, logo, or promotional material that would obviously detract from a neighbor's display.

**4.** Permission to double-deck may be granted by Show Management provided the exhibitor is in compliance with the following:

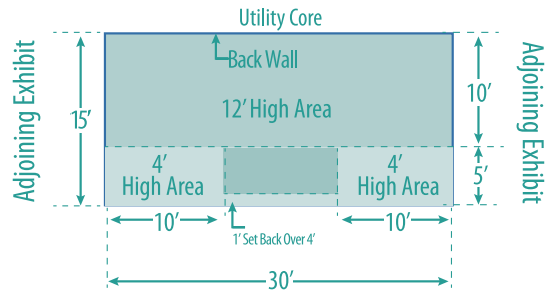
- Only those exhibits which are 2,000 sq. ft. or over in total rented space provided ceiling height allows sufficient clearance in any given area; and
- Double-decking (viewing platforms) must not be placed within 10 linear feet of any main aisle, cross aisle, or neighboring exhibit; and
- The top of the platform deck including guardrails, chairs, tables, umbrellas, streamers, logos, signs, advertising, or display materials may not exceed 18'; and
- Elevated platforms must have guardrails and toe boards so as to prevent injury to persons working on or below such platforms. Railings must consist of a top rail, intermediate rail, and posts, and must have a vertical height of at least 42" from the upper surface of the top rail and the floor. The intermediate rail must be approximately halfway between the top rail and the floor. Openings between the top rail surface and any other surface (such as an intermediate rail or a toe board) shall not exceed 19". Toe boards 4" high shall be installed on each platform unless the space between the top rail and platform floor is enclosed with some type of material (such as Plexiglas) that provides protection from falling objects to persons working or walking below the platform; and
- A detailed exhibit plan must be signed by a structural engineer and must be submitted to Show Management 60 days prior to move-in of the show, and must follow the Cook County fire ordinances. In addition, this drawing must be available for inspection on-site; and
- A sign or signs must be clearly posted indicating the maximum number of people the structure will hold; and
- Fire extinguishers and smoke detectors must be placed on lower level in each sectionalized area or each area that is covered; and
- The exhibit must have 2 stairways leading to the viewing platform if there are 10 or more people at any given time, and must be 3' in width and cannot spiral or wind; and
- If the exhibit structure is over 1,000 sq. ft., a fire guard watch must be hired; and
- Builder of exhibit must be able to supply documentation that the structure passes the NFPA Standard 703 Class A Code.

**B. Display Material** – Defined as any item other than the exhibitor's product used in the booth. This especially refers to such items as **hanging signs, graphics**, light standards, signs, mirrors, display racks, counters, display cases, planters and plants, and similar items which are not normally sold by the exhibitor. (See Rule 19. DVDs, motion pictures, or sound system restrictions.)

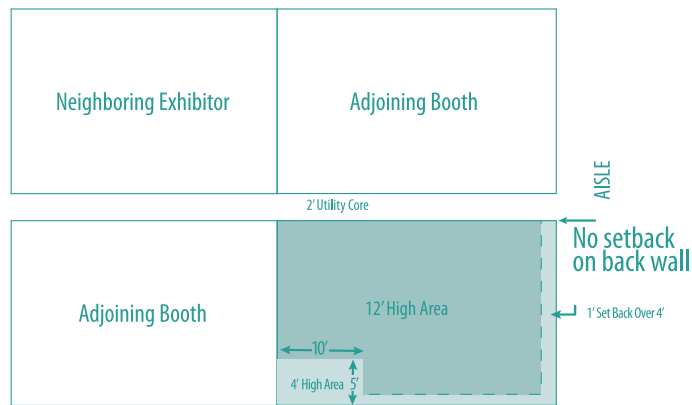
IN-LINE BOOTH 14.A.1\*  
(SAMPLE 15' X 15' BOOTH)



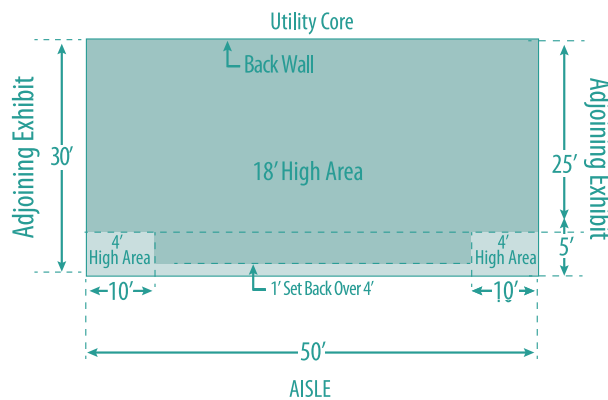
IN-LINE BOOTH 14.A.1\*  
(SAMPLE 30 X 15' BOOTH)



SAMPLE IN-LINE CORNER BOOTH  
(UNDER 1,500 SQ FT)



IN-LINE BOOTH 14.A.1\*  
(SAMPLE 50 X 30' BOOTH)  
(1,500 SQ FT OR OVER)

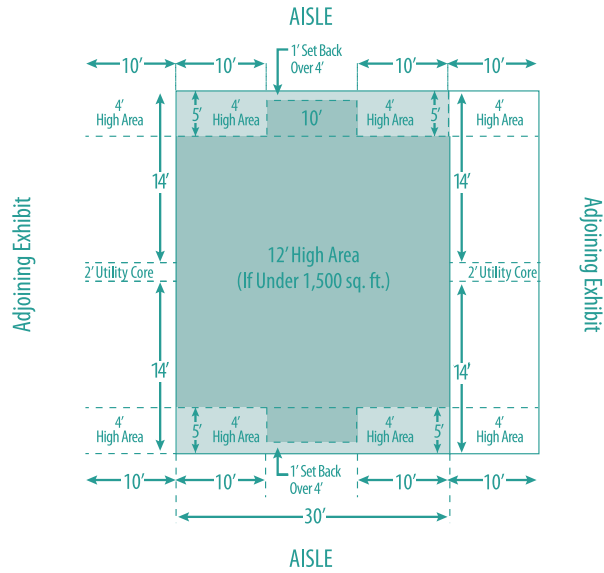


• See Rule 14.a.1 on page 5 •

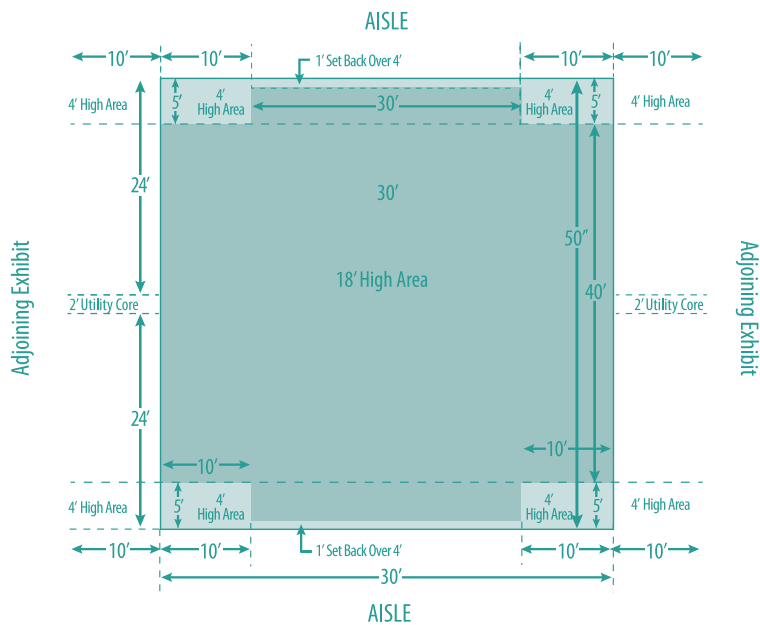




**AISLE-TO-AISLE BOOTH 14.A.3\***  
(SAMPLE 30' X 40' BOOTH)  
(UNDER 1,500 SQUARE FEET)



**AISLE-TO-AISLE BOOTH 14.A.3\***  
(SAMPLE 50' X 50' BOOTH)  
(1,500 SQUARE FEET OR OVER)



• See Rule 14.a.3 on page 5 •





**C. Machines** – Machines may be exhibited in their normal commercial form, regardless of height, but no portion of any machine or skid may be closer than one foot (1') from any aisle. **(See rule governing size of booth.)** The height may not be artificially increased except that the machines may be on skids or platforms of a reasonable size. However, all companies that display machines **over 4' in height must place said machines 5' from the main aisle and 10' from any adjoining exhibits to avoid blocking the view of a neighboring booth.** Show Management will review the location of these machines in the exhibitor's booth prior to or during the show.

**D. Building Columns** – If a building column falls within the exhibit area that is restricted to 4' height, it may be decorated or used for display purposes, provided:

1. The decorative or display material is not over 12' high, (otherwise the column will be governed by the same height restrictions as display material), and;
2. The diameter of the column is not increased by more than 24".

**E. Lighting** – Show Management reserves the right to restrict the use of glaring or irregular lighting effects, including track lights. Light bulbs or other intense light sources must not be visible from aisles. **The use of strobe lights or other flashing signs are not permitted. The use of neon, fiber optic, and rotating signs are permitted as long as they are not flashing or a distraction to neighboring booths.**

All lights/standards shall be governed by the same height restrictions as display material.

**REVISED. F. Appearance** – An exhibitor is responsible for keeping his booth sightly. Displaying an unfinished surface to neighboring booths is not permitted. Surfaces facing neighboring booths must be single color with no exposed ribbing. Exhibitors must arrange to remove excessive amounts of trash or waste materials during show hours.

**G. Aisles** – Aisles belong to the show and may not be used by an exhibitor. All business must be conducted within the booth and equipment must be so arranged that show visitors do not stand in the aisle while examining equipment or watching demonstrations. No exhibit or advertising matter will be allowed to extend beyond the space allotted to the exhibitor. **No exhibitor's product, equipment, or booth construction may be so placed as to exclude the view of the neighboring exhibits from visitors passing through the aisles, as determined by Show Management.**

**H. Utility Core** – Utility cores belong to the show and may not be used by the exhibitor for any purpose except connecting equipment to utilities. Any property found in the utility core before, during, or after the show will be removed without notice at the exhibitor's expense.

**I. Fire Regulations** – All booth materials shall be fire resistant. No exhibitor shall have more than one day's supply of materials in booth or storage area. This is in compliance with the Cook County laws, ordinances, and regulations pertaining to health, fire prevention, and public safety. Compliance with such laws is mandatory and the sole responsibility of the exhibitor.

**J. Storage** – Exhibitors shall provide needed storage within their own booths. Supplies for more than one day's requirements may be stored in the special area provided by Show Management (See Rule 20, Supplies or Operating Equipment.) (Also see above fire regulations.)

**K. Attire** – In keeping with the business-like atmosphere, all booth personnel shall wear acceptable business attire or corporate identity uniforms. Show Management considers as inappropriate apparel and/or costumes not normally worn by most business people in offices or factories. This rule applies to company personnel and any exhibit personnel hired for the show period. Decision of Show Management is final in this regard.

**L. Approval** – All exhibitors are required to submit their plans in advance for approval by Show Management if such plans include the use of unusual effects or methods of presentations of the product.

**15. GAMES, ATTENTION-GETTERS** – The purpose of the show is to present a serious, business-like atmosphere for the promotion or display of exhibitor products. Activities such as games, on-site drawings/giveaways, motorcycles, automobiles, putting games, and animated devices are allowed but must be conducted so as to not be disruptive to attendees and neighboring exhibitors. All attention-getting activities must be set back into the booth a minimum of 5' from all aisles and neighboring exhibitors in order to allow sufficient room for viewing, and under no circumstances can such activities block aisles or a neighboring booth. Exhibitors are responsible for the cleaning of any excessive amount of trash or garbage in or around the exhibitor's booth and the exhibit hall caused by such activities.

Any device or activity that Show Management considers to be objectionable, unsafe, or disruptive to neighboring exhibitors or attendees is prohibited and will be halted. It is impossible to list every conceivable idea which would fall under this proscription, but included, and not limited to, would be live performances, magicians, freaks, well-known personalities not regularly employed by the exhibitor, photographic facilities, popcorn machines, fortune tellers, dart games, live music, live animals, fish tanks, golf simulators, strobe lights, and any other activities which creates an excessive or disruptive amount of noise. Show Management, at its sole discretion, may take any action it deems appropriate (including, but not limited to, expulsion

from a show and/or suspension or elimination of priority/ seniority) against an exhibitor for conduct detrimental to the show.

**16. SALES SOLICITATIONS** – An exhibitor shall not solicit sales from another exhibitor except within his own booth. Any exhibitor found to be in violation of this rule would be subject to expulsion of his exhibit from the show.

An exhibitor shall not be permitted to solicit sales from another exhibitor or visitor on a “cash and carry” basis. Exhibitors shall be permitted to take written orders for a sale within the confines of their booths. Items can be shipped following the show.

**17. SIGNS** – Every exhibitor must identify his booth by company name and location in a manner readily visible from the aisle. Lighted signs must conform to the requirements of Rule 14, Arrangement of Exhibits. “Sold To” signs are limited to a size of 8 1/2 x 11 inches. If a machine or other items in a booth have been borrowed from another exhibitor, visitors may be referred to that other exhibitor by a sign, not over 8 1/2 x 11 inches. This sign may give the name of the machine, the words “Loaned By” or “Supplied By” and the name and booth number of the other exhibitor. Products of a non-exhibitor may not be so identified. All other signs shall conform to the height limitations applicable to display material in the area of the booth in which the sign is used. (See Rule 14.a.6 Note Governing All Exhibits, paragraph 2).

**18. HEADROOM, UTILITIES** – See space diagram for information on headroom. Utilities such as electricity, compressed air, water, drain, internet, and telephone are available from McCormick Place, but Show Management makes no guarantees as to the availability of such utilities and the exhibitor agrees not to hold Show Management responsible for any failure or unavailability of utilities or installation personnel.

**19. DVDs, MOTION PICTURES, SOUND SYSTEMS, NOISE** – All sound systems used with demonstrations, motion pictures, and product presentations, etc., **must be constructed to contain the sound.** Motion pictures relating to the exhibitor’s product will be permitted, as will DVDs and self-contained audio visual devices, but the sound systems **must not** be audible in a neighboring booth or from the aisle. **Machines or devices that create excessive noise may be restricted to periodic operation. The decision of Show Management in this regard shall be final.**

All motion pictures, sound systems, DVDs and audiovisual devices shall be governed by the same height restrictions as display materials (see Rule 14.a.1 - a.5, Height Restrictions), **and** must be set back 5’ from any aisle.

Any oversized multimedia/image devices presentation must be 10 linear feet from a cross aisle or neighboring booth.

**Music Performance:** The exhibitor acknowledges that any live or recorded performance of copyrighted music, which occurs in their booth, must be licensed from the appropriate copyright owner or agent. The exhibitor undertakes full responsibility for obtaining any necessary licenses and agrees to indemnify and hold harmless PMMI from any damages or expenses incurred by PMMI due to the exhibitor’s failure to obtain such licenses. Devices that create excessive noise may be restricted to periodic operation. The decision of Show Management in this regard shall be final.

**20. SUPPLIES OR OPERATING EQUIPMENT**– Arrangements must be made with the official Show Contractor before October 14, 2018, for delivery, during non-show hours, of supplies such as flexible materials, cartons, and products to be packaged. No deliveries may be made during the show hours.

**21. DELIVERY AND REMOVAL DURING SHOW**– Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during the show unless permission is first secured in writing from Show Management.

**22. SOUVENIRS AND REFRESHMENTS** – Exhibitors may dispense promotional items such as sales literature, buttons, stickers, lapel pins, etc., but only from within the confines of their booth.

Refreshments, including alcoholic beverages, may be distributed and served from within an exhibitor’s booth at the exhibitor’s own risk and expense. The serving of all refreshments must be confined within the exhibitor’s booth so as not to block aisles or a neighboring exhibitor.

Exhibitors must comply with all applicable Federal, State, and Local Sanitary and Safety laws and must comply with McCormick Place’s Catering Department’s food and beverage distribution and sampling regulations.

Exhibitors are responsible for the cleaning of any excessive amount of trash or garbage in or around the exhibitor’s booth and the exhibit hall caused by such activities. **The serving of popcorn and shell peanuts and the use of a popcorn machine are prohibited.**



**23. PHOTOGRAPHY AND SKETCHING** – Cameras or recording equipment\*, including cell phone cameras, may be carried in exhibit area by exhibitors or their official representatives, but under no circumstances may photographs or videos\* be taken without express authority of the exhibitor concerned in each case. Sketching or drawing of machinery on display is prohibited. Use of photographic equipment with tripod or other aisle obstruction will not be permitted during show hours.

\* Additional recording guidelines will be provided in your Exhibitor Service Manual, formulated to specify required labor and to monitor electrical safety as specified by the Cook County electrical code.

**24. SAFETY, FIRE AND HEALTH** – The exhibitor must comply with all safety, fire, and health ordinances regarding installation and operation of equipment. All display, exhibit materials, and equipment must be reasonably located and protected by safety guards and fireproofing to prevent fire hazards and accidents. All product demonstrations involving any moving or potentially hazardous machines, displays or parts must have hazard barriers to prevent accidental injury to spectators. The decision of Show Management in this regard shall be final.

**Rejected Displays:** Exhibitor agrees that his exhibit shall be admitted and shall remain from day to day solely on compliance with the rules and regulations herein specified. Show Management reserves the right to reject, eject, or prohibit any exhibit in whole or in any part, or exhibitor or his representatives, for non-compliance with these rules and regulations.

**25. CARE OF BUILDING** – No exhibitor may allow an article to be brought into, or permit any act to be done in McCormick Place, which will increase the premiums or void policies of insurance held by PMMI. No exhibitor may permit any act by its employees by which the premises shall in any manner be marred or defaced. Exhibitor must surrender the space occupied by him in the same condition as at the commencement of occupation. Any damage done to the premises by the exhibitor shall be made good to PMMI or the building owners, as their interests may appear.

**26. THIRD-PARTY BILLING** – All exhibitors who request third-party billing for any services will receive a copy of their final invoice post-show. This will apply to the PACK EXPO Exposition Services (PES) and McCormick Place billing.

**27. EXHIBITOR BADGES** – Show Management will provide exhibitors with one free exhibitor badge for each 75 square feet of contracted exhibit space, or fraction thereof. Example: 100 sq. ft. = 2 badges; 200 sq. ft. = 3 badges, etc.

Exhibitor badges in excess of the free allotment and received by PMMI before the designated cut-off date will be at a cost determined by PMMI, pre-paid only. Badge requests received after the designated cut-off date will be handled on-site and will be charged a fee with payment due at that time. These badges are only for personnel assigned by the exhibitor to staff his booth and are not transferable. Pre-registered exhibitor badges may not be replaced or exchanged on-site. No refunds will be made on badges ordered.

Exhibitor badges will admit wearer to hall during set-up, show days, and teardown. Special buttons or badges will be issued to other individuals properly identified as authorized to work in the hall during installation and dismantling. Badges must be worn in the hall at all times.

**28. REGISTRATION AND ADMISSION** – The show is not open to the general public. A registration fee will be charged for all visitors. An official badge, issued upon registration and not transferable, entitles the wearer to unlimited attendance during scheduled show hours and must be worn at all times in the hall.

Show Management shall have sole control of all admission policies at all times.

Visitor registration will be conducted in advance and at McCormick Place starting no later than 8:00 a.m., Sunday, October 14, 2018.

**29. HOUSING** – The designated Housing Agent for the show, Expovision, will accept requests for advance hotel reservations and assignment. A reservation form and website containing a list of cooperating hotels will be furnished to exhibitors.

**30. INSURANCE** – PMMI and McCormick Place may take precautions to safeguard exhibitor's property by means of regular perimeter guard service. However, they will not be liable for damage or loss to exhibitor's property through theft, fire, accident, or any other cause. Exhibitor should insure his own exhibit and display materials. PMMI will not assume liability for any injury that may occur to show visitors, exhibitors, or their agents and employees, or others.

The exhibitor shall maintain at all times during the show the following insurance coverage and shall furnish a certificate of insurance to PMMI as proof of same.

- a.** Commercial General Liability of at least \$1,000,000;
- b.** Worker Compensation which meets all requirements of the State of Illinois including Employers Liability of not less than \$100,000;
- c.** Commercial Automobile Liability of at least \$1,000,000 combined single limit for all owned, non-owned, hired and rented vehicles operating in or near the facility;
- d.** PMMI and McCormick Place are named as additional insured on all policies, coverage to apply as primary and noncontributory;
- e.** Exhibitors general liability insurance carrier agrees to waive its right of subrogation against PMMI and McCormick Place;
- f.** Exhibitor insurance carriers must currently maintain a minimum AM Best rating of AVIII;
- g.** Exhibitor's insurers will provide PMMI with thirty days written notice in the event of cancellation or material reduction in coverage.

PMMI reserves the right to refuse setup to an exhibitor that does not provide evidence of appropriate coverage.

**31. LIABILITY** – PMMI shall not be liable to the exhibitor in any respect for any claims, losses, expenses, injuries, or damages arising out of or related to the event or the exhibitor's participation in the event due to any act or omission of PMMI or their respective employees or agents, or any third person, whether based on breach of contract or warranty, negligence or other tort, or strict liability, unless directly and solely caused by the gross negligence or willful misconduct of PMMI. PMMI disclaims all warranties, express or implied, including, without limitation, warranties of merchantability and fitness for a particular purpose. PMMI shall not be liable to the exhibitor for any indirect, special or consequential damages, including lost profits, whether based upon a claim or action of contract, warranty, negligence, strict liability or other tort, even if PMMI is aware of the possibility thereof. Notwithstanding any other provision of this agreement, the maximum liability of PMMI to the exhibitor will in no event exceed the lesser of (i) the amount of exhibit fees paid by the exhibitor to PMMI or (ii) \$5,000; recovery of such amount shall be the exhibitor's sole and exclusive legal remedy. Any claim against PMMI by the exhibitor not submitted to, as applicable, PMMI within thirty (30) days of the close of the event shall be forever waived, and no suit or action shall be brought against PMMI more than one (1) year after the event.

**32. INDEMNIFICATION** – The exhibitor shall indemnify and hold harmless PMMI and their respective officers, directors, agents and employees from and against any and all liabilities, damages, actions, losses, claims, costs, and expenses (including reasonable attorney's fees) on account of personal injury, death, or damage to or loss of property arising out of or contributed to by any act, omission, negligence, fault, or violation of a law or ordinance by the exhibitor, its employees, agents, contractors, members, exhibitors, patrons, or invitees. The foregoing shall not apply with respect to any liability, damage, or loss directly and solely caused by the gross negligence or willful misconduct of the entity or person seeking indemnification.

**33. GENERAL** – All matters and questions not covered by the General Information, Rules and Regulations are subject to the decision of Show Management. General Information, Rules and Regulations may be amended at any time by Show Management, and all amendments or additions that may be so made shall be as equally binding on all parties affected as the original General Information, Rules and Regulations. Each exhibitor will be provided access to the Exhibitor Service Manual, which will also be considered an extension of the Exhibit Space Application.

### **34. CONFORMITY WITH CONVENTION**

**CENTER LEASE** – This agreement is subject to all the terms and conditions that PMMI and/or exhibitors, either individually or as a result of being sub-lessees of PMMI, must comply with as a lessee of McCormick Place. In the event of any conflict between the rights or obligations granted or imposed on exhibitors by the General Information, Rules and Regulations and PMMI's lease with McCormick Place, the terms of PMMI's lease with McCormick Place shall take precedence and govern.

**35. PATENT INFRINGEMENTS** – PMMI does not involve itself in patent infringements or trademark disputes before, during, or after the Show. Exhibitors should seek their own legal counsel to resolve such issues.

C O - L O C A T E D



Healthcare<sup>+</sup>  
PACKAGING  
EXPO

October 14–17, 2018 • Chicago, Illinois USA



**FOR QUESTIONS ON THE RULES &  
REGULATIONS, OR TO SUBMIT YOUR BOOTH  
LAYOUT FOR APPROVAL, CONTACT:**

Merideth Newman  
mnewman@pmmi.org  
571.612.3208

Find more information and up-to-date floor plans at:  
**[packexpointernational.com/exhibit2018](http://packexpointernational.com/exhibit2018)**



C O - L O C A T E D



October 14–17, 2018 • McCormick Place  
Chicago, Illinois USA

## **EAC Information Deadline to Register: Monday, August 27, 2018**

### **ATTENTION EXHIBITORS**

Please follow these instructions for registering an EAC for PACK EXPO International and Healthcare Packaging EXPO 2018.

1. Visit [EACShows.com](http://EACShows.com) and use the **Exhibitor Sign In**.
2. From the event menu, select **"PACK EXPO International and Healthcare Packaging EXPO 2018"**. Enter the Exhibitor ID, Exhibitor Primary Contact Email Address, and Password provided to you by show management (*Note: EAC Registration exhibitor ID/password is the same as PEI / HCPE Exhibitor Dashboard exhibitor ID/password*)\*\*
3. Select a service category under "ADD AN EAC". Continue by following the steps noted on your screen.
4. Once registered, your EAC selection will appear on the left side of your login screen. Please use the **Email** link to confirm your registration has processed correctly.

\*\* *If you do not know your login information, please email [expo@pmmi.org](mailto:expo@pmmi.org)*

C O - L O C A T E D



# Insurance Information

October 14–17, 2018 • McCormick Place  
Chicago, Illinois USA

## ATTENTION EXHIBITORS IMPORTANT INSURANCE INFORMATION

Per the space rental agreement between PMMI, the sponsor and producer of PACK EXPO, and McCormick Place, PACK EXPO and Healthcare Packaging EXPO exhibiting companies are *required* to provide a certificate of insurance to PMMI as proof that your company meets the following insurance coverage:

1. Commercial General Liability of at least \$1,000,000;
2. Worker compensation which meets all requirements of the State of Illinois including Employers Liability of not less than \$100,000; **Contact your Broker/Carrier as to how your Home State coverage applies to this event.**
3. Commercial Automobile Liability of at least \$1,000,000 combined single limit for all owned, non-owned, hired or rented vehicles operating in or near the facility;
4. PMMI, McCormick Place and PACK EXPO Services are named as additional insured on all policies, except worker's compensation, coverage to apply as primary and noncontributory;
5. Exhibitors general liability insurance carrier agrees to waive its rights of subrogation against PMMI, McCormick Place and PACK EXPO Services;
6. Exhibitor insurance carriers must currently maintain a minimum AM Best rating of AVIII;
7. Exhibitor's insurers will provide PMMI with thirty days written notice in the event of cancellation or material reduction in coverage.

PMMI reserves the right to refuse setup to an exhibitor that does not provide evidence of appropriate coverage. Please refer to the PACK EXPO International and Healthcare Packaging EXPO Rules and Regulations page 14 for further information.

If you have not done so already, please forward a copy of your insurance coverage to:

Kathy Queen / Insurance Coverage  
PMMI  
11911 Freedom Drive, Suite 600  
Reston, VA 20190  
Email: [kathy@pmmi.org](mailto:kathy@pmmi.org)  
Fax: 703-243-8556

**The areas of coverage mentioned above may not be the only ones to be considered. Therefore, we advise you to consult with your insurance carrier to make sure you have the protection you need. You should consult your Insurance Advisor with regards to any specific coverage that you may need while attending this event.**



## Staff Contacts

### Headquarters

11911 Freedom Drive, Suite 600  
Reston, VA 20190 USA  
Phone: (571) 612-3200  
Fax: (703) 243-8556  
Email: [expo@pmmi.org](mailto:expo@pmmi.org)

### Tradeshows

Laura Thompson, CEM, Sr. Director, Expositions  
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Email: [laura@pmmi.org](mailto:laura@pmmi.org)

Allison Konczyk, Director, Trade Show Operations  
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Email: [akonczyk@pmmi.org](mailto:akonczyk@pmmi.org)

Kelly Faist, CEM, Operations Manager  
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Merideth Newman, CEM, Director, Exhibitor Services  
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Jeremy Adams, Trade Show Assistant  
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Email: [jadams@pmmi.org](mailto:jadams@pmmi.org)

### Trade Show Marketing

Tina Warren, Director of Trade Show Marketing  
Tel: 571-612-3203  
Email: [tscott@pmmi.org](mailto:tscott@pmmi.org)

Lilly Kinney, Trade Show Marketing Manager  
(Attendee Focus)  
Tel: 571-287-6811  
Email: [lkkinney@pmmi.org](mailto:lkkinney@pmmi.org)

Stacy Baker, Trade Show Marketing Specialist  
(Exhibitor Focus)  
Tel: 571-287-6816  
Email: [sbaker@pmmi.org](mailto:sbaker@pmmi.org)

Joyce Su, Trade Show Marketing Coordinator  
Tel: 571-266-4405  
Email: [jsu@pmmi.org](mailto:jsu@pmmi.org)

### PACK EXPO Services

5931 West Campus Circle Drive  
Irving, TX 75063 USA  
Phone (972) 751-9400  
Fax (972) 751-9500  
[www.packexposervices.com](http://www.packexposervices.com)



### Affiliated Company Information

Affiliated Company

Name/Contact

Address

City

State

Zip/Postal Code

Country

Phone

Fax

Email

Web

### Affiliated Company Information

Affiliated Company

Name/Contact

Address

City

State

Zip/Postal Code

Country

Phone

Fax

Email

Web

### Affiliated Company Information

Affiliated Company

Name/Contact

Address

City

State

Zip/Postal Code

Country

Phone

Fax

Email

Web

### Affiliated Company Information

Affiliated Company

Name/Contact

Address

City

State

Zip/Postal Code

Country

Phone

Fax

Email

Web

**Once you submit the affiliated company(ies) listing order form with full payment you will receive a password to enter the product information for each company online.**

Please submit form to [expo@pmmi.org](mailto:expo@pmmi.org) or to our secure fax line, 571-222-1163.



# McCormick Place/SMG

## EVENT EMERGENCY PLAN

**Telephone Numbers:**  
(On-Site locations)

Headquarters Office: \_\_\_\_\_

Press Office: \_\_\_\_\_

Show Management: \_\_\_\_\_

### EMERGENCY RESPONSE PROCEDURES

If an emergency occurs, immediately call McCormick Place Security at:

**McCormick Place: “312/791-6060” (or “6060” from a house phone)**

They will contact the City of Chicago 9-1-1 Center via their direct line. McCormick Place Fire Safety and Security Officers are trained to handle emergencies and will also respond to the incident.

If you choose to call “9-1-1” yourself, be sure to call McCormick Place Security at the above number, immediately thereafter.

#### General information you will need when reporting the incident:

- 1.) What is the nature of the emergency ?
- 2.) Where is it located ?  
(If inside an exhibit hall, report the number near the top of the closest column)

#### If the emergency involves someone who is ill or injured:

- 1.) State the overall condition of the ill or injured person.
- 2.) State the gender and approximate age of this person.

## **SPECIFIC EMERGENCY SITUATIONS**

For **McCormick Place** Emergencies: **312/ 791-6060**...or “**6060**” from a house phone

### **MEDICAL EMERGENCY**

- 1.) Don't *Panic* ! It can cause an ill or injured person to become more excited.
- 2.) Notify Security immediately by calling the appropriate number above.
- 3.) If you cannot leave this person, yell loudly, “*Help... Medical Emergency!*” and give your location.
- 4.) If the person is conscious, ask if he (she) would like you to help him (her).
- 5.) Do not move the person unless his/her life is in further danger.
- 6.) Only perform first aid techniques in which you are trained.
- 7.) Try to avoid any blood exposure. If exposed, advise the EMS personnel.
- 8.) Attempt to keep the ill/injured person calm, warm and re-assured.
- 9.) Protect the person's privacy, and try to avoid letting him/her see any injury.
- 10.) Avoid giving the ill/injured person anything to eat or drink.
- 11.) Once help arrives, lend assistance only if needed or asked.
- 12.) If an AED is needed, there are 92 at McCormick Place, most located in public spaces throughout these facilities. Once the door of an AED cabinet is opened, a signal will be transmitted to our Security Control Center, and in-house emergency personnel will be dispatched at once.

### **FIRE ALARM, FIRE and/or SMOKE SITUATION**

- 1.)  If you hear a fire alarm, see a fire or smell smoke, immediately call Security at the appropriate number above, or by two-way radio. They will notify the Chicago Fire Department, if needed. If you call “9-1-1”, be sure to call McCormick Place Security immediately thereafter. McCormick Place has certified fire personnel on-duty who can quickly handle this situation.
- 2.)  If an evacuation is needed, the Chicago Fire Department and/or Security will make an announcement over the building's P.A. system. They have specific plans, depending on the situation, to inform and direct all building occupants in a calm and clear manner. If it is deemed necessary to evacuate the building, specific instructions will be given by McCormick Place Management. **However, if a “clear and present danger” exists, begin evacuating those in danger to a safer location...**as you report the emergency to McCormick Place Security.
- 3.)  Once outside the building, **DO NOT RE-ENTER** under any circumstances until you are told it is safe to do so. If you believe someone is still in the building, immediately notify the Fire Department or your Supervisor.

### **HAZARDOUS MATERIAL INCIDENT**

- 1.)  Follow the same instructions as given above in Steps #1 through #4 for the “FIRE ALARM, FIRE and/or SMOKE SITUATION”.
- 2.)  Otherwise, keep away from the area of any hazardous spill or leak so that you are not injured or harmed in any way. Many situations involving hazardous materials may not be easily seen or have any odor associated with them. Just because they could not be seen or smelled does not mean the situation is not dangerous.

### **BOMB THREAT CALL**

- 1.)  A bomb threat should **ALWAYS** be taken seriously.

- 2.)  Remain calm and attentive. Keep the caller on the phone as long as possible.
- 3.)  Use a “bomb threat checklist”. If one is not readily available, ask the caller what the bomb looks like, when it will go off, and where/why it was placed.
- 4.)  Listen for identifying characteristics and distinguishing background noises, and write them down, as well as the caller’s responses.
- 5.)  If your phone has “Caller ID”, write down the number or “display” words.
- 6.)  If there is someone else in the room, silently notify them of the call by pointing at the words “bomb threat” in your notes. Do not stop talking to the caller. The second person should call or locate Security immediately by land-line telephone or person-to-person contact. CELLULAR PHONES OR TWO-WAY RADIOS MUST NOT BE USED. They could accidentally detonate the device if within range or frequency.
- 7.)  When the caller has hung up, notify McCormick Place Security and Show Management of the situation, again by a “land-line” telephone or person-to-person contact.
- 8.)  Remain calm and wait for a follow-up threat from the caller.
- 9.) Do not tell anyone else about the threat.

### **SUSPICIOUS PACKAGE OR OBJECT**

- 1.)  If for some reason an envelope, package or object appears suspicious as a possible explosive device, **DO NOT MOVE OR TOUCH IT !.**
- 2.)  Immediately notify McCormick Place Security. Describe the object and why you feel it is suspicious. DO NOT USE A CELLULAR PHONE OR TWO-WAY RADIO. Use a land-line telephone or person-to-person contact. This reduces the risk of the device being accidentally activated.
- 3.)  Facility staff and McCormick Place Security will clear the immediate area of people until proper authorities arrive and take control of the situation. If the facility deems it appropriate to evacuate the building, Show Management will be notified and appropriate steps will be taken.

### **SUSPICIOUS INDIVIDUAL(S)**

Pay attention to your surroundings. Alert McCormick Place Security immediately if you encounter anyone:

- 1.)  Photographing, videotaping or sketching areas not commonly recorded in this manner - such as air intakes, corridors, exits, security checkpoints, etc.
- 2.) Monitoring or asking unusual/specific questions about the event or facility operations, personnel, deliveries, security, etc.
- 3.) Attempting to obtain or steal an event or facility ID badge/pass.
- 4.) Entering or attempting to enter a “restricted” area.
- 5.) Carrying and/or leaving a “suspicious” package or container.
- 6.) Making threatening remarks about the event or our facility.
- 7.) Behaving in a disruptive or an offensive manner.
- 8.) In general, anyone whose conduct appears “out-of-place” with regard to the event or convention industry.



## **When Someone Becomes Suddenly Ill or Injured . . .**

**1) Don't Panic.** If you become excited, the person who is ill or injured may also become excited. If that person is having a heart attack or difficulty breathing, excitement will only compound their problem. (If you do become excited, take a slow deep breath to calm down.)

**2) Call for Help.** Dial "6060" (312/791-6060) and describe what you see regarding the ill or injured person. The McCormick Place Security Officer taking your call will dispatch "in-house" EMS personnel and other officers to assist the victim. If the situation appears serious, Security will immediately notify the Chicago Fire Dept. to send an ambulance. *Be aware that "6060" is a recorded telephone line, and the taped introduction is only 7 seconds long. So stay on the phone!* If you choose to call "911", be sure to call "6060" also -so our own personnel can direct the ambulance and assist.

**3) Don't Move!** Never move someone who is seriously injured, or allow him or her to move - unless there is danger of further injury.

**4) Use Caution Around Blood.** Blood and other bodily fluids can transmit serious diseases. Try to avoid direct contact with your skin and clothes.

**5) Provide Reassurance.** Talk to the ill or injured person, and reassure him or her that qualified help is on the way. *Try to keep the person calm and awake!*

**6) Provide Comfort.** If the person is ill but not injured, let him or her sit or lie down in the position most comfortable to them. People with breathing problems usually feel best when they are sitting-up. Those that feel faint should lie down. Don't allow someone who has fainted to get-up too soon. *Again, never move an injured person unless there is danger of further injury!*

**7) Provide Protection.** If the ill or injured person is lying on the ground, cover him or her to maintain body temperature. If he or she appears to be having a seizure, remove anything in the way that could fall on them. Do not restrain seizure patients or place anything in their mouths. These "old-time" practices can cause serious injury!

**8) Provide Privacy.** Getting sick or injured in public can be embarrassing. If the person is ill but not injured, accompany him or her to a washroom or private office. If the person is injured, try to disperse on-lookers. Stay with the victim until help arrives.

**9) Don't Give the Person Anything to Eat or Drink.** If they become unconscious, they may choke. If they need surgery, they could become obstructed.

**10) Observe Potential Witnesses.** Security may need assistance in obtaining accurate information for their reports. Anyone you see who could be a witness, should be pointed-out.

**11) Advise EMS Personnel What You have Observed and Done for the Victim.** This information could be helpful towards the treatment and overall outcome for someone in need of emergency medical care. Also, advise the paramedics if you had come in contact with victim's blood or other bodily fluids.

*- Courtesy of the McCormick Place Department of Security & Safety*

## *McCORMICK PLACE*

### **EMERGENCY RESPONSE FOR VISITORS**

At McCormick Place, the safety of our visitors has always been of paramount importance.

McCormick Place has been built using the highest standards of safety and fire-resistive construction. Both facilities are equipped with sophisticated fire detection and protection systems and computerized alarm systems. The Hyatt Regency - McCormick Place Hotel and our new Conference Center are also equipped with comparable alarm systems. When an alarm is activated, the system will automatically transmit a signal to Chicago's "9-1-1 Center", the City's emergency communications center. This will initiate an immediate response from the Chicago Fire Department.

In addition, we remain in constant communication with designated high-ranking officials from both the Chicago Police Department and Chicago Fire Department, making us an integral part of the City's emergency response team.

In certain circumstances, as with any facility, an emergency requiring evacuation may occur. McCormick Place has highly trained Security and Fire Safety personnel, which includes many active or former members of the Chicago Police and Fire Departments. Should an emergency occur, we will consult with the organizer of each event to determine appropriate actions.

If the emergency is minor, such as a small fire, the Security and Fire Safety staff may insist that visitors in the immediate area move to a safer location within the same building. If the emergency is greater, the Chicago Fire Department or our own Security and Safety personnel will advise the guests in the facilities over the public announcement system or other means, and most likely have the guests move to another hall or building, until the emergency is resolved.

Since McCormick Place is a complex of interconnected buildings, evacuation to the outside is not always necessary. However, if conditions warrant this, guests will be directed over the public announcement system to exit from the closest "Emergency Exit" and distance themselves from the building. Doors marked with illuminated signage stating "Stairs" also serve as emergency exits. Even in the event of a power failure, all of the emergency systems, including fire alarm systems, will run on emergency power. At anytime, if guests feel the need to exit the building, they can do so through the closest "Emergency Exits" which will remain illuminated for greater visibility and accessibility.

Adjacent to McCormick Place are many open parking lots, roadways and grass areas that can serve as temporary safe areas in which to meet and wait until the emergency is over.

McCormick Place is working with each event to tailor-make an emergency plan suitable for each; however, in general, the easiest way to access these safe areas is:

### **McCORMICK PLACE . . .**

Hall "A": West exits - proceed into the West terrace, go down stairs and exit on King Dr.  
East exits - proceed into the dock area and walk left (North) to the bridge and open grass area, or walk right (South) to the vehicle ramp and proceed down the ramp to exit on King Drive.  
East "Stair" exits - go down stairs into our vehicle tunnels, and proceed South to exit into the 31<sup>st</sup> Street Parking Lot.  
Center exits (Food Pods) – go down the stairs into the vehicle tunnel, and proceed South to exit on King Drive.

Hall "B": West exits - proceed into the West roadway, and walk left (South) to the vehicle ramp. Continue down the ramp and turn left to King Drive, or walk down the stairs and re-enter McCormick Place proceeding to the closest exits (West) into McCormick Square (fountain area) and then walk to King Drive.  
East exits – proceed into the East roadway and walk right (South) across the bridge to grass area, or walk left (North) to the outside stairs and go down those stairs to exit into the North Parking Lot.

Hall "C": West exits - proceed into the West tunnel and walk right (North) into the North Parking Lot.  
East exits - proceed into the East tunnel and walk left (North) into the North Parking Lot.

Hall "D": West exits - proceed into the West roadway and walk left (South) to the bridge and grass area.  
East exits - proceed into the East roadway and walk right (South) to the fountain area. Continue down the stairs or vehicle ramp to the lakefront.  
North exits – proceed to the East or West outdoor stairs, and walk down and then North to the lakefront.

Hall "E": West exits - proceed into the West corridor and walk right (North) to the stairs leading into Soldier Field Parking Lot.  
East exits - proceed into the East corridor and walk left (North) to the stairs leading to the lakefront.

Hall "F": West exits - proceed down the stairs and exit on Indiana Avenue  
East exits – proceed down the stairs and exit on King Drive  
South exits – proceed down stairs and exit into the 24<sup>th</sup> Place “open tunnel”.  
Turn right and walk West to Indiana Avenue, or turn left and walk East to King Drive, whichever is closer.  
Food pod exits – proceed down the stairs and exit into the Prairie Avenue “tunnel”. Walk South to 24<sup>th</sup> Place “open tunnel” and then continue West to Indiana Avenue or East to King Drive, whichever is closer.

Skyline West exits – proceed the into the lobby/hallway and down the stairs to exit  
Ballroom: on Indiana Avenue  
North exits – proceed into the lobby, go down the stairs, and exit on 22<sup>nd</sup> St.  
South exits – proceed into the Parking Garage, go down the stairs, and exit into the Prairie Avenue “tunnel”. Proceed North in the tunnel to exit at 22<sup>nd</sup> Street.



## **MEETING ROOM**

## **EMERGENCY PLAN**

If you are in a meeting room or in Arie Crown Theater and hear a fire alarm, a public address announcement, or a public safety official (i.e.: security, fire or police) calling for an evacuation, we ask that you leave that meeting room in a calm and orderly manner via the closest available exit. We recommend that you continue walking in the direction of the exit signage until you find yourself in a safe area outside our building, such as our parking lots. We also strongly suggest you leave whenever you sense a clear and present danger (i.e.: smoke, fire or explosion). Once the emergency is over, you will be advised when it is safe to return.

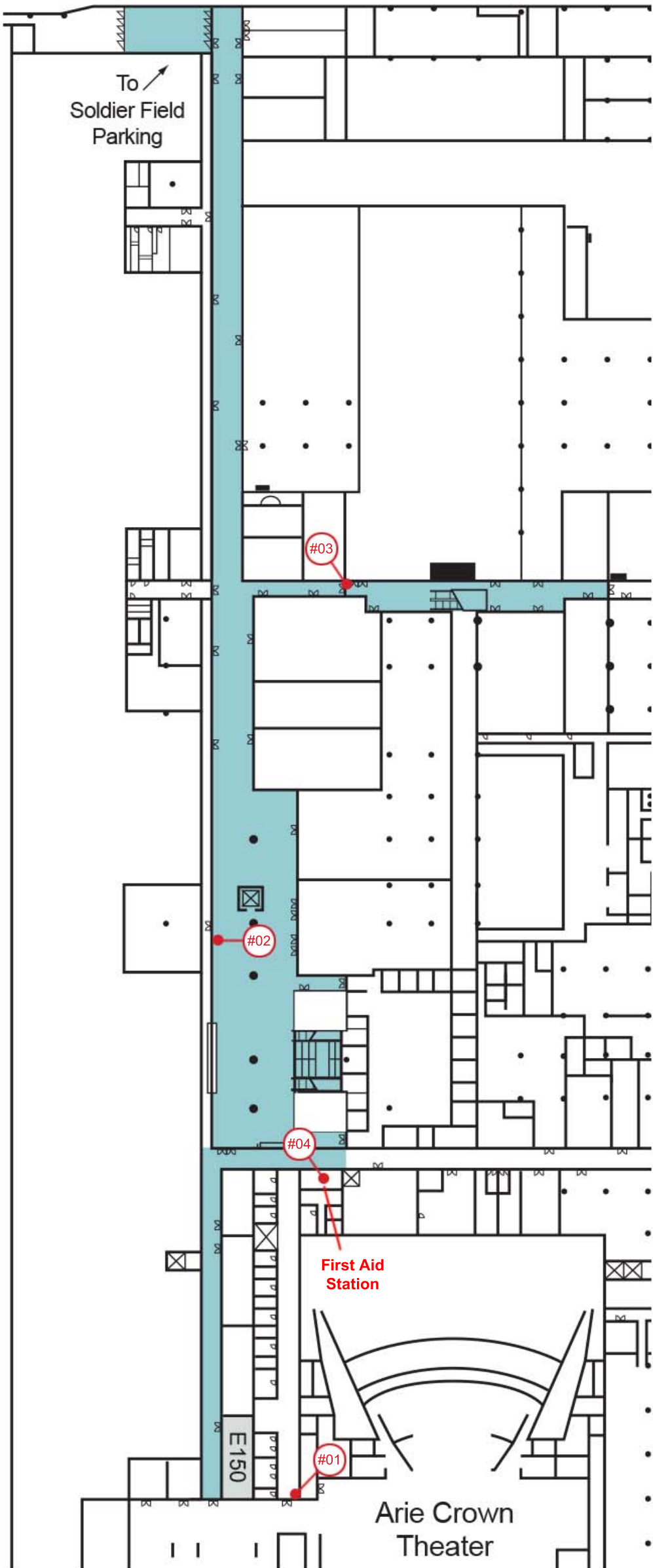
Our emergency exit signage is continuous throughout our facility to the open areas outside our buildings. By simply following these signs, you should be taking the shortest route to a safe area.

All of our emergency exit signs and overhead emergency lights will remain illuminated, even in the event of a power failure.

In any situation requiring evacuation, emergency exits and egress corridors are essential for those exiting the building and for emergency personnel entering the building. It is imperative that they remain unobstructed at all times.

However, if the emergency does not require immediate evacuation (such as a medical or security situation), we recommend you call our Department of Security and Safety at **312.791.6060**, and well-trained personnel will respond at once to address the incident.

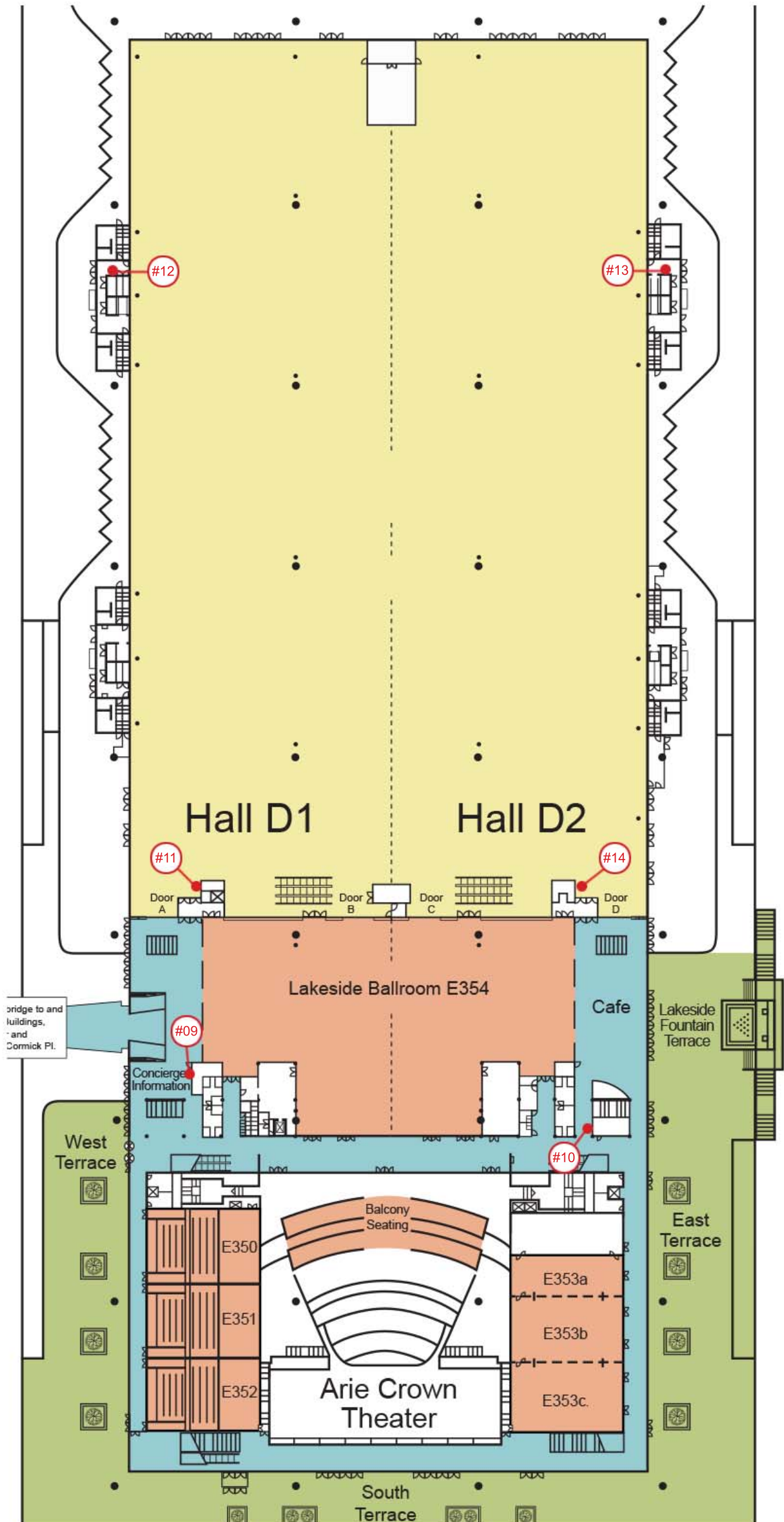
# AED Locations - Lakeside Center - Level 1



# AED Locations - Lakeside Center - Level 2



# AED Locations - Lakeside Center - Level 3





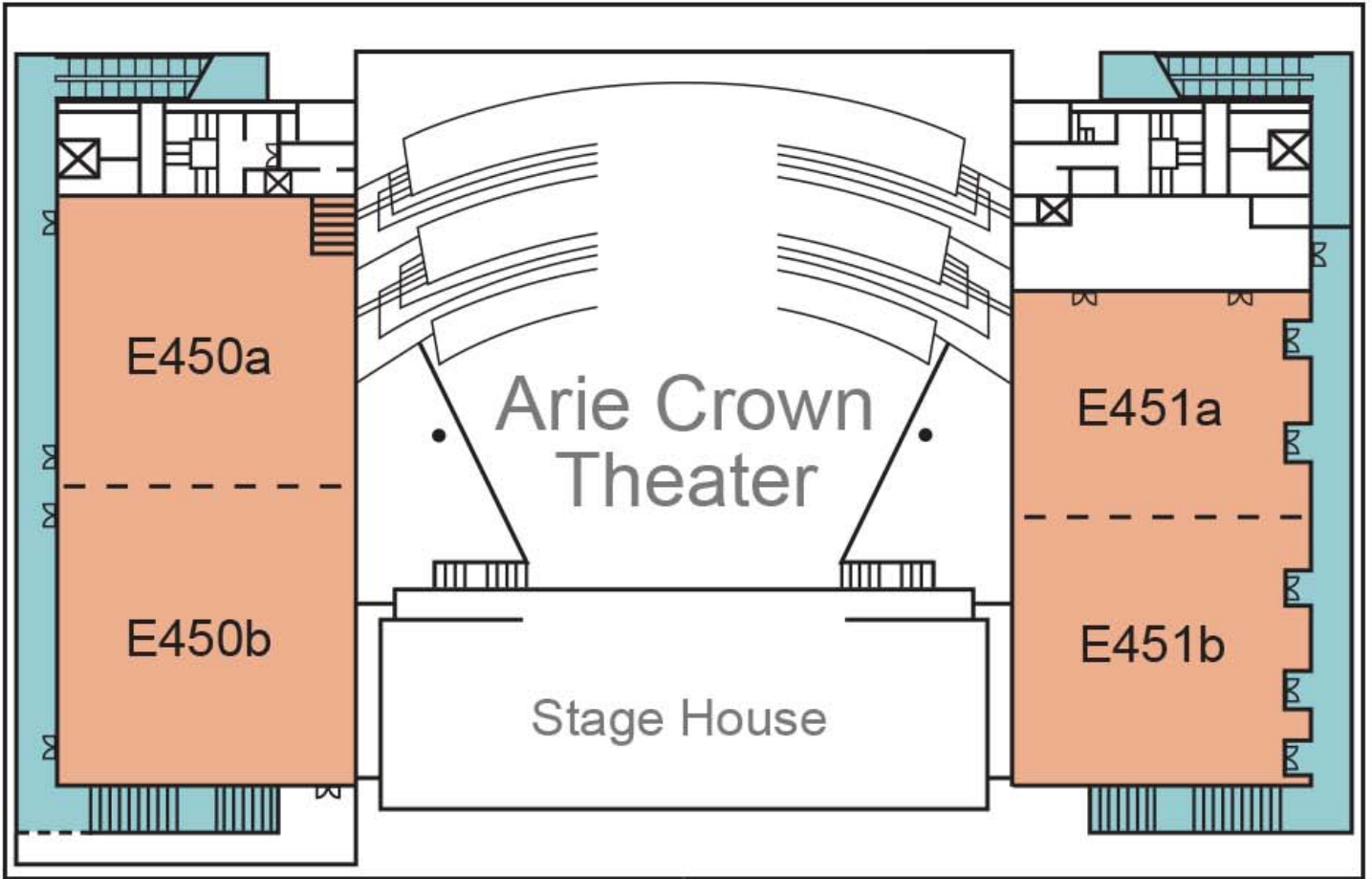
# AED Locations - Lakeside Center - Level 4

#09

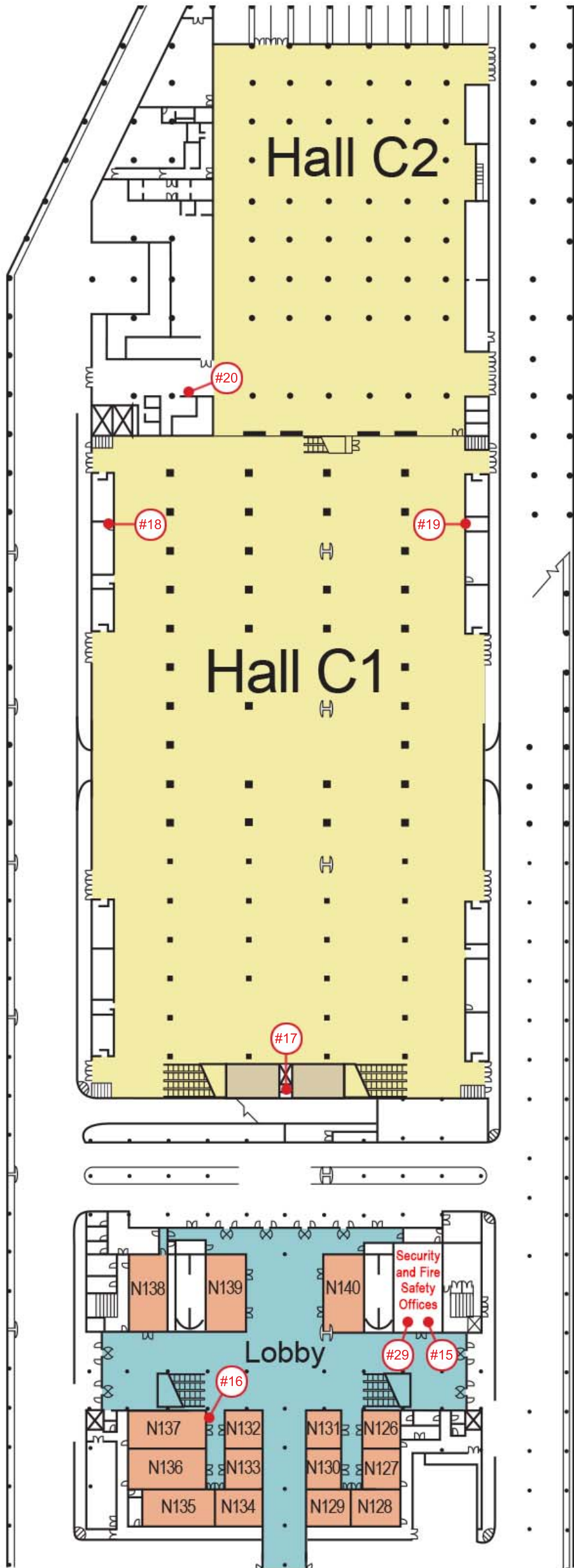
On Level 3 by  
the concierge desk

#10

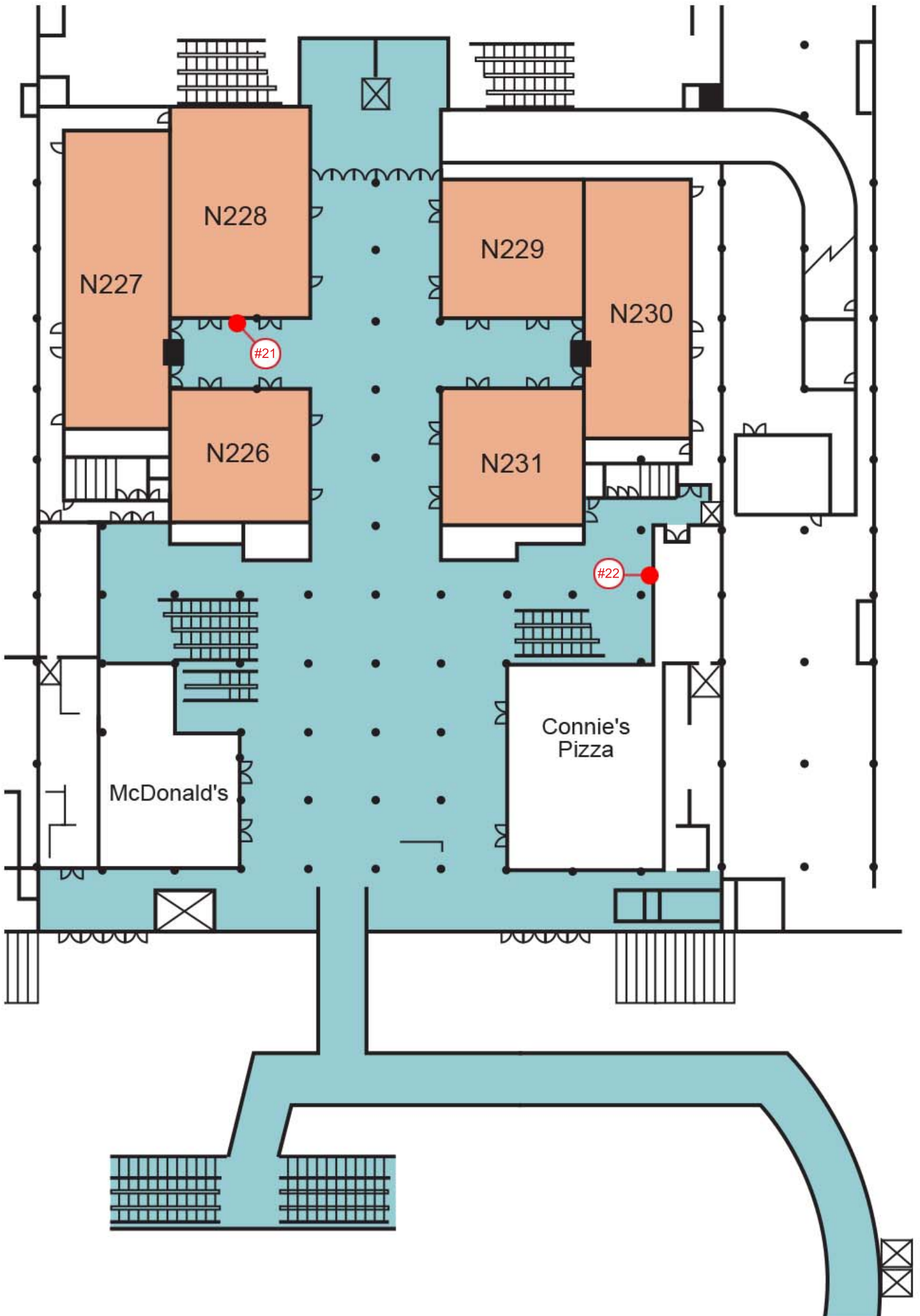
On Level 3 by  
across from the restrooms



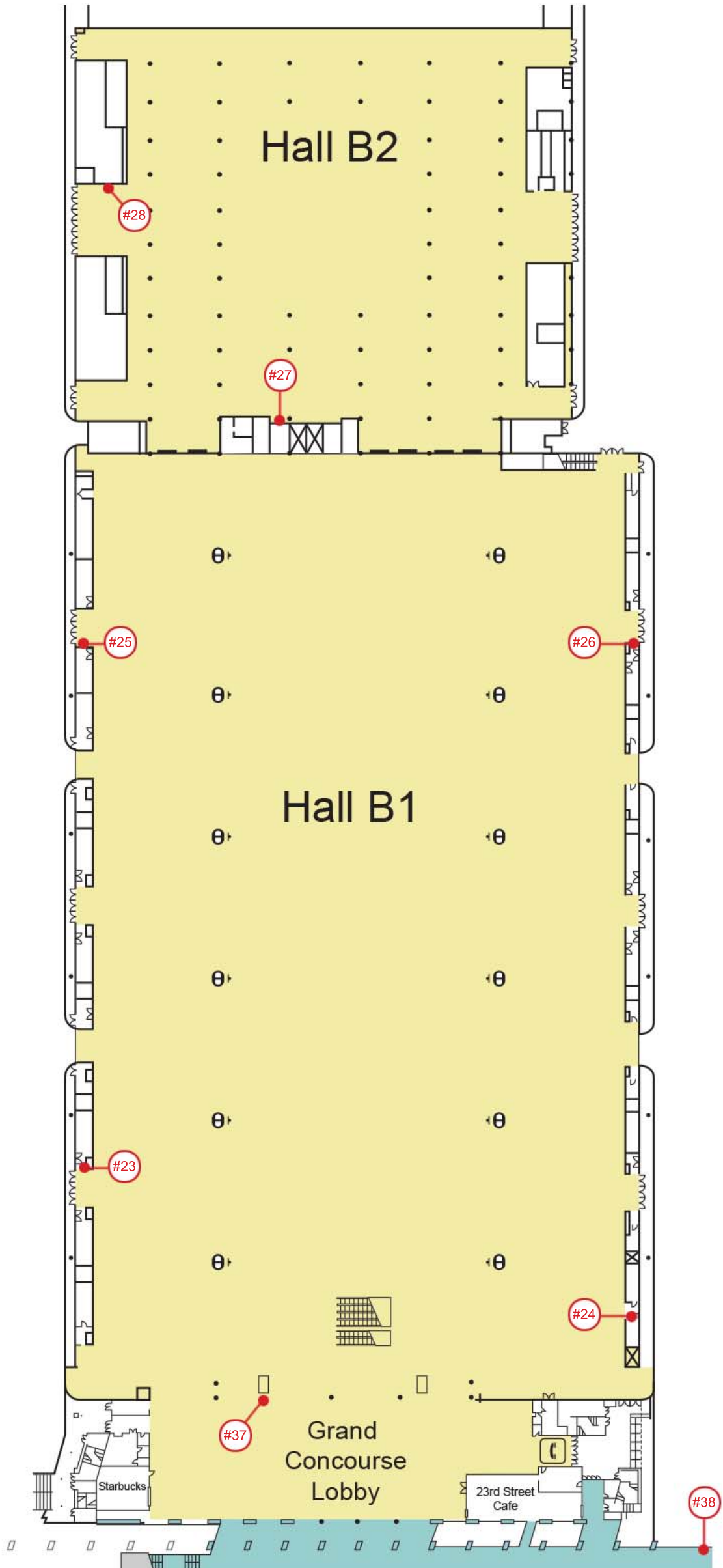
# AED Locations - North Building - Level 1



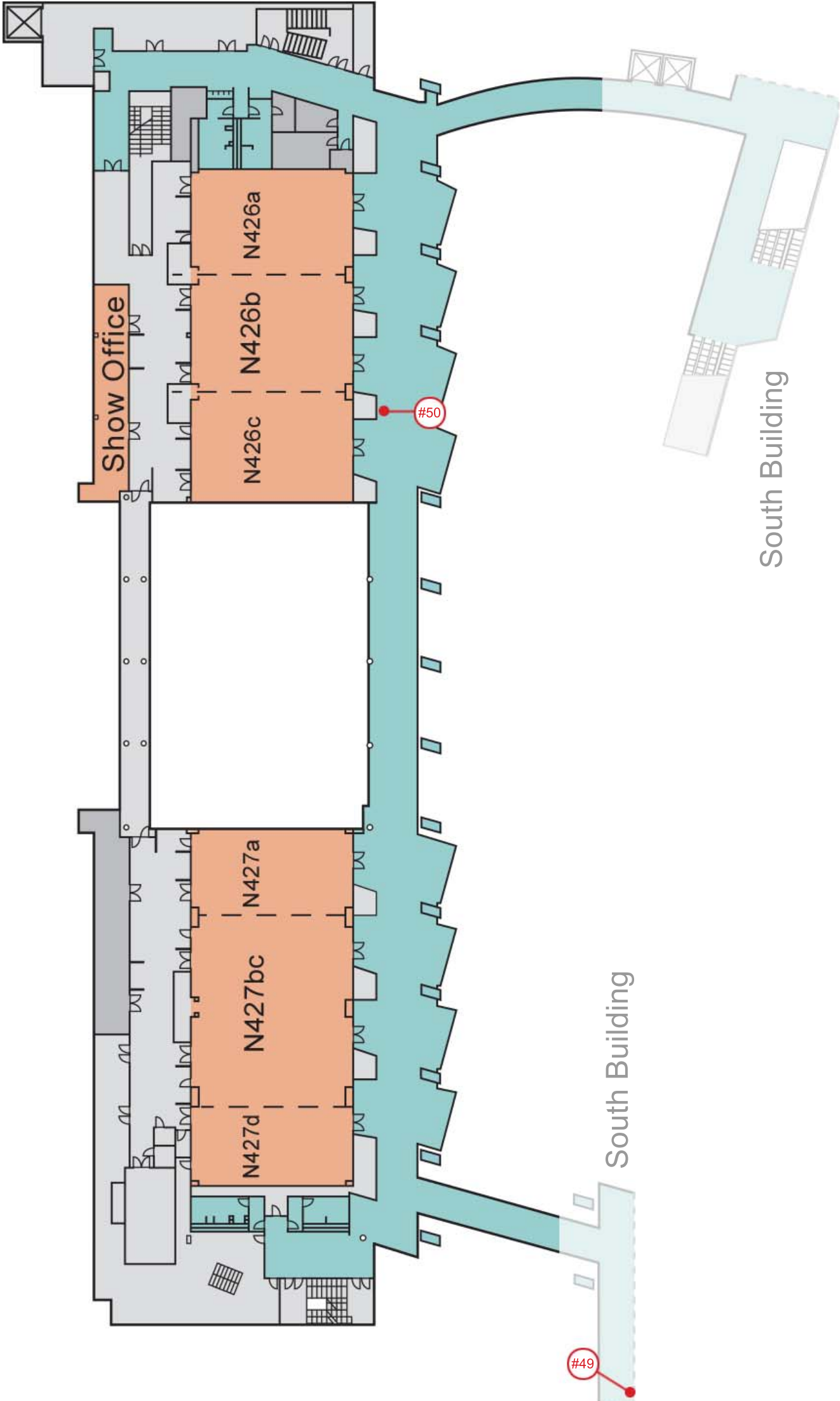
AED Locations - North Building - Level 2



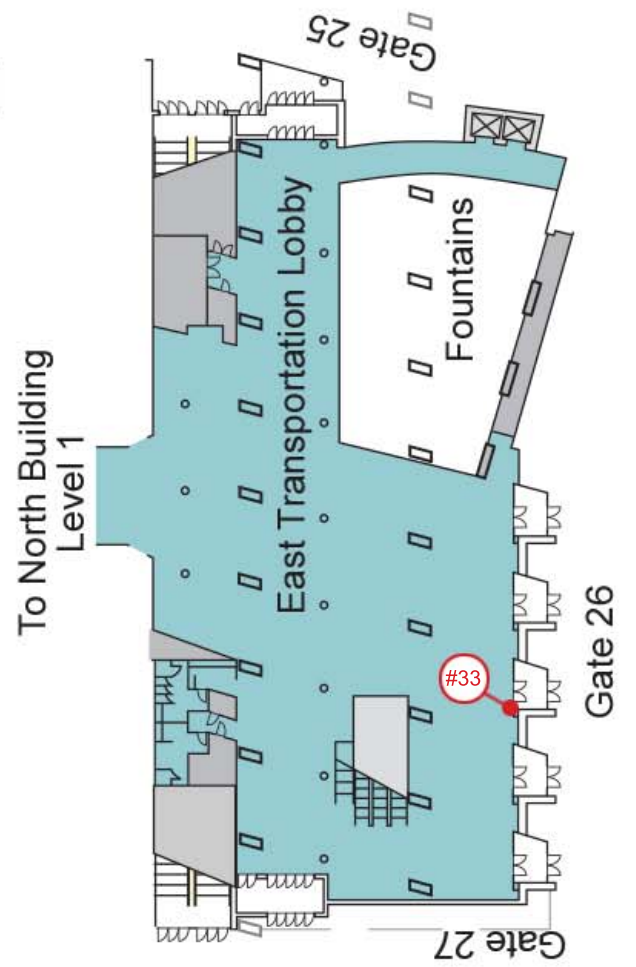
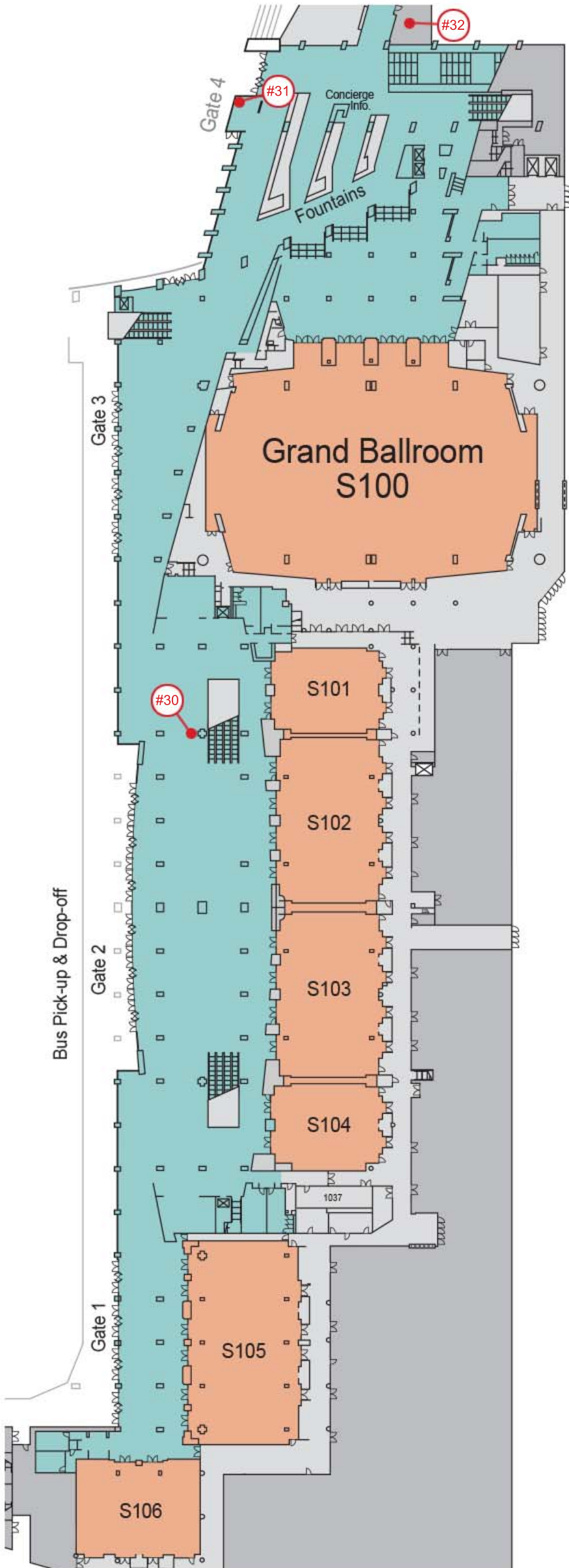
AED Locations - North Building - Level 3



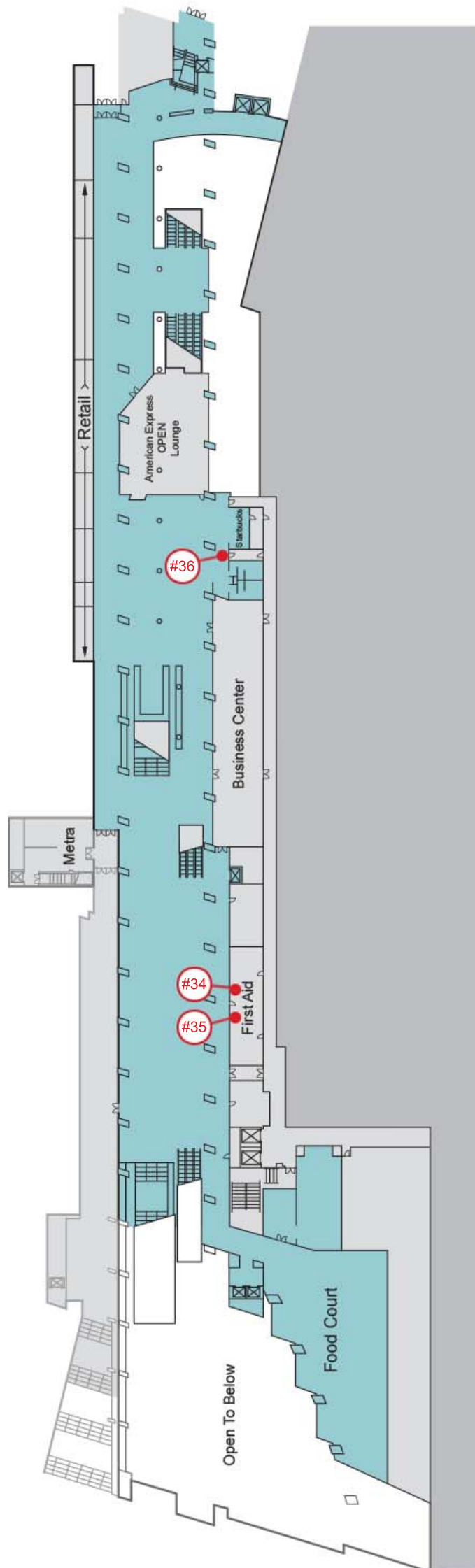
AED Locations - North Building - Level 4



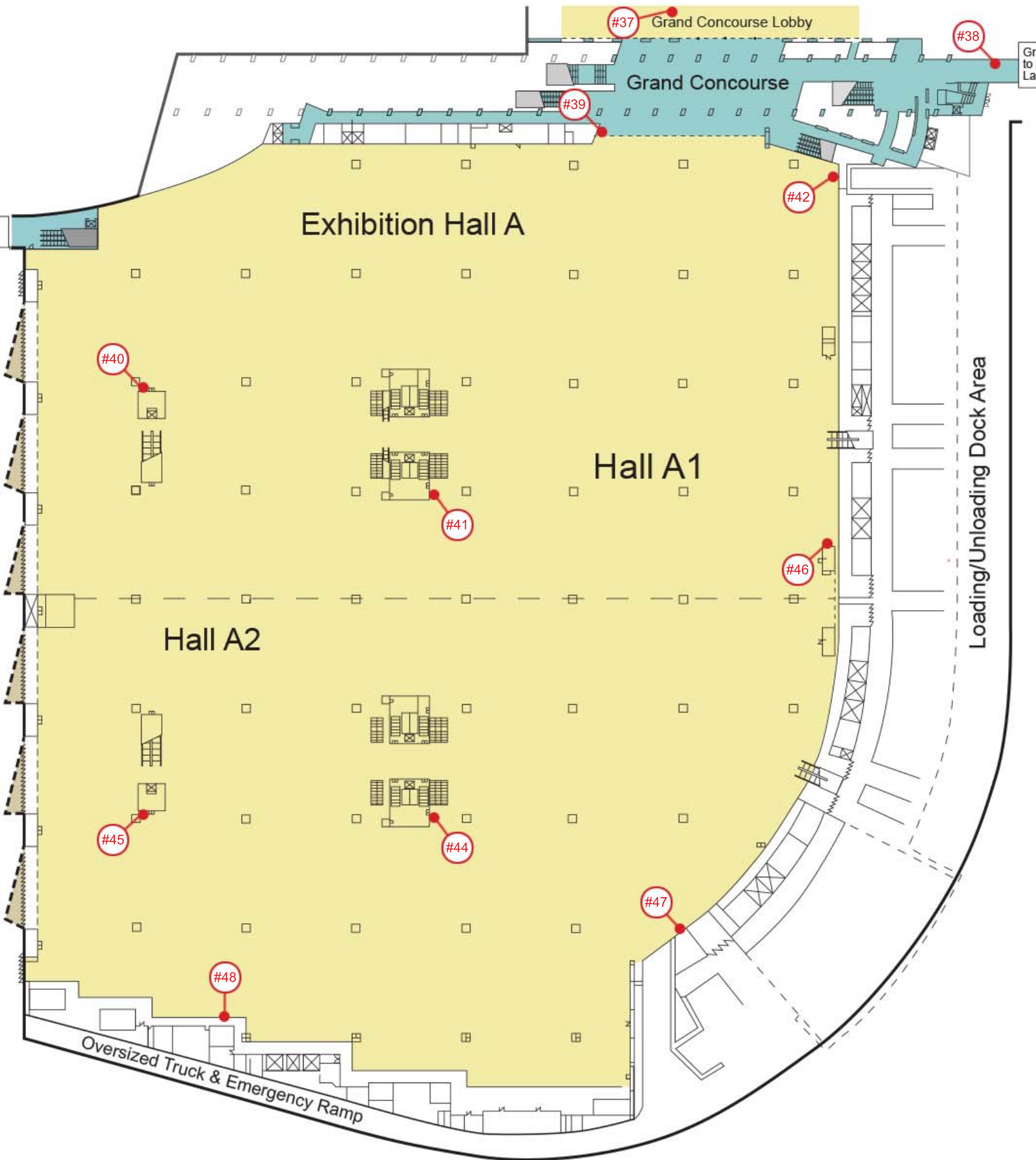
# AED Locations - South Building - Level 1



# AED Locations - South Building - Level 2.5

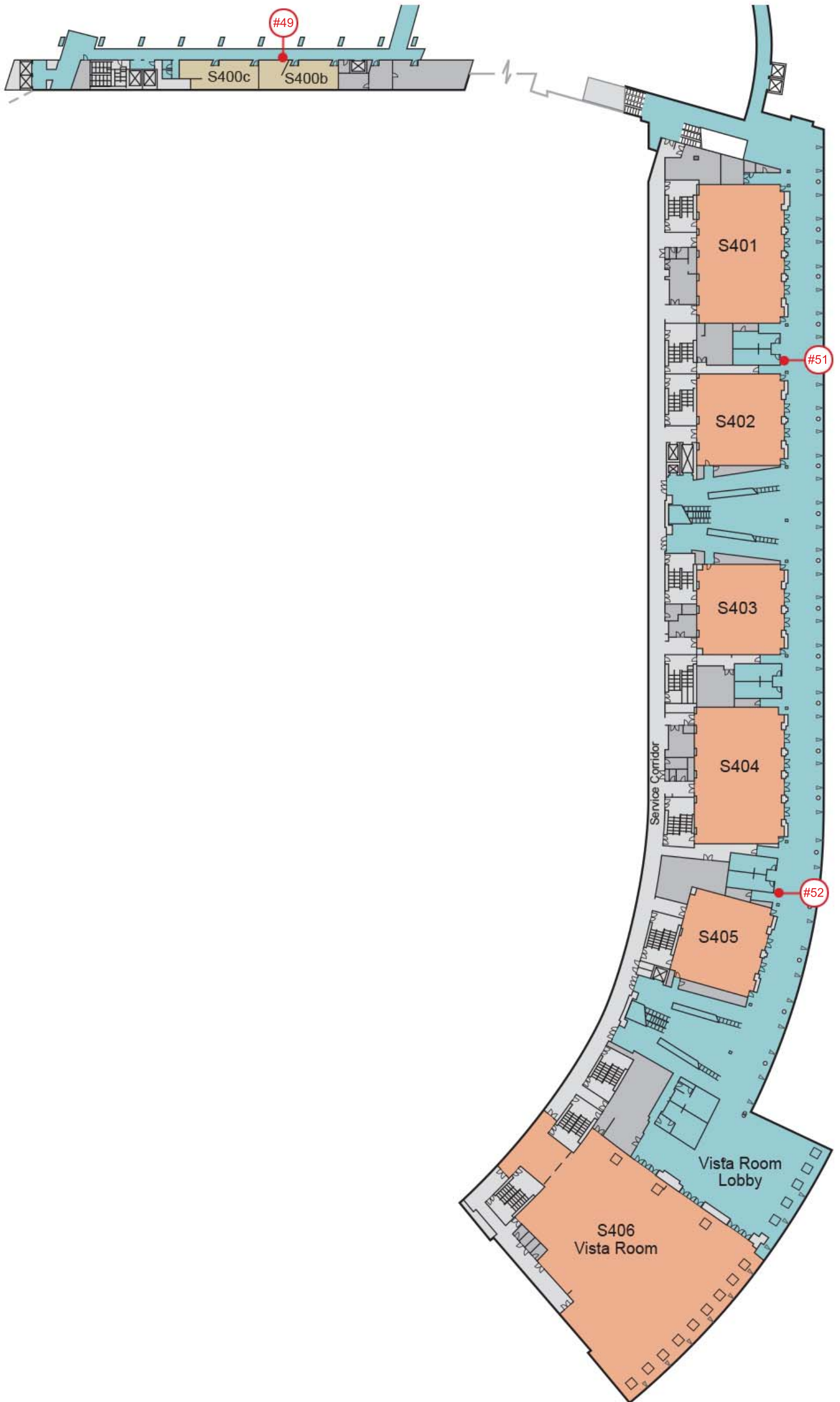


# AED Locations - South Building - Level 3

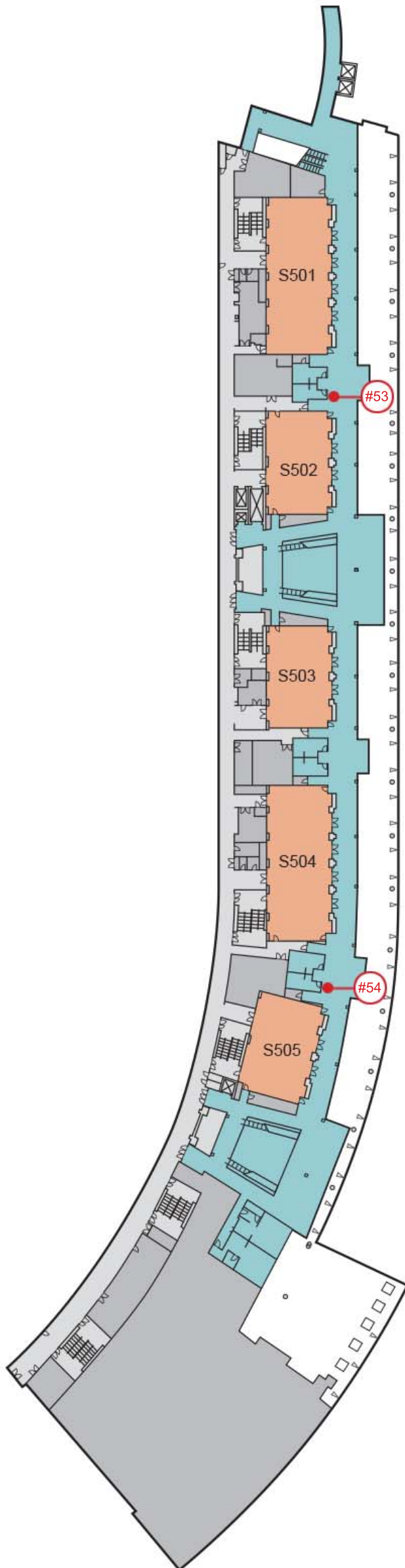




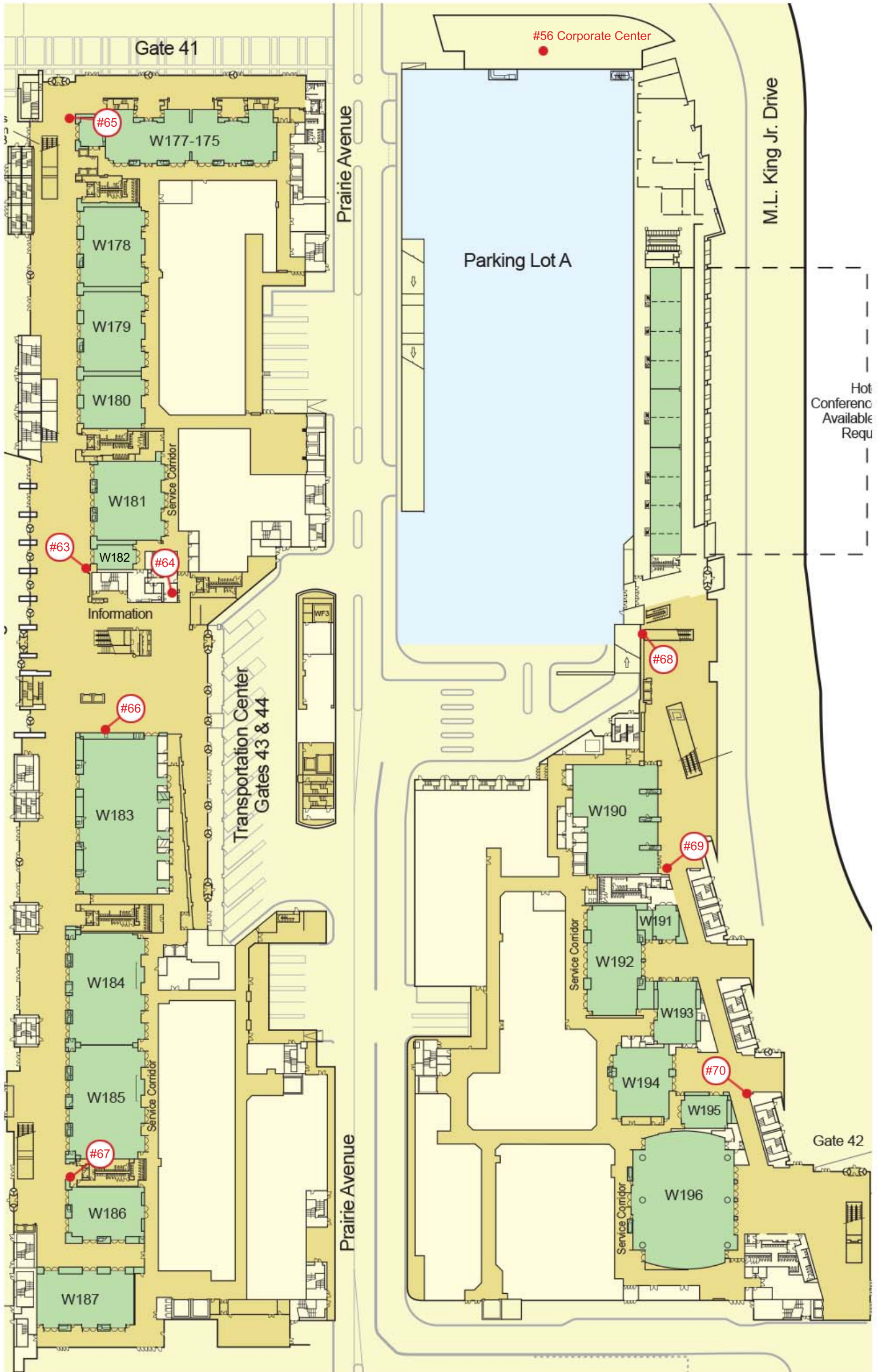
# AED Locations - South Building - Level 4



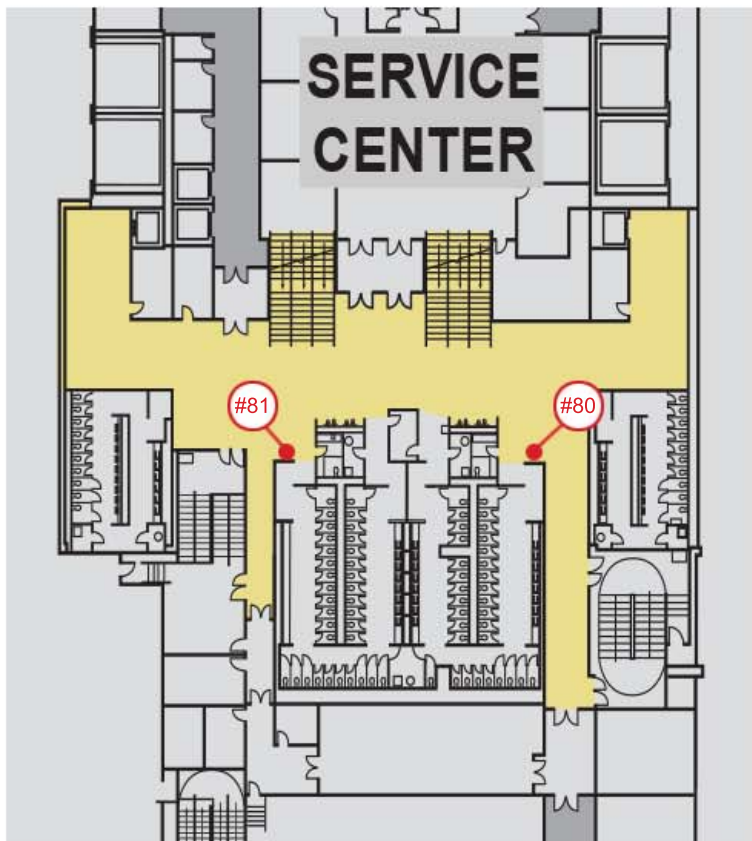
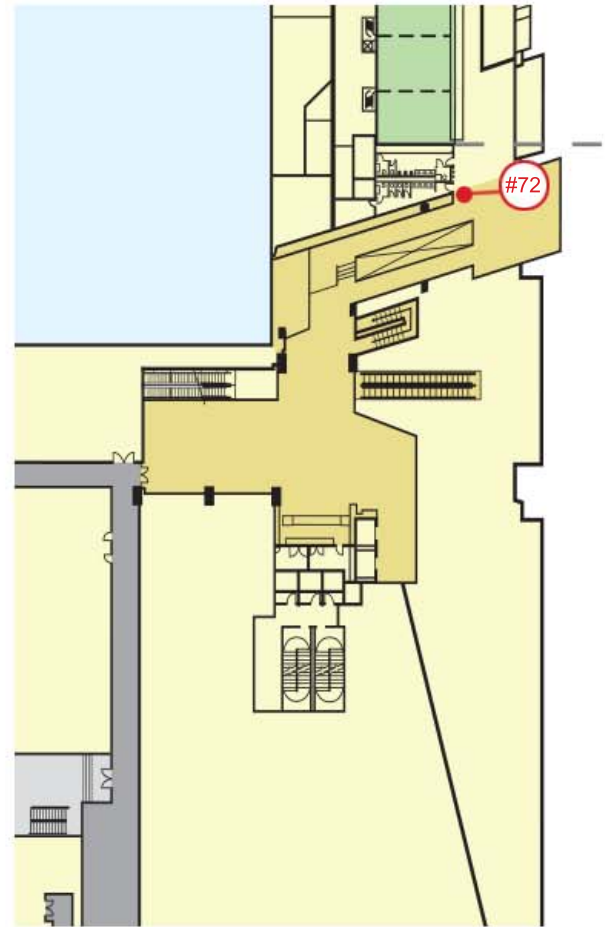
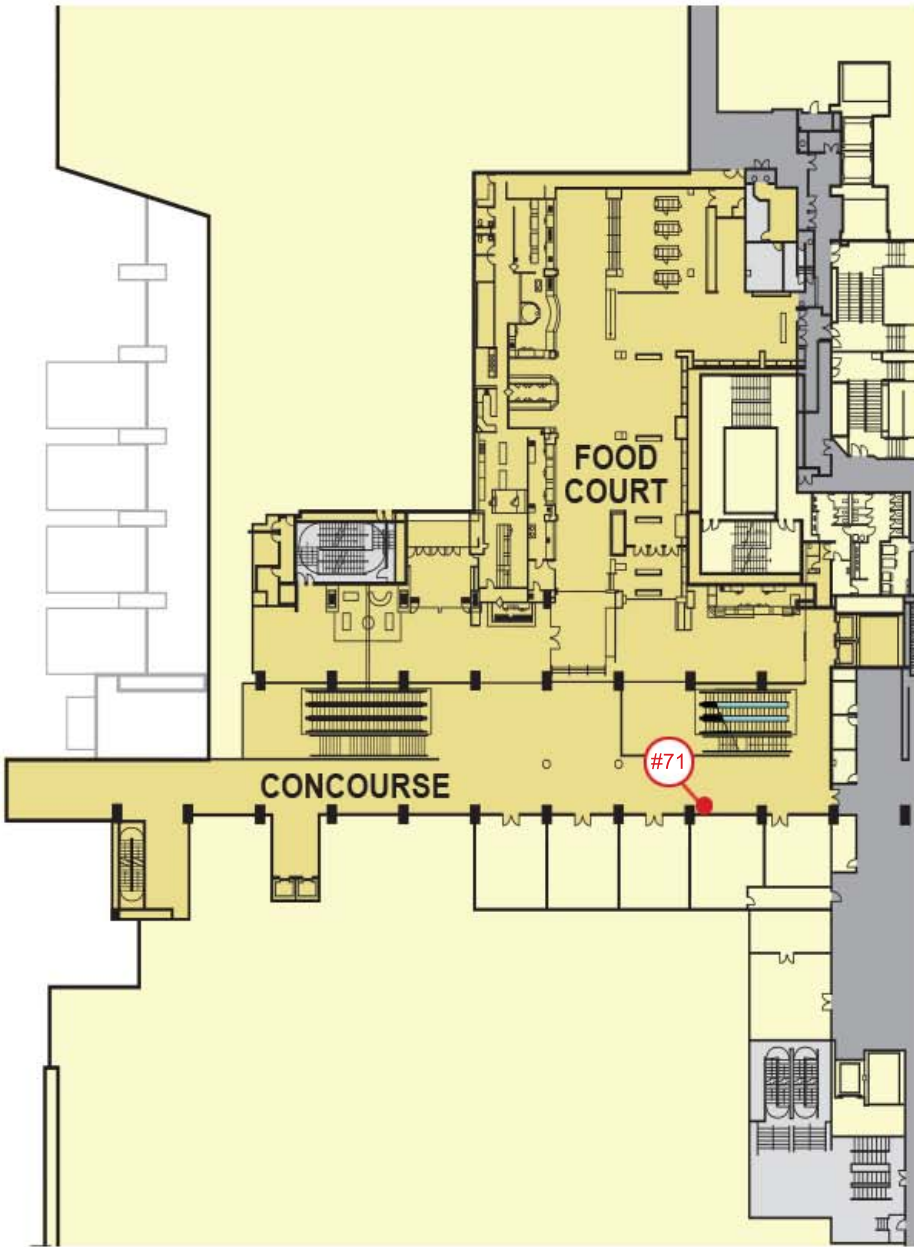
AED Locations - South Building - Level 5



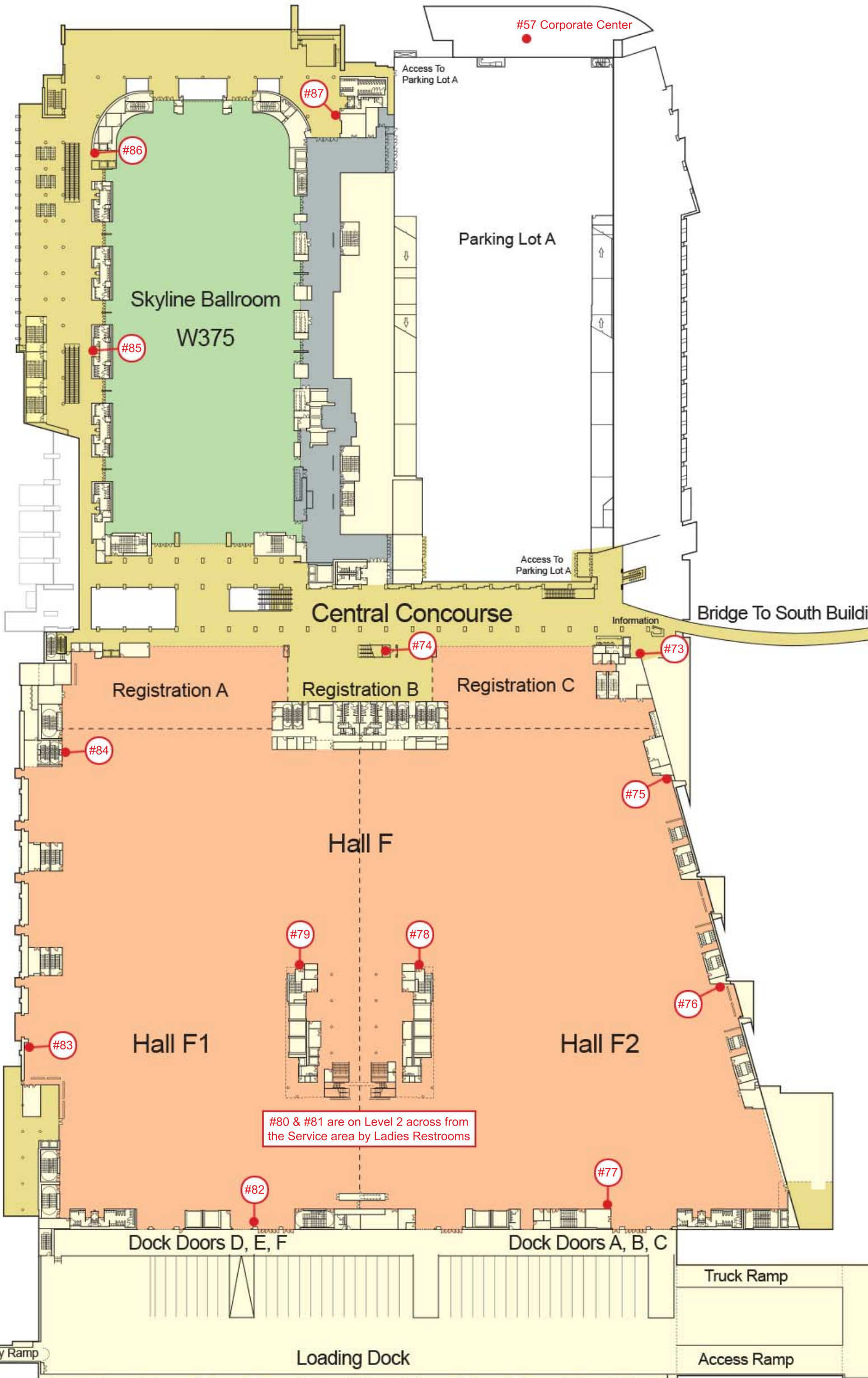
# AED Locations - West Building - Level 1



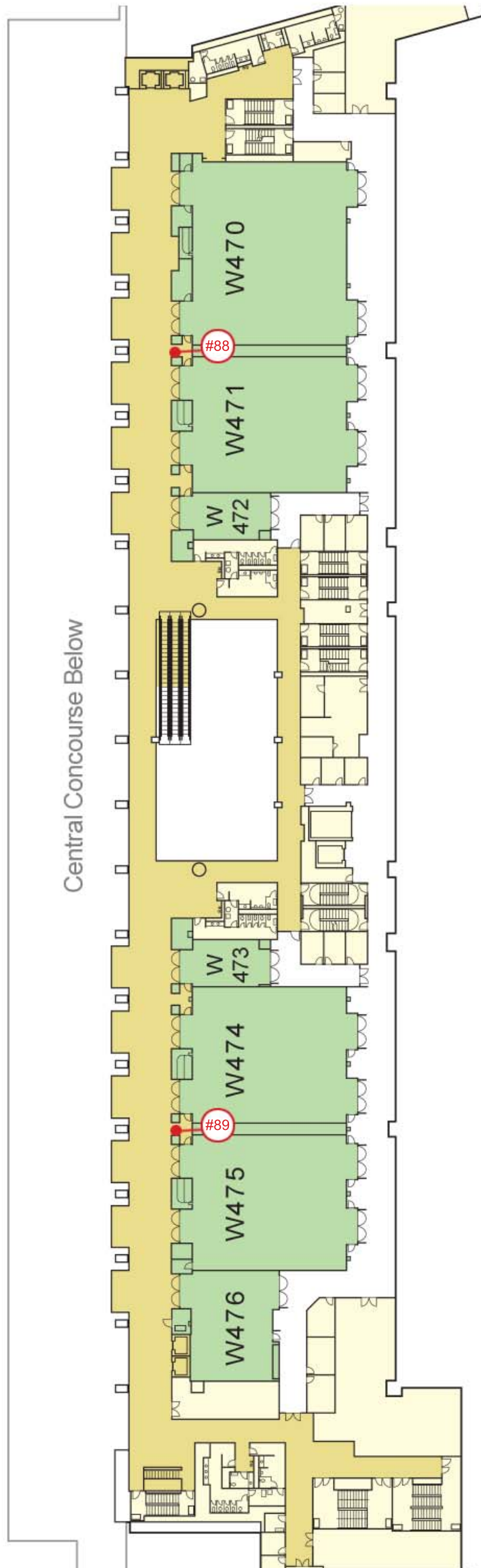
AED Locations - West Building - Level 2



# AED Locations - West Building - Level 3

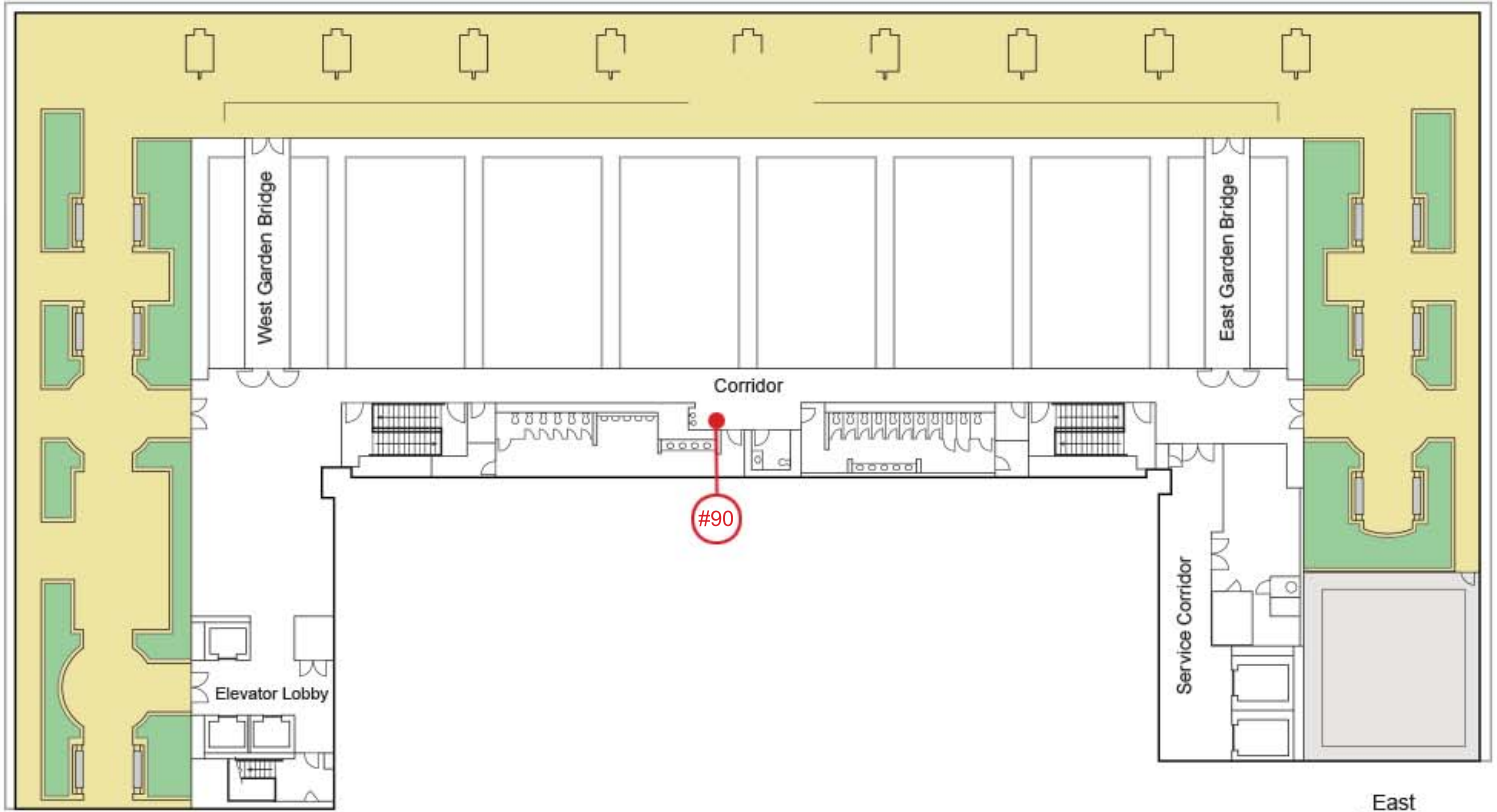


AED Locations - West Building - Level 4



# AED Locations - West Building - Level 5

Rooftop Garden (Covered)  
8,320 sq. ft.  
772 sq. meters  
(approx 26' x 320')



West Garden  
(Not Covered)  
2,220 sq. ft.  
206 sq. meters  
(approx 10' x 222')

East Garden  
(Not Covered)  
880 sq. ft.  
80 sq. meters  
(approx 10' x 88')



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## First Time Exhibitor Guide

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### PACK EXPO Services

PACK EXPO Services is your one-stop shop for ordering most services needed to exhibit at PACK EXPO International / Healthcare Packaging EXPO 2018. This Exhibitor Service Manual contains all the information you will need to know to successfully exhibit at the show. Each exhibitor is assigned a personal Customer Account Manager (CAM), who is your single point of contact. Below you will find the contact information for your CAM.

972-751-9400 (Main Phone)

972-751-9500 (Main Fax)

### Email Contacts

| 2018 Customer Account Managers (CAM) |                   |                     |              |  |
|--------------------------------------|-------------------|---------------------|--------------|--|
| Role                                 | Name              | Booths              | Direct Phone | Email  |
| <b>WEST HALL</b>                     |                   | <b>300 - 1099</b>   |              |  |
| TL                                   | John LeRoy        |                     | 972-751-9427 | <a href="mailto:jleroy@packexposervices.com">jleroy@packexposervices.com</a>           |
| BUTL                                 | Kelby Dorris      |                     | 972-751-9431 | <a href="mailto:kdorris@packexposervices.com">kdorris@packexposervices.com</a>         |
| CAM                                  | Janessa Jones     | 500-799             | 972-751-9429 | <a href="mailto:jjones@packexposervices.com">jjones@packexposervices.com</a>           |
| CAM                                  | Camila Figueroa   | 800-1099            | 972-751-9451 | <a href="mailto:cfigueroa@packexposervices.com">cfigueroa@packexposervices.com</a>     |
| <b>SOUTH HALL</b>                    |                   | <b>1400 - 4399</b>  |              |  |
| TL                                   | Robert Richardson |                     | 972-751-9437 | <a href="mailto:rrichardson@packexposervices.com">rrichardson@packexposervices.com</a> |
| BUTL                                 | Brittany Laster   |                     | 972-751-9401 | <a href="mailto:blaster@packexposervices.com">blaster@packexposervices.com</a>         |
| CAM                                  | Amina Williams    | 1400-2099           | 972-751-9192 | <a href="mailto:awilliams@packexposervices.com">awilliams@packexposervices.com</a>     |
| CAM                                  | Nancy Martin      | 2100-2999           | 972-751-9175 | <a href="mailto:nmartin@packexposervices.com">nmartin@packexposervices.com</a>         |
| CAM                                  | Natalie Harvey    | 3000-3999           | 972-751-9158 | <a href="mailto:nharvey@packexposervices.com">nharvey@packexposervices.com</a>         |
| CAM                                  | Luke Toller       | 4000-4399           | 972-751-9189 | <a href="mailto:ltoller@packexposervices.com">ltoller@packexposervices.com</a>         |
| <b>NORTH HALL</b>                    |                   | <b>4500 - 6399</b>  |              |  |
| TL                                   | Staci Davidson    |                     | 972-751-9407 | <a href="mailto:sdavidson@packexposervices.com">sdavidson@packexposervices.com</a>     |
| BUTL                                 | Delia Stein       |                     | 972-751-9448 | <a href="mailto:dstein@packexposervices.com">dstein@packexposervices.com</a>           |
| CAM                                  | Brad Winton       | 4500-5199           | 972-751-9193 | <a href="mailto:bwinton@packexposervices.com">bwinton@packexposervices.com</a>         |
| CAM                                  | Tina Early        | 5200-5899           | 972-751-9148 | <a href="mailto:tearly@packexposervices.com">tearly@packexposervices.com</a>           |
| CAM                                  | Emma Boose        | 5900-6399           | 972-751-9135 | <a href="mailto:eboose@packexposervices.com">eboose@packexposervices.com</a>           |
| <b>UPPER LAKESIDE HALL</b>           |                   | <b>6700 - 8999</b>  |              |  |
| TL                                   | Derrick Rippatoe  |                     | 972-751-9439 | <a href="mailto:drippatoe@packexposervices.com">drippatoe@packexposervices.com</a>     |
| BUTL                                 | Missy Cass        |                     | 972-751-9144 | <a href="mailto:mcass@packexposervices.com">mcass@packexposervices.com</a>             |
| CAM                                  | Tim Morris        | 6700-7599           | 972-751-9434 | <a href="mailto:tmorris@packexposervices.com">tmorris@packexposervices.com</a>         |
| CAM                                  | Michelle Meyer    | 7600-8499           | 972-751-9180 | <a href="mailto:mmeyer@packexposervices.com">mmeyer@packexposervices.com</a>           |
| CAM                                  | Kristen Hodges    | 8500-8999           | 972-751-9166 | <a href="mailto:khodges@packexposervices.com">khodges@packexposervices.com</a>         |
| <b>LOWER LAKESIDE HALL</b>           |                   | <b>9000 - 11199</b> |              |  |
| CAM                                  | Missy Cass        | 9000-9299           | 972-751-9144 | <a href="mailto:mcass@packexposervices.com">mcass@packexposervices.com</a>             |
| CAM                                  | Martika Sugg      | 9300-10199          | 972-751-9186 | <a href="mailto:msugg@packexposervices.com">msugg@packexposervices.com</a>             |
| CAM                                  | Donna Kastrati    | 10200-11199         | 972-751-9413 | <a href="mailto:dkastrati@packexposervices.com">dkastrati@packexposervices.com</a>     |





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### Target Move In/Move Out Dates

You are assigned a specific target move-in date and time. This means your freight (if you are shipping any direct to McCormick Place) must be delivered on your assigned date and time. Your assigned target date does not mean you have to be setup on that date, it only means your freight must be delivered on that date. Please reference the Target Floor Plans uploaded to the Online Service Center.

### Drayage

**Drayage** is included in your booth space purchase. What this means is if your freight is delivered on your assigned target date and time you will not be charged to have your freight taken from the dock and delivered to your booth. You **do not** need to order forklift labor to have your freight taken from the dock and delivered to your booth as long as your freight is received on your assigned target date and time.

### Discount Deadline

You can receive a 30% discount on all PACK EXPO Services related items if you place your order and pay in full on or before Monday, August 27, 2018. If you choose to pay for your order by check or by wire transfer, your check or wire transfer must be received by PACK EXPO Services by August 27, 2018. If we have not received payment for your order by August 27, 2018 the 30% discount will not be applied to your order. The 30% discount does not apply to any type of labor. All PACK EXPO Services related items can be found under Section 3 in the Online Service Center.

When placing your booth service orders, you must fill out and return the "Payment Options Form" found in Section 2 in the Online Service Center. A credit card must be on file before your order will be processed even if you are paying by check or wire transfer.

### Carpet / Flooring

**Carpet / Flooring** is required for your booth. You may bring your own Carpet / Flooring for your booth or you may rent it from PACK EXPO Services.

### Cleaning

**Cleaning** is not included in your rental carpet order. Your carpet is cleaned before it is laid down in your booth. The show floor is very busy and gets very congested which can cause your carpet to get very dirty throughout the move-in process. If you want your carpet cleaned, you will need to order One-Time Vacuuming or Daily Vacuuming.

### Electricity

**Electricity** is not included with your booth. The electricians will run electrical stringers in the back of your booth and you will see an electrical outlet in the back. Please note that if you did not order an electrical outlet and you plug into the outlet in the back of your booth you will be charged for that electrical outlet. Electricians do run an electrical audit to determine who is using electricity but did not order it. If you require electricity in your booth you must place an electrical order. If you require your outlet/outlets in a specific spot in your booth you must submit a detailed floor plan indicating where you need your outlet/outlets placed. If you require a floor plan it must be submitted to **PACK EXPO Services by Monday, September 24, 2018**. Any floor plan submitted after September 24, 2018 will incur a \$500 late floor plan fee.

PACK EXPO Services is excited to announce that we have developed an **electrical bundle** for PACK EXPO International/Healthcare Packaging EXPO 2018. The purpose of the bundle is to streamline the billing process, making it easier for exhibitors to budget and avoid surprises. Following is a recap of the program:

- Cables, tape, cords and power strips will now be included in the outlet price which has been adjusted to bundle these into one rate. Custom material items like quad boxes, disconnects, transformers, or breaker panels etc. are not included in the bundle.
- Exhibitors who order an outlet and incur labor charges will receive a 1 hour credit on inbound and ½ hour credit on outbound as part of the bundle. Regardless of total quantity of outlets ordered, the maximum credit per booth will be 1 hour on inbound and ½ on outbound.



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### Electrical (continued):

- To adhere to MPEA regulations, the labor bundle adjustment will show as a credit on your final invoice for exhibitors who order an outlet and labor.
- The labor credit will only be applied if additional booth work or floor work electrical labor is incurred as part of your electrical service. Examples include custom placement of an outlet, hanging of booth lights or equipment hookup.
- The labor credit will not be applied to electrical labor charges incurred for Audio / Visual installation.

### Floor Plans (Electrical, Plumbing, Telecom)

If your booth requires a floor plan you will need to submit a detailed to scale floor plan to PACK EXPO Services by Monday, September 24, 2018. Any floor plan received after Monday, September 24, 2018 will incur a \$500 later floor plan fee.

### Height Restrictions

If your booths under 1500 sq. ft. the maximum height limit in your booth is 12'. If your booth is 1500 sq. ft. and above your maximum height limit in your booth is 18'. Please refer to the [Rules and Regulations](#) for all show rules and restrictions.

### Hanging Signs

If you will have a hanging sign in your booth it will need to be approved by PACK EXPO Services first. No sign will be hung if the proper paperwork has not been submitted and your sign has not been approved. You must submit all hanging sign paperwork by Monday, August 27, 2018 for approval. Please refer to the Rules and Regulations for hanging sign guidelines.

We are also excited to announce that the guaranteed Straight Time rate will be applied rather than the standard rate for Hanging Sign labor provided the following conditions are met:

- **All required Hanging Sign paperwork is submitted to PES (forms 14d-f) prior to 8/27/18 and sign has been approved by show management.**
- Hanging sign must be received at the Advanced Warehouse by 9/28/2018 .
- Hanging sign must be separated and clearly labeled as a hanging sign to ensure it is added to the pre-show installation schedule.

### Plumbing

Determine how many pieces of equipment will need to be connected to either Air, Water, Drain, or Natural Gas.

**Pricing Includes:** Initial (1st) Floor or Overhead service outlet, 100' of 1/4" to 1" (standard) hose (Air, Water, Drain, and Gas), lift (scissor or condor to bring in service from overhead), labor for initial location as determined by floor plan submitted, and needed CFM's.

Up to two secondary services can be run within 15' of a primary service. Air lines run from overhead cannot be split into secondary services.

**Please note: We do not supply Metric fittings for connection.**

Inline booths and Peninsula booths will have service brought to center back at curtain line if no floor plan is submitted with order. If size is not submitted with order, we will provide a minimum size of 1/4" nominal.

All island booths requesting service will need to submit a detailed floor plan with order showing where services need to be installed to. Without a floor plan, services could be delayed and additional cost could be incurred.

After initial services are installed, any changes to installation will be on a new labor ticket and materials order.



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### Plumbing (continued):

No compressors are allowed on the show floor other than those supplied by PES.

1/4" Line = 1 - 20 CFM  
1/2" Line = 21 - 59 CFM  
3/4" Line = 60 - 110 CFM  
1" Line = 111 - over CFM

**Please refer to the union jurisdictions and exhibitor rights forms for more information.**

**You must specify line size and CFM used per outlet when placing your order.**

**Pricing Excludes:** Ramping which is time and material cost, any applicable fees or taxes, any above and beyond the normal requests for hardware, specific brand products, pressure regulator valve installations and/or major equipment / machinery retro fitting and assembly. Any and all work requested to be done on OT or DT Schedules or any floor or booth work scheduled outside of the outlet service scope of work. This will be done at the published hourly labor rates and thus noted on change order or supplemental work tickets which will be signed by the exhibitor(s) as the work is performed and completed.

If you have any questions regarding the Exhibitor Services Manual, please contact your Customer Account Manager at the contact information provided at the top of this document, or call 972-751-9400 and select option 4.



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## Quick Facts

**Discount Deadline:**  
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# 1 Exhibit Hall Carpet/ Drape

**Please contact your Customer Account Manager (CAM) if you have any questions on your Booth Drape or Aisle Carpet colors.**

All exhibitors will be provided a 7" x 44" Identification Sign with company name and booth number (at No Charge).

All in-line booth spaces will be automatically set with 8' high back drape and 36" high side dividers.

- Island Booths  
 Booth Drape will NOT be automatically set for Island Booths. If drape is required, please use the Furniture and Accessories forms to order.
- Peninsula Booths  
 Booth Drape will automatically be set at 8' high along the backwall for all peninsula booths according to the show rules and regulations. Setbacks apply to peninsula-end cap booths.
- See Rules and Regulations for setback guidelines.

For planning purposes, aisle carpet and booth drape will be color coded as follows:

|                               |              |                      |             |
|-------------------------------|--------------|----------------------|-------------|
| West Building                 | 300 - 1099   | Midnight Blue Carpet | White Drape |
| South Building                | 1400 - 4399  | Tuxedo Carpet        | Grey Drape  |
| North Building Upper Level 3  | 4500 - 6399  | Tuxedo Carpet        | Grey Drape  |
| Lakeside Center Upper Level 3 | 6700 - 8999  | Tuxedo Carpet        | Grey Drape  |
| Lakeside Center Lower Level 2 | 9000 - 11199 | Tuxedo Carpet        | Grey Drape  |

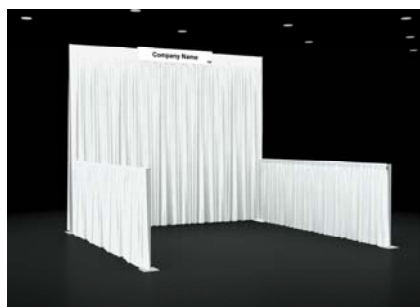
Pavilions will be color coded as follows:

|                                       |                      |             |
|---------------------------------------|----------------------|-------------|
| Association Pavilion                  | Tuxedo Carpet        | Hardwall    |
| Education Pavilion                    | Tuxedo Carpet        | Hardwall    |
| The Confectionary Pavilion            | Red Pepper Carpet    | White Drape |
| The PACKage Printing Pavilion         | Midnight Blue Carpet | White Drape |
| The Containers and Materials Pavilion | Midnight Blue Carpet | Black Drape |
| The Reusable Packaging Pavilion       | Green Carpet         | White Drape |

**➔ (NOTE: In the Showcase of Packaging Innovations® the whole area is in Black.)**

# 2 Booth Setup

In-Line Booths are set with backwall and sidewall drape as shown below. Carpeting is required and is the responsibility of the exhibitor. If you wish to upgrade your booth with a hardwall exhibit or additional furniture, please review the exhibiting packages information, furniture order forms or our Modular System offerings.





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## Quick Facts

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### 3 Discount Deadline Date

One deadline to remember for all services! Mark your calendar now. Place your order and payment by **August 27, 2018** to take advantage of discounted prices for all services excluding labor and material handling.

### 4 Show Schedule

| <b>Exhibitor Move-In</b> |                  | <b>West Building</b>          | <b>Booths 300 - 1099</b>   |
|--------------------------|------------------|-------------------------------|----------------------------|
|                          |                  | <b>South Building</b>         | <b>Booths 1400 - 4399</b>  |
|                          |                  | <b>North Building</b>         | <b>Booths 4500 - 6399</b>  |
| Monday                   | October 8, 2018  |                               | 12:00 pm - 8:00 pm         |
| Tuesday                  | October 9, 2018  |                               | 8:00 am - 4:30 pm          |
| Wednesday                | October 10, 2018 |                               | 8:00 am - 4:30 pm          |
| Thursday                 | October 11, 2018 |                               | 8:00 am - 4:30 pm          |
| Friday                   | October 12, 2018 |                               | 8:00 am - 4:30 pm          |
| Saturday                 | October 13, 2018 |                               | 8:00 am - 2:00 pm          |
| <br>                     |                  |                               |                            |
|                          |                  | <b>Lakeside Upper Level 3</b> | <b>Booths 6700 - 8999</b>  |
| Tuesday                  | October 9, 2018  |                               | 8:00 am - 4:30 pm          |
| Wednesday                | October 10, 2018 |                               | 8:00 am - 4:30 pm          |
| Thursday                 | October 11, 2018 |                               | 8:00 am - 4:30 pm          |
| Friday                   | October 12, 2018 |                               | 8:00 am - 4:30 pm          |
| Saturday                 | October 13, 2018 |                               | 8:00 am - 2:00 pm          |
| <br>                     |                  |                               |                            |
|                          |                  | <b>Lakeside Lower Level 2</b> | <b>Booths 9000 - 11199</b> |
| Wednesday                | October 10, 2018 |                               | 8:00 am - 4:30 pm          |
| Thursday                 | October 11, 2018 |                               | 8:00 am - 4:30 pm          |
| Friday                   | October 12, 2018 |                               | 8:00 am - 4:30 pm          |
| Saturday                 | October 13, 2018 |                               | 8:00 am - 2:00 pm          |

**See Target Move-In Schedule in Section 6 for your target day and time.**

**IMPORTANT:** All drayage/material handling is included in your space rate, provided your shipment/truck checks in at the PACK EXPO Services Marshalling Yard by 2:00 pm on your assigned targeted move-in date and time.

All exhibits must be fully installed by Saturday, October 13, 2018 at 2:00 pm.

If the installation of an exhibit has not started by 2:00 pm on Saturday, October 13, 2018, Show Management reserves the right to authorize PACK EXPO Services to begin the installation process at the exhibitor's expense.

**Any special equipment needed for unloading will be charged separately including cranes and 15,000 pound fork trucks.**



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## Quick Facts

**Discount Deadline:**  
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 (excludes labor)

# 4 Show Schedule (continued)

| <b>Exhibit Hours</b> |                  | <b>All Halls</b>  |
|----------------------|------------------|-------------------|
| Sunday               | October 14, 2018 | 9:00 am - 5:00 pm |
| Monday               | October 15, 2018 | 9:00 am - 5:00 pm |
| Tuesday              | October 16, 2018 | 9:00 am - 5:00 pm |
| Wednesday            | October 17, 2018 | 9:00 am - 3:00 pm |

| <b>Exhibitor Move-Out</b> |                  | <b>West Building</b> |
|---------------------------|------------------|----------------------|
| Wednesday                 | October 17, 2018 | 3:00 pm - 10:00 pm   |
| Thursday                  | October 18, 2018 | 8:00 am - 4:30 pm    |
| Friday                    | October 19, 2018 | 8:00 am - 12:00 pm   |

The **WEST BUILDING** must be cleared by 12:00 noon on Friday, October 19, 2018.

| <b>Exhibitor Move-Out</b> |                  | <b>South, North and Lakeside Buildings</b> |
|---------------------------|------------------|--|
| Wednesday                 | October 17, 2018 | 3:00 pm - 10:00 pm                         |
| Thursday                  | October 18, 2018 | 8:00 am - 4:30 pm                          |
| Friday                    | October 19, 2018 | 8:00 am - 4:30 pm                          |
| Saturday                  | October 20, 2018 | 8:00 am - 3:00 pm                          |

The **SOUTH, NORTH, AND LAKESIDE BUILDINGS** must be cleared by 3:00 pm on Saturday, October 20, 2018.

The return of empty crates will take approximately seven (7) to nine (9) hours. If riggers were used to remove machinery from crates or skids, these items will not be returned automatically. Your dismantle rigging crew will return empty skids and machinery crates.

All outbound carriers must check-in no later than 2:00 pm on Friday, October 19, 2018, at PACK EXPO Services Marshalling Yard. If your outside carriers do not check-in prior to 2:00 pm on Friday, October 19, 2018, PACK EXPO Services will reroute the shipment via the most convenient manner available. The exception to this rule are exhibitors with an outbound target date of Saturday, October 20, 2018. Trucks for Saturday outbound targets must be checked-in by 9:00 am on Saturday, October 20, 2018. Please refer to Sections 6 and 7 for more shipping and target time information.

**NOTE TO EXHIBITORS:** If the carrier's name listed on the outbound Material Handling Agreement (Bill of Lading) DOES NOT MATCH the name of the carrier that checks into the Marshalling Yard to pick up your company's freight - **THE FREIGHT WILL NOT BE RELEASED.** Please make sure there is a phone number where we can reach you to help solve this problem, or keep a company representative onsite through move-out to ensure freight is successfully picked up.



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## Quick Facts

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## 5 Warehouse Shipments

### **Advance Receiving at the Warehouse**

Warehouse Shipping Address: **\*\*NEW ADDRESS AS OF SEPTEMBER 17, 2018\*\***

PACK EXPO International and Healthcare Packaging EXPO 2018  
 Exhibiting Company Name  
 Booth # \_\_\_\_\_  
 c/o J & J Motor Freight  
 3333 South Iron Street  
 Chicago, IL 60608

PACK EXPO Services will accept crated, boxed or skidded materials beginning on Monday, August 27, 2018, at the above address. To avoid additional charges, materials must arrive to the warehouse by Friday, September 28, 2018. The warehouse will receive shipments Monday through Friday during the hours of 9:00 am to 3:00 pm.

**Please note that the warehouse will be closed Monday, September 3, 2018 for the Labor Day holiday.**

Please be advised of the following guidelines for warehouse shipments and make sure the person responsible for your shipping arrangements has this information.

1. Warehouse Dock Door size: 9' wide x 10' high
2. Dimensions of freight should not exceed 8'-4" wide x 8'-5" high
3. Heaviest piece should not exceed 5,000 lbs.
4. Only crated, boxed, or skidded shipments will be accepted at the warehouse. NO loose or uncrated shipments or bulk carpet shipments.
5. All carpet must be skidded and separated by booth.

Any shipments that are unable to meet these guidelines will need to ship direct to show site.

**NOTE: Cranes cannot be used at the warehouse. If you need special equipment to unload your materials at the warehouse, please contact PACK EXPO Services at 972-751-9400.**

**IMPORTANT:** All warehouse shipments will be charged a special assessment of \$15.00/ cwt with a \$150.00 minimum. See Material Handling Information forms in Section 3.

## 6 Show Site Shipments

### **Show Site Shipments**

Show Site Shipping Address:

PACK EXPO International and Healthcare Packaging EXPO 2018  
 Exhibiting Company Name  
 Booth # \_\_\_\_\_  
 McCormick Place  
 c/o PACK EXPO Services  
 2301 South King Drive  
 Chicago, IL 60616

- Show site freight must be delivered on the assigned target date. Reference target move-in floor plans in Section 6.
- All drayage/material handling is included in your space rate, provided your shipment/truck checks-in at the McCormick Place Marshalling Yard by 2:00 pm on your assigned-targeted move-in date and time.
- All vehicles, including privately owned vehicles (POVs), with materials for delivery must check-in at the Marshalling Yard located West of Lake Shore Drive, approximately 6 blocks south of McCormick Place at 31st Street and Moe Street. (See map in Section 6 for more information.)



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## Individual Booth Layout Request

To order an individual scaled layout of your booth, please supply the following information:

|                             |  |
|-----------------------------|--|
| Booth Number:               |  |
| Booth Size:                 |  |
| Company Name:               |  |
| Street Address:             |  |
| City, State, Zip:           |  |
| Telephone Number:           |  |
| Email Address:              |  |
| Return to the Attention of: |  |

Individual booth layouts will be emailed to the address above.

Return form to:           PACK EXPO Services  
 5931 W. Campus Circle Drive  
 Irving, TX 75063  
 Phone: (972) 751-9400  
 Fax: (972) 751-9500





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## Order Summary

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

Complete and submit the order forms listed below before the deadline date to take advantage of Advance Pricing.

### PACK EXPO Services Order Forms

| FORM NAME                                 | FORM  | ORDER TOTAL   |
|---|-------|---|
| Exhibitor Data                            | 2     | <b>SUBMIT WITH FIRST ORDER (if not ordering online)</b> |
| Payment Information                       | 3a-b  | <b>SUBMIT WITH FIRST ORDER (if not ordering online)</b> |
| Terms and Conditions                      | 4     | <b>SUBMIT WITH FIRST ORDER (if not ordering online)</b> |
| Third Party Authorization                 | 5     | \$ _____  |
| Exhibiting Packages                       | 6a-f  | \$ _____  |
| Carpet - Custom                           | 7a-b  | \$ _____  |
| Carpet - Standard and Special Cut         | 7c-d  | \$ _____  |
| Cleaning Service                          | 8a-b  | \$ _____  |
| Standard Furniture and Accessories        | 9a-l  | \$ _____  |
| Custom Furniture and Accessories          | 9a-k  | \$ _____  |
| Specialty Services/Illuminated Showcases  | 9l-m  | \$ _____  |
| Modular Rental Exhibits                   | 10a-c | \$ _____  |
| Design Your Own Rental Booth              | 10d-e | \$ _____  |
| Basic Digital Graphics and Signs          | 11a-b | \$ _____  |
| Fabric Graphics and Signs                 | 11c   | \$ _____  |
| Material Handling Rates                   | 12a-c | \$ _____  |
| Hanging Sign Labor, Placement Grid, Label | 14a-j | \$ _____ <b>(Floorplan required.)</b>                   |
| Labor Planning                            | 15a   | \$ _____  |
| Rigging Labor                             | 15b   | \$ _____  |
| Rigging Questionnaire                     | 15c-d | \$ _____  |
| Millwright/Machine Assembly Labor         | 16    | \$ _____  |
| Exhibitor Supervised Labor                | 17a   | \$ _____  |
| PACK EXPO Services Supervised Labor       | 17b-c | \$ _____  |
| Electrical Service                        | 19a-k | \$ _____ <b>(Floorplan required.)</b>                   |
| Lighting Truss/Motorized Hoist            | 19l-m | \$ _____  |
| Telephone Service                         | 20a-e | \$ _____ <b>(Floorplan required.)</b>                   |
| Internet Service                          | 21a-e | \$ _____ <b>(Floorplan required.)</b>                   |
| Air and Water Service                     | 22a-e | \$ _____ <b>(Floorplan required.)</b>                   |
| Audio Visual/Computers                    | 23a-f | \$ _____  |
| Meeting Room Audio Visual/Computers       | 24a-b | \$ _____  |
| Floral                                    | 25    | \$ _____  |
| Hostess/Booth Talent                      | 26a-c | \$ _____  |
| Photography                               | 27a-g | \$ _____  |
| Booth Security Services                   | 28    | \$ _____  |

**Total Amount Due:** \$ \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Exhibitor Data

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

**EACH EXHIBITOR MUST COMPLETE AND RETURN THIS FORM  
 REGARDLESS IF NOTHING IS ORDERED.**

**REQUIRED FORM**

PLEASE TYPE OR PRINT LEGIBLY THE FOLLOWING INFORMATION:

### Company Information

Exhibiting Company: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Billing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_ Website: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_

I consent to allow PACK EXPO Services and parties involved in the production of this show to send facsimiles and email communications to the fax numbers and email addresses listed herein. (Declining to consent will result in you not receiving important show information in a timely manner.)

Signature: \_\_\_\_\_

### Company Contact Information

#### Pre-Show

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_ Cell Number: \_\_\_\_\_

#### On-Site

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_ Cell Number: \_\_\_\_\_  
 Contact Hotel: \_\_\_\_\_  
 Date of Arrival: \_\_\_\_\_ Date of Departure: \_\_\_\_\_

(This representative from your company will be at show site for the duration of the show and must have authorization to endorse and provide payment for all your customer orders.)

### Booth Information

Booth Dimensions: \_\_\_\_\_ x \_\_\_\_\_ = \_\_\_\_\_ Total Square Feet



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## Payment Options and Policy

**Discount Deadline:**  
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 (excludes labor)

### Payment Options

*Please note, we require a completed Credit Card Authorization form on file regardless of your preferred method of payment.*

- **Payment by Credit Card**

For your convenience, we accept MasterCard, Visa, Discover and American Express. Please complete and submit PACK EXPO Services's Credit Card Authorization form along with your orders when you are mailing or faxing them in.

- **Payment by Company Check**

Please mail your check along with your order forms to PACK EXPO Services. If you are faxing your order forms, please include a signed Credit Card Authorization form and a photocopy of your check. Your orders will be processed immediately upon receipt of your original check. Checks must include Exhibiting Company Name, Booth Number, and Name of Show.

- **Payment by Wire Transfer**

Please contact PACK EXPO Services directly for wire payment details.

- **Payment by Third Party**

If PACK EXPO Services will be invoicing a third party, please complete and submit the Third Party Authorization form. Please note, the exhibiting firm is ultimately responsible for payment of all charges by show closing.

- **International Exhibitors**

International exhibitors must make payments to PACK EXPO Services for all amounts due in USD funds prior to show closing. If payment has not been received or arranged, your material handling form will be withheld from you causing your carrier not to be able to pick up your freight. Your freight will be shipped back to the advance warehouse and held there until payment has been made. All shipping costs and storage fees will be at exhibitors expense.

### Payment Policy

- **General**

In order for us to process your orders, we must have your signed Credit Card Authorization form and full payment in advance of the show. Current Account Summaries will be prepared at the PACK EXPO Services Service Desk for your review at show site. No order will be processed without a credit card on file and this will cause a delay in processing your order which may cause you to miss the advanced rates on your orders.

- **Tax Exempt Status**

If you claim tax exempt status, please submit a copy of your Tax Exempt Certificate issued by the federal government or state in which your event is taking place with your initial order.

- **Billing Discrepancies**

**All billing discrepancies must be resolved with PACK EXPO Services within 30 days of the close of the show.**

- **Advance Pricing**

To qualify for advance pricing, full payment must be included with your order on or before the advance deadline date.

- **Standard Pricing**

Order forms submitted after the advance deadline date will be processed at standard prices.

- **Cancellation of Items or Services**

**All Labor Types** - Two days notice is required for cancellation of all labor services. If such notice is not provided, a (1/2) half-hour minimum per laborer ordered will be charged the applicable rate.

**Standard Furniture and Carpet** - Items ordered and delivered, but subsequently cancelled, will be charged 100% of the applicable price.

**Custom Furniture** - Items ordered and cancelled one week prior to the scheduled move-in dates will be charged 100% of the applicable price.

**Custom Exhibits and Accessories** - Orders cancelled 14-days prior to the show move-in will be charged 50% of the original price. Orders cancelled within 14 days of the show move-in will be charged 100% of the original price.

**Exhibitor Graphics** - Orders cancelled after production will be charged 100% of the original price.



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# Credit Card Authorization

**Discount Deadline:**  
**August 27, 2018**  
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**EACH EXHIBITOR MUST COMPLETE AND RETURN THIS FORM REGARDLESS IF NOTHING IS ORDERED.**

**REQUIRED FORM**

## Company Information

Exhibiting Company: \_\_\_\_\_  
 Booth Number: \_\_\_\_\_  
 Billing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_ Fax Number: \_\_\_\_\_

## Credit Card Payment

- Please read Payment Options and Policy page.
- This Credit Card Authorization MUST be on file with PACK EXPO Services before any goods or services will be rendered regardless of your method of payment.
- All accounts must be settled at a PACK EXPO Services Desk on show site prior to the close of the show. Your credit card will be processed for any current or previous outstanding balance at that time.
- PACK EXPO Services will process all charges through its parent company. Purchase orders and invoices are not considered proper forms of payment.
- This form is to be completed by the Exhibiting Company. If you are a Third Party, you must complete the Third Party Payment Authorization form.
- All billing discrepancies must be resolved with PACK EXPO Services within 30 days of the close of the show.

## Credit Card Authorization

- Please complete the information below and submit with your initial order. Incomplete and/or unsigned forms cannot be accepted.

- A check is being sent to cover all expenses, use card only for show-site services
- Use credit card for all services ordered

### Card Type

Visa®     MasterCard®     American Express     Discover®     Debit Card

### Credit Card Number

### Expiration Date

\_\_\_\_\_  
 \_\_\_\_\_

CARDHOLDER'S NAME (PLEASE PRINT)

BILLING ADDRESS

\_\_\_\_\_  
 CITY STATE ZIP COUNTRY

\_\_\_\_\_  
 TELEPHONE EMAIL

**PLEASE SIGN**

X \_\_\_\_\_



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# Terms and Conditions

**YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.**

The terms and conditions set forth below become a part of the Contract between PACK EXPO SERVICES, INC. and you, the EXHIBITOR. EXHIBITOR is deemed to have accepted these terms and conditions when any of the following conditions are met:

- THE MATERIAL HANDLING SERVICE AGREEMENT IS SIGNED;
- EXHIBITOR'S MATERIALS ARE DELIVERED TO PES'S WAREHOUSE OR TO A SHOW OR EXPOSITION SITE FOR WHICH PES IS THE OFFICIAL SHOW CONTRACTOR, OR
- AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH PES, OR THE ON-SITE EXHIBITOR DATA AGREEMENT IS SIGNED.

1. Customer and Exhibitor are used interchangeably and shall refer one to the other. PACK EXPO Services and PES are also used interchangeably and shall be deemed to refer one to the other. Show refers to the event referenced above, with location, facility and date.

2. Payments are due prior to delivery of services or equipment to Customer unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, American Express, Discover, and Diners Club credit cards, or check, provided there is sufficient customer credit in the Customer's form of payment to completely satisfy the amount owed by Customer to PES. Undersigned authorizer acknowledges that all applicable charges for services rendered to the Exhibitor will be applied to the credit card on file in the event another form of payment is not tendered prior to the close of the trade show. In no instance shall any Customer be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by the Customer to PES which have not been paid 30 days after the close of the Show, then these shall bear an interest rate of 1-1/2% per month (18% per annum).

3. **Any discrepancy in items ordered and items received or any complaint or question concerning services, etc., must be reported to the PES Service Center at the Show, in writing, immediately upon noting same. Problems will be resolved and/or any valid adjustments in Customer's account will be made at that time, and approved by the PES Project Manager in charge. No credits shall be extended for any individual service (including material handling and labor services) in excess of 15% of the billings for that service. Credits and adjustments will not be made based on information received after the Show. Exhibitors who cancel up to fourteen (14) days prior to Exhibitor Move-In will be refunded 50% of their advance payment. No refunds will be made for cancellations received less than 14 days prior to Exhibitor move-in or at show site, unless otherwise noted on specific service form.**

EXHIBITOR should be advised that routine audits of Exhibitor booths for service usage are conducted during the Show. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

4. PES reserves the right to discontinue one or all services or equipment delivery to Customer for non-payment of one or more outstanding bills should such bill not be paid before the close of the first day of the Show. Payment for any one or more of the services rendered does not in anyway release Customer from payment on the other remaining services upon presentation of invoice.

Should it become necessary after all discrepancies are resolved to employ a collection agency, then Customer agrees that all reasonable and customary collection fees shall be borne by Customer. Furthermore, should litigation ensue, the Customer and PES agree that all reasonable attorney's fees shall be borne by the non-prevailing party.

5. **PES shall not be liable to Exhibitor in any respect for any claims, losses, expenses, injuries, or damages arising out of or related to the Show or Exhibitor's participation in the Show, due to any act or omission of PES, its employees or agents, or any third person, whether based on breach of contract or warranty, negligence or other tort, or strict liability.** PES disclaims all warranties, express or implied, including, without limitation, warranties of merchantability and fitness for a particular purpose. PES shall not be liable to Exhibitor for any indirect, special or consequential damages, including lost profits, whether based upon a claim or action of contract, warranty, negligence, strict liability or other tort, even if PES is aware of the possibility thereof. Notwithstanding any other provision of this Agreement, the maximum liability of PES to Exhibitor will in no event exceed the lesser of (i) the amount of exhibit fees paid by Exhibitor to PES for the Show or (ii) \$5,000; recovery of such amount shall be Exhibitor's sole and exclusive legal remedy. Any claim against PES not submitted to PES within thirty (30) days of the close of the Show shall be forever waived, and no suit or action shall be brought against PES more than one (1) year after the Show.

6. **Insurance and liability against theft and property damage or any costs for repair or neglect for the full replacement cost of equipment or exhibit material owned or rented by the Customer remain the complete and sole responsibility of the Customer.** Insurance and liability against theft, property damage, or bodily injury occurring within the confines of the Exhibitor's booth remain the sole and complete responsibility of the Exhibitor. Without limiting the foregoing, to the extent that the performance of PES is impeded by Acts of God, fire, flood, weather, strikes or labor disruptions, civil unrest, public health risks, governmental law or action, third party conduct, or other circumstances beyond PES's reasonable control, PES shall be excused from such performance.

7. **Without limiting the provisions contained in Section 5, PES shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage, nor shall PES be responsible in any manner for loss, theft or disappearance of Exhibitor's materials while Exhibitor's materials are in Exhibitor's possession or are located within or near the confines of the Exhibitor's booth.** PES's liability shall be limited to any loss or damage which results solely from PES's negligence in the actual physical handling of the Exhibitor's materials and not for any other type of loss or damage. PES's liability shall be limited to the physical loss or damage to the specific article which is lost or damaged while in the possession of PES, and, in any event, PES's maximum liability for any cause shall be limited to \$0.30 per pound per article with a maximum liability, of \$50.00 per item or \$1,000.00 per shipment.

Exhibitor recognizes that PES provides services as Exhibitor's agent and not as bailee or shipper unless Exhibitor contracts with PES Transportation. If any employee or subcontractor of PES shall sign a delivery receipt bill-of-lading, or other document, Exhibitor agrees that these signatories will do so as Exhibitor's agent, and Exhibitor accepts the responsibility thereof. PES or its subcontractors are authorized to note the quantities or condition of items on the Exhibitor's bill-of-lading when the actual count or condition of such items do not conform to the amount or amounts recorded by exhibitor. Correct weights with Weight Certificate must be provided, otherwise PES's or its subcontractor's estimate shall prevail in the event of any weight discrepancy.

PES shall not be responsible for loss, theft, or disappearance of materials before they are picked up from Exhibitor's booth for reloading after the Show. Bills-of-lading covering outgoing shipments, which are furnished to PES by Exhibitors, will be checked at time of actual pickup from booth and corrections made where discrepancies occur.

8. Exhibitor shall indemnify and hold harmless, PES and its employees and affiliated companies and organizations from and against all claims, demands, liabilities, suits, judgments and decrees, losses and costs and/or expenses of any kind or nature whatsoever (including costs of defense, settlement, and reasonable attorneys' fees) on account of injuries to or death of any person or damage to any property occurring directly or indirectly from the acts or omissions of Exhibitor or its employees, agents, or contractors, however such injuries or death or damage to property may be caused. Upon the request of PES, Exhibitor shall promptly defend any such demand, claim, cause of action, or suit.

9. In the case of bills submitted to parties other than the Customer, Exhibitor, or Exhibiting Company (Third Parties): such arrangements in no way release Customer, Exhibitor, or Exhibiting Company from any and all of the terms and conditions outlined herein.

10. **REFUNDS:** In the event that the Show is not held for any reason, Customer shall receive a refund of the exhibitor services payment, less Customer's pro-rata share of all costs and expenses incurred and committed by PES in connection with the Show. Customer shall receive full and complete refund of overpayments following final audit after the close of the Show. PES will remit refunds to Customer at the name and address indicated on the Exhibitor Data Sheet. Customer will receive a refund for any extra overpayment above and beyond the amount which Customer owes to PES. Also provided for the Customer with the final refund shall be a final accounting showing the services or equipment ordered.

11. **CREDIT CARD:** We are pleased to accept orders for services, with payment being made by a credit card. By paying for these services in advance, and adhering to the deadline date, you have taken advantage of the 30% discount offered.

12. **Insurance: It is understood that PACK EXPO Services is not an insurer. Insurance should be obtained by the exhibitor. It is highly recommended that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show.**

13. **PES does not involve itself in patent infringement or trademark disputes before, during, or after the Show. Exhibitors should seek their own legal counsel to resolve such issues. Nevertheless, PES reserves the right to remove any equipment that is the subject of a patent or trademark challenge.**

14. **These terms and conditions shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia, without regard to conflicts principles. Any litigation between the parties shall, at the option of PES, be filed and prosecuted exclusively in a State or federal court in or for Fairfax County, Virginia.**

15. If any provision in these Terms and Conditions is held to be invalid or unenforceable, that provision shall be construed, limited, modified or, if necessary, severed, to the extent necessary to eliminate its invalidity or unenforceability, and the other provisions shall remain unaffected.

Authorizer acknowledges reading and accepting all Terms and Conditions and agrees that Authorizer and Exhibiting company will be fully governed by the provisions described therein.

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Date: \_\_\_\_\_



5931 West Campus Circle Drive  
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 Chicago, Illinois USA

**Use this form if you  
 authorize a third party to  
 invoice for some or all  
 services.**

## Third Party Authorization

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_

### Third Party Information

Name: \_\_\_\_\_  
 Billing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_ Website: \_\_\_\_\_  
 Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_

### Third Party Payment Policy

- The payment record of the Third Party must be acceptable to PACK EXPO Services.
- Form is completed and signed by both parties and returned to PACK EXPO Services at least 14 days prior to show move-in.
- The exhibiting firm is ultimately responsible for payment of all charges by show conclusion.
- **All billing discrepancies must be resolved with PACK EXPO Services within 30 days of the close of the show.**

### Services to be Invoiced to Third Party

All Services       Furniture/Carpet       Forklift Labor       Booth Labor  
 Hanging Sign Labor       Booth Cleaning       Material Handling  
 Other: \_\_\_\_\_

### Card Type

Visa®       MasterCard®       American Express       Discover®       Debit Card

### Credit Card Number

### Expiration Date

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

CARDHOLDER'S NAME (PLEASE PRINT)

BILLING ADDRESS

\_\_\_\_\_  
 CITY STATE ZIP COUNTRY

\_\_\_\_\_  
 TELEPHONE EMAIL

**PLEASE SIGN** X \_\_\_\_\_

### Acknowledgement by Exhibiting Company

We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges incurred. In the event Third Party named above does not make payment, such charges will be presented to the exhibiting firm, and the exhibiting firm will make payment to PACK EXPO Services prior to the close of the show. (Authorized Firms Representative's signature required below.)

**PLEASE SIGN** X \_\_\_\_\_



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## Online Ordering Instructions

**Discount Deadline:**  
**August 27, 2018**  
(excludes labor)

**If you have a third party managing this show for you, please contact your Customer Account Manager and they will provide a separate password.**

### To order your show services: **CLICK ON**

- Order Services
- Continue
- Add Item
- Select Service
- Select an Item
- Quantity (select)
- Option (if requested choose)
- Add this Item
- Add Item (for more ordering)
- Repeat the above steps

### Completing your order: **CLICK ON**

- Select Payment
- Insert Your Name
- Check Agree (terms and conditions)
- Payment - New Credit Card

### If ordering Utilities:

- If Custom Placement is required you must order (1) outlet at a time.
- Follow ordering process above
- After you click Add Item PLEASE READ THE RULES AND REGULATIONS FOR SERVICES
- Select an Item
- Quantity
- For Custom Placement: choose either:
  - Customer Floor Plan and Upload Floor Plan
  - OR
  - Custom Placement - X Feet Back and X Feet Over
- Add this Item
- Continue until order is completed and payment is selected

If you need help with any steps of the ordering process please contact your Customer Account Manager at 972-751-9400.



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## Contact Info

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### PACK EXPO Services

972-751-9400 (Main Phone)

972-751-9500 (Main Fax)

### Email Contacts

| 2018 Customer Account Managers (CAM) |                   |                     |              |  |
|--------------------------------------|-------------------|---------------------|--------------|--|
| Role                                 | Name              | Booths              | Direct Phone | Email  |
| <b>WEST HALL</b>                     |                   | <b>300 - 1099</b>   |              |  |
| TL                                   | John LeRoy        |                     | 972-751-9427 | <a href="mailto:jleroy@packexposervices.com">jleroy@packexposervices.com</a>           |
| BUTL                                 | Kelby Dorris      |                     | 972-751-9431 | <a href="mailto:kdorris@packexposervices.com">kdorris@packexposervices.com</a>         |
| CAM                                  | Janessa Jones     | 500-799             | 972-751-9429 | <a href="mailto:jjones@packexposervices.com">jjones@packexposervices.com</a>           |
| CAM                                  | Camila Figueroa   | 800-1099            | 972-751-9451 | <a href="mailto:cfigueroa@packexposervices.com">cfigueroa@packexposervices.com</a>     |
| <b>SOUTH HALL</b>                    |                   | <b>1400 - 4399</b>  |              |  |
| TL                                   | Robert Richardson |                     | 972-751-9437 | <a href="mailto:rrichardson@packexposervices.com">rrichardson@packexposervices.com</a> |
| BUTL                                 | Brittany Laster   |                     | 972-751-9401 | <a href="mailto:blaster@packexposervices.com">blaster@packexposervices.com</a>         |
| CAM                                  | Amina Williams    | 1400-2099           | 972-751-9192 | <a href="mailto:awilliams@packexposervices.com">awilliams@packexposervices.com</a>     |
| CAM                                  | Nancy Martin      | 2100-2999           | 972-751-9175 | <a href="mailto:nmartin@packexposervices.com">nmartin@packexposervices.com</a>         |
| CAM                                  | Larissa Clark     | 3000-3999           | 972-751-9147 | <a href="mailto:lclark@packexposervices.com">lclark@packexposervices.com</a>           |
| CAM                                  | Luke Toller       | 4000-4399           | 972-751-9189 | <a href="mailto:ltoller@packexposervices.com">ltoller@packexposervices.com</a>         |
| <b>NORTH HALL</b>                    |                   | <b>4500 - 6399</b>  |              |  |
| TL                                   | Staci Davidson    |                     | 972-751-9407 | <a href="mailto:sdavidson@packexposervices.com">sdavidson@packexposervices.com</a>     |
| BUTL                                 | Delia Stein       |                     | 972-751-9448 | <a href="mailto:dstein@packexposervices.com">dstein@packexposervices.com</a>           |
| CAM                                  | Brad Winton       | 4500-5199           | 972-751-9193 | <a href="mailto:bwinton@packexposervices.com">bwinton@packexposervices.com</a>         |
| CAM                                  | Tina Early        | 5200-5899           | 972-751-9148 | <a href="mailto:tearly@packexposervices.com">tearly@packexposervices.com</a>           |
| CAM                                  | Emma Boose        | 5900-6399           | 972-751-9135 | <a href="mailto:eboose@packexposervices.com">eboose@packexposervices.com</a>           |
| <b>UPPER LAKESIDE HALL</b>           |                   | <b>6700 - 8999</b>  |              |  |
| TL                                   | Derrick Rippatoe  |                     | 972-751-9439 | <a href="mailto:drippatoe@packexposervices.com">drippatoe@packexposervices.com</a>     |
| BUTL                                 | Missy Cass        |                     | 972-751-9144 | <a href="mailto:mcass@packexposervices.com">mcass@packexposervices.com</a>             |
| CAM                                  | Tim Morris        | 6700-7599           | 972-751-9434 | <a href="mailto:tmorris@packexposervices.com">tmorris@packexposervices.com</a>         |
| CAM                                  | Michelle Meyer    | 7600-8499           | 972-751-9180 | <a href="mailto:mmeyer@packexposervices.com">mmeyer@packexposervices.com</a>           |
| CAM                                  | Kristen Hodges    | 8500-8999           | 972-751-9166 | <a href="mailto:khodges@packexposervices.com">khodges@packexposervices.com</a>         |
| <b>LOWER LAKESIDE HALL</b>           |                   | <b>9000 - 11199</b> |              |  |
| CAM                                  | Missy Cass        | 9000-9299           | 972-751-9144 | <a href="mailto:mcass@packexposervices.com">mcass@packexposervices.com</a>             |
| CAM                                  | Martika Sugg      | 9300-10199          | 972-751-9186 | <a href="mailto:msugg@packexposervices.com">msugg@packexposervices.com</a>             |
| CAM                                  | Donna Kastrati    | 10200-11199         | 972-751-9413 | <a href="mailto:dkastrati@packexposervices.com">dkastrati@packexposervices.com</a>     |





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McCormick Place  
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Healthcare<sup>+</sup>  
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## Contact Info

**Discount Deadline:**  
**August 27, 2018**  
**(excludes labor)**

### Target Date Questions and Change Requests

[jroche@packexposervices.com](mailto:jroche@packexposervices.com)

### Rigging Questions

[rigging@packexposervices.com](mailto:rigging@packexposervices.com)

### Custom Exhibit Design and Quotes

[PES.custombooths@packexposervices.com](mailto:PES.custombooths@packexposervices.com)

### Organizer Web Address

PACK EXPO


[www.packexpointernational.com](http://www.packexpointernational.com)

# Attention **PACK EXPO International and Healthcare Packaging EXPO Exhibitors 225 Square Feet and Under:**


## **PACK EXPO Services (PES) has just made EXHIBITING EASY FOR YOU!**

We created these new comprehensive booth packages especially for booths 225 square feet and under. All of your booth needs are now bundled together in one—easy to order—package. Now you don't have to read and complete multiple forms, simply contact your Customer Account Manager (CAM), select a package and you are done!

Enclosed are the new packages including furniture, drape or hardwall display, company identification sign, carpet, cleaning and basic electrical. For booths 225 square feet or less, this could be the perfect solution.



**BASIC PACKAGE** has the furniture and booth setup that you need to hit the ground running when you arrive at McCormick Place.



**TURNKEY PACKAGE** adds hard wall rental exhibit options to enhance your booth space.

These Packages will be set up and ready for you by 5:00 pm on your company's inbound target date.

Contact your CAM today to select the package that best suites your needs and budget. Then you can focus on pre-show promotion to increase your company's return on investment.

We look forward to helping you have a **SUCCESSFUL PACK EXPO International/Healthcare Packaging EXPO 2018!**

Call your CAM today at **972-751-9400**  
or Email your CAM team by hall:

Please  
**PLACE YOUR ORDER**  
with your CAM  
by Monday,  
August 27, 2018

pes.south@packexposervices.com  
pes.north@packexposervices.com  
pes.lakeside@packexposervices.com  
pes.west@packexposervices.com



## **PACK EXPO Services**

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## Basic Furniture Packages

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### Basic Furniture Package

Complete and return this form to take advantage of the Basic Furniture Package for booths 225 sq. ft. and under. To upgrade your Basic Package with a Modular Rental Exhibit, please complete the Turnkey Package Form.

The Basic Furniture Package includes the following items:

- 8' high backwall drape
- 3' high sidewall drape
- 7" x 44" company identification sign
- 9' x 10', 9' x 15', 9' x 20' or 15' x 15' - 16oz Standard Cut Carpet as appropriate for your booth (indicate carpet color choice below)
 

|  |                               |                               |                                     |                                 |
|--|-------------------------------|-------------------------------|-------------------------------------|---------------------------------|
| <input type="checkbox"/> Black         | <input type="checkbox"/> Blue | <input type="checkbox"/> Gray | <input type="checkbox"/> Green      | <input type="checkbox"/> Latte  |
| <input type="checkbox"/> Midnight Blue | <input type="checkbox"/> Plum | <input type="checkbox"/> Red  | <input type="checkbox"/> Red Pepper | <input type="checkbox"/> Tuxedo |
- Daily Booth Vacuuming
- One 6' (30" high) draped table (indicate table drape color choice below)
 

|                                |                               |                                |                                     |                               |
|--------------------------------|-------------------------------|--------------------------------|-------------------------------------|-------------------------------|
| <input type="checkbox"/> Black | <input type="checkbox"/> Blue | <input type="checkbox"/> Brown | <input type="checkbox"/> Dark Green | <input type="checkbox"/> Gold |
| <input type="checkbox"/> Gray  | <input type="checkbox"/> Plum | <input type="checkbox"/> Red   | <input type="checkbox"/> White      | <input type="checkbox"/> Flax |
- Two Black Diamond Side Chairs
- One Wastebasket
- One 120 volt 500 watt electrical outlet (standard placement)

**Additional outlets, electrical labor and materials are not included in these packages.**

Prices below include tax.

| 1 Basic Furniture Package |            | Advance Price | Standard Price | Total      |
|---------------------------|------------|---------------|----------------|------------|
|                           |            | 10' x 10'     | \$ 975.60      | \$1,393.75 |
| 10' x 15'                 | \$1,130.35 | \$1,614.75    | =              |            |
| 10' x 20'                 | \$1,284.95 | \$1,835.65    | =              |            |
| 15' x 15'                 | \$1,529.00 | \$2,184.30    | =              |            |

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal of Basic Furniture Package \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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Designating Custom Placement  
 will incur additional  
 electrical labor costs.

# Furniture Package Electrical Floor Plan Template

Discount Deadline:  
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 McCormick Place  
 Chicago, Illinois USA

The grid below may be printed to layout your electrical requirements for booths up to 20' x 20' or used as a sample to develop your own plan for larger exhibits. Please complete as clearly as possible, indicating the following.

- Location of the main power drop.** Power needs to be distributed from one location at which a panel or other piece of electrical equipment will be installed. It is recommended that this equipment be placed in a closet, under a table/desk or in another location that keeps it out of sight. Please provide specific dimensions.
- Location and load of all outlets.** Please provide specific dimensions and wattages/amperages. *Please do not simply place an X where power is required.*
- Booth orientation.** Please provide surrounding aisle and/or booth numbers, particularly for island booths. Also, please try to orient your booth to the overall floor plan so that the diagram does not have to be rotated.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
| 0  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |

Adjacent Booth #  
 \_\_\_\_\_

Adjacent Booth #  
 \_\_\_\_\_

↑  
 Feet Back

→  
 Feet Over

Aisle # \_\_\_\_\_ (Front of Booth)

ELECTRICAL



480V ELECTRICAL OUTLET



208V ELECTRICAL OUTLET



120V ELECTRICAL OUTLET

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



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 www.packexpo.com

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA



## Turnkey Exhibit Packages

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

### Turnkey Packages

Complete and return this form to take advantage of the Turnkey Package for booths 225 sq. ft. and under. The Turnkey Package includes all of the items from the Basic Furniture Package as well as one of the Modular Rental Exhibits listed below. The Modular Rental Exhibits are available in both Basic and Designer (Digital Graphics) versions. For a more detailed description and pictures of each rental booth, please review the Exhibit Solutions brochure at the end of this section.

The Basic Furniture Package includes the following items:

- 8' high backwall drape
- 3' high sidewall drape
- 7" x 44" company identification sign
- 9' x 10', 9' x 15', 9' x 20' or 15' x 15' - 16oz Standard Cut Carpet as appropriate for your booth (indicate carpet color choice below)

|  |                               |                               |                                     |                                 |
|--|-------------------------------|-------------------------------|-------------------------------------|---------------------------------|
| <input type="checkbox"/> Black         | <input type="checkbox"/> Blue | <input type="checkbox"/> Gray | <input type="checkbox"/> Green      | <input type="checkbox"/> Latte  |
| <input type="checkbox"/> Midnight Blue | <input type="checkbox"/> Plum | <input type="checkbox"/> Red  | <input type="checkbox"/> Red Pepper | <input type="checkbox"/> Tuxedo |

- Daily Booth Vacuuming
- One 6' (30" high) draped table (indicate table drape color choice below)

|                                |                               |                                |                                     |                               |
|--------------------------------|-------------------------------|--------------------------------|-------------------------------------|-------------------------------|
| <input type="checkbox"/> Black | <input type="checkbox"/> Blue | <input type="checkbox"/> Brown | <input type="checkbox"/> Dark Green | <input type="checkbox"/> Gold |
| <input type="checkbox"/> Gray  | <input type="checkbox"/> Plum | <input type="checkbox"/> Red   | <input type="checkbox"/> White      | <input type="checkbox"/> Flax |

- Two Black Diamond Side Chairs
- One Wastebasket
- One 120 volt 500 watt electrical outlet (standard placement)
- One Modular Rental Exhibit (indicate panel color choice for Basic units)

|                                |                               |                                |
|--------------------------------|-------------------------------|--------------------------------|
| <input type="checkbox"/> White | <input type="checkbox"/> Blue | <input type="checkbox"/> Black |
|--------------------------------|-------------------------------|--------------------------------|

**Additional outlets, electrical labor and materials are not included in these packages.**

**To further enhance a Basic version booth, consider upgrading to a custom graphic header. Please contact your Customer Account Manager for details and pricing. Information for this item is also located in the Modular Rental section.**

**TURNKEY PACKAGE PRICING NOT AVAILABLE AFTER SEPTEMBER 17, 2018.**



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 Chicago, Illinois USA

## Turnkey Exhibit Packages

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

These prices include tax.

|                                  |                                  | Advance Price      | Standard Price | Total       |
|----------------------------------|----------------------------------|--------------------|----------------|-------------|
| <b>1</b> 10 x 10 Turnkey Package | A100 Basic Version               | \$ 2,954.95        | \$ 4,221.35    | =           |
|                                  | A100 Designer Version            | \$ 4,573.90        | \$ 6,534.20    | =           |
|                                  | B100 Basic Version               | \$ 3,353.65        | \$ 4,790.95    | =           |
|                                  | B100 Designer Version            | \$ 5,294.50        | \$ 7,563.65    | =           |
|                                  | C100 Basic Version               | \$ 3,746.65        | \$ 5,352.35    | =           |
|                                  | C100 Designer Version            | \$ 6,013.25        | \$ 8,590.35    | =           |
|                                  | D100 Basic Version               | \$ 3,545.80        | \$ 5,065.45    | =           |
|                                  | D100 Designer Version            | \$ 5,654.85        | \$ 8,078.40    | =           |
|                                  | F100 Light Box                   | \$ 5,517.70        | \$ 7,882.45    | =           |
|                                  | <b>2</b> 10 x 15 Turnkey Package | A150 Basic Version | \$ 3,901.20    | \$ 5,573.15 |
| A150 Designer Version            |                                  | \$ 6,168.00        | \$ 8,811.35    | =           |
| B150 Basic Version               |                                  | \$ 4,459.30        | \$ 6,370.35    | =           |
| B150 Designer Version            |                                  | \$ 7,176.80        | \$10,252.50    | =           |
| C150 Basic Version               |                                  | \$ 5,009.60        | \$ 7,156.55    | =           |
| C150 Designer Version            |                                  | \$ 8,183.05        | \$11,690.00    | =           |
| D150 Basic Version               |                                  | \$ 5,088.95        | \$ 7,269.90    | =           |
| D150 Designer Version            |                                  | \$ 8,326.30        | \$11,894.65    | =           |
| E150 Basic Version               |                                  | \$ 5,088.95        | \$ 7,269.90    | =           |
| E150 Designer Version            |                                  | \$ 8,326.30        | \$11,894.65    | =           |
| <b>3</b> 10 x 20 Turnkey Package | A200 Basic Version               | \$ 6,036.25        | \$ 8,623.25    | =           |
|                                  | A200 Designer Version            | \$ 9,922.80        | \$14,175.45    | =           |
|                                  | B200 Basic Version               | \$ 6,036.25        | \$ 8,623.25    | =           |
|                                  | B200 Designer Version            | \$ 9,922.80        | \$14,175.45    | =           |
|                                  | C200 Basic Version               | \$ 7,936.75        | \$11,338.20    | =           |
|                                  | C200 Designer Version            | \$13,377.95        | \$19,111.40    | =           |
|                                  | D200 Basic Version               | \$ 6,036.25        | \$ 8,623.25    | =           |
|                                  | D200 Designer Version            | \$ 9,922.80        | \$14,175.45    | =           |
|                                  | F200 Light Box                   | \$ 9,460.75        | \$13,515.40    | =           |

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal of Turnkey Package \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Turnkey Exhibit Packages

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

These prices include tax.

| 4 | 15 x 15<br>Turnkey<br>Package |                       | Advance Price | Standard Price | Total |
|---|-------------------------------|-----------------------|---------------|----------------|-------|
|   |                               |                       |               |                |       |
|   |                               | A150 Basic Version    | \$ 4,299.85   | \$ 6,142.70    | =     |
|   |                               | A150 Designer Version | \$ 6,566.65   | \$ 9,380.90    | =     |
|   |                               | B150 Basic Version    | \$ 4,857.95   | \$ 6,939.90    | =     |
|   |                               | B150 Designer Version | \$ 7,575.45   | \$10,822.05    | =     |
|   |                               | C150 Basic Version    | \$ 5,394.10   | \$ 7,726.10    | =     |
|   |                               | C150 Designer Version | \$ 8,567.55   | \$12,259.55    | =     |
|   |                               | D150 Basic Version    | \$ 5,487.60   | \$ 7,839.45    | =     |
|   |                               | D150 Designer Version | \$ 8,724.95   | \$12,464.20    | =     |
|   |                               | E150 Basic Version    | \$ 5,487.60   | \$ 7,839.45    | =     |
|   |                               | E150 Designer Version | \$ 8,724.95   | \$12,464.20    | =     |

Consider adding a Custom Header to Basic Version Booths — See Modular Rental forms for details.

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal of Turnkey Package \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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Designating Custom Placement  
 will incur additional  
 electrical labor costs.

# Turnkey Package Electrical Floor Plan Template

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

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 Chicago, Illinois USA

The grid below may be printed to layout your electrical requirements for booths up to 20' x 20' or used as a sample to develop your own plan for larger exhibits. Please complete as clearly as possible, indicating the following.

- Location of the main power drop.** Power needs to be distributed from one location at which a panel or other piece of electrical equipment will be installed. It is recommended that this equipment be placed in a closet, under a table/desk or in another location that keeps it out of sight. Please provide specific dimensions.
- Location and load of all outlets.** Please provide specific dimensions and wattages/amperages. *Please do not simply place an X where power is required.*
- Booth orientation.** Please provide surrounding aisle and/or booth numbers, particularly for island booths. Also, please try to orient your booth to the overall floor plan so that the diagram does not have to be rotated.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
| 0  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |

Adjacent Booth # \_\_\_\_\_

Adjacent Booth # \_\_\_\_\_

↑  
 Feet Back

→  
 Feet Over

Aisle # \_\_\_\_\_ (Front of Booth)

ELECTRICAL



480V ELECTRICAL OUTLET



208V ELECTRICAL OUTLET



120V ELECTRICAL OUTLET

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



# Exhibit Solutions



PACK EXPO Services can provide you a complete rental exhibit in a style that fits your needs and at a price that fits your budget. You pay no design fees, no shipping fees, no material handling fees and no repair or refurbishing fees. Make a bigger splash and order the Designer version which includes graphics designed just for you.

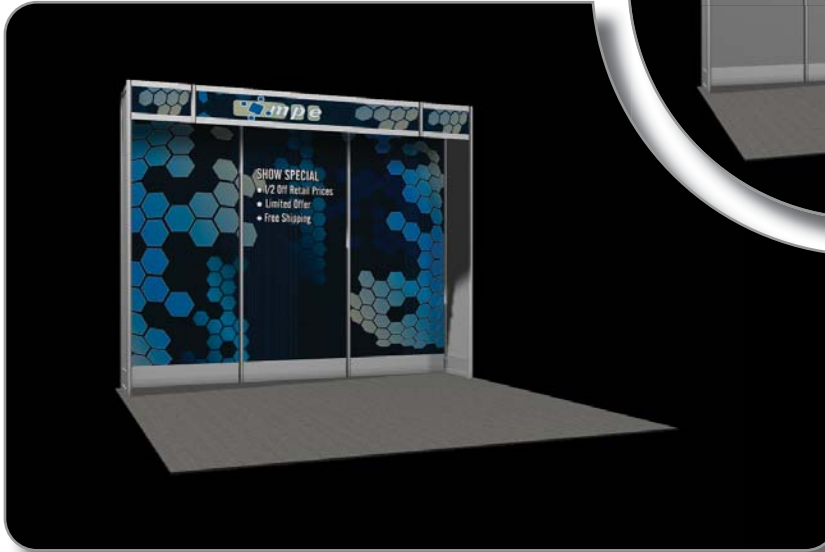
Each rental includes the header, lights, and installation and dismantle labor. Designer versions include custom graphics. See item descriptions for more details. If you should have any questions or to place an order, please feel free to contact your Customer Account Manager for additional assistance.

You may combine any rental booth with a PES Exhibiting Package to create a true turnkey exhibit.

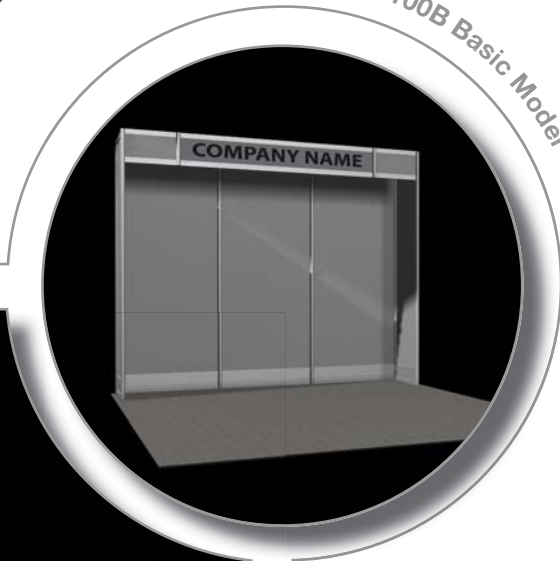
# 8' High – 10' Wide Units

exhibit solutions

A100D Designer Model



A100B Basic Model



**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

B100D Designer Model



B100B Basic Model



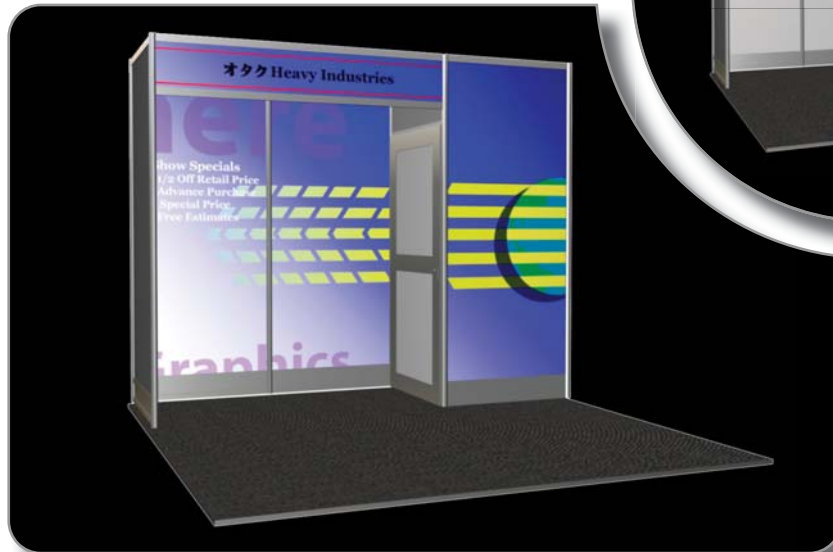
**Rental Includes:**

- Flat Surface Backwall
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

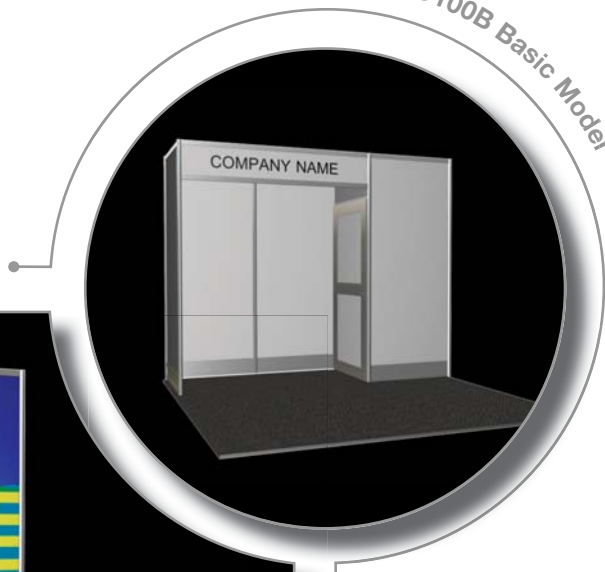
# 8' High – 10' Wide Units

exhibit solutions

### D100D Designer Model



### D100B Basic Model



#### Rental Includes:

- Header (Custom Header Additional Cost)
- (2) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

### F100 Model

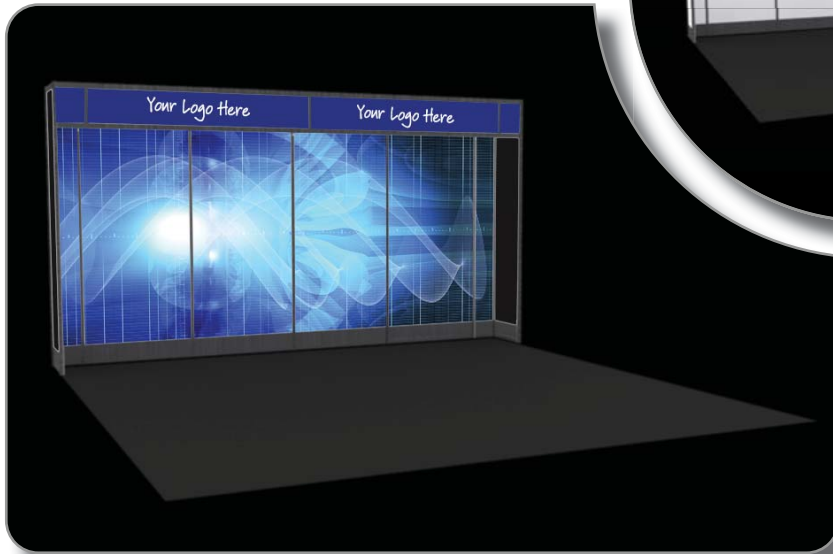


#### Rental Includes:

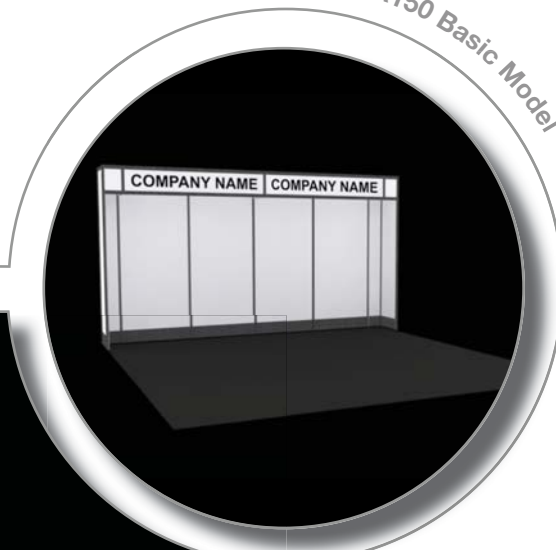
- Backlit Plexiglass Graphics
- Internal Lights
- Available as a Designer Version Only

# 8' High – 15' Wide Units

A150 Designer Model



A150 Basic Model

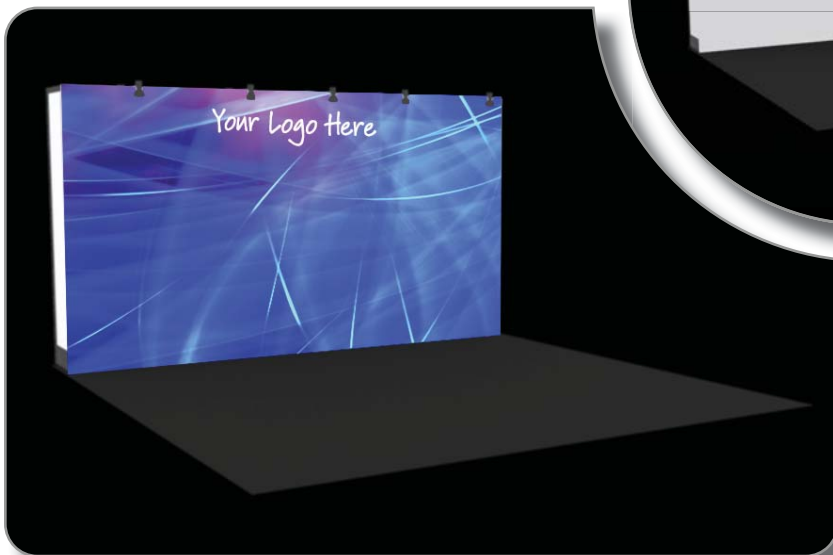


**Rental Includes:**

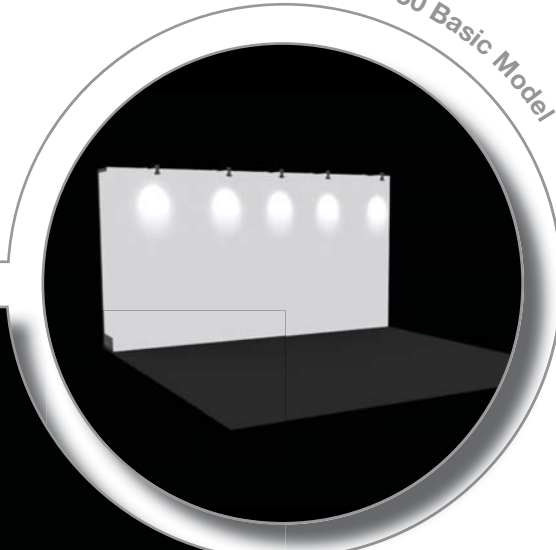
- 2 Headers (Custom Header Additional Cost)
- (4) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

B150 Designer Model



B150 Basic Model



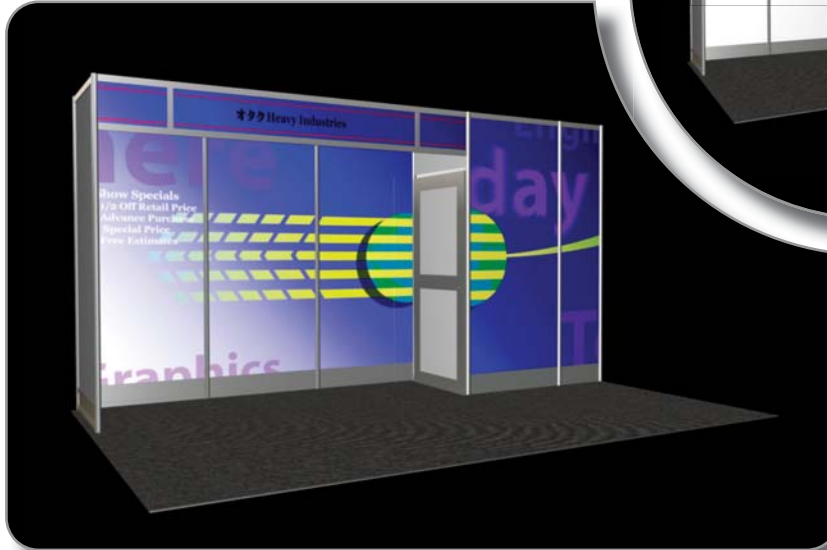
**Rental Includes:**

- Flat Surface Backwall
- (5) Spot Lights
- Custom Graphics (Designer Only Option)

# 8' High – 15' Wide Units

exhibit solutions

D150D Designer Model

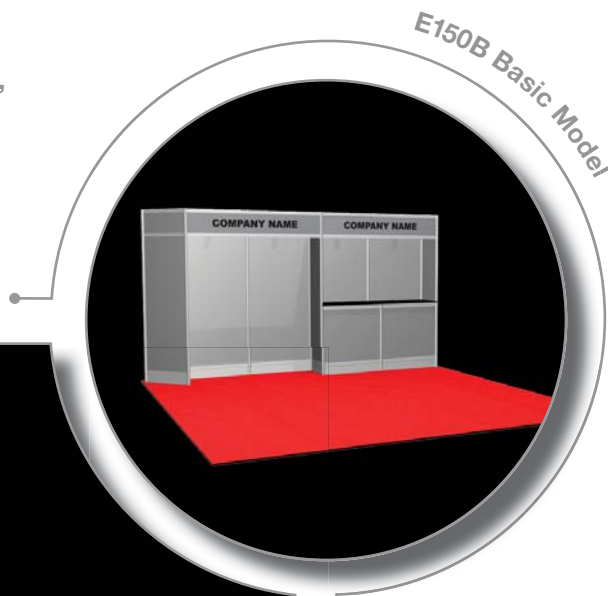


**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

E150D Designer Model



**Rental Includes:**

- (2) Headers (Custom Headers Additional Cost)
- (4) Spot Lights
- (2) Counters with storage
- Custom Graphics (Designer Only Option)

# 8' High – 20' Wide Units

exhibit solutions

B200B Basic Model



B200D Designer Model

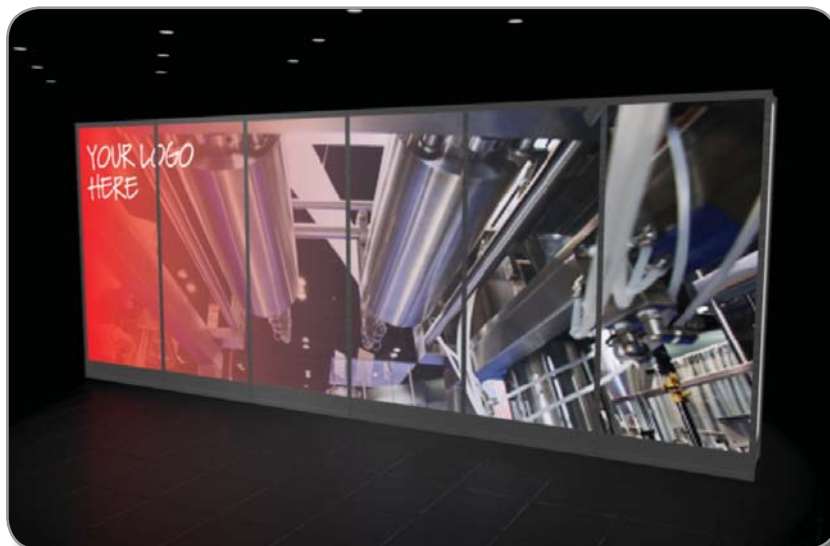


**Rental Includes:**

- Flat Surface Backwall
- (6) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

F200 Designer Model



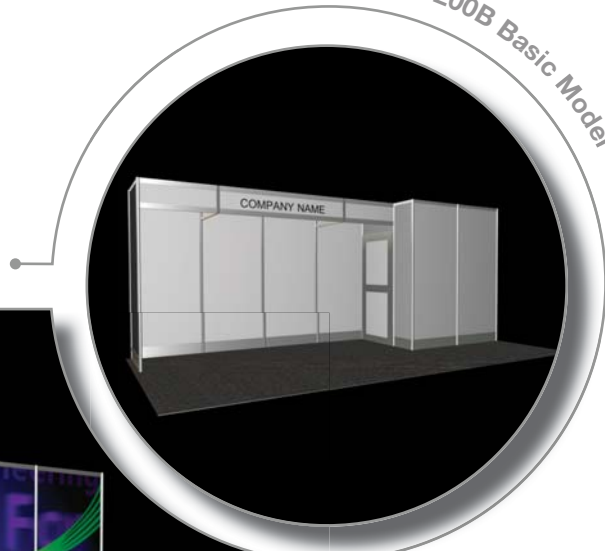
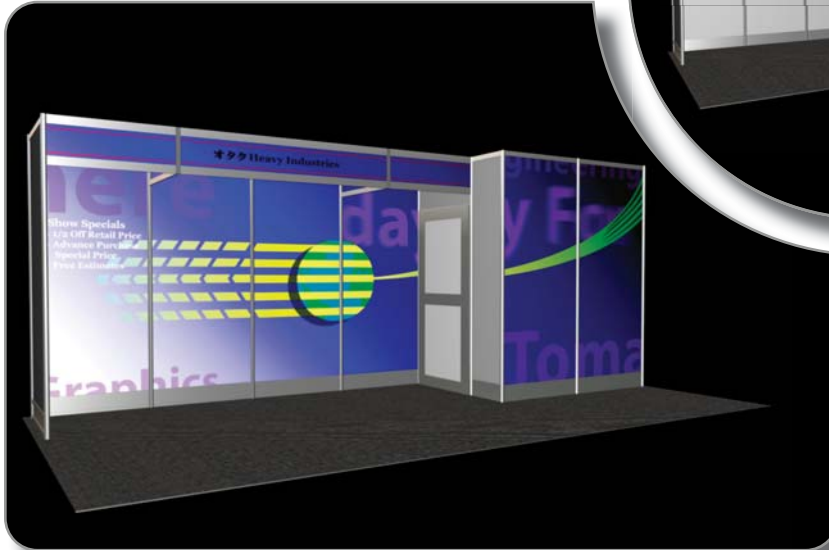
**Rental Includes:**

- Backlit Plexiglass Graphics
- Internal Lights
- Available as a Designer Version Only

# 8' High – 20' Wide Units

exhibit solutions

D200D Designer Model



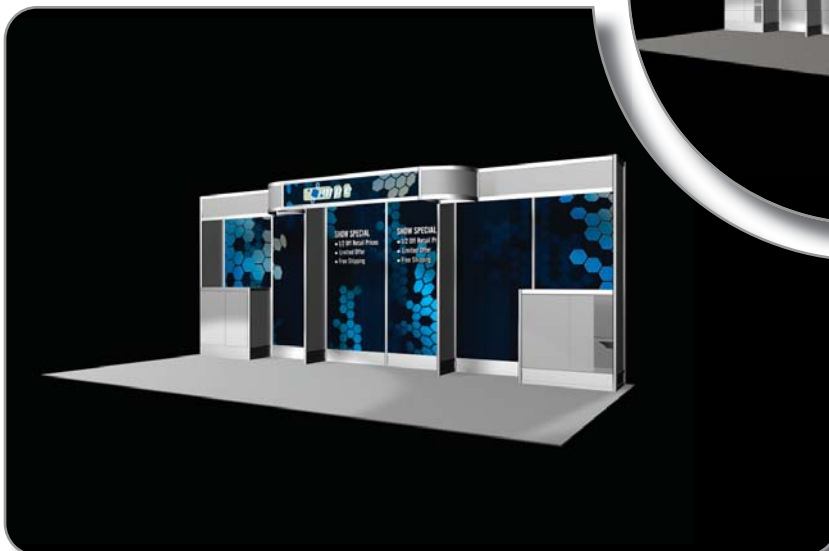
D200B Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (4) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

A200D Designer Model



A200B Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (6) Spot Lights
- (2) Counters with storage
- Custom Graphics (Designer Only Option)

# 12' High Options

C100 Designer Model (10' Wide)



C100 Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

C150 Designer Model (15' Wide)



C150 Basic Model

**Rental Includes:**

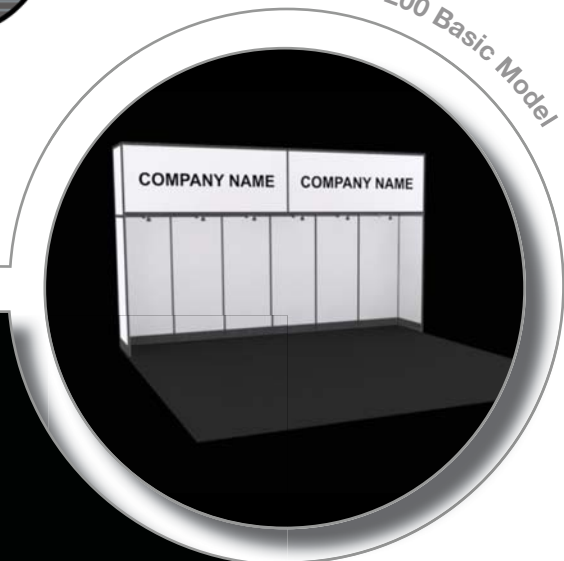
- 2 Headers (Custom Header Additional Cost)
- (4) Spot Lights
- Custom Graphics (Designer Only Option)



# 12' High Options

exhibit solutions

C200 Basic Model



C200 Designer Model (20' Wide)



**Rental Includes:**

- 2 Headers (Custom Header Additional Cost)
- (6) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

## Custom Headers:

Add a custom graphic header to any booth rental for a fraction of the cost of a full designer option rental. Logos and company branding will add that custom look without breaking your budget. See order forms for pricing and contact your CAM to finalize your graphic look.

# Have your own idea?

We can help you design your own booth.

It's easy!

Configure a booth to meet your specific needs.

Our design department will bring it to life.



Using the same materials as the drawings in the previous pages, you can design your own booth layout. Reference the order form on the following pages, sketch out your idea and submit your order. Your Customer Account Manager will review the drawing for any questions and quote you a cost...it's that easy!

Once you approve the quote, a detailed drawing will be created and reviewed by a Modular Systems Expert. This expert will confirm the booth design is structurally sound and follows all Show Management

guidelines. The drawings are sent to you for one last review and you're done. The next time you see the design again will be when it's standing in your booth.

It's a quick and easy option providing exactly what you want at an affordable price. You design it, we build it. Order it today.



PACK EXPO Services  
5931 W. Campus Circle Dr.  
Irving, TX 75063  
Ph: 972-751-9400

# Color Selections

exhibit solutions

Rental options and accessories can help attract attention on the show floor. Different panel and carpeting colors emphasize your marketing message. Shelving, credenzas, and display cases help you showcase the products or literature you want attendees to notice.



## Standard Header Font Styles

**Arial Black**

**Cooper Black**

**Times New Roman Bold**

**Castle T Bold**

Header fonts available in red, blue, and black.  
Custom headers are available.

# Accessories

exhibit solutions



**ACC11**  
Stem Light



**ACC33**  
Straight White Laminate Shelf  
Size: 39" wide x 12" deep



**ACC13**  
Straight White Laminate Shelf  
Size: 39" wide x 8" deep



**ACC14**  
Straight Black Laminate Shelf  
Size: 39" wide x 8" deep



**ACC15**  
Straight Clear Shelf  
Size: 39" wide x 8" deep



**ACC34**  
12" Straight Black Laminate Shelf  
Size: 39" wide x 12" deep

## ACC22

Information Station Credenza  
Size: 58 1/4" wide x 34 3/4" x 42" high  
Comes with lockable door.  
Black only.

## ACC23

Information Station Tower with  
Digital Graphics  
Size: 58 1/4" wide x 34 3/4" x 11' high  
Comes with lockable door.  
Black only.



ACC22

## ACC24

Freestanding Panel with  
Digital Graphics  
Size: 40" wide x 8' high



# Accessories

exhibit solutions

All accessories on this page (ACC1-ACC10) can be ordered with Digital Graphics and are available in your choice of fabric or hardwall color. Refer to the Color Selections page for examples of panel colors.



**ACC1**  
Curved Reception Counter with Open Back  
Size: 60 1/2" wide x 20" deep x 42" high  
Open back - no shelf or door.



**ACC6**  
Contemporary Credenza with Standoff Sign  
Size: 38" wide x 30" deep x 46" high  
Comes with lockable door and a shelf.



**ACC2**  
Essential Credenza  
Size: 40" wide x 30" deep x 42" high  
Comes with lockable door and a shelf.

**ACC8**  
Essential Pedestal  
Size: 30" wide x 30" deep x 42" high  
Pedestal only - closed back.



**ACC3**  
Cosmopolitan Credenza  
Size: 66" wide x 40" deep x 42" high  
Comes with lockable door and a shelf.

**ACC9**  
Reception Counter with Open Back  
Size : 78" wide x 20" deep x 42" high  
Open back - no shelf or door.



**ACC5**  
Contemporary Credenza  
Size: 38" wide x 30" deep x 46" high  
Comes with lockable door and a shelf.

**ACC10**  
Essential Extended Credenza  
Size : 78" wide x 20" deep x 42" high  
Comes with lockable door and a shelf.

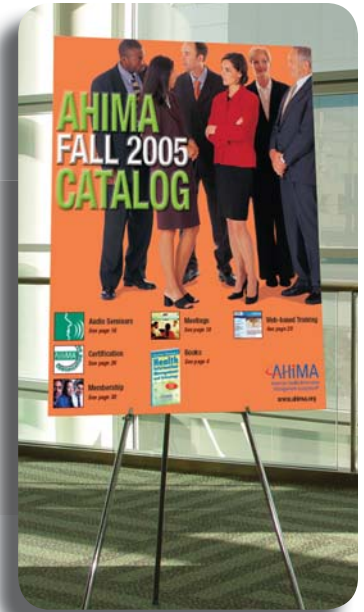


# Graphics

exhibit solutions

## Signs

In addition to the panels that line your exhibit, you might also need a specific sign promoting your latest product, announcing a giveaway, or an invitation to a demonstration. Popular sizes are 22"x 28" and 28"x 44"; these sizes work best on easels. Small signs measuring 7"x 11" are also great on tabletops. Large signs also can be made, measuring 40"x 60" or more.



## Headers

Each modular Rental Exhibit includes a standard header with your company name. When upgrading to a custom header, our design team can assist you in visually attracting the attention your booth deserves.



## Graphic Panels

Standard graphic panels can be created to fit any modular rental exhibit, or custom panels can be built. PES also offers backlit graphic panels. A perfect way to capture the attention of potential business.



## Banners

Another way to promote your company and your products are wide banners across your booth, or perhaps in a sponsored conference room. Vinyl, cloth, and foamcore banners are available at any size.



# Custom Exhibits

## Advantages For You

Early-Bird Discount

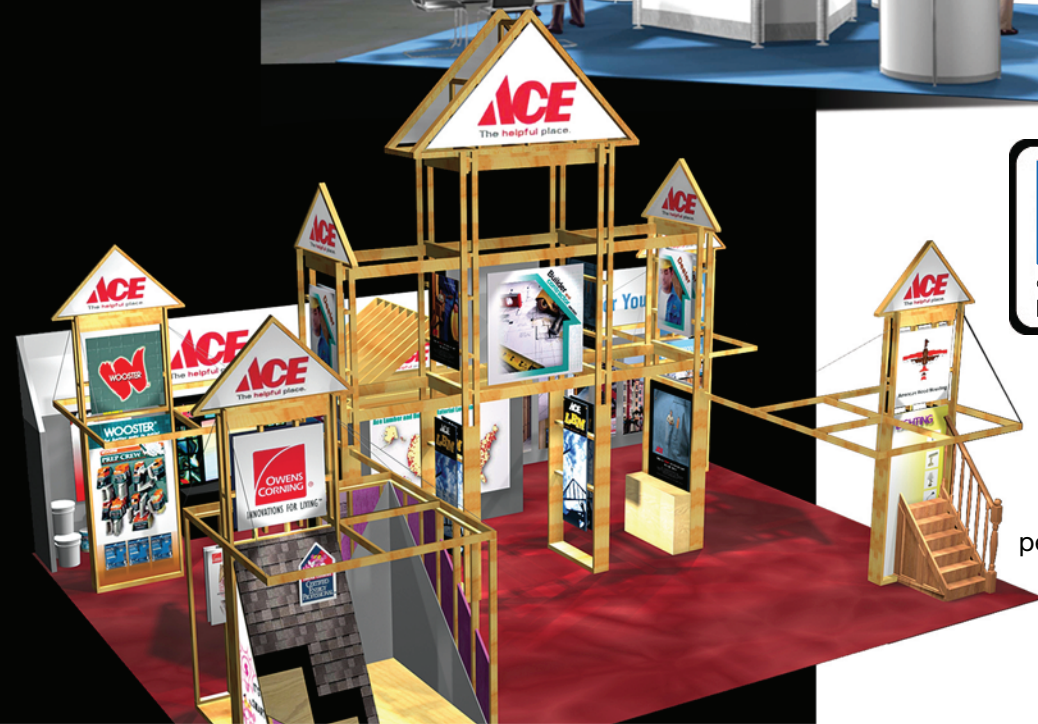
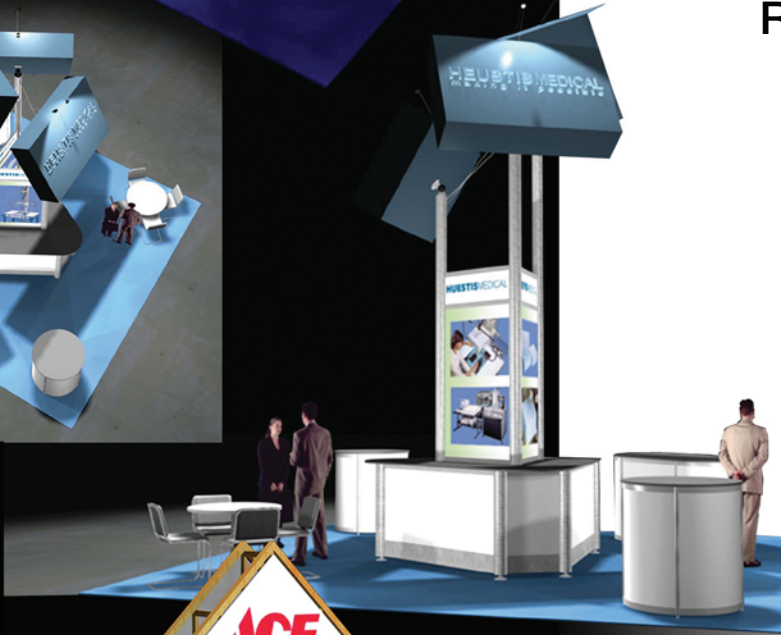
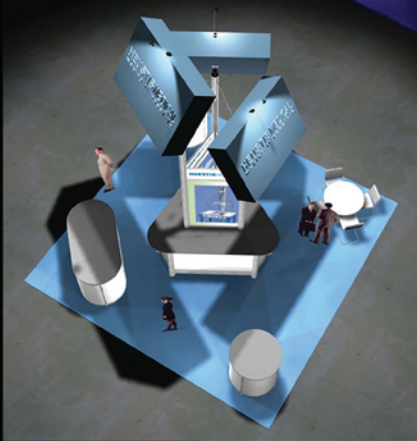
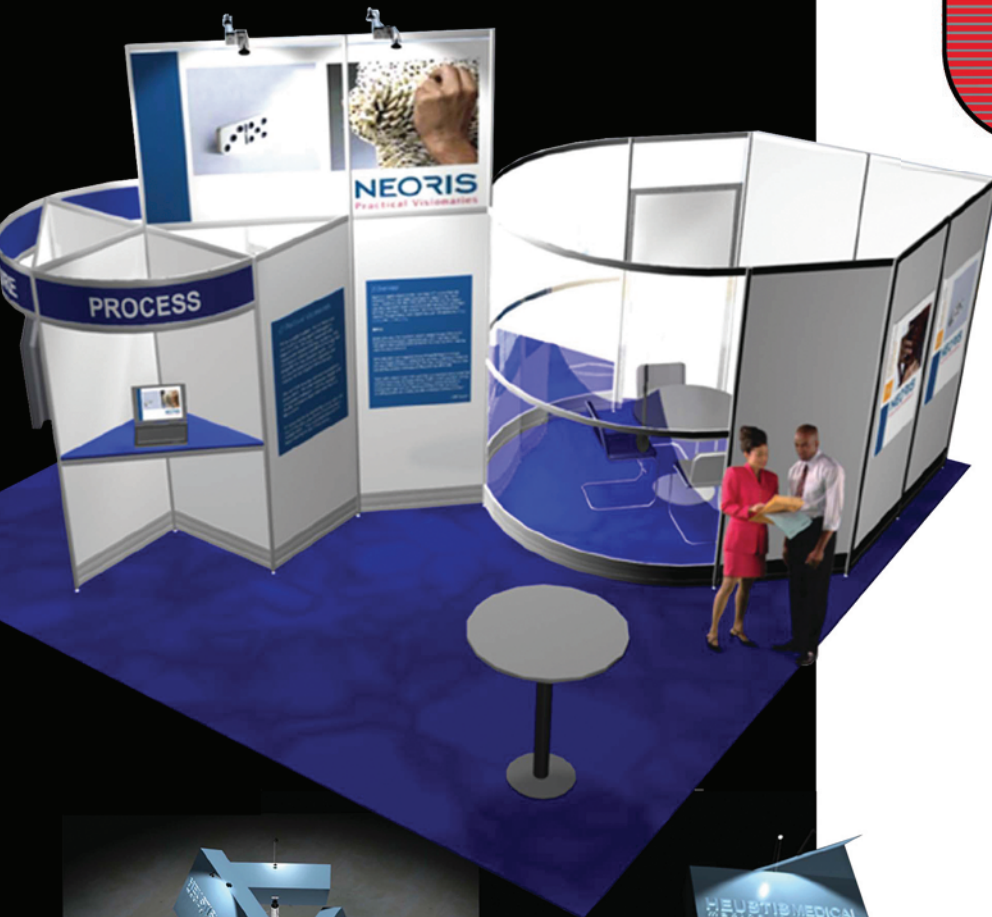
Flexible Custom Designs

Reduced Shipping Costs

Onsite Personnel

Show Experience

Easy Access



PACK EXPO Services  
5931 W. Campus Circle Dr.  
Irving, TX 75063  
Ph: 972-751-9400  
[pes.custombooths@packexposervices.com](mailto:pes.custombooths@packexposervices.com)



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 Irving, Texas 75063  
 Phone: (972) 751-9400  
 Fax: (972) 751-9500  
 www.packexpo.com

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**Floor covering is required for all exhibitors in the show.**  
**Standard visqueen is included with all 26oz. and 50oz. carpet rentals.**

**\*Exhibitors must remove their own visqueen prior to show open or PES will do it at a cost.**

## Custom Carpet

**Discount Deadline:**  
**August 27, 2018**  
**(excludes labor)**

Prices are for rental only. If you plan to bring your own carpet, please note how you will be shipping it below.

Will bring our own carpet     
  Shipping to Warehouse     
  Shipping Direct to Show Site  
 Using a material other than carpet. It is: \_\_\_\_\_

If you bring your own carpet or flooring and you need labor to install and/or dismantle it, please refer to the Exhibitor Supervised Labor or PES Supervised Labor forms and indicate "carpet" in the task section.

Custom Carpet Orders placed after September 24, 2018 will incur a 30% surcharge.

\*Additional carpet colors are available. Please contact your CAM for offerings and price quotes.

\*Custom inlays and designs are available. Please contact your CAM for design and price quotes.

**Colors may vary due to facility lighting, printing limitation, and dye lot differences.**

|  |   |                      |                      |                       |              |
|--|---|----------------------|----------------------|-----------------------|--------------|
| <h3>1 Custom Carpet Ultra 50oz. Plush</h3>   | Rental includes installation, standard visqueen covering and pick up at close of show. You may upgrade the visqueen covering for your custom carpet by ordering mesh poly in section 3. |                      |                      |                       |              |
|  | Booth Dimensions _____ x _____  |                      |                      |                       |              |
|  |   | <b>Total Sq. Ft.</b> | <b>Advance Price</b> | <b>Standard Price</b> | <b>Total</b> |
|  | Custom Carpet - Rental  | _____                | X \$3.96 per sq. ft. | \$5.65 per sq. ft. =  | _____        |
| <b>Check color.</b> <input type="checkbox"/> Electric Blue <input type="checkbox"/> White** <input type="checkbox"/> Frost <input type="checkbox"/> Charcoal<br><input type="checkbox"/> Graphite <input type="checkbox"/> Red <input type="checkbox"/> Black <input type="checkbox"/> Concord |   |                      |                      |                       |              |
| **Add 30% for White Carpet   |   |                      |                      |                       |              |

|   |   |                      |                      |                       |              |
|---|---|----------------------|----------------------|-----------------------|--------------|
| <h3>2 Custom Carpet Premium 26oz. Plush</h3>  | Rental includes installation, standard visqueen covering and pick up at close of show. You may upgrade the visqueen covering for your custom carpet by ordering mesh poly in section 3. |                      |                      |                       |              |
|   | Booth Dimensions _____ x _____  |                      |                      |                       |              |
|   |   | <b>Total Sq. Ft.</b> | <b>Advance Price</b> | <b>Standard Price</b> | <b>Total</b> |
|   | Custom Carpet - Rental  | _____                | X \$2.98 per sq. ft. | \$4.25 per sq. ft. =  | _____        |
| <b>Check color.</b> <input type="checkbox"/> Emerald <input type="checkbox"/> Orange Slush <input type="checkbox"/> White** <input type="checkbox"/> Silver Cloud <input type="checkbox"/> Platinum<br><input type="checkbox"/> Smoke <input type="checkbox"/> Bayside <input type="checkbox"/> Black <input type="checkbox"/> Silky Beige <input type="checkbox"/> Red<br><input type="checkbox"/> Royal Blue <input type="checkbox"/> Grape <input type="checkbox"/> Dove <input type="checkbox"/> Navy |   |                      |                      |                       |              |
| **Add 30% for White Carpet  |   |                      |                      |                       |              |

**Excessive channeling into rented padding after the first man hour will result in additional labor fees.**

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL                                |
|---|---|
| If you would like PACK EXPO Services to install your own carpet, please use the Exhibitor Supervised Labor or PES Supervised Labor forms in this manual to order installation and dismantle labor and indicate for carpet installation. | Subtotal _____  |
|   | 30% Surcharge if Ordered and Paid after 9/24/18 _____ |
|   | Add 9% Rental Tax _____                               |
|   | <b>TOTAL</b> _____                                    |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_





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 Fax: (972) 751-9500  
 www.packexpo.com

**Floor covering is required for all exhibitors in the show. Standard visqueen is included with all 26oz. and 50oz. carpet rentals.**

## Custom Carpet

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Prices are for rental only. If you plan to bring your own carpet, please note how you will be shipping it below.

Will bring our own carpet     
  Shipping to Warehouse     
  Shipping Direct to Show Site  
 Using a material other than carpet. It is: \_\_\_\_\_

If you bring your own carpet or flooring and you need labor to install and/or dismantle it, please refer to the Exhibitor Supervised Labor or PES Supervised Labor forms and indicate "carpet" in the task section.

Custom Carpet Orders placed after September 24, 2018 will incur a 30% surcharge.

\*Additional carpet colors are available. Please contact your CAM for offerings and price quotes.

\*Custom inlays and designs are available. Please contact your CAM for design and price quotes.

**Colors may vary due to facility lighting, printing limitation, and dye lot differences.**

|  |  |                      |                      |                       |              |
|--|--|----------------------|----------------------|-----------------------|--------------|
| <b>3 Custom Carpet 50oz. &amp; 26oz Visqueen &amp; Padding</b> | Exhibitors are responsible for removing visqueen for their Carpets. All visqueen must be removed by 2:00 pm, Saturday, October 13, 2018. If not removed, show management reserves the right to authorize PACK EXPO Services to remove visqueen at the exhibitor's expense. To order visqueen removal, see the Cleaning Service form. |                      |                      |                       |              |
|  | Booth Dimensions _____ x _____   |                      |                      |                       |              |
|  |  | <b>Total Sq. Ft.</b> | <b>Advance Price</b> | <b>Standard Price</b> | <b>Total</b> |
|  | Upgrade to mesh poly reinforced visqueen   | _____ X              | \$0.35 per sq. ft.   | \$0.50 per sq. ft. =  | _____        |
|  | 1/2" Padding for Custom Carpet   | _____ X              | \$1.22 per sq. ft.   | \$1.75 per sq. ft. =  | _____        |
| 1" Padding for Custom Carpet                                   | _____ X  | \$2.21 per sq. ft.   | \$3.15 per sq. ft. = | _____                 |              |

|  |  |                      |                      |                       |              |
|--|--|----------------------|----------------------|-----------------------|--------------|
| <b>4 Custom Vinyl Wood Grain Flooring</b>  | Flooring is available in 12 ft. Widths. Partial booth coverage is available. Please contact your CAM to confirm desired coverage and layout within your booth space. |                      |                      |                       |              |
|  | Booth Dimensions _____ x _____   |                      |                      |                       |              |
|  |  | <b>Total Sq. Ft.</b> | <b>Advance Price</b> | <b>Standard Price</b> | <b>Total</b> |
|  | Custom Vinyl Wood Grain Flooring - Rental  | _____ X              | \$3.99 per sq. ft.   | \$5.70 per sq. ft. =  | _____        |
|  | Vinyl Padding - Rental   | _____ X              | \$2.41 per sq. ft.   | \$3.45 per sq. ft. =  | _____        |
| <b>Check color.</b> <input type="checkbox"/> Brazilian Walnut <input type="checkbox"/> Dark Maple <input type="checkbox"/> Rustic Cherry |  |                      |                      |                       |              |

**Excessive channeling into rented padding after the first man hour will result in additional labor fees.**

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL                                |
|---|---|
| If you would like PACK EXPO Services to install your own carpet, please use the Exhibitor Supervised Labor or PES Supervised Labor forms in this manual to order installation and dismantle labor and indicate for carpet installation. | Subtotal _____  |
|   | 30% Surcharge if Ordered and Paid after 9/24/18 _____ |
|   | Add 9% Rental Tax _____                               |
|   | <b>TOTAL</b> _____                                    |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_

# Carpet & Vinyl Flooring Colors

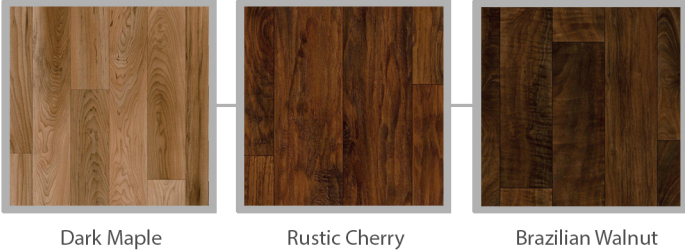
Ultra  
50oz. Plush



Premium  
26oz. Plush



## Vinyl Flooring





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 Fax: (972) 751-9500  
 www.packexpo.com

**Floor covering is required for all exhibitors in the show. Standard visqueen is included with all 26oz. and 50oz. carpet rentals.**

## Standard Carpet

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Prices are for rental only. If you plan to bring your own carpet, please note how you will be shipping it below.

Will bring our own carpet     
  Shipping to Warehouse     
  Shipping Direct to Show Site  
 Using a material other than carpet, it is: \_\_\_\_\_

If you bring your own carpet or flooring and you need labor to install and/or dismantle it, please refer to the Exhibitor Supervised Labor or PES Supervised Labor forms and indicate "carpet" in the task section.

**Colors may vary due to facility lighting, printing limitation, and dye lot differences.**

**Please Choose Your Color:**  Black     Blue     Gray     Green     Latte  
 Midnight Blue     Plum     Red     Red Pepper     Tuxedo

| Description                                       |   | Qty | Advanced Price | Standard Price | Total |
|---|---|-----|----------------|----------------|-------|
| <b>1</b> 10' Deep 16oz. Standard Carpet & Padding | 10' x 10' Carpet                        | X   | \$ 366.87      | \$ 524.10      | =     |
|   | 10' x 20' Carpet                        | X   | \$ 733.85      | \$1,048.35     | =     |
|   | 10' x 30' Carpet                        | X   | \$1,100.72     | \$1,572.45     | =     |
|   | 10' x 40' Carpet                        | X   | \$1,467.59     | \$2,096.55     | =     |
|   | 10' x 10' Carpet Padding - Single Layer | X   | \$ 115.75      | \$ 165.35      | =     |
|   | 10' x 20' Carpet Padding - Single Layer | X   | \$ 231.49      | \$ 330.70      | =     |
|   | 10' x 30' Carpet Padding - Single Layer | X   | \$ 347.27      | \$ 496.10      | =     |
|   | 10' x 40' Carpet Padding - Single Layer | X   | \$ 463.02      | \$ 661.45      | =     |
|   | 10' x 10' Carpet Padding - Double Layer | X   | \$ 231.49      | \$ 330.70      | =     |
|   | 10' x 20' Carpet Padding - Double Layer | X   | \$ 463.02      | \$ 661.45      | =     |
|   | 10' x 30' Carpet Padding - Double Layer | X   | \$ 694.51      | \$ 992.15      | =     |
|   | 10' x 40' Carpet Padding - Double Layer | X   | \$ 926.03      | \$1,322.90     | =     |

|  |  |           |            |            |   |
|--|--|-----------|------------|------------|---|
| <b>2</b> 9' Deep 16oz. Standard Carpet & Padding (9' Carpet is laid toward the front edge, leaving 1' at the back of the booth for access to utility ports.) | 9' x 10' Carpet                        | X         | \$ 186.94  | \$ 267.05  | = |
|  | 9' x 15' Carpet                        | X         | \$ 277.83  | \$ 396.90  | = |
|  | 9' x 20' Carpet                        | X         | \$ 368.62  | \$ 526.60  | = |
|  | 9' x 25' Carpet                        | X         | \$ 460.88  | \$ 658.40  | = |
|  | 9' x 30' Carpet                        | X         | \$ 553.18  | \$ 790.25  | = |
|  | 9' x 40' Carpet                        | X         | \$ 921.66  | \$1,316.65 | = |
|  | 9' x 10' Carpet Padding - Single Layer | X         | \$ 104.16  | \$ 148.80  | = |
|  | 9' x 20' Carpet Padding - Single Layer | X         | \$ 208.36  | \$ 297.65  | = |
|  | 9' x 30' Carpet Padding - Single Layer | X         | \$ 312.52  | \$ 446.45  | = |
|  | 9' x 40' Carpet Padding - Single Layer | X         | \$ 416.71  | \$ 595.30  | = |
|  | 9' x 10' Carpet Padding - Double Layer | X         | \$ 208.36  | \$ 297.65  | = |
|  | 9' x 20' Carpet Padding - Double Layer | X         | \$ 416.71  | \$ 595.30  | = |
|  | 9' x 30' Carpet Padding - Double Layer | X         | \$ 625.07  | \$ 892.95  | = |
| 9' x 40' Carpet Padding - Double Layer   | X                                      | \$ 833.42 | \$1,190.60 | =          |   |

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

### ADDITIONAL INFORMATION

If you would like PACK EXPO Services to install your own carpet, please use the Exhibitor Supervised Labor or PES Supervised Labor forms in this manual to order installation and dismantle labor and indicate for carpet installation.

### CALCULATING YOUR TOTAL

Subtotal \_\_\_\_\_  
 Add 9% Rental Tax \_\_\_\_\_  
**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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 Fax: (972) 751-9500  
 www.packexpo.com

**Floor covering is required for all exhibitors in the show. Standard visqueen is included with all 26oz. and 50oz. carpet rentals.**

## Standard Carpet

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Prices are for rental only. If you plan to bring your own carpet, please note how you will be shipping it below.

Will bring our own carpet     
  Shipping to Warehouse     
  Shipping Direct to Show Site  
 Using a material other than carpet, it is: \_\_\_\_\_

If you bring your own carpet or flooring and you need labor to install and/or dismantle it, please refer to the Exhibitor Supervised Labor or PES Supervised Labor forms and indicate "carpet" in the task section.

**Colors may vary due to facility lighting, printing limitation, and dye lot differences.**

**Please Choose Your Color:**

|  |                               |                               |                                     |                                 |
|--|-------------------------------|-------------------------------|-------------------------------------|---------------------------------|
| <input type="checkbox"/> Black         | <input type="checkbox"/> Blue | <input type="checkbox"/> Gray | <input type="checkbox"/> Green      | <input type="checkbox"/> Latte  |
| <input type="checkbox"/> Midnight Blue | <input type="checkbox"/> Plum | <input type="checkbox"/> Red  | <input type="checkbox"/> Red Pepper | <input type="checkbox"/> Tuxedo |

|          | Description   | Qty   | Advanced Price | Standard Price | Total   |
|----------|---|---|----------------|----------------|---------|
| <b>3</b> | Custom Cut 16oz. Standard Carpet (price per sq. ft.)        | _____ X   | \$2.52         | \$3.60         | = _____ |
|          | Booth Dimensions: _____ x _____                             |   |                |                |         |
| <b>4</b> | Visqueen/ Padding for 16oz. Carpets Only                    | Exhibitors are responsible for removing visqueen from their carpets. All visqueen must be removed by 2:00 pm, Saturday, October 13, 2018. If not removed, show management reserves the right to authorize PACK EXPO Services to remove visqueen at the exhibitor's expense. To order visqueen removal, see our Cleaning Service form. |                |                |         |
|          | Visqueen Plastic Covering (price per sq. ft.)               | _____ X   | \$0.35         | \$0.50         | = _____ |
|          | Carpet Padding (price per sq. ft.)                          | _____ X   | \$1.23         | \$1.75         | = _____ |
|          | *Carpet Padding - Large Quantity (price per sq. ft.)        | _____ X   | \$1.02         | \$1.45         | = _____ |
|          | Double Carpet Padding (price per sq. ft.)                   | _____ X   | \$2.21         | \$3.15         | = _____ |
|          | *Double Carpet Padding - Large Quantity (price per sq. ft.) | _____ X   | \$2.03         | \$2.90         | = _____ |

\* "Large quantity" is defined as 701 sq. ft. and greater. Available on 16oz. standard carpet rentals only.

**Excessive channeling into rented padding after the first man hour will result in additional labor fees.**

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL  |
|---|-------------------------|
| If you would like PACK EXPO Services to install your own carpet, please use the Exhibitor Supervised Labor or PES Supervised Labor forms in this manual to order installation and dismantle labor and indicate for carpet installation. | Subtotal _____          |
|   | Add 9% Rental Tax _____ |
|   | <b>TOTAL</b> _____      |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_

# classic CARPET

## custom cut

PES classic carpet is available in a range of colors and includes delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

## standard cut

Our classic carpet comes in a variety of sizes. Prices include delivery, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding and Visqueen covering are available for a minimal fee.



*black*



*blue*



*gray*



*green*



*latte*



*midnight blue*



*plum*



*red*



*red pepper*



*tuxedo*

*Actual colors may vary slightly.*

## questions?

*Call customer service at 972-751-9400.*



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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**Booth Cleaning is calculated on a  
 100 sq. ft. minimum.**

## Cleaning Service

**Discount Deadline:  
 August 27, 2018**

|  |   |                      |                     |                      |              |
|--|---|----------------------|---------------------|----------------------|--------------|
| <h3>1 Booth Cleaning</h3>  | <p>IF ORDERED, A ONE TIME CLEANING WILL BE DONE THE NIGHT PRIOR TO SHOW OPENING.</p> <p>PES is the exclusive cleaning service provider for PACK EXPO International/ Healthcare Packaging EXPO 2018 and as such will provide vacuuming, floor care and cleaning services as well as all labor to remove refuse and/or excess material created by machines in production. Full-time employees of the exhibiting company are allowed to clean their own booth. Third party vendors, display houses and EAC's are prohibited from providing this service.</p> |                      |                     |                      |              |
|  |   | <b>Booth Sq. Ft.</b> | <b>Advance Rate</b> | <b>Standard Rate</b> | <b>Total</b> |
|  | One Time Vacuuming  | X                    | \$0.32 per sq. ft.  | \$0.45 per sq. ft. = | _____        |
|  | Daily Vacuuming   | X                    | \$1.11 per sq. ft.  | \$1.59 per sq. ft. = | _____        |
|  | One Time Shampooing   | X                    | \$0.40 per sq. ft.  | \$0.58 per sq. ft. = | _____        |
|  | Daily Shampooing  | X                    | \$1.33 per sq. ft.  | \$1.89 per sq. ft. = | _____        |
|  | One Time Anti-Static  | X                    | \$0.21 per sq. ft.  | \$0.30 per sq. ft. = | _____        |
|  | Daily Anti-Static   | X                    | \$0.80 per sq. ft.  | \$1.14 per sq. ft. = | _____        |
|  | One Time Non-Carpet Cleaning*   | X                    | \$0.40 per sq. ft.  | \$0.58 per sq. ft. = | _____        |
|  | Daily Non-Carpet Cleaning*  | X                    | \$1.33 per sq. ft.  | \$1.89 per sq. ft. = | _____        |
| One Time Spot Cleaning   | X   | \$23.32              | \$33.31 =           | _____                |              |
| <p><b>*Indicate Type</b></p> <p> <input type="checkbox"/> Wood                      <input type="checkbox"/> Tile                      <input type="checkbox"/> Laminate<br/> <input type="checkbox"/> Vinyl/ Linoleum           <input type="checkbox"/> Rubberized Flooring         </p> |   |                      |                     |                      |              |

|                                |  |              |              |                                |
|--------------------------------|--|--------------|--------------|--------------------------------|
| <h3>2 Visqueen Removal</h3>    | <p>Exhibitors are responsible for removing visqueen for their Carpets. All visqueen must be removed by 2:00 pm, Saturday, October 13, 2018. If not removed, show management reserves the right to authorize PACK EXPO Services to remove visqueen at the exhibitor's expense.</p>                    |              |              |                                |
|                                | <table border="1" style="width: 100%;"> <tr> <td style="text-align: center;"><b>Price</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td style="text-align: center;">Visqueen Removal (No Discount)</td> <td style="text-align: center;">\$100.00 = _____</td> </tr> </table> | <b>Price</b> | <b>Total</b> | Visqueen Removal (No Discount) |
| <b>Price</b>                   | <b>Total</b>   |              |              |                                |
| Visqueen Removal (No Discount) | \$100.00 = _____   |              |              |                                |

|                                       |  |                       |              |                                       |
|---------------------------------------|--|-----------------------|--------------|---------------------------------------|
| <h3>3 Excessive Trash Removal</h3>    | <p>Exhibitors are responsible for removal of their exhibits, product and floor covering. If they are not removed, show management reserves the right to charge the exhibitor for labor to remove the excess trash.</p>   |                       |              |                                       |
|                                       | <table border="1" style="width: 100%;"> <tr> <td style="text-align: center;"><b>Price per Hour</b></td> <td style="text-align: center;"><b>Total</b></td> </tr> <tr> <td style="text-align: center;">Excess Trash Removal (2-hour minimum)</td> <td style="text-align: center;">\$ 50.00 = _____</td> </tr> </table> | <b>Price per Hour</b> | <b>Total</b> | Excess Trash Removal (2-hour minimum) |
| <b>Price per Hour</b>                 | <b>Total</b>   |                       |              |                                       |
| Excess Trash Removal (2-hour minimum) | \$ 50.00 = _____   |                       |              |                                       |

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

|   |  |
|---|--|
| <b>ADDITIONAL INFORMATION</b>   | <b>CALCULATING YOUR TOTAL</b>                    |
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Subtotal _____<br>(Transfer Subtotal to Form 8b) |

|   |                                    |
|---|------------------------------------|
| Exhibiting Company: _____<br>Print Name: _____<br>Authorizer's Signature: _____ | Booth Number: _____<br>Date: _____ |
|---|------------------------------------|



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**Booth Cleaning is calculated on a  
 100 sq. ft. minimum.**

## Cleaning Service

**Discount Deadline:  
 August 27, 2018**

### 4 Single Day Porter Service

Porter Service (empty wastebaskets, clean floor area at two hour intervals during show hours). Vacuuming not included. If your machinery produces excessive debris you must order Full Time Porter Service.

| INDICATE DAYS:          | <input type="checkbox"/> Sunday | <input type="checkbox"/> Monday | <input type="checkbox"/> Tuesday | <input type="checkbox"/> Wednesday |
|-------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------------|
|                         | <b>Number of Days</b>           | <b>Advance Rate</b>             | <b>Standard Rate</b>             | <b>Total</b>                       |
| 0 - 500 sq. ft.         |                                 | X \$ 55.49                      | \$ 79.27                         |                                    |
| 501 - 1500 sq. ft.      |                                 | X \$ 63.65                      | \$ 90.93                         | =                                  |
| 1501 - 2500 sq. ft.     |                                 | X \$ 80.83                      | \$115.46                         | =                                  |
| 2501 - 3500 sq. ft.     |                                 | X \$101.23                      | \$144.61                         | =                                  |
| 3501 - 5000 sq. ft.     |                                 | X \$123.23                      | \$176.04                         | =                                  |
| 5001 sq. ft. or Greater |                                 | X \$158.36                      | \$226.23                         | =                                  |

### 5 Daily Porter Service

Porter Service (empty wastebaskets, clean floor area at two hour intervals during show hours). Vacuuming not included. If your machinery produces excessive debris you must order Full Time Porter Service.

|                         | <b>Advance Rate</b> | <b>Standard Rate</b> | <b>Total</b> |
|-------------------------|---------------------|----------------------|--------------|
| 0 - 500 sq. ft.         | \$193.45            | \$276.36             | =            |
| 501 - 1500 sq. ft.      | \$228.54            | \$326.48             | =            |
| 1501 - 2500 sq. ft.     | \$264.47            | \$377.81             | =            |
| 2501 - 3500 sq. ft.     | \$316.68            | \$452.39             | =            |
| 3501 - 5000 sq. ft.     | \$370.58            | \$529.39             | =            |
| 5001 sq. ft. or Greater | \$457.87            | \$654.10             | =            |

### 6 Full Time Porter Service

Porter Service (empty wastebaskets, clean floor area by full time attendant during show hours). Vacuuming not included. If your machinery produces excessive debris you must order Full Time Porter Service.

|                  | <b>Number of Workers</b> | <b>Daily Hours</b> | <b>Total Hours</b> |
|------------------|--------------------------|--------------------|--------------------|
| Sunday, 10/14    |                          | X 8                | =                  |
| Monday, 10/15    |                          | X 8                | =                  |
| Tuesday, 10/16   |                          | X 8                | =                  |
| Wednesday, 10/17 |                          | X 6                | =                  |

|   | <b>Number of Hours</b> | <b>Advance Rate</b> | <b>Standard Rate</b> | <b>Total</b> |
|---|------------------------|---------------------|----------------------|--------------|
| Full Time Porter Service                        | X                      | \$28.57/ Hour       | \$40.81/ Hour        | =            |
| Full Time Porter Service-OT<br>(2 hour minimum) | X                      | \$29.79/ Hour       | \$42.55/ Hour        |              |

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## ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

## CALCULATING YOUR TOTAL

Subtotal Form 8a \_\_\_\_\_  
 Subtotal Porter Service \_\_\_\_\_  
**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Furniture and Accessories

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

| Description                             |   | Qty       | Advanced Price | Standard Price | Total |
|---|---|-----------|----------------|----------------|-------|
| <b>1 Seating</b>                        | 810119 Naples Chair - Black Leather           | X         | \$ 280.66      | \$ 400.95      | =     |
|   | 830120 Naples Loveseat - Black Leather        | X         | \$ 377.05      | \$ 538.65      | =     |
|   | 830119 Naples Sofa - Black Leather            | X         | \$ 426.05      | \$ 608.65      | =     |
|   | 810150 Munich Corner Chair - Gray Fabric      | X         | \$ 407.75      | \$ 582.50      | =     |
|   | 810151 Munich Armless Chair - Gray Fabric     | X         | \$ 356.61      | \$ 509.45      | =     |
|   | 830200 Munich Armless Loveseat - Gray Fabric  | X         | \$ 598.15      | \$ 854.50      | =     |
|   | 830201 Munich 3 Piece Sectional - Gray Fabric | X         | \$1,362.72     | \$1,946.75     | =     |
|   | 81050 Baja Chair - White Vinyl                | X         | \$ 406.32      | \$ 580.45      | =     |
|   | 83020 Baja Loveseat - White Vinyl             | X         | \$ 432.25      | \$ 617.50      | =     |
|   | 8301 South Beach Sofa - Platinum Suede        | X         | \$ 479.60      | \$ 685.15      | =     |
|   | 8151 South Beach Ottoman - Platinum Suede     | X         | \$ 210.63      | \$ 300.90      | =     |
|   | 830950 Key Largo Loveseat - Black Fabric      | X         | \$ 246.82      | \$ 352.60      | =     |
|   | 830951 Key Largo Sofa - Black Fabric          | X         | \$ 274.44      | \$ 392.05      | =     |
|   | 810950 Key Largo Chair - Black Fabric         | X         | \$ 188.61      | \$ 269.45      | =     |
|   | 81019 Allegro Chair - Blue Fabric             | X         | \$ 379.58      | \$ 542.25      | =     |
|   | 83015 Allegro Sofa - Blue Fabric              | X         | \$ 605.85      | \$ 865.50      | =     |
|   | 810949 Fairfax Chair - White Vinyl            | X         | \$ 159.07      | \$ 227.25      | =     |
|   | 830949 Fairfax Sofa - White Vinyl             | X         | \$ 253.85      | \$ 362.65      | =     |
|   | 810140 Hopi Chair - Gray Linen                | X         | \$ 162.54      | \$ 232.20      | =     |
|   | 830150 Hopi Sofa - Gray Linen                 | X         | \$ 207.62      | \$ 296.60      | =     |
| 810118 Tangiers Chair - Beige Fabric    | X   | \$ 326.38 | \$ 466.25      | =              |       |
| 830220 Tangiers Loveseat - Beige Fabric | X   | \$ 503.05 | \$ 718.65      | =              |       |
| 830118 Tangiers Sofa - Beige Fabric     | X   | \$ 323.05 | \$ 461.50      | =              |       |

|                         |   |   |           |           |   |
|-------------------------|---|---|-----------|-----------|---|
| <b>2 Casual Seating</b> | <b>Ottomans</b>                         |   |           |           |   |
|                         | 815122 Endless Square - White Leather   | X | \$ 160.68 | \$ 229.55 | = |
|                         | 815123 Endless Square - Black Leather   | X | \$ 160.68 | \$ 229.55 | = |
|                         | 815953 Endless Curve - White Leather    | X | \$ 206.96 | \$ 295.65 | = |
|                         | 815952 Endless Curve - Black Leather    | X | \$ 206.96 | \$ 295.65 | = |
|                         | 815119 Half Bench Ottoman - White Vinyl | X | \$ 258.33 | \$ 369.05 | = |
|                         | 81518 Vibe Cube - Blue Vinyl            | X | \$ 106.57 | \$ 152.25 | = |
|                         | 81519 Vibe Cube - Red Vinyl             | X | \$ 106.57 | \$ 152.25 | = |
|                         | 81525 Vibe Cube - Orange Vinyl          | X | \$ 106.57 | \$ 152.25 | = |
|                         | 81520 Vibe Cube - Pink Vinyl            | X | \$ 106.57 | \$ 152.25 | = |
|                         | 81517 Vibe Cube - Yellow Vinyl          | X | \$ 106.57 | \$ 152.25 | = |
|                         | 81530 Vibe Cube - Black Vinyl           | X | \$ 94.40  | \$ 134.85 | = |
|                         | 81531 Vibe Cube - White Vinyl           | X | \$ 94.40  | \$ 134.85 | = |

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### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

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Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 9k)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

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## Furniture and Accessories

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

| Description                     |   | Qty                                      | Advanced Price | Standard Price | Total       |
|---------------------------------|---|--|----------------|----------------|-------------|
| <b>2</b> Casual Seating (cont.) | <b>Ottomans (continued)</b>             |  |                |                |             |
|                                 | 81532                                   | Vibe Cube - Steel Blue Vinyl             | X              | \$ 96.64       | \$ 138.05 = |
|                                 | 81533                                   | Vibe Cube - Silver Vinyl                 | X              | \$ 96.64       | \$ 138.05 = |
|                                 | 81534                                   | Vibe Cube - Purple Vinyl                 | X              | \$ 96.64       | \$ 138.05 = |
|                                 | 815151                                  | Marche Swivel Ottoman - Gray Fabric      | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815154                                  | Marche Swivel Ottoman - Red Fabric       | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815159                                  | Marche Swivel Ottoman - Blue Fabric      | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815152                                  | Marche Swivel Ottoman - Linen Fabric     | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815157                                  | Marche Swivel Ottoman - Meadow Green     | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815158                                  | Marche Swivel Ottoman - Pear Yellow      | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815156                                  | Marche Swivel Ottoman - Plum Fabric      | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815153                                  | Marche Swivel Ottoman - Raspberry Fabric | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815155                                  | Marche Swivel Ottoman - Rose Quartz      | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 815150                                  | Marche Swivel Ottoman - White Vinyl      | X              | \$ 160.26      | \$ 228.95 = |
|                                 | 81526                                   | Edge LED Cube Ottoman                    | X              | \$ 153.34      | \$ 219.05 = |
|                                 | <b>Banquettes</b>                       |  |                |                |             |
|                                 | 8506                                    | Banquette Center Cone - Powered - White  | X              | \$ 458.99      | \$ 655.70 = |
|                                 | 8507                                    | Banquette Quarter Curve Ottoman - White  | X              | \$ 303.41      | \$ 433.45 = |
|                                 | <b>Ottomans</b>                         |  |                |                |             |
|                                 | 81550                                   | Beverly Bench Ottoman - Black Vinyl      | X              | \$ 303.34      | \$ 433.35 = |
| 81551                           | Beverly Bench Ottoman - Brown Fabric    | X  | \$ 303.34      | \$ 433.35 =    |             |
| 81552                           | Beverly Bench Ottoman - Gray Fabric     | X  | \$ 303.34      | \$ 433.35 =    |             |
| 81553                           | Beverly Bench Ottoman - Linen Fabric    | X  | \$ 303.34      | \$ 433.35 =    |             |
| 81554                           | Beverly Bench Ottoman - Ocean Blue      | X  | \$ 303.34      | \$ 433.35 =    |             |
| 81555                           | Beverly Bench Ottoman - Red Fabric      | X  | \$ 303.34      | \$ 433.35 =    |             |
| 81556                           | Beverly Bench Ottoman - White Vinyl     | X  | \$ 303.34      | \$ 433.35 =    |             |
| <b>Occasional Chairs</b>        |   |  |                |                |             |
| 71089                           | Black Diamond Side Chair                | X  | \$ 141.36      | \$ 201.95 =    |             |
| 71090                           | Black Diamond Arm Chair                 | X  | \$ 154.31      | \$ 220.45 =    |             |
| 810861                          | Laguna Chair - Maple, Chrome            | X  | \$ 98.98       | \$ 141.40 =    |             |
| 210108                          | Limerick® Chair by Herman Miller - Gray | X  | \$ 102.86      | \$ 146.95 =    |             |
| 8102                            | Madrid Chair - Black Vinyl              | X  | \$ 594.62      | \$ 849.45 =    |             |
| 810816                          | Madrid Chair - White Vinyl              | X  | \$ 594.62      | \$ 849.45 =    |             |
| 810948                          | Meeting Chair - White Vinyl             | X  | \$ 244.86      | \$ 349.80 =    |             |
| 810835                          | Meeting Chair - Espresso Vinyl          | X  | \$ 162.68      | \$ 232.40 =    |             |
| 810836                          | Meeting Chair - Taupe Microfiber        | X  | \$ 213.18      | \$ 304.55 =    |             |
| 8103                            | Key West Chair - Black Fabric           | X  | \$ 230.37      | \$ 329.10 =    |             |

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### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

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Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 9k)

Exhibiting Company: \_\_\_\_\_

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## Furniture and Accessories

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

| Description |                                  | Qty  | Advanced Price | Standard Price | Total        |
|-------------|----------------------------------|--|----------------|----------------|--------------|
| 2           | <b>Casual Seating (cont.)</b>    |  |                |                |              |
|             | <b>Occasional Chairs (cont.)</b> |  |                |                |              |
|             | 810843                           | Madden Chair - Gray Vinyl                  | X              | \$ 228.90      | \$ 327.00 =  |
|             | 810131                           | Malba Chair - Gray                         | X              | \$ 72.06       | \$ 102.95 =  |
|             | 810130                           | Malba Chair - Green                        | X              | \$ 69.30       | \$ 99.00 =   |
|             | 810846                           | Christopher Chair - White Vinyl            | X              | \$ 112.77      | \$ 161.10 =  |
|             | 810851                           | Zenith Chair - White Vinyl                 | X              | \$ 112.14      | \$ 160.20 =  |
|             | 810841                           | Rustique Chair - Gunmetal                  | X              | \$ 112.77      | \$ 161.10 =  |
|             | 810837                           | Razor Armless Chair - White Plastic        | X              | \$ 43.02       | \$ 61.45 =   |
|             | 810875                           | Swanson Swivel Chair - White Vinyl         | X              | \$ 125.40      | \$ 179.15 =  |
|             | 810811                           | Berlin Chair - White/Red                   | X              | \$ 110.88      | \$ 158.40 =  |
|             | 810810                           | Berlin Chair - White/Black                 | X              | \$ 110.88      | \$ 158.40 =  |
|             | 810847                           | Wendy Chair - Clear Acrylic                | X              | \$ 64.16       | \$ 91.65 =   |
|             | <b>Conference Chairs</b>         |  |                |                |              |
|             | 71046                            | Gray Gaslift Chair with Arms               | X              | \$ 254.14      | \$ 363.05 =  |
|             | 71045                            | Gray Gaslift Chair without Arms            | X              | \$ 212.20      | \$ 303.15 =  |
|             | 810874                           | La Brea Swivel Chair - Charcoal            | X              | \$ 167.20      | \$ 238.85 =  |
|             | 81063                            | Altura Guest Chair                         | X              | \$ 486.29      | \$ 694.70 =  |
|             | 810844                           | Pro Executive High Back Chair - White      | X              | \$ 257.00      | \$ 367.15 =  |
|             | 810946                           | Pro Executive High Back Chair - Black      | X              | \$ 144.86      | \$ 206.95 =  |
|             | 810945                           | Pro Executive Mid Back Chair - White Vinyl | X              | \$ 170.62      | \$ 243.75 =  |
|             | 810944                           | Pro Executive Mid Back Chair - Black Vinyl | X              | \$ 251.09      | \$ 358.70 =  |
|             | 810947                           | Pro Executive Guest Chair - Black Vinyl    | X              | \$ 168.46      | \$ 240.65 =  |
|             | <b>Bars and Barstools</b>        |  |                |                |              |
|             | 8501                             | Martini Bar                                | X              | \$1,492.12     | \$2,131.60 = |
|             | 71088                            | Black Diamond Bar Stool                    | X              | \$ 253.08      | \$ 361.55 =  |
|             | 71048                            | Gray Gaslift Stool with Arms               | X              | \$ 362.22      | \$ 517.45 =  |
|             | 71047                            | Gray Gaslift Stool without Arms            | X              | \$ 318.22      | \$ 454.60 =  |
|             | 810860                           | Laguna Barstool - Maple/Chrome             | X              | \$ 124.64      | \$ 178.05 =  |
|             | 210109                           | Limerick® Stool by Herman Miller - Gray    | X              | \$ 114.41      | \$ 163.45 =  |
|             | 810872                           | Lift Barstool - Gray                       | X              | \$ 87.68       | \$ 125.25 =  |
|             | 810873                           | Lift Barstool - Red                        | X              | \$ 87.68       | \$ 125.25 =  |
|             | 810871                           | Lift Barstool - Black                      | X              | \$ 87.68       | \$ 125.25 =  |
| 810870      | Lift Barstool - White            | X  | \$ 87.68       | \$ 125.25 =    |              |
| 810951      | Apex Barstool - Black Vinyl      | X  | \$ 112.14      | \$ 160.20 =    |              |
| 810952      | Apex Barstool - Blue Ultra Suede | X  | \$ 112.14      | \$ 160.20 =    |              |
| 810953      | Apex Barstool - Black Vinyl      | X  | \$ 112.14      | \$ 160.20 =    |              |
| 810954      | Apex Barstool - White Vinyl      | X  | \$ 112.14      | \$ 160.20 =    |              |

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### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

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Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 9k)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

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## Furniture and Accessories

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

| Description                     |                                      | Qty                                   | Advanced Price | Standard Price | Total       |
|---------------------------------|--------------------------------------|---------------------------------------|----------------|----------------|-------------|
| <b>2</b> Casual Seating (cont.) | <b>Bars and Barstools (cont.)</b>    |                                       |                |                |             |
|                                 | 1810103                              | Banana Barstool - White Vinyl         | X              | \$ 205.52      | \$ 293.60 = |
|                                 | 1810104                              | Banana Barstool - Black Vinyl         | X              | \$ 205.52      | \$ 293.60 = |
|                                 | 1810850                              | Zenith Barstool - White Vinyl         | X              | \$ 112.14      | \$ 160.20 = |
|                                 | 1810840                              | Zoey Barstool - White Vinyl           | X              | \$ 279.61      | \$ 399.45 = |
|                                 | 1810834                              | Zoey Barstool - Black Vinyl           | X              | \$ 231.87      | \$ 331.25 = |
|                                 | 1810848                              | Christopher Barstool - White          | X              | \$ 134.44      | \$ 192.05 = |
|                                 | 1810202                              | Shark Barstool - White Plastic/Chrome | X              | \$ 254.27      | \$ 363.25 = |
|                                 | 1810839                              | Rustique Barstool - Gunmetal          | X              | \$ 112.77      | \$ 161.10 = |
|                                 | 1810200                              | Oslo Barstool - Blue Plastic/Chrome   | X              | \$ 277.16      | \$ 395.95 = |
| 1810201                         | Oslo Barstool - White Plastic/Chrome | X                                     | \$ 277.16      | \$ 395.95 =    |             |

| Description     |   | Qty                                   | Advanced Price | Standard Price | Total       |
|-----------------|---|---------------------------------------|----------------|----------------|-------------|
| <b>3</b> Tables | <b>Draped and Undraped Tables and Counters</b>  |                                       |                |                |             |
|                 | Check color. <input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Brown <input type="checkbox"/> Green <input type="checkbox"/> Flax |                                       |                |                |             |
|                 | <input type="checkbox"/> Gold <input type="checkbox"/> Gray <input type="checkbox"/> Plum <input type="checkbox"/> Red <input type="checkbox"/> White                 |                                       |                |                |             |
|                 | <b>Draped Tables and Counters - 24" wide</b>  |                                       |                |                |             |
|                 | 124330  | 3'L x 30"H Draped Table               | X              | \$ 97.23       | \$ 138.90 = |
|                 | 124430  | 4'L x 30"H Draped Table               | X              | \$ 125.02      | \$ 178.60 = |
|                 | 124630  | 6'L x 30"H Draped Table               | X              | \$ 160.58      | \$ 229.40 = |
|                 | 124830  | 8'L x 30"H Draped Table               | X              | \$ 194.04      | \$ 277.20 = |
|                 | 12404630  | 4th Side Drape for 6'L x 30"H Table   | X              | \$ 39.90       | \$ 57.00 =  |
|                 | 12404830  | 4th Side Drape for 8'L x 30"H Table   | X              | \$ 39.90       | \$ 57.00 =  |
|                 | 124342  | 3'L x 42"H Draped Counter             | X              | \$ 131.99      | \$ 188.55 = |
|                 | 124442  | 4'L x 42"H Draped Counter             | X              | \$ 160.68      | \$ 229.55 = |
|                 | 124642  | 6'L x 42"H Draped Counter             | X              | \$ 192.88      | \$ 275.55 = |
|                 | 124842  | 8'L x 42"H Draped Counter             | X              | \$ 223.48      | \$ 319.25 = |
|                 | 12404642  | 4th Side Drape for 6'L x 42"H Counter | X              | \$ 52.71       | \$ 75.30 =  |
|                 | 12404842  | 4th Side Drape for 8'L x 42"H Counter | X              | \$ 52.71       | \$ 75.30 =  |
|                 | <b>Undraped Tables and Counters</b>   |                                       |                |                |             |
|                 | 125330  | 3'L x 30"H UNDRAPED Table             | X              | \$ 36.40       | \$ 52.00 =  |
|                 | 125430  | 4'L x 30"H UNDRAPED Table             | X              | \$ 41.96       | \$ 59.95 =  |
|                 | 125630  | 6'L x 30"H UNDRAPED Table             | X              | \$ 55.72       | \$ 79.60 =  |
|                 | 125830  | 8'L x 30"H UNDRAPED Table             | X              | \$ 66.22       | \$ 94.60 =  |
|                 | 125342  | 3'L x 42"H UNDRAPED Counter           | X              | \$ 66.22       | \$ 94.60 =  |
|                 | 125442  | 4'L x 42"H UNDRAPED Counter           | X              | \$ 71.47       | \$ 102.10 = |
|                 | 125642  | 6'L x 42"H UNDRAPED Counter           | X              | \$ 84.28       | \$ 120.40 = |
|                 | 125842  | 8'L x 42"H UNDRAPED Counter           | X              | \$ 95.58       | \$ 136.55 = |

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### ADDITIONAL INFORMATION

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Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 9k)

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## Furniture and Accessories

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 (excludes labor)

| Description  |  | Qty       | Advanced Price | Standard Price | Total |
|--|--|-----------|----------------|----------------|-------|
| <b>3</b> Tables<br>(cont.)                         | <b>Drape for EXHIBITOR OWNED Tables and Counters</b>   |           |                |                |       |
|  | Check color. <input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Brown <input type="checkbox"/> Green <input type="checkbox"/> Flax<br><input type="checkbox"/> Gold <input type="checkbox"/> Gray <input type="checkbox"/> Plum <input type="checkbox"/> Red <input type="checkbox"/> White |           |                |                |       |
|  | Drape for EXHIBITOR OWNED 3'L x 30"H Table   | X         | \$ 60.83       | \$ 86.90       | =     |
|  | Drape for EXHIBITOR OWNED 4'L x 30"H Table   | X         | \$ 83.06       | \$ 118.65      | =     |
|  | Drape for EXHIBITOR OWNED 6'L x 30"H Table   | X         | \$ 104.86      | \$ 149.80      | =     |
|  | Drape for EXHIBITOR OWNED 8'L x 30"H Table   | X         | \$ 127.82      | \$ 182.60      | =     |
|  | Drape for EXHIBITOR OWNED 3'L x 42"H Counter   | X         | \$ 65.76       | \$ 93.95       | =     |
|  | Drape for EXHIBITOR OWNED 4'L x 42"H Counter   | X         | \$ 89.22       | \$ 127.45      | =     |
|  | Drape for EXHIBITOR OWNED 6'L x 42"H Counter   | X         | \$ 108.60      | \$ 155.15      | =     |
|  | Drape for EXHIBITOR OWNED 8'L x 42"H Counter   | X         | \$ 127.89      | \$ 182.70      | =     |
|  | <b>Pedestal Tables</b>   |           |                |                |       |
|  | 72069 Soho Black-Top Café Table 24"R x 30"H  | X         | \$ 198.45      | \$ 283.50      | =     |
|  | 72067 Soho Black-Top Café Table 36"R x 30"H  | X         | \$ 204.15      | \$ 291.65      | =     |
|  | 72066 Soho Black-Top Mini Table 18"R x 18"H  | X         | \$ 108.54      | \$ 155.05      | =     |
|  | 72070 Soho Black-Top Bistro Table 24"R x 42"H  | X         | \$ 216.54      | \$ 309.35      | =     |
|  | 72068 Soho Black-Top Bistro Table 36"R x 42"H  | X         | \$ 222.74      | \$ 318.20      | =     |
|  | 72063 Chelsea Butcher Block Café Tbl 30"R x 30"H   | X         | \$ 204.15      | \$ 291.65      | =     |
|  | 72064 Chelsea Butcher Block Café Tbl 36"R x 30"H   | X         | \$ 204.15      | \$ 291.65      | =     |
|  | 720163 Chelsea Butcher Block Bistro 30"R x 42"H  | X         | \$ 222.74      | \$ 318.20      | =     |
|  | 720164 Chelsea Butcher Block Bistro 36"R x 42"H  | X         | \$ 222.74      | \$ 318.20      | =     |
| 8201208 Hydraulic Base Café Tbl, Maple 30"R x 29"H | X  | \$ 254.76 | \$ 363.95      | =              |       |
| 8201207 Hydraulic Base Bar Tbl, Maple 30"R x 45"H  | X  | \$ 267.58 | \$ 382.25      | =              |       |
| 8201203 Std Base Café Tbl, Blue Steel 30"R x 29"H  | X  | \$ 173.00 | \$ 247.15      | =              |       |
| 8201204 Std Base Bar Table, Blue Steel 30"R x 42"H | X  | \$ 219.48 | \$ 313.55      | =              |       |
| 8201209 Hydraulic Base Café, Graphite 36"R x 29"H  | X  | \$ 285.88 | \$ 408.40      | =              |       |
| 8201211 Hydraulic Base Bar, Graphite 36"R x 45"H   | X  | \$ 293.23 | \$ 418.90      | =              |       |
| 8201206 Hydraulic Base Café Tbl, Maple 36"R x 29"H | X  | \$ 284.06 | \$ 405.80      | =              |       |
| 8201205 Hydraulic Base Bar Tbl, Maple 36"R x 45"H  | X  | \$ 289.55 | \$ 413.65      | =              |       |
| 820126 Hydraulic Base Café, Wht Lam 36"R x 29"H    | X  | \$ 284.27 | \$ 406.10      | =              |       |
| 820125 Hydraulic Base Bar, White Lam 36"R x 45"H   | X  | \$ 297.36 | \$ 424.80      | =              |       |

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### ADDITIONAL INFORMATION

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(Transfer Subtotal to Form 9k)

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## Furniture and Accessories

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

| Description                                  |  | Qty  | Advanced Price | Standard Price | Total |  |
|--|--|--|----------------|----------------|-------|--|
| <b>3</b>                                     | <b>Tables (cont.)</b>                              |  |                |                |       |  |
|  | <b>Pedestal Tables (cont.)</b>                     |  |                |                |       |  |
|  | 820241 Madison Hyd Base Café, Gray 30”R x 29”H     | X  | \$ 233.70      | \$ 333.85      | =     |  |
|  | 820240 Madison Hyd Base Bar, Gray 30”R x 45”H      | X  | \$ 233.70      | \$ 333.85      | =     |  |
|  | 820265 Madison Std Base Café, Gray 30”R x 29”H     | X  | \$ 175.42      | \$ 250.60      | =     |  |
|  | 820264 Madison Std Base Bar, Gray 30”R x 42”H      | X  | \$ 192.08      | \$ 274.40      | =     |  |
|  | 8201220 Standard Base Café, Wht Lam 30”R x 29”H    | X  | \$ 175.91      | \$ 251.30      | =     |  |
|  | 8201221 Standard Base Bar, White Lam 30”R x 42”H   | X  | \$ 189.24      | \$ 270.35      | =     |  |
|  | 8201222 Hydraulic Base Bar, White Lam 30”R x 45”H  | X  | \$ 271.00      | \$ 387.15      | =     |  |
|  | 8201223 Hydraulic Base Café, Wht Lam 30”R x 29”H   | X  | \$ 271.00      | \$ 387.15      | =     |  |
|  | 820920 Hydraulic Base Bar Table, Red 30”R x 45”H   | X  | \$ 209.86      | \$ 299.80      | =     |  |
|  | 820921 Hydraulic Base Café Table, Red 30”R x 29”H  | X  | \$ 209.86      | \$ 299.80      | =     |  |
|  | 820922 Hydraulic Base Bar, Graphite 30”R x 45”H    | X  | \$ 209.86      | \$ 299.80      | =     |  |
|  | 820923 Hydraulic Base Café, Graphite 30”R x 29”H   | X  | \$ 209.86      | \$ 299.80      | =     |  |
|  | 820924 Hydraulic Base Bar Tbl, Silver 30”R x 45”H  | X  | \$ 255.81      | \$ 365.45      | =     |  |
|  | 820925 Hydraulic Base Café Tbl, Silver 30”R x 29”H | X  | \$ 255.81      | \$ 365.45      | =     |  |
|  |  | <b>Occasional, End and Cocktail Tables</b> |                |                |       |  |
|  | 82015 Silverado End Table, Glass/Steel             | X  | \$ 313.50      | \$ 447.85      | =     |  |
|  | 82014 Silverado Cocktail Table, Glass/Steel        | X  | \$ 332.78      | \$ 475.40      | =     |  |
|  | 820252 Alondra End Table, Glass/Chrome             | X  | \$ 162.54      | \$ 232.20      | =     |  |
|  | 820250 Alondra Cocktail Table, Glass/Chrome        | X  | \$ 225.54      | \$ 322.20      | =     |  |
|  | 820253 Alondra End Table, Wood/Chrome              | X  | \$ 162.54      | \$ 232.20      | =     |  |
|  | 820251 Alondra Cocktail Table, Wood/Chrome         | X  | \$ 225.54      | \$ 322.20      | =     |  |
|  | 8201224 Atomic 36” Round Table, Glass/Chrome       | X  | \$ 236.77      | \$ 338.25      | =     |  |
|  | 8201225 Atomic 42” Round Table, Glass/Chrome       | X  | \$ 236.77      | \$ 338.25      | =     |  |
| 82028 Geo End Table, Wood/Black              | X  | \$ 192.54                                  | \$ 275.05      | =              |       |  |
| 82027 Geo Cocktail Table, Wood/Black         | X  | \$ 151.20                                  | \$ 216.00      | =              |       |  |
| 82035 Geo End Table, Glass/Chrome            | X  | \$ 316.64                                  | \$ 452.35      | =              |       |  |
| 82034 Geo Cocktail Table, Glass/Chrome       | X  | \$ 313.50                                  | \$ 447.85      | =              |       |  |
| 82054 Sydney End Table, Black/Steel          | X  | \$ 241.85                                  | \$ 345.50      | =              |       |  |
| 82055 Sydney End Table, White/Steel          | X  | \$ 180.21                                  | \$ 257.45      | =              |       |  |
| 82052 Sydney Cocktail Table, Black/Steel     | X  | \$ 291.69                                  | \$ 416.70      | =              |       |  |
| 82053 Sydney Cocktail Table, White/Steel     | X  | \$ 291.69                                  | \$ 416.70      | =              |       |  |
| 82075 Regis End Table, Brushed Metal         | X  | \$ 110.28                                  | \$ 157.55      | =              |       |  |
| 82074 Regis Bench/Table, Brushed Metal       | X  | \$ 155.99                                  | \$ 222.85      | =              |       |  |
| 820844 Aura Round Table, White Metal         | X  | \$ 120.16                                  | \$ 171.65      | =              |       |  |
| 82057 Edge LED Cube Table, White / Clear Top | X  | \$ 153.34                                  | \$ 219.05      | =              |       |  |
| 82043 Geo Square-Round Table, Glass/Black    | X  | \$ 160.76                                  | \$ 229.65      | =              |       |  |
| 82044 Geo Square-Round Table, Glass/Chrome   | X  | \$ 160.76                                  | \$ 229.65      | =              |       |  |

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## Furniture and Accessories

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

|                         | Description  | Qty                                      | Advanced Price | Standard Price | Total        |
|-------------------------|--|--|----------------|----------------|--------------|
| <b>3</b> Tables (cont.) | <b>Occasional, End and Cocktail Tables (cont.)</b> |  |                |                |              |
|                         | 82088  | Oliver End Table, Walnut                 | X              | \$ 178.32      | \$ 254.75 =  |
|                         | 82087  | Oliver Cocktail Table, Walnut            | X              | \$ 201.11      | \$ 287.30 =  |
|                         | 8201226  | Rustique Square Metal Bar Table, Gray    | X              | \$ 208.25      | \$ 297.50 =  |
|                         | <b>Conference Tables</b>                           |  |                |                |              |
|                         | 82041  | Geo Conference Table, Glass/Black        | X              | \$ 535.26      | \$ 764.65 =  |
|                         | 82051  | Geo Conference Table, Glass/Chrome       | X              | \$ 535.26      | \$ 764.65 =  |
|                         | 820260   | Madison Conference Table, Gray Acajou    | X              | \$ 300.37      | \$ 429.10 =  |
|                         | 820708   | 42" Round White Conference Table         | X              | \$ 207.80      | \$ 296.85 =  |
|                         | 820203   | 6' Oval Conference Table, Granite Nebula | X              | \$ 425.00      | \$ 607.15 =  |
|                         | 820261   | Madison 5' Table, Gray Acajou            | X              | \$ 363.93      | \$ 519.90 =  |
|                         | 820262   | Madison 8' Table, Gray Acajou            | X              | \$ 726.78      | \$1,038.25 = |
|                         | 820263   | Madison 10' Table, Gray Acajou           | X              | \$ 726.78      | \$1,038.25 = |
|                         | 82058  | G30 Café Table w/ Grommets, Maple/Metal  | X              | \$ 383.32      | \$ 547.60 =  |
|                         | 82067  | G30 Café Table Solid, Maple/Metal        | X              | \$ 383.32      | \$ 547.60 =  |
|                         | 82063  | G30 Café Table Solid, White/Metal        | X              | \$ 383.32      | \$ 547.60 =  |
|                         | 820951   | Ventura Bar Table w/ Grommets, Maple     | X              | \$ 513.73      | \$ 733.90 =  |
|                         | 820952   | Ventura Communal Bar Table, Black        | X              | \$ 503.12      | \$ 718.75 =  |
|                         | 820953   | Ventura Bar Table w/ Grommets, White     | X              | \$ 513.73      | \$ 733.90 =  |
|                         | 820954   | Ventura Communal Bar Table, Maple        | X              | \$ 513.73      | \$ 733.90 =  |
| 820956                  | Ventura Communal Bar Table, White                  | X  | \$ 513.73      | \$ 733.90 =    |              |
| <b>4</b> Office         | 84075  | Madison Desk, Gray Acajou                | X              | \$ 540.52      | \$ 643.60 =  |
|                         | 84077  | Madison Credenza, Gray Acajou            | X              | \$ 375.76      | \$ 536.80 =  |
|                         | 84078  | Madison Bookcase, Gray Acajou            | X              | \$ 321.54      | \$ 459.35 =  |
|                         | 820706   | Computer Work Desk/Table, White          | X              | \$ 178.96      | \$ 255.65 =  |
|                         | 820707   | Merlin Computer Desk/Table, Gray Lam     | X              | \$ 185.88      | \$ 265.55 =  |

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## Furniture and Accessories

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|   | Description                                   | Qty        | Advanced Price | Standard Price | Total |
|---|---|------------|----------------|----------------|-------|
| <b>5</b>                                      | <b>Powered Seating</b>                        |            |                |                |       |
|   | 810120 Naples Chair, Powered, Black Vinyl     | X          | \$ 337.54      | \$ 482.20      | =     |
|   | 830122 Naples Loveseat, Powered, Black Vinyl  | X          | \$ 453.39      | \$ 647.70      | =     |
|   | 830121 Naples Sofa, Powered, Black Vinyl      | X          | \$ 521.88      | \$ 745.55      | =     |
|   | 81021 Roma Chair, Powered, White Vinyl        | X          | \$ 337.58      | \$ 482.25      | =     |
|   | 83017 Roma Sofa, Powered, White Vinyl         | X          | \$ 650.68      | \$ 929.55      | =     |
|   | <b>Powered Tables</b>                         |            |                |                |       |
|   | 820950 Ventura Communal Bar Tbl, Powered, Blk | X          | \$ 622.44      | \$ 889.20      | =     |
|   | 820955 Ventura Communal Bar Tbl, Powered, Wht | X          | \$ 565.84      | \$ 808.35      | =     |
|   | 82071 G30 Café Table, Powered, White          | X          | \$ 400.02      | \$ 571.45      | =     |
|   | 82069 G30 Café Tbl w/ Grommets, Powered, Wht  | X          | \$ 341.88      | \$ 488.40      | =     |
|   | 84083 Tech Desk w/ 3 Drawer Cabinet, Powered  | X          | \$ 286.47      | \$ 409.25      | =     |
|   | 84084 Tech Desk, Powered, Black Metal         | X          | \$ 251.23      | \$ 358.90      | =     |
|   | 82076 Sydney Cocktail Table, Powered, Black   | X          | \$ 300.37      | \$ 429.10      | =     |
|   | 82073 Sydney Cocktail Table, Powered, White   | X          | \$ 300.37      | \$ 429.10      | =     |
|   | <b>Powered Product Pedestals</b>              |            |                |                |       |
|   | 85060 36" Powered Locking Pedestal, Black     | X          | \$ 245.38      | \$ 350.55      | =     |
|   | 85061 36" Powered Locking Pedestal, White     | X          | \$ 245.38      | \$ 350.55      | =     |
|   | 85062 42" Powered Locking Pedestal, Black     | X          | \$ 294.03      | \$ 420.05      | =     |
|   | 85063 42" Powered Locking Pedestal, White     | X          | \$ 294.03      | \$ 420.05      | =     |
| <b>Powered Banquette</b>                      |   |            |                |                |       |
| 8506 Center Cone                              | X   | \$ 458.99  | \$ 655.70      | =              |       |
| <b>6</b>                                      | <b>Storage</b>                                |            |                |                |       |
|   | 84080 3-Drawer File Cabinet on Castors, Black | X          | \$ 87.46       | \$ 124.95      | =     |
|   | 74082 Two-Drawer File Cabinet w/ Lock         | X          | \$ 160.23      | \$ 228.90      | =     |
|   | 74081 Four-Drawer File Cabinet w/ Lock        | X          | \$ 233.87      | \$ 334.10      | =     |
| 85020 Posh Shelving w/ Chrome Frame, White    | X   | \$ 378.66  | \$ 540.95      | =              |       |
| <b>7</b>                                      | <b>Refrigerators</b>                          |            |                |                |       |
|   | 75057 Small Refrigerator                      | X          | \$ 442.08      | \$ 631.55      | =     |
| 8503001 Refrigerator, 14.0 Cubic Feet         | X   | \$1,129.70 | \$1,613.85     | =              |       |
| <b>8</b>                                      | <b>Lighting</b>                               |            |                |                |       |
|   | 850707 Mason Table Lamp, White/Brushed Silver | X          | \$ 119.70      | \$ 171.00      | =     |
| 850708 Mason Floor Lamp, White/Brushed Silver | X   | \$ 175.77  | \$ 251.10      | =              |       |

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**9h**



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## Furniture and Accessories

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| Description                                      |   | Qty       | Advanced Price | Standard Price | Total |
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| 9 Display  | <b>Display Cylinders</b>                          |           |                |                |       |
|  | 75020 Low Cylinder, Black, 30"W x 15"H            | X         | \$ 253.08      | \$ 361.55      | =     |
|  | 75021 Medium Cylinder, Black, 18"W x 20"H         | X         | \$ 253.08      | \$ 361.55      | =     |
|  | 75022 High Cylinder, Black, 24"W x 36"H           | X         | \$ 253.08      | \$ 361.55      | =     |
|  | <b>Display Cubes</b>                              |           |                |                |       |
|  | 75030 Small Display Cube, Blk, 12"W x 12"L x 42"H | X         | \$ 249.41      | \$ 356.30      | =     |
|  | 75031 Medium Disp Cube, Blk, 18"W x 18"L x 36"H   | X         | \$ 267.08      | \$ 381.55      | =     |
|  | 75032 Large Display Cube, Blk, 24"W x 24"L x 42"H | X         | \$ 302.47      | \$ 432.10      | =     |
|  | <b>Computer Desk</b>                              |           |                |                |       |
|  | 75079 Orion Comp Desk, Blk, 28"W x 28"D x 40.5"H  | X         | \$ 491.16      | \$ 701.65      | =     |
| <b>Display Counter</b>                           |   |           |                |                |       |
| 72056 Display Counter, Black, 24"W x 49"L x 42"H | X   | \$ 246.33 | \$ 351.90      | =              |       |

|                     |  |   |           |           |   |
|---------------------|--|---|-----------|-----------|---|
| 10 Acces-<br>sories | <b>Mobile Tablet Stands and Accessories</b>        |   |           |           |   |
|                     | 850714 Mobile Tablet Stand, White                  | X | \$ 275.06 | \$ 392.95 | = |
|                     | 850715 Mobile Tablet Stand, Black                  | X | \$ 275.06 | \$ 392.95 | = |
|                     | 850711 Tablet Stand Brochure Holder, Black         | X | \$ 27.09  | \$ 38.70  | = |
|                     | 850712 Tablet Stand Wireless Printer Holder, Black | X | \$ 27.09  | \$ 38.70  | = |
|                     | 850713 Tablet Stand Charging Shelf, Black          | X | \$ 27.09  | \$ 38.70  | = |
|                     | <b>Accessories</b>                                 |   |           |           |   |
|                     | 220121 Chrome Stanchion w/ Retractable Belt        | X | \$ 86.48  | \$ 123.55 | = |
|                     | 220118 Chrome Sign Holder                          | X | \$ 110.14 | \$ 157.35 | = |
|                     | 750135 Round Literature Rack                       | X | \$ 231.60 | \$ 330.85 | = |
|                     | 750136 Flat Literature Rack                        | X | \$ 204.96 | \$ 292.80 | = |
|                     | 220109 Chrome Coat Tree                            | X | \$ 40.14  | \$ 57.35  | = |
|                     | 220134 Brushed Aluminum Easel                      | X | \$ 44.56  | \$ 63.65  | = |
|                     | 220110 Chrome Bag Rack                             | X | \$ 110.14 | \$ 157.35 | = |
|                     | 10201484 Floor Standing Bulletin Board             | X | \$ 204.02 | \$ 291.45 | = |
|                     | 220106 Corrugated Wastebasket                      | X | \$ 13.86  | \$ 19.80  | = |
|                     | 220107 Wastebasket                                 | X | \$ 19.53  | \$ 27.90  | = |

|                                   |                                   |                                |                               |                                |                                |                                |
|-----------------------------------|-----------------------------------|--------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|
| 11 Drape                          | <b>Check color.</b>               | <input type="checkbox"/> Black | <input type="checkbox"/> Blue | <input type="checkbox"/> Brown | <input type="checkbox"/> Green | <input type="checkbox"/> Flax  |
|                                   |                                   | <input type="checkbox"/> Gold  | <input type="checkbox"/> Gray | <input type="checkbox"/> Plum  | <input type="checkbox"/> Red   | <input type="checkbox"/> White |
|                                   | 12103 Special Drape 3'h (per ft.) | X                              | \$ 15.12                      | \$ 21.60                       | =                              |                                |
| 12108 Special Drape 8'h (per ft.) | X                                 | \$ 22.51                       | \$ 32.15                      | =                              |                                |                                |

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|---|---|-----|----------------|----------------|-------|--|
| <b>12</b> Perfboard Bulletin Boards<br>(See Form 9k for pictures.)                  | 10201180 1m x 8'H Single Sided Vertical                           | X   | \$ 173.32      | \$ 247.60      | =     |  |
|   | 10201182 1/2m x 8'H Single Sided Vertical                         | X   | \$ 130.48      | \$ 186.40      | =     |  |
|   | 102040 4" Single Hook   | X   | \$ 2.34        | \$ 3.35        | =     |  |
|   | 102060 6" Single Hook   | X   | \$ 2.34        | \$ 3.35        | =     |  |
|   | 102080 8" Single Hook   | X   | \$ 2.34        | \$ 3.35        | =     |  |
|   | 1020410 4'L Shelf   | X   | \$ 43.78       | \$ 62.55       | =     |  |
|   | 10307 7-Ball Waterfall  | X   | \$ 31.01       | \$ 44.30       | =     |  |
| <b>13</b> Grids<br>(See Form 9k for pictures.)                                      | 103028 Chrome Grid Panel 2' x 8'                                  | X   | \$ 90.16       | \$ 128.80      | =     |  |
|   | 103010 Black Grid Panel 2' x 8'                                   | X   | \$ 88.90       | \$ 127.00      | =     |  |
|   | 103040 Grid Legs - Chrome   | X   | \$ 29.89       | \$ 42.70       | =     |  |
|   | 103041 Grid Legs - Black  | X   | \$ 29.89       | \$ 42.70       | =     |  |
|   | 103030 Grid Connectors  | X   | \$ 9.76        | \$ 13.95       | =     |  |
|   | 10303 3-Ball Waterfall (for grids)                                | X   | \$ 22.47       | \$ 32.10       | =     |  |
|   | 10305 5-Ball Waterfall (for grids)                                | X   | \$ 22.43       | \$ 32.05       | =     |  |
|   | 103044 4" Single Hook (for grids)                                 | X   | \$ 2.34        | \$ 3.35        | =     |  |
|   | 103046 6" Single Hook (for grids)                                 | X   | \$ 2.34        | \$ 3.35        | =     |  |
|   | 103048 8" Single Hook (for grids)                                 | X   | \$ 2.34        | \$ 3.35        | =     |  |
| <b>14</b> Accessories   | 15905 Fish Bowl   | X   | \$ 41.79       | \$ 59.70       | =     |  |
|   | 109011 Ticket Tumbler - Small                                     | X   | \$ 130.66      | \$ 186.65      | =     |  |
|   | 10405 Garment Rack  | X   | \$ 120.50      | \$ 172.15      | =     |  |
|   | 10403 2-way Straight Arm  | X   | \$ 120.05      | \$ 171.50      | =     |  |
|   | 10404 4-way Straight Arm  | X   | \$ 151.06      | \$ 215.80      | =     |  |
| <b>15</b> Gondolas<br>(See Form 9k for pictures.)                                   | 174541 Single Sided Gondola-1 meter x 4' high                     | X   | \$ 406.60      | \$ 580.85      | =     |  |
|   | 174581 Single Sided Gondola-1 meter x 8' high                     | X   | \$ 563.01      | \$ 804.30      | =     |  |
|   | <i>Double Sided Gondolas include Base and 2 shelves per side.</i> |     |                |                |       |  |
|   | 174542 Double Sided Gondola-1 meter x 4' high                     | X   | \$ 515.66      | \$ 736.65      | =     |  |
|   | 174582 Double Sided Gondola-1 meter x 8' high                     | X   | \$ 703.78      | \$1,005.40     | =     |  |
|   | <i>Shelves for Gondolas are adjustable.</i>                       |     |                |                |       |  |
|   | Additional Shelf for Gondola                                      | X   | \$ 68.04       | \$ 97.20       | =     |  |
| <b>Circle Color:</b> Black Fabric Blue Fabric Grey Fabric White Perfboard White PVC |   |     |                |                |       |  |

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 9k)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

CO-LOCATED



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 PACKAGING  
 EXPO

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 Chicago, Illinois USA

## Furniture and Accessories

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

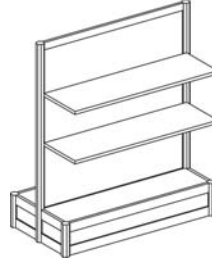
Perfboard



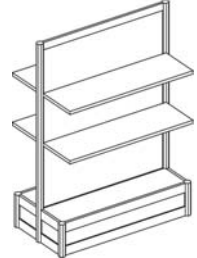
White Perfboard Shelves



Gondola - Single Sided



Gondola - Double Sided

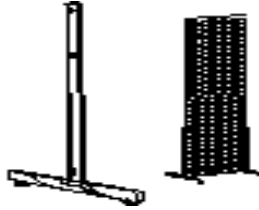


Includes Base and 2 shelves per side.

2 x 8 Grid Panels



Grid Legs



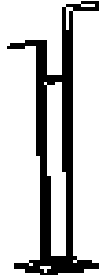
4-Way Connectors



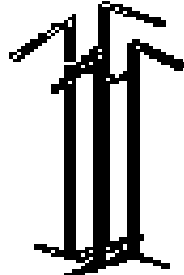
Grid Accessories



2-Way Straight Arm



4-Way Straight Arm



**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal \_\_\_\_\_  
 Add 9% Rental Tax \_\_\_\_\_  
**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_

**9k**



## FURNISHINGS

# FURNISH FORWARD

---

- Sleek and professional furniture products transform your exhibit into a destination
- Extensive selection of seating, surfaces, and display fixtures provides a completely custom and comprehensive approach to your brand experience
- No assembly required. Hassle-free shipment, setup, and tear down allow your exhibitors to focus on what matters: new business
- Prices are all-inclusive and cover delivery, installation and material handling with no hidden fees



# SUPERIOR SEATING

**Sit back and relax** – your search for comfortable seating is over. Choose from a sleek selection of sofas, loveseats and chairs that are sure to take your exhibit design to the next level.

## ITEMS PICTURED BELOW

Swanson Swivel Chair | 810875 | **Page 12**

Silverado Cocktail Table | 82014 | **Page 21**

Powered Locking Pedestal, 42" | 85063 | **Page 31**



## SEATING

### Naples



**CHAIR** **SELECT**  
black vinyl **810119**

36"L 30"D 33"H  
⊕ Powered options available



**LOVESEAT** **SELECT**  
black vinyl **830120**

62"L 30"D 33"H  
⊕ Powered options available



**SOFA** **SELECT**  
black vinyl **830119**

87"L 30"D 33"H  
⊕ Powered options available

### Munich



**CORNER CHAIR** **SELECT**  
gray **810150**

26"L 27"D 28.5"H



**ARMLESS CHAIR** **SELECT**  
gray **810151**

22.5"L 27"D 28.5"H



**ARMLESS LOVESEAT** **SELECT**  
gray **830200**

45"L 27"D 28.5"H



**SECTIONAL - 3 PIECE** **SELECT**  
gray **830201**

93.5"L 27"D 28.5"H

### Baja

**CHAIR** **SELECT**  
white vinyl **81050**

36"L 30.5"D 28"H

**LOVESEAT** **SELECT**  
white vinyl **83020**

61"L 30.5"D 28"H



⊕ See pages 30 and 31 for all Powered options.

\*Electrical power must be ordered separately

**South Beach**

**SOFA** *SELECT*  
 platinum suede **8301**

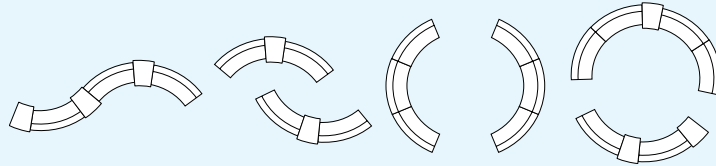
69"L 29"D 33"H

**OTTOMAN** *SELECT*  
 platinum suede **8151**

25"L 31"D 18"H



possible configurations



**Key Largo**



**LOVESEAT** *SELECT*  
 black fabric **830950**

57"L 35"D 34"H



**SOFA** *SELECT*  
 black fabric **830951**

79"L 35"D 34"H



**CHAIR** *SELECT*  
 black fabric **810950**

35"L 35"D 34"H

**Allegro**

**CHAIR** *SELECT*  
 blue fabric **81019**

36"L 34.5"D 30"H

**SOFA** *SELECT*  
 blue fabric **83015**

73"L 34.5"D 30"H



SEATING

Fairfax

**CHAIR** *SELECT*  
white vinyl/brushed metal **810949**  
27"L 26"D 30"H



**SOFA** *SELECT*  
white vinyl/brushed metal **830949**  
62"L 26"D 30"H



Hopi

**CHAIR** *SELECT*  
gray linen **810140**  
21"L 25"D 34"H



**LOVESEAT** *SELECT*  
gray linen **830150**  
48"L 25"D 34"H



Tangiers

**CHAIR** *SELECT*  
ivory/cream/beige fabric **810118**  
34"L 37"D 36"H



**LOVESEAT** *SELECT*  
ivory/cream/beige fabric **830220**  
57.5"L 37"D 37"H



**SOFA** *SELECT*  
ivory/cream/beige fabric **830118**  
78"L 37"D 36"H



# CASUAL SEATING

Look no further for a great variety of **informal, modern seating options**. Here you will find chairs, sofas, stools, ottomans – even sophisticated bar sets – that turn exhibits into destinations.

## OTTOMANS

**ENDLESS SQUARE OTTOMAN** **SELECT**  
*white vinyl* 815122  
*black vinyl* 815123

34"L | 34"D | 15"H



**ENDLESS CURVE OTTOMAN** **SELECT**  
*white vinyl* 815953  
*black vinyl* 815952

60.5"L | 37.5"D | 15"H



### ITEMS PICTURED BELOW

Roma Sofa, Powered | 83017 | **Page 30**

Regis Bench/Table | 82074 | **Page 23**

Swanson Swivel Chair | 810875 | **Page 12**

Regis End Table | 82075 | **Page 23**





OTTOMANS

**HALF BENCH OTTOMAN** *SELECT*  
white vinyl **815119**

39"L 23"D 18"H



**VIBE CUBE OTTOMAN** *SELECT*

- blue vinyl **81518**
- red vinyl **81519**
- orange vinyl **81525**
- pink vinyl **81520**
- yellow vinyl **81517**
- black vinyl **81530**
- white vinyl **81531**
- steel blue vinyl **81532**
- silver vinyl **81533**
- purple vinyl **81534**

18"L 18"D 18"H



**MARCHE SWIVEL OTTOMAN** *SELECT*

- gray fabric **815151**
- red fabric **815154**
- blue fabric **815159**
- linen fabric **815152**
- meadow green fabric **815157**
- pear yellow fabric **815158**
- plum fabric **815156**
- raspberry fabric **815153**
- rose quartz fabric **815155**
- white vinyl **815150**

17" Round 18"H



**EDGE LED CUBE OTTOMAN\*** *SELECT*

high-density plastic **81526**

20"L 20"D 20"H



EXPOSITION

# BANQUETTES

## CENTER CONE **SELECT** 8506

38" Round | 51"H

⚡ Powered

Banquette Cone has 3 AC and 2 USB plugs built into the center cone.



## QUARTER CURVE OTTOMAN **SELECT** 8507

53"L | 22"D | 18"H

*possible configurations*



(4) quarter curve ottoman

72" Round | 18"H



(1) center cone  
(4) quarter curve ottomans

72" Round | 51"H

⚡ See pages 30 and 31 for all Powered options.  
\*Electrical power must be ordered separately

OTTOMANS



**BEVERLY BENCH OTTOMAN** *SELECT*  
black vinyl **81550**

60"L 20"D 18"H



**BEVERLY BENCH OTTOMAN** *SELECT*  
brown fabric **81551**

60"L 20"D 18"H



**BEVERLY BENCH OTTOMAN** *SELECT*  
gray fabric **81552**

60"L 20"D 18"H



**BEVERLY BENCH OTTOMAN** *SELECT*  
linen fabric **81553**  
ivory/cream/beige

60"L 20"D 18"H



**BEVERLY BENCH OTTOMAN** *SELECT*  
ocean blue fabric **81554**

60"L 20"D 18"H



**BEVERLY BENCH OTTOMAN** *SELECT*  
red fabric **81555**

60"L 20"D 18"H



**BEVERLY BENCH OTTOMAN** *SELECT*  
white vinyl **81556**

60"L 20"D 18"H

# OCCASIONAL CHAIRS

**BLACK DIAMOND  
SIDE CHAIR** **ESSENTIALS**  
71089

21"W | 23"L | 32"H

**BLACK DIAMOND  
ARMCHAIR** **ESSENTIALS**  
71090

20"W | 21"L | 33"H

**LAGUNA CHAIR** **SELECT**  
maple/chrome 810861

18"L | 19"D | 34"H



**LIMERICK® CHAIR  
BY HERMAN MILLER** **ESSENTIALS**  
gray 210108

18"W | 17.75"L | 33"H

**MADRID CHAIR** **SELECT**  
black vinyl/chrome 8102  
white vinyl/chrome 810816

30"L | 30"D | 31"H



## ITEMS PICTURED BELOW

Powered Locking Pedestal, 36" | 85061 | **Page 31**

White Vibe Cube Ottoman | 81531 | **Page 7**



OCCASIONAL CHAIRS

MEETING CHAIR **SELECT**

white vinyl **810948**  
 espresso vinyl **810835**  
 taupe microfiber **810836**

25.5"L 23.5"D 34"H



KEY WEST CHAIR **SELECT**

black fabric **8103**

31"L 31"D 31"H

MADDEN CHAIR **SELECT**

light gray vinyl **810843**

27"L 32"D 33"H



MALBA CHAIR **SELECT**

gray molded plastic **810131**  
 green molded plastic **810130**

20"L 20"D 32"H



## OCCASIONAL CHAIRS

**CHRISTOPHER CHAIR** **SELECT**  
white vinyl/chrome 810846

17"L 19"D 35"H

**ZENITH CHAIR** **SELECT**  
white/chrome 810851

19"L 22"D 32"H

**RUSTIQUE CHAIR** **SELECT**  
gunmetal 810841

20"L 18"D 31"H



**RAZOR ARMLESS CHAIR** **SELECT**  
white high-density plastic 810837

15.38"L 15.5"D 30.5"H

**SWANSON SWIVEL CHAIR** **SELECT**  
white vinyl 810875

28"L 25"D 30"H



**BERLIN STACK CHAIR** **SELECT**  
white & red plastic/chrome 810811  
white & black plastic/chrome 810810

18"L 22"D 32"H

**WENDY CHAIR** **SELECT**  
clear acrylic 810847

15"L 20"D 36"H



CONFERENCE CHAIRS

GRAY GASLIFT CHAIR **ESSENTIALS**

with arms **71046**  
without arms **71045**

26"W 20"L 38"H Adjustable

LA BREA SWIVEL CHAIR **SELECT**

charcoal gray fabric **810874**

35"L 27"D 40"H

ALTURA GUEST CHAIR **SELECT**

black fabric/black steel **81063**

25"L 20"D 34"H



PRO EXECUTIVE HIGH BACK CHAIR **SELECT**

white vinyl **810844**  
black vinyl **810946**

25"L 24"D 48"H Adjustable



PRO EXECUTIVE MID BACK CHAIR **SELECT**

white vinyl **810945**  
black vinyl **810944**

24"L 22"D 40"H Adjustable

PRO EXECUTIVE GUEST CHAIR **SELECT**

black vinyl **810947**

24"L 22"D 36"H

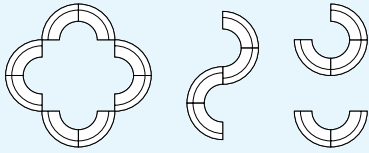


## BARS & BARSTOOLS

**MARTINI BAR** **SELECT**  
gray metal rounded bar with frosted  
glass top and chrome legs **8501**

67"L | 22"D | 45"H

possible configurations



**BLACK DIAMOND STOOL** **ESSENTIALS**  
**71088**

22"W | 18"L | 46"H

**GRAY GASLIFT STOOL** **ESSENTIALS**  
with arms **71048**  
without arms **71047**

24"W | 20"L | 46"H | Adjustable

**LAGUNA BARSTOOL** **SELECT**  
maple/chrome **810860**

18"L | 20"D | 47"H



**LIMERICK® STOOL**  
**BY HERMAN MILLER** **ESSENTIALS**  
gray **210109**

18"W | 17.75"L | 44"H

**LIFT BARSTOOL** **SELECT**  
gray vinyl/chrome **810872**  
red vinyl/chrome **810873**  
black vinyl/chrome **810871**  
white vinyl/chrome **810870**

15" Round | 23-33.5"H | Adjustable



**APEX BARSTOOL** **SELECT**  
black vinyl **810951**  
blue ultra suede **810952**  
red vinyl **810953**  
white vinyl **810954**

21"L | 21"D | 33"H





BARS & BARSTOOLS

**BANANA BARSTOOL** *SELECT*

white vinyl/chrome **810103**  
black vinyl/chrome **810104**

21"L 22"D 41"H

**ZENITH BARSTOOL** *SELECT*

white/chrome **810850**

19"L 20"D 44"H

**ZOEY BARSTOOL** *SELECT*

white vinyl/chrome **810840**  
black vinyl/chrome **810834**

15"L 16"D 26-30.5"H Adjustable



**CHRISTOPHER BARSTOOL** *SELECT*

white **810848**

19"L 15"D 41"H

**SHARK BARSTOOL** *SELECT*

white plastic/chrome **810202**

22"L 19"D 34-44"H Adjustable



**RUSTIQUE BARSTOOL** *SELECT*

gunmetal **810839**

13"L 13"D 30"H

**OSLO BARSTOOL** *SELECT*

blue plastic/chrome **810200**  
white plastic/chrome **810201**

17"L 20"D 45"H



# TURN THE TABLES IN YOUR FAVOR

---

Bring professionalism to the table with our sleek variety of surfaces and tabletops. Choose from modern glass tops and more.

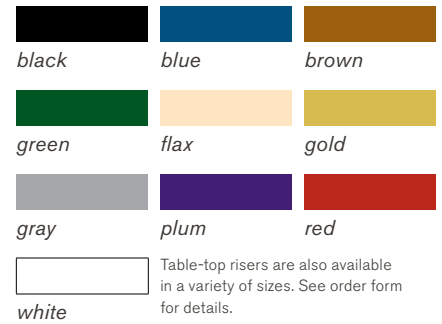
## ITEMS PICTURED BELOW

Endless Square Ottoman | 815122 | **Page 6**

Geo End Table | 82035 | **Page 22**



## DRAPED OR UNDRAPED TABLES & COUNTERS



### ESSENTIALS

#### TABLES

| 24"D / 30"H           | 3'L    | 4'L    | 6'L      | 8'L      |
|-----------------------|--------|--------|----------|----------|
| Draped                | 124330 | 124430 | 124630   | 124830   |
| Draped on Fourth Side |        |        | 12404630 | 12404830 |
| Undraped              | 125330 | 125430 | 125630   | 125830   |

#### COUNTERS

| 24"D / 42"H           | 3'L    | 4'L    | 6'L      | 8'L      |
|-----------------------|--------|--------|----------|----------|
| Draped                | 124342 | 124442 | 124642   | 124842   |
| Draped on Fourth Side |        |        | 12404642 | 12404842 |
| Undraped              | 125342 | 125442 | 125642   | 125842   |

\*Table and counter widths available in select cities



# PEDESTAL TABLES

## Soho Series



**BLACK-TOP  
CAFÉ** **ESSENTIALS**  
72069

24" Round 30"H

72067

36" Round 30"H

**BLACK-TOP MINI** **ESSENTIALS**  
72066

18" Round 18"H



**BLACK-TOP  
BISTRO** **ESSENTIALS**  
72070

24" Round 42"H

72068

36" Round 42"H

## Chelsea Series



**BUTCHER BLOCK-TOP  
CAFÉ** **ESSENTIALS**  
72063

30" Round 30"H

72064

36" Round 30"H



**BUTCHER BLOCK-TOP  
BISTRO** **ESSENTIALS**  
720163

30" Round 42"H

720164

36" Round 42"H



**HYDRAULIC BASE  
CAFÉ TABLE** **SELECT**  
maple 8201208

30" Round 29"H



**HYDRAULIC BASE  
BAR TABLE** **SELECT**  
maple 8201207

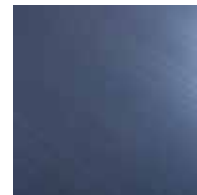
30" Round 45"H



actual color

**STANDARD BASE  
CAFÉ TABLE** **SELECT**  
blue steel 8201203

30" Round 29"H



actual color

**STANDARD BASE  
BAR TABLE** **SELECT**  
blue steel 8201204

30" Round 42"H

PEDESTAL TABLES



HYDRAULIC BASE  
CAFÉ TABLE **SELECT**  
graphite **8201209**  
36" Round 29"H



HYDRAULIC BASE  
BAR TABLE **SELECT**  
graphite **8201211**  
36" Round 45"H



HYDRAULIC BASE  
CAFÉ TABLE **SELECT**  
maple **8201206**  
36" Round 29"H



HYDRAULIC BASE  
BAR TABLE **SELECT**  
maple **8201205**  
36" Round 45"H



HYDRAULIC BASE  
CAFÉ TABLE **SELECT**  
white laminate **820126**  
36" Round 29"H



HYDRAULIC BASE  
BAR TABLE **SELECT**  
white laminate **820125**  
36" Round 45"H



MADISON HYDRAULIC BASE  
CAFÉ TABLE **SELECT**  
gray acajou **820241**  
30" Round 29"H



MADISON HYDRAULIC BASE  
BAR TABLE **SELECT**  
gray acajou **820240**  
30" Round 45"H



MADISON  
CAFÉ TABLE **SELECT**  
gray acajou **820265**  
30" Round 29"H



MADISON  
BAR TABLE **SELECT**  
gray acajou **820264**  
30" Round 42"H

# PEDESTAL TABLES



**30" CAFE TABLE W/ BLACK  
BASE - WHITE TOP *SELECT***  
*white laminate* **8201220**  
30" Round | 29"H



**30" BAR TABLE W/ BLACK  
BASE - WHITE TOP *SELECT***  
*white laminate* **8201221**  
30" Round | 42"H



**30" BAR TABLE W/  
HYDRAULIC BASE  
-WHITE TOP *SELECT***  
*white laminate* **8201222**  
30" Round | 45"H



**30" CAFE TABLE W/  
HYDRAULIC BASE  
-WHITE TOP *SELECT***  
*white laminate* **8201223**  
30" Round | 29"H



**30" BAR TABLE W/  
HYDRAULIC BASE - RED  
*SELECT***  
*red laminate* **820920**  
30" Round | 45"H



**30" CAFE TABLE W/  
HYDRAULIC BASE - RED  
*SELECT***  
*red laminate* **820921**  
30" Round | 29"H



**30" BAR TABLE W/  
HYDRAULIC BASE  
-GRAPHITE *SELECT***  
*gray laminate* **820922**  
30" Round | 45"H



**30" CAFE TABLE W/  
HYDRAULIC BASE  
-GRAPHITE *SELECT***  
*gray laminate* **820923**  
30" Round | 29"H



**30" BAR TABLE W/  
HYDRAULIC BASE - SILVER  
*SELECT***  
*silver* **820924**  
30" Round | 45"H



**30" CAFE TABLE W/  
HYDRAULIC BASE - SILVER  
*SELECT***  
*silver* **820925**  
30" Round | 29"H

## OCCASIONAL, END & COCKTAIL TABLES

### Silverado

**END TABLE** **SELECT**  
tempered glass/painted steel **82015**

24" Round 22"H

**COCKTAIL TABLE** **SELECT**  
tempered glass/painted steel **82014**

36" Round 17"H



### Alondra

**END TABLE** **SELECT**  
glass/chrome **820252**

20"L 20"D 20"H

**COCKTAIL TABLE** **SELECT**  
glass/chrome **820250**

47"L 24"D 16"H



**END TABLE** **SELECT**  
wood/chrome **820253**

20"L 20"D 21"H

**COCKTAIL TABLE** **SELECT**  
wood/chrome **820251**

47"L 24"D 17"H



### Atomic

**36" ROUND TABLE** **SELECT**  
glass/chrome **8201224**

36" Round 30"H

**42" ROUND TABLE** **SELECT**  
glass/chrome **8201225**

42" Round 30"H



# OCCASIONAL, END & COCKTAIL TABLES

## Geo

**END TABLE** *SELECT*  
wood/black steel **82028**

20"L 20"D 21"H



**COCKTAIL TABLE** *SELECT*  
wood/black steel **82027**

47"L 24"D 17"H



**END TABLE** *SELECT*  
glass/chrome **82035**

26"L 26"D 20"H

**COCKTAIL TABLE** *SELECT*  
glass/chrome **82034**

50"L 22"D 16"H

## Sydney

**END TABLE** *SELECT*  
black laminate/brushed steel **82054**  
white laminate/brushed steel **82055**

27"L 23"D 22"H



**COCKTAIL TABLE** *SELECT*  
black laminate/brushed steel **82052**  
white laminate/brushed steel **82053**

48"L 26"D 18"H

⚡ Powered options available



OCCASIONAL, END & COCKTAIL TABLES

Regis

**END TABLE** **SELECT**  
brushed metal **82075**

16"L 15.5"D 16.5"H

**BENCH/TABLE** **SELECT**  
brushed metal **82074**

47"L 15.5"D 16"H



**AURA**  
**ROUND TABLE** **SELECT**  
white metal **820844**

15" Round 22"H

**EDGE LED**  
**CUBE TABLE\*** **SELECT**  
white plastic/clear  
acrylic top **82057**

20"L 20"D 20"H



**GEO SQUARE-ROUND**  
**TABLE** **SELECT**  
glass/black steel **82043**  
glass/chrome **82044**

42"L 42"D 29"H



## OCCASIONAL, END & COCKTAIL TABLES

### Oliver

END TABLE **SELECT**  
walnut finish **82088**

22" Round 22"H

TABLE **SELECT**  
walnut finish **82087**

47"L 27"D 19"H



### Rustique

SQUARE METAL BAR TABLE **SELECT**  
gray finish **8201226**

23.75"L 23.75"D 41.25"H



### ITEMS PICTURED BELOW

Endless Curve Ottoman | 815953 | **Page 6**

Silverado Cocktail Table | 82014 | **Page 21**



CONFERENCE TABLES

**GEO CONFERENCE TABLE** *SELECT*

*glass/black steel* **82041**  
*glass/chrome* **82051**

60"L 36"D 29"H



**MADISON CONFERENCE TABLE** *SELECT*

*gray acajou* **820260**

42" Round 29"H



**42" ROUND WHITE CONFERENCE TABLE** *SELECT*

*white laminate* **820708**

42" Round 29"H

**6' OVAL CONFERENCE TABLE** *SELECT*

*granite nebula* **820203**

72"L 42"D 29"H



## CONFERENCE TABLES

**MADISON 5' TABLE** **SELECT**

gray acajou **820261**

60"L 48"D 29"H



**MADISON 8' TABLE** **SELECT**

gray acajou **820262**

96"L 60"D 29"H



**MADISON 10' TABLE** **SELECT**

gray acajou **820263**

120"L 48"D 29"H

**G30 CAFÉ TABLE  
(MAPLE W/ GROMMETS)** **SELECT**

laminated/metal

**82058**

72"L 26"D 30"H



**G30 CAFÉ TABLE  
(SOLID MAPLE TOP)** **SELECT**

laminated/metal

**82067**

72"L 26"D 30"H



**G30 CAFÉ TABLE  
(SOLID WHITE TOP)** **SELECT**

laminated/metal

**82063**

72"L 26"D 30"H

CONFERENCE TABLES



**VENTURA BAR TABLE** *SELECT*  
**W/ GROMMET HOLES**  
*maple 820951*  
 72.25"L 26.25"D 42"H



**VENTURA COMMUNAL** *SELECT*  
**BAR TABLE**  
*black 820952*  
 72.25"L 26.25"D 42"H



**VENTURA BAR TABLE** *SELECT*  
**W/ GROMMET HOLES**  
*white 820953*  
 72.25"L 26.25"D 42"H



**VENTURA COMMUNAL** *SELECT*  
**BAR TABLE**  
*maple 820954*  
 72.25"L 26.25"D 42"H



**VENTURA COMMUNAL** *SELECT*  
**BAR TABLE**  
*white 820956*  
 72.25"L 26.25"D 42"H



**MADISON DESK** *SELECT*  
gray acajou 84075

60"L 30"D 29"H



**MADISON CREDENZA** *SELECT*  
gray acajou 84077

60"L 20"D 29"H



**MADISON BOOKCASE** *SELECT*  
gray acajou 84078

36"L 12"D 72"H



COMPUTER DESK / TABLE



**WORK DESK** *SELECT*  
white laminate **820706**

48"L 24"D 30"H



**MERLIN TABLE** *SELECT*  
gray laminate **820707**

46"L 29"D 30"H

ITEMS PICTURED BELOW

Key Largo Sofa | 830951 | **Page 4**

Key Largo Chair | 810950 | **Page 4**

Sydney Table, Powered | 82076 | **Page 31**

Aura Round Table | 820844 | **Page 23**

Black Diamond Stool | 71088 | **Page 14**

Soho Black Top Bistro | 36" Round - 72068 | **Page 18**



Powered options do not include charging adapters with rental and will need to be supplied by the exhibitor if needed.

## POWERED SEATING

### NAPLES CHAIR, POWERED\* **SELECT**

black vinyl **810120**

36"L 30"D 33"H



Power Panel Detail



### NAPLES LOVESEAT, POWERED\* **SELECT**

black vinyl **830122**

62"L 30"D 33"H



Power Panel Detail

### NAPLES SOFA, POWERED\* **SELECT**

black vinyl **830121**

87"L 30"D 33"H



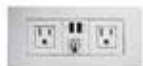
Power Panel Detail



### ROMA CHAIR, POWERED\* **SELECT**

white vinyl **81021**

37"L 31"D 33"H



Power Panel Detail



### ROMA SOFA, POWERED\* **SELECT**

white vinyl **83017**

78"L 31"D 33"H



Power Panel Detail

\*Electrical power must be ordered separately



## POWERED TABLES

**VENTURA COMMUNAL BAR TABLE POWERED\*** **SELECT**  
black **820950**

72.25"L | 26.25"D | 42"H



**G30 CAFÉ TABLE, POWERED\*** **SELECT**  
white top **82071**

72"L | 26"D | 30"H



**G30 CAFÉ TABLE, W/ GROMMETS POWERED\*** **SELECT**  
white top **82069**

72"L | 26"D | 30"H

**TECH DESK WITH 3 DRAWER FILE CABINET, POWERED\*** **SELECT**  
black metal **84083**  
desk only **84084**

60"L | 30"D | 30"H



**SYDNEY COCKTAIL TABLE, POWERED\*** **SELECT**  
black laminate/brushed steel **82076**  
white laminate/brushed steel **82073**

48"L | 26"D | 18"H

## POWERED PRODUCT PEDESTALS

**POWERED\* LOCKING PEDESTAL, 36"** **SELECT**  
black **85060**  
white **85061**

24"L | 24"D | 36"H



**POWERED\* LOCKING PEDESTAL, 42"** **SELECT**  
black **85062**  
white **85063**

24"L | 24"D | 42"H



Power Panel Detail

## BANQUETTE

**CENTER CONE** **SELECT**  
**8506**

38" Round | 51"H

Banquette Cone has 3 AC and 2 USB plugs built into the center cone.



POWERED

\*Electrical power must be ordered separately

**3 DRAWER FILE CABINET ON CASTORS** **SELECT**  
**84080**

16"L 20"D 28"H



**FILE CABINET WITH LOCK** **ESSENTIALS**  
*standard size*

**TWO-DRAWER**  
**74082**

15"W 29"L 28"H

**FOUR-DRAWER**  
**74081**

15"W 29"L 50"H



**POSH SHELVING W/ CHROME FRAME** **ESSENTIALS**  
*white* **85020**

36"W 18"L 72"H



## REFRIGERATOR



**SMALL REFRIGERATOR\*** **ESSENTIALS**  
**75057**

19"W 19"L 34"H



**REFRIGERATOR\*** **SELECT**  
*white - 14.0 cubic feet* **8503001**

28"L 28"D 64"H

## LIGHTING



**MASON TABLE LAMP\*** **SELECT**  
*white/brushed silver* **850707**

16" Round 26"H



**MASON FLOOR LAMP\*** **SELECT**  
*white/brushed silver* **850708**

18" Round 55"H

\*Electrical power must be ordered separately

# DISPLAY

Some of the most essential elements of your exhibit are the surfaces on which you display your show materials. That's why we have an appealing variety of displays, from standing cylinders to sleek computer desks to draped tables and counters, to ensure your show space will be both attractive and interactive.

## DISPLAY CYLINDERS **ESSENTIALS**

black

low **75020**

30"W 15"H

medium **75021**

18"W 20"H

high **75022**

24"W 36"H

Available in rectangular sizes.



## DISPLAY CUBES **ESSENTIALS**

black

12" small **75030**

12"W 12"L 42"H

18" medium **75031**

18"W 18"L 36"H

24" large **75032**

24"W 24"L 42"H



## ORION COMPUTER KIOSK **ESSENTIALS**

black **75079**

28"L 28"D 40.5"H

Computer not included.



## DISPLAY COUNTER **ESSENTIALS**

black **72056**

24"W 49"L 42"H



# ACCESSORIES

We know that every exhibit is different and requires certain pieces that may be hard to find. That's why we offer an assortment of accessories that will meet your needs, from literature racks to bulletin boards to refrigerators and file cabinets. No matter the requirement, your exhibit will always stand out with these striking and functional pieces.

## TABLET STAND

### MOBILE TABLET STAND **SELECT**

white **850714**

black **850715**

14"L 13"D 44.5"H

The Mobile Tablet Stand will adjust to fit any tablet with dimensions of at least 6.75"x 9.375" but not larger than 8.5"x 2.5", including Apple iPad, Samsung Galaxy Tab and Lenovo IdeaPad.



## TABLET STAND ACCESSORIES

### BROCHURE HOLDER\* **SELECT**

black **850711**

8.625"L 1.1"D 11.325"H

### WIRELESS PRINTER HOLDER\* **SELECT**

black **850712**

3.3"L 1.9"D 5.28"H

### CHARGING SHELF\* **SELECT**

black **850713**

14.85"L 7.17"D 1"H



\*To be ordered with the tablet stand

ACCESSORIES

**CHROME STANCHION WITH 8' RETRACTABLE BELT** *ESSENTIALS*  
220121

42"H

**CHROME SIGN HOLDER** *ESSENTIALS*  
220118

Holds 22" x 66" sign

**ROUND LITERATURE RACK** *ESSENTIALS*  
750135

17"W 17"L 57"H

Revolving black display holds printed materials for easy access from 20 pockets.



**FLAT LITERATURE RACK** *ESSENTIALS*  
750136

10"W 55"H

Forward-facing black display presents printed materials in six pockets.

**CHROME COAT TREE** *ESSENTIALS*  
220109

8 1/4"W (21"W at the base) x 69 1/2"H

**BRUSHED ALUMINUM EASEL** *ESSENTIALS*  
220134

When open 5 1/4" (W) x 64 1/4" (H) 26"W x 62"H

**CHROME BAG RACK** *ESSENTIALS*  
220110

1"W (3" at center) x 41" H x 26"W



**SPECIAL DRAPING** (not pictured)

Special drape is available in a variety of colors. Refer to the order form for details.



**FLOOR-STANDING BULLETIN BOARD** *ESSENTIALS*  
10201484

48"W 96"L 78"H



**CORRUGATED WASTEBASKET** *ESSENTIALS*  
220106



**WASTEBASKET** *ESSENTIALS*  
wastebasket color may vary.  
220107



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 McCormick Place  
 Chicago, Illinois USA

CO-LOCATED



Healthcare  
 PACKAGING  
 EXPO

October 14-17, 2018 • McCormick Place  
 Chicago, Illinois USA

## Specialty Showcases

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

| Description   |   | Quantity | Advance Price | Standard Price | Total |
|---|---|----------|---------------|----------------|-------|
| 16 Showcases<br>(PES is not responsible for any damage or theft to any items left or stored in locked or unlocked showcases. See Form 9m for pictures.) | <b>FULL VISION Showcase</b> - includes (1) 8" and (1) 10" glass shelves with adjustable brackets, and 26" high front glass display section  |          |               |                |       |
|   | 4' Length   | X        | \$392.00      | \$560.00       | =     |
|   | 5' Length   | X        | \$392.00      | \$560.00       | =     |
|   | 6' Length   | X        | \$392.00      | \$560.00       | =     |
|   | <b>HALF VISION Showcase</b> - includes (1) 10" glass shelf with adjustable brackets, 18" high front glass display section                   |          |               |                |       |
|   | 4' Length   | X        | \$392.00      | \$560.00       | =     |
|   | 5' Length   | X        | \$392.00      | \$560.00       | =     |
|   | 6' Length   | X        | \$392.00      | \$560.00       | =     |
|   | <b>QUARTER VISION Showcase</b> - with 12" high front glass display section  |          |               |                |       |
|   | 4' Length   | X        | \$392.00      | \$560.00       | =     |
|   | 5' Length   | X        | \$392.00      | \$560.00       | =     |
|   | 6' Length   | X        | \$392.00      | \$560.00       | =     |
|   | <b>CORNER VISION Showcase</b> - rear access, glass shelves  |          |               |                |       |
|   | Full Vision   | X        | \$448.00      | \$640.00       | =     |
|   | Half Vision   | X        | \$448.00      | \$640.00       | =     |
|   | Quarter Vision  | X        | \$448.00      | \$640.00       | =     |
|   | <b>WALL Showcase</b> - 48"L x 20"D x 66"H, with (4) 12" glass shelves, adjustable brackets, lights, locks and a 60" high sliding glass door |          |               |                |       |
|   | Solid   | X        | \$511.00      | \$730.00       | =     |
|   | See-Thru  | X        | \$511.00      | \$730.00       | =     |
|   | <b>TOWER Showcases</b> - 20"L x 20"D x 80"H, with 3 glass shelves, lights, and locks  |          |               |                |       |
|   | 20" x 20" Square  | X        | \$511.00      | \$730.00       | =     |

- UNLESS SPECIFIED ABOVE, ALL SHOWCASES ARE 20"D X 38"H AND HAVE LIGHTS, LOCKS, SLIDING MIRROR DOORS, GREY EXTERIOR, OFF-WHITE INTERIOR ALUMINUM FRAMES. SHOWCASES ARE AVAILABLE WITH BLACK BASES BY REQUEST.
- A \$100.00 CHARGE PER SHOWCASE FOR ONSITE ORDERS AND CHANGES MADE AT SHOW SITE.
- ALL KEYS MUST BE LEFT WITH SHOWCASE OR A CHARGE OF \$10.00 WILL BE ASSESSED.
- ELECTRICAL OUTLETS AND ELECTRICAL LABOR FOR SHOWCASE LIGHTS ARE NOT INCLUDED. SEE OUR ELECTRICAL SERVICE FORMS TO ORDER ELECTRICAL.

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL  |
|---|-------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Subtotal _____          |
|   | Add 9% Rental Tax _____ |
|   | <b>TOTAL</b> _____      |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

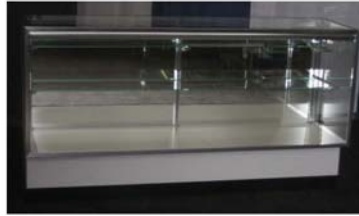
Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

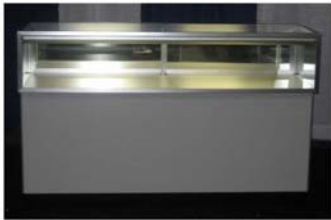
### Full Vision Case

Available in 4 ft., 5ft., and 6ft. lengths. Includes 1-8" and 1-10" glass shelf with adjustable brackets with a 26" high front glass display section.



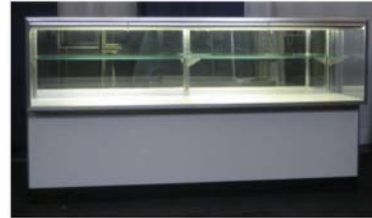
### Quarter Vision Case:

Available in 4 ft., 5ft., and 6ft. lengths, and has a 12" high front glass display section.



### Half Vision Case:

Available in 4 ft., 5ft., and 6ft. lengths. Includes 1-10" glass shelf with adjustable brackets, with 18" high front glass display section.



### Corner Vision Case:

Available in full, half, and quarter sizes. Includes rear access, and glass shelves as seen in the other vision cases.



Cases on sides not included.

### Tower Case:

Available in a 20X20 square only. The dimensions are 20" LX 20" DX 80" H. Includes 3 glass shelves, lights, and locks.



### Wall Case:

Available in solid and see-thru (pictured). Dimensions are 48" LX 20" DX 66" H. Includes 4-12" glass shelves, adjustable brackets, lights, locks, and 60" high sliding glass.





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**Submit Designer booth graphics to PES prior to 9/17/18 in order to avoid the 50% expedite fee on rental package.**

**A Digital Setup Fee of \$125 will be charged for all Designer Models.**

## Modular Rental Exhibits

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Prices for Modular Rental Exhibits include the exhibit, stem lights, and labor to install and dismantle structure. To order a full turnkey exhibit, please review the PES exhibiting packages order forms and information. PES exhibiting packages include carpet, a wastebasket, electrical outlet, daily cleaning and furniture.

**Electrical outlets and electrical labor and materials are NOT included for Modular Rental Exhibits.**

| Description                             |  |   | Qty         | Advance Price | Standard Price | Total |
|---|--|---|-------------|---------------|----------------|-------|
| <b>1</b> 8 Ft. High x 10 Ft. Wide Units | A100B  | Essential Basic                           | X           | \$ 1,815.91   | \$ 2,594.15 =  |       |
|   | A100D  | Essential Designer (includes graphics)    | X           | \$ 3,301.20   | \$ 4,716.00 =  |       |
|   | B100B  | Overlay Basic                             | X           | \$ 2,181.69   | \$ 3,116.70 =  |       |
|   | B100D  | Overlay Designer (includes graphics)      | X           | \$ 3,962.32   | \$ 5,660.45 =  |       |
|   | D100B  | Storage Room Basic                        | X           | \$ 2,357.99   | \$ 3,368.55 =  |       |
|   | D100D  | Storage Room Designer (includes graphics) | X           | \$ 4,292.89   | \$ 6,132.70 =  |       |
|   | F100   | Designer Light Box (includes graphics)    | X           | \$ 4,167.07   | \$ 5,952.95 =  |       |
| <b>2</b> 8 Ft. High x 15 Ft. Wide Units | A150B  | Essential Basic                           | X           | \$ 2,542.09   | \$ 3,631.55 =  |       |
|   | A150D  | Essential Designer (includes graphics)    | X           | \$ 4,621.68   | \$ 6,602.40 =  |       |
|   | B150B  | Overlay Basic                             | X           | \$ 3,054.07   | \$ 4,362.95 =  |       |
|   | B150D  | Overlay Designer (includes graphics)      | X           | \$ 5,547.19   | \$ 7,924.55 =  |       |
|   | D150B  | Storage Room Basic                        | X           | \$ 3,631.74   | \$ 5,188.20 =  |       |
|   | D150D  | Storage Room Designer (includes graphics) | X           | \$ 6,589.17   | \$ 9,413.10 =  |       |
|   | E150B  | Storage Counter Basic                     | X           | \$ 3,631.74   | \$ 5,188.20 =  |       |
| E150D                                   | Storage Counter Designer (includes graphics) | X   | \$ 6,589.17 | \$ 9,413.10 = |                |       |
| <b>3</b> 8 Ft. High x 20 Ft. Wide Units | A200B  | Essential Basic                           | X           | \$ 4,359.01   | \$ 6,227.15 =  |       |
|   | A200D  | Essential Designer (includes graphics)    | X           | \$ 7,924.63   | \$11,320.90 =  |       |
|   | B200B  | Overlay Basic                             | X           | \$ 4,359.01   | \$ 6,227.15 =  |       |
|   | B200D  | Overlay Designer (includes graphics)      | X           | \$ 7,924.63   | \$11,320.90 =  |       |
|   | D200B  | Storage Room Basic                        | X           | \$ 4,359.01   | \$ 6,227.15 =  |       |
|   | D200D  | Storage Room Designer (includes graphics) | X           | \$ 7,924.63   | \$11,320.90 =  |       |
|   | F200   | Designer Light Box (includes graphics)    | X           | \$ 7,500.75   | \$10,715.35 =  |       |

**Cancellation Policy:** A 50% penalty is charged for cancellations prior to 9/17/18. No refunds will be made thereafter.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs, or special requests.

Exhibit Booth Rental orders requested on-site are subject to availability and may incur additional fees.

### CALCULATING YOUR TOTAL

Subtotal \_\_\_\_\_  
 50% Expedite Fee if ordered after 9/17/18 \_\_\_\_\_  
 100% Expedite Fee if ordered after 10/1/18 \_\_\_\_\_  
 Add 9% Rental Tax \_\_\_\_\_  
**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_





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## Modular Rental Exhibits

**Discount Deadline: August 27, 2018 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**A Digital Setup Fee of \$125 will be charged for all Designer Models.**

Prices for Modular Rental Exhibits include the exhibit, stem lights, and labor to install and dismantle structure. To order a full turnkey exhibit, please review the PES exhibiting packages order forms and information. PES exhibiting packages include carpet, a wastebasket, electrical outlet, daily cleaning and furniture.

**Electrical outlets and electrical labor and materials are NOT included for Modular Rental Exhibits.**

| Description           |  | Qty | Advance Price | Standard Price | Total |
|-----------------------|--|-----|---------------|----------------|-------|
| 4 12 Ft. High Options | C100B 12ft. High Basic (10ft. Wide)    | X   | \$ 2,542.23   | \$ 3,631.75 =  |       |
|                       | C100D 12ft. High Designer (10ft. Wide) | X   | \$ 4,621.68   | \$ 6,602.40 =  |       |
|                       | C150B 12ft. High Basic (15ft. Wide)    | X   | \$ 3,558.94   | \$ 5,084.20 =  |       |
|                       | C150D 12ft. High Designer (15ft. Wide) | X   | \$ 6,470.35   | \$ 9,243.35 =  |       |
|                       | C200B 12ft. High Basic (20ft. Wide)    | X   | \$ 6,102.57   | \$ 8,717.95 =  |       |
|                       | C200D 12ft. High Designer (20ft. Wide) | X   | \$ 11,094.51  | \$ 15,849.30 = |       |

**5 Booth Details** Choose ONE Panel Type and Color.

Standard Laminate:  Black  Gray  White  Blue  
 Fabric:  Blue Fabric  Gray Fabric  Black Fabric  Blue  
 (Pegboard, Slat Wall and Grid Wall are available. Contact your Customer Account Manager.)

**6 Booth Header Options**  Standard Header Copy (Please type or print.)

Letter Color:  Black  Red  Blue  
 Font Type:  Times New Roman Bold  Castle T Bold  r  Cooper Black

OR

Custom Header - See below to order and our Graphics Information form for sending artwork.

|                  |   |   |           |             |  |
|------------------|---|---|-----------|-------------|--|
| 7 Custom Headers | 10ft. Wide Custom Header Option (8ft. High Booths)  | X | \$ 211.47 | \$ 302.10 = |  |
|                  | 10ft. Wide Custom Header Option (12ft. High Booths) | X | \$ 304.22 | \$ 434.60 = |  |
|                  | 15ft. Wide Custom Header Option (8ft. High Booths)  | X | \$ 211.47 | \$ 302.10 = |  |
|                  | 15ft. Wide Custom Header Option (12ft. High Booths) | X | \$ 304.22 | \$ 434.60 = |  |
|                  | 20ft. Wide Custom Header Option (8ft. High Booths)  | X | \$ 211.47 | \$ 302.10 = |  |
|                  | 20ft. Wide Custom Header Option (12ft. High Booths) | X | \$ 304.22 | \$ 434.60 = |  |

**Add a custom graphic header to any booth rental for a fraction of the cost of a full designer option rental. Logos and company branding will add the custom look without breaking your budget. See order forms for pricing and contact your CAM to finalize your graphic look.**

**Cancellation Policy:** A 50% penalty is charged for cancellations prior to 9/17/18. No refunds will be made thereafter.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs, or special requests.

Exhibit Booth Rental orders requested on-site are subject to availability and may incur additional fees.

|  |       |
|--|-------|
| Subtotal                                   | _____ |
| 50% Expedite Fee if ordered after 9/17/18  | _____ |
| 100% Expedite Fee if ordered after 10/1/18 | _____ |
| Add 9% Rental Tax                          | _____ |
| <b>TOTAL</b>                               | _____ |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



5931 West Campus Circle Drive  
 Irving, Texas 75063  
 Phone: (972) 751-9400  
 Fax: (972) 751-9500  
 www.packexpo.com

**Use this page to add accessories to your rental booth or PES exhibiting package or as upgrades to your existing booth design.**

**A Digital Setup Fee of \$125 will be charged for all units with graphics.**

## Modular Rental Exhibits

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

PACK EXPO Services Exhibit Rental Division offers exhibitors a quick and cost effective solution for trade show participation. Price includes shipping, and installation and dismantle labor of your Modular Rental.

|   |       |   | Qty | Advance Price | Standard Price | Total |
|---|-------|---|-----|---------------|----------------|-------|
| 8 Accessories<br>(Please see the following page for panel color and graphic options.) | ACC1  | Curved Reception w/ Open Back                     | X   | \$ 544.78     | \$ 778.25 =    |       |
|   | ACC1  | Curved Reception w/ Open Back (graphics)          | X   | \$ 612.85     | \$ 875.50 =    |       |
|   | ACC2  | Essential Credenza                                | X   | \$ 385.88     | \$ 551.25 =    |       |
|   | ACC2  | Essential Credenza (graphics)                     | X   | \$ 453.95     | \$ 648.50 =    |       |
|   | ACC3  | Cosmopolitan Credenza                             | X   | \$ 590.14     | \$ 843.05 =    |       |
|   | ACC3  | Cosmopolitan Credenza (graphics)                  | X   | \$ 658.28     | \$ 940.40 =    |       |
|   | ACC5  | Contemporary Credenza                             | X   | \$ 453.95     | \$ 648.50 =    |       |
|   | ACC5  | Contemporary Credenza (graphics)                  | X   | \$ 499.07     | \$ 712.95 =    |       |
|   | ACC6  | Contemporary Credenza w/ Standoff Sign            | X   | \$ 476.70     | \$ 681.00 =    |       |
|   | ACC6  | Contemporary Credenza w/ Standoff Sign (graphics) | X   | \$ 544.78     | \$ 778.25 =    |       |
|   | ACC8  | Essential Pedestal                                | X   | \$ 385.88     | \$ 551.25 =    |       |
|   | ACC8  | Essential Pedestal (graphics)                     | X   | \$ 453.95     | \$ 648.50 =    |       |
|   | ACC9  | Reception Counter w/ Open Back                    | X   | \$ 544.78     | \$ 778.25 =    |       |
|   | ACC9  | Reception Counter w/ Open Back (graphics)         | X   | \$ 658.28     | \$ 940.40 =    |       |
|   | ACC10 | Essential Extended Credenza w/ Shelf              | X   | \$ 590.14     | \$ 843.05 =    |       |
|   | ACC10 | Essential Extended Credenza w/ Shelf (graphics)   | X   | \$ 726.36     | \$1,037.65 =   |       |
|   | ACC11 | Additional Stem Light                             | X   | \$ 72.14      | \$ 103.05 =    |       |
|   | ACC13 | 8" Straight White Laminate Shelf                  | X   | \$ 68.11      | \$ 97.30 =     |       |
|   | ACC14 | 8" Straight Black Laminate Shelf                  | X   | \$ 68.11      | \$ 97.30 =     |       |
|   | ACC15 | 8" Straight Clear Shelf                           | X   | \$ 68.11      | \$ 97.30 =     |       |
|   | ACC22 | Information Station Credenza                      | X   | \$ 725.24     | \$1,036.05 =   |       |
|   | ACC23 | Information Station Tower                         | X   | \$ 725.24     | \$1,036.05 =   |       |
|   | ACC23 | Information Station Tower (graphics)              | X   | \$ 885.50     | \$1,265.00 =   |       |
|   | ACC24 | Freestanding Meter Panel Graphic                  | X   | \$ 528.89     | \$ 755.55 =    |       |
|   | ACC33 | 12" Straight White Laminate Shelf                 | X   | \$ 68.11      | \$ 97.30 =     |       |
|   | ACC34 | 12" Straight Black Laminate Shelf                 | X   | \$ 68.11      | \$ 97.30 =     |       |
|   | ACC35 | 12" Straight Clear Shelf                          | X   | \$ 68.11      | \$ 97.30 =     |       |

**Cancellation Policy:** A 50% penalty is charged for cancellations prior to 9/17/18. No refunds will be made thereafter.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL                           |
|--|--|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs, or special requests. | Subtotal _____                                   |
| Exhibit Booth Rental orders requested on-site are subject to availability and may incur additional fees.       | 50% Expedite Fee if ordered after 9/17/18 _____  |
|  | 100% Expedite Fee if ordered after 10/1/18 _____ |
|  | Add 9% Rental Tax _____                          |
|  | <b>TOTAL</b> _____                               |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**Use this page to add accessories to your rental booth or PES exhibiting package or as upgrades to your existing booth design.**

**A Digital Setup Fee of \$125 will be charged for all units with graphics.**

## Design Your Own Booth

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

PACK EXPO Services Exhibit Rental Division offers exhibitors a quick and cost effective solution for trade show participation. Price includes shipping, and installation and dismantle labor of your Modular Rental.

|   | Qty   | Advance Price    | Standard Price | Total |
|---|---|------------------|----------------|-------|
| <b>9 Components</b>                     | Design Fee (Per Project)  | X \$125.00       | \$125.00       | =     |
|   | 8' high 1/2 Meter Vertical Panel                                | X \$264.46       | \$377.80       | =     |
|   | 8' high 1/2 Meter Vertical Panel (with graphics) (single sided) | X \$320.53       | \$457.90       | =     |
|   | 8' high 1 Meter Vertical Panel                                  | X \$420.70       | \$601.00       | =     |
|   | 8' high 1 Meter Vertical Panel (with graphics) (single sided)   | X \$528.89       | \$755.55       | =     |
|   | 8' high Door and Frame  | X \$320.53       | \$457.90       | =     |
|   | 8' high Door and Frame (with graphics)                          | X \$392.67       | \$560.95       | =     |
|   | Sidewall (42" high x 6' wide)                                   | X \$185.12       | \$264.45       | =     |
|   | Sidewall with graphics (42" high x 6' wide) (single sided)      | X \$252.42       | \$360.60       | =     |
|   | Add Modular Header (call for quote)                             | X Call for quote | Call for quote | =     |
| Increase to 12' height (call for quote) | X Call for quote  | Call for quote   | =              |       |

**10 Panel Color** Choose ONE Panel Type and Color.

Hardwall:  Black  Gray  White  Blue

Fabric:  Blue Fabric  Gray Fabric  Black Fabric

**11 Graphic Options** Please send your logo and artwork to your CAM and include the Show Name, Exhibitor Name and booth number. For best results please send a vector image. See the Graphic Information form for specific setup instructions.

**Cancellation Policy:** A 50% penalty is charged for cancellations prior to 9/17/18. No refunds will be made thereafter.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL                           |
|--|--|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs, or special requests. | Subtotal _____                                   |
| Exhibit Booth Rental orders requested on-site are subject to availability and may incur additional fees.       | 50% Expedite Fee if ordered after 9/17/18 _____  |
|  | 100% Expedite Fee if ordered after 10/1/18 _____ |
|  | Add 9% Rental Tax _____                          |
|  | <b>TOTAL</b> _____                               |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



# Exhibit Solutions



PACK EXPO Services can provide you a complete rental exhibit in a style that fits your needs and at a price that fits your budget. You pay no design fees, no shipping fees, no material handling fees and no repair or refurbishing fees. Make a bigger splash and order the Designer version which includes graphics designed just for you.

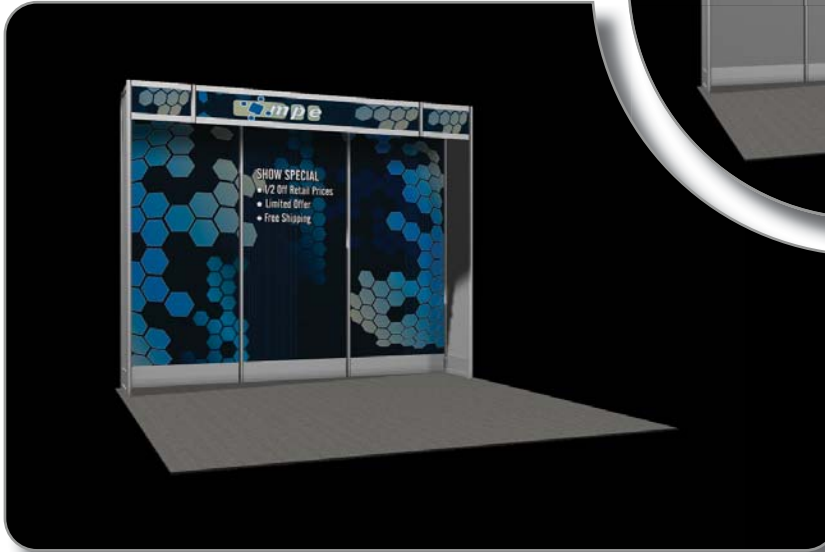
Each rental includes the header, lights, and installation and dismantle labor. Designer versions include custom graphics. See item descriptions for more details. If you should have any questions or to place an order, please feel free to contact your Customer Account Manager for additional assistance.

You may combine any rental booth with a PES Exhibiting Package to create a true turnkey exhibit.

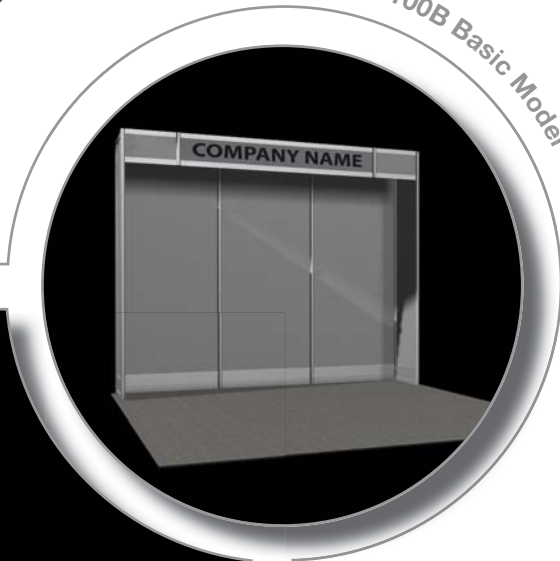
# 8' High – 10' Wide Units

exhibit solutions

A100D Designer Model



A100B Basic Model



**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

B100D Designer Model



B100B Basic Model



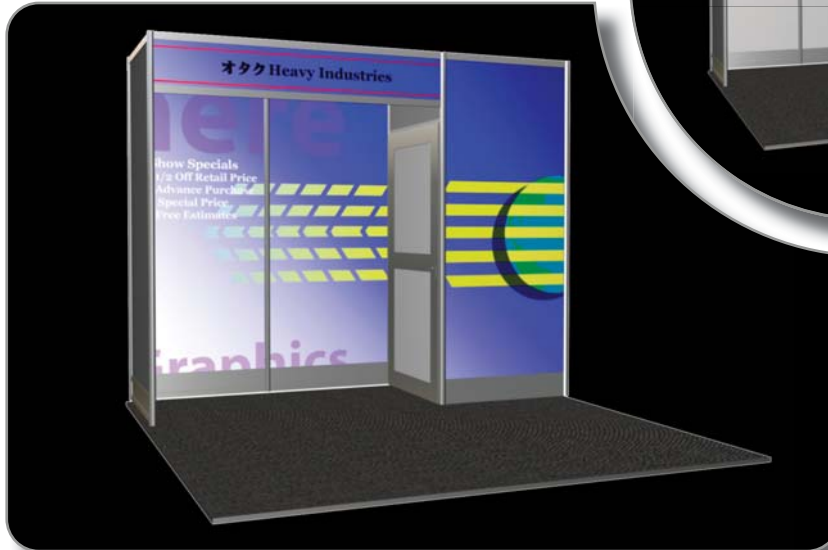
**Rental Includes:**

- Flat Surface Backwall
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

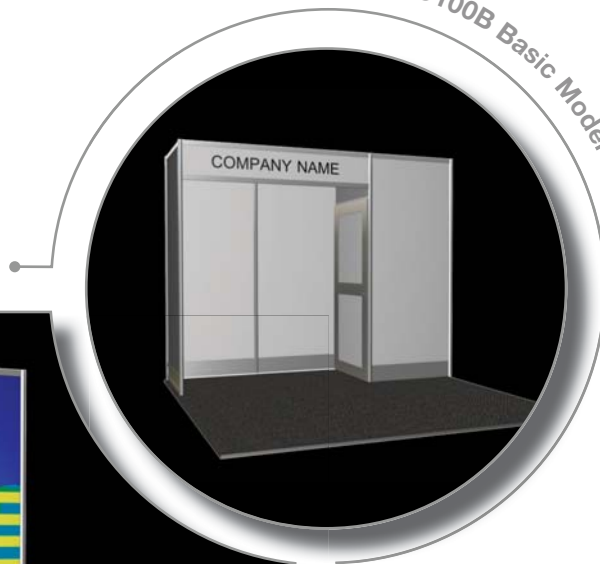
# 8' High – 10' Wide Units

exhibit solutions

D100D Designer Model



D100B Basic Model



**Rental Includes:**

- Header (Custom Header Additional Cost)
- (2) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

F100 Model

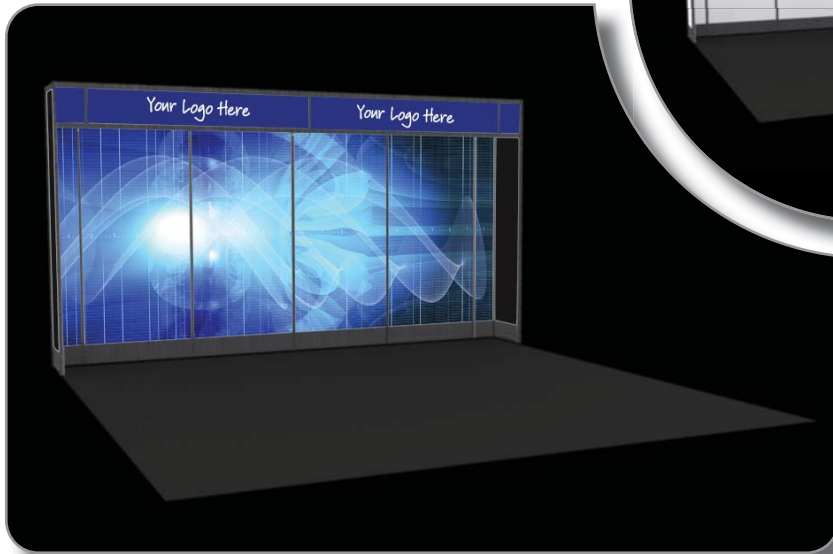


**Rental Includes:**

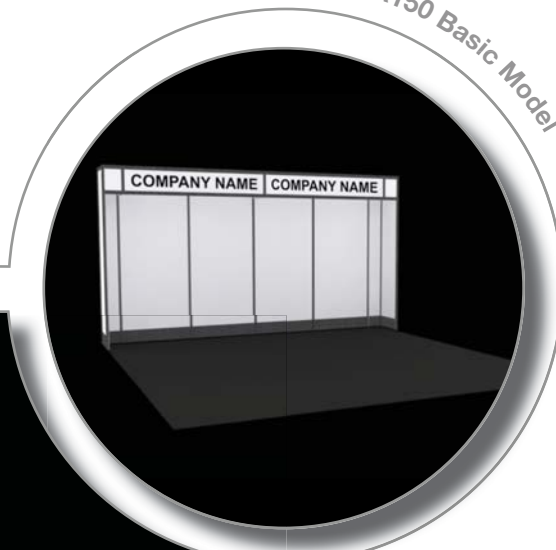
- Backlit Plexiglass Graphics
- Internal Lights
- Available as a Designer Version Only

# 8' High – 15' Wide Units

A150 Designer Model



A150 Basic Model

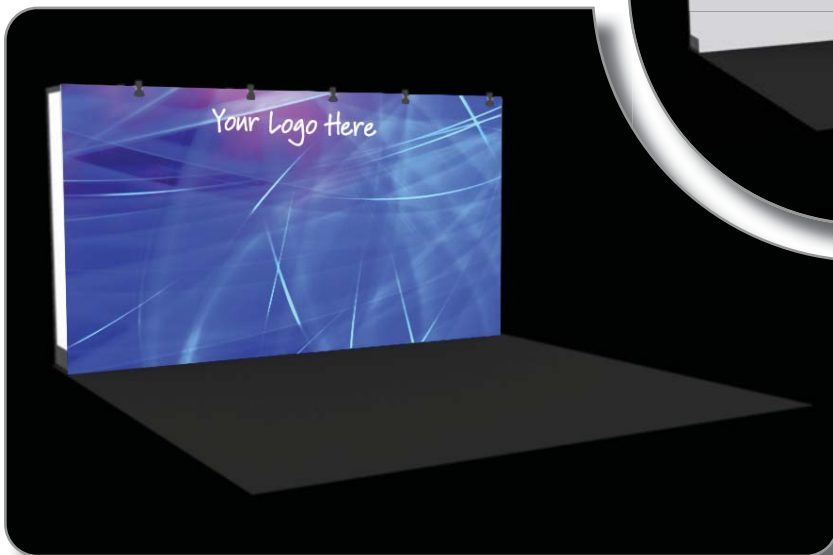


**Rental Includes:**

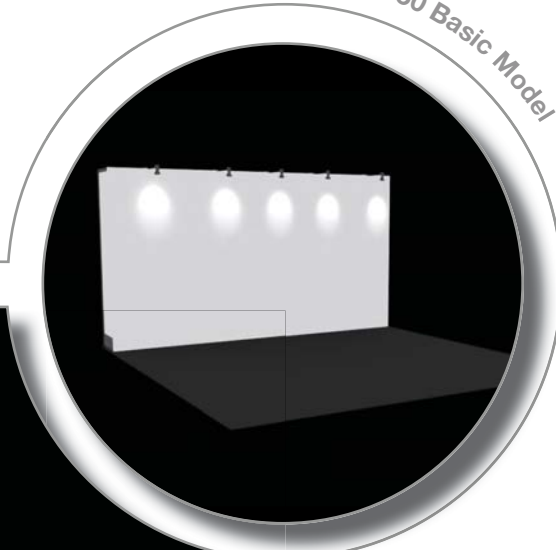
- 2 Headers (Custom Header Additional Cost)
- (4) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

B150 Designer Model



B150 Basic Model



**Rental Includes:**

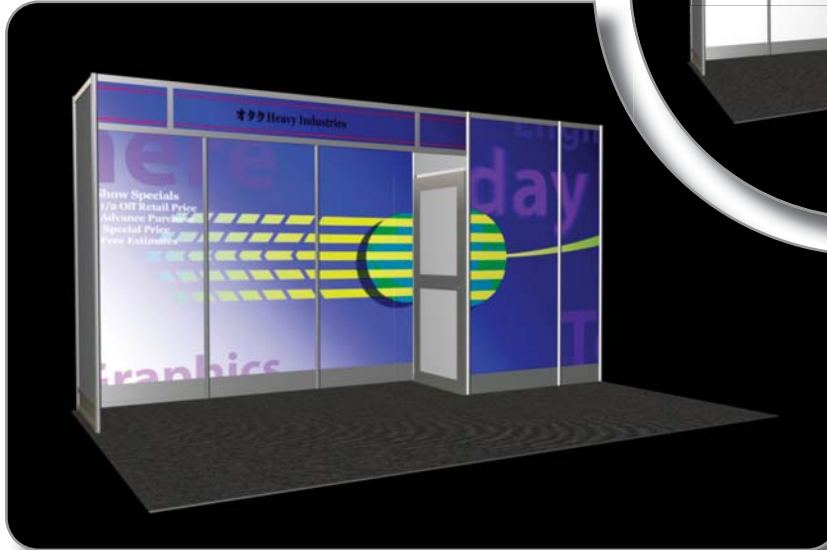
- Flat Surface Backwall
- (5) Spot Lights
- Custom Graphics (Designer Only Option)



# 8' High – 15' Wide Units

exhibit solutions

D150D Designer Model



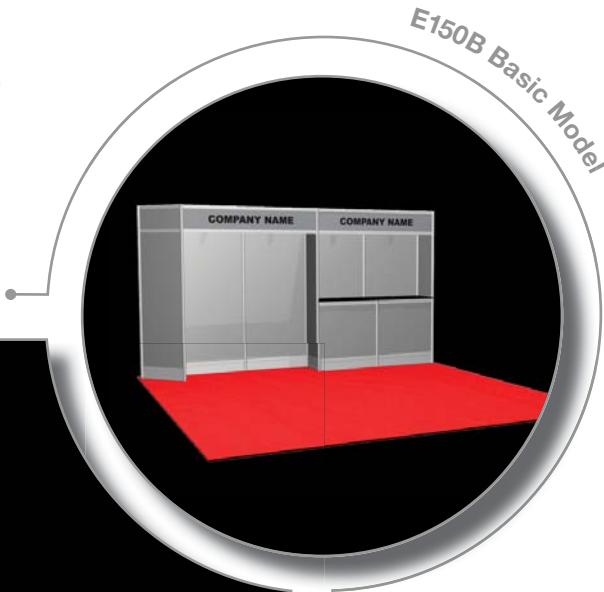
D150B Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

E150D Designer Model



E150B Basic Model

**Rental Includes:**

- (2) Headers (Custom Headers Additional Cost)
- (4) Spot Lights
- (2) Counters with storage
- Custom Graphics (Designer Only Option)

# 8' High – 20' Wide Units

exhibit solutions

B200B Basic Model



B200D Designer Model

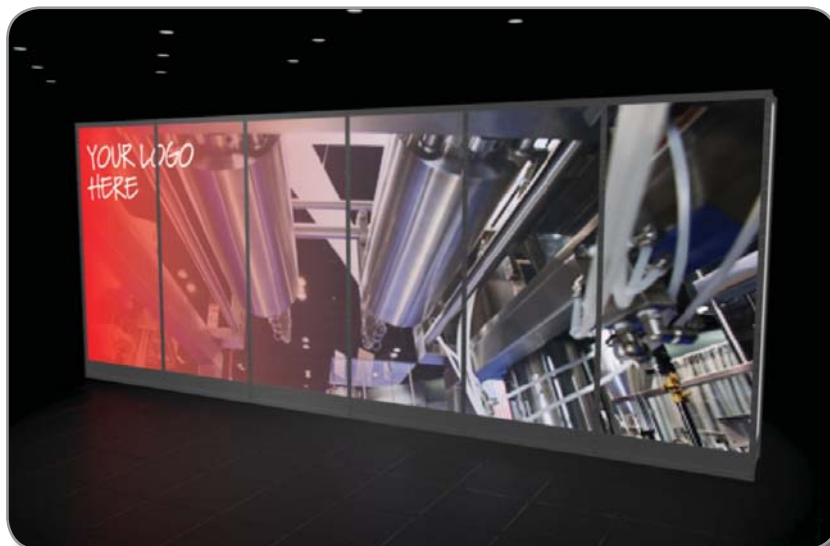


**Rental Includes:**

- Flat Surface Backwall
- (6) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

F200 Designer Model



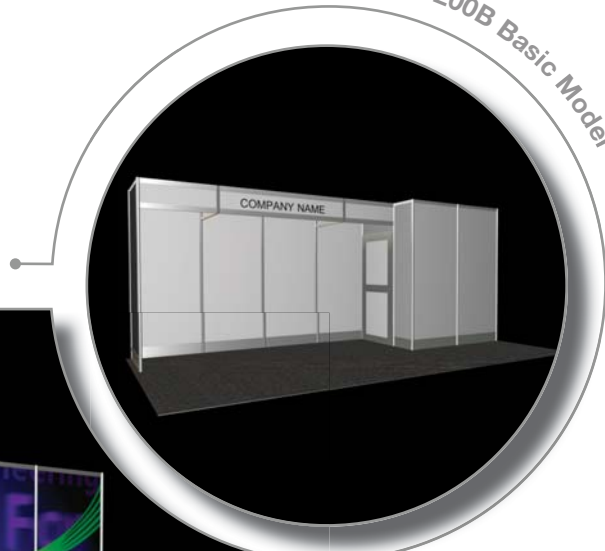
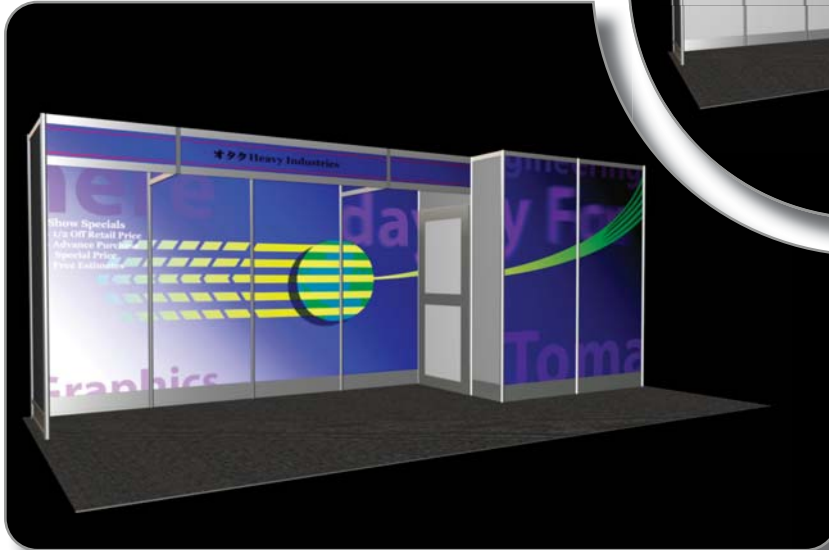
**Rental Includes:**

- Backlit Plexiglass Graphics
- Internal Lights
- Available as a Designer Version Only

# 8' High – 20' Wide Units

exhibit solutions

D200D Designer Model



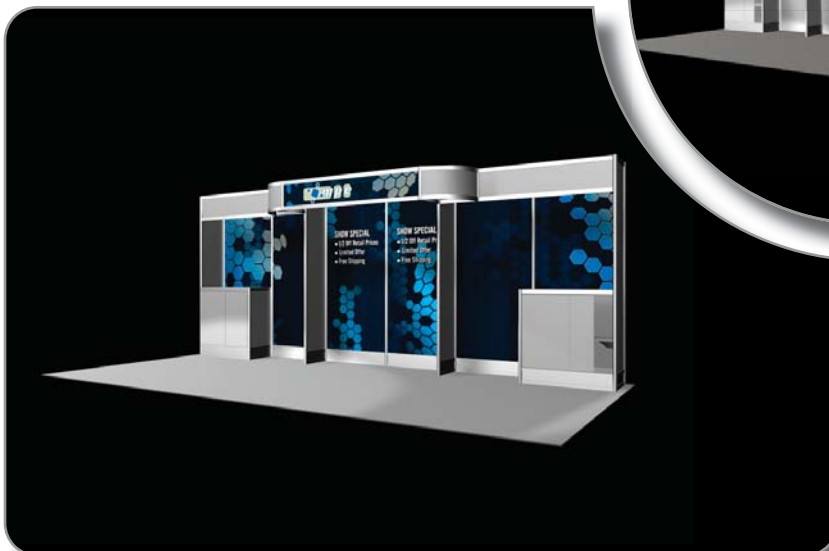
D200B Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (4) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

A200D Designer Model



A200B Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (6) Spot Lights
- (2) Counters with storage
- Custom Graphics (Designer Only Option)

# 12' High Options

C100 Designer Model (10' Wide)



C100 Basic Model

**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

C150 Designer Model (15' Wide)



C150 Basic Model

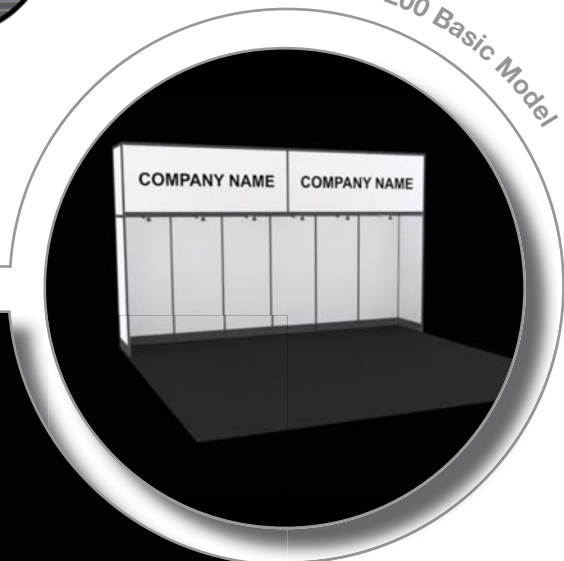
**Rental Includes:**

- 2 Headers (Custom Header Additional Cost)
- (4) Spot Lights
- Custom Graphics (Designer Only Option)

# 12' High Options

exhibit solutions

C200 Basic Model



C200 Designer Model (20' Wide)



**Rental Includes:**

- 2 Headers (Custom Header Additional Cost)
- (6) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

## Custom Headers:

Add a custom graphic header to any booth rental for a fraction of the cost of a full designer option rental. Logos and company branding will add that custom look without breaking your budget. See order forms for pricing and contact your CAM to finalize your graphic look.

# Have your own idea?

We can help you design your own booth.

It's easy!

Configure a booth to meet your specific needs.

Our design department will bring it to life.



Using the same materials as the drawings in the previous pages, you can design your own booth layout. Reference the order form on the following pages, sketch out your idea and submit your order. Your Customer Account Manager will review the drawing for any questions and quote you a cost...it's that easy!

Once you approve the quote, a detailed drawing will be created and reviewed by a Modular Systems Expert. This expert will confirm the booth design is structurally sound and follows all Show Management

guidelines. The drawings are sent to you for one last review and you're done. The next time you see the design again will be when it's standing in your booth.

It's a quick and easy option providing exactly what you want at an affordable price. You design it, we build it. Order it today.

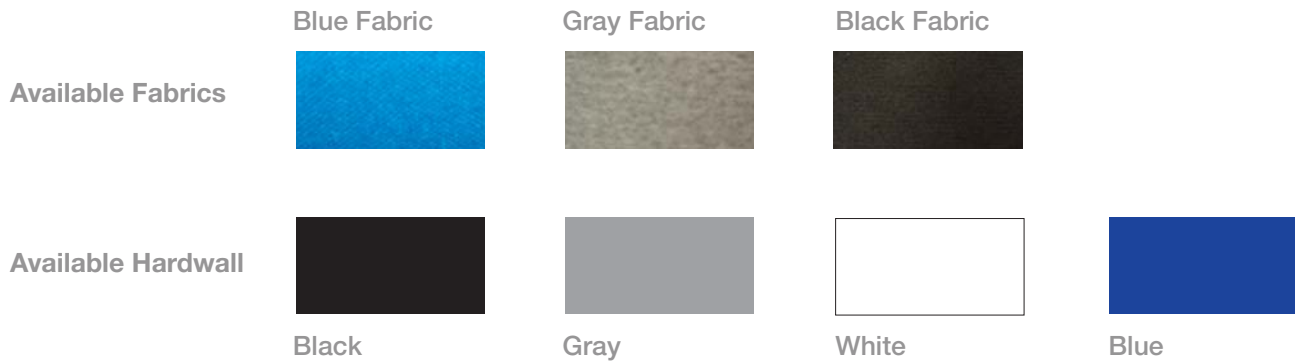


PACK EXPO Services  
5931 W. Campus Circle Dr.  
Irving, TX 75063  
Ph: 972-751-9400

# Color Selections

exhibit solutions

Rental options and accessories can help attract attention on the show floor. Different panel and carpeting colors emphasize your marketing message. Shelving, credenzas, and display cases help you showcase the products or literature you want attendees to notice.



## Standard Header Font Styles

**Arial Black**

**Cooper Black**

**Times New Roman Bold**

**Castle T Bold**

Header fonts available in red, blue, and black.  
Custom headers are available.

# Accessories

exhibit solutions



**ACC11**  
Stem Light



**ACC33**  
Straight White Laminate Shelf  
Size: 39" wide x 12" deep



**ACC13**  
Straight White Laminate Shelf  
Size: 39" wide x 8" deep



**ACC14**  
Straight Black Laminate Shelf  
Size: 39" wide x 8" deep



**ACC15**  
Straight Clear Shelf  
Size: 39" wide x 8" deep



**ACC34**  
12" Straight Black Laminate Shelf  
Size: 39" wide x 12" deep

## ACC22

Information Station Credenza  
Size: 58 1/4" wide x 34 3/4" x 42" high  
Comes with lockable door.  
Black only.

## ACC23

Information Station Tower with  
Digital Graphics  
Size: 58 1/4" wide x 34 3/4" x 11' high  
Comes with lockable door.  
Black only.



ACC22

## ACC24

Freestanding Panel with  
Digital Graphics  
Size: 40" wide x 8' high





# Accessories

exhibit solutions

All accessories on this page (ACC1-ACC10) can be ordered with Digital Graphics and are available in your choice of fabric or hardwall color. Refer to the Color Selections page for examples of panel colors.



**ACC1**  
Curved Reception Counter with Open Back  
Size: 60 1/2" wide x 20" deep x 42" high  
Open back - no shelf or door.



**ACC6**  
Contemporary Credenza with Standoff Sign  
Size: 38" wide x 30" deep x 46" high  
Comes with lockable door and a shelf.



**ACC2**  
Essential Credenza  
Size: 40" wide x 30" deep x 42" high  
Comes with lockable door and a shelf.



**ACC8**  
Essential Pedestal  
Size: 30" wide x 30" deep x 42" high  
Pedestal only - closed back.



**ACC3**  
Cosmopolitan Credenza  
Size: 66" wide x 40" deep x 42" high  
Comes with lockable door and a shelf.



**ACC9**  
Reception Counter with Open Back  
Size : 78" wide x 20" deep x 42" high  
Open back - no shelf or door.



**ACC5**  
Contemporary Credenza  
Size: 38" wide x 30" deep x 46" high  
Comes with lockable door and a shelf.



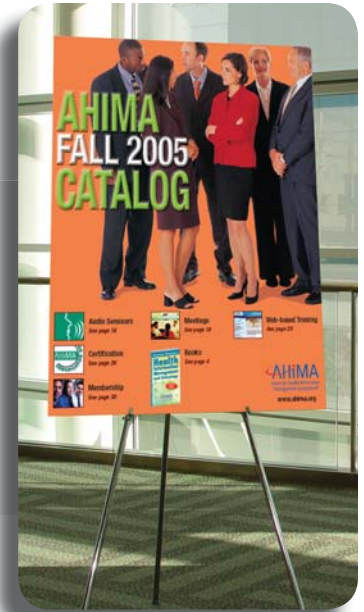
**ACC10**  
Essential Extended Credenza  
Size : 78" wide x 20" deep x 42" high  
Comes with lockable door and a shelf.

# Graphics

exhibit solutions

## Signs

In addition to the panels that line your exhibit, you might also need a specific sign promoting your latest product, announcing a giveaway, or an invitation to a demonstration. Popular sizes are 22"x 28" and 28"x 44"; these sizes work best on easels. Small signs measuring 7"x 11" are also great on tabletops. Large signs also can be made, measuring 40"x 60" or more.



## Headers

Each modular Rental Exhibit includes a standard header with your company name. When upgrading to a custom header, our design team can assist you in visually attracting the attention your booth deserves.



## Graphic Panels

Standard graphic panels can be created to fit any modular rental exhibit, or custom panels can be built. PES also offers backlit graphic panels. A perfect way to capture the attention of potential business.



## Banners

Another way to promote your company and your products are wide banners across your booth, or perhaps in a sponsored conference room. Vinyl, cloth, and foamcore banners are available at any size.



# Custom Exhibits

## Advantages For You

Early-Bird Discount

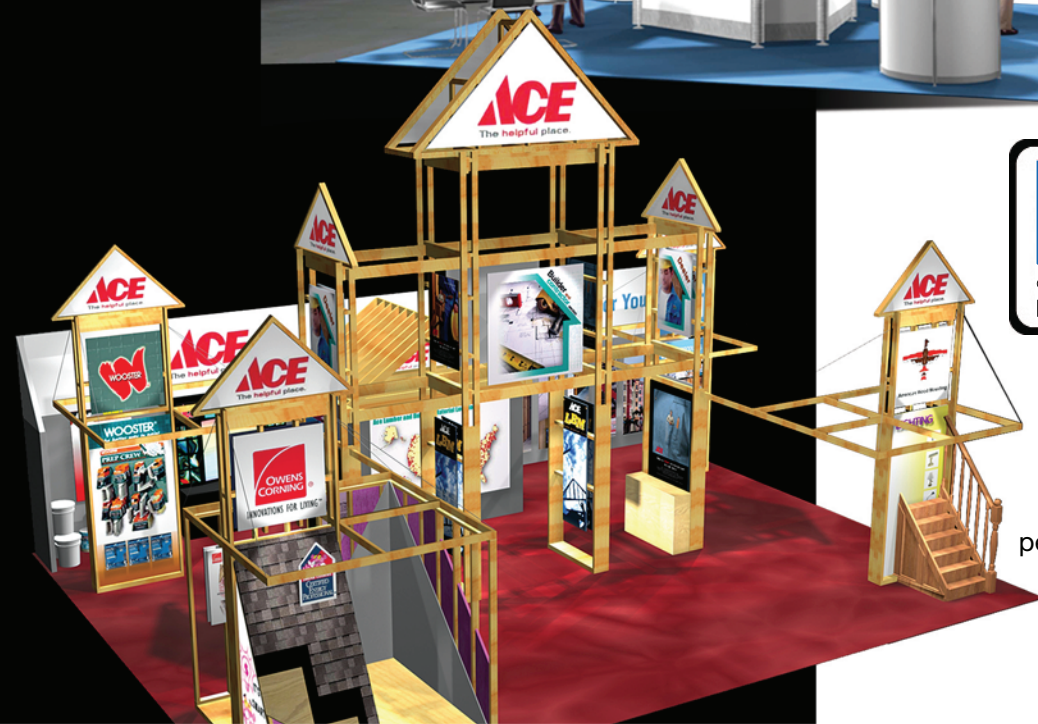
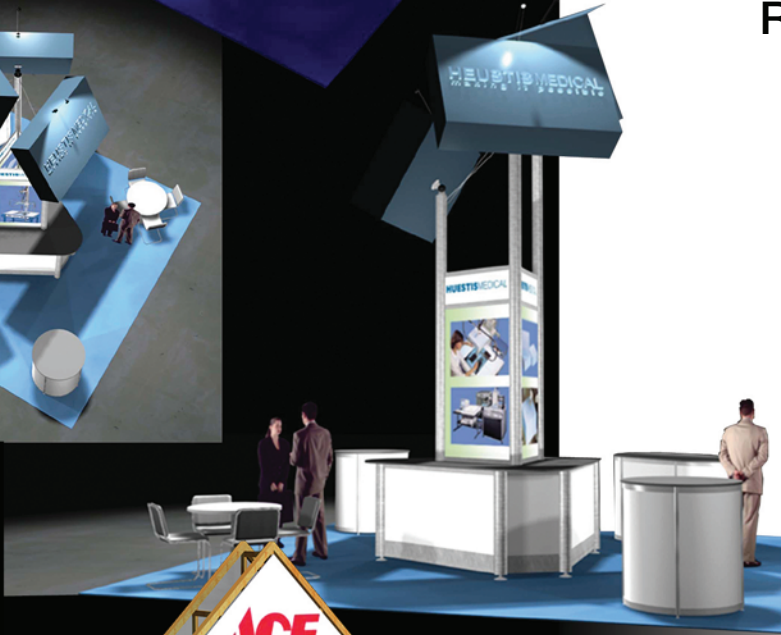
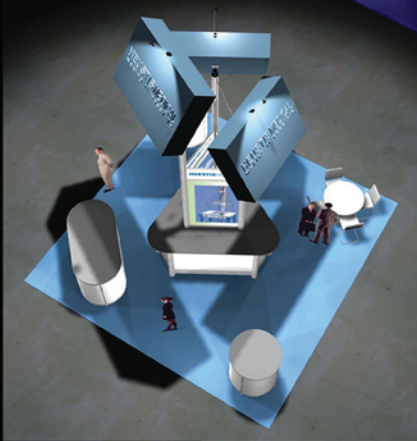
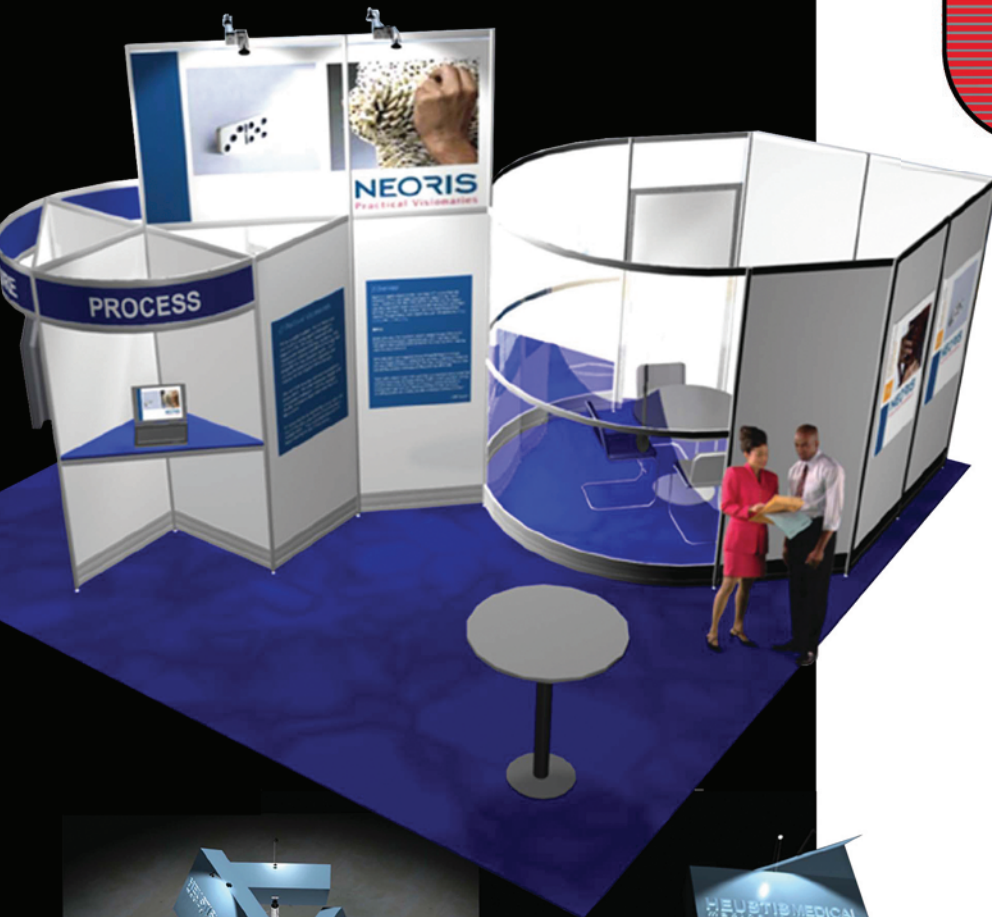
Flexible Custom Designs

Reduced Shipping Costs

Onsite Personnel

Show Experience

Easy Access



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Irving, TX 75063  
Ph: 972-751-9400  
[pes.custombooths@packexposervices.com](mailto:pes.custombooths@packexposervices.com)

# The all-new Perspective™ Series from PACK EXPO Services



Exhibit  
Catalog



# Change your Perspective™

**The way you look at rental exhibits is about to change forever.**

The Perspective™ Series line of exhibit rentals for PACK EXPO Services offers you unmatched quality, price and flexibility to effectively and affordably meet your exhibit goals.

An exhibit rental can be a great choice if you are a new exhibitor, exhibit only occasionally, or change your look often. You can also add Perspective™ rental elements to your existing exhibit for a larger presence on the show floor.

The Perspective™ Series from PACK EXPO Services can provide you with the exhibits of all sizes and designs. With custom modular components, your exhibit can be built up to 12' in height and expanded to any width to fit your booth.

**No longer are you boxed into the same configuration.** Powered by the beMatrix system, these exhibit options have the look and design of a custom-build exhibit, while having the modularity and possibilities of a system.

The underlying structure is hardly visible, leaving more space for graphics and giving you a near-seamless design. Imagine: the polished look of custom for the price of a rental.

**It's time to change your rental exhibit Perspective™**





Enable close-up networking around fresh looking counters or launch your product demo to new heights with a sleek and curvy configuration. Every Perspective™ Series exhibit can be customized to your specific needs.

Pricing before the PACK EXPO discount deadline begins as low as \$3800 for 10'x10' units and includes backwall unit with custom graphics printing, along with counters and shelves as shown. Call your Customer Account Manager to discuss adding carpet, cleaning, furniture, electrical and AV services.

Questions? Contact Philip Ramirez at 972-580-9000 or [PRamirez@PACKExpoServices.com](mailto:PRamirez@PACKExpoServices.com)



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 Fax: (972) 751-9500  
[www.packexpo.com](http://www.packexpo.com)

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

CO-LOCATED



Healthcare+  
 PACKAGING  
 EXPO

October 14-17, 2018 • McCormick Place  
 Chicago, Illinois USA

## Custom Booths

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)



PACK EXPO Services is offering several **NEW** options for your booth design that may suit your needs. However, if you are still uncertain on the best way to brand your company and product, give us a call or email [pes.custombooths@packexposervices.com](mailto:pes.custombooths@packexposervices.com). A PACK EXPO Custom Booth representative will work with you to design a custom rental booth specifically for you at a cost that will fit within your budget.

Our new Perspective Series™ collection of custom exhibit rentals offer several advantages:

- **Turnkey:** Exhibits are meticulously designed to include almost everything you need to create a memorable brand experience at the show.
- **Sets up fast:** Our system guarantees fast installation and dismantle saving you time and labor.
- **Near seamless:** Large eye-catching graphic panels with almost invisible breaks allow for impactful messaging to your attendees.

**Get a complete, professional, custom look at the cost of a rental!**

Here are the advantages to working with PACK EXPO Services:

1. **Show Experience.** We are PES. We are familiar with the show, its special requirements, the facility, local personnel and show logistics. Other companies don't have this inside view and experience, which are invaluable to saving you money.
2. **Onsite Personnel.** Your booth team is onsite from move-in through move-out, and with you every step of the way.
3. **Shipping.** Several customers have already confirmed, which means that you will save money on shipping because we'll have multiple exhibits on our trucks.
4. **Access.** All the vendors, personnel, materials and show equipment are at your disposal, so any onsite change can be managed without worry. Only we can make you a VIP Exhibitor providing you with special attention throughout the show.
5. **Flexible Custom Exhibit Designs.** Showcase your products and services in a customized fashion, not with a package design you might see in your competitor's booth a few aisles over. Your objectives and your ROI remain at the top of our agenda.

**So, let us help you.** Call 972-751-9400 and ask for a PACK EXPO Custom Booth representative or email [pes.custombooths@packexposervices.com](mailto:pes.custombooths@packexposervices.com) for assistance. We look forward to working with you to save you time and money.





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 McCormick Place  
 Chicago, Illinois USA



## Graphics Information

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### Preferred Format(s) for Incoming Graphics

**Logos:** Vector-based files always work best to create large-format graphics and signage.

**Graphics Supplied by Client:** PDF files distilled at high resolution with fonts and graphics embedded are preferred as each individual graphic **MUST** be scaled to proper size and dimension for final output/printing. In case of file corruption, always include all mechanicals, support files, and fonts.

**Other file formats are accepted:**

**Software**

Adobe Photoshop:  
 Adobe Illustrator:  
 Adobe In Design:

**Type of file**

EPS (Raster based), PSD, TIFF (PC/MAC)  
 EPS (Vector based), .AI (PC/MAC)  
 (PC/MAC)

**File Format**

Where possible, use EPS or TIFF format. Although there are many graphic file formats to choose from, it is safest when printing to a PostScript device to use EPS for vector graphics and TIFF for raster/bitmap graphics.

Vector-based graphics are object-oriented files which contain drawing instructions and are used by applications such as Illustrator or Freehand (99.9% of logos fall into the "Vector" category). Fonts in these EPS files should be converted to "create outlines" or "convert to paths" this will eliminate the need to download the fonts for outputting.

Raster-based graphics are bitmapped files such as scans or screen shots. For TIFF files, be sure to have the correct amount of data in the file for the line screen which will be printed. Use an image-editing program such as Photoshop or Live Picture for TIFF files. Allow bleed for all graphics.

**Resolution**

Minimum resolution of 100 dpi at final output size is required. Internet Graphics downloaded or saved from Web pages are not acceptable for print products. These graphics have low resolution images (usually 72 PPI), which are fine for screen display, but far below acceptable quality standards for print.

**Color**

All work submitted for digital color should be in the CMYK (Cyan/Magenta/Yellow/Black) mode; which is mode required for the printing process. Authors must ensure that color saturation-color balance is correct before sending files. If an RGB (Red/Green/Blue) file is submitted, dramatic color shifts can occur when we convert to CMYK. Be aware that most desktop scanners, digital cameras, and video capture systems save files as RGB so it will be necessary for you to convert to CMYK. This can be accomplished in many ways, please consult your software manual for details. If your logo or graphics use Pantone colors, include the PMS color information.

**Fonts**

Include your screen and printer fonts when sending PC files. All fonts used must be postscript fonts. True Type fonts are not acceptable in a postscript environment. As a rule, always convert text to curves to eliminate font issues.

If True Type fonts are used, they must be converted into pixels or outlines and the entire file saved as an EPS or TIFF.

**Size**

Ensure your graphics are submitted in the correct dimensions and proportions. Include a sufficient amount of bleed.

**Proof**

Always supply a hard copy or digital proof of the artwork being submitted. This allows us to double-check the image.

**Accepted Media and Transfer Methods**

CD-ROM  
 DVD

We prefer to use the ftp in emergency cases only.

**Please** submit materials on time. If materials arrive late, we may not have enough time to notify you about problems and your graphic may be printed incorrectly. If you have any questions, please call and ask. If a graphic does not meet the required specifications, the graphic may not appear as you expect it.





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**All Basic Graphics are  
 for purchase, not rental.**

# Basic Graphics

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

To order your graphics, complete this order form and attach your sign copy or electronic file. Please see guidelines for electronic files on the previous page.

|                         |  | Quantity | Advanced Price | Standard Price | Total |
|-------------------------|--|----------|----------------|----------------|-------|
| <b>1 Standard Sizes</b> | File conversion, retouching, cloning or color correcting may incur an additional labor charge of \$78.00 per hour. |          |                |                |       |
|                         | 7" x 11"   | X        | \$ 32.13       | \$ 45.90       | =     |
|                         | 7" x 22"   | X        | \$ 34.20       | \$ 48.85       | =     |
|                         | 7" x 44"   | X        | \$ 49.53       | \$ 70.75       | =     |
|                         | 9" x 44"   | X        | \$ 62.06       | \$ 88.65       | =     |
|                         | 11" x 14"  | X        | \$ 34.20       | \$ 48.85       | =     |
|                         | 14" x 22"  | X        | \$ 48.02       | \$ 68.60       | =     |
|                         | 14" x 44"  | X        | \$ 96.08       | \$137.25       | =     |
|                         | 20" x 60"  | X        | \$194.04       | \$277.20       | =     |
|                         | 22" x 28"  | X        | \$ 89.99       | \$128.55       | =     |
|                         | 28" x 44"  | X        | \$181.55       | \$259.35       | =     |
| 40" x 60"               | X  | \$306.32 | \$437.60       | =              |       |

|                           |  |   |                  |                  |   |
|---------------------------|--|---|------------------|------------------|---|
| <b>2 Digital Graphics</b> | PACK EXPO Services has the capabilities to provide you with the finest digital graphic reproduction available. Capabilities include four-color, photo-quality, high-resolution digital printing in virtually any size for banners, signage, exhibit graphics and more.                                       |   |                  |                  |   |
|                           | _____ L x _____ W = _____ sq. ft.  |   |                  |                  |   |
|                           | <ul style="list-style-type: none"> <li>• Round sq. ft. to next whole increment.</li> <li>• Minimum order of 9 sq. ft. (1296 sq. in.)</li> <li>• Double sq. ft. for double-sided graphics.</li> <li>• File conversion, retouching, cloning or color correcting may incur additional labor charges.</li> </ul> |   |                  |                  |   |
|                           | Digital Graphics up to 80 sq. ft.  | X | \$18.48/ sq. ft. | \$26.40/ sq. ft. | = |
|                           | Digital Graphics over 80 sq. ft.   | X | Call for quote   | Call for quote   | = |

**Cancellation Policy:** A 50% penalty is charged for cancellations prior to sign fabrication. No refunds will be made thereafter.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL        |
|---|-------------------------------|
| Please fill out the Graphics Details form on the following page and return with your order.                       | Basic Graphics Subtotal _____ |
| A 10% Rush Fee will be added to the above standard rates for all signs ordered after Exhibitor Move-In has begun. | Add 10.25% Sales Tax _____    |
|   | <b>TOTAL</b> _____            |

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_



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# Graphics Details

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

## Graphics Details

Sign Layout:  Vertical  Horizontal

SPECIFY COPY AND LAYOUT BELOW

Background Color: \_\_\_\_\_

Lettering Color: \_\_\_\_\_

Size: \_\_\_\_\_

Backing Material:  Foamcore  Masonite  PVC  
 Plexi  Gatorfoam  Other: \_\_\_\_\_

**File Information:**

Electronic File Name: \_\_\_\_\_

Application: \_\_\_\_\_

PMS Colors: \_\_\_\_\_

Special Instructions: \_\_\_\_\_

---



---

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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All Fabric Graphics are  
 for purchase, not rental.

# Fabric Graphics

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

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### STANDARD PURCHASE - Standard Framing, Sizes, and Fabric

- Single-sided graphics, frame hardware and harness included.
- Complete the "Hanging Sign" order form. (Labor and hardware to hang sign are NOT included.) See forms 14a-f.
- Orders received after the deadline date are subject to availability and will be charged standard prices.

|                           |              |         |                               | Qty | Advanced Price | Standard Price | Total |
|---------------------------|--------------|---------|-------------------------------|-----|----------------|----------------|-------|
| <b>1</b> Square Signs     | 10' x 10'    | 3' High | 40 linear ft. All Sides       | X   | \$ 7,418.81    | \$10,598.30 =  |       |
|                           | 10' x 10'    | 4' High | 40 linear ft. All Sides       | X   | \$ 8,813.84    | \$12,591.20 =  |       |
|                           | 15' x 15'    | 3' High | 60 linear ft. All Sides       | X   | \$10,499.79    | \$14,999.70 =  |       |
|                           | 15' x 15'    | 4' High | 60 linear ft. All Sides       | X   | \$12,391.33    | \$17,701.90 =  |       |
| <b>2</b> Rectangle Signs  | 10' x 15'    | 3' High | 50 linear ft. All Sides       | X   | \$ 9,349.69    | \$13,356.70 =  |       |
|                           | 10' x 15'    | 4' High | 50 linear ft. All Sides       | X   | \$10,852.94    | \$15,504.20 =  |       |
| <b>3</b> Circle Signs     | 10' diameter | 3' High | 31.42' Circumference lin. ft. | X   | \$ 6,554.24    | \$ 9,363.20 =  |       |
|                           | 10' diameter | 4' High | 31.42' Circumference lin. ft. | X   | \$ 7,573.16    | \$10,818.80 =  |       |
|                           | 15' diameter | 3' High | 47.12' Circumference lin. ft. | X   | \$ 9,240.04    | \$13,200.05 =  |       |
|                           | 15' diameter | 4' High | 47.12' Circumference lin. ft. | X   | \$10,698.66    | \$15,283.80 =  |       |
| <b>4</b> Triangle Signs   | 10' x 10'    | 3' High | 30 linear ft. All Sides       | X   | \$ 5,707.21    | \$ 8,153.15 =  |       |
|                           | 10' x 10'    | 4' High | 30 linear ft. All Sides       | X   | \$ 6,655.71    | \$ 9,508.15 =  |       |
|                           | 15' x 15'    | 3' High | 45 linear ft. All Sides       | X   | \$ 8,825.99    | \$12,608.55 =  |       |
|                           | 15' x 15'    | 4' High | 45 linear ft. All Sides       | X   | \$12,580.75    | \$17,972.50 =  |       |
| <b>5</b> Serpentine Signs | 10' long     | 3' High | 20 linear ft. Double Sided    | X   | \$ 1,644.20    | \$ 2,348.85 =  |       |
|                           | 10' long     | 4' High | 20 linear ft. Double Sided    | X   | \$ 2,134.51    | \$ 3,049.30 =  |       |
|                           | 15' long     | 3' High | 30 linear ft. Double Sided    | X   | \$ 4,800.64    | \$ 6,858.05 =  |       |
|                           | 15' long     | 4' High | 30 linear ft. Double Sided    | X   | \$ 6,026.69    | \$ 8,609.55 =  |       |
|                           | 20' long     | 4' High | 40 linear ft. Double Sided    | X   | \$ 8,495.87    | \$12,136.95 =  |       |

**Custom Purchase (Custom Framing, Various Custom Sizes, and Fabrics)**- Please check the box to have your Customer Account Manager contact you regarding FREE samples of materials and/or quotes.

**Cancellation Policy:** A 50% penalty is charged for cancellations prior to sign fabrication. No refunds will be made thereafter.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

A 10% Rush Fee will be added to the above standard rates for all signs ordered after Exhibitor Move-In has begun.

Fabric Graphics Subtotal \_\_\_\_\_  
 Add 10.25% Sales Tax \_\_\_\_\_  
**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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**All standard material handling charges are included in your space rate if you conform to your targeted inbound and outbound times.**

## Material Handling Information

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Chicago, Illinois USA

### 1 What is Material Handling?

Material handling (drayage) is the process of receiving your materials or equipment, either at the warehouse in advance of the show or at show site during move-in; delivering them to your booth; removing empty containers for storage during the show; returning the empty containers to your booth after the show; delivering your materials back to the dock; and loading them for outbound shipping.

Material Handling charges are calculated per one hundred pounds. (100 pounds = 1 cwt)

Each shipment will be rounded up to the next higher cwt. (I.E. a 245lb. shipment will be counted as 3 cwts)

### 2 Standard Material Handling

- All material handling charges for direct shipments are already included in your space rate regardless of weight or number of shipments, provided your shipments/trucks check-in at the PACK EXPO Services Marshalling Yard by 2:00 pm on your assigned-targeted move-in date and time.
- **This pre-paid fee also includes a one-time spot of equipment and display material. Any additional rigging or booth work will be done at the exhibitor's expense. Exhibitor must be in the booth in order to take advantage of the one-time spot.**
- Any freight which requires assembly, unskidding, uncrating, unbolting, stacking or special equipment for unloading (including 30,000 pound forklifts and cranes) and anything else which makes your machinery/freight non-show ready is **NOT** eligible for the one-time spot. Additional Rigging and Material Handling charges could apply — See forms in Section 3 for more details.
- All outbound material handling is included in the space rate and no overtime charges will apply.
- Special Assessment fees will only be applied in certain circumstances and they are defined below.

**NOTE: Special rate includes material handling for the Primary Exhibitor's display material and equipment only. Any additional product or equipment is subject to additional billing. Primary Exhibitor is defined as the exhibitor who signs the Exhibit Space Application and Contract.**

### 3 Special Assessment Fees

- A special assessment may apply to any inbound shipment which checks-in after 2:00 pm Monday through Friday, or any off target shipments received Saturday or Sunday. The fee is \$15.00 per hundred weight (cwt) with a \$150.00 minimum.
- A special assessment will apply to all advance warehouse shipments which includes:
  - ⇒ 30 days storage prior to move-in (August 27, 2018 to September 28, 2018)
  - ⇒ Unloading and storage
  - ⇒ Reloading and delivery to show siteThe fee is \$15.00 per cwt with a \$150.00 minimum
- A special assessment will apply to any shipment returning to the warehouse at the conclusion of the show. The fee is \$15.00 per cwt, with a \$150.00 minimum.

### 4 Insurance

**It is understood that PACK EXPO Services is not an insurer. Insurance, if any, should be obtained by the exhibitor. It is suggested that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show. Please contact your CAM for further information.**



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## Material Handling Information

# 5 Liability

### Exhibitor Liability

- PACK EXPO Services has Right of Preference into and out of the building to prevent tie-ups and provide an orderly operation of the show.
- PACK EXPO Services shall not be responsible for damage to uncrated materials, improperly packed materials or concealed damage.
- PACK EXPO Services shall not be responsible for loss, theft, or disappearance of materials after same has been delivered to the exhibitor's booth.
- Empty container labels will be available at all PACK EXPO Services Desks. Affixing the labels is the sole responsibility of the exhibitor or their representatives. All previous labels should be removed or obliterated. PACK EXPO Services assumes no responsibility for:
  - ⇒ Error to above procedures.
  - ⇒ Removal of containers with old empty labels and PACK EXPO Services labels.
  - ⇒ Improper information on empty labels.
  - ⇒ Materials stored in containers with empty labels.
- PACK EXPO Services shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
- Claims for loss or damage must be submitted to PACK EXPO Services prior to the close of the Show. No suit or action shall be brought against PACK EXPO Services more than one (1) year after the accrual of the cause of action.
- Any claims regarding material handling services will be adjudicated on its own merits and shall not impact payment for any other services due.

### Shipping to PACK EXPO

- Shipments delivered or consigned direct to dock or warehouse address are subject to the following: PACK EXPO Services shall not be liable for loss, damage or delay due to fire, acts of God, strikes or causes beyond control. Furthermore, PACK EXPO Services' maximum liability is limited to \$0.30 per pound per article, with a maximum of \$50.00 per item or \$1,000.00 per shipment, while these goods and materials are in the warehouse or in vehicles during delivery to or from the convention facility.
- Collect shipments will NOT be accepted. Send freight pre-paid.
- NO LIABILITY IS ASSUMED for shipments without receipts, freight bills, or specific counts such as UPS or van lines.
- **TARGET TIME IS FOR CHECK-IN AT THE MARSHALLING YARD ONLY! Actual unloading can take many hours. PES is not liable for wait time charges for carriers.**

### Shipping from PACK EXPO

- To expedite removal of materials, PACK EXPO Services shall have authority to change designated carriers.
- Exhibitors have the responsibility of arranging for outgoing shipments.
- Make sure materials are properly crated and labeled before turning in Material Handling Agreement (MHA) to a Service Desk. This prevents shipping out empty crates.
- Acceptance of MHAs by a PACK EXPO Services Desk does not represent acceptance of counts on the MHA. All outgoing freight will be counted by designated carrier at the booth, notifying PACK EXPO Services of any adjustments. PACK EXPO Services is not responsible for security of exhibitor freight that is left unattended in the booth while waiting for the designated carrier.



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**You can prepay for your estimated  
 Material Handling costs. Any  
 unused portion will be refunded.**

## Material Handling Rates

**Discount does not apply to  
 additional Material Handling Rates.**

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**Use the following rates to estimate your special assessment fees. Use the grid provided on the bottom of the page to pre-pay for any expected fees. Material handling charges are calculated per one hundred pounds (100 pounds = 1cwt). (I.E. a 245lb. shipment will be counted as 3 cwts)**

|   |  | Price        | Minimum  |
|---|--|--------------|----------|
| <b>1 Advance Shipments to Warehouse</b>   | All inbound warehouse shipments  | \$15.00/ CWT | \$150.00 |
|   | Returning to Warehouse - Materials returned to warehouse after the conclusion of the show      | \$15.00/ CWT | \$150.00 |
|   | Receiving Dates: August 27, 2018 to September 28, 2018   |              |          |
| <b>2 Shipments Direct to Show-Site</b>  | Overtime - Any shipment arriving past 2:00 pm Monday - Friday or anytime on Saturday or Sunday | \$15.00/ CWT | \$150.00 |
|   | Returning to Warehouse - Materials returned to warehouse after the conclusion of the show      | \$15.00/ CWT | \$150.00 |
| <b>3 Accessible Storage</b>   | <b>AVAILABLE AT SHOW SITE ONLY -</b>   |              |          |
|   | Based on amount of trailer space used.   |              |          |
|   | Labor charges will apply (see Rigging Information and Labor Planning forms for labor rates):   |              |          |
|   | • Minimum 1 hour - In  |              |          |
|   | • 1/2 hour each time product is accessed   |              |          |
|   | • Minimum 1 hour - Out   |              |          |
|   | 1 Skid (minimum order)   | \$ 100.00    | N/A      |
|   | 1/8 Trailer  | \$ 200.00    | N/A      |
|   | 1/4 Trailer  | \$ 295.00    | N/A      |
|   | 1/2 Trailer  | \$ 590.00    | N/A      |
| 3/4 Trailer   | \$ 885.00  | N/A          |          |
| Full Trailer  | \$1,179.00   | N/A          |          |
| During show days storage will only be accessed before 9 am and after 5 pm (overtime rates will apply). During move-in and move-out storage may be accessed at any time. You will need to contact your CAM at the Service Center to clarify what delivery dates and times you will need. Typically a minimum of a 1/2 hour will be applied to your account each time you access your stored items. |  |              |          |

### CALCULATE YOUR ESTIMATED MATERIAL HANDLING SPECIAL ASSESSMENTS HERE

| Number of CWT's<br>(100 lbs. Rounded Up) | Applicable Rate | Amount        |
|--|-----------------|---------------|
| _____ X _____                            | _____           | _____ = _____ |
| _____ X _____                            | _____           | _____ = _____ |
| _____ X _____                            | _____           | _____ = _____ |
| _____                                    | _____           | _____         |
| Storage Amount                           | Estimated Labor | Amount        |
| _____ + _____                            | _____           | _____ = _____ |
| _____ + _____                            | _____           | _____ = _____ |
| _____ + _____                            | _____           | _____ = _____ |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**Exhibitor  
Rights**

# EXHIBITOR BILL OF RIGHTS

In order to control costs, increase the competitiveness, and promote and provide for the economic stability of Authority premises, all Authority contracts with exhibitors, contractors, and managers shall include the following minimum terms and conditions:

- (1) Consistent with safety and the skills and training necessary to perform the task, as determined by the Authority, an exhibitor and exhibitor employees are permitted in a booth of any size with the use of the exhibitor's ladders and hand tools to:
    - (i) set-up and dismantle exhibits displayed on Authority premises;
    - (ii) assemble and disassemble materials, machinery or equipment on Authority premises; and
    - (iii) install all signs, graphics, props, other decorative items, and the exhibitor's own drapery, including the skirting of exhibitor tables, on the Authority premises (excluding hanging signs).
  - (2) An exhibitor and exhibitor employees are permitted in a booth of any size to deliver, set-up, plug in, interconnect, and operate an exhibitor's electrical equipment, computers, audio-visual devices, and other equipment.
  - (3) An exhibitor and exhibitor employees are permitted in a booth of any size to skid, position, and re-skid all exhibitor materials, machinery, and equipment on Authority premises.
  - (4) An exhibitor and exhibitor employees are prohibited at any time from using scooters, forklifts, pallet jacks, condors, scissors lifts, motorized dollies, or similar motorized or hydraulic equipment on Authority premises.
  - (5) The Authority shall designate areas, in its discretion, where exhibitors may unload and load exhibitor materials from privately owned vehicles at Authority premises with the use of non-motorized hand trucks and dollies.
- Straight Time rates for union labor will be in effect on Wednesday, October 17<sup>th</sup> (show break) from 4:00 pm to 10:00 pm. Overtime rates will be in effect from 10:00 pm to midnight.
  - Hanging signs regardless of type must be assembled and installed by union labor for safety reasons.
  - Half-hour increments will now be charged for union labor. (Minimum labor charge is now one half-hour rather than one hour.)
  - Due to the large number of rigging and teamster crews used at PACK EXPO International / Healthcare Packaging EXPO 2018, Straight Time is only available during the Monday - Friday, 8:00 am - 4:30 pm window.
  - Booth labor may be available at Straight Time rates outside of the Monday - Friday, 8:00 am - 4:30 pm window. 48 hour advance order is required. A minimum 4 hour labor call may be required. No show fees will apply. Saturday and Sunday orders will still be billable at OT/DT rates.



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## Exhibitor Information

# EXHIBITOR RIGHTS “DO NOT APPLY”

To: McCormick Place Registered Contractors

Re: Exhibitor Rights **do not** apply to contractor personnel

All registered companies and contractors operating at McCormick Place must be in compliance with the new State of Illinois Legislation regarding display installation/dismantling.

One of the significant changes of the new legislation is that it allows “Full Time Exhibitor Personnel” to perform work on their display without any size limitation. This work includes the use of tools both hand and power tools and electrical work.

### **IT IS IMPORTANT TO NOTE THAT THE NEW LEGISLATION DOES NOT ALLOW EXHIBITORS TO TRANSFER THEIR RIGHTS TO CONTRACTOR PERSONNEL.**

Any registered contractor who attempts to take advantage of these changes created by the new legislation by posing as an exhibitor employee will incur serious consequences including the possible revocation of “Right of Entry” agreement. It is the contractor’s responsibility to have a complete understanding of all jurisdiction rules and McCormick Place rules that apply to any specific work.

For more information visit the McCormick Place website: [www.mccormickplace.com](http://www.mccormickplace.com) or you may contact the following personnel:

|                 |  |              |
|-----------------|--|--------------|
| Tom Cassell     | <a href="mailto:tcassell@mccormickplace.com">tcassell@mccormickplace.com</a> | 312-617-0115 |
| Pat Allen       | <a href="mailto:pallen@mpea.com">pallen@mpea.com</a>                         | 312-791-6551 |
| Alichia Johnson | <a href="mailto:ajohnson@mpea.com">ajohnson@mpea.com</a>                     | 312-791-7186 |





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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

C O - L O C A T E D



Healthcare  
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## Exhibitor Information

### EXHIBITOR AND OFFICIAL SERVICES CONTRACTOR INFORMATION

Show Management has selected PACK EXPO Services (PES) to be the Official Services Contractor for your upcoming show. As the Official Services Contractor, PES has the responsibility for material handling, electrical, air and water, all suspended rigging, general decorating and booth cleaning services. We hope this document will assist you in planning for your upcoming event.

To help you understand the Official Services Contractor responsibilities, we ask that you read and observe the following to aid in a smooth and efficient move-in and move-out of the trade show.

PES requests that exhibitors do not tip its employees by giving money, merchandise or other special considerations for services rendered. Exhibitors should not give coffee breaks other than mid-morning and mid-afternoon when employees have a fifteen minute paid break. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor of PES. PES employees are paid an excellent wage and tipping is not an accepted company policy.

PES craftsmen at all levels are instructed to refrain from expressing any disputes or directly challenging the practices of any exhibitor. All questions arising with regard to the jurisdiction or practices must be directed to a PES management representative.

#### PER SHOW MANAGEMENT

| TASK              | EXHIBITORS MAY  | PES RESPONSIBILITIES  |
|-------------------|---|---|
| Material Handling | <ul style="list-style-type: none"> <li>As an exhibitor you may "hand carry" material. Hand carry is defined as small items such as cartons and packages that an exhibitor is able to carry.</li> <li>Any mechanical assistance is limited to a small dolly.</li> <li>The assistance of any motorized device or pallet jack is not permitted.</li> <li>When exhibitors choose to "hand carry" they may not access designated material handling areas.</li> <li>Must use specified exhibitor hand carry areas or main entrance of the facility.</li> <li>In all other circumstances items should be considered material handling.</li> <li>Exhibitor must be in booth to take advantage of one time spot.</li> </ul> <p><b>In no circumstance is any exhibitor authorized to use PES material handling equipment for any purpose.</b></p> | <ul style="list-style-type: none"> <li>PES has been contracted to be the exclusive provider for material handling contract services as ordered by the exhibitor.</li> <li>PES has the responsibility to manage all freight docks and to schedule all vehicles into and out of all designated material handling areas for the show. This will assure the smooth, orderly and efficient move in and move out of the tradeshow.</li> <li>PES has the sole responsibility for loading and unloading all trucks, trailers, common and contract carriers at its facilities or designated material handling areas.</li> <li>PES is not responsible for any material it does not handle.</li> <li>Any freight which requires assembly, labor, cranes or special equipment is not eligible for the one time spot. See Material Handling Information for more information.</li> </ul> |
| Plumbing          | <ul style="list-style-type: none"> <li>Exhibitors should supply their own filter or other equipment to handle moisture or water in compressed air lines.</li> <li>Exhibitors are not allowed to bring air compressors on the show floor.</li> </ul>   | <ul style="list-style-type: none"> <li>All service connections must be made by "Qualified Plumbing Personnel".</li> <li>See Plumbing Terms &amp; Conditions for more information.</li> </ul>  |
| Telephone         | <ul style="list-style-type: none"> <li>May plug and unplug their phones, modems, faxes or credit card readers.</li> </ul>   | <ul style="list-style-type: none"> <li>McCormick Place Technology Services must distribute all concealed and under-carpet wiring.</li> </ul>  |



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#### PER SHOW MANAGEMENT

| TASK   | EXHIBITORS MAY   | PES RESPONSIBILITIES   |
|--|--|--|
| Electrical   | <p>The following work may be performed by the exhibitor's full-time company employees with positive identification such as a medical card or payroll stub but may not be performed by your Exhibitor Appointed Contractor (EAC).</p> <ul style="list-style-type: none"> <li>• Plug in equipment into any receptacle up to 20A/120VAC.</li> <li>• May install their own lights attached to booth.</li> <li>• May connect modems, printers, computers and keyboards, test and tune their own equipment, and run their own communications cable between machines in the same booth above the booth carpet.</li> <li>• Mounting of monitors (to include plasma screens, LCD &amp; CRT) and the installation of hanging brackets.</li> <li>• Use of halogen lamps is restricted. Ask your CAM for details.</li> </ul> | <ul style="list-style-type: none"> <li>• All electrical distribution.</li> <li>• All under-carpet electrical distribution.</li> <li>• Any additional electrical requirement needs or changes to preorders.</li> <li>• Distribution and connection of all power in excess of 20A/120V.</li> <li>• Distribution and connection of all 208V and 480V power.</li> <li>• Distribution of all electrical equipment necessary to provide electrical service.</li> </ul>   |
| Non-Electric Hanging Signs                           | <ul style="list-style-type: none"> <li>• Install and dismantle a non-electric sign attached to a booth by the exhibitor's full-time employee or approved EAC.</li> </ul>   | <ul style="list-style-type: none"> <li>• Assembly and disassembly of hanging signs.</li> <li>• Hanging of non-electrical signs and decorative materials from the ceiling.</li> <li>• Installing chain hoist and attaching signs (over 250 lbs.).</li> </ul>  |
| Rigging/<br>Electrical<br>Hanging Signs<br>and Truss | <ul style="list-style-type: none"> <li>• Exhibitors <u>MAY NOT</u> install or assemble electrical hanging signs and truss.</li> </ul>  | <ul style="list-style-type: none"> <li>• Assembly and disassembly of electrical hanging signs, including rotating and header signs.</li> <li>• Lighting without dimmers.</li> <li>• Programmable theatrical lighting, production, related rigging and audio-visual.</li> <li>• Suspended trusses with or without legs that contain dimmable or programmable lighting, studio or motion picture lighting, sound system projectors and/or video wall.</li> <li>• Hoist ground-supported stand-alone truss whose sole purpose is overhead distribution of electrical.</li> <li>• Suspended truss with motorized hoist and non-dimmable and non-programmable lights.</li> <li>• Installing chain hoist.</li> <li>• Special effects equipment.</li> <li>• Laser lighting.</li> <li>• Video monitors and plasma screens including units fed by a live camera or are part of a multi-screen coordinated image.</li> </ul> |
| Ground Supported Truss and Lighting                  | <ul style="list-style-type: none"> <li>• Ground-supported truss that is considered to be "booth structure" or mixed-use truss may be assembled by your full-time employee or by an approved EAC.</li> <li>• Truss which is not assembled by PES is subject to all electrical rules and jurisdictions in regard to any electrical work in the truss.</li> </ul>   | <ul style="list-style-type: none"> <li>• Installation and dismantle of self-climbing and/or mechanized truss systems.</li> <li>• Installation and dismantle of any programmable dimmable lighting fixtures that are attached to any ground-supported truss.</li> <li>• Meeting room ground supported truss for the purpose of audio, visual, theatrical lighting.</li> </ul>   |



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|-----------------------------------|--|---|
| Booth Cleaning and Porter Service | <ul style="list-style-type: none"> <li>Full time employees of the exhibiting company are allowed to clean their own booth.</li> <li>Exhibitor Appointed Contractors (EAC's) are <u>not</u> permitted to vacuum or utilize floor cleaning equipment on the show floor.</li> </ul>   | <ul style="list-style-type: none"> <li>All booth vacuuming and porter service.</li> <li>Maintenance of aisle carpet and common areas.</li> </ul>  |
| Booth Installation and Dismantle  | <ul style="list-style-type: none"> <li>As an Exhibitor you may choose to utilize your own personnel to set up and dismantle your exhibit.</li> <li>If full-time company personnel are utilized to set an exhibit, they should carry positive company identification, such as a medical identification card or payroll stub.</li> <li>You may hire PES to act as your Exhibitor Appointed Contractor (EAC) to perform this work.</li> <li>You may hire an Exhibitor Appointed Contractor (EAC) to perform this work.</li> <li>All EAC's must have the appropriate credentials submitted to Show Management and the facility.</li> <li>Use of Halogen Lamps is restricted. Ask your CAM for details.</li> </ul>                                  | <ul style="list-style-type: none"> <li>To secure PES labor, please utilize the labor forms enclosed. Skilled PES Labor is available to act as your EAC.</li> </ul>  |
| Lift Labor                        | <ul style="list-style-type: none"> <li>Plan the layout of your machinery before you come to the show.</li> <li>Millwrights should be ordered in advance for machine assembly and confirmed upon arrival.</li> <li>Exhibitor should provide any special tools needed to pick up, uncrate or assemble your machinery.</li> </ul>   | <ul style="list-style-type: none"> <li>Uncrate, un-skid, position and re-skid heavy machinery.</li> <li>Crews need not be ordered to unload and reload inbound and outbound freight carriers.</li> <li>Rigging crews will remove and return machinery crates and skids as part of fulfilling rigging labor orders placed by exhibitors.</li> </ul>  |
| Cameras, Audio and Video Systems  | <ul style="list-style-type: none"> <li>Install and operate their own manufactured or product systems when less than 20 amps or not suspended from the ceiling.</li> <li>Plug in small sound devices.</li> <li>Install exhibitor's own manufactured cameras by exhibitor's full time employees.</li> <li>Exhibitors may elect to staff certain positions:               <ul style="list-style-type: none"> <li>⇒ Technical Director</li> <li>⇒ Lighting Designer</li> <li>⇒ Video Engineer or Audio Engineer</li> <li>⇒ Slow Motion Machine Operator</li> <li>⇒ Advance Projectionist</li> <li>⇒ Audio Board Operator</li> <li>⇒ Video Board Operator</li> <li>⇒ Live Camera Operator</li> <li>⇒ Lighting Board Operator</li> </ul> </li> </ul> | <ul style="list-style-type: none"> <li>PES will be responsible for the following staffing when an integrated system draws more than 20 amps or is suspended from the ceiling:               <ul style="list-style-type: none"> <li>⇒ Crane Operator</li> <li>⇒ Audio Technician</li> <li>⇒ TV Sound Boom Operator</li> <li>⇒ Character Generator</li> <li>⇒ Advanced Audio Visual Technician</li> <li>⇒ Tape Operator</li> <li>⇒ Audio Visual Technician</li> <li>⇒ Video Wall Technician</li> <li>⇒ Video Utility Person</li> <li>⇒ Assistant TV Audio Tech</li> <li>⇒ Projectionist</li> <li>⇒ High Rigger</li> <li>⇒ Ground Rigger</li> <li>⇒ Lighting Tech</li> </ul> </li> </ul> |



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## Union Jurisdictions

### Exhibitor Booth Set-Up / Dismantle Information

There are two options available to exhibitors to have their displays set-up and taken down at McCormick Place. Exhibitors can either set-up / dismantle their display with their own employees, or the exhibitor can hire union labor. The guidelines for both options are detailed below. If you have any questions, please contact PACK EXPO Services.

- 1) Consistent with safety and the skills and training necessary to perform the task, as determined by the Authority, an exhibitor and exhibitor employees ("Exhibitor Employee" means any person who has been employed by the exhibitor as a full-time employee for a minimum of 6 months before the show's opening date) are permitted in a booth of any size with the use of the exhibitor's ladders and hand tools to:
  - i) Set-up and dismantle exhibits displayed on Authority premises;
  - ii) Assemble and disassemble materials, machinery, or other equipment on Authority premises; and
  - iii) Install all signs, graphics, props, other decorative items, and the exhibitor's own drapery, including the skirting of exhibitor tables, on the Authority's premises.
- 2) An exhibitor and exhibitor employees are permitted in a booth of any size to deliver, set-up, plug in, interconnect, and operate an exhibitor's electrical equipment, computers, audio-visual devices, and other equipment.
- 3) An exhibitor and exhibitor employees are permitted in a booth of any size to skid, position, and re-skid all exhibitor material, machinery, and equipment on Authority premises.
- 4) **Please note: An exhibitor and exhibitor employees are prohibited at any time from using scooters, forklifts, genie lifts, pallet jacks, condors, scissor lifts, motorized dollies, or similar motorized or hydraulic equipment on Authority premises.**

### Union Jurisdictions at McCormick Place

Should you choose to utilize a contractor for your labor, the following guidelines apply at McCormick Place. (See McCormick Place forms for jurisdictions pertaining to services provided by McCormick Place.):

McCormick Place is a union building, and jurisdictions are clearly established.

Straight Time, Overtime and Double Time Labor Invoicing will be in compliance per MPEA Legislation.

Above all, there should be no need for disputes. If there is a disagreement, contact your PACK EXPO Services Floor Manager, They will contact the appropriate contractor, who will take up the matter with the appropriate union official. There are established procedures for settling disagreements and using them will prevent problems.

#### RIGGERS

Responsible for uncrating, unskidding, positioning and reskidding of all machinery.

#### TEAMSTERS

Responsible for the handling of all material (except machinery) in and out of the exhibit hall.

#### DISPLAY LABOR (Unified Labor Force Combining Carpenters and Decorators)

Responsible for uncrating of exhibits and display materials; installing and dismantling exhibits, including cabinets, fixtures, shelving units, furniture; laying of floor tile and carpets; hanging and installation of non-electric signs, re-crating of exhibits and machinery; installing and dismantling scaffolding, bleachers and ganging of chairs; installing of all drape, cloth and/or tacked fabric panels; and Velcro signs.

#### MILLWRIGHTS

Responsible for installing, dismantling, repair and reassembly of machines.

#### HANGING SIGNS

Depending on the type of hanging sign, it will be assembled and installed by decorators or electricians. See the hanging sign form and/or McCormick Place forms for jurisdictions.

#### CLEANING/PORTER SERVICE

PACK EXPO Services is the exclusive cleaning contractor. No other cleaning services, including exhibitor appointed contractors are allowed to perform these services.

#### ELECTRICIANS

Labor must be ordered for the following: Distribution of electrical services overhead and under flooring, connection of all service to the building, connection of all services 208v and higher, assembly of truss, lighting, etc. that is suspended from the building structure.

**SPECIAL NOTES: All labor is entitled to certain break times and lunch breaks. Below is an approximate schedule:**

|                                   |                        |
|-----------------------------------|------------------------|
| Morning Breaks (approximately) :  | 9:30 am to 9:45 am     |
| Lunch Schedule (approximately):   | 12:00 Noon to 12:30 pm |
| Afternoon Breaks (approximately): | 2:30 pm to 2:45 pm     |



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## Union Jurisdictions

### LEGISLATIVE CHANGES AT McCORMICK PLACE, CHICAGO, IL STRAIGHT TIME WINDOW - EFFECTIVE 11/30/11

The Illinois General Assembly, the contractors, MPEA and the unions have all agreed to enact changes to expand the straight time window available to exhibitors. These windows are as follows:

| <b>Teamsters</b>                |   |                               |   |
|---------------------------------|---|-------------------------------|---|
| <b>Sunday</b>                   | <b>Monday - Friday</b>  | <b>Saturday</b>               | <b>Holidays</b>   |
| Double Time for all time worked | Straight Time<br>6:00 am - 10:00 pm for any consecutive 8 hour period | Over Time for all time worked | Double Time for all time worked   |
|                                 | After the first 8 hours worked,<br>Overtime until midnight            |                               | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day |
|                                 | Double Time from midnight to 6:00 am                                  |                               |   |

| <b>Riggers</b>                  |   |  |   |
|---------------------------------|---|--|---|
| <b>Sunday</b>                   | <b>Monday - Friday</b>  | <b>Saturday</b>                              | <b>Holidays</b>   |
| Double Time for all time worked | Straight Time<br>6:00 am - 10:00 pm for any consecutive 8 hour period | Over Time<br>First 8 hours worked            | Double Time for all time worked   |
|                                 | After the first 8 hours worked,<br>Overtime until midnight            | Double Time after 8 consecutive hours worked | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day |
|                                 | Double Time from midnight to 6:00 am                                  |  |   |

| <b>Decorators</b>               |   |  |  |
|---------------------------------|---|--|--|
| <b>Sunday</b>                   | <b>Monday - Friday</b>  | <b>Saturday</b>                              | <b>Holidays</b>  |
| Double Time for all time worked | Straight Time<br>6:00 am - 10:00 pm for any consecutive 8 hour period | Over Time<br>First 8 consecutive hours       | Double Time for all time worked  |
|                                 | After the first 8 hours worked,<br>Over Time until midnight           | Double Time after 8 consecutive hours worked | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day, Good Friday, Martin Luther King Day |
|                                 | Double Time from midnight to 6:00 am                                  |  |  |



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## Union Jurisdictions

### Carpenters and Millwrights

| Sunday                          | Monday - Friday   | Saturday                        | Holidays  |
|---------------------------------|---|---------------------------------|---|
| Double Time for all time worked | Straight Time<br>8:00 am to 4:30 pm   | Over Time<br>6:00 am to 6:30 pm | Double Time for all time worked   |
|                                 | Over Time<br>After 4:30 pm and 8 consecutive hours worked until 8:30 pm<br><b>*See below.</b> |                                 | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day |
|                                 | Double Time after 8:30 pm   |                                 |   |

- If less than 8 hours worked 4:30 pm to 6:30 pm Over Time. After 6:30 pm Double Time.
- Example:** Carpenter worked 12:30 pm through 4:30 pm. Carpenter shall be paid Over Time until 6:30 pm and Double Time after 6:30 pm.

### Carpenters (Break of Show)

| Monday - Friday   | Saturday   |
|---|--|
| Straight Time<br>for all hours worked until 8:30 pm                               | Over Time<br>6:00 am to 6:30 pm for all hours worked |
| Over Time until Midnight<br>(This does not alter Over Time after 8 hours worked.) |  |

### Electricians

| Sunday   | Monday - Friday   | Saturday  | Holidays  |
|--|---|---|---|
| Double Time until Monday<br>6:00 am start time | Straight Time<br>6:00 am - 10:00 pm for any consecutive 8 hour period | 6:00 am start shall be<br>Over Time for the first 8 consecutive hours   | Double Time for all time worked   |
|  | After the first 8 hours worked,<br>Overtime until midnight            | Double Time after 8 consecutive hours or 4:30 pm, whichever comes first | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day |
|  | Double Time after midnight until 6:00 am                              |   |   |



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## Hanging Sign Information

**RETURN FORMS BY AUGUST 27, 2018**  
**Advance Warehouse Freight**  
**Deadline: September 28, 2018**

## Hanging Sign Approval and Labor

**All exhibitors must have approval from PES to install a hanging sign. Follow the steps below to ensure your sign(s) are approved and that your labor is ordered correctly.**

1. Determine the type of sign that is being hung. Depending on the classification of sign, different labor unions may be required for assembly and hanging. (See labor types below.)
2. Fill out and submit forms 14d-f to PACK EXPO Services for approval.

Email: PRamirez@packexposervices.com  
 Mail to:

PACK EXPO Services  
 5931 W. Campus Circle Drive  
 Irving, TX 75063  
 Attn: Phillip Ramirez

Company Name      Booth Number

3. Once your sign has been approved, fill out and submit the appropriate labor order form for assembly and hanging (see forms 14g-j).
4. Ship your sign to the advance warehouse prior to September 28, 2018 to receive advanced rates on decorator labor for installation AND dismantle.

## Hanging Sign / Truss Labor Types

### Simple Hanging Sign/Banner Labor

- Non-electrical hanging items under 250 lbs. Examples include banners and pipe-and-fabric signage that does not have lighting or rotators.
- Assembly and hanging done by Decorator laborers through PES only. See page 14g for assembly and condor crew labor rates.
- Advance pricing may apply. See page 14g for details.
- Requires PRIOR approval by Show Management. **Requests must be submitted for approval by August 27, 2018.**

### Complex/Electrical Hanging Sign Labor

- Includes all electrical hanging signs and any non-electrical hanging sign 250 pounds or more in weight.
- Assembly and hanging for non-electrical signs done by Decorator laborers through PES only. Signs requiring electricity are typically assembled by Decorators, and hung with an Electrician condor crew. Contact your CAM if you have questions regarding which labor to order.
- Advance pricing may apply. See page 14h for details.
- Drawings must be reviewed, signed and stamped by a licensed structural engineer to CERTIFY STRUCTURAL INTEGRITY AND SAFETY.
- Requires PRIOR approval by Show Management. Requests must be submitted for approval by August 27, 2018.
- Will require sign to be hung using a chain motor.
- Rotators are available. Please see Form 14i for pricing.

### Truss and Hoist Rental and Labor

- Assembly and hanging for all truss is done by Electricians through PES only.
- See page 14i for assembly and condor crew pricing.
- Exhibitors may rent truss and hoists from PES, bring in from an outside vendor, or supply their own.
- All truss must be from a recognized manufacturer. Manufacturer load specifications for your truss must be at show prior to rigging.
- All lamps and fixtures attached to the truss must be in good working order and in compliance to the National Electrical Code. Place your order for overhead electrical services on the *Electrical Services Order Form*.
- All hoists must be from a recognized manufacturer and must be in good working order.



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## Hanging Sign Information

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**Deadline: September 28, 2018**

# All exhibitors must have prior approval from PACK EXPO Services to install a hanging sign. Complete forms 14d-f.

To ensure proper routing to the correct assembly and hanging crew tradesmen, please request labor for your sign using the following forms:

- Simple Hanging Signs - Form 14g
- Electrical / Complex Hanging Signs - Form 14h
- Truss and Hoist - Form 14i-j

All hanging sign labor requests must be submitted with a completed Structural Integrity Statement (Form 14d), Hanging Sign Information (Form 14e), and Hanging Sign Grid (Form 14f) or floor plan.

## 1 Important Information

Defined as any materials, including but not limited to, signs and machinery, which are hung from or attached to ceilings, exhibit structures or building supports. PES will be responsible for installation, assembly, and removal of all hanging signs.

### **Non-Electrical Hanging Items Under 200 lbs.:**

- Assembly by PES.
- Hung by PES.
- Requires PRIOR approval by Show Management. Requests must be submitted for approval by August 27, 2018.

### **Any electrical hanging signs and any non-electric hanging sign 250 lbs. or more:**

- Assembly and hung by PES.
- Drawings must be reviewed, signed and stamped by a licensed structural engineer to CERTIFY STRUCTURAL INTEGRITY AND SAFETY.
- Requires PRIOR approval by Show Management. **Requests must be submitted for approval by August 27, 2018.**
- Will require sign to be hung using a chain motor.
- Rotators are available. Please contact your Customer Account Manager for information.

**Approval Procedures:** All requests for hanging items must be reviewed and approved PRIOR TO MOVE-IN by Show Management. Hanging item forms (**and stamped drawings when required**) must be sent to:

PRamirez@packexposervices.com  
 PACK EXPO Services  
 5931 W. Campus Circle Drive  
 Irving, TX 75063  
 Attn: Phillip Ramirez

\_\_\_\_\_  
 Company Name

\_\_\_\_\_  
 Booth Number

**FAILURE TO SECURE ALL LISTED APPROVALS MAY RESULT IN A SERVICE DELAY AT THE SHOW OR A REFUSAL TO HANG REQUESTED ITEMS.**





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All exhibitors must have prior approval from PACK EXPO Services to install a hanging sign. Complete forms 14d-f.

## 2 Rules and Regulations

**These rules and regulations provide absolute limits which cannot be exceeded under any circumstances or conditions.**

1. The top of the hanging material may not exceed the height limitation specific to your booth type, building, and/or specific show rules.
2. All hanging items, regardless of size, should be constructed of lightweight materials to allow greater flexibility and ease of installation.
3. Fire Retardant regulations also apply to hanging items.
4. Hanging material pick-points must be pre-fabricated and ready for use.
5. The exact placement of any hanging items shall be determined by PACK EXPO Services to ensure minimum stress to the supporting framework and avoid contact with fire retardant beams.
6. No hanging items are to be hung from any electrical fixtures, raceways, water, gas, air, fire protection, communications lines, piping, supports or hangers.
7. All electrical and neon items must conform to the National Electrical Code and Local Electrical Code.
8. We reserve the right to refuse to hang any items that do not meet safety specifications. We will only hang items with approved hanging devices and cables that meet our hanging items guidelines.

## 3 Electrical General Information

**PES is responsible for supervision, installation and removal of all electrical hanging signs.** Supervision of the hanging of your sign will be accomplished by PES. If you wish to be present during installation, it is the responsibility of your company to have a representative available at the time of construction and installation of the hanging sign.

**Remember:**

1. All signs must be designed to comply with Show Management rules and regulations and facility limitations.
2. Make sure all signs have structurally engineered rigging points as well as blueprints displaying a current structural engineer's stamp.
3. Make sure your electrical hanging sign is in working order and in accordance with the National Electric Code. Place your order for electrical services and electrical labor on the Electrical Services Order Form.
4. Include exhibitor contact information with the order.
5. Include engineer-stamped assembly and hanging instructions with the order. PES accepts no liability for any work completed without such instructions, when required. Work is done at exhibitor's risk and exhibitor shall indemnify and defend PES and Show Management from any claims arising out of or related to the installation of any sign without approval drawings.
6. Setup instructions must be provided for signs needing assembly.
7. All electrical sign rigging must be approved by PES.

## 4 Pricing

The guaranteed Straight Time rate will be applied rather than the standard rate if the following conditions are met:

1. Hanging sign is received at the advanced warehouse by 9/28/18. **\*NEW ADDRESS AS OF SEPTEMBER 17, 2018\*\***  
 PACK EXPO International/Healthcare Packaging EXPO 2018  
 Exhibiting Company Name and Booth #  
 c/o J&J Motor Freight and PACK EXPO Services  
 3333 South Iron Street  
 Chicago, IL 60608
2. Sign must be separated and clearly labeled as a hanging sign to ensure it is added to the pre-show installation schedule.
3. **All required paperwork is submitted to PES (forms 14d-f) prior to 8/27/18.**
4. Your sign has been approved for install by show management.
5. For exhibitors wishing to be present to supervise the installation of your hanging sign, Standard Rates will apply.



5931 West Campus Circle Drive  
 Irving, Texas 75063  
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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA



# Structural Integrity Statement

**RETURN FORMS BY AUGUST 27, 2018**  
**Advance Warehouse Freight**  
**Deadline: September 28, 2018**

**REQUIRED IF SUBMITTING A HANGING SIGN LABOR FORM**

**REQUIRED FORM**

## STRUCTURAL INTEGRITY STATEMENT THIS FORM MUST BE RETURNED FOR ALL CEILING-HUNG STRUCTURES

\_\_\_\_\_, the contracted exhibitor at **PACK EXPO International/Healthcare Packaging EXPO 2018** and (if applicable) \_\_\_\_\_, the display house or builder for the aforementioned exhibitor, do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures.

We hereby release **PACK EXPO International/Healthcare Packaging EXPO 2018, McCormick Place, PACK EXPO Services**, and their contractors and agents from any liability in connection with this structure, and agree to indemnify and hold harmless from any loss, damage or injury arising from this equipment.

**Exhibitor**, as a material part of the consideration to PACK EXPO Services for material handling and rigging services under this agreement, waives and releases all claims against PACK EXPO Services, its subsidiaries and affiliated companies, their directors, officers, employees and agents with respect to all matters pursuant to this agreement.

Exhibiting Company: \_\_\_\_\_ Booth #: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Authorized Name: \_\_\_\_\_ Date: \_\_\_\_\_

Display House/Builder: \_\_\_\_\_

(if applicable) \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Authorized Name: \_\_\_\_\_ Date: \_\_\_\_\_



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**Required Form If You Are  
 Requesting To Hang A Sign.**

**Hanging Sign  
 Information**

On-site contact: \_\_\_\_\_

On-site Cell Number: \_\_\_\_\_

**RETURN FORMS BY AUGUST 27, 2018  
 Advance Warehouse Freight  
 Deadline: September 28, 2018**

**Invoicing for sign hanging will be done on actual time and materials used.**

**Must Be Completed (Select one sign type per order)**

**1 Signage  
 Specifications**

**A. Is PACK EXPO Services authorized to assemble and hang your sign before you arrive?**  
 OK To Proceed       Wait For Exhibitor

**B. Is your hanging sign electrical?**  
 Yes       No  
 (If yes, please remember to order electricity for your hanging sign.)  
 Lighted       Rotary

**C. Type of Sign**  
 Banner  
 Grommets       Pockets       1-Sided       2-Sided  
 Structural  
 Wood       Systems       Metal  
 Other: \_\_\_\_\_  
 Theatrical Truss  
 Manufacturer: \_\_\_\_\_  
 Triangle - size \_\_\_\_\_" x \_\_\_\_\_"  
 Box - size \_\_\_\_\_' x \_\_\_\_\_"  
 # of Structural Pick Points \_\_\_\_\_      Load @ Each Point \_\_\_\_\_ lbs/

**D. Total # of Signs in Booth**  
 Electrical \_\_\_\_\_  
 Non-Electrical \_\_\_\_\_

**E. Dimension & Weight of Sign**  
 Height \_\_\_\_\_      Length \_\_\_\_\_  
 Width \_\_\_\_\_      Weight \_\_\_\_\_ lbs.

**F. Shape of Sign**  
 Rectangle       Square       Triangle       Circle  
 Other: \_\_\_\_\_

**G. Number of Feet From Floor to Top of Sign**  
 (Must be in compliance with Show Rules and Regulations)  
 12' (Maximum for booths under 1500 sq. ft.)  
 18' (Maximum for booths 1500 sq. ft. and over)  
 \_\_\_\_\_ Feet (Sign will be hung to max. height for booth size unless a **lower** height is specified.)

**H. Does Your Sign Require a Chain Motor?**  
 Yes       No

**I. Is Your Sign Fireproof?**  
 Yes       No

**J. Does Your Sign Require Assembly?**  
 (Please include detailed instructions with your request)  
 Yes       No

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**Required Form If You Are  
 Requesting To Hang A Sign.**

**Hanging Sign  
 Information**

On-site contact: \_\_\_\_\_

On-site Cell Number: \_\_\_\_\_

**RETURN FORMS BY AUGUST 27, 2018**  
**Advance Warehouse Freight**  
**Deadline: September 28, 2018**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**2 Signage  
 Location**

**Must Be Completed**

Using the diagram below to represent your booth, indicate how far in from each boundary you would like your sign placed. Please fill in the booth numbers of all neighboring booths. (Placement subject to approval by Show Management. Please note Rules & Regulations prior to submitting this form).

Aisle or Booth # \_\_\_\_\_ (Back of Booth)  
 \_\_\_\_\_ Feet in from back aisle

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
| 0  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |

Adjacent Booth#  
 \_\_\_\_\_

\_\_\_\_\_ Feet  
 from left  
 aisle

Adjacent Booth#  
 \_\_\_\_\_

\_\_\_\_\_ Feet  
 from right  
 aisle

↑  
 Feet  
 Back

← Feet Over  
 Aisle # \_\_\_\_\_ (Front of Booth)  
 \_\_\_\_\_ Feet in from front aisle

**3 Inbound  
 Shipping  
 Information**

Carrier: \_\_\_\_\_ Phone: ( ) - \_\_\_\_\_

Date to Arrive at Warehouse: \_\_\_\_\_

\*Must arrive at the advance warehouse by 9/28/18 to secure Advanced labor rate. See Forms 14a-14h.

**4 Outbound  
 Shipping  
 Information**

Ship To: \_\_\_\_\_  
 \_\_\_\_\_

Carrier: \_\_\_\_\_ Phone: ( ) - \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

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---

# *RUSH*

# *HANGING OVERHEAD SIGN*

---

To: \_\_\_\_\_  
(EXHIBITOR)

\_\_\_\_\_  
(BOOTH #)

West South North Upper Lake Lower Lake

\_\_\_\_\_  
(CIRCLE HALL)

## **PACK EXPO Services**

c/o J & J Motor Freight

**\*\*NEW ADDRESS AS OF 9/17/2018\*\***

3333 South Iron Street

Chicago, IL 60608

Name of Convention:

PACK EXPO International and Healthcare Packaging EXPO 2018

Do NOT Deliver Prior to August 27, 2018

Must Arrive by September 28, 2018

Carrier: \_\_\_\_\_ No. Pieces \_\_\_\_\_



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## Simple Hanging Sign Labor

Use this form for hanging banners and signs under 250 lbs., that do not require electricity. Advance Rates apply only if the sign arrives at the Advance Warehouse by 9/28/18.

### ARRANGING FOR THE HANGING OF SIGNAGE

Additional charges will be calculated based on the information below as well as the number of rigging points.

Materials necessary for installing the signs will be billed accordingly.

PLEASE SHIP ALL SIGNS TO THE ADVANCE WAREHOUSE ADDRESS, SEPARATED AND CLEARLY MARKED AS A HANGING SIGN. (SEE SHIPPING LABELS IN SECTION 7.)

|                                    |                        |                     | Advanced Price - DECO | Standard Price - DECO |
|------------------------------------|------------------------|---------------------|-----------------------|-----------------------|
| <b>1</b> Simple Hanging Sign Labor | Install/Dismantle - ST | 2 man condor crew   | \$ 566.00             | \$ 650.90             |
|                                    | Install/Dismantle - OT | 2 man condor crew   | N/A                   | \$ 835.90             |
|                                    | Install/Dismantle - DT | 2 man condor crew   | N/A                   | \$1,064.85            |
|                                    | Install/Dismantle - ST | Additional Assembly | \$ 109.75             | \$ 121.55             |
|                                    | Install/Dismantle - OT | Additional Assembly | N/A                   | \$ 188.55             |
|                                    | Install/Dismantle - DT | Additional Assembly | N/A                   | \$ 380.80             |

**Advanced Rates Apply:** If your sign is approved by show management and arrived to the advance warehouse prior to September 28, 2018, your sign will be hung by PES at the most convenient time which may be before your company's official target move-in date.

**Standard Rates Apply:** In the event that the order and sign are not received at the advance warehouse by September 28, 2018, the standard rates will apply. The sign will be assembled and hung when equipment and labor become available and any freight congestion is resolved. PES will begin the assembly and hanging of signs as soon as the hall is accessible.

Set-up instructions must be provided for signs needing assembly.

For exhibitors wishing to be present to supervise the installation of your hanging sign, Standard Rates will apply. It will be the responsibility of your company to have a representative available at the time of construction and installation of the hanging sign. Please fill out Exhibitor Supervised below.

### EXHIBITOR SUPERVISED ONLY (Standard Rates will Apply)

| Procedure    | Date | Est. Start | Est. End | # of Men | # of Hrs. | Total Man Hrs. | Rate | Amount |
|--------------|------|------------|----------|----------|-----------|----------------|------|--------|
| Installation |      |            |          |          |           |                |      |        |
| Dismantle    |      |            |          |          |           |                |      |        |

### EQUIPMENT AND 2 MAN CREW

Minimum: Half-hour  
 Straight Time: 8:00 am to 4:30 pm Monday through Friday.  
 Overtime: 4:30 pm to 8:00 am Monday through Friday; First (8) hours at work on Saturday up to 4:30 pm.  
 Double Time: After (8) hours at work on Saturday, or after 4:30pm on Saturday; regardless of starting time.  
 Crew Size: Minimum of 2 man crew under normal circumstances. However, at PES discretion, based on scope of work and safety, 3 or more men may be required.  
 McCormick Place will require at least one motorized hoist installed by electricians for signs weighing over 250lbs.

**NOTE:** Show breaks at 3:00 pm on Wednesday, October 17, work performed from 4:30 pm to 8:30 pm shall be charged at Straight Time; 8:30 pm to Midnight, work shall be charged at Overtime (time and a half.)

The Hanging Sign Information form (Form 14e) must be completed in order to learn more about the hanging sign.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

All signs must be approved by Show Management to be hung. Signs without approval will **NOT** be hung.

TOTAL \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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# Electrical/Complex Hanging Sign Labor

Use this form for signs over 250 lbs. and any sign that requires electrical services. Advance Rates apply only if the sign arrives at the Advance Warehouse by 9/28/18.

## ARRANGING FOR THE HANGING OF SIGNAGE

Additional charges will be calculated based on the information below as well as the number of rigging points.

Materials necessary for installing the signs will be billed accordingly.

PLEASE SHIP ALL SIGNS TO THE ADVANCE WAREHOUSE ADDRESS, SEPARATED AND CLEARLY MARKED AS A HANGING SIGN. (SEE SHIPPING LABELS IN SECTION 7.)

|  |                        | Advanced Price - DECO | Standard Price - DECO | Price - ELECTRICAL |           |
|--|------------------------|-----------------------|-----------------------|--------------------|-----------|
| <b>1</b> Electrical/Complex Hanging Sign Labor | Install/Dismantle - ST | 2 man condor crew     | \$ 566.00             | \$ 650.90          | \$ 586.00 |
|  | Install/Dismantle - OT | 2 man condor crew     | N/A                   | \$ 835.90          | \$ 686.00 |
|  | Install/Dismantle - DT | 2 man condor crew     | N/A                   | \$1,064.85         | \$ 781.00 |
|  | Install/Dismantle - ST | Additional Assembly   | \$ 109.75             | \$ 121.55          | \$ 111.00 |
|  | Install/Dismantle - OT | Additional Assembly   | N/A                   | \$ 188.55          | \$ 163.00 |
|  | Install/Dismantle - DT | Additional Assembly   | N/A                   | \$ 380.80          | \$ 214.00 |

Advanced Rates Apply: If your sign is approved by show management and arrived to the advance warehouse prior to September 28, 2018, your sign will be hung by PES at the most convenient time which may be before your company's official target move-in date.

Standard Rates Apply: In the event that the order and sign are not received at the advance warehouse by September 28, 2018, the standard rates will apply. The sign will be assembled and hung when equipment and labor become available and any freight congestion is resolved. PES will begin the assembly and hanging of signs as soon as the hall is accessible.

Set-up instructions must be provided for signs needing assembly.

For exhibitors wishing to be present to supervise the installation of your hanging sign, Standard Rates will apply. It will be the responsibility of your company to have a representative available at the time of construction and installation of the hanging sign. Please fill out Exhibitor Supervised below.

## EXHIBITOR SUPERVISED ONLY (Standard Rates will Apply)

| Procedure    | Date | Est. Start | Est. End | # of Men | # of Hrs. | Total Man Hrs. | Rate | Amount |
|--------------|------|------------|----------|----------|-----------|----------------|------|--------|
| Installation |      |            |          |          |           |                |      |        |
| Dismantle    |      |            |          |          |           |                |      |        |

## EQUIPMENT AND 2 MAN CREW

Minimum: Half-hour  
 Straight Time: 8:00 am to 4:30 pm Monday through Friday.  
 Overtime: 4:30 pm to 8:00 am Monday through Friday; First (8) hours at work on Saturday up to 4:30 pm.  
 Double Time: After (8) hours at work on Saturday, or after 4:30pm on Saturday; regardless of starting time.  
 Crew Size: Minimum of 2 man crew under normal circumstances. However, at PES discretion, based on scope of work and safety, 3 or more men may be required.  
 McCormick Place will require at least one motorized hoist installed by electricians for signs weighing over 250lbs.

**NOTE:** Show breaks at 3:00 pm on Wednesday, October 17, work performed from 4:30 pm to 8:30 pm shall be charged at Straight Time; 8:30 pm to Midnight, work shall be charged at Overtime (time and a half.)

The Hanging Sign Information form (Form 14e) must be completed in order to learn more about the hanging sign.

## ADDITIONAL INFORMATION

## CALCULATING YOUR TOTAL

All signs must be approved by Show Management to be hung. Signs without approval will **NOT** be hung.

TOTAL \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

**14h**



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## Truss and Hoist

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### 1 Truss and Hoist Information

PES is responsible for supervision, assembly, installation, and removal of all truss.

If you wish your representative to be present during the assembly, installation, and removal of your truss, please check the appropriate box on the Hanging Sign/Truss Order Form.

Remember:

1. All truss must be designed to comply with Show Management rules and regulations and facility limitations.
2. All truss must be from a recognized manufacturer. Manufacturer load specifications for your truss must be at show site prior to rigging.
3. Climbing on truss is strictly prohibited.
4. All lamps and fixtures to be attached to truss must be in good working order and in compliance with the National Electrical Code. Place your order for electrical services and electrical labor on the Electrical Services Order Form.
5. All hoists must be from a recognized manufacturer and must be in good working order.
6. Hoist maintenance records should be available for inspection by PES.

| Description              |                                     | Quantity | Advanced Price | Standard Price | Total |
|--------------------------|-------------------------------------|----------|----------------|----------------|-------|
| 1 Truss and Motor Rental | One Ton Hoist                       | X        | N/A            | \$512.10       | =     |
|                          | Half Ton Hoist                      | X        | N/A            | \$493.70       | =     |
|                          | 20.5" Box Truss (per foot) - Silver | X        | \$ 24.61       | \$ 35.15       | =     |
|                          | 12" Box Truss (per foot) - Silver   | X        | \$ 22.12       | \$ 31.60       | =     |
|                          | Corner Blocks                       | X        | \$ 72.63       | \$103.75       | =     |
|                          | Small Rotator under 100 lbs.        | X        | \$259.14       | \$370.20       | =     |
|                          | Large Rotator                       | X        | \$517.06       | \$738.65       | =     |

### ADDITIONAL INFORMATION

All signs must be approved by Show Management to be hung. Signs without approval will **NOT** be hung.

### CALCULATING YOUR TOTAL

Subtotal \_\_\_\_\_  
 Add 9% Rental Tax \_\_\_\_\_  
**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_





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 McCormick Place  
 Chicago, Illinois USA



## Truss/Lighting Packages

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

**By signing and delivering this form to PACK EXPO Services, Customer agrees to all terms and conditions printed in the service kit. To receive the discount, we must receive your order, along with full payment, by the deadline date above. All other orders will be processed at the regular rate. No credits will be issued on services installed as ordered even though not used.**

PES is responsible for assembling and hanging all truss. However, your Company may have a representative available at the time of installation. If no one is present at the pre-assigned time, PES will install your truss on your behalf with PES supervision. PES will operate all lifts.

- All rigging must comply with McCormick Place and Show Management rules and regulations and facility limitations.
- All overhead rigging and flown objects must be assembled and disassembled by PES. Exhibitor's display company and/or I&D representatives may supervise only and will not be allowed to assemble/disassemble or install and remove rigging and flown objects. No one other than PES employees will be permitted in lifts.
- PES requires an engineered print of all truss and lighting rigging, including rigging point loads per our facility agreement. Failure to provide a DWG file of the rigging plot with load and required information three (3) weeks prior to move-in may prohibit your rig from being hung.
- Time will commence per exhibitor's request. Failure to start at the time requested will result in a four (4) hour minimum charge per stagehand person requested, unless 24-hour advance notice is provided in writing.
- Stagehand labor is based on a four (4) hour minimum.
- During run of show, there will be a 2-hour turn on/2-hour turn off charge, based on the four hour minimum.
- PES Stagehands install/dismantle all programmable dimmable lighting fixtures, video walls, audio, and projection.
- For Pre-Rigging: Please contact PES for availability.

**LIGHTING DESIGNER INFORMATION - NOTE: MCCORMICK PLACE RIGGING REGULATIONS MUST BE ADHERED TO**

Name: \_\_\_\_\_ Phone: ( ) \_\_\_\_\_  
 Company Name: \_\_\_\_\_

|   |   | Quantity | Advanced Price | Standard Price | Total   |
|---|---|----------|----------------|----------------|---------|
| <b>1</b> Truss/<br>Lighting<br>Packages | <b>Specify size: 20-1/2"x20-1/2" Box _____ or 12"x12" Box _____</b>   |          |                |                |         |
|   | <b>Package 1</b>  | X        | \$ 5,959.26    | \$ 8,513.23    | = _____ |
|   | 20' Truss, 10 Par Cans or Lekos, 2 Chain Hoists, Rigging, Scissor Lift/Boom Lift                            |          |                |                |         |
|   | <b>Package 2</b>  | X        | \$ 11,084.26   | \$ 15,834.65   | = _____ |
|   | 80' Truss, 16 Par Cans or Lekos, 4 Chain Hoists, Rigging, Scissor Lift/Boom Lift, Dimmers/Control Console   |          |                |                |         |
|   | <b>Package 3</b>  | X        | \$ 15,017.38   | \$ 21,453.39   | = _____ |
|   | 160' Truss, 32 Par Cans or Lekos, 8 Chain Hoists, Rigging, Scissor Lift/Boom Lift, Dimmers/ Control Console |          |                |                |         |
|   | <b>Package 4</b>  | X        | \$ 21,691.77   | \$ 30,988.25   | = _____ |
|   | 250' Truss, 50 Par Cans or Lekos, 9 Chain Hoist, Rigging, Scissor Lift/Boom Lift, Dimmers/Control Console   |          |                |                |         |

**Additional Theatrical Lighting available upon request when ordering package**

Lekos (575 watts)      Par 64's 1K      Robotic Type      Color Gels  
 Cable Package      Dimmers      Silver Pair Bars

**Cancellation Policy:** Cancellations received after installation will be billed at 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL |
|---|------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Subtotal _____         |
|   | <b>TOTAL</b> _____     |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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# Truss and Hoist Hanging Labor

Use this form for hanging truss rental and labor.  
 Advance Rates apply only if the sign arrives at the Advance Warehouse by 9/28/18.

## ARRANGING FOR THE HANGING OF SIGNAGE

Additional charges will be calculated based on the information below as well as the number of rigging points.

Materials necessary for installing the signs will be billed accordingly.

PLEASE SHIP ALL SIGNS TO THE ADVANCE WAREHOUSE ADDRESS, SEPARATED AND CLEARLY MARKED AS A HANGING SIGN. (SEE SHIPPING LABELS IN SECTION 7.)

|          |                       |  | Straight Time | Overtime  | Double Time |
|----------|-----------------------|--|---------------|-----------|-------------|
| <b>1</b> | Truss and Hoist Labor | ELECTICAL-Install/Dismantle 2 man condor crew      | \$ 586.00     | \$ 693.00 | \$ 797.00   |
|          |                       | ELECTICAL-Install/Dismantle Additional Electrician | \$ 111.00     | \$ 166.50 | \$ 222.00   |

## EXHIBITOR SUPERVISED ONLY (Standard Rates will Apply)

| Procedure    | Date | Est. Start | Est. End | # of Men | # of Hrs. | Total Man Hrs. | Rate | Amount |
|--------------|------|------------|----------|----------|-----------|----------------|------|--------|
| Installation |      |            |          |          |           |                |      |        |
| Dismantle    |      |            |          |          |           |                |      |        |

Describe work to be done: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

## EQUIPMENT AND 2 MAN CREW

Minimum: Half-hour  
 Straight Time: 8:00 am to 4:30 pm, Monday through Friday.  
 Overtime: 4:30 pm to 8:00 am, Monday through Friday; First (8) hours at work on Saturday up to 4:30 pm.  
 Double Time: After (8) hours at work on Saturday, or after 4:30pm on Saturday; regardless of starting time.  
 Crew Size: Minimum of 2 man crew under normal circumstances. However, at PES discretion, based on scope of work and safety, 3 or more men may be required.  
 McCormick Place will require at least one motorized hoist installed by electricians for signs weighing over 250lbs.

**NOTE:** Show breaks at 3:00 pm on Wednesday, October 17, work performed from 4:30 pm to 8:30 pm shall be charged at Straight Time; 8:30 pm to Midnight, work shall be charged at Overtime (time and a half.)

The Hanging Sign Information form (Form 14e) must be completed in order to learn more about the hanging sign.

## ADDITIONAL INFORMATION

## CALCULATING YOUR TOTAL

All signs must be approved by Show Management to be hung. Signs without approval will **NOT** be hung.

TOTAL \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

**14k**



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October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA

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Chicago, Illinois USA

## Labor Planning

### 1 Advance Planning

1. Rigging crews with forklifts or cranes should be ordered in advance to uncrate, unskid, position and reskid heavy machinery.
2. Millwrights should be ordered in advance to assemble machinery, conveyors and machinery parts, as well as for the leveling of machinery and conveyors.
3. Crews need not be ordered to unload and reload inbound and outbound freight carriers.
4. **Crews should not be requested for installation until your heavy equipment has been unloaded. For example: If your equipment is scheduled to be unloaded between 7:00 am and 12:30 pm on your assigned target date, you should not approximate your need for a rigging crew prior to 12:30 pm on that day.**
5. You should provide any special rigging equipment that may be needed to pick, uncrate or assemble your machinery, i.e. special picking bars, rolled steel shafts, special length slings, tested chains, etc. Make sure this equipment is on the back-end of the first truck to be unloaded.
6. Plan the layout of your machinery before you come to the show.
7. **Rigging crews will remove and return machinery crates and skids as part of fulfilling rigging labor orders placed by exhibitors.**

### 2 On-Site Execution

1. Rigging crews and millwrights ordered in advance for installation and dismantling of heavy machinery should be reconfirmed upon arrival to the exhibit hall at the Exhibitor Service Desk.
2. Union laborers are ordered by PACK EXPO Services prior to 2:30 pm daily for the next day. Therefore, you should place your order, or reconfirm your existing order at one of the PES Service Centers, prior to 2:00 pm of the day proceeding your need for a labor request.
3. You should provide any special tools, i.e. sock and allyn wrenches, metric tools, etc. Riggers only carry a twelve-inch crescent wrench, knife and ruler.
4. Union laborers work according to the following schedule:
  - If you order crews for 8:00 am, they should be in your booth by 8:10 am.
  - Fifteen minute breaks at 9:30 am and 2:30 pm.
  - Thirty minute lunch break from 12:00 noon to 12:30 pm.
  - Return labor by 4:15 pm daily to avoid overtime charges, and allow time for wash-up.



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Submit forms 15c and 15d  
 with this form.

# Rigging Labor

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

No Discount on Labor

## EQUIPMENT AND 2 MAN CREW

Straight Time: 8:00 am to 4:30 pm, Monday through Friday.  
 Overtime: Before 8:00 am and After 4:30 pm, Monday - Friday; All Day Saturday.  
 Double Time: After (8) hours at work on Saturday, or after 4:30 pm on Saturday, regardless of starting time; All Day Sunday.

Crew Size: Install crew consists of (2) riggers. Dismantle crew consists of (1) rigger. Additional crew, equipment or larger equipment will be used if the supervisor deems it necessary to safely complete the installation and/or dismantling of a job and will be charged accordingly.

- Rigging labor is based on a one hour minimum.
- Start time guaranteed only at the start of working day.
- Supervisor must check-in at the service desk to pick-up labor.
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.

|   |  | Price per Hour<br>ST | Price per Hour<br>OT | Price per Hour<br>DT |
|---|--|----------------------|----------------------|----------------------|
| <b>1</b> Forklift Labor (Includes lift and 2-man crew.) | 5,000 lb. Forklift with 2-man Crew               | \$399.00             | \$457.00             | \$564.00             |
|   | 15,000 lb. Forklift with 2-man Crew              | \$435.00             | \$488.00             | \$579.00             |
|   | 4-Stage 5,000 lb. Forklift with 2-man Crew       | \$404.00             | \$423.00             | \$483.00             |
|   | Over 15,000 lb. Forklift with 3-man Crew         | \$553.00             | \$662.00             | \$780.00             |
|   | 40-60K Versa with 3-man Crew                     | \$704.00             | \$803.00             | \$924.00             |
|   | Crane  | Call for quote.      | Call for quote.      | Call for quote.      |
|   | Additional Rigger (One hour minimum per person.) | \$130.00             | \$168.00             | \$199.00             |

## RIGGING INSTALLATION

| Description | Date | Start Time | Number of person/equip. | Approx. Hrs. per person | Total Hours | Hourly Rate | Total |
|-------------|------|------------|-------------------------|-------------------------|-------------|-------------|-------|
|             |      |            |                         |                         |             |             |       |
|             |      |            |                         |                         |             |             |       |

Describe work to be done: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

## RIGGING DISMANTLE

| Description | Date | Start Time | Number of person/equip. | Approx. Hrs. per person | Total Hours | Hourly Rate | Total |
|-------------|------|------------|-------------------------|-------------------------|-------------|-------------|-------|
|             |      |            |                         |                         |             |             |       |
|             |      |            |                         |                         |             |             |       |

Describe work to be done: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL       |
|---|------------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Rigging Labor Subtotal _____ |
|   | <b>TOTAL</b> _____           |

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_





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Return this form with  
 forms 15b and 15c.

# Rigging Questionnaire

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

No Discount on Labor

|   |                      |
|---|----------------------|
| <b>EACH EXHIBITOR REQUIRING RIGGING LABOR MUST COMPLETE AND RETURN THIS FORM BY AUGUST 27, 2018</b> | <b>REQUIRED FORM</b> |
|---|----------------------|

PRE-SHOW CONTACT FOR BOOTH SETUP \_\_\_\_\_ PHONE # \_\_\_\_\_  
 E-MAIL ADDRESS \_\_\_\_\_  
 ONSITE CONTACT FOR BOOTH SETUP \_\_\_\_\_ PHONE # \_\_\_\_\_  
 E-MAIL ADDRESS \_\_\_\_\_  
 COMPANY NAME \_\_\_\_\_  
 BOOTH NUMBER \_\_\_\_\_ BOOTH SIZE \_\_\_\_\_  
 TARGET INBOUND DATE \_\_\_\_\_ TIME \_\_\_\_\_  
 TARGET OUTBOUND DATE \_\_\_\_\_ TIME \_\_\_\_\_

1. Are you shipping direct? \_\_\_\_\_ Or to Advance Warehouse? \_\_\_\_\_
2. Estimate the total number of pieces shipped:  
 Crated \_\_\_\_\_ Skidded \_\_\_\_\_ Machinery \_\_\_\_\_ Loose \_\_\_\_\_
3. Estimated weight of entire shipment \_\_\_\_\_
4. Estimated weight of heaviest piece shipped \_\_\_\_\_
5. Estimated size of largest piece shipped: Height \_\_\_\_\_ Width \_\_\_\_\_

| LIST EACH CARRIER - SPECIFY TOTAL NUMBER OF TRUCKLOADS IN EACH CATEGORY |         |          |        |             |          |               |
|---|---------|----------|--------|-------------|----------|---------------|
| Name  | Phone # | Van Line | Common | Air Freight | Overseas | Company Truck |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |
|   |         |          |        |             |          |               |

6. Will your shipments be going through customs? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Forwarders Name \_\_\_\_\_  
 Forwarders Phone # \_\_\_\_\_ Fax # \_\_\_\_\_
7. Please list any special material handling equipment needed to unload your equipment.  
 (extended forks, spreader bar, slings, cranes, heavy cap forklift, etc. ...) \_\_\_\_\_  
 \_\_\_\_\_
8. Will you require labor to unpack and assemble your equipment? Yes \_\_\_\_\_ No \_\_\_\_\_  
 If the answer is yes, please pre-order your labor to ensure service will be available when needed. See the PES Supervised and Exhibitor Supervised forms, or previous forms in this section to order. Contact your CAM for additional information.
9. How many days will you require to set your booth? \_\_\_\_\_
10. What date \_\_\_\_\_ What time \_\_\_\_\_ are your exhibit personnel arriving at show site?

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_



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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

### Machine Assembly Labor

**For booth assembly/installation,  
 please order from the Exhibitor  
 Supervised Labor or PES Supervised  
 Labor forms.**

### Millwright Labor

**No Discount on Labor**

On-site labor is available to assist you in the assembly of your machine before the show and dismantling your machine after the show.

| Millwrights                     |  |                                 |   |
|---------------------------------|--|---------------------------------|---|
| Sunday                          | Monday - Friday  | Saturday                        | Holidays  |
| Double Time for all time worked | Straight Time<br>8:00 am to 4:30 pm  | Over Time<br>6:00 am to 6:30 pm | Double Time for all time worked   |
|                                 | Over Time<br>After 4:30 pm and 8 consecutive hours worked until 8:30 pm <b>*See below.</b> |                                 | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day |
|                                 | Double Time after 8:30 pm  |                                 |   |

• If less than 8 hours worked 4:30 pm to 6:30 pm Over Time. After 6:30 pm Double Time.

• **Example:** Carpenter worked 12:30 pm through 4:30 pm. Carpenter shall be paid Over Time until 6:30 pm and Double Time after 6:30 pm.

**Straight Time, Overtime and Double Time Labor Invoicing will be in compliance per MPEA Legislation. Price per Hour**

|                           |                                  |          |
|---------------------------|----------------------------------|----------|
| <b>1</b> Millwright Labor | Millwright Labor - Straight Time | \$126.00 |
|                           | Millwright Labor - Overtime      | \$189.00 |
|                           | Millwright Labor - Double Time   | \$252.00 |

### EXHIBITOR SUPERVISED LABOR

Exhibitor Supervised Labor requires an on-site representative to supervise the installation and/or dismantle of the exhibit.

| Procedure    | Date | Start | End | # of Men | # of Hrs. | Total Man Hrs. | Rate | Amount |
|--------------|------|-------|-----|----------|-----------|----------------|------|--------|
| Installation |      |       |     |          |           |                |      |        |
| Dismantle    |      |       |     |          |           |                |      |        |

Task: \_\_\_\_\_  
 \_\_\_\_\_

**Onsite Contact Name:** \_\_\_\_\_ **Cell Phone #:** \_\_\_\_\_

### TERMS AND CONDITIONS

- Insurance: It is understood that PACK EXPO Services is not an insurer. Insurance, if any, should be obtained by the exhibitor. It is highly recommended that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show.
- Whenever possible, all work will be performed during Straight Time hours. The minimum charge for labor is one half-hour per man ordered, and includes the time necessary for workmen to assemble tools, report to booth, have completed work checked by custom, and return with Exhibitor to the designated labor check-in areas. All on-site orders must be secured with a credit card on file at the time labor is signed out.
- Exhibitor is required to cancel labor at least two days prior to date for which labor was ordered. Otherwise, a one half-hour per man "No-Show" charge will be billed to the exhibitor.
- Exhibitors must pick up labor at a PACK EXPO Services Desk or labor desk at the requested time. Failure to do so will cause you to be assessed a one half-hour per man charge.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Installation Labor Subtotal \_\_\_\_\_

Dismantle Labor Subtotal \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**Booth Installation/Dismantle  
 Labor Order Form**

**For machine assembly, please order  
 from the Millwright Labor form.**

**Exhibitor  
 Supervised Labor**

**No Discount on Labor**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

On-site labor is available to assist you in unpacking and assembly of your booth before the show and in dismantling and packing your booth after the show. You may choose to supervise the handling of these tasks yourself under Option 1 or you may choose to have those tasks supervised by PACK EXPO Services personnel under Option 2.

| Decorators                      |   |  |  |
|---------------------------------|---|--|--|
| Sunday                          | Monday - Friday   | Saturday                                     | Holidays   |
| Double Time for all time worked | Straight Time<br>6:00 am - 10:00 pm for any consecutive 8 hour period | Over Time<br>First 8 consecutive hours       | Double Time for all time worked  |
|                                 | After the first 8 hours worked, Over Time until midnight              | Double Time after 8 consecutive hours worked | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day, Good Friday, Martin Luther King Day |
|                                 | Double Time from midnight to 6:00 am                                  |  |  |

**Straight Time, Overtime and Double Time Labor Invoicing will be in compliance per MPEA Legislation. Price per Hour**

|                      |   |          |
|----------------------|---|----------|
| <b>1 Booth Labor</b> | <b>Exhibitor Supervised Labor - Straight Time</b> | \$126.00 |
|                      | <b>Exhibitor Supervised Labor - Overtime</b>      | \$189.00 |
|                      | <b>Exhibitor Supervised Labor - Double Time</b>   | \$252.00 |

**OPTION 1 - EXHIBITOR SUPERVISED LABOR**

Exhibitor Supervised Labor requires an on-site representative to supervise the installation and/or dismantle of the exhibit. If they are unable to do so, it may be required to order PACK EXPO Services Supervised Labor under Option 2 on the following page.

| Procedure    | Date | Start | End | # of Men | # of Hrs. | Total Man Hrs. | Rate | Amount |
|--------------|------|-------|-----|----------|-----------|----------------|------|--------|
| Installation |      |       |     |          |           |                |      |        |
| Dismantle    |      |       |     |          |           |                |      |        |

Task: \_\_\_\_\_  
 \_\_\_\_\_

**Onsite Contact Name:** \_\_\_\_\_ **Cell Phone #:** \_\_\_\_\_

**TERMS AND CONDITIONS**

- Insurance: It is understood that PACK EXPO Services is not an insurer. Insurance, if any, should be obtained by the exhibitor. It is highly recommended that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show.
- Whenever possible, all work will be performed during Straight Time hours. The minimum charge for labor is one half-hour per man ordered, and includes the time necessary for workmen to assemble tools, report to booth, have completed work checked by custom, and return with Exhibitor to the designated labor check-in areas. All on-site orders must be secured with a credit card on file at the time labor is signed out.
- Exhibitor is required to cancel labor at least two days prior to date for which labor was ordered. Otherwise, a one half-hour per man "No-Show" charge will be billed to the exhibitor.
- Exhibitors must pick up labor at a PACK EXPO Services Desk or labor desk at the requested time. Failure to do so will cause you to be assessed a one half-hour per man charge.

**ADDITIONAL INFORMATION**

**CALCULATING YOUR TOTAL**

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

Installation Labor Subtotal \_\_\_\_\_

Dismantle Labor Subtotal \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_





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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**Booth Assembly Only**

**Exhibitor must be present to order machine assembly/millwright labor.**

**REQUIRES FORM 17c IF ORDERED.**

**PACK EXPO Services Supervised Labor**

**No Discount on Labor**

**Want to Save Time and Money?**

Select PACK EXPO Services to Supervise the installation and dismantle of your booth.

- Save on hotel nights and travel expenses by arriving the day before the show opens.
- Leave when the show closes.
- Spend your time developing leads.
- Be rested and prepared to promote your product.

| Decorators                      |   |  |  |
|---------------------------------|---|--|--|
| Sunday                          | Monday - Friday   | Saturday                                     | Holidays   |
| Double Time for all time worked | Straight Time<br>6:00 am - 10:00 pm for any consecutive 8 hour period | Over Time<br>First 8 consecutive hours       | Double Time for all time worked  |
|                                 | After the first 8 hours worked, Over Time until midnight              | Double Time after 8 consecutive hours worked | New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day, Good Friday, Martin Luther King Day |
|                                 | Double Time from midnight to 6:00 am                                  |  |  |

|          |   | Price per Hour |
|----------|---|----------------|
| <b>2</b> | <b>Booth Labor</b>                                |                |
|          | <b>PACK EXPO Supervised Labor - Straight Time</b> | \$189.05       |
|          | <b>PACK EXPO Supervised Labor - Overtime</b>      | \$283.75       |
|          | <b>PACK EXPO Supervised Labor - Double Time</b>   | \$378.25       |

**OPTION 2 - PACK EXPO SERVICES SUPERVISED LABOR**

If you are unable to provide an on-site representative to supervise the installation and/or dismantle of your exhibit, take advantage of PACK EXPO Services to handle it all for you. We will supervise the labor, set the exhibit according to your instructions, dismantle and then ship it to the address of your choice. Please fill out the following form for further information. All orders are governed by PES Terms and Conditions.

| Procedure    | Date | Start | End | # of Men | # of Hrs. | Total Man Hrs. | Rate | Amount |
|--------------|------|-------|-----|----------|-----------|----------------|------|--------|
| Installation |      |       |     |          |           |                |      |        |
| Dismantle    |      |       |     |          |           |                |      |        |

**IMPORTANT: You must complete and return PACK EXPO Services Supervised Set Form 17c on the following page and return it with your order. In addition, install, dismantle and packing instructions must be included.**

**TERMS AND CONDITIONS**

- Insurance: It is understood that PACK EXPO Services is not an insurer. Insurance, if any, should be obtained by the exhibitor. It is highly recommended that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show.
- Whenever possible, all work will be performed during Straight Time hours. The minimum charge for labor is one half-hour per man ordered, and includes the time necessary for workmen to assemble tools, report to booth, have completed work checked by custom, and return with Exhibitor to the designated labor check-in areas. All on-site orders must be secured with a credit card on file at the time labor is signed out.
- Exhibitor is required to cancel labor at least two days prior to date for which labor was ordered. Otherwise, a one half-hour per man "No-Show" charge will be billed to the exhibitor.
- Exhibitors must pick up labor at a PACK EXPO Services Desk or labor desk at the requested time. Failure to do so will cause you to be assessed a one half-hour per man charge.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL            |
|---|-----------------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Installation Labor Subtotal _____ |
|   | Dismantle Labor Subtotal _____    |
|   | <b>TOTAL</b> _____                |

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_



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# PES Supervised Labor Set Exhibit Information

No Discount on Labor

## Complete only if ordering PACK EXPO Services Supervised Labor. (Form 17b)

|   |   |
|---|---|
| <b>Inbound<br/>Shipping<br/>Information</b> | Carrier: _____ Phone: ( ) _____ - _____ Pro Number: _____   |
|   | Shipped To: <input type="checkbox"/> Warehouse <input type="checkbox"/> Show Site Date Shipped: _____ |
|   | Shipped From: City: _____ State: _____ Zip: _____   |
|   | Total Number of: _____ Crates _____ Cartons _____ Fiber Cases _____ Other (Specify) _____             |

|                               |   |
|-------------------------------|---|
| <b>Set-Up<br/>Information</b> | Company Representative to call for questions and confirm completion of booth set-up.<br>Name: _____ Phone Number: ( ) _____ - _____                                       |
|                               | Set-Up Plans/Photo: <input type="checkbox"/> Attached <input type="checkbox"/> To Be Sent <input type="checkbox"/> With Exhibit <input type="checkbox"/> In Crate # _____ |
|                               | Carpet: <input type="checkbox"/> With Exhibit <input type="checkbox"/> Renting from PACK EXPO Services  |
|                               | Electrical Placement: <input type="checkbox"/> Drawing Attached <input type="checkbox"/> Drawing with Exhibit <input type="checkbox"/> Electrical Under Carpet            |
|                               | Graphics: <input type="checkbox"/> With Exhibit <input type="checkbox"/> Shipped Separately   |
|                               | Special Tools/Hardware Required: _____  |

|   |   |
|---|---|
| <b>Outbound<br/>Shipping<br/>Information</b>                  | PACK EXPO Services will <b>not</b> dismantle any machinery.   |
|   | Total Number of: _____ Crates _____ Cartons _____ Fiber Cases _____ Other (Specify) _____   |
|   | are being shipped to the following outbound destination.<br>Ship To: _____<br>_____   |
|   | Telephone: ( ) _____ - _____ Must Arrive at Destination By: _____   |
|   | Method: <input type="checkbox"/> Air Freight <input type="checkbox"/> Van Line <input type="checkbox"/> Common Carrier <input type="checkbox"/> Other (Specify) _____ |
|   | Date Carrier is Scheduled to Pickup Freight: _____  |
|   | Name of Carrier: _____ Phone Number: ( ) _____ - _____  |
|   | Total Number of: _____ Crates _____ Cartons _____ Fiber Cases _____ Other (Specify) _____   |
|   | Freight Charges: <input type="checkbox"/> Prepaid <input type="checkbox"/> Collect  |
|   | Bill To (Company Name & Address): _____<br>_____<br>_____   |
|   | Telephone: ( ) _____ - _____ Cell Number: ( ) _____ - _____   |
|   | <b>NOTE:</b> PACK EXPO Services will not be responsible for product that is not properly packaged and labeled by the exhibitor.                                       |
| Company Name: _____ Booth Number: _____                       |   |
| Emergency Contact Name: _____ Phone Number: ( ) _____ - _____ |   |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## General Utility Information

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

Due to recent changes made by the state of Illinois, exhibitors can perform in-booth utility work themselves.

### 1 Carpet Cutting

Many of the electric, compressed air, water, gas and telecom services are provided from utility floor ports. If we arrive to install your utility services and the floor ports are covered with carpet, it may be necessary for us to cut your carpet. PACK EXPO Services technicians will make every attempt to notify you in advance. However, if you are not present when we arrive to install service, your carpet may be cut without prior notification so that we may complete the installation.

### 2 Tile, Hardwood or Solid Floors

If you intend to use any of these floor materials, it is necessary that you leave access to the utility floor ports. Please contact your Customer Account Manager at PACK EXPO Services (PES) to discuss your booth utility installation, and make sure to make a note of the special flooring on your order form.

### 3 Ramping

All ramping in aisles is performed by PACK EXPO Services carpenters and must be pre-approved by Show Management and PACK EXPO Services. All ramping in a client's booth space is performed by PES. The general rule for ramping charges is that if an exhibitor's service must be fed from a port that crosses an aisle, the exhibitor is responsible for paying all ramping fees. Call your CAM for an estimate.

### 4 Work Orders

Once your utility services have been installed, you will sign the work order. This work order is a detailed list of the necessary labor performed to install the services during set-up, plus any changes in utility services that may have occurred from your original order. **Please review the work order carefully before signing it.**

### 5 On-Site Billing Statement

During the event you will receive an **On-Site Billing Statement** for your utility services, including itemized inbound labor. You will be required to remit payment for the on-site invoice at this time. This invoice will not include any telephone usage. Telephone usage will be billed to your credit card shortly after the close of the event if applicable. If you need a detail of calls made, contact your Customer Account Manager.

### 6 Targets

Every attempt will be made to have your utilities and carpet installed by the close of business the day prior to your target date. Incomplete or missing orders/information will cause delays/additional charges to your booth setup. It is the responsibility of the exhibitor to ensure your booth order is complete prior to move-in.

### 7 Labor

Utility Labor rates will be billed as follows:

Straight Time: 8:00 am to 4:30 pm, Monday through Friday

Overtime: 6:00 am to 8:00 am and 4:30 pm to 12:00 Midnight, Monday through Friday;  
 First (8) hours of work on Saturday up to 4:30 pm

Double Time: 12:00 Midnight to 6:00 am, Monday through Friday  
 After (8) hours of work on Saturday, or after 4:30 pm on Saturday; regardless of starting time  
 ALL DAY Sunday and Holidays

- Please review the specific information for Electrical (Forms 19a-j), Telecom (Forms 20a-e), Internet (Forms 21a-e) and Plumbing (Forms 22a-e) for more detailed information on each of these services.
- Each service **must** be accompanied by a detailed floor plan to ensure proper installation and completion of your order.
- **Please refer to the union jurisdictions and exhibitor rights updates on Forms 13a-h for more information.**



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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA



## Electrical Rental Information

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### Electrical Package Overview and Key Points – New for 2018

PACK EXPO Services is excited to announce that we have developed an electrical bundle for PACK EXPO International/ Healthcare Packaging EXPO 2018. The purpose of the bundle is to streamline the billing process, making it easier for exhibitors to budget and avoid surprises. Following is a recap of the program:

- ⇒ Cables, tape, cords and power strips will now be included in the outlet price which has been adjusted to bundle these into one rate. Custom material items like quad boxes, disconnects, transformers, or breaker panels etc. are not included in the bundle.
- ⇒ Exhibitors who order an outlet and incur labor charges will receive a 1 hour credit on inbound and ½ hour credit on outbound as part of the bundle. Regardless of total quantity of outlets ordered, the maximum credit per booth will be 1 hour on inbound and ½ on outbound.
- ⇒ To adhere to MPEA regulations, the labor bundle adjustment will show as a credit on your final invoice for exhibitors who order an outlet and labor.
- ⇒ The labor credit will only be applied if additional booth work or floor work electrical labor is incurred as part of your electrical service. Examples include custom placement of an outlet, hanging of booth lights or equipment hookup.
- ⇒ The labor credit will not be applied to electrical labor charges incurred for Audio / Visual installation.

We are also excited to announce that the guaranteed Straight Time rate will be applied rather than the standard rate for Hanging Sign labor provided the following conditions are met:

- ⇒ **All required Hanging Sign paperwork is submitted to PES (forms 14d-f) prior to 8/27/18 and sign has been approved by show management**
- ⇒ Hanging sign must be received at the Advanced Warehouse by 9/28/2018
- ⇒ Hanging sign must be separated and clearly labeled as a hanging sign to ensure it is added to the pre-show installation schedule

## 1 Power Distribution

**Overhead Services may require scissor lift or condor lift time at our published 1/2 hour rate. These costs are in addition to the actual service itself — See form 19g.**

**Exhibitors may bring their own distribution panels.** Exhibitors using distribution panels are required to supply all cables from panel(s) to display materials. If voltages other than those listed on order forms are needed, we recommend exhibitors bring their own transformers. Transformers must have a readily accessible means of disconnect for both the primary and secondary sides of the transformer with proper overload protection, i.e. fusible safety disconnect.

**International Exhibitors: International clients bringing equipment requiring other than 120, 208 or 480 voltages must rent a transformer capable of transforming 120, 208 or 480 voltages to the equipment's required voltage or supply their own. Hertz converters are not available.**

The following types of power and available sources for each building location are as follows

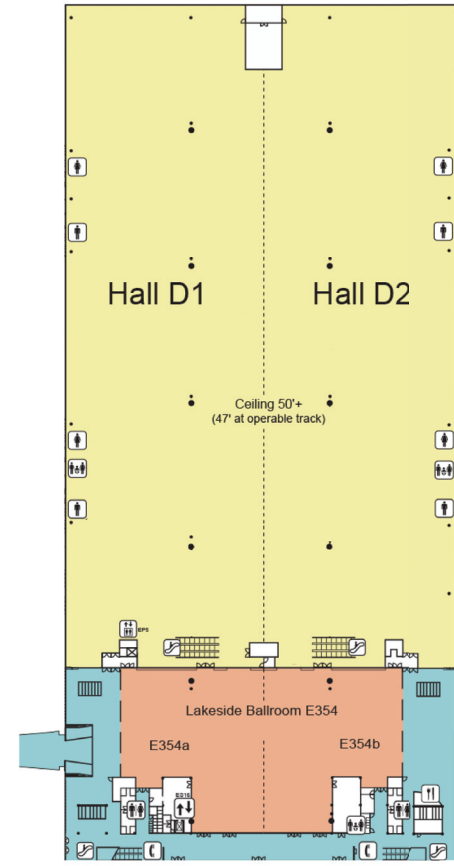
| SERVICE                                  | SOUTH |    | NORTH |    | WEST | LAKESIDE |    |   |
|--|-------|----|-------|----|------|----------|----|---|
|  | A1    | A2 | B1    | B2 | F2   | D1       | D2 | E |
| 120 Volt Floor Power<br>30 Amps or Less  | X     | X  | X     |    | X    | X        | X  | X |
| 208 Volt Floor Power<br>60 Amps or Less  | X     | X  | X     |    | X    | X        | X  | X |
| 480 Volt Floor Power<br>100 Amps or Less | X     | X  | X     |    |      | X        | X  |   |
| 120 Volt Ceiling Power<br>All Amperages  | X     | X  | X     | X  | X    | X        | X  | X |
| 208 Volt Ceiling Power<br>All Amperages  | X     | X  | X     | X  | X    |          |    |   |
| 480 Volt Ceiling Power<br>All Amperages  | X     | X  | X     | X  | X    | X        | X  | X |

Please refer to the union jurisdictions and exhibitor rights forms for more information.

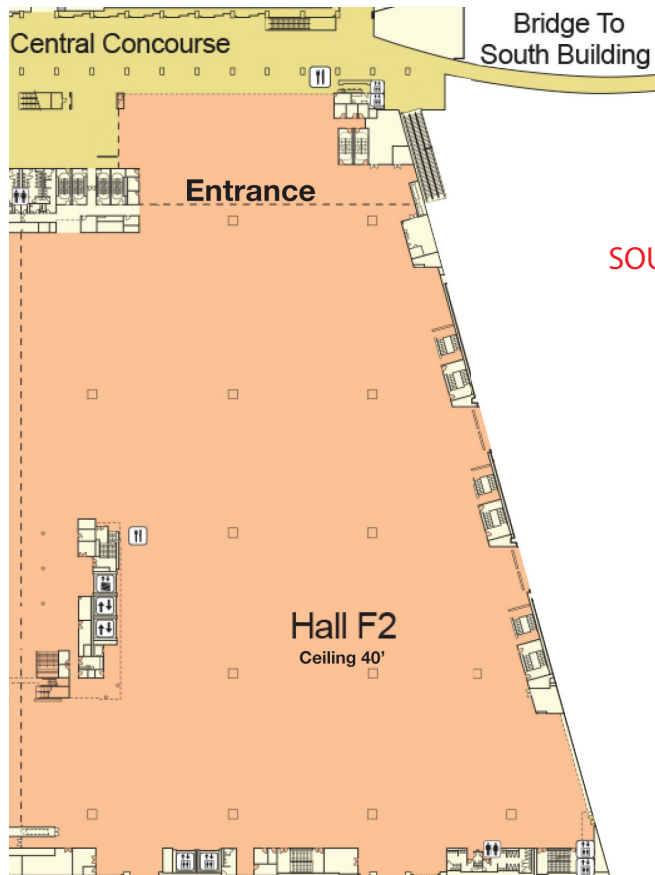
NORTH BUILDING - LEVEL 3



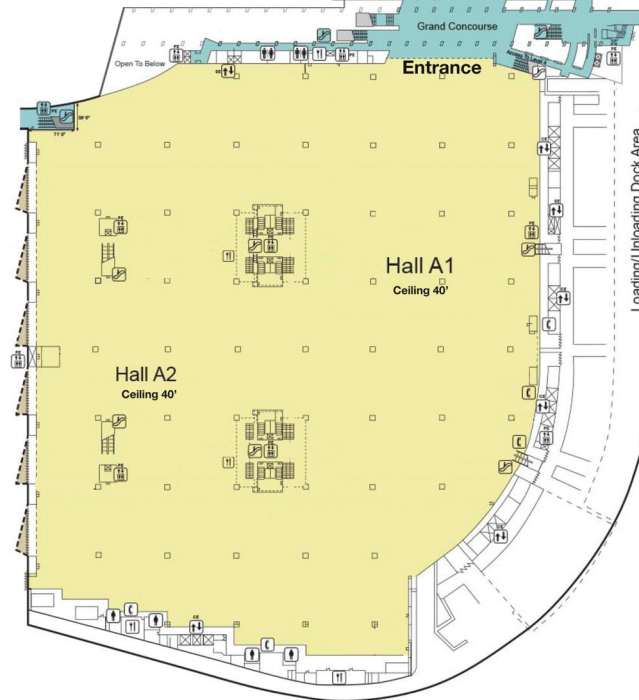
UPPER LAKESIDE CENTER - LEVEL 3



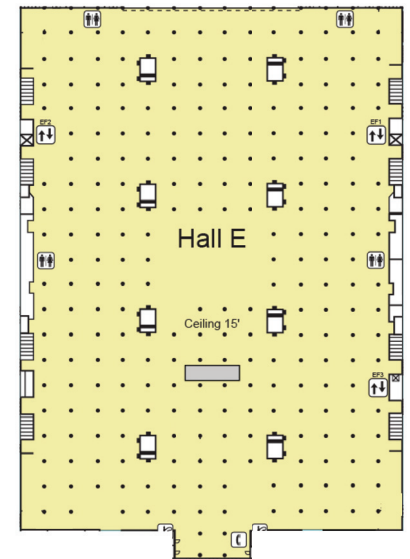
WEST BUILDING - LEVEL 3



SOUTH BUILDING - LEVEL 3



LOWER LAKESIDE CENTER - LEVEL 3





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## Electrical Information

**Discount Deadline:**  
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**(excludes labor)**

## 2 Special Notes and Important Ordering Information

**24-hour Power** - When ordered, 24-hour power begins the evening before the first show day and is turned off on the last day at the close of the show. 24-hour power is available before or after these times for an additional charge. Contact your Customer Account Manager at PACK EXPO Services.

**Labor Request** - If you need to work past 4:30 pm during set-up, you must notify your PACK EXPO Services Customer Account Manager no later than 1:30 pm that same day. If you need to schedule man-power prior to 8:00 am for the following day, you must notify your Customer Account Manager by 1:30 pm the day before.

Send detailed floor plans showing locations for the services ordered.

We have 1000 watt Par Can Fixtures (see form 19g) that mount on the building steel at a height of 40 feet. They are used to highlight a machine or panel. They throw an 8-10 foot elliptical circle and a medium amount of light (see form 19g).

PES will conduct an audit of service usage. Exhibitors will be required to pay for any additional or unauthorized use. Exhibitors are not permitted to use a neighboring booth's service. Exhibitors will be charged on-site prices for use.

## 3 Terms and Conditions

1. **Straight Time, Overtime and Double Time rates apply. Please contact PACK EXPO Services at 972-751-9400 for details.**
2. Labor wages are based on current wage scales and are subject to change in the event of a wage increase after rates have been published.
3. A minimum charge of 1/2 hour is applicable to all labor requests. Additional time on the same day is billed in 1/2 hour increments. Continuations to another day are a minimum of 1/2 hour. Labor charges for dismantle will be one-half of the installation charge and will be automatically applied to your invoice.
4. Charges for labor commence at the time of dispatch to service the labor call. A one hour minimum will apply if an exhibitor representative is not present at the time of call or reschedules the call, unless 24 hour advance notice is received in writing.
5. Labor charges will include the time for electricians to gather necessary tools and material for the job, have their work checked by the client and return the tools and material to the supply area.
6. Every effort will be made to dispatch electricians as requested but start times cannot be guaranteed. 8:00 am calls will be filled on a first-come-first-served basis as orders are received.
7. Electrical services provided to Island booths require labor and material charges for distribution. Exhibitors may supply their own 14 gauge, 3 wire extension cords, and/or power strips, both of which must be grounded and UL approved.
8. Lift equipment required for installation and dismantle purposes can be rented on a one half hour basis, with a one half hour minimum. At least one crew will be required to operate the equipment.
9. Claims will not be considered, or adjustments made, unless filed in writing, by Exhibitor, prior to the close of the event.
10. PACK EXPO Services is not responsible for any damage or loss caused by the loss of power beyond its control and Exhibitor agrees to hold PACK EXPO Services, its officers, directors, employees and agents harmless from such power loss. **IN NO EVENT SHALL PACK EXPO SERVICES BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL DAMAGES (INCLUDING WITHOUT LIMITATION LOST PROFITS) EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), PRODUCTS LIABILITY OR OTHERWISE.** Exhibitor shall indemnify and hold PACK EXPO Services, its officers, directors, employees, and agents from and against any and all claims, liabilities, damages, fines, penalties or costs of whatsoever nature (including reasonable attorney's fees) arising out of or in any way connected with Exhibitor's actions or omissions under this agreement.



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## Electrical Regulations

**Discount Deadline:  
August 27, 2018  
(excludes labor)**

### 4 Important Electrical Exhibiting Information

Exhibitors requiring electrical services should thoroughly read and understand the rules and regulations posted in the Exhibitor Service Manual.

All questions or concerns can be directed to your Customer Account Manager for clarification at 972-751-9400.

All exhibitor provided equipment for connection to PACK EXPO Services electrical or for distribution of power within the exhibit may require an inspection to ensure compliance with all Federal, State and Local Codes as listed on the Electrical Order Form.

Exhibitor provided equipment for distribution or equipment connection shall require PACK EXPO Services to make the final connection from PACK EXPO Services' power distribution equipment to the exhibit. This is required only to ensure proper voltage and connection prior to energizing any exhibits.

As an exhibitor, should you choose to provide equipment with electrical connectors to plug directly into PACK EXPO Services electrical equipment, the following list provided will ensure the proper connection:

500 Watts to 2000 Watts - Standard U-Ground 20 Amp Cord Cap

20 Amp 120 / 208 5 Wire - Hubbel Male - HBL 2513 / L2120C

30 Amp 120 / 208 5 Wire - Hubbel Male - HBL 2813 / L2130P

30 Amp Y277 / 480 5 Wire - Hubbel Male - HBL 2821 / L2230P

60 Amp 208v & 480v Daniel Woodhead 5 Wire - Male Y560P

100 Amp 208v & 480v Mini-Cam - Male Leviton 15SDM - Female 15SDF  
(Hots - Male Neutral & Ground - Female)

200 / 400 Amp 208v & 480v Large-Cam - Male Hubbel HBL 400P5 EKE - Female Huubel HBL 400CT (Hots - Male Neutral & Ground - Female)

All of the above listed items may be found at your local electrical wholesale houses. Should you require additional information, please contact your Customer Account Manager.

Hopefully you find this information useful in planning your event. If we can provide further assistance, please don't hesitate to contact us at 972-751-9400.



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Exhibitor must supply a detailed scaled floor plan.

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## Electrical Service

Discount Deadline:  
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 (excludes labor)

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 Chicago, Illinois USA

|  |  | Quantity   | Advance Price | Standard Price | Total |
|--|--|------------|---------------|----------------|-------|
| <b>1</b> 120 Volt Single Phase Floor         | <b>NOT AVAILABLE IN HALL B2</b>              |            |               |                |       |
|  | 120 Volt - 500 Watt (5 Amp) Outlet           | X          | \$ 148.84     | \$ 212.63      | =     |
|  | 120 Volt - 500 Watt (5 Amp) Outlet - 24-HR   | X          | \$ 301.86     | \$ 431.19      | =     |
|  | 120 Volt - 1000 Watt (10 Amp) Outlet         | X          | \$ 213.10     | \$ 304.43      | =     |
|  | 120 Volt - 1000 Watt (10 Amp) Outlet - 24-HR | X          | \$ 426.20     | \$ 608.85      | =     |
|  | 120 Volt - 1500 Watt (15 Amp) Outlet         | X          | \$ 324.51     | \$ 463.59      | =     |
|  | 120 Volt - 1500 Watt (15 Amp) Outlet - 24-HR | X          | \$ 647.85     | \$ 925.49      | =     |
|  | 120 Volt - 2000 Watt (20 Amp) Outlet         | X          | \$ 351.35     | \$ 501.93      | =     |
|  | 120 Volt - 2000 Watt (20 Amp) Outlet - 24-HR | X          | \$ 701.53     | \$1,002.17     | =     |
|  | 120 Volt - 3000 Watt (30 Amp) Outlet         | X          | \$ 665.75     | \$ 951.08      | =     |
| 120 Volt - 3000 Watt (30 Amp) Outlet - 24-HR | X  | \$1,353.85 | \$1,934.08    | =              |       |
| <b>2</b> 120 Volt Single Phase Overhead*     | 120 Volt - 1000 Watt (10 Amp) Outlet         | X          | \$ 213.10     | \$ 304.43      | =     |
|  | 120 Volt - 1000 Watt (10 Amp) Outlet - 24-HR | X          | \$ 426.20     | \$ 608.85      | =     |
|  | 120 Volt - 1500 Watt (15 Amp) Outlet         | X          | \$ 324.51     | \$ 463.59      | =     |
|  | 120 Volt - 1500 Watt (15 Amp) Outlet - 24-HR | X          | \$ 647.85     | \$ 925.49      | =     |
|  | 120 Volt - 2000 Watt (20 Amp) Outlet         | X          | \$ 351.35     | \$ 501.93      | =     |
|  | 120 Volt - 2000 Watt (20 Amp) Outlet - 24-HR | X          | \$ 701.53     | \$1,002.17     | =     |
|  | 120 Volt - 3000 Watt (30 Amp) Outlet         | X          | \$ 665.75     | \$ 951.08      | =     |
|  | 120 Volt - 3000 Watt (30 Amp) Outlet - 24-HR | X          | \$1,353.85    | \$1,934.08     | =     |
| <b>3</b> 208 Volt Single Phase Floor         | 208 Volt - 20 Amp Outlet                     | X          | \$ 532.98     | \$ 761.40      | =     |
|  | 208 Volt - 20 Amp Outlet - 24-HR             | X          | \$1,065.96    | \$1,522.80     | =     |
|  | 208 Volt - 30 Amp Outlet                     | X          | \$ 697.07     | \$ 995.83      | =     |
|  | 208 Volt - 30 Amp Outlet - 24-HR             | X          | \$1,393.00    | \$1,990.04     | =     |
|  | 208 Volt - 60 Amp Outlet                     | X          | \$ 761.95     | \$1,088.51     | =     |
|  | 208 Volt - 60 Amp Outlet - 24-HR             | X          | \$1,526.11    | \$2,180.18     | =     |
|  | 208 Volt - 100 Amp Outlet                    | X          | \$1,526.11    | \$2,180.18     | =     |
|  | 208 Volt - 100 Amp Outlet - 24-HR            | X          | \$3,051.20    | \$4,358.81     | =     |
|  | 208 Volt - 200 Amp Outlet                    | X          | \$2,922.48    | \$4,175.01     | =     |
|  | 208 Volt - 200 Amp Outlet - 24-HR            | X          | \$5,843.88    | \$8,348.40     | =     |

**Cancellation Policy:** A 50% refund will be applied to Electrical Services cancelled after installation. Refunds will not be issued for materials and/or labor charges related to the installation.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL          |
|---|---------------------------------|
| An electrical floor plan must be provided with this order. See form 19h.                          | Subtotal _____                  |
| <input type="checkbox"/> Attached   | (Transfer Subtotal to Form 19g) |
| <input type="checkbox"/> To Follow ( <i>Must be received by Disc. Deadline for Advance Rate</i> ) |                                 |
| <input type="checkbox"/> Standard Location  |                                 |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_





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**Exhibitor must supply a detailed scaled floor plan.**  
**\*Overhead Services may require scissor lift or condor lift time at our published 1/2 hour rate. These costs are in addition to the actual service itself — See form 19g.**

## Electrical Service

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 Chicago, Illinois USA

|  |                                   | Quantity | Advance Price | Standard Price | Total |
|--|-----------------------------------|----------|---------------|----------------|-------|
| <b>4</b> 208 Volt Single Phase Overhead* | 208 Volt - 20 Amp Outlet          | X        | \$ 532.98     | \$ 761.40 =    |       |
|  | 208 Volt - 20 Amp Outlet - 24-HR  | X        | \$ 1,065.96   | \$ 1,522.80 =  |       |
|  | 208 Volt - 30 Amp Outlet          | X        | \$ 697.07     | \$ 995.83 =    |       |
|  | 208 Volt - 30 Amp Outlet - 24-HR  | X        | \$ 1,393.00   | \$ 1,990.04 =  |       |
|  | 208 Volt - 60 Amp Outlet          | X        | \$ 761.95     | \$ 1,088.51 =  |       |
|  | 208 Volt - 60 Amp Outlet - 24-HR  | X        | \$ 1,526.11   | \$ 2,180.18 =  |       |
|  | 208 Volt - 100 Amp Outlet         | X        | \$ 1,526.11   | \$ 2,180.18 =  |       |
|  | 208 Volt - 100 Amp Outlet - 24-HR | X        | \$ 3,051.20   | \$ 4,358.81 =  |       |
|  | 208 Volt - 200 Amp Outlet         | X        | \$ 2,922.48   | \$ 4,175.01 =  |       |
|  | 208 Volt - 200 Amp Outlet - 24-HR | X        | \$ 5,843.88   | \$ 8,348.40 =  |       |
| <b>5</b> 208 Volt Three Phase Floor      | 208 Volt - 20 Amp Outlet          | X        | \$ 667.17     | \$ 953.10 =    |       |
|  | 208 Volt - 20 Amp Outlet - 24-HR  | X        | \$ 1,334.34   | \$ 1,906.20 =  |       |
|  | 208 Volt - 30 Amp Outlet          | X        | \$ 910.75     | \$ 1,301.06 =  |       |
|  | 208 Volt - 30 Amp Outlet - 24-HR  | X        | \$ 1,821.56   | \$ 2,602.19 =  |       |
|  | 208 Volt - 60 Amp Outlet          | X        | \$ 986.86     | \$ 1,409.81 =  |       |
|  | 208 Volt - 60 Amp Outlet - 24-HR  | X        | \$ 1,973.70   | \$ 2,819.54 =  |       |
|  | 208 Volt - 100 Amp Outlet         | X        | \$ 1,608.93   | \$ 2,298.51 =  |       |
|  | 208 Volt - 100 Amp Outlet - 24-HR | X        | \$ 3,219.01   | \$ 4,598.57 =  |       |
|  | 208 Volt - 200 Amp Outlet         | X        | \$ 3,219.01   | \$ 4,598.57 =  |       |
|  | 208 Volt - 200 Amp Outlet - 24-HR | X        | \$ 6,437.95   | \$ 9,197.08 =  |       |
|  | 208 Volt - 400 Amp Outlet         | X        | \$ 6,437.05   | \$ 8,626.50 =  |       |
|  | 208 Volt - 400 Amp Outlet - 24-HR | X        | \$ 12,072.65  | \$ 17,246.59 = |       |
| <b>6</b> 208 Volt Three Phase Overhead*  | 208 Volt - 20 Amp Outlet          | X        | \$ 667.17     | \$ 953.10 =    |       |
|  | 208 Volt - 20 Amp Outlet - 24-HR  | X        | \$ 1,334.34   | \$ 1,906.20 =  |       |
|  | 208 Volt - 30 Amp Outlet          | X        | \$ 910.75     | \$ 1,301.06 =  |       |
|  | 208 Volt - 30 Amp Outlet - 24-HR  | X        | \$ 1,821.56   | \$ 2,602.19 =  |       |
|  | 208 Volt - 60 Amp Outlet          | X        | \$ 986.86     | \$ 1,409.81 =  |       |
|  | 208 Volt - 60 Amp Outlet - 24-HR  | X        | \$ 1,973.70   | \$ 2,819.54 =  |       |
|  | 208 Volt - 100 Amp Outlet         | X        | \$ 1,608.93   | \$ 2,298.51 =  |       |
|  | 208 Volt - 100 Amp Outlet - 24-HR | X        | \$ 3,219.01   | \$ 4,598.57 =  |       |

**Cancellation Policy:** Cancellations received after installation will be billed at 100%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

An electrical floor plan must be provided with this order. See form 19h.

Attached  
 To Follow (*Must be received by Disc. Deadline for Advance Rate*)  
 Standard Location

Subtotal \_\_\_\_\_  
 (Transfer Subtotal to Form 19g)

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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Exhibitor must supply a detailed scaled floor plan.

\*Overhead Services may require scissor lift or condor lift time at our published 1/2 hour rate. These costs are in addition to the actual service itself — See form 19g.

## Electrical Service

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|   |                                    | Quantity | Advance Price | Standard Price | Total |
|---|------------------------------------|----------|---------------|----------------|-------|
| <b>6</b> 208 Volt Three Phase Overhead* (cont.) | 208 Volt - 200 Amp Outlet          | X        | \$ 3,219.01   | \$ 4,598.57 =  |       |
|   | 208 Volt - 200 Amp Outlet - 24-HR  | X        | \$ 6,437.95   | \$ 9,197.08 =  |       |
|   | 208 Volt - 400 Amp Outlet          | X        | \$ 6,437.05   | \$ 8,626.50 =  |       |
|   | 208 Volt - 400 Amp Outlet - 24-HR  | X        | \$12,072.65   | \$17,246.59 =  |       |
| <b>7</b> 480 Volt Three Phase Floor             | 480 Volt - 20 Amp Outlet           | X        | \$ 801.36     | \$ 1,144.80 =  |       |
|   | 480 Volt - 20 Amp Outlet - 24-HR   | X        | \$ 1,602.72   | \$ 2,289.60 =  |       |
|   | 480 Volt - 30 Amp Outlet           | X        | \$ 1,052.88   | \$ 1,504.10 =  |       |
|   | 480 Volt - 30 Amp Outlet - 24-HR   | X        | \$ 2,103.50   | \$ 3,004.97 =  |       |
|   | 480 Volt - 60 Amp Outlet           | X        | \$ 1,427.71   | \$ 2,039.58 =  |       |
|   | 480 Volt - 60 Amp Outlet - 24-HR   | X        | \$ 2,855.39   | \$ 4,079.16 =  |       |
|   | 480 Volt - 100 Amp Outlet          | X        | \$ 1,654.84   | \$ 2,364.05 =  |       |
|   | 480 Volt - 100 Amp Outlet - 24-HR  | X        | \$ 3,308.51   | \$ 4,726.42 =  |       |
|   | 480 Volt - 200 Amp Outlet          | X        | \$ 3,038.49   | \$ 4,726.42 =  |       |
|   | 480 Volt - 200 Amp Outlet - 24-HR  | X        | \$ 6,615.95   | \$ 9,451.35 =  |       |
| <b>8</b> 480 Volt Three Phase Overhead*         | 480 Volt - 20 Amp Outlet           | X        | \$ 801.36     | \$ 1,144.80 =  |       |
|   | 480 Volt - 20 Amp Outlet - 24-HR   | X        | \$ 1,602.72   | \$ 2,289.60 =  |       |
|   | 480 Volt - 30 Amp Outlet           | X        | \$ 1,052.88   | \$ 1,504.10 =  |       |
|   | 480 Volt - 30 Amp Outlet - 24-HR   | X        | \$ 2,103.50   | \$ 3,004.97 =  |       |
|   | 480 Volt - 60 Amp Outlet           | X        | \$ 1,427.71   | \$ 2,039.58 =  |       |
|   | 480 Volt - 60 Amp Outlet - 24-HR   | X        | \$ 2,855.39   | \$ 4,079.16 =  |       |
|   | 480 Volt - 100 Amp Outlet          | X        | \$ 1,654.84   | \$ 2,364.05 =  |       |
|   | 480 Volt - 100 Amp Outlet - 24-HR  | X        | \$ 3,308.51   | \$ 4,726.42 =  |       |
|   | 480 Volt - 200 Amp Outlet          | X        | \$ 3,038.49   | \$ 4,726.42 =  |       |
|   | 480 Volt - 200 Amp Outlet - 24-HR  | X        | \$ 6,615.95   | \$ 9,451.35 =  |       |
| <b>9</b> Transformers                           | Transformer Rental                 | X        | \$ 74.59      | \$ 106.55 =    |       |
|   | Buck & Boost Transformer (Per Amp) | X        | \$ 8.37       | \$ 11.95 =     |       |
|   | Transforming _____ V to _____ V    |          |               |                |       |

**Cancellation Policy:** Cancellations received after installation will be billed at 100%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

An electrical floor plan must be provided with this order. See form 19h.

Attached  
 To Follow (*Must be received by Disc. Deadline for Advance Rate*)  
 Standard Location

Subtotal \_\_\_\_\_  
 (Transfer Subtotal to Form 19g)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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 McCormick Place  
 Chicago, Illinois USA

**Please contact your CAM if you have questions concerning whether to order floor or overhead electrical drops.**  
**\*Overhead Services may require scissor lift or condor lift time at our published 1/2 hour rate. These costs are in addition to the actual service itself —See form 19i.**

## Electrical Service continued

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

|  | Quantity | Advance Price | Standard Price | Total |
|--|----------|---------------|----------------|-------|
| <b>10 Lights</b>   |          |               |                |       |
| Price includes Outlet and Labor for Light Only.<br>Please call PES at 972-751-9400 for custom lights and lighting package information. |          |               |                |       |
| Arm Light (requires hard back wall)  | X        | \$ 184.31     | \$ 263.30      | =     |
| Single Light Stand   | X        | \$ 156.52     | \$ 223.60      | =     |
| Double Light Stand   | X        | \$ 242.31     | \$ 346.15      | =     |
| 1000 Watt Overhead <sup>1</sup> Quartz Light   | X        | \$ 446.50     | \$ 637.85      | =     |

<sup>1</sup> May require labor and/or lift at additional charge, not available in some locations.

## 11 Conditions

- To honor discount prices we must receive your order with full payment prior to the deadline date along with a floor plan indicating the main power location and distribution points, if applicable (see below.)
- Any additional power drops or locations are chargeable on a time and material basis. Distribution and connection of outlets are chargeable on a time and material basis.
- The combination of all outlets and booth power greater than 20 amps and/or with a voltage greater than 120 volts will require electrical labor.** Labor is required to inspect equipment pre-wired to plug into our system. Exhibitors are not permitted to use power unless ordered. Exhibitors found using outlets without an order will be subject to the regular rate for outlets used. No credits will be issued on unused outlets or lights installed as ordered.
- ELECTRICAL LABOR (See Form 19j) - Labor rates are subject to labor contract effective at time of show. Labor before 8:00 am and after 4:30pm and Saturdays, Sundays and holidays will be at the Overtime rate.** Starting time can only be guaranteed when labor is requested for the start of the working day at 8:00 am. The minimum charge per booth is one hour for installation and one-half (1/2) hour for dismantle. Labor dismantle is charged at up to 50% of total install charges, overtime rates may apply. Time will commence per exhibitor's request. Failure to start labor at requested time will result in a one hour charge per electrician requested, unless 24-hour advance notice is provided in writing.
- All booths requiring labor must send a booth floor plan to your Customer Account Manager. PDF, JPG and CAD files preferred. They can also be faxed to 972.751.9500. Please write your booth number and show name on the fax. To receive the advance rate, the booth layout form or a scaled plan for electrical distribution must be attached to this form or emailed to your Customer Account Manager.**
- Outlet prices for 120 Volt power include the delivery of the service to one location at the rear of the booth for peninsula and in-line booths. If you require outlets in other locations, have lights or electrical items to hang or erect, or have other electrical requirements, please see the Electrical Labor order form for rates and instructions.
- A scaled floor plan is required for orders with multiple outlet locations and/or island booths. Detailed examples are provided on reverse. If a power location in an island booth is not provided prior to show move-in, a location will be determined by PES in order to maintain delivery schedules. Relocation of the service will be charged on a time and materials basis.
- Electricity is turned on 60 minutes prior to show opening and turned off 60 minutes after show closes on show days. Power will be turned off immediately after final show closing. If you require power outside of actual show hours, special arrangements should be made in advance. Additional charges may apply.
- If an uninterrupted power supply is required for the full duration of the show, please order 24-hour power.
- If a dedicated circuit is required, please order 2000 watts/20 amps.
- Separate outlets should be ordered for each piece of equipment and/or each power location.
- Extension cords and power strips are available at all PES Service Desks for rental.

**Cancellation Policy:** Cancellations received after installation will be billed at 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL                               |
|---|--|
| An electrical floor plan must be provided with this order. See form 19h.                        | Subtotal _____                                       |
| <input type="checkbox"/> Attached   | Taxes and Fees Multiplied by 9% of Subtotal _____    |
| <input type="checkbox"/> To Follow <i>(Must be received by Disc. Deadline for Advance Rate)</i> | Late Floorplan Fee (received after 9/24/18) \$500.00 |
| <input type="checkbox"/> Standard Location  | <b>TOTAL</b> _____                                   |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**On-Site Contact Information**

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Cell Number: \_\_\_\_\_

**Electrical Floor Plan Template**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Using the legend below, please complete this form for all utility services you order. A change of location on an installed or partially installed utility service may result in additional costs to you. If you are submitting your own detailed drawing, please be sure to include the following items:

- Add your company name, booth number, your office phone, e-mail and fax numbers, your on-site contact, their cell phone number and their expected arrival date, your equipment delivery date and your carpet (flooring) installation date.
- Submit one floor plan copy for each utility service ordered (e.g. 2 copies if ordering electrical and plumbing services).
- Be sure to check-in at a PACK EXPO Services Desk upon your arrival to notify our staff when you are ready for your services.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
| 0  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |

Adjacent Booth#  
 \_\_\_\_\_

Adjacent Booth#  
 \_\_\_\_\_

↑  
 Feet Back

→ Aisle # \_\_\_\_\_ (Front of Booth)

Feet Over

ELECTRICAL

COMMENTS



480V ELECTRICAL OUTLET

\_\_\_\_\_



208V ELECTRICAL OUTLET

\_\_\_\_\_



120V ELECTRICAL OUTLET

\_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



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 Chicago, Illinois USA

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# Electrical Equipment Rental

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

Exhibitors will require PES forklifts, fork & Basket, and/or scissor lifts for the installation of energized equipment, i.e.; lights, light boxes and structured mounted signs. Forklifts are required for energized electrical equipment weighing 200 lbs. or more and/or placed at heights greater than 5 feet to the bottom of the equipment. If you require a forklift, a crew will be assigned consisting of a forklift with an operator. If you do not require a forklift, order the number of laborers required.

- Start time guaranteed only at start of working day
- One hour minimum - labor thereafter is charged in half (1/2) hour increments
- Supervisor must check-in at Service Desk to pick up labor
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth

Straight Time (ST): 8:00 am to 4:30 pm, Monday through Friday  
 Overtime (OT): 4:30 pm to Midnight, Monday through Friday; First (8) hours at work on Saturday up to 4:30 pm  
 Double Time (DT): Midnight to 8:00 am, Monday through Friday; After (8) hours at work on Saturday, or after 4:30 pm on Saturday regardless of starting time; ALL DAY Sunday and Holidays

|                                    |   | Quantity | Price       | Total |
|------------------------------------|---|----------|-------------|-------|
| <b>1 Labor and Equipment Rates</b> | Condor crew consists of 1 Operator and 1 Ground Man |          |             |       |
|                                    | Condor Lift (with crew) - ST                        | X        | \$ 586.00 = |       |
|                                    | Condor Lift (with crew) - OT                        | X        | \$ 686.00 = |       |
|                                    | Condor Lift (with crew) - DT                        | X        | \$ 781.00 = |       |
|                                    | Scissor Lift crew consists of 1 Operator only       |          |             |       |
|                                    | Scissor Lift (with crew) - ST                       | X        | \$ 387.25 = |       |
|                                    | Scissor Lift (with crew) - OT                       | X        | \$ 436.75 = |       |
|                                    | Scissor Lift (with crew) - DT                       | x        | \$ 483.25 = |       |

The minimum charge for labor and equipment is one (1) hour per electrician and forklift. Equipment and labor thereafter will be charged in half (1/2) hour increments. Equipment and labor cancelled without 24-hour notice will be charged a one (1) hour cancellation fee per electrician and forklift. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by PES. All rates are subject to change if necessitated by increased labor and material costs. If exhibitor fails to use the electricians and equipment at the time confirmed, a one-hour "No-Show" charge per electrician and forklift will apply.

**Outbound rates will be calculated at one-half of inbound hours.**

Reserve forklifts and/or labor below. Starting times can only be guaranteed when labor is requested for 8:00 am. Confirm labor and forklifts by 2:30 pm the day before date requested.

| INSTALL/<br>DISMANTLE | DATE | TIME | # OF FORKLIFT<br>CREWS | # OF<br>LABORERS | # OF<br>HOURS | RATE | TOTAL -<br>HOURS x MEN x RATE |
|-----------------------|------|------|------------------------|------------------|---------------|------|-------------------------------|
|                       |      |      |                        |                  |               |      |                               |
|                       |      |      |                        |                  |               |      |                               |

\*Allow time for return of your empty containers.

List any specific needs or notes here: \_\_\_\_\_

**Cancellation Policy:** Equipment and labor cancelled without 24-hour notice will be charged a one (1) hour cancellation fee per electrician and forklift.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL |
|---|------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | <b>TOTAL</b> _____     |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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Use this form to prepay estimated electrical labor.

# Electrical Labor

PLEASE COMPLETE THIS FORM FOR ALL ELECTRICAL LABOR NEEDED.

Discount Deadline:  
**August 27, 2018**  
 (excludes labor)

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

|          |                           | Quantity              | Price      | Total |
|----------|---------------------------|-----------------------|------------|-------|
| <b>1</b> | Labor and Equipment Rates | Electrical Labor - ST | X \$111.00 | =     |
|          |                           | Electrical Labor - OT | X \$163.00 | =     |
|          |                           | Electrical Labor - DT | X \$214.00 | =     |

Straight Time (ST): 8:00 am to 4:30 pm, Monday through Friday  
 Overtime (OT): 4:30 pm to Midnight, Monday through Friday; First (8) hours at work on Saturday up to 4:30 pm  
 Double Time (DT): Midnight to 8:00 am, Monday through Friday; After (8) hours at work on Saturday, or after 4:30 pm on Saturday regardless of starting time; ALL DAY Sunday and Holidays

PLEASE ORDER ELECTRICAL LABOR IF YOUR DISPLAY REQUIRES THE FOLLOWING.

- All under-carpet distribution of electrical wiring. All facility overhead distribution of electrical wiring, twisted pair, etc., the distribution of same from product to booth and from booth to booth. All motor and equipment hook-ups, requiring hard wiring connections. Installation and/or repair of electrical fixtures. Installation of electrical motors and electrical apparatus to be energized.
- All outlets over 20 amps and/or with a voltage over 120 volts will require electrical labor. Labor is required to inspect equipment pre-wired to plug into our system. Exhibitors are not permitted to use power unless ordered. Exhibitor found using outlets without an order will be subject to the regular rate for outlets used.

CHECK ONE OF THE FOLLOWING.

- FLOOR WORK - UNDER CARPET DISTRIBUTION - PES SUPERVISED (OK TO PROCEED)  
 PES will supervise labor to: (If this option is left unmarked and a floor plan has been received, PES will proceed with floor work.)
- Distribute power under carpet (**Requires floor layout form.**)
- FLOOR WORK - UNDER CARPET DISTRIBUTION - EXHIBITOR SUPERVISED (DO NOT PROCEED)  
 Exhibitor will supervise,
- Indicate workers needed for installation using the grid below.

Starting time can be guaranteed only when labor is requested 24 hours in advance for the start of the working day at 8:00 am. All exhibit labor for 8:00 am starting times will be dispatched to booth space. For all other starting times, check-in at the service desk one hour before the time requested. Labor cancelled without a 24-hour notice shall be charged a one(1) hour cancellation fee per worker. If the exhibitor fails to use the workers at the time confirmed, a one (1) hour "No-Show" charge per worker will apply. The minimum charge for labor is one (1) hour per worker. Labor thereafter is charged in half (1/2) hour increments. **Labor dismantle is charged at 50% of labor installation charges, overtime rates may apply.**

**PLEASE SPECIFY, AS REQUIRED, IN "TYPE" COLUMN BELOW:**

**FW - Floor Work (under carpet distribution)**

**BW - Booth Work (installation and dismantling)**

Please estimate the number of workers and hour per worker needed for installation and dismantling below. Invoice will be calculated according to actual hours worked. Floor work and booth work should be scheduled in the space provided.

| TYPE (FW/BW) | DATE(S) | START | END | # OF HOURS | QUANTITY ELECTRICIANS | RATE | TOTAL - HOURS x MEN x RATE |
|--------------|---------|-------|-----|------------|-----------------------|------|----------------------------|
|              |         |       |     |            |                       |      |                            |
|              |         |       |     |            |                       |      |                            |
|              |         |       |     |            |                       |      |                            |
|              |         |       |     |            |                       |      |                            |
|              |         |       |     |            |                       |      |                            |

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL |
|---|------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | TOTAL _____            |

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_



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## Telecommunications Information

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

### 1 General Information

1. Once installed, telephone service is active 24 hours a day for the entire length of the event. Dial tone is typically deactivated the morning following the last day of the event. If you require service beyond that, please contact your Customer Account Manager. Reactivating fees apply if service needs to be re-established.
2. The cost of our telephone service **includes telephone usage\***. All telephone calls made from your telephone line once it is installed are your responsibility. Credit will not be given for telephone calls made over installed lines. To guard against unauthorized use, please be sure to secure your telephone each night. Telephone usage will be billed to your credit card shortly after the close of the event. If you need a detail of all calls made, contact your Customer Account Manager. **\*Some exceptions may apply. Please refer to your order form or visit our website for complete details.**

Our telephone services include:

- Unlimited Free Toll-free calls
- Unlimited Local (Chicago Metro Area) Calls
- Up to 100 minutes of Domestic Long Distance calls at no charge

We charge for all international calls.

3. **Telecommunications Tax:** In the State of Illinois and the City of Chicago a Telecommunications Tax is required. These taxes are based upon current communication tax rates and are subject to change without notice.
4. **International Usage Deposit:** For internationally billed companies, a usage deposit of \$300.00 per line is required before "calling out" restrictions are lifted. Including the deposit at the time of your initial order will ensure that you will be able to call out as soon as you plug your telephone into the line. If your total usage is less than the usage deposit, the balance will be applied towards any outstanding charges.

### 2 Description of Telephone Services

1. **Analog Single-Line Service:** Includes the installation of a touch-tone line and rental of a single line telephone instrument. We do not require that you return the trimline telephone instrument.
2. **Extension - Single-Line:** Is an extension of the main Single Line service. This would be ordered if you need one telephone number shared by two telephone instruments. (Only if you have ordered an Analog Single-Line Service.)
3. **Digital Multi-Line Service:** Includes the installation of a touch-tone line and one multi-line telephone with a maximum capacity of up to seven appearances on the telephone line. Voicemail, if requested, is included along with fixed features such as hold, conference and transfer. These telephones are to be returned to avoid being charged a telephone replacement fee.
4. **Extension - Multi-Line:** Is an extension of the Digital Multi-Line service. This would be ordered if you need one telephone number shared by two telephone instruments. (Only if you have ordered a Digital Multi-Line service.)
5. **Voicemail System:** Our system is designed to ensure that all incoming calls to your booth will always be answered. Voicemail is operational 24 hours a day for the duration of the event.
6. **Other Carrier Services:** Any service delivered by an outside vendor such as POT's (Plain Old Telephone), T1's and ISDN.

Please refer to the union jurisdictions and exhibitor rights forms for more information.



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## Telephone Service

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|                            | Code  | Description  | Qty      | Advance Price | Standard Price | Total |
|----------------------------|---|--|----------|---------------|----------------|-------|
| <b>1 Telephone Service</b> | 3310  | SINGLE LINE MAIN* - Includes the use of our telephone instruments; if additional instruments that share the same phone number are required also order code 3321 extension service.                   | X        | \$305.25      | \$457.90       | =     |
|                            | 3321  | SINGLE LINE EXTENSION* - Cannot be ordered without at least one Main service, code 3310; service includes the use of our telephone instruments.  | X        | \$147.35      | \$221.05       | =     |
|                            | 3315  | MULTI-LINE MAIN* - Includes voicemail (by request) and use of telephone instruments; if additional instruments that share the same phone number are required also order code 3322 extension service. | X        | \$652.65      | \$978.95       | =     |
|                            | 3322  | MULTI-LINE EXTENSION* - Cannot be ordered without at least one Main service, code 3315; service includes the use of our telephone instruments.   | X        | \$331.55      | \$500.00       | =     |
|                            | N/A   | USAGE DEPOSIT PER PHONE LINE - Required for internationally billed customers   | X        | \$300.00      | \$300.00       | =     |
|                            | 3311  | (Voice Mail) Per Single Line Telephone   | X        | \$ 63.15      | \$ 94.75       | =     |
|                            | 3319  | OTHER CARRIER SERVICES   | X        | \$278.95      | \$418.95       | =     |
|                            | 3340  | POLYCOM SOUND STATION - Line charge is separate (electrical service required)  | X        | \$221.05      | \$221.05       | =     |
| 3337                       | SINGLE LINE SPEAKER - Line charge is separate | X  | \$ 12.65 | \$ 18.95      | =              |       |

PACK EXPO Services (PES) has been retained by PMMI to provide a single source contact for exhibitor services. The Utility Services provided by McCormick Place Technology Services are being processed by PES. McCormick Place Technology Services rates have been adjusted to include a cumulative Service Charge. McCormick Place Technology Services is not responsible for errors or omissions for services requested, or payments made to PES or refunds due from PES.

**Cancellation Policy:** For full cancellation of all telecommunication services ordered, a cancellation fee in the amount of 10% of the value of the telecommunication services ordered will be charged.  
 For partial cancellation of telecommunication services ordered, but not yet installed, no cancellation fees will be incurred.  
 For partial cancellation of telecommunication services ordered and installed, but not yet used by the exhibitor, a cancellation fee of 10% plus the installation labor costs will be charged.  
 For cancellation of an Internet line that has been installed but not yet used, a 50% cancellation fee will be charged.  
 For cancellation of telecommunications services that have been installed and used, the full cost will be charged.

### ADDITIONAL INFORMATION

A telecommunications floor plan must be provided with this order. See form 20e.

- Attached  
 To Follow *(Must be received by Disc. Deadline for Advance Rate)*  
 Standard Location

### CALCULATING YOUR TOTAL

|  |          |
|--|----------|
| Subtotal                                       | _____    |
| Taxes and Fees Multiplied by 14.5% of Subtotal | _____    |
| Late Floorplan Fee (received after 9/24/18)    | \$500.00 |
| <b>TOTAL</b>                                   | _____    |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_





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## Telephone / Cable Service

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|   | Code | Description  | Qty     | Advance Price | Standard Price | Total |
|---|------|--|---------|---------------|----------------|-------|
| <b>2</b> Cable Television Service*<br>(South and West Buildings Only) | 1560 | Cable Access   | _____ X | \$257.90      | \$387.35 =     | _____ |
|   | 1570 | Each Add. Connection / Ext. from Main  | _____ X | \$ 33.70      | \$ 49.45 =     | _____ |
| <b>3</b> Labor Rates  | 3930 | STRAIGHT TIME: Monday - Friday, 8:00 am - 4:30 pm  | _____ X | N/A           | \$104.20 =     | _____ |
|   | 3940 | OVERTIME: Monday - Friday, 4:30 pm - 8:30 pm; Saturday, 8:00 am - 4:30 pm  | _____ X | N/A           | \$151.60 =     | _____ |
|   | 3950 | DOUBLE TIME: Monday - Friday, 8:30 pm - 8:00 am; Saturday, before 8:00 am and after 4:30 pm; All day Sunday and Holidays | _____ X | N/A           | \$198.95 =     | _____ |

\* A security deposit of \$150.00 per converter box is required for our digital selection. This deposit will be refunded upon return of the converter box. This fee will be added once the number of converter boxes is determined.

| TAX BREAKDOWN |                      |
|---------------|----------------------|
| 7%            | State excise         |
| 0.50%         | State infrastructure |
| 7%            | City excise          |

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**Cancellation Policy:** For full cancellation of all telecommunication services ordered, a cancellation fee in the amount of 10% of the value of the telecommunication services ordered will be charged.  
 For partial cancellation of telecommunication services ordered, but not yet installed, no cancellation fees will be incurred.  
 For partial cancellation of telecommunication services ordered and installed, but not yet used by the exhibitor, a cancellation fee of 10% plus the installation labor costs will be charged.  
 For cancellation of an Internet line that has been installed but not yet used, a 50% cancellation fee will be charged.  
 For cancellation of telecommunications services that have been installed and used, the full cost will be charged.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL                               |
|---|--|
| A telecommunications floor plan must be provided with this order. See form 20e. | Cable Subtotal _____                                 |
| _____ Attached  | Taxes and Fees Multiplied by 14.5% of Subtotal _____ |
| _____ To Follow (Must be received by Disc. Deadline for Advance Rate)           | Late Floorplan Fee (received after 9/24/18) \$500.00 |
| _____ Standard Location   | <b>TOTAL</b> _____                                   |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



5931 West Campus Circle Drive  
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# Communication Service Labor Ticket

**No Discount on Labor**

|  |              |  |                         |
|--|--------------|--|-------------------------|
| <b>EVENT NAME:</b> PACK EXPO International/Healthcare Packaging EXPO |              | <b>EVENT DATES:</b>                        |                         |
| <b>COMPANY NAME:</b>   |              | <b>REQUESTED BY (Name):</b>                |                         |
| <b>BOOTH #:</b>  |              | <b>DATE:</b>                               |                         |
| <b>BUILDING:</b>   | <b>NORTH</b> | <b>SOUTH</b>                               | <b>EAST</b> <b>WEST</b> |
| <b>THE LINE BELOW IS FOR INTERNAL USE</b>                            |              |  |                         |
| <b>WORK ORDER #:</b>   |              | <b>MCCORMICK PLACE ASSIGNED PHONE #'S:</b> |                         |

**DATE AND TIME LABOR REQUESTED:** \_\_\_\_\_

**DESCRIPTION OF WORK:**

- Pre-wire booth prior / early installation
- Install inside booth wiring for customer owned phone system
- Fanning out network (Internet. / fiber / etc.) drops inside booth
- Other: Please specify \_\_\_\_\_

THE TABLE BELOW IS FOR INTERNAL USE

| Date | Technician | Straight Time Hours<br>Code 3930 @ \$104.20 | Overtime Hours<br>Code 3940 @ \$151.60 | Double Time Hours<br>Code 3950 @ 198.95 | Inbound or Outbound<br>Labor (Designate below) |
|------|------------|---|--|---|--|
|      |            |   |  |   |  |
|      |            |   |  |   |  |
|      |            |   |  |   |  |
|      |            |   |  |   |  |
|      |            |   |  |   |  |

**I acknowledge that by signing this ticket I agree to pay the total charges at the time of invoicing.**

**Authorized Signature:** \_\_\_\_\_

**Print Name:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**Please contact your Customer Account Manager if you would like assistance completing this form.**

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| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL |
|---|------------------------|
| A telecommunications floor plan must be provided with this order. See form 20e.<br><br><input type="checkbox"/> Attached<br><input type="checkbox"/> To Follow <i>(Must be received by Disc. Deadline for Advance Rate)</i><br><input type="checkbox"/> Standard Location | <b>TOTAL</b> _____     |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**On-Site Contact Information**

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Cell Number: \_\_\_\_\_

**Telephone Floor Plan Template**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Using the legend below, please complete this form for all utility services you order. A change of location on an installed or partially installed utility service may result in additional costs to you. If you are submitting your own detailed drawing, please be sure to include the following items:

- Add your company name, booth number, your office phone, e-mail and fax numbers, your on-site contact, their cell phone number and their expected arrival date, your equipment delivery date and your carpet (flooring) installation date.
- Submit one floor plan copy for each utility service ordered (e.g. 2 copies if ordering electrical and plumbing services).
- Be sure to check-in at a PACK EXPO Services Desk upon your arrival to notify our staff when you are ready for your services.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
| 0  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |

Adjacent Booth#  
 \_\_\_\_\_

Adjacent Booth#  
 \_\_\_\_\_

↑  
 Feet Back

→  
 Feet Over

Aisle # \_\_\_\_\_ (Front of Booth)

TELEPHONE JACKS \_\_\_\_\_

CABLE T.V. \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



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## Complimentary Wireless Internet

### 1 Overview

The complimentary service should **ONLY** be used for non-mission-critical applications such as general web surfing and Internet-based email access.

**Access to the WiFi network may be sporadic and cannot be guaranteed as access is based on the volume of users.**

McCormick Place Technology Services is committed to delivering the highest quality internet and networking services in the industry. Experience has shown that wireless service is inherently vulnerable to interference from other devices that utilize the same radio frequency spectrum (such as Microwave ovens). **It is for this reason that we highly recommend that if you plan to use the Internet to demonstrate or present products that are mission critical to your exhibit, a hard-wired service should be ordered.** If you need help with selecting the proper Internet service for your exhibit, please contact your Customer Account Manager.

### 2 Requirements

**To access WIFI service:**

- Your device / computer must have an 802.11b/g Wireless Network Interface card (Integrated, PCMCIA, or USB)

### 3 Terms, Conditions and Notices

I accept and understand the limitations and vulnerabilities of the wireless Internet service provided by McCormick Place. I also understand that if I chose to use this service for any reason including, but not limited to, showcasing, product demonstration, application demonstration or other mission critical applications, McCormick Place will not be responsible or any interference or disruption of services that may occur.



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## Internet Terms and Conditions

**Discount Deadline:**  
**August 27, 2018**  
**(excludes labor)**

### 1 General Information

- All prices for our Internet access services include the first connection to one point in your booth. Additional wiring to fan the main drops within your booth will be performed on a time and material basis. Please contact your Customer Account Manager for more information.
- Do not forget to order the appropriate electrical service.
- The State of Illinois and the City of Chicago require a telecommunications tax for all Internet service.
- Exhibitors are permitted to fan out their own networking cables if they choose to do so.

### 2 Description of Services

The following chart highlights the services offered. Please note the number of additional IP addresses available with each wired service. All wired services are delivered via Category 5 or 6 wiring with RJ45 terminated ends. For wired services, you must supply a device with an Ethernet NIC (network interface card), installed TCP/IP, and an Internet browser. For wireless services, you must provide a device with an 802.11 a, b, g, or n wireless receiver. Our wireless network is optimized for 802.11 a and n devices transmitting and receiving at 5.0 GHz. Your quality of service on the wireless network may vary depending upon hardware and environmental factors such as booth structures, attendee traffic, and location. For mission critical applications, PES strongly recommends using a wired dedicated service whenever possible. There are no firewalls on our Executive Class Plus or Dedicated Services. Nor is there any filtering on our connection to the Internet. Please consider your vulnerabilities; make sure you have up-to-date anti-virus software installed on your computer and consider the use of a firewall (we offer firewalls for rental). All Internet prices are a flat rate; no per minute usage or connection charges apply.

### 3 Cancellation Policy

For full cancellation of all telecommunication services ordered, a cancellation fee in the amount of 10% of the value of the telecommunication services ordered will be charged.  
 For partial cancellation of telecommunication services ordered, but not yet installed, no cancellation fees will be incurred.  
 For partial cancellation of telecommunication services ordered and installed, but not yet used by the exhibitor, a cancellation fee of 10% plus the installation labor costs will be charged.  
 For cancellation of an Internet line that has been installed but not yet used, a 50% cancellation fee will be charged.  
 For cancellation of telecommunications services that have been installed and used, the full cost will be charged.

Please refer to the union jurisdictions and exhibitor rights forms for more information.



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## Internet Definitions

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

| DESCRIPTION OF SERVICES                   |                               |   |  |
|---|-------------------------------|---|--|
| Service                                   | Connection Speed              | IP Addresses  | Recommended Uses   |
| Associate Class Shared Wired Service      | Typical speeds up to 512 Kbps | Includes 1 DHCP IP address  | For an individual user who wants easy plug and play access to E-mail and light web surfing on one device. This service is not designed to consistently support streaming audio or video. <b>Connecting a wireless access point is not permitted on this service.</b>               |
| Executive Class Shared Wired Service      | Typical speeds up to 1 Mbps   | Includes 4 DHCP Private IP addresses; up to 6 additional addresses can be purchased.    | For a user who needs a little more bandwidth and the ability to access the internet over multiple devices with plug and play capability. Executive Class service can be used for moderate web surfing. <b>Connecting a wireless access point is not permitted on this service.</b> |
| Executive Class Plus Shared Wired Service | Typical speeds up to 1 Mbps   | Includes 4 routable public IP addresses; up to 6 additional addresses can be purchased. | Provides the same speeds and service found in the Executive Class Wired Service but uses routable IP addresses. <b>Connecting a wireless access point is not permitted on this service.</b>  |
| Dedicated Wired 1.54 Mbps                 | 1.54 Mbps                     | Includes 10 IP addresses. Up to 10 additional IP addresses can be purchased.            | 1.54 Mbps. <b>Connecting a wireless access point is not permitted on this service.</b>   |
| Dedicated Wired 3.0 Mbps                  | 3.0 Mbps                      | Includes 15 IP addresses. Up to 14 additional IP addresses can be purchased.            | 3.0 Mbps. <b>Connecting a wireless access point is not permitted on this service.</b>  |
| Dedicated Wired 6.0 Mbps                  | 6.0 Mbps                      | Includes 20 IP addresses. Up to 9 additional IP addresses can be purchased.             | 6.0 Mbps   |
| Dedicated Services Greater than 6.0 Mbps  |                               |   | Please contact your Customer Account Manager at 972-751-9400.  |

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## Internet Service

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|          | Code  | Description  | Qty                                | Advance Price          | Standard Price | Total         |
|----------|---|--|------------------------------------|------------------------|----------------|---------------|
| <b>1</b> | <b>Digital Internet Service</b>   |  |                                    |                        |                |               |
|          | All services include the installation of ONE 10BaseT Network Cable, terminated on a RJ45 end. Additional wiring is done by our installers on a time and materials basis. You must supply all necessary hardware and software. |  |                                    |                        |                |               |
|          |   | 3401   | Associate Class Wired Service      | X                      | \$ 526.30      | \$ 657.90 =   |
|          |   | 3402   | Executive Class Wired Service      | X                      | \$1,263.15     | \$ 1,578.95 = |
|          |   | 3403   | Executive Class Plus Wired Service | X                      | \$1,473.70     | \$ 1,842.10 = |
|          | <b>DEDICATED WIRED INTERNET SERVICES</b>  |  |                                    |                        |                |               |
|          |   | 3404   | 1.54 Mbps Service                  | X                      | \$3,694.75     | \$ 4,621.05 = |
|          |   | 3405   | 3.0 Mbps Service                   | X                      | \$6,000.00     | \$ 7,500.00 = |
|          |   | 3406   | 6.0 Mbps Service                   | X                      | \$9,157.90     | \$11,447.35 = |
|          |   | 3354   | Additional TCP/IP Addresses        | X                      | \$ 131.55      | \$ 168.40 =   |
|          |   | Dedicated Services Greater than 6.0 Mbps                                     |                                    | Please call for quote. |                |               |
| <b>2</b> | <b>Materials and Accessories</b>  |  |                                    |                        |                |               |
|          | Hub Rental - If you are connecting more than one computer, you will need a hub. We offer hubs in 8, 16 or 24 port varieties.  |  |                                    |                        |                |               |
|          |   | 3358   | 8 Port Hub                         | X                      | \$ 131.55      | \$ 168.40 =   |
|          |   | 3376   | 16 Port Hub                        | X                      | \$ 210.50      | \$ 263.15 =   |
|          |   | 3377   | 24 Port Hub                        | X                      | \$ 263.15      | \$ 331.55 =   |
|          | 3367  | Firewall Rental - We offer Cisco Pix® firewalls. Includes basic programming. | X                                  | \$ 657.90              | \$ 821.05 =    |               |
| <b>3</b> | <b>Labor Rates</b>  |  |                                    |                        |                |               |
|          |   | Straight Time  | X                                  | N/A                    | \$ 104.20 =    |               |
|          |   | Overtime   | X                                  | N/A                    | \$ 151.60 =    |               |
|          | Double Time   | X  | N/A                                | \$ 198.95 =            |                |               |

|   |                      |
|---|----------------------|
| <b>Please note: Connecting a wireless access point is not permitted on the following service codes:</b> |                      |
| 3401  | Associate Class      |
| 3402  | Executive Class      |
| 3403  | Executive Class Plus |
| 3404  | 1.54 Mbps            |
| 3405  | 3.0 Mbps             |

|                      |                      |
|----------------------|----------------------|
| <b>TAX BREAKDOWN</b> |                      |
| 7%                   | State excise         |
| 0.50%                | State infrastructure |
| 7%                   | City excise          |

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| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL                                      |
|---|---|
| An Internet floor plan must be provided with this order. See form 21e.                          | Subtotal _____  |
| <input type="checkbox"/> Attached   | Taxes and Fees Multiplied by 14.5% of Subtotal _____        |
| <input type="checkbox"/> To Follow <i>(Must be received by Disc. Deadline for Advance Rate)</i> | Late Floorplan Fee (received after 9/24/18) <b>\$500.00</b> |
| <input type="checkbox"/> Standard Location  | <b>TOTAL</b> _____  |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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**On-Site Contact Information**

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Cell Number: \_\_\_\_\_

**Internet Floor Plan Template**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Using the legend below, please complete this form for all utility services you order. A change of location on an installed or partially installed utility service may result in additional costs to you. If you are submitting your own detailed drawing, please be sure to include the following items:

- Add your company name, booth number, your office phone, e-mail and fax numbers, your on-site contact, their cell phone number and their expected arrival date, your equipment delivery date and your carpet (flooring) installation date.
- Submit one floor plan copy for each utility service ordered (e.g. 2 copies if ordering electrical and plumbing services).
- Be sure to check-in at a PACK EXPO Services Desk upon your arrival to notify our staff when you are ready for your services.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
| 0  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |

Adjacent Booth#  
 \_\_\_\_\_

Adjacent Booth#  
 \_\_\_\_\_

↑ Feet Back

→ Feet Over

Aisle # \_\_\_\_\_ (Front of Booth)

▽ INTERNET ACCESS \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_





5931 West Campus Circle Drive  
 Irving, Texas 75063  
 Phone: (972) 751-9400  
 Fax: (972) 751-9500  
 www.packexpo.com

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

## Plumbing Information

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

**Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.**

# 1 General Information

### How To Order All-Inclusive Plumbing Services

Determine how many pieces of equipment will need to be connected to either Air, Water, Drain, or Natural Gas.

**Pricing Includes:** Initial (1st) Floor or Overhead service outlet, 100' of 1/4" to 1" (standard) hose (Air, Water, Drain, and Gas), lift (scissor or condor to bring in service from overhead), labor for initial location as determined by floor plan submitted, and needed CFM's.

Air and Water are set up for **two secondary services** within 15' of original service. Floor option only.

All connections from service to equipment will be performed by PACK EXPO Services (PES) Personnel only. All services ordered need to order a connection which includes CFM's, labor to connect, labor to remove and all fittings and misc. material for standard connections using nominal AM. Std. fittings for air, water, drain, and natural gas.

**Please note: We do not supply Metric fittings for connection.**

Inline booths and Peninsula booths will have service brought to center back at curtain line if no floor plan is submitted with order. If size is not submitted with order, we will provide a minimum size of 1/4" nominal.

All island booths requesting service will need to submit a detailed floor plan with order showing where services need to be installed to. Without a floor plan, services could be delayed and additional cost could be incurred.

After initial services are installed, any changes to installation will be on a new labor ticket and materials order.

PES is not responsible for moisture, oil, water, drop or increase in pressure in lines to equipment.

Exhibitors should provide their own filters, dryers, or other equipment as needed.

No compressors are allowed on the show floor other than those supplied by PES.

1/4" Line = 1 - 20 CFM  
 1/2" Line = 21 - 59 CFM  
 3/4" Line = 60 - 110 CFM  
 1" Line = 111 - over CFM

**You must specify line size and CFM used per outlet when placing your order.**

PES is not responsible for discoloration, taste, sediment, or drop in water pressure.

Minimum line size for water, Natural gas and/or drain service is 1/2" nominal.

**Pricing Excludes:** Ramping which is time and material cost, any applicable fees or taxes, any above and beyond the normal requests for hardware, specific brand products, pressure regulator valve installations and/or major equipment/machinery retro fitting and assembly. Any and all work requested to be done on OT or DT Schedules or any floor or booth work scheduled outside of the outlet service scope of work. This will be done at the published hourly labor rates and thus noted on change order or supplemental work tickets which will be signed by the exhibitor(s) as the work is performed and completed.

**Please note that there is a late fee of \$500.00 for any floorplans received after Sept. 24, 2018.**



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**Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.**

## Plumbing and Gas

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

\*Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.

**Pricing Includes:** Initial (1st) Floor or Overhead service outlet, 100' of 1/4" to 1" (standard) hose (Air, Water, Drain, and Gas), lift (scissor or condor to bring in service from overhead), labor for initial location as determined by floor plan submitted, minimum CFM's.

**Pricing Excludes:** Ramping which is time and material cost, any applicable fees or taxes, any above and beyond the normal requests for hardware, specific brand products, pressure regulator valve installations and or major equipment/machinery retro fitting and assembly. Any and all work requested to be done on OT or DT Schedules or any floor or booth work scheduled outside of the outlet service scope of work. This will be done at the published hourly labor rates and thus noted on change order or supplemental work tickets which will be signed by the exhibitor(s) as the work is performed and completed.

**Estimated\* Date and Start Time for Hookup Labor:** \_\_\_\_\_

**\*All Hookup Labor is on a Will Call basis. Please check in at the Exhibitor Service Desk 24-hours prior to verify Hookup time.**

|   |   | Qty | Advanced Rate per Unit | Standard Rate per Unit         | Total |
|---|---|-----|------------------------|--------------------------------|-------|
| <b>1 Floor Compressed Air Service (Only Two Secondary Lines Per Primary Line Allowed)</b> | Primary Air Outlet (90-100 PSI)   | X   | \$ 727.20              | \$1,038.85                     | =     |
|   | Secondary Air Outlets (w/in 15' of Primary Air Out.)  | X   | \$ 363.62              | \$ 519.45                      | =     |
|   | *Primary Outlet Hookup Labor (incl. Tear Out)   | X   | N/A                    | \$ 445.25                      | =     |
|   | *Secondary Outlet Hookup Labor (incl. Tear Out)   | X   | N/A                    | \$ 218.40                      | =     |
|   | Standard connection is a 1/4" AMFLO C-1 quick disconnect.<br><b>NOTE:</b> Our Plumbing Department will not be responsible for moisture or water in air lines. Exhibitors should supply their own filter or other equipment to handle moisture or water. |     |                        |                                |       |
|   |   |     |                        | <b>CFM Scale for Air Lines</b> |       |
|   |   |     |                        | 1/4" = 1 - 20 CFM              |       |
|   |   |     |                        | 1/2" = 21 - 59 CFM             |       |
|   |   |     |                        | 3/4" = 60 - 110 CFM            |       |
|   |   |     |                        | 1" = 111 - over CFM            |       |

|  |  |   |           |            |   |
|--|--|---|-----------|------------|---|
| <b>2 Overhead Compressed Air Service</b> | Overhead Primary Outlet (90-100 PSI)   | X | \$ 827.08 | \$1,181.55 | = |
|  | *Outlet Hookup Labor (incl. Tear Out)  | X | N/A       | \$ 506.35  | = |
|  | Standard connection is a 1/4" AMFLO C-1 quick disconnect. <b>NOTE:</b> Our Plumbing Department will not be responsible for moisture or water in air lines. Exhibitors should supply their own filter or other equipment to handle moisture or water. |   |           |            |   |

**NOTE: No secondary lines can be run from Overhead Service.**

**Please indicate the following for each outlet ordered:**

| Floor / Overhead | Primary / Secondary | CFM's Required | Line Size Required |
|------------------|---------------------|----------------|--------------------|
|                  |                     |                |                    |
|                  |                     |                |                    |

**Cancellation Policy:** For cancellations of all utility services ordered, a 10% fee of the value of utility service ordered will be charged. Cancellations received after installation will be billed at 100%.

### ADDITIONAL INFORMATION

An air and water floor plan must be provided with this order. See form 22e.

- Attached  
 To Follow *(Must be received by Disc. Deadline for Advance Rate)*  
 Standard Location

### CALCULATING YOUR TOTAL

Materials \_\_\_\_\_  
 Connection Fees \_\_\_\_\_  
 (Transfer Subtotals to Form 22d)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Plumbing and Gas continued

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

**Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.**

\*Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.

**Pricing Includes:** Initial (1st) Floor or Overhead service outlet, 100' of 1/4" to 1" (standard) hose (Air, Water, Drain, and Gas), lift (scissor or condor to bring in service from overhead), labor for initial location as determined by floor plan submitted, minimum CFM's.

**Pricing Excludes:** Ramping which is time and material cost, any applicable fees or taxes, any above and beyond the normal requests for hardware, specific brand products, pressure regulator valve installations and or major equipment/machinery retro fitting and assembly. Any and all work requested to be done on OT or DT Schedules or any floor or booth work scheduled outside of the outlet service scope of work. This will be done at the published hourly labor rates and thus noted on change order or supplemental work tickets which will be signed by the exhibitor(s) as the work is performed and completed.

**Estimated\* Date and Start Time for Hookup Labor:** \_\_\_\_\_

**\*All Hookup Labor is on a Will Call basis. Please check in at the Exhibitor Service Desk 24-hours prior to verify Hookup time.**

|                                 |   | Qty | Advanced Rate per Unit | Standard Rate per Unit | Total |
|---------------------------------|---|-----|------------------------|------------------------|-------|
| <b>3</b> Water Service          | Primary Water Outlet  | X   | \$ 727.20              | \$1,038.85             | =     |
|                                 | Secondary Water Outlet (within 15' of Primary Water Outlet)   | X   | \$ 363.62              | \$ 519.45              | =     |
|                                 | *Primary Outlet Hookup Labor (incl. Tear Out)   | X   | N/A                    | \$ 445.25              | =     |
|                                 | *Secondary Outlet Hookup Labor (incl. Tear Out)   | X   | N/A                    | \$ 218.40              | =     |
| <b>4</b> Drain Service          | Drain Outlet  | X   | \$ 727.20              | \$1,038.85             | =     |
|                                 | *Outlet Hookup Labor (incl. Tear Out)   | X   | N/A                    | \$ 445.25              | =     |
| <b>5</b> Fill and Drain Service | 0 - 50 Gallons  | X   | \$ 136.57              | \$ 195.10              | =     |
|                                 | 51 - 200 Gallons  | X   | \$ 535.54              | \$ 765.05              | =     |
|                                 | 201 - 400 Gallons   | X   | \$ 759.50              | \$1,085.00             | =     |
|                                 | Each Additional 100 Gallons (after 400 Gallons)   | X   | \$ 53.24               | \$ 76.05               | =     |
|                                 | Fill and drain pricing does not include labor. There is a minimum of 1 hour labor for fill and 1 hour labor for drains. Additional labor and material charges may be incurred if equipment leaks and/or damages other property. |     |                        |                        |       |

Ramps over utility lines in a booth are provided on a time and material basis. A minimum of 1/2 hour additional labor charge will apply to lay lines under the carpet. A minimum of 1/2 hour labor will apply to remove lines. Please attach floor plan with order to show location of lines.

**Cancellation Policy:** For cancellations of all utility services ordered, a 10% fee of the value of utility service ordered will be charged. Cancellations received after installation will be billed at 100%.

### ADDITIONAL INFORMATION

An air and water floor plan must be provided with this order. See form 22e.

- Attached  
 To Follow *(Must be received by Disc. Deadline for Advance Rate)*  
 Standard Location

### CALCULATING YOUR TOTAL

Materials \_\_\_\_\_  
 Connection Fees \_\_\_\_\_  
 (Transfer Subtotals to Form 22d)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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October 14-17, 2018  
 McCormick Place  
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## Plumbing and Gas continued

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

**Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.**

\*Each outlet ordered requires a hookup labor charge. Please include this item when submitting your order.

**Pricing Includes:** Initial (1st) Floor or Overhead service outlet, 100' of 1/4" to 1" (standard) hose (Air, Water, Drain, and Gas), lift (scissor or condor to bring in service from overhead), labor for initial location as determined by floor plan submitted, minimum CFM's.

**Pricing Excludes:** Ramping which is time and material cost, any applicable fees or taxes, any above and beyond the normal requests for hardware, specific brand products, pressure regulator valve installations and or major equipment/machinery retro fitting and assembly. Any and all work requested to be done on OT or DT Schedules or any floor or booth work scheduled outside of the outlet service scope of work. This will be done at the published hourly labor rates and thus noted on change order or supplemental work tickets which will be signed by the exhibitor(s) as the work is performed and completed.

**Estimated\* Date and Start Time for Hookup Labor:** \_\_\_\_\_

**\*All Hookup Labor is on a Will Call basis. Please check in at the Exhibitor Service Desk 24-hours prior to verify Hookup time.**

|                              |   | Qty | Advanced Rate per Unit | Standard Rate per Unit | Total |
|------------------------------|---|-----|------------------------|------------------------|-------|
| <b>6 Natural Gas Service</b> | Natural Gas line                              | X   | \$ 727.20              | \$1,038.85             | =     |
|                              | *Primary Outlet Hookup Labor (incl. Tear Out) | X   | N/A                    | \$ 445.25              | =     |

|  |  |   |             |             |   |
|--|--|---|-------------|-------------|---|
| <b>7 Gases and Misc. Equipment</b>   | Rental tax of 8.25% applies to equipment and material - Purchase tax of 8.25% applies to Gas Type. |   |             |             |   |
|  | Gas Type _____   | X | Please call | Please call | = |
|  | Equipment/Material _____   | X | Please call | Please call | = |
| Quoted price will include rental price of bottle and delivery/pickup labor. Daily removal labor may apply. |  |   |             |             |   |

|  |  |   |     |           |   |
|--|--|---|-----|-----------|---|
| <b>8 Labor Rates (Discount Rates Do Not Apply to Labor)</b>  | (Tax not applicable.)  |   |     |           |   |
|  | Straight Time: Mon. - Fri., 8:00 am - 4:30 pm                        | X | N/A | \$ 110.10 | = |
|  | Overtime: Mon. - Fri., 4:30 pm - 8:00 am;<br>Sat., 8:00 am - 4:30 pm | X | N/A | \$ 159.25 | = |
|  | Double Time: All other hours on Sat.; All day Sun. and holidays      | X | N/A | \$ 220.15 | = |
| <input type="checkbox"/> <b>Okay to Proceed.</b><br><input type="checkbox"/> <b>Wait for Exhibitor - Onsite Contact Cell #</b> _____ |  |   |     |           |   |

Ramps over utility lines in a booth are provided on a time and material basis. A minimum of 1/2 hour additional labor charge will apply to lay lines under the carpet. A minimum of 1/2 hour labor will apply to remove lines. Please attach floor plan with order to show location of lines.

**Cancellation Policy:** For cancellations of all utility services ordered, a 10% fee of the value of utility service ordered will be charged. Cancellations received after installation will be billed at 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL                               |
|---|--|
| An air and water floor plan must be provided with this order. See form 22e. | Materials Subtotal _____                             |
| Attached _____  | Add 9% Rental Tax on Equipment & Materials _____     |
| To Follow (Must be received by Disc. Deadline for Advance Rate) _____       | Connection Fee Subtotal _____                        |
| Standard Location _____   | Late Floorplan Fee (received after 9/24/18) \$500.00 |
|   | <b>TOTAL</b> _____                                   |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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**On-Site Contact Information**

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Cell Number: \_\_\_\_\_

**Air and Water  
 Floor Plan Template**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

Using the legend below, please complete this form for all utility services you order. A change of location on an installed or partially installed utility service may result in additional costs to you. If you are submitting your own detailed drawing, please be sure to include the following items:

- Add your company name, booth number, your office phone, e-mail and fax numbers, your on-site contact, their cell phone number and their expected arrival date, your equipment delivery date and your carpet (flooring) installation date.
- Submit one floor plan copy for each utility service ordered (e.g. 2 copies if ordering electrical and plumbing services).
- Be sure to check-in at a PACK EXPO Services Desk upon your arrival to notify our staff when you are ready for your services.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

|    |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |
|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|
|    | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |    |
| 20 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 20 |
| 19 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 19 |
| 18 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 18 |
| 17 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 17 |
| 16 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 16 |
| 15 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 15 |
| 14 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 14 |
| 13 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 13 |
| 12 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 12 |
| 11 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 11 |
| 10 |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 10 |
| 9  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 9  |
| 8  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 8  |
| 7  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 7  |
| 6  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 6  |
| 5  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 5  |
| 4  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 4  |
| 3  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 3  |
| 2  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 2  |
| 1  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | 1  |
|    | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |

Adjacent Booth #  
 \_\_\_\_\_

Adjacent Booth #  
 \_\_\_\_\_

↑  
 Feet Back

→ Aisle # \_\_\_\_\_ (Front of Booth)

Feet Over

COMMENTS  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**PLUMBING**

- CAL COMPRESSED AIR LINE (Diameter in inches)
- WL WATER LINE (Diameter in inches)
- DL DRAIN LINE (Diameter in inches)
- NG NATURAL GAS

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA



## Audio Visual/ Computer Information

**Discount Deadline:  
August 27, 2018  
(excludes labor)**

*All Audio Visual and Computer Equipment rentals at McCormick Place are subject to installation and dismantle electrical labor. Rentals of projection equipment may require Projectionist labor. The equipment sub-total is subject to a 9% Chicago rental tax. All appropriate fees will be added to your final invoice.*

### **For All Audio Visual and Computer Rentals:**

#### **Labor Rates:**

\$111.00/Hr. Straight Time (Weekdays, 8:00 am to 4:30 pm)  
 \$163.00/Hr. Overtime (Weekdays after 4:30 pm, Saturday up to 4:30 pm)  
 \$214.00/ Hr. Double Time (Saturday after 4:30 pm and all day on Sunday)

**Electrical Services are not included in the equipment pricing. You must order electrical to power items on the show floor and in any meeting rooms.**

Additional labor may be required for more extensive/complex sets or if wall mounting of AV equipment in the exhibition areas is required.

Orders confirmed and submitted with payment prior to August 27, 2018 will receive the advance rate. **The discount does not apply to labor.**

Show floor Equipment Rentals are based on Show Rates. Single Day rentals are available. Custom Lighting Packages, Video Walls and large Flat Screens are available upon request. Please contact your Customer Account Manager (CAM) for additional information.

If mounting equipment above 5' from the floor, additional labor will be applied. Mountings 6' from the floor or lower, will be performed by Stagehand labor. Mountings 6' above the floor or higher will be performed by Electrical labor. PES is **NOT** responsible for attaching the hardware to the structure. Please insure the hardware is attached to the structure **PRIOR** to your installation.

Cancellations received after September 24, 2018 will be subject to a 50% cancellation fee.

Cancellations received once move-in has begun will be billed at 100%.

For equipment not listed or assistance in placing your order, please contact your Customer Account Manager (CAM).

Audio Visual and Computer equipment deliveries will begin on Friday, October 12, 2018 and will be fulfilled according to time and dates supplied when you place your order. A representative from your company must be in the booth to sign for the delivery of your items. In the event that a representative is not present when your items are scheduled for delivery, additional labor charges may apply for redelivery of the equipment.

### **For A La Carte Audio Visual and Computer Rentals:**

Equipment Rentals are based on Show Rates. There is an additional charge for install and dismantle labor.

Daily rates only include install and dismantle labor. For multiple days, please call for a custom quote.

Audio Visual and Computer Equipment deliveries will begin according to times and dates supplied when you place your order.

Meeting Room AV packages are inclusive of labor as shown on the form.

If you need more than one screen or multiple equipment in the same meeting room on the same day, please call for a quote.

Changes or substitutions to the packages may incur additional labor charges.

Customers renting small a la carte items (iPad, Laptop, Media Player, Keyboard, Mouse, Computer Speakers) have the option of pre-scheduling (before move-in) pick-up at the Exhibitor Services Desk to forgo labor charges. Eligible items are denoted by a © next to description. \*If a customer chooses to pick-up rental items at the service desk, they will be responsible for installation and return of rental equipment to the Exhibitor Services Desk by Wednesday, October 17, 2018 at 4:00 pm.



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**ALL PRICING IS FOR THE LENGTH OF THE SHOW.**

**Audio Visual and Computer Rental Packages**

**Audio Visual/ Computer Rental**

**Discount Deadline: August 27, 2018 (excludes labor)**

No equipment will be left in unattended booths. Delivery of equipment to your booth will begin on Friday, October 12, 2018. Failure to receive equipment at scheduled time will result in an additional delivery charge.

Please select date of delivery:  Friday, Oct. 12  Saturday, Oct. 13  
Please select time of delivery:  8:00 am - 10:00 am  10:00 am - 12:00 Noon  1:00 pm - 3:00 pm  3:00 pm - 5:00 pm  
Does your monitor require audio?  Yes  No

Onsite Contact: \_\_\_\_\_ Cell Phone # \_\_\_\_\_

Please refer to full terms and conditions on Form 23a.

|                               |   | Qty | Advance Rate | Standard Rate | Total |
|-------------------------------|---|-----|--------------|---------------|-------|
| <b>1 Flat Screen Packages</b> | Apple iPad with Floor Stand in Black _____ or White _____   | X   | \$ 420.00    | \$ 600.00 =   |       |
|                               | 24" LCD Flat Screen Package - 1080P, with Single Post Stand   | X   | \$ 518.70    | \$ 741.00 =   |       |
|                               | 24" LCD Flat Screen Package - 1080P, with Single Post Stand and External USB Media Player _____ or DVD Player _____ | X   | \$ 648.37    | \$ 926.25 =   |       |
|                               | 32" LCD Flat Screen Package - 1080P, with Dual Post Stand   | X   | \$ 842.89    | \$1,204.13 =  |       |
|                               | 32" LCD Flat Screen Package - 1080P, with Dual Post Stand and External USB Media Player _____ or DVD Player _____   | X   | \$ 972.56    | \$1,389.38 =  |       |
|                               | 42" LCD Flat Screen Package - 1080P, with Dual Post Stand   | X   | \$ 959.59    | \$1,370.85 =  |       |
|                               | 42" LCD Flat Screen Package - 1080P, with Dual Post Stand and External USB Media Player _____ or DVD Player _____   | X   | \$1,089.27   | \$1,556.10 =  |       |
|                               | 46" LCD Flat Screen Package - 1080P, with Dual Post Stand   | X   | \$1,144.29   | \$1,634.71 =  |       |
|                               | 46" LCD Flat Screen Package - 1080P, with Dual Post Stand and External USB Media Player _____ or DVD Player _____   | X   | \$1,273.97   | \$1,819.96 =  |       |
|                               | 55" LCD Flat Screen Package - 1080P, with Dual Post Stand   | X   | \$1,435.00   | \$2,050.00 =  |       |
|                               | 55" LCD Flat Screen Package - 1080P, with Dual Post Stand and External USB Media Player _____ or DVD Player _____   | X   | \$1,540.00   | \$2,200.00 =  |       |

If required to mount a monitor above 5' from the floor, additional labor will be applied. PES is **NOT** responsible for attaching the hardware to the structure. Please insure the hardware is attached to the structure **PRIOR** to your installation.

**Labor Rates:**

\$111.00/Hr. Straight Time (Weekdays, 8:00 am to 4:30 pm)  
\$163.00/Hr. Overtime (Weekdays after 4:30 pm, Saturday up to 4:30 pm)  
\$214.00/ Hr. Double Time (Saturday after 4:30 pm and all day on Sunday)

**Cancellation Policy:** All cancellations must be submitted in writing. Cancellations received on or after September 24, 2018 are subject to a charge of 50% of the order total. Cancellations received once move-in has begun will be billed at 100%.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or for labor estimates. | Package Equipment Subtotal _____  |
| List all AV equipment/sources you will bring to the show:  | Taxes & Fees Multiplied by 9% _____   |
|  | <b>TOTAL</b> _____  |
|  | <b>Audio Visual and Computer Equipment rental are subject to installation and dismantle electrical labor.</b> |
|  |   |

Exhibiting Company: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
Date: \_\_\_\_\_



5931 West Campus Circle Drive  
 Irving, Texas 75063  
 Phone: (972) 751-9400  
 Fax: (972) 751-9500  
 www.packexpo.com

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**ALL PRICING IS FOR THE LENGTH OF THE SHOW.**

**Audio Visual and Computer Rental Packages**

**Audio Visual/Computer Rental**

**Discount Deadline: August 27, 2018 (excludes labor)**

No equipment will be left in unattended booths. Delivery of equipment to your booth will begin on Friday, October 12, 2018. Failure to receive equipment at scheduled time will result in an additional delivery charge.

Please select date of delivery:  Friday, Oct. 12  Saturday, Oct. 13  
 Please select time of delivery:  8:00 am - 10:00 am  10:00 am - 12:00 Noon  1:00 pm - 3:00 pm  3:00 pm - 5:00 pm  
 Does your monitor require audio?  Yes  No

Onsite Contact: \_\_\_\_\_ Cell Phone # \_\_\_\_\_

Please refer to full terms and conditions on Form 23a.

|                            |  | Qty | Advance Rate | Standard Rate | Total |
|----------------------------|--|-----|--------------|---------------|-------|
| <b>2 Audio Packages</b>    | Anchor AN1000 Powered Speaker with Stand and Wireless Microphone (Handheld _____ or Headset _____)                   | X   | \$ 377.40    | \$ 532.00 =   |       |
|                            | Small High Performance PA System (2 speakers, 1 Mixer/Amp)   | X   | \$ 392.00    | \$ 560.00 =   |       |
|                            | Small High Performance PA System (2 speakers, 1 Mixer/Amp) with DI Box to Play Music                                 | X   | \$ 444.50    | \$ 635.00 =   |       |
|                            | Small High Performance PA System (2 speakers, 1 Mixer/Amp) and Wireless Microphone (Handheld _____ or Headset _____) | X   | \$ 612.50    | \$ 875.00 =   |       |
| <b>3 Computer Packages</b> | Desktop Computer (3.2 GHz or faster) with Monitor, Keyboard and Mouse  | X   | \$ 341.25    | \$ 487.50 =   |       |
|                            | Desktop Computer (3.2 GHz or faster) with Monitor, Keyboard, Mouse and HP Laser Printer (40 PPM)                     | X   | \$ 518.70    | \$ 740.00 =   |       |
|                            | Laptop Computer (Core i5/2.5GHz/4GB/300GBHD/DVD) with Keyboard and Mouse   | X   | \$ 404.95    | \$ 578.50 =   |       |
|                            | Laptop Computer (Core i5/2.5GHz/4GB/300GBHD/DVD) with Keyboard, Mouse and HP Laser Printer (40PPM)                   | X   | \$ 582.40    | \$ 832.00 =   |       |

If required to mount a monitor above 5' from the floor, additional labor will be applied. PES is **NOT** responsible for attaching the hardware to the structure. Please insure the hardware is attached to the structure **PRIOR** to your installation.

**Labor Rates:**

\$111.00/Hr. Straight Time (Weekdays, 8:00 am to 4:30 pm)  
 \$163.00/Hr. Overtime (Weekdays after 4:30 pm, Saturday up to 4:30 pm)  
 \$214.00/ Hr. Double Time (Saturday after 4:30 pm and all day on Sunday)

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| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or for labor estimates. | Audio and Computer Package Equipment Subtotal _____   |
| List all AV equipment/sources you will bring to the show:  | Taxes & Fees Multiplied by 9% _____   |
|  | <b>TOTAL</b> _____  |
|  | <b>Audio Visual and Computer Equipment rental are subject to installation and dismantle electrical labor.</b> |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_





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**Audio Visual and Computer  
A La Carte Rentals**

**Audio Visual/  
Computer Rental**

**Discount Deadline:  
August 27, 2018  
(excludes labor)**

No equipment will be left in unattended booths. Delivery of equipment to your booth will begin on Friday, October 12, 2018. Failure to receive equipment at scheduled time will result in an additional delivery charge.

Please select date of delivery:  Friday, Oct. 12  Saturday, Oct. 13  
Please select time of delivery:  8:00 am - 10:00 am  10:00 am - 12:00 Noon  1:00 pm - 3:00 pm  3:00 pm - 5:00 pm  
Does your monitor require audio?  Yes  No

Onsite Contact: \_\_\_\_\_

Cell Phone # \_\_\_\_\_

Please refer to full terms and conditions on Form 23a.

|                        |  | Qty | Advance Rate | Standard Rate | Total |
|------------------------|--|-----|--------------|---------------|-------|
| 1 Flat Screen Monitors | Apple iPad *©  | X   | \$ 250.25    | \$ 357.50     | =     |
|                        | 24" Flat Screen - 1080P, with Dell Sound Bar<br>Choose one: Table Top _____ or Wall Mounted _____    | X   | \$ 389.02    | \$ 555.75     | =     |
|                        | 32" Flat Screen - 1080P, with Internal Speakers<br>Choose one: Table Top _____ or Wall Mounted _____ | X   | \$ 583.54    | \$ 833.63     | =     |
|                        | 42" Flat Screen - 1080P, with Internal Speakers<br>Choose one: Table Top _____ or Wall Mounted _____ | X   | \$ 765.08    | \$1,092.98    | =     |
|                        | 46" Flat Screen - 1080P, with Internal Speakers<br>Choose one: Table Top _____ or Wall Mounted _____ | X   | \$ 949.78    | \$1,356.84    | =     |
|                        | 55" Flat Screen - 1080P, with Internal Speakers<br>Choose one: Table Top _____ or Wall Mounted _____ | X   | \$1,225.00   | \$1,750.00    | =     |
|                        | 60" Flat Screen - 1080P, with Internal Speakers<br>Choose one: Table Top _____ or Wall Mounted _____ | X   | \$1,911.00   | \$2,730.00    | =     |
|                        | 70" Flat Screen - 1080P, with Internal Speakers<br>Choose one: Table Top _____ or Wall Mounted _____ | X   | \$1,984.03   | \$2,834.33    | =     |

Customers renting small a la carte items (iPad, Laptop, Media Player, Keyboard, Mouse, Computer Speakers) have the option of pre-scheduling (before move-in) pick-up at the Exhibitor Services Desk to forgo labor. Eligible items are denoted by a © next to description. \*If a customer chooses to pick-up rental items at the service desk, they will be responsible for installation and return of rental equipment to the Exhibitor Services Desk by Wednesday, October 17, 2018 at 4:00 pm.

**PICKUP:** \_\_\_\_\_ **Hall Service Center Preferred:** \_\_\_\_\_ **AM or \_\_\_\_\_ PM Date:** \_\_\_\_\_

If required to mount a monitor above 5' from the floor, additional labor will be applied. PES is **NOT** responsible for attaching the hardware to the structure. Please insure the hardware is attached to the structure **PRIOR** to your installation.

**Labor Rates:**

\$111.00/Hr. Straight Time (Weekdays, 8:00 am to 4:30 pm)  
\$163.00/Hr. Overtime (Weekdays after 4:30 pm, Saturday up to 4:30 pm)  
\$214.00/ Hr. Double Time (Saturday after 4:30 pm and all day on Sunday)

**Cancellation Policy:** All cancellations must be submitted in writing. Cancellations received on or after September 24, 2018 are subject to a charge of 50% of the order total. Cancellations received once move-in has begun will be billed at 100%.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or for labor estimates. | Flat Screen Monitors Subtotal _____   |
| List all AV equipment/sources you will bring to the show:  | Taxes & Fees Multiplied by 9% _____   |
| _____  | <b>TOTAL</b> _____  |
| _____  | <b>Audio Visual and Computer Equipment rental are subject to installation and dismantle electrical labor.</b> |
| _____  |   |

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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**Audio Visual and Computer A La Carte Rentals**

**Audio Visual/ Computer Rental**

**Discount Deadline: August 27, 2018 (excludes labor)**

No equipment will be left in unattended booths. Delivery of equipment to your booth will begin on Friday, October 12, 2018. Failure to receive equipment at scheduled time will result in an additional delivery charge.

Please select date of delivery:  Friday, Oct. 12  Saturday, Oct. 13  
 Please select time of delivery:  8:00 am - 10:00 am  10:00 am - 12:00 Noon  1:00 pm - 3:00 pm  3:00 pm - 5:00 pm  
 Does your monitor require audio?  Yes  No

Onsite Contact: \_\_\_\_\_ Cell Phone # \_\_\_\_\_

Please refer to full terms and conditions on Form 23a.

|                                  |  | Qty | Advance Rate | Standard Rate | Total |
|----------------------------------|--|-----|--------------|---------------|-------|
| <b>2 Flat Screen Accessories</b> | Mounting Bracket (For Exhibitor Owned Flat Screens 32" - 80")  | X   | \$ 157.50    | \$ 225.00     | =     |
|                                  | iPad Floor Stand in Black _____ or White _____   | X   | \$ 227.50    | \$ 325.00     | =     |
|                                  | Single Post Stand - (Compatible with 24" Flat Screen, Mounting Bracket required for Exhibitor Owned Flat Screen)     | X   | \$ 227.50    | \$ 325.00     | =     |
|                                  | Dual Post Stand - (Compatible with 32" - 80" Flat Screen, Mounting Bracket required for Exhibitor Owned Flat Screen) | X   | \$ 295.75    | \$ 422.50     | =     |
| <b>3 Video Players</b>           | USB Media Player *©  | X   | \$ 228.20    | \$ 326.00     | =     |
|                                  | Choose: Blue-Ray _____ or DVD Player _____   | X   | \$ 227.50    | \$ 325.00     | =     |

Customers renting small a la carte items (iPad, Laptop, Media Player, Keyboard, Mouse, Computer Speakers) have the option of pre-scheduling (before move-in) pick-up at the Exhibitor Services Desk to forgo labor. Eligible items are denoted by a © next to description. \*If a customer chooses to pick-up rental items at the service desk, they will be responsible for installation and return of rental equipment to the Exhibitor Services Desk by Wednesday, October 17, 2018 at 4:00 pm.

PICKUP: \_\_\_\_\_ Hall Service Center Preferred: \_\_\_\_\_ AM or \_\_\_\_\_ PM Date: \_\_\_\_\_

If required to mount a monitor above 5' from the floor, additional labor will be applied. PES is **NOT** responsible for attaching the hardware to the structure. Please insure the hardware is attached to the structure **PRIOR** to your installation.

**Labor Rates:**

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| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or for labor estimates. | Flat Screen Accessories and Video Players Subtotal _____  |
| List all AV equipment/sources you will bring to the show:  | Taxes & Fees Multiplied by 9% _____   |
| _____  | <b>TOTAL</b> _____  |
| _____  | <b>Audio Visual and Computer Equipment rental are subject to installation and dismantle electric labor.</b> |
| _____  |   |

Exhibiting Company: \_\_\_\_\_  
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Booth Number: \_\_\_\_\_  
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**Audio Visual and Computer  
 A La Carte Rentals**

**Audio Visual/  
 Computer Rental**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

No equipment will be left in unattended booths. Delivery of equipment to your booth will begin on Friday, October 12, 2018. Failure to receive equipment at scheduled time will result in an additional delivery charge.

Please select date of delivery:  Friday, Oct. 12  Saturday, Oct. 13  
 Please select time of delivery:  8:00 am - 10:00 am  10:00 am - 12:00 Noon  1:00 pm - 3:00 pm  3:00 pm - 5:00 pm  
 Does your monitor require audio?  Yes  No

Onsite Contact: \_\_\_\_\_ Cell Phone # \_\_\_\_\_

Please refer to full terms and conditions on Form 23a.

|                          |   | Qty | Advance Rate | Standard Rate | Total |
|--------------------------|---|-----|--------------|---------------|-------|
| <b>4 Audio Equipment</b> | Anchor AN1000 Powered Speaker with Stand                      | X   | \$ 143.50    | \$ 205.00 =   |       |
|                          | Sound Bar - 2.1 Full Range, with Built-in Subwoofer           | X   | \$ 159.25    | \$ 227.50 =   |       |
|                          | Wireless Microphone - Handheld _____ or Headset _____         | X   | \$ 354.90    | \$ 507.00 =   |       |
| <b>5 Computer</b>        | Laptop Computer (Core i5/2.5GHz/4GB/300GBHD/DVD) *©           | X   | \$ 386.40    | \$ 552.00 =   |       |
|                          | Apple 21.5" iMac (Intel Core 2 Duo/3.06GHz)                   | X   | \$ 364.00    | \$ 520.00 =   |       |
|                          | Apple 15" MacBook Pro (2.3 GHz Quad Core with Thunderbolt) *© | X   | \$ 535.50    | \$ 765.00 =   |       |
|                          | HP Laser Printer 40PPM  | X   | \$ 177.45    | \$ 253.50 =   |       |
|                          | Keyboard and Mouse Set *©                                     | X   | \$ 45.50     | \$ 65.00 =    |       |
|                          | Computer Speakers *©  | X   | \$ 27.30     | \$ 39.00 =    |       |

Customers renting small a la carte items (iPad, Laptop, Media Player, Keyboard, Mouse, Computer Speakers) have the option of pre-scheduling (before move-in) pick-up at the Exhibitor Services Desk to forgo labor. Eligible items are denoted by a © next to description. \*If a customer chooses to pick-up rental items at the service desk, they will be responsible for installation and return of rental equipment to the Exhibitor Services Desk by Wednesday, October 17, 2018 at 4:00 pm.

PICKUP: \_\_\_\_\_ Hall Service Center Preferred: \_\_\_\_\_ AM or \_\_\_\_\_ PM Date: \_\_\_\_\_

If required to mount a monitor above 5' from the floor, additional labor will be applied. PES is NOT responsible for attaching the hardware to the structure. Please insure the hardware is attached to the structure PRIOR to your installation.

**Labor Rates:**

\$111.00/Hr. Straight Time (Weekdays, 8:00 am to 4:30 pm)  
 \$163.00/Hr. Overtime (Weekdays after 4:30 pm, Saturday up to 4:30 pm)  
 \$214.00/ Hr. Double Time (Saturday after 4:30 pm and all day on Sunday)

**Cancellation Policy:** All cancellations must be submitted in writing. Cancellations received on or after September 24, 2018 are subject to a charge of 50% of the order total. Cancellations received once move-in has begun will be billed at 100%.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or for labor estimates. | Audio Equipment and Computer Subtotal _____   |
| List all AV equipment/sources you will bring to the show:  | Taxes & Fees Multiplied by 9% _____   |
|  | <b>TOTAL</b> _____  |
|  | <b>Audio Visual and Computer Equipment rental are subject to installation and dismantle electrical labor.</b> |
|  |   |

Exhibiting Company: \_\_\_\_\_  
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 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
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October 14-17, 2018  
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## Meeting Room Audio Visual/ Computer Information

**Discount Deadline:  
August 27, 2018  
(excludes labor)**

The information included in this section specifically applies to needs within McCormick Place meeting rooms and Audio Visual needs within these rooms.

### **General Information:**

To inquire about availability of space and to reserve a room you must contact Kelly Faist with PMMI. You can email Kelly at [kelly@pmmi.org](mailto:kelly@pmmi.org) to get further information and pricing for your basic room set needs.

For other services such as Custom Furniture, Cleaning, Modular Meeting Spaces or Accessories and Floral, please order these services through PES. Please remember that these items should be ordered through your meeting room account and not under your exhibit hall booth account. Your meeting room account will be established once you receive a confirmation from PMMI. Once this reservation is in place you can work with your Customer Account Manager to handle many of your service needs.

Any electrical needed for your meeting rooms is a required item and must be ordered through McCormick Place. Email [kelly@pmmi.org](mailto:kelly@pmmi.org) if you need a copy of the form.

Cleaning Services may be needed depending on the PES supplied items ordered for your rooms (Custom Furniture or Modular Rental Items). If you have questions or need help placing your orders, please contact your Customer Account Manager.

### **Meeting Room Audio Visual Rentals:**

To order Audio Visual equipment for your meeting rooms, complete the forms on the following pages and return to your Customer Account Manager (CAM).

All Audio Visual and Computer Equipment rentals at McCormick Place are subject to installation and dismantle Electrical Labor. Rental of projection equipment requires Projectionist labor. The equipment sub-total is subject to a 9% Chicago rental tax. All appropriate fees will be added to your final invoice.

Electrical services for meeting rooms are not included in the equipment pricing and must be ordered through McCormick Place. Email [kelly@pmmi.org](mailto:kelly@pmmi.org) if you need a copy of the form.

Equipment Rentals are based on Daily Rates. There is an additional charge for install and dismantle Electrical Labor. This charge is separate and can be ordered through McCormick Place.

Please see the next pages for daily rental and labor rates which include install and dismantle Projectionist labor. **If you need more than one screen or multiple pieces of equipment in the same meeting room on the same day, or for multiple days, please call for a custom quote.**

Cancellations received after September 24<sup>th</sup>, will be subject to a 50% cancellation fee. Cancellations received once move-in has begun will be billed at 100%.

For equipment not listed or assistance in placing your order, contact your Customer Account Manager (CAM).

Audio Visual and Computer Equipment deliveries will begin according to time and dates supplied when you place your order.

A la carte AV orders will be charged a one-time charge for installation/dismantle labor. Electrical needs to be ordered through McCormick Place.

30% discount only applies to AV equipment. The 30% discount does not apply to labor.

Meeting Room AV Packages are inclusive of projectionist labor for install and dismantle. If you require a dedicated Operator for the duration of your meeting, please call for a custom quote. See order forms for pricing.

Changes or substitutions to the packages may incur additional labor charges.



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**On-Site Contact Information**

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Cell Number: \_\_\_\_\_

**Meeting Room Packages  
 Audio Visual Rental**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

**Required Information for Delivery / Pickup**

What is your Meeting Room # \_\_\_\_\_ Hall \_\_\_\_\_  
 What day is your meeting? \_\_\_\_\_  
 What time does your meeting start? \_\_\_\_\_ End? \_\_\_\_\_  
 When would you like delivery? \_\_\_\_\_ Pick up? \_\_\_\_\_

**Please refer to full terms and conditions on Audio Visual / Computer Information.**

|  |  | Qty     | Advanced Rate | Standard Rate | Labor Charge | Total   |
|--|--|---------|---------------|---------------|--------------|---------|
| <b>1 Meeting Room Packages (Including Labor)</b> | <b>Small Meeting Room Packages</b>   |         |               |               |              |         |
|  | 96" Tripod Screen with Skirt, LDC XGA Computer Projector (2,000 Lumens), and Projection Stand with Skirt   | _____ X | \$ 553.70     | \$ 791.00     | + \$555.00   | = _____ |
|  | 96" Tripod Screen with Skirt, LCD XGA Computer Projector (2,000 Lumens), Projection Stand with Skirt, Laptop Computer (Core i5/2.5GHz/4GB/300GBHD/DVD) and Wireless Presentation Mouse | X       | \$ 731.50     | \$1,045.00    | + \$555.00   | = _____ |
|  | <b>Medium Meeting Room Packages</b>  |         |               |               |              |         |
|  | 7.5'x10' Fast Fold Screen, LCD XGA Computer Projector (4,000 Lumens), and Projection Stand with Skirt  | _____ X | \$ 712.60     | \$1,018.00    | + \$611.00   | = _____ |
|  | 7.5'x10' Fast Fold Screen, LCD XGA Computer Projector (4,000 Lumens), Projector Stand with Skirt, Laptop Computer (Core i5/2.5GHz/4GB/300GBHD/DVD) and Wireless Presentation Mouse     | X       | \$ 890.40     | \$1,272.00    | + \$611.00   | = _____ |
|  | <b>Large Meeting Room Packages</b>   |         |               |               |              |         |
|  | 10.5'x14' Fast Fold Screen, LCD XGA Computer Projector (6,000 Lumens), and Projection Stand with Skirt   | _____ X | \$1,026.90    | \$1,467.00    | + \$666.00   | = _____ |
|  | 10.5'x14' Fast Fold Screen, LCD XGA Computer Projector (6,000 Lumens), Projection Stand with Skirt, Laptop Computer (core i5/2.5GHz/4GB/300GBHD/DVD) and Wireless Presentation Mouse   | _____ X | \$1,183.00    | \$1,690.00    | + \$666.00   | = _____ |

**Electrical services for meeting rooms are not included in the equipment pricing and must be ordered through McCormick Place. Email [kelly@pmmi.org](mailto:kelly@pmmi.org) if you need a copy of the form.**

**Cancellation Policy:** All cancellations must be submitted in writing. Cancellations received on or after September 24, 2018 are subject to a charge of 50% of the order total. Cancellations received once move-in has begun will be billed 100%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL   |
|---|--|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Meeting Room Packages Subtotal _____   |
| Please list all AV equipment/sources you will be bringing to the show:  | Taxes & Fees Multiplied by 9% _____  |
|   | Daily Labor Total _____  |
|   | <b>TOTAL</b> _____   |
|   | <b>Audio Visual and Computer Equipment rental for meeting rooms will be charged the labor total shown.</b> |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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**On-Site Contact Information**

Name: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Cell Number: \_\_\_\_\_

**Meeting Room A La Carte  
 Audio Visual Rental**

**Discount Deadline:  
 August 27, 2018  
 (excludes labor)**

**Required Information for Delivery / Pickup**

What is your Meeting Room # \_\_\_\_\_ Hall \_\_\_\_\_  
 What day is your meeting? \_\_\_\_\_  
 What time does your meeting start? \_\_\_\_\_ End? \_\_\_\_\_  
 When would you like delivery? \_\_\_\_\_ Pick up? \_\_\_\_\_

**Please refer to full terms and conditions on Audio Visual / Computer Information.**

|  |   | Qty | Advance Rate | Standard Rate | Labor Charge | Total |
|--|---|-----|--------------|---------------|--------------|-------|
| <b>2 Meeting Room A La Carte Equipment (Including Labor)</b> | 70" Tripod Screen                         | X   | \$ 112.00    | \$ 160.00     | + \$ 75.00   | =     |
|  | 80" Tripod Screen                         | X   | \$ 115.50    | \$ 165.00     | + \$ 75.00   | =     |
|  | 96" Tripod Screen                         | X   | \$ 122.50    | \$ 175.00     | + \$ 75.00   | =     |
|  | LCD XGA Computer Projector (4,000 Lumens) | X   | \$ 512.75    | \$ 732.50     | + \$ 75.00   | =     |
|  | Projection Stand with Skirt               | X   | \$ 52.50     | \$ 75.00      | + \$ 75.00   | =     |
|  | Flip Chart with Pad and Markers           | X   | \$ 52.50     | \$ 75.00      | + \$ 75.00   | =     |
|  | Wireless Presentation Mouse               | X   | \$ 38.50     | \$ 55.00      | + \$ 75.00   | =     |

**Electrical services for meeting rooms are not included in the equipment pricing and must be ordered through McCormick Place. Email [kelly@pmmi.org](mailto:kelly@pmmi.org) if you need a copy of the form.**

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| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL   |
|---|--|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | A La Carte Equipment Subtotal _____  |
| Please list all AV equipment/sources you will be bringing to the show:  | Taxes & Fees Multiplied by 9% _____  |
|   | Daily Labor Total _____  |
|   | <b>TOTAL</b> _____   |
|   | <b>Audio Visual and Computer Equipment rental for meeting rooms will be charged the labor total shown.</b> |

Exhibiting Company: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_  
 Date: \_\_\_\_\_



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## Floral

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

The pleasing accent of floral displays softens and enhances your exhibit space, creating a professional and comfortable environment for you and your customers to conduct business. **Special floral options are available on request.** All materials and plants available on a rental basis only, except for cut flower arrangements. Items missing from booth upon dismantling are the responsibility of the exhibitor and an additional charge will be applied. Orders placed on the show floor are subject to availability.

- Foliage plants and architectural containers are on a rental basis.
- Price includes **plant installation, architectural containers, servicing throughout show, and dismantling at end of show.**

|                                    | Description  | Qty      | Advance Price | Standard Price | Total   |  |
|------------------------------------|--|----------|---------------|----------------|---------|--|
| <b>1</b> Green and Blooming Plants | Containers: (Please check your choice) _____ White _____ Black                 |          |               |                |         |  |
|                                    | 2' Plants  | _____ X  | \$ 40.42      | \$ 57.75       | = _____ |  |
|                                    | 3' Plants  | _____ X  | \$ 44.10      | \$ 63.00       | = _____ |  |
|                                    | 4' Plants  | _____ X  | \$ 55.12      | \$ 78.75       | = _____ |  |
|                                    | 5' Plants  | _____ X  | \$ 66.15      | \$ 94.50       | = _____ |  |
|                                    | 6'-7' Plants   | _____ X  | \$ 80.85      | \$115.50       | = _____ |  |
|                                    | 8'-9' Plants   | _____ X  | \$120.54      | \$172.20       | = _____ |  |
|                                    | Taller plant material is available. Please call your Customer Account Manager. |          |               |                |         |  |
|                                    | Potted Mums  | _____ X  | \$ 28.00      | \$ 40.00       | = _____ |  |
|                                    | _____ Yellow _____ White _____ Lavender  |          |               |                |         |  |
|                                    | Potted Azaleas   | _____ X  | \$ 36.75      | \$ 52.50       | = _____ |  |
|                                    | _____ Red _____ Pink _____ White   |          |               |                |         |  |
|                                    | Potted Ferns, Small  | _____ X  | \$ 32.34      | \$ 46.20       | = _____ |  |
| Potted Ferns, Large                | _____ X  | \$ 35.28 | \$ 50.40      | = _____        |         |  |
| Hanging Plants                     | _____ X  | \$ 35.28 | \$ 50.40      | = _____        |         |  |
| Bromeliads                         | _____ X  | \$ 36.75 | \$ 52.50      | = _____        |         |  |

|                        |                                     |         |          |          |         |
|------------------------|-------------------------------------|---------|----------|----------|---------|
| <b>2</b> Lead Tracking | Bubble Bowl                         | _____ X | \$ 30.80 | \$ 44.00 | = _____ |
|                        | (Great for business card drawings.) |         |          |          |         |

|   |   |             |           |          |         |
|---|---|-------------|-----------|----------|---------|
| <b>3</b> Professional Floral Services     | <b>Floral Arrangements</b> (Please check one) _____ Tropical _____ Seasonal   |             |           |          |         |
|   | Height _____ Width _____ Colors _____   |             |           |          |         |
|   | Small Arrangement (12" x 12")   | _____ X     | \$ 88.20  | \$126.00 | = _____ |
|   | Medium Arrangement (18" x 14")  | _____ X     | \$104.30  | \$149.00 | = _____ |
|   | Large Arrangement (24" x 18")   | _____ X     | \$124.60  | \$178.00 | = _____ |
|   | Single Stem Phalaenopsis Orchid Plant (Fuchsia or White) <b>Long Lasting!</b> | _____ X     | \$ 87.50  | \$125.00 | = _____ |
|   | Double Stem Phalaenopsis Orchid Plant (Fuchsia or White) <b>Long Lasting!</b> | _____ X     | \$154.00  | \$220.00 | = _____ |
| Custom Arrangement (Please ask for quote) | _____ X   | Please call | for quote | = _____  |         |

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor scheduled move-in will be billed at 50%. Cancellations received on site will be billed 100%.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|-------------------------|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs, or special requests. | Subtotal _____          |
|  | Add 9% Rental Tax _____ |
|  | <b>TOTAL</b> _____      |

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_



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# Hostess/Booth Talent Terms and Conditions

## 1 Registration/ Badges for Associates

The Exhibitor is responsible for registering each associate for a badge that will gain them access to the show floor and also must absorb any/all costs associated with badge registration. The Exhibitor is also responsible for meeting the associate on opening day to give them the badge. If the Exhibitor prefers, the associate can pick up the badge provided by the Exhibitor at Exhibitors Registration and meet the Exhibitor at the booth.

## 2 Cancellation by Exhibitor

Cancellations received after a contract has been signed, will be charged at 50% of the Total Bill. Cancellations received 14 days or less before the show will be charged at 100% of the Total Bill. (a) Exhibitor acknowledges and agrees to the CANCELLATION CHARGES set forth in the contract. If Exhibitor, or Agent on behalf of Exhibitor, cancels prior to the event, the Exhibitor will be subject to this Agreement. Upon such cancellation, Exhibitor/Agent excuse Event Pros, LLC and Talent from further performance under the terms of this Agreement. (b) The Exhibitor acknowledges and agrees that the Exhibitor or its Agent may only terminate or cancel Talent after commencement of the event subject to the Agreement, upon showing a good cause. "Good cause" is defined as a willful breach of duty by the Talent in the course of his or her performance, or in the case of the Talent's habitual; neglect of duty or continued incapacity to perform that duty. In the event of good cause as defined above, prior to terminating cancelling the Talent, the Exhibitor must provide Event Pros with a reasonable opportunity to cure the inadequate performance of the Talent by allowing Event Pros to notify the Talent of the alleged breach of duty and/or replacing the Talent with an alternate in order to rectify any performance inadequacies. In the event Exhibitor terminates or cancels Talent without providing Event Pros with the aforementioned opportunity to cure, the Exhibitor agrees to pay the entire fee due and owing as if the Exhibitor and Talent fully performed under the Agreement.

## 3 Indemnifica- tion

The Exhibitor shall indemnify, defend and hold harmless Event Pros, LLC from and against any and all obligations, debts, liabilities, claims, demands, losses, damages, lawsuits, and expenses of any third party in any way arising out of the services to be provided; however, such indemnifications shall not apply to acts of omissions of Event Pros, LLC which constitute willful misconduct or gross negligence.

## 4 No Solicitation by Exhibitor

The Exhibitor shall not solicit for employment or employ, nor refer to a third party for employment or employ, whether as employee or independent contractor, any person who is or has been provided to the Exhibitor through the services of Event Pros, LLC for a period of (2) years after the completion of any event for which Event Pros, LLC served as the booking agent.

## 5 Services to be Performed

Personnel retained by the Exhibitor will perform the specific duties described in the work order confirmation and will not be subjected to any undue emotional, physical, or sexual harassment from the Exhibitor and/or the Exhibitors' guests. Any such harassment will necessitate the withdrawal of personnel. The Exhibitor shall remain fully liable for payment of the total fee should such a withdrawal occur.

## 6 Meal Breaks and Rest Periods

The retained personnel shall be entitled to take lunch and breaks as outlined in the Work Order.

## 7 Overtime

The retained personnel will be eligible for overtime pay for hours in excess of 9 hours per day.

## 8 Subsequent Contracts

All future Work Orders will be performed under the same terms and conditions stated herein unless amended by written agreement.





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# Hostess/ Booth Talent

To receive a quote for booth talent, please complete the following information.

| 1 | Staff |  | Number<br>Required |
|---|-------|--|--------------------|
|   |       | Please specify the number of staff required from each category:  |                    |
|   |       | Exhibit Hostess/Host   | _____              |
|   |       | Narrator/Spokesperson  | _____              |
|   |       | Demonstrator/Sales Assistant   | _____              |
|   |       | Crowd Gatherer   | _____              |
|   |       | Hospitality Suite Hostess/Host   | _____              |
|   |       | Interpreter  | _____              |
|   |       | Other  | _____              |
|   |       | Type of Apparel: <input type="checkbox"/> Business <input type="checkbox"/> Cocktail <input type="checkbox"/> Other: _____ |                    |
|   |       | Special Talent/Qualification: _____  |                    |
|   |       | _____  |                    |
|   |       | Onsite Contact: _____  |                    |
|   |       | Cell Phone #: _____  |                    |

Dates Service is Required:

\_\_\_\_\_ From: \_\_\_\_\_ am to \_\_\_\_\_ pm  
 \_\_\_\_\_ From: \_\_\_\_\_ am to \_\_\_\_\_ pm  
 \_\_\_\_\_ From: \_\_\_\_\_ am to \_\_\_\_\_ pm

Additional Information: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

### Additional Charges

All orders placed within 10 days from first day of event are subject to a late order premium of \$100.00 per associate.  
 Additional Charges may also apply when requesting a specific associate, executive level of experience, and/or special requirements such as specified wardrobe, appearance (ethnicity, height), additional languages, and detailed training.

**Cancellation Policy:** Cancellations received after a contract has been signed will be charged 50% of the Total Bill.  
 Cancellations received 14 days or less before show will be charged at 100% of the Total Bill.

| ADDITIONAL INFORMATION   | CALCULATING YOUR TOTAL  |
|--|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs, or special requests. | <b>PAYMENT IN FULL IS DUE WHEN CONTRACT IS SIGNED BY EXHIBITOR.</b> |

Exhibiting Company: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Authorizer's Signature: \_\_\_\_\_



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## Hostess/ Booth Talent

### 1 Event Staffing Services

The foundation of our business is based upon our highly-trained and experienced event staffing professionals, who have earned us our winning reputation within the trade show industry.

**PROMOTIONAL ASSISTANTS** coordinate the trade show booth, hospitality suite, or a special event. These friendly and gracious professionals are at your service to greet customers, serve food/beverages and be available to assist your staff in any way possible.

**BOOTH ASSOCIATES** act as your booth ambassadors and quickly improve your results. Each associate is well versed in a wide range of booth activities such as running the front desk, distributing literature, greeting and directing visitors to appropriate areas and qualifying leads.

**CROWD GATHERERS** increase your booth traffic and gain exposure. The enthusiastic crowd gatherers will attract audiences for presentations or demonstrations, generate leads, collect/process lead forms, distribute and secure all theater promotional items.

**CROWD GATHERERS/EMCEES** are seasoned Associates who get on the microphone before each presentation to draw in the largest crowd possible as well as giving a brief description of the upcoming presentation in an informative and entertaining manner. They will continue to gather a crowd off microphone and on the show floor once the presentation has begun.

**LEAD EXECUTIVE ASSOCIATES** maintain all booth activities and is your "right hand" person. Familiar with all aspects of the trade show industry, the lead executive associate has a proven industry track record with the capacity to maximize booth effectiveness.

**BOOTH SUPERVISORS** manage every area of the booth as well as assisting in any booth needs. They can oversee the booth with no supervision and offer suggestions on how to get the optimum flow of traffic throughout the entire display. They have over 5 years of experience in the trade show and management areas.

**PRODUCT DEMONSTRATORS** connect and communicate with your target audience, explaining the nuances and subtleties of your concept with ease and comfort. Fully versed in your company, products, and services, they will convey the desired corporate message to your potential clients.

**INTERPRETERS** are versed in the language of your choice and familiar with international business practices. Our cordial and engaging bi-lingual and multi-lingual interpreters bridge the language gap with international clients, making them feel right at home.

**PRESENTERS/ACTORS** deliver your product message professionally and effectively. These highly-adept and confident public speakers will add clarity, style and sizzle to your presentation or video shoot. Audition videos demonstrating presenter/actor skills are available upon request.

**SPECIALTY TALENT** - We are a full service agency committed to meeting your needs. Therefore, we have access to providing you with Comedians, Celebrities, Musicians, Motivational Speakers, Performance Artists and more!



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## Photography Services

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|   |  | Qty         | Advance Price | Standard Price | Total |
|---|--|-------------|---------------|----------------|-------|
| <b>1 Exhibit Photography Packages</b>   | <i>Includes color corrected, high resolution images with unlimited usage rights shipped via ground service within 7 business days from the end of the show unless otherwise stated below. E-Delivery of images and video reel will be uploaded to secure site for 10 days within 5 business days from the end of the show. For expedited delivery on any services, please contact your Customer Account Manager.</i> |             |               |                |       |
|   | Pro Pack A   |             | X \$1,258.55  | \$1,798.43     | =     |
|   | <i>Includes 6 views of the exhibit delivered via E-Delivery.</i>   |             |               |                |       |
|   | Up to 5 Additional Pro Pack Views  |             | X \$ 83.35    | \$ 119.07      | =     |
|   | Pro Pack B   |             | X \$2,488.90  | \$3,555.57     | =     |
| <b>2 Single Exhibit Views</b>   | <i>Includes 15 views of the exhibit delivered via E-Delivery.</i>  |             |               |                |       |
|   | Up to 10 Additional Pro Pack Views   |             | X \$ 83.35    | \$ 119.07      | =     |
|   | <i>E-Delivery of images will be uploaded to a secure site for 10 days after which the link will expire. A minimum cost of \$83.35 will be charged for re-uploading.</i>  |             |               |                |       |
| <b>3 Exhibit Photography With Video Packages</b>  | Each View with 1-8x10 print  |             | X \$ 166.65   | \$ 238.07      | =     |
|   | Each View with CD  |             | X \$ 194.45   | \$ 277.79      | =     |
|   | Each View with E-Delivery  |             | X \$ 216.65   | \$ 309.50      | =     |
|   | <i>Pro Pack A w/ Videography Services</i>  |             |               |                |       |
|   | Additional Time (per 30-minute interval)   |             | X \$ 333.35   | \$ 476.22      | =     |
|   | <i>Includes 6 views of the exhibit and 5-10 minutes of video footage of booth delivered via E-Delivery. Video is without sound and unscheduled. Video booked in 30-minute intervals.</i>   |             |               |                |       |
|   | <i>Pro Pack B w/ Videography Services</i>  |             |               |                |       |
|   | Additional Time (per 30-minute interval)   |             | X \$ 333.35   | \$ 476.22      | =     |
|   | <i>Includes 15 views of the exhibit and 5-10 minutes of video footage of booth delivered via E-Delivery. Video is without sound and unscheduled. Video booked in 30-minute intervals.</i>  |             |               |                |       |
|   | <i>Videography Service of Booth (with 4 view min.)</i>   |             |               |                |       |
|   | Additional Time (per 30-minute interval)   |             | X \$ 333.35   | \$ 476.22      | =     |
|   | <i>10 minutes of video footage of booth, without sound, captured during photography session. Booked in 30-minute intervals.</i>  |             |               |                |       |
|   | <i>Videography Service of Booth (No min. photo order)</i>  |             |               |                |       |
|   | Additional Time (per 30-minute interval)   |             | X \$ 333.35   | \$ 476.22      | =     |
|   | <i>5-10 minutes of video footage of booth, without sound, unscheduled before or during show hours. Please notate on Order Form 26c with or without people. Booked in 30-minute intervals.</i>  |             |               |                |       |
| <i>Video Footage Edit</i>   |  |             |               |                |       |
| Additional Time (per 30-minute interval)  |  | X \$ 428.90 | \$ 612.71     | =              |       |
| <i>Includes either three-6 to 10 second clips for social media or one-30 to 45 second edited video from the above services with stock music and limited graphic. Delivered electronically within 10 business days from the final day of show.</i> |  |             |               |                |       |
| <i>On-site Delivery of Exhibit Photography</i>  |  |             |               |                |       |
| Additional Time (per 30-minute interval)  |  | X \$ 85.55  | \$ 122.21     | =              |       |
| <i>All unmanipulated digital images surrendered on-site on USB drive within 24 hours after image capture.</i>   |  |             |               |                |       |
| <i>Additional 8x10 Prints or CD of View</i>   |  |             |               |                |       |
|   |  | X \$ 27.80  | \$ 39.71      | =              |       |

**Cancellation Policy:** Cancellations received less than 1-week prior to the first day of exhibitor move-in will be billed at 50%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 27c)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Photography Services

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|                                      |   | Qty | Advance Price | Standard Price | Total |
|--------------------------------------|---|-----|---------------|----------------|-------|
| <b>4 Event Photography Services</b>  | All event photography services are to be used for timed special events only and must be booked in consecutive hourly increments to obtain discounted pricing. Offsite and after 5pm two-hour minimum. <i>Does not include Exhibit or Product Photography.</i> |     |               |                |       |
|                                      | Event Photography (First Hour)  | X   | \$ 427.80     | \$ 611.15      | =     |
|                                      | Second Hour   | X   | \$ 372.20     | \$ 531.72      | =     |
|                                      | Any Additional Hours  | X   | \$ 316.25     | \$ 451.79      | =     |
|                                      | <i>E-Delivery of color corrected, high-resolution images with unlimited usage rights within 7 business days from the end of the show.</i>   |     |               |                |       |
|                                      | Description of Event: _____   |     |               |                |       |
|                                      | Location: _____   |     |               |                |       |
|                                      | Date: _____ Time: _____   |     |               |                |       |
| <b>5 Dynamic Exhibit Photography</b> | <b><i>Ideal for Exhibit Builders and Product shots.</i></b>   |     |               |                |       |
|                                      | Complete Studio Look with Post-Production and E-Delivery per view   |     | X \$ 572.20   | \$ 817.43      | =     |
|                                      | <i>Imaging technicians will remove background, distracting objects or wall graphics, in addition to color correction.</i>   |     |               |                |       |

**Photo Booth and Professional Head Shot Lounge** - Packages start at \$1,335.35. Please contact your Customer Account Manager for further information.

**Cancellation Policy:** Cancellations received less than 1-week prior to the first day of exhibitor move-in will be billed at 50%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

Subtotal \_\_\_\_\_

(Transfer Subtotal to Form 27c)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

**27b**



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## Photography Contact Information

**Discount Deadline:**  
**August 27, 2018**  
**(excludes labor)**

|                        |   |
|------------------------|---|
| Booth Name: _____      | On-site Instructions: _____                             |
| Booth Number: _____    | _____   |
| On-site Contact: _____ | _____   |
| Cell #: _____          | _____   |
| Email: _____           | <b>Exhibit Photography/Video Reel Instructions</b>      |
|                        | Monitors _____ ON _____ OFF                             |
|                        | Lights _____ ON _____ OFF                               |
|                        | With People _____ Without People _____ Staff Shot _____ |

Ship to Company: \_\_\_\_\_

Shipping Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Ship to Attention: \_\_\_\_\_

Ship to Phone: \_\_\_\_\_

Ship to Email: \_\_\_\_\_

To avoid shipping and handling costs, please supply Fed-Ex or UPS number for ground or overnight shipping.

Please indicate preference:

Overnight: \_\_\_\_\_ Ground: \_\_\_\_\_

Fed-Ex #: \_\_\_\_\_

UPS #: \_\_\_\_\_

*Photography Orders ship within 7 business days after closing date of show unless otherwise stated.  
Claims must be in writing within 7 days of receiving materials.  
Orders placed on-site will be subject to higher pricing.*

**Cancellation Policy:** Cancellations received less than 1-week prior to the first day of exhibitor move-in will be billed at 50%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL  |
|---|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Subtotal _____  |
|   | Tangible products delivered in IL subject to 10.25% sales tax _____       |
|   | <i>(Products delivered in TX and NY - applicable sales tax may apply)</i> |
|   | Shipping and Handling via Ground Services \$20.00 _____                   |
|   | <b>TOTAL</b> _____  |

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_



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## Video Services

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|   |  | Qty            | Advance Price | Standard Price | Total |
|---|--|----------------|---------------|----------------|-------|
| <b>1 Video Production</b>   | <i>B Roll (general footage of action), testimonials, interviews, booth and event coverage, time lapse clips, etc.</i>  |                |               |                |       |
|   | <b>All-Inclusive Video Package</b>   |                | X \$2,305.55  | \$3,293.64     | =     |
|   | <i>Up to 2 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit, 1 edited and produced video of up to 3 minutes long with rough cut and 1 revision. Includes intro, outro, stock music and titling. First draft delivered online within 15 days from the final day of the show. Final video delivered online upon final approval.</i> |                |               |                |       |
|   | <b>B Roll 120- Scheduled Raw Footage* Capture</b>  |                | X \$1,750.00  | \$2,500.00     | =     |
|   | <i>Up to 2 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit at the time of your choice during show hours. Delivery of raw footage* on a USB drive within 10 business days from the final day of the show.</i>   |                |               |                |       |
|   | <b>Half Day B Roll Shoot</b>   |                | X \$2,305.55  | \$3,293.64     | =     |
|   | <i>Up to 4 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit. Delivery of raw footage* on a hard disk drive within 10 business days from the final day of show.</i>  |                |               |                |       |
| <b>Full Day B Roll Shoot</b>  |  | X \$3,472.20   | \$4,960.29    | =              |       |
| <i>Up to 8 consecutive hours (including setup and breakdown time) of in-booth HD shoot with 1 videographer and standard HD kit. Delivery of raw footage* on a hard disk drive within 10 business days from the final day of show.</i> |  |                |               |                |       |
| <b>*NEW* LIVE STREAMING</b>   |  | X Please call. | N/A           | =              |       |
| <i>Stream to Facebook, YouTube, Vimeo or embedded into your own website. Pricing starts at \$2,222.20 and must be booked 21 days in advance. Please contact your Customer Account Manager for additional details and pricing.</i>     |  |                |               |                |       |
| <b>*NEW* 360-DEGREE VIDEO</b> (as an add-on to existing video shoot)  |  | X \$ 444.45    | \$ 634.93     | =              |       |
| <b>*NEW* 360-DEGREE VIDEO</b> (two-hours of coverage)   |  | X \$1,750.00   | \$2,500.00    | =              |       |
| <i>Capture the interior and exterior of your exhibit booth with 360-degree video and photography.</i>   |  |                |               |                |       |

### \*Raw Video Footage Disclaimer

All raw video footage is provided as is and may not be usable directly. It is meant to be edited by a professional before use and saved in the appropriate format.

For example of the video products, please visit [www.OscarAndAssociates.com/exhibitvideos](http://www.OscarAndAssociates.com/exhibitvideos).

|   |       |
|---|-------|
| Description of Video:   |       |
|   |       |
|   |       |
| Location:   |       |
| Date:   | Time: |
| (Telephone confirmation to be provided upon receipt of form.) |       |

**Cancellation Policy:** Cancellations received less than 1-week prior to the first day of exhibitor move-in will be billed at 50%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

Subtotal \_\_\_\_\_  
 (Transfer Subtotal to Form 27f)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



5931 West Campus Circle Drive  
 Irving, Texas 75063  
 Phone: (972) 751-9400  
 Fax: (972) 751-9500  
 www.packexpo.com

October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

CO-LOCATED



Healthcare+  
 PACKAGING  
 EXPO

October 14-17, 2018 • McCormick Place  
 Chicago, Illinois USA

## Video Services

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|  |   | Qty       | Advance Price | Standard Price | Total |
|--|---|-----------|---------------|----------------|-------|
| <b>2</b> Video Post Production   | <i>Editing, animation, music and sound design. On site during show or post-show. Videos delivered electronically.</i> |           |               |                |       |
|  | <b>Post Show Editing</b><br><i>2-3 minute video with 2 rounds of revisions.</i>                                       | X         | \$1,444.45    | \$2,063.50     | =     |
|  | <b>*NEW* Editing</b><br><i>3 to 5 videos running between 6 sec. &amp; 20 sec. for social media.</i>                   | X         | \$1,444.45    | \$2,063.50     | =     |
|  | <b>On show site editing with 24-hour or less delivery</b><br><i>Per hour, 2-hour minimum</i>                          | X         | \$ 388.89     | \$ 555.56      | =     |
| <b>Raw Footage Delivery Options</b><br><i>(External hard disk drive)</i> | X   | \$ 222.20 | \$ 317.43     | =              |       |

### \*Raw Video Footage Disclaimer

All raw video footage is provided as is and may not be usable directly. It is meant to be edited by a professional before use and saved in the appropriate format.

For example of the video products, please visit [www.OscarAndAssociates.com/exhibitvideos](http://www.OscarAndAssociates.com/exhibitvideos).

|   |       |
|---|-------|
| Description of Video:   |       |
|   |       |
|   |       |
| Location:   |       |
| Date:   | Time: |
| (Telephone confirmation to be provided upon receipt of form.) |       |

**Cancellation Policy:** Cancellations received less than 1-week prior to the first day of exhibitor move-in will be billed at 50%.

### ADDITIONAL INFORMATION

### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

Subtotal \_\_\_\_\_  
 (Transfer Subtotal to Form 27f)

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Video Contact Information

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|                        |   |
|------------------------|---|
| Booth Name: _____      | On-site Instructions: _____                             |
| Booth Number: _____    | _____   |
| On-site Contact: _____ | _____   |
| Cell #: _____          | _____   |
| Email: _____           | <b>Exhibit Photography/Video Reel Instructions</b>      |
|                        | Monitors _____ ON _____ OFF                             |
|                        | Lights _____ ON _____ OFF                               |
|                        | With People _____ Without People _____ Staff Shot _____ |

Ship to Company: \_\_\_\_\_

Shipping Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Ship to Attention: \_\_\_\_\_

Ship to Phone: \_\_\_\_\_

Ship to Email: \_\_\_\_\_

To avoid shipping and handling costs, please supply Fed-Ex or UPS number for ground or overnight shipping.

Please indicate preference:

Overnight: \_\_\_\_\_ Ground: \_\_\_\_\_

Fed-Ex #: \_\_\_\_\_

UPS #: \_\_\_\_\_

*Photography Orders ship within 7 business days after closing date of show unless otherwise stated.  
 Claims must be in writing within 7 days of receiving materials.  
 Orders placed on-site will be subject to higher pricing.*

**Cancellation Policy:** Cancellations received less than 1-week prior to the first day of exhibitor move-in will be billed at 50%.

| ADDITIONAL INFORMATION  | CALCULATING YOUR TOTAL  |
|---|---|
| Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests. | Subtotal _____  |
|   | Tangible products delivered in IL subject to 10.25% sales tax _____             |
|   | <i>(Products delivered in TX and NY - applicable sales tax may apply)</i> _____ |
|   | Shipping and Handling via Ground Services \$20.00 _____                         |
|   | <b>TOTAL</b> _____  |

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_





## 1 Video Shoot

Actual filming times may be shorter than the time the videographer is scheduled to be at your booth. Scheduled times include setup and breakdown of videographer equipment and may vary depending on the type of shoot and the equipment. The amount of footage a videographer records depends on the amount of activity going on within the booth.

**Standard HD Kit** - includes 1 wireless mic, tripod and 1 light kit (on-camera or external, videographer's choice). The light kit is dependent on the shoot needs. We will only supply an on-camera light unless specifically requested otherwise. Please contact us for additional or specific equipment needs.

## 2 Delivery of Raw Footage

Raw footage is footage captured directly from the camera and is not typically used "as is". In most cases the footage will need to be transferred into an editing program to even be viewable. It is intended to be edited by a professional editor before a final usable version is produced. Raw footage file formats will vary depending on camera equipment and editing equipment used. We will charge \$300.00 for a Half-Day Shoot and up to \$350.00 for a Full-Day Shoot for the conversion of raw footage files to be viewable MOV files.

Raw footage such as B Roll is usually shipped (or electronically delivered) within 10 business days from the last day of the trade show.

Online delivery is by **yousendit.com** or **wetransfer.com**. The maximum file size for online delivery is 2 GB.

Raw footage can be delivered on USB drives or external hard disk drives as well. We generally will use a USB stick for data less than 8 GB and a hard disk drive for data over 8 GB in size.

## 3 Editing Services

We provide a variety of editing services for all videos we shoot. Please contact us for custom editing needs.

## 4 Production Services

We provide a complete suite of video production services for corporate events, product demonstrations, testimonial videos and others, in addition to videos we produce for you at trade shows. Please contact us for details.

## 5 Project Management

For videos being edited, we require feedback to our editors within 10 business days of the end of the show. All projects will be deemed completed if we do not receive customer feedback by that point. A project restart fee of \$225.00 will be assessed to reopen a project for 30 days.

We do not store your raw footage for more than 30 days past the completion of your project. We do offer raw footage/video storage for up to 1 year for \$350.00 per project. This storage will make it easier to edit a new video or modify an existing video that we have produced.

We provide email feedback and notifications. Please make sure to whitelist **support@igot2know.com** email address to ensure our emails do not go to your spam folder.



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## Booth Security

**Discount Deadline:**  
**August 27, 2018**  
 (excludes labor)

|                                 |                                   | START TIME | STOP TIME | TOTAL HOURS | NO. OF GUARDS | TOTAL MAN HOURS |
|---------------------------------|-----------------------------------|------------|-----------|-------------|---------------|-----------------|
| <b>1</b> In-Booth Security      | Mon., 10/8/18 - Tues., 10/9/18    | _____      | _____     | _____       | X             | =               |
|                                 | Tues., 10/9/18 - Wed., 10/10/18   | _____      | _____     | _____       | X             | =               |
|                                 | Wed., 10/10/18 - Thurs., 10/11/18 | _____      | _____     | _____       | X             | =               |
|                                 | Thurs., 10/11/18 - Fri., 10/12/18 | _____      | _____     | _____       | X             | =               |
|                                 | Fri., 10/12/18 - Sat., 10/13/18   | _____      | _____     | _____       | X             | =               |
|                                 | Sat., 10/13/18 - Sun., 10/14/18   | _____      | _____     | _____       | X             | =               |
|                                 | Sun., 10/14/18 - Mon., 10/15/18   | _____      | _____     | _____       | X             | =               |
|                                 | Mon., 10/15/18 - Tues., 10/16/18  | _____      | _____     | _____       | X             | =               |
|                                 | Tues., 10/16/18 - Wed., 10/17/18  | _____      | _____     | _____       | X             | =               |
|                                 | Wed., 10/17/18 - Thurs., 10/18/18 | _____      | _____     | _____       | X             | =               |
|                                 | Thurs., 10/18/18 - Fri., 10/19/19 | _____      | _____     | _____       | X             | =               |
| Fri., 10/19/18 - Sat., 10/20/18 | _____                             | _____      | _____     | X           | =             |                 |

Minimum Order: 4 Hours

Advance Rate: \$28.70/ Hour Standard Rate: \$41.00/ Hour

All Daily schedules must meet a 4 hr. minimum. No schedule can commence or end between the hours of 12:01 am and 6:00 am. Any same day cancellations will be subject to a six hour minimum charge.

### On-Site Orders placed with less than a 48-hour advanced notification will be billed at \$50.00 an hour.

Would you like the guard to wait until your company representative arrives at the booth to release the guard from duty?

YES  NO

If yes, please provide a list of the names of individuals for the guard to report to, and who is authorized to release them each morning:

Name: \_\_\_\_\_

Cell Number: \_\_\_\_\_

PES Security is not an insurer. Charges are based solely upon the value of services provided for, and are unrelated to the value of the client's operations, property, or the property of others. The amounts payable by the client are not sufficient to warrant PES assuming any risk of damage or loss to property due to PES's negligence or failure to perform. PES Security will not be responsible for any/all personal electronics including laptop computers. Uniformed security serves as a visual deterrent only, and the officers employed by PES Security, its agents and representatives, will provide all necessary safeguards and shall assume no liability for life, accident, theft of property, damage to property or any other loss due to factors beyond our control including acts of terrorism. The client, by signing this agreement indemnifies and holds PES Security harmless for any and all losses and claims by third parties and agrees to have in effect at the time of signing this agreement, insurance to cover all losses.

**Cancellation Policy:** Cancellations received less than 2-weeks prior to the first day of exhibitor move-in will be billed at 50%. Cancellations received on site will be billed 100%.

#### ADDITIONAL INFORMATION

#### CALCULATING YOUR TOTAL

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

In-Booth Security Subtotal \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

# SAVOR...

## Exhibit Booth Catering Menu

Please submit all orders by:

Sunday, September 23, 2018

Catering Representatives:

South & East Buildings:

Brendan Cahill

312-791-7135

[bcahill@mccormickplace.com](mailto:bcahill@mccormickplace.com)

*Exclusive catering company*

*McCormick Place Convention Center*



North and West Buildings:

Austin West

312-791-7241

[awest@mccormickplace.com](mailto:awest@mccormickplace.com)



SAVOR . . .Chicago and Enjoy!

# SAVOR...



## WITH OUR GUESTS IN MIND

From our commitment to purchase locally, to our use of antibiotic-free poultry and meats, to the socially and environmentally responsible coffee we serve, even the way we clean and sanitize our dishes, SAVOR... Chicago's ongoing commitment to environmental stewardship is at the heart of everything we do. We set the standard for excellence in sustainability in convention centers.

Our commitment to purchasing locally currently includes making 30% of our purchases from local producers and suppliers as well as growing more than 6000 pounds of produce in our 2 ½ acre Rooftop Garden. We are proud of our pledge to do our part to reduce the overuse of antibiotics by using chicken, pork and beef in our menu that is raised without the routine use of antibiotics. With each meal we serve, we are encouraging ranchers and farmers to move away from the overemployment of medicine in raising farm animals. Finally, SAVOR... Chicago has made McCormick Place the first convention center in the country to make the switch to E-water for sanitizing,

SAVOR...Chicago has been recognized for its sustainability leadership and innovation including Green Seal™ certification, International APEX Certification in Sustainability for the entire McCormick Place campus, certification by the Green Meetings Industry Council, an Illinois Governor's Award for sustainability and recognition from the Environmental Protection Agency (EPA) for leadership, education and out- reach, including winning the EPA's National Food Recovery Challenge.

## ILLINOIS GOVERNOR'S SUSTAINABILITY AWARD

The Illinois Governor's Sustainability Award recognizes the organization that demonstrates a commitment to economy, society and the environment through outstanding and innovative sustainability practices. In recognizing SAVOR...Chicago, the Governor commended SAVOR's green practices, "Your organization's commendable green practices serve as a model of environmental stewardship for residents, businesses and institutions throughout our state. Implementing energy efficiency upgrades, fuel savings, pollution and waste reductions, and other sustainability improvements requires vision, strong leadership, and the dedication of individuals throughout an organization."

## GREEN SEAL CERTIFICATION

In 2013, through association with the University of Chicago's Green Restaurant Research Team and the Green Chicago Restaurant Coalition, SAVOR...Chicago was the first convention center to receive Green Seal™ certification for environmentally responsible food purchasing, operations and management.

SAVOR...Chicago meets the Green Seal™ Standard GS-55 based on purchase of sustainably-sourced food, waste minimization, use of verified environmentally-preferable products, and conservation of energy and water—GreenSeal.org

## APEX/ASTM INTERNATIONAL FOOD AND BEVERAGE SUSTAINABILITY STANDARD

Spearheaded by the U.S. Environmental Protection Agency and their relationship with the Green Meeting Industry Council, these standards were developed in collaboration between APEX (the Convention Industry Council's Accepted Practices Exchange) and ASTM, an ANSI certified international standard development organization. These standards were developed with the goal of creating more sustainable meetings and events. These measurable standards hold both suppliers and planners accountable for implementation and are complimentary to other meeting industry recognized standards. The eight categories of the standards include staff management and environmental policy, communication, waste management, energy, air quality, water, procurement and community partners.

## ENVIRONMENTAL PROTECTION AGENCY (EPA) RECOGNITION

2015 EPA Recognition of Outstanding Waste Reduction Efforts  
2013 National Winner of EPA Food Recovery Challenge

2013 EPA Honorable Mention for Education and Outreach  
2013 EPA Honorable Mention for Leadership

# SAVOR...

## SANDWICHES

Items are sold per dozen.

### ENGLISH MUFFINS • \$90.00

Sausage, Egg and White Cheddar Cheese  
*or*  
Egg and White Cheddar Cheese

### CROISSANTS • \$102.00

Applewood Bacon, Egg and Fontina Cheese  
*or*  
Egg, Roasted Vegetable and Fontina Cheese

### BURRITOS • \$96.00

Roasted Poblano Pepper, Egg, Chorizo, Potato  
and Monterey Jack Cheese  
Served with Salsa Roja  
*or*  
Roasted Poblano Pepper, Egg, Potato and  
Monterey Jack Cheese  
Served with Salsa Roja

### BISCUITS • \$96.00

Country Ham, Egg and Smoked Gouda Cheese  
*or*  
Egg, Portobello Mushroom, Roasted Tomato  
and Smoked Gouda Cheese

## BREAKFAST ENHANCEMENTS

Items are sold per dozen.

Bars are sold per person with a minimum order of twelve guests.

### FRUIT & YOGURT PARFAIT • \$81.00

Greek Yogurt with Seasonal Fruit Preserves and  
locally produced, Gluten-Free Maple Pecan  
Granola

### BERRIES & CRÈME FRAICHE CONES • \$90.00

Fresh Berries uniquely displayed in Waffle  
Cones  
Served with Honey "touched" Crème Fraiche



### MAKE YOUR OWN

#### GREEK YOGURT PARFAIT BAR • \$10.50

Locally Made Greek Yogurt with a variety of  
toppings to include locally produced,  
Gluten-Free Maple Pecan Granola,  
Fresh Berries, Bananas Foster, Almonds,  
Seasonal Fruit Compote and Vanilla Infused  
Honey

#### BAGEL BAR • \$10.00

Selection of Sliced Bagels to include Plain,  
Cinnamon Raisin, Blueberry, Asiago and  
Poppy  
Served with a variety of Cream Cheese  
"Schmears" to include Plain, Strawberry,  
Honey-Cinnamon, Chive and Smoked Salmon

Low Fat Plain Cream Cheese available upon  
request

# SAVOR...

## BREAKFAST ADDITIONS

Breakfast Additions are sold per dozen. Minimum order of one dozen per selection.

### **FRESHLY BAKED MUFFINS • \$42.50**

Blueberry, Chocolate Chip, Banana Nut or Assorted

### **BREAKFAST BREAD SLICES • \$41.50**

Zucchini, Banana, Lemon Poppy or Assorted

### **BAGELS AND CREAM CHEESE • \$42.50**

Plain, Cinnamon Raisin, Everything, Poppy or Assorted

Served with Regular and Light Cream Cheese

### **FRESHLY BAKED DANISH • \$42.50**

Raspberry Palmier, Classic Cheese, Caramel Apple, Almond or Assorted

### **FRESHLY BAKED CROISSANTS • \$48.00**

Plain, Chocolate, Whole Wheat or Assorted



### **BISCOTTI • \$40.00**

### **CINNAMON ROLLS • \$44.00**

Orange-Cream Cheese Icing

### **BOXES OF CEREAL WITH MILK • \$54.00**

Assorted General Mills Brand Cereals

### **ASSORTED YOGURTS • \$48.00**

Assorted Regular and Low-Fat Flavors

### **ASSORTED GREEK YOGURTS • \$50.00**

### **ASSORTED WHOLE FRUIT • \$32.00**

# SAVOR...

## BOX LUNCHES

For orders of 12 or less there is a **3 selection maximum**. For orders of 13 or more there is a **4 selection maximum**.

Sandwiches can be made into Low Carb Lettuce Wraps and will be served with Fruit Salad and Almonds.

Gluten Free Bread is available upon request with advance notice and an additional fee of \$2.00 per box.

### **BOX SANDWICHES • \$29.00**

Served with a Bag of Gourmet Potato Chips, Farfalle Pasta Salad and a Chocolate Chip Cookie

### **Old Fashioned Chicken Salad**

Lettuce and Tomato on Sourdough Ciabatta

### **Grilled Chicken Breast**

Provolone Cheese, Romaine Lettuce, Oven-Dried Tomatoes and Pesto Mayo on Asiago Cheese Pocket Bread

### **Grilled Flank Steak**

Horseradish Mayo, Red Onion Confit and Watercress on a Sammy Tuscan Roll

### **Herb Roasted Turkey Breast**

Swiss Cheese, Lettuce, Tomato and Dijonaise on Brioche

### **“The Italian”**

Genoa Salami, Capicola, Ham, Provolone Cheese, Zesty Pepper Rings, Tomato, Lettuce and Italian Dressing on a Sammy Tuscan Roll

### **Black Forest Ham**

White Cheddar Cheese and Honey Mustard on a Pretzel Roll

### **Caprese Sandwich**

Vine Ripened Tomatoes, Fresh Mozzarella Basil, Hearts of Romaine and Balsamic Drizzle on Crusty Baguette

### **Grilled Portobello Mushroom**

Lettuce, Oven-Roasted Tomato, Red Pepper Hummus and Sundried Tomato on Focaccia

### **BOX SALADS • \$29.00**

Served with an Artisan Roll, Butter and a Chocolate Chip Cookie

### **Baby Spinach and Strawberry Salad**

Baby Spinach, Strawberries, Orange Segments, Toasted Pecans and Goat Cheese with Honey Poppy Vinaigrette

### **Classic Chicken Caesar Salad**

Hearts of Romaine, Parmesan Ribbons, Focaccia Croutons and Caesar Dressing

### **LA Grilled Chicken Cobb Salad**

Lemon Grilled Chicken, Applewood Bacon, Hard Boiled Egg, Tomato, Avocado, Bleu Cheese, Cheddar Cheese and Red Pepper Ranch

### **Southwestern Turkey Salad**

Mixed Baby Greens, Sweet Bell Pepper, Monterey Jack Cheese, Chile Spiced Corn and Tomato Relish, Roasted Turkey Breast, Tortilla Strips, Cilantro and Creamy Cotija-Lime Dressing

### **Asian Shrimp and Noodle Salad**

Togarashi Spiced Shrimp, Asian Noodles, Red Pepper, Carrot, Snap Peas, Scallions, Cucumber, Cilantro, Peanuts and Peanut Vinaigrette

### **Italian Beef Chop Salad**

Herbed Rubbed Flank Steak, Hearts of Romaine, Iceberg, Roma Tomato, Provolone, Crispy Prosciutto, Avocado, Bleu Cheese and Red Wine Vinaigrette

# SAVOR...

## LUNCH SANDWICH PLATTERS

All Sandwich Platters are served with Individual Bags of Potato Chips and appropriate condiments. Each platter serves approximately six people.

Gluten Free Bread is available upon request with advance notice and an additional fee of \$12.00 per platter.

### **CHEF'S DELICATESSEN PLATTER • \$115.00**

*Make your own* Deli Sandwiches with Roast Beef, Turkey Breast Ham, Swiss Cheese and Cheddar Cheese  
With Lettuce, Sliced Tomato, Condiments and a Selection of Sliced Breads

### **OLD FASHIONED CHICKEN SALAD SANDWICH PLATTER • \$90.00**

Red Grapes, Celery, Pecans, Leaf Lettuce and Chervil Mayo on Sourdough Ciabatta

### **HERB ROASTED TURKEY BREAST SANDWICH PLATTER • \$90.00**

Herb Roasted Turkey Breast, Swiss Cheese, Lettuce, Tomato and Dijonaise on Brioche

### **GRILLED FLANK STEAK SANDWICH PLATTER • \$90.00**

Grilled Flank Steak, Horseradish Mayo, Red Onion Confit and Watercress on a Sammy Tuscan Roll

### **BLACK FOREST HAM SANDWICH PLATTER • \$90.00**

White Cheddar Cheese, and Honey Mustard on Pretzel Roll

### **THE ITALIAN SANDWICH PLATTER • \$90.00**

Genoa Salami, Capicola, Ham, Provolone, Zesty Pepper Rings, Tomato



### **GRILLED CHICKEN BREAST • \$90.00**

Provolone Cheese, Romaine Lettuce, Oven-Dried Tomatoes and Pesto Mayo on Asiago Cheese Pocket Bread

### **CAPRESE SANDWICH PLATTER • \$90.00**

Vine Ripened Tomatoes, Fresh Mozzarella, Basil, Hearts of Romaine and Balsamic Drizzle on Crusty Baguette

### **GRILLED PORTOBELLO SANDWICH PLATTER • \$90.00**

Lettuce, Oven-Roasted Tomato, Red Pepper Hummus and Sundried Tomato on Focaccia



# SAVOR...

## LUNCH SALAD PLATTERS

All Salad Platters are served with Individual Bags of Pita Chips and appropriate condiments.

### **GREEK VEGETABLE SALAD PLATTER • \$70.00**

Mixed Greens, Hummus, Cucumbers, Roasted Peppers, Feta Cheese, Oregano, Red Onion and Greek Dressing

### **BABY SPINACH AND STRAWBERRY SALAD PLATTER • \$65.00**

Baby Spinach, Strawberries, Orange Segments, Toasted Pecans and Goat Cheese with Honey Poppy Vinaigrette

### **L.A. GRILLED CHICKEN COBB SALAD PLATTER • \$87.00**

Lemon Grilled Chicken, Applewood Bacon, Hard Boiled Egg, Tomato, Avocado, Bleu Cheese and Cheddar Cheese with Red Pepper Ranch

### **MEDITERRANEAN COUSCOUS SALAD PLATTER • \$70.00**

Large Couscous Pasta, Baby Spinach, Marinated Artichokes, Tomato, Red Onion, Cucumber, Kalamata Olives and Feta with Lemon-Oregano Vinaigrette

## SIDE SALADS

Side Salads serve approximately six people.

### **MESCULIN SIDE SALAD • \$25.00**

Mesculin Greens, Grape Tomato, Radish and Shaved Carrot  
With Italian Dressing

### **FRESH FRUIT SIDE SALAD • \$25.00**

Seasonal Fruit with Agave Nectar

## HOT STUFF

All items are served in boxes. Orders of four or more boxes will be served in a chafing dish. Each box serves approximately six people unless otherwise noted.

### **FIESTA CHICKEN BURRITO • \$50.00**

Diced Chicken, Beans, Peppers, Onions, Chihuahua Cheese and Salsa Roja

### **FAMOUS KIELBASA SAUSAGE • \$50.00**

On a Soft Roll with appropriate condiments

### **FAMOUS VIENNA FOOT LONG HOT DOG • \$45.00**

All Beef Hot Dog on a Steamed Bun with appropriate condiments

### **CHICAGO STYLE DEEP DISH PIZZA • \$50.00**

Cheese, Pepperoni, Sausage or Vegetable Pizza  
12 slices per Pizza

### **SONOMA QUINOA SIDE SALAD • \$25.00**

With Mango, Edamame, Baby Spinach, Almonds and Balsamic Vinaigrette

### **CHEESE TORTELLINI SIDE SALAD • \$25.00**

With Roasted Market Vegetables and Creamy Pesto Dressing

# SAVOR...

## BREAK PACKAGES

Each package serves approximately twelve people. Service is based on one hour of service.

### **TRAIL MIX BAR • \$170.00**

Honey Toasted Oats, Almonds, Peanuts, Dried Cherries, Dried Apricots, Dried Bananas, Chocolate Chips, Toasted Coconut, M&Ms and Yogurt Covered Pretzels  
Assorted Whole Fruit  
(6) Bottled Iced Tea and (6) Bottled Lemonade



### **MINI 'WICHES • \$195.00**

Nutella and Banana  
Brie and Apple  
Cinnamon Raisin Bread with Cream Cheese  
House Made Granola Bars  
Assorted Whole Fruit  
(6) Bottled Iced Tea and (6) Bottled Lemonade



### **MIDWEST COMFORT • \$195.00**

Cinnamon Spice Glazed Walnuts  
Warm Soft Pretzel Sticks with Warm "PBR"  
Cheddar Cheese Sauce and Honey Mustard  
Wisconsin Cheese Curds with Sriracha Aioli  
(6) Bottled Iced Tea and (6) Bottled Lemonade

### **CANDY SHOPPE • \$165.00**

Jar displays of M&Ms Candy, Lemon Heads,  
Chocolate Covered Pretzels, Jelly Beans,  
Licorice Sticks, Skittles and Starburst Candy  
(6) Bottled Iced Tea and (6) Bottled Lemonade

# SAVOR...

## ANYTIME SNACKS

Minimum order of one dozen per item listed as "per dozen".

### PER DOZEN

- FRESHLY BAKED COOKIES • **\$35.00**
- FUDGE BROWNIES • **\$40.00**
- RICE KRISPY TREATS • **\$40.00**
- LEMON BARS • **\$44.00**
- CHOCOLATE DIPPED STRAWBERRIES • **\$42.00**
- BLONDIE BARS • **\$40.00**
- ASSORTED ENERGY BARS • **\$48.00**
- ASSORTED QUAKER GRANOLA BARS • **\$36.00**
- BAGS OF STACY'S PITA CHIPS • **\$48.00**
- BAGS OF CHIPS • **\$33.00**
- NOVELTY ICE CREAM BARS • **\$54.00**
- PREMIUM ICE CREAM BARS • **\$72.00**

### PER POUND

- PREMIUM MIXED NUTS • **\$28.00**
- HONEY ROASTED PEANUTS • **\$23.00**
- MINIATURE PRETZELS • **\$20.00**
- MINIATURE HERSHEY'S CHOCOLATES • **\$25.00**

### SERVES 8-10 PEOPLE

- POTATO CHIPS & FRENCH ONION DIP • **\$26.00**
- PITA CHIPS & HUMMUS • **\$30.00**
- TORTILLA CHIPS AND SALSA • **\$26.00**



### FRUIT INFUSED WATER, 3 GALLONS • **\$42.00**

*A healthy green alternative to soda and manufactured bottled water*

*(includes 3 gallon water dispenser)*

FLAVORS:

- CLASSIC LEMON
- CUCUMBER-MINT
- GRAPEFRUIT-ROSEMARY
- PINEAPPLE-BLACKBERRY
- MANGO LIME AND BASIL
- KIWI-STRAWBERRY

## BEVERAGES

All Hot Beverages have three gallon minimum order.

**METROPOLIS REGULAR COFFEE • \$62.50**

**METROPOLIS DECAFFEINATED COFFEE • \$62.50**

*Small batch, artisan coffee roaster in the heart of Chicago!*

REGULAR COFFEE, GALLON • **\$52.50**

DECAFFEINATED COFFEE, GALLON • **\$52.50**

HOT TEA, GALLON • **\$44.00**

HOT CHOCOLATE, GALLON • **\$42.00**

ORANGE JUICE, GALLON • **\$40.00**

ICED TEA, GALLON • **\$40.00**

LEMONADE, GALLON • **\$40.00**

COKE, DIET COKE, SPRITE, CASE (24) • **\$66.00**

DASANI BOTTLED WATER, CASE (24) • **\$72.00**

SPARKLING BOTTLED WATER, CASE (24) • **\$90.00**

BOTTLED JUICE, CASE (24) • **\$96.00**

BOTTLED ICED TEA, CASE (12) • **\$48.00**

MONSTER ENERGY DRINK, CASE (12) • **\$60.00**

STARBUCKS FRAPPUCCINO, CASE (12) • **\$72.00**

MILK PINT, CASE (12) • **\$30.00**

# SAVOR...

## PLATTERS

### DELUXE IMPORTED AND DOMESTIC CHEESE

Chef's Selection of Imported and Domestic Cheese garnished with Seasonal Fresh Fruit, Almonds, Dried Apricots, Sliced Sourdough Baguette and Assorted Crackers

**SMALL PLATTER SERVES 12 • \$110.00**

**MEDIUM PLATTER SERVES 25 • \$220.00**

**LARGE PLATTER SERVES 50 • \$440.00**

### SLICED SEASONAL FRUIT PLATTER

A Selection of Seasonal Fresh Fruit and Berries with Greek Yogurt Honey Dip

**SMALL PLATTER SERVES 10 • \$75.00**

**MEDIUM PLATTER SERVES 25 • \$185.00**

**LARGE PLATTER SERVES 50 • \$370.00**

### DELUXE CRUDITÉS AND DIP PLATTER

Chef's Selection of Seasonal Fresh Vegetables served with Green Goddess Dip and Red Pepper Hummus

**SMALL PLATTER SERVES 12 • \$90.00**

**MEDIUM PLATTER SERVES 25 • \$180.00**

**LARGE PLATTER SERVES 50 • \$350.00**

### RUSTIC CHARCUTERIE BOARD

Prosciutto, Speck Tirolese, Soppressata and Mortadella al Pistachio paired with Italian Cheese; Ubriaco, Robiola and Taleggio Olives, Peppers, Sliced Sourdough and Crackers

**SMALL PLATTER SERVES 12 • \$115.00**

**MEDIUM PLATTER SERVES 25 • \$230.00**

**LARGE PLATTER SERVES 50 • \$460.00**

### ITALIAN ANTIPASTO PLATTER

Capicola, Genoa Salami and Mortadella Basil Marinated Fresh Mozzarella, Fontina, Provolone and Gorgonzola  
Marinated Roasted Red Peppers, Balsamic "Baby Bella" Mushrooms and Charred Cipollini Onions

Sicilian Olive Salad, Tomato Basil Bruschetta, Sundried Tomato Focaccia, Italian Flat Breads and Rosemary Infused Bread Sticks

**SMALL PLATTER SERVES 12 • \$115.00**

**MEDIUM PLATTER SERVES 25 • \$230.00**

**LARGE PLATTER SERVES 50 • \$460.00**



# SAVOR...

## COLD HORS D'OEUVRES

Sold per twenty-five pieces

### **GRAPE & GOAT CHEESE LOLLIPOP • \$110.00**

Grape and Goat Cheese Lollipops  
Rolled in Crushed Pistachios

### **GORGONZOLA, BALSAMIC FIG AND PECAN CROSTINI • \$105.00**

### **WHIPPED BRIE, BACON AND PICKLED BLUEBERRY CROSTINI • \$105.00**

### **BOURSIN CHEESE AND RIESLING POACHED PEAR PARMESAN CRISP PINWHEEL • \$105.00**

### **CAPRESE SKEWERS • \$105.00**

Grape Tomato, Mozzarella, Basil and Balsamic

### **SHRIMP COCKTAIL • \$137.50**

Horseradish Cocktail Sauce and Lemon-Basil Aioli

### **CURRIED CHICKEN LETTUCE WRAP • \$115.00**

Gem Lettuce, Currants, Celery, Cilantro

### **FRESH VEGETABLE SPRING ROLLS • \$112.50**

Sweet Soy drizzle

### **SPICED CHICKEN WONTON CUP • \$105.00**

Sweet Chile Sauce, Kimchi Slaw

### **NY STRIP LOLLIPOPS • \$130.00**

Red Onion Jam, Horseradish Cream and Micro Arugula

### **BEEF TENDERLOIN CROSTINI • \$118.00**

Horseradish Cream, Baby Arugula, Sweet Red Onion Confit

### **SEARED SCALLOP • \$130.00**

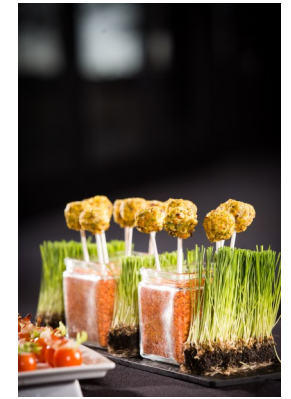
Grapefruit Yuzu Marmalade, Pink Peppercorn and Chervil

### **PETITE AHI TUNA TACO • \$130.00**

Spicy Avocado Puree, Pickled Ginger and Micro Cilantro

### **LOBSTER "BLT" STUFFED CHERRY TOMATO • \$130.00**

Lobster, Bacon, Chervil and Lemon Aioli



# SAVOR...

## HOT HORS D'OEUVRES

Sold per twenty-five pieces

### **BACON WRAPPED ALMOND STUFFED**

**FIG • \$118.00**

Piquillo Pepper Sauce

### **BACON WRAPPED DIVER SCALLOP • \$130.00**

Red Pepper Romesco Sauce

### **BACON WRAPPED ROASTED**

**JALAPENO • \$118.00**

Cheddar Cheese and Chipotle Ranch

### **TOGARASHI CRUSTED SHRIMP**

**SATAY • \$130.00**

Pickled Red Onion and Sweet Chili Sauce

### **BEEF BULGOGI SATAY • \$118.00**

Grilled Scallion and Sesame Seeds

### **SZECHUAN PEPPERCORN CRUSTED LAMB**

**SATAY • \$118.00**

Pickled Ginger and Sweet Soy Sauce

### **PORTOBELLO MUSHROOM SLIDER • \$118.00**

Roasted Tomato and Red Pepper Aioli

### **SMOKED GOUDA AND BEEF SLIDER • \$130.00**

Red Onion Jam and Black Truffle Aioli

### **MONTEREY JACK CHEESE AND TURKEY**

**SLIDER • \$118.00**

Sweet Pickle and Spicy Ketchup

### **ARTICHOKE AND PARMESAN**

**FRITTERS • \$105.00**

Lemon Aioli

### **WHITE CHEDDAR MAC & CHEESE**

**BITE • \$105.00**

Spicy Tomato Jam

### **CHICKEN POT STICKER • \$105.00**

Rice Vinegar, Soy and Chile Flake Dipping Sauce

### **SEARED BLUE CRAB CAKE • \$125.00**

Citrus Aioli

### **WILD MUSHROOM ARRANCINI • \$118.00**

Smoked Tomato Jam

### **PANKO CRUSTED PORTOBELLO**

**MUSHROOMS • \$118.00**

Red Pepper Aioli



# SAVOR...

## RECEPTION STATIONS

Mix and match to create the ideal menu for your attendees. Pricing is per person with a minimum of twenty-five people per station. Minimum of 3 stations is recommended.

### **LONE STAR BBQ SHACK • \$18.00**

Dixie Cole Slaw

Bourbon and Brown Sugar Pulled Pork Slider

House Smoked Beef Brisket Sliders

Poblano Chile and Portobello Mushroom

Quesadilla's

SAUCE BAR

House-Made BBQ Sauces and Salsa

Smoky Bourbon and Brown Sugar

Memphis Style Fire Starter

*Caution: contains a bit of a kick!*

"Carolina Gold" Style Mustard and Black Pepper

Sweet and Tangy Alabama White

Green Chile-Lime Salsa

### **CEVICHERIA • \$15.00**

Individually served in petite glasses

Citrus Poached Shrimp with Mango, Basil,

Golden Tomatoes and Habanero Vinaigrette

Crab with Tomatillo, Avocado, Citrus and

Cilantro Vinaigrette

Tequila Cured Salmon with Pineapple Mango

Wild Mushrooms with Epazote, Garlic Confit and

Chipotle Vinaigrette

### **SEAFOOD DISPLAY • \$32.00**

East Coast Wellfleet Oysters and West Coast

Kumamoto Oysters served on the Half Shell

compliments of Mignonette, Spicy Cocktail Sauce  
with Horseradish and Fresh Lemons

Jumbo Shrimp Shooters with Mojito Aioli and

Traditional Horseradish Cocktail Sauce

Togarashi Spiced Ahi Tuna, Avocado Mousse and

Crispy Plantain

Lobster "Cocktails" with Fresh Mango, Pineapple  
and Thai Chili

### **DIM SUM STATION • \$20.00**

Fresh Shitake Mushroom Spring Rolls with

Ramen Noodle Salad in mini take out containers

Shrimp Shumai

Steamed Salt and Pepper Edamame with Chili  
Flake

Vegetarian Whole Wheat Bao Buns

Sushi Maki Roll Assortment; California, Tuna and

Spicy Salmon

Spicy Asian Mustard, Sweet Chili Garlic, Wasabi,

Soy and Pickled Ginger

### **MIXED UP MAC & CHEESE • \$18.00**

Petite Apple and Fennel Salad with Baby  
Spinach and Mandarin Oranges

Cavatappi Pasta with Lobster, Gruyere, White  
Cheddar, Roasted Grape Tomato, Baby

Spinach and Buttered Bread Crumbs

Orecchiette Pasta with Smoked Gouda,  
Fontina, Roasted Portobello, Tomato and  
Wilted Greens

Rotini Pasta with Buffalo Chicken, Celery,  
Carrots, Caramelized Onion and Gorgonzola  
Cream Sauce

### **SALAD SHAKER BAR • \$18.00**

Pre-Made Individual Salads

Chopped Romaine, Bleu Cheese Crumble,

Petite Pasta, Diced Red Onion and Avocado

Baby Spinach, Sliced Strawberries, Glazed

Pecans, Crimson Beets and Goat Cheese

Farfalle Pasta, Sweet Red Pepper and Pesto

PROTEIN and DRESSING BAR

Diced Chicken, Chopped Bacon or Sliced

Tenderloin, Roasted Tomato Vinaigrette,

Balsamic Vinaigrette or Creamy Ranch

# SAVOR...

## A TOUR OF CHICAGO DINNER STATIONS

A culinary tour of the Chicago neighborhoods that will be sure to give your guests a memorable "Sweet Home Chicago" experience. These stations focus on a colorful display of cuisines that are highlighted in some of Chicago's most popular neighborhoods. Customize the number of stations specifically to your group, whether it be a "Quick", "Partial" or the extravagant "Full" tour. Chef Attendants are \$265.00 each for up to four hours of service. A minimum order of twenty-five people per station is required. Minimum of 3 stations is recommended.

### **MAG MILE • \$21.00** (chef attendant)

"24 Carrots" Salad with Roasted Heirloom Carrots, Spiced Pecans, Local Goat Cheese, Baby Mache, Maple Orange Vinaigrette  
Horseradish, Rosemary and Sea Salt Crusted Tenderloin served with Zinfandel-Peppercorn Demi-Glace, Horseradish-Chive Cream Sauce, Soft Buttery Rolls  
Mini Twice Baked Potatoes

### **BRONZEVILLE • \$18.00**

Vegetable Jambalaya  
BBQ Pulled Chicken Sliders with Sweet and Spicy BBQ Sauce, Pickle Chip on a Soft Potato Roll  
Mojo Shrimp Skewers with Applewood Bacon and Southern Comfort Glaze

### **CHINA TOWN • \$16.00**

Fresh Vegetable Spring Rolls with Crispy Ramen Noodle Salad in mini take out containers  
Jumbo Crab Rangoon with Sweet Chile Dipping Sauce  
Mongolian Beef Bao Buns with Sweet Plum and Scallion Sauce

### **ITALIAN VILLAGE • \$16.00**

Bruschetta Trio of Tomato & Basil, Spinach Artichoke and White Bean Rosemary served with Toasted Italian Crostini  
Fontina and Truffle Arancini with Spicy Romesco Sauce, Parmesan and Italian Parsley  
Chicken Pesto Sliders with Basil Grilled Chicken, Roasted Tomato, Provolone and Pesto Aioli on Mini Focaccia Bread

### **PILSEN • \$17.00**

Petite Cups of Guacamole with Crispy Corn Tortilla Chips  
Black Bean, Squash and Goat Cheese Empanadas with Chipotle Salsa  
Pork Carnita "Fajitas" with Roasted Poblano Peppers and Onions, Salsa Verde

### **DEVON STREET • \$16.00**

Spicy Punjabi Snack Mix served in Bamboo Cones  
Potato and Pea Samosa's with Cilantro and Tamarind Chutney  
Tandoori Chicken Skewers with Cucumber Raita

### **GREEK TOWN • \$16.00**

Greek Village Salad with Tomato, Cucumber, Feta Cheese, Red Onion and Oregano Vinaigrette  
Classic Spanikopita with Sundried Tomato and Red Pepper Dipping Sauce  
Grilled Lemon Chicken Skewers with Charred Lemon and Cucumber Tzatziki

### **SWEET HOME CHICAGO • \$14.00**

Frango Mint Brownie Bites, Eli's Cheesecake Bites, Neiman Marcus Bars, Petite Lemon Head Parfaits and Garrett Popcorn  
Coffee, Decaffeinated Coffee and Hot Tea





# SAVOR...

## EXHIBIT BOOTH TRAFFIC BUILDERS

The Exhibitor is responsible for ordering tables, power and trash removal from the General Service Contractor.

### CAPPUCCINO/LATTE SERVICE

The finest quality, fresh roasted espresso for your beverages — a custom blend of Colombian, Costa Rican, Java Robust and Brazilian beans produced by an award-winning roaster.

#### **CAPPUCCINO SERVICE FOR UP TO 8 HOURS • \$1,900.00**

Package includes:

- One professionally attired Barista
- Decorative or non-decorative cappuccino machine
- 400 Espresso based beverages served in disposable cups (additional cups may be purchased when placing initial order)

**Espresso based beverages including Americano, Cappuccino, Latte and Espresso**

**ONE TIME SET-UP FEE • \$200.00**

**UPGRADED DRINKS • \$200.00**

Vanilla Lattes, Mochas and Hot Chocolate

**ADDITIONAL BEVERAGES • \$475.00 per 100**

**ADDITIONAL HOURS • \$150.00 per hour beyond 8 hours**

REQUIRED POWER

(2) dedicated 120V/20AMP circuits per machine

DECORATED MACHINE 21"L x 21"D x 18"H

NON—DECORATED MACHINE 32"L x 20"D x 45"H



### SMOOTHIE SERVICE

We use only 100% all natural fruit in our smoothies. All flavors can be blended independently or combined together to create a custom flavor. This service features a high-volume ice blending machine

#### **SMOOTHIE SERVICE FOR UP TO 8 HOURS • \$1,900.00**

Package includes:

- One professionally attired Barista
- 400 Smoothies served in disposable cups

**Choose 2 flavors (duration of show dates)**

Mango Tropic • Strawberry • Pineapple Paradise

**ONE TIME SET-UP FEE • \$200.00**

**ADDITIONAL FLAVOR • \$150.00**

**ADDITIONAL SMOOTHIES • \$475.00 per 100**

**ADDITIONAL HOURS • \$150.00 per hour beyond 8 hours**

REQUIRED POWER

(1) dedicated 120V/20AMP circuit per machine

BLENDER 14"L x 17"D x 30"H

# SAVOR...

## EXHIBIT BOOTH TRAFFIC BUILDERS

The Exhibitor is responsible for ordering tables, power and trash removal from the General Service Contractor.

### FRESH BAKED COOKIE SERVICE

Who can resist the temptation brought on by the aroma of Fresh Oven-Baked Cookies? Offer your guests a special treat with a choice of the following flavors:

Chocolate Chip • Peanut Butter • White Chocolate Cherry  
Oatmeal Raisin • Sugar • White Chocolate Macadamia

#### COOKIE SERVICE FOR UP TO 8 HOURS • \$1,095.00

Package includes:

- One Attendant to bake and serve cookies
- Convection cookie oven
- 320 cookies (2 cases/1-2 flavors)

#### COOKIE SERVICE FOR UP TO 4 HOURS • \$635.00

Package includes:

- One Attendant to bake and serve cookies
- Convection cookie oven
- 160 cookies (1 case/1 flavor)

#### ONE TIME DELIVERY FEE • \$50.00

#### ONE TIME PICK UP FEE • \$50.00

Convection Cookie Oven Cooking time is 18 minutes per 1 and a half dozen cookies.

#### REQUIRED POWER

120V/20AMP dedicated circuit per machine

OVEN 19.25"L x 20"D x 9.75"H

Convention service for 4-8 hours

One time set-up fee \$50.00 and one time pick up fee of \$50.00

## WATER COOLER

SAVOR...Chicago is not responsible for supplying electricity.

Please contact your General Service Contractor to order electricity.

#### 50 DEGREE WATER COOLER

FIRST DAY RENTAL • **\$100.00**

EACH ADDITIONAL DAY RENTAL • **\$38.00**

#### HOT AND COLD WATER COOLER

FIRST DAY RENTAL • **\$125.00**

EACH ADDITIONAL DAY RENTAL • **\$38.00**

#### PURIFIED WATER JUGS

FIVE GALLON, EACH • **\$38.00**

**Includes 100 flat bottom cups**

#### ELECTRICAL REQUIREMENTS

110V/15AMP circuit

Please contact your General Service Contractor to order electricity.



# SAVOR...

## EXHIBIT BOOTH TRAFFIC BUILDERS

The Exhibitor is responsible for ordering tables, power and trash removal from the General Service Contractor.

### SUNDAE BAR

Soft Serve Ice Cream or Non-Fat Frozen Yogurt. Offer your guests a tasty treat in a cone or a cup with a choice of the following flavors:

Chocolate • Vanilla

Topping to include Sprinkles, Sliced Strawberries, Oreo Cookie Crumbles, Chopped Nuts, Whipped Cream, Caramel and Chocolate Sauces

### SUNDAE SERVICE FOR UP TO 8 HOURS • \$1,765.00

Package includes:

- Approximately (380) 4oz servings
- Soft Serve machine rental; table top or standing
- One Attendant to serve
- Cones or Cups and Toppings

### ADDITIONAL SOFT SERVE • \$570.00

- Approximately (380) 4oz servings

### REQUIRED POWER

120V/20AMP dedicated circuit per machine

### ROOT BEER FLOAT CART

Featuring Goose Island Root Beer with Soft Serve Ice Cream

### FLOAT SERVICE FOR UP TO 8 HOURS • \$1,765.00

Package includes:

- approximately (300) 10oz servings
- Cups, straws, napkins and spoons
- Soft Serve machine rental; table top or standing
- One Attendant to serve

### ADDITIONAL FLOATS • \$500.00

- Approximately (100) 10oz servings

### ICE CREAM BAR CART

### DOVE • \$275.00

Package includes:

- 50 Ice Cream Bars
- Vanilla and Chocolate

### HAAGAN-DAZS • \$350.00

Package includes:

- 50 Ice Cream Bars
- Milk Chocolate Dipped Vanilla and Milk Chocolate Dipped Vanilla with Almonds

### ICE CREAM CART RENTAL • \$125.00 per day

### ONE TIME DELIVERY FEE • \$50.00

### ONE TIME PICK UP FEE • \$50.00

# SAVOR...

## EXHIBIT BOOTH TRAFFIC BUILDERS

The Exhibitor is responsible for ordering tables, power and trash removal from the General Service Contractor.

### HOT JUMBO PRETZEL SERVICE

#### TRADITIONAL PRETZEL SERVICE • \$175.00

Package includes:

- 50 Traditional Pretzels
- Mustard Packets

#### TRADITIONAL PRETZEL WITH CHEESE SERVICE • \$200.00

Package includes:

- 50 Traditional Pretzels
- Individual Containers of Nacho Cheese

#### SPECIALTY PRETZEL SERVICE • \$215.00

Package includes:

- 50 Pretzels

#### Choose 1 flavor

Apple Cinnamon • Pizza • Jalapeno Cheese

#### PRETZEL WARMER RENTAL • \$125.00 per day

ONE TIME DELIVERY FEE • \$50.00

ONE TIME PICK UP FEE • \$50.00

#### REQUIRED POWER

110V/15AMP dedicated circuit per machine

### WARM ROASTED NUTS

#### ROASTED PEANUT SERVICE FOR UP TO 8 HOURS • \$1,350.00

Peanuts roasted with Honey

Package includes:

- Approximately 160 2oz servings
- Paper cones and napkins
- Nut roaster machine
- Specialty Service Associate for up to 8 hours to roast and serve

#### ROASTED ALMONDS SERVICE FOR UP TO 8 HOURS • \$1,480.00

Almonds roasted with Sambal, Brown Sugar and EVOO

Package includes:

- Approximately 160 2oz servings
- Paper cones and napkins
- Nut roaster machine
- Specialty Service Associate for up to 8 hours to roast and serve

#### PISTACHIO SERVICE FOR UP TO 8 HOURS • \$1,620.00

Pistachios roasted with Cinnamon and Chipotle Seasoning

Package includes:

- Approximately 160 2oz servings
- Paper cones and napkins
- Nut roaster machine
- Specialty Service Associate for up to 8 hours to roast and serve

ADDITIONAL PEANUTS • \$65.00 per 80 2oz servings

ADDITIONAL ALMONDS • \$75.00 per 40 2oz servings

ADDITIONAL PISTACHIOS • \$110.00 per 40 2oz servings

#### REQUIRED POWER

120V/20AMP dedicated circuit per machine

# SAVOR...

## MISTIFY

Mistify and captivate your clients and guests while they visit your Booth! Guests will be wowed by the interactive, liquid nitrogen Dessert and Cocktail Bar. Right before your eyes, at -321 °F, we create the smoothest, most delectable Ice Cream and Frozen Cocktails. Freshly Frozen Creations in a mesmerizing cloud of mist! Below are examples of popular packages, but the possibilities to create a customized experience are endless! Contact your Catering Sales Manager to create the perfect *ice* breaker!

## FROZEN COFFEE AND SORBET

**SERVICE FOR UP TO 8 HOURS • \$4,900.00**

Package includes:

- (800) 2oz servings
- 2 trained & licensed Attendants to create and serve
- Elegant LED Bar & Podium  
(Inquire about the ability to match company colors)
- Disposable cups, spoons, and napkins



**ONE TIME SET-UP FEE • \$700.00 AND SERVER FEE • \$530.00**

**SERVICE FOR UP TO 4 HOURS • \$2,950.00**

Package includes:

- (400) 2oz servings
- 1 trained & licensed Attendant to create and serve
- Elegant LED Bar & Podium  
(Inquire about the ability to match company colors)
- Disposable cups, spoons, and napkins



**Choose 2 flavors (duration of show dates)**

Strawberry Sorbet • Strawberry-Lime Sorbet  
Pineapple-Coconut Sorbet • Mango-Citrus Sorbet  
Cafe Latte • Mocha Latte

**ONE TIME SET-UP FEE • \$700.00 AND SERVER FEE • \$265.00**

**100 ADDITIONAL SERVINGS • \$600.00**

**TOPPINGS BAR • \$1.00 PER SERVING**



## FROZEN COCKTAIL BAR

**SERVICE FOR UP TO 8 HOURS • \$6,900.00**

Package includes:

- (800) 2oz servings
- 2 trained & licensed Attendants to create and serve
- Elegant LED Bar & Podium  
(Inquire about the ability to match company colors)
- Disposable cups, spoons, and napkins

**ONE TIME SET-UP FEE • \$700.00 AND BARTENDER FEE • \$565.00**

**SERVICE FOR UP TO 4 HOURS • \$3,500.00**

Package includes:

- (400) 2oz servings
- 1 trained & licensed Attendant to create and serve
- Elegant LED Bar & Podium  
(Inquire about the ability to match company colors)
- Disposable cups, spoons, and napkins

**Choose 2 flavors (duration of show dates)**

Simply Lime Margarita • Strawberry Margarita • Chocolate Whiskey Ice Cream Cocktail • Peach Bellini • Sinfully Scotch Ice Cream Cocktail  
Frozen Cranberry Cocktail • Amaretto Freeze • Pina Colada • Passion Fruit Colada • White Russian Ice Cream Cocktail

**ONE TIME SET-UP FEE • \$700.00 AND BARTENDER FEE • \$265.00**

**100 ADDITIONAL SERVINGS • \$850.00**

# SAVOR...

## BARS

A Bartender is required for all Bar services. 1 Bartender per 100 guests for Full Bars. 1 Bartender per 150 guests for Beer and Wine Bars. Bartender fee is \$265.00 each for up to four hours of service and \$75.00 for each additional hour. Pricing includes disposable service. There is an \$800.00 minimum per Bar.

### CONSUMPTION BARS

Estimated consumption will be determined with your Sales Manager. **Actual consumption will be calculated following your function.**

### SUPER PREMIUM BAR PRICING PER DRINK

*Please select tier*

Cocktails • **\$9.00**

Domestic Beer • **\$6.50**

Import Beer • **\$7.00**

Craft Beer • **\$7.50**

Tier One Wine • **\$8.00**

Tier Two Wine • **\$9.50**

Tier Three Wine • **\$11.00**

Tier One Bubbles • **\$8.75**

Tier Two Bubbles • **\$10.00**

Tier Three Bubbles • **\$12.00**

Bottled Water • **\$3.25**

Soft Drinks • **\$3.00**

Juices • **\$4.00**

### SUPER PREMIUM SELECTIONS

Vodka • Ketel One

Gin • Tanqueray

Rum • Captain Morgan

Tequila • El Milagro

Bourbon • Journeyman

Scotch • Chivas Regal

Canadian Whiskey • Crown Royal

Beer • Miller Lite, Heineken,

Brickstone McCormick Place Every Day Pale Ale  
and Revolution Anti Hero

### PREMIUM SELECTIONS

Vodka • Svedka

Gin • CH Distilleries

Rum • Bacardi

Tequila • El Jimador

Bourbon • Jim Beam

Scotch • Dewars

Canadian Whiskey • Canadian Club

Beer • Miller Lite, Heineken,

Brickstone McCormick Place Every Day Pale Ale  
and Revolution Anti Hero

### PREMIUM BAR PRICING PER DRINK

Cocktails • **\$8.50**

Domestic Beer • **\$6.50**

Import Beer • **\$7.00**

Craft Beer • **\$7.50**

Tier One Wine • **\$8.00**

Bottled Water • **\$3.25**

Soft Drinks • **\$3.00**

Juices • **\$4.00**

**WINE and BUBBLES TIER SELECTIONS ON THE FOLLOWING PAGE**

# SAVOR...

## BARS

A Bartender is required for all Bar services. 1 Bartender per 100 guests for Full Bars. 1 Bartender per 150 guests for Beer and Wine Bars.. Bartender fee is \$265.00 each for up to four hours of service and \$75.00 for each additional hour. Pricing includes disposable service. There is an \$800.00 minimum per Bar.

### WINE TIERS FOR CONSUMPTION BARS and PACKAGES

#### TIER ONE

Woodbridge • California

Chardonnay, Sauvignon Blanc, Cabernet Sauvignon, Merlot and Pinot Noir

#### TIER TWO

Chime • California

Chardonnay, Cabernet Sauvignon, Red Blend and Pinot Noir

#### TIER THREE

Dreaming Tree • California

Cabernet

Estancia • California

Pinot Noir

Kim Crawford • New Zealand

Chardonnay and Sauvignon Blanc



### BUBBLES TIERS FOR CONSUMPTION BARS and PACKAGES

#### TIER ONE

Pierre Delize • France

Blanc de Blanc Brut

#### TIER TWO

Spagnol • Italy

Prosecco

#### TIER THREE

Le Grand Courtage • France

Rose Brut



# SAVOR...

## BARS

A Bartender is required for all Bar services. 1 Bartender per 100 guests for Full Bars. 1 Bartender per 150 guests for Beer and Wine Bars. Bartender fee is \$265.00 each for up to four hours of service and \$75.00 for each additional hour. Pricing includes disposable service. Glassware service is available at an additional \$2.50 per person. There is an \$800.00 minimum per Bar. Pricing is per person. SAVOR provided wristbands are required for all package bars in Exhibit Space.

### PREMIUM BAR PACKAGE

**2 HOUR PACKAGE • \$30.00**

**EACH ADDITIONAL HOUR • \$11.00**

### HOUSE BAR PACKAGE

**2 HOUR PACKAGE • \$28.00**

**EACH ADDITIONAL HOUR • \$10.00**

### BEER PACKAGE

Choice of two Domestic Beers and two Imported/Craft Beers

**1 HOUR PACKAGE • \$16.00**

**2 HOUR PACKAGE • \$24.00**

**EACH ADDITIONAL HOUR • \$8.00**

### DOMESTIC

Miller Lite and Coors Light

### IMPORTED AND CRAFT

Heineken, Corona  
Brickstone McCormick Place Everyday Ale  
Brickstone Hop Skip APA  
Half Acre Daisy Cutter Pale Ale  
Revolution "Anti-Hero" IPA  
Boulevard 80 Acre Wheat

### BEER and WINE PACKAGE

Choice of one Domestic Beer, one Import/Craft Beer and two Wines

**1 HOUR PACKAGE • \$20.00**

**2 HOUR PACKAGE • \$28.00**

**EACH ADDITIONAL HOUR • \$9.00**

### RED

Chime Pinot Noir, Blackstone Merlot, Whitehall Lane Red Blend and Dreaming Tree Cabernet

### WHITE

Five Rows Chardonnay, Allan Scott Sauvignon Blanc, St. Urbans-Hof Riesling and Mark West Pinot Grigio

### WINE PACKAGE

Choice of two Red Wines and two White Wines

**1 HOUR PACKAGE • \$18.00**

**2 HOUR PACKAGE • \$26.00**

**EACH ADDITIONAL HOUR • \$9.00**

### RED

Chime Pinot Noir, Blackstone Merlot, Whitehall Lane Red Blend and Dreaming Tree Cabernet

### WHITE

Five Rows Chardonnay, Allan Scott Sauvignon Blanc, St. Urbans-Hof Riesling and Mark West Pinot Grigio



### ALL PACKAGES INCLUDE

Soda and Bottled Water



# SAVOR...

## WINES BY THE BOTTLE

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### REDS

#### *Pinot Noir*

- Chime • California • **\$37.00**
- Mark West • California • **\$42.00**
- Estancia • California • **\$47.00**
- McMurray Ranch • California • **\$56.00**

#### *Merlot*

- Blackstone • California • **\$44.00**

#### *Red Blend*

- Chime • California • **\$37.00**
- Whitehall Lane • California • **\$60.00**

#### *Cabernet*

- Dreaming Tree • California • **\$43.00**
- Ravenswood • California • **\$46.00**
- Louis Martini • California • **\$58.00**
- Franciscan • California • **\$67.00**

### WHITES

#### *Chardonnay*

- Chime • California • **\$37.00**
- Kim Crawford • New Zealand • **\$42.00**
- Five Rows • California • **\$46.00**
- Clos Du Bois • California • **\$48.00**
- William Hill • California • **\$61.00**

#### *Sauvignon Blanc*

- Kim Crawford • New Zealand • **\$42.00**
- Estancia • California • **\$45.00**
- Allan Scott • New Zealand • **\$47.00**
- Whitehall Lane • California • **\$60.00**

#### *Riesling*

- St. Urbans-Hof • Germany • **\$45.00**

#### *Pinot Grigio*

- Mondavi, Private Select • California • **\$38.00**
- Mark West • California • **\$44.00**

#### *Bubbles*

- Pierre Delize, Blanc de Blanc Brut • France • **\$33.00**
- Spagnol Prosecco • Italy • **\$39.00**
- Le Grand Courtage, Rose Brut • France • **\$75.00**

### HOUSE VARIETALS • \$33.00

- Chardonnay, Sauvignon Blanc,*
- Pinot Grigio, Pinot Noir,*
- Cabernet Sauvignon and Merlot*



# SAVOR...

## BEER

A Bartender is required for all Bar services. 1 Bartender per 100 guests for Full Bars. 1 Bartender per 150 guests for Beer and Wine Bars. Bartender fee is \$265.00 each for up to four hours of service and \$75.00 for each additional hour. Pricing includes disposable service. There is an \$800.00 minimum per Bar.

### OUR VERY OWN . . .

We are extremely excited about our collaboration with Brickstone Brewery. Cascade Hops grown on the SAVOR...Chicago Rooftop Garden at McCormick Place is blended into the Beer.

The result is our very own McCormick Place Everyday Ale.

Quantities are limited!

Please work with your Catering Sales Manager for availability.



### BEER CASES

**DOMESTIC • \$126.00**

Miller Lite, Coors Light and Corona

**IMPORTED • \$168.00**

Heineken and Amstel Light

**CRAFT • \$189.00**

Half Acre Daisy Cutter Pale Ale, Brickstone Hop Skip APA, Brickstone McCormick Place Everyday Ale, Revolution Anti-Hero IPA and Motor Row Lager



### BEER KEGS

**DOMESTIC • \$430.00**

Miller Lite and Corona

**IMPORTED • \$550.00**

Heineken and Amstel Light

**CRAFT • \$550.00**

Half Acre Daisy Cutter Pale Ale, Brickstone Hop Skip APA, Brickstone McCormick Place Everyday Ale, Revolution Anti-Hero IPA and Motor Row Lager

# SAVOR...

## BAR ENHANCEMENTS

A Bartender is required for all Bar services. 1 Bartender per 100 guests for Full Bars. 1 Bartender per 150 guests for Beer and Wine Bars. Bartender fee is \$265.00 each for up to four hours of service and \$75.00 for each additional hour. Pricing includes disposable service. Glassware service is available at an additional \$2.50 per person. There is an \$800.00 minimum per Bar.

### ENHANCED CRAFT COCKTAILS

Pricing is per drink with a minimum order of 50.

#### TRADITIONAL MIMOSA • \$9.00

Bubbles and Orange Juice

#### SECOND CITY "MOSA" • \$11.25

Sparkling Cava, Lemonhead Simple Syrup and Fresh Blueberries

#### PRICKLY PEAR MIMOSA • \$11.25

Prickly Pear Puree, Sparkling Rose, Ruby Red Grapefruit Juice and Candied Citrus Rind



#### TRADITIONAL BLOODY MARY • \$9.25

Vodka, Spicy Tomato Juice, Assorted Veggies, Celery Salt, Pickle Spears, Olives, Lemons and Limes

#### ORIGINAL MARGARITA • \$11.25

Tequila, Triple Sec and Lime Juice

#### MANGO MARGARITA • \$11.25

Tequila, Triple Sec and Mango Puree

#### STRAWBERRY MARGARITA • \$11.25

Tequila, Cointreau, Lime Juice and Strawberry Puree

# SAVOR...

SAVOR...Chicago is the exclusive food and beverage provider for McCormick Place Convention Center. All food and beverage items must be supplied and prepared by SAVOR...Chicago. No food or beverage of any kind is permitted to be brought into the facility by the patron or any of the patron's guests or invitees (exclusive of the Exhibitor Personal Consumption Policy). Food items may not be taken off the premises; however, excess prepared food is donated under regulated conditions to agencies feeding the underprivileged.

## MENU SELECTION

The menus have been designed to maximize the guest's satisfaction. To assure availability of menu items, please provide the Catering Sales Manager with the food and beverage selections a minimum of four (4) weeks prior to the first function. Every effort will be made to accommodate requests for special, religious or dietary requirements that SAVOR...Chicago is made aware of.

## PRICING

Published pricing does not include service charge (currently 21.50%) or applicable taxes. Pricing is subject to change without notice and will be guaranteed when contracted.

## GUARANTEES

In order to ensure the success of the function(s) and the satisfaction of the guests, food and beverage quantity guarantees must be received by the Catering Sales Manager no later than five full business days (Monday – Friday) prior to the event for functions up to 1,000 guests. Function of 1,001 guests or more must be guaranteed ten full business days prior to the event. The Customer may be required to provide a guarantee earlier if special products or preparations are required. If the guarantee is not received, SAVOR...Chicago reserves the right to charge for the expected number of guests or quantities specified on the banquet event order(s). If the attendance is higher than the given guarantee the charge will be for the actual function attendance. Increases and/or new orders made within seventy-two hours of the function are subject to an additional 20% fee based on the menu price. Plated or Buffet functions with a guarantee of less than 25 guests will be subject to labor fees.

## BEVERAGES

SAVOR...Chicago offers a complete selection of beverages to complement each function. Alcoholic beverages and services are regulated by the Liquor Control Board. SMG/SAVOR...Chicago, as licensee, is responsible for the administration of these regulations. No alcoholic beverages may be brought onto the premise from outside resources; nor may it be removed from the premise. We reserve the right to refuse alcohol service to intoxicated or underage persons. Where applicable, Customer is responsible to pay all minimum sales guarantees included on Banquet Event Orders. Customer will receive credit for cash sales, not to exceed amount of minimum sales guarantee listed on the Banquet Event Order for that function.

## PAYMENT/DEPOSIT/CONTRACT

A deposit in the amount noted on the catering contract is due on the date specified. The amount of the deposit is 100% of the estimated catering expenditure based on planned functions. The signed contract and deposit are due in advance of the event. The actual revenue will be based on the signed banquet event order(s) and guarantee(s). The remaining balance of the deposit is due fourteen days in advance of the first function. Payment can be made via credit card, ACH wire or company check. A 2.5% service fee will be added to credit card charges over \$20,000.

## IMPORTANT INFORMATION

- Exhibit Floor catering is a drop off service. SAVOR...Chicago is not responsible for trash removal.
- Catering is delivered with disposableware. China service is available with an associated fee.
- On-site pop up orders have a two hour delivery window
- SAVOR...Chicago is not responsible for supplying tables for catering services in your Booth. Please contact your General Contractor to order tables or designate appropriate counter space in your Booth.
- SAVOR ...Chicago is not responsible for supplying power for catering services in your booth. Please contact your General Contractor to order electricity.
- SAVOR...Chicago Banquet Staff is available for hire in your Booth.



# XPress Connect Family

## Lead Retrieval Solutions for Every Exhibitor

How do you recognize your new #1 client? With complete prospect profiles delivered by XPress Leads equipment and services.

### XPress Extras

Maximize your exhibiting ROI with these lead collection and follow-up tools.



#### Custom Sales Qualifiers

Target ideal prospects! Build your own customized survey for quick lead follow-up. *20 questions and answers.*



#### Bluetooth Printer

Get a hard copy printout of your leads onsite with a wireless, portable printer.



#### eBlast Email Service

Send your custom HTML emails through XPress eBlast post-event to your leads, the complete event email campaign solution.



#### DITP

Delivery, installation, training and pickup. Save time onsite and guarantee that your staff are off and running as soon as the show opens.



#### Loss/Damage Waiver

Protect yourself from loss or damage to your rented equipment with the Loss/Damage Waiver.

### 3rd Party Lead Collection

Successful lead collection on your third party device.



#### Data Conversion

Convert badge IDs collected on third party devices into complete leads post-show.



#### Event API Integration

Integrate your third party lead retrieval device in real-time with the event database.

\* The event badges use QR codes that include limited data. The Data Conversion and Event API Integration options will allow you to collect full lead details on your third party device.



### XPress Connect App

The app on YOUR phone or tablet

Download the Connect App and turn your phone or tablet into a state-of-the-art lead retrieval device.

For Android 3.x or higher, iOS 8x and higher and 3 mega-pixel or greater camera. No mobile hardware included.

### XPress Connect Elite

Connect software on YOUR computer

The XPress Connect Elite is our powerful lead retrieval packaged for use on your own laptop. The Elite works in either online or offline mode. An internet connection is recommended.



Computer not included. Includes USB scanner and software. Requires OS MAC, Windows 7 or greater, 1 USB 1.1 connections and .NET Framework.



### XPress Connect Plus

OUR hand-held wireless device

Use our handheld mobile phone to capture complete lead details in real-time.

Email forwarding, scheduling and adding images not available. Includes mobile phone and charger.

| FEATURES                   | Connect App | Connect Elite | Connect Plus |
|----------------------------|-------------|---------------|--------------|
| Scan Anywhere, at Any Time | •           |               | •            |
| Mobile, Wireless           | •           |               | •            |
| Real-time Leads List       | •           | •             | •            |
| Optional Bluetooth Printer | •           | •             | •            |
| Add Notes                  | •           | •             | •            |
| Add Images to Leads        | •           | •             |              |
| Rating                     | •           | •             | •            |
| Follow-up Emails           | •           | •             |              |
| Forward Leads              | •           | •             |              |
| Schedule Appointments      | •           | •             |              |
| Scanning Device Included   |             | •             | •            |



ORDER ONLINE: [www.xpressleadpro.com](http://www.xpressleadpro.com) SHOW CODE: **pack1018** Qty

|  | Early THRU 06/29/18                   | Advance THRU 08/27/18 | Standard AFTER 08/27/18 | Total |
|--|---------------------------------------|-----------------------|-------------------------|-------|
|  <b>XPress Connect Plus Handheld</b> - OUR handheld wireless device         | \$ 455                                | \$ 505                | \$ 575                  |       |
| <b>XPress Connect Plus Handheld Package</b> - includes mobile device, DITP service, and custom sales qualifiers <b>BEST VALUE!</b>                           | \$ 610                                | \$ 690                | \$ 815                  |       |
| <b>XPress Connect App Additional Licenses</b> - Add XPress Connect Apps to any order and enable your sales staff to scan with their own smartphone or tablet | \$ 130 per additional user activation |                       |                         |       |
| <b>Bluetooth Printer</b> - one bluetooth connection per lead retrieval handheld  | \$ 105                                | \$ 130                | \$ 155                  |       |

Includes mobile phone and charger.



For Android 3.x or higher, iOS 8x and higher and 3 mega-pixel or greater camera. No mobile hardware included.

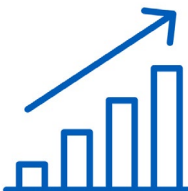


\*Includes USB scanner and software. Requires OS MAC, Windows 7 or greater, 1 USB 1.1 connection and .NET Framework Computer not

|   |                                       |        |        |  |
|---|---------------------------------------|--------|--------|--|
| <b>XPress Connect App</b> - the App on YOUR phone or tablet   | \$ 360                                | \$ 410 | \$ 480 |  |
| <b>XPress Connect 3 App Package</b> - includes THREE App licenses and custom sales qualifiers                   | \$ 560                                | \$ 610 | \$ 670 |  |
| <b>XPress Connect 5 App Package</b> - includes FIVE App licenses and custom sales qualifiers <b>BEST VALUE!</b> | \$ 720                                | \$ 770 | \$ 840 |  |
| <b>Additional XPress Connect App Licenses</b> - for additional users  | \$ 130 per additional user activation |        |        |  |
| <b>Bluetooth Printer</b> - one bluetooth connection per lead retrieval app license                              | \$ 105                                | \$ 130 | \$ 155 |  |

|  |                                       |        |        |  |
|--|---------------------------------------|--------|--------|--|
| <b>XPress Connect Elite</b> - the Connect software on YOUR computer  | \$ 430                                | \$ 480 | \$ 550 |  |
| <b>XPress Connect Elite Package</b> - *includes USB scanner, PC software, DITP service, and custom sales qualifiers <b>BEST VALUE!</b>                       | \$ 585                                | \$ 670 | \$ 795 |  |
| <b>XPress Connect App Additional Licenses</b> - Add XPress Connect Apps to any order and enable your sales staff to scan with their own smartphone or tablet | \$ 130 per additional user activation |        |        |  |
| <b>Bluetooth Printer</b> - one bluetooth connection per lead retrieval PC  | \$ 105                                | \$ 130 | \$ 155 |  |

**XPRESS EXTRAS**

|  |         |        |        |  |
|--|---------|--------|--------|--|
|  <b>Custom Sales Qualifiers / Custom Surveys</b> | \$ 110  | \$ 130 | \$ 165 |  |
| <b>DITP Service</b> - Delivery, Installation, Training, Pickup   | \$ 110  | \$ 130 | \$ 165 |  |
| <b>XPress eBlast Service</b> - post show email service to leads collected  | \$ 225  | \$ 275 | \$ 335 |  |
| <b>Data Conversion</b> - third party post-show solution  | \$ 550  |        |        |  |
| <b>Event API Integration</b> - third party real-time solution  | \$ 1000 |        |        |  |

*Please note: Convention Data Services will no longer accept emailed order forms with credit card information as a form of payment. Orders can be placed online [www.xpressleadpro.com](http://www.xpressleadpro.com) (show code: pack1018), by secure fax to 1-508-759-4238, or by calling the sales team 1-800-746-9734*

| LOSS/DAMAGE WAIVER      | REPLACEMENT COST |  | SUBTOTAL                | = |
|-------------------------|------------------|--|-------------------------|---|
| Connect Plus Device     | \$1,000          |  |                         |   |
| Connect Plus Power Cord | \$ 75            |  | SALES TAX <b>10.25%</b> | + |
| Bluetooth Printer       | \$1,000          | <b>OPTIONAL LOSS/DAMAGE WAIVER (Qty _____ x85 per device)</b>              |                         | + |
| Bluetooth Adapter       | \$ 250           | <b>NO, I do not want to purchase the Loss/Damage Waiver - initial here</b> |                         |   |
| Barcode USB Scanner     | \$1,000          | <b>PROCESSING FEE (WAIVED when you order online!)</b>                      |                         | + |
|                         |                  |  | <b>TOTAL (USD)</b>      | = |

Loss/Damage Waiver Terms: The Loss/Damage Waiver coverage protects the customer from liability of accidental damage or theft to the CONTRACTOR's device.



XPress Leads is a complete solution that goes beyond your lead retrieval equipment to make sure you get the most from your exhibiting efforts. Included FREE with every purchase:

- Pre and Post show support
- Onsite support
- 20 Standard Qualifiers
- Real-time leads download
- NO cost to download leads
- Leads online for 90 days post event

CO-LOCATED  
**PACK EXPO** Healthcare EXPO  
 INTERNATIONAL  
 October 14-17, 2018 • Chicago, Illinois USA  
**Official Vendor**



**October 14-17, 2018**  
**McCormick Place**  
**Chicago, IL USA**



**XPress Leads**  
 Driving Event Connections



**ORDER ONLINE:** [www.xpressleadpro.com](http://www.xpressleadpro.com)      **SHOW CODE:** [pack1018](#)

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|            |                |                 |              |       |                      |
|------------|----------------|-----------------|--------------|-------|----------------------|
| QUESTIONS? | 1-508-743-0186 | ACCOUNT MANAGER | Amy Thrasher | EMAIL | athrasher@cdsreg.com |
|------------|----------------|-----------------|--------------|-------|----------------------|

| CONTACT INFORMATION |            | PAYMENT INFORMATION  |  |
|---------------------|------------|----------------------|--|
| COMPANY             |            | CARD NUMBER          | <b>- BY FAX ONLY</b>   |
| CONTACT NAME        |            | NAME ON CARD         |  |
| BILLING ADDRESS     |            | EXP DATE             |  |
| CITY                |            | SIGNATURE            |  |
| STATE/ZIP           |            | <b>AUTHORIZATION</b> | Your signature below denotes acceptance of the Terms & Conditions of this Order Form and is REQUIRED for processing. |
| BOOTH #             |            | SIGNATURE            |  |
| PHONE/EXT #         |            | PRINT NAME           |  |
| FAX                 |            | TODAY'S DATE         |  |
| EMAIL               |            | EMAIL RECEIPT TO     |  |
| COMPANY WEBSITE     | http://www |                      |  |

All orders will be confirmed by email. "Convention Data Services" will appear on your credit card statement.

*Thank you for your order.*

## Terms & Conditions

- 1) Convention Data Services, Inc. hereinafter called "CONTRACTOR" agrees to the delivery of services as specified and is to be rendered in a timely and professional manner according to standard industry practices. All equipment and software remains the sole property of CONTRACTOR. In the event of strikes, electrical power failures, accidents and/or occurrences beyond the control of CONTRACTOR or customer, all deposits and fees shall be returned.
- 2) The method of payment shall be in United States dollars and submitted with the order for service. CONTRACTOR will only accept checks drawn on banks located in the United States of America or certified funds. *Checks will not be accepted as payment at the show site.*
- 3) Early & Advance orders must be received on or before deadlines and paid in full. Orders received without payment or after the discount deadlines will be charged at the appropriate published price based on order deadline dates. Services will not be rendered until payment in full is received.
- 4) **ALL ORDER CANCELLATIONS RECEIVED MORE THAN 30 DAYS PRIOR TO SHOW OPENING WILL BE SUBJECT TO A \$100.00 CANCELLATION FEE. NO REFUNDS WILL BE MADE FOR ORDERS CANCELED WITHIN 30 DAYS OF THE SHOW OPENING DATES.** No refunds will be issued for unused equipment or licenses unless the request is received 30 days prior to show opening.
- 5) No partial refunds will be allowed onsite should exhibitor fail to meet the system requirements stated on the front of the order form for XPress Connect Elite orders. If your computer does not meet these requirements, our onsite representatives will do their best to update your computer. Otherwise an alternate lead retrieval device will be provided subject to availability. **No refunds will be granted in these circumstances.**
- 6) Onsite orders are based on unit availability.
- 7) Customer agrees to return all equipment to CONTRACTOR'S service desk within two hours of the show closing. **EQUIPMENT LEFT IN THE EXHIBIT AREA IS THE RESPONSIBILITY OF THE CUSTOMER.**
- 8) The customer agrees to return any equipment to CONTRACTOR in the same condition. Customer is responsible to pay CONTRACTOR the replacement cost shown below should the equipment be lost, stolen or damaged while in the customers care (only applicable if customer does NOT purchase the Loss/Damage Waiver coverage or coverage rules not expressly followed as detailed in 8b). Customer acknowledges and understands that the applicable replacement cost is as follows:  
 8a) The customer authorizes CONTRACTOR to charge the credit card provided \$500.00 for failure to return the equipment within two hours after the official hall closing. The customer also authorizes CONTRACTOR to charge the credit card the replacement cost indicated above for either the failure to return the equipment or for any damaged equipment.

| Equipment               | Cost    |
|-------------------------|---------|
| Connect Plus Device     | \$1,000 |
| Connect Plus Power Cord | \$ 75   |
| Bluetooth Printer       | \$1,000 |
| Bluetooth Adapter       | \$ 250  |
| Barcode Scanner         | \$1,000 |

- 8b) Loss/Damage Waiver Terms: The Loss/Damage Waiver coverage protects the customer from liability of accidental damage or theft to the CONTRACTOR'S device. Customer must report loss or damage to CONTRACTOR'S Lead Retrieval Desk immediately. To honor Loss/Damage Waiver coverage for equipment believed to be stolen, customer must file a police/security report and provide a copy of such report to the CONTRACTOR within seven (7) days of reporting the equipment missing. If copy of report is not received within seven (7) business days of the event end date, Loss/Damage Waiver is considered null and void and the customer will be charged for the full replacement value of the equipment as listed above.
- 9) CONTRACTOR'S liability for damage of any cause whatsoever will be limited to the total price for the goods and services provided by CONTRACTOR.
- 10) CONTRACTOR disclaims any responsibility for misuse, loss of power, power surges, and customer adjustments that are not covered in the instructions, acts of God, or any other act beyond the control of the CONTRACTOR.
- 11) Customer is responsible to pay all applicable Federal, State or Local taxes. If the applicable tax rate is different from the published rate at the time of placing the order, then Contractor may adjust the tax due by the customer accordingly. If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exempt Certificate for that state. Please submit this certificate with order, otherwise tax will be charged to your order.
- 12) It is agreed that the governing law pertaining to this contract will be the laws of the State of Massachusetts, with venue exclusively in Barnstable County.
- 13) If you have ordered our Delivery/Pick-up service, there must be a company representative available to receive the equipment. Deliveries are completed the day before the show opens unless otherwise noted. If no one is present in your booth when we deliver your system, you will be responsible for picking up your equipment. Pick-ups are done one (1) hour following the close of the show.
- 14) Equipment images for marketing purposes represent the current equipment, however due to continuous new product development and technology upgrades, equipment fulfillment onsite may not always match equipment images found on forms and other ordering methods.





RENTAL  
EQUIPMENT

TRADE SHOW  
& EVENTS



# LOWE

WORLDWIDE RENTAL SPECIALISTS



Worldwide  
Rental Specialists In  
Refrigerated, Frozen  
& Hot Equipment

## ABOUT US

Lowe Refrigeration, Inc opened in 1990 as an extension of our European Company for support of the trade show/convention industry in the United States. We have since provided our services beyond our Contracted Shows to include Non-Contracted Shows and Special Events. Lowe Refrigeration's equipment is housed in our Fayetteville, GA facility located approximately 20 miles south of Atlanta's Hartsfield Jackson International Airport. All orders are processed through this facility along with any required maintenance and repairs to our fleet of equipment. We have a complete inventory of spare parts and components which allows us to maintain the technical condition and cosmetic appearance of our equipment to the very high standards expected by our clients. With over 30 years of experience in refrigerations sales, exhibition, event, and corporate refrigeration rental, you can be certain that we will have the answers to all of your refrigeration requirements.

## SERVICES

### Contracted Shows:

Since 1990, Lowe Refrigeration, Inc. has been the show appointed "refrigeration contractor" shipping refrigerated display cases to the major food tradeshow across the United States. Lowe Refrigeration's staff are always onsite to offer the technical support and service necessary to ensure the success of your display. Order forms and color brochures are included in the tradeshow kits and can also be found on the show website as well as the Lowe Refrigeration website under "Trade Show Order Forms".

### Non-Contracted Shows:

For any size show, expo, convention, or meeting Lowe Refrigeration, Inc. can offer a complete selection of equipment. Non-contracted shows differ from contracted shows, hence in order for Lowe Refrigeration to offer our range for these types of events, we ask that the client cover 50% of the round trip freight. Equipment in small quantity is usually shipped crated to ensure safe arrival to the show as well as the return to Lowe Refrigeration without damage. This allows our clients to have access to our entire range in any quantity, anywhere in the United States. Equipment orders of a larger quantity will usually be shipped as a full truckload, and a staff member from Lowe Refrigeration will be onsite in order to assist in the unload and reload of the equipment. Therefore, if you have a need for equipment in relation to a non-contracted show, keep us in mind. Forms for these events can be faxed or emailed by request.

### Special Events:

Following the popularity and success of the Modular Cold Rooms that have been utilized by our locations in Europe and Asia, we decided to introduce the very same to the sporting event/hospitality world in the United States. Modular Cold Rooms (Refrigerators or Freezers) are available, 8ft by 8ft size and multiples thereof, for short-term and long-term rentals. Clean, quiet, electric powered units ensure your equipment will be free of loud engine noise and diesel fumes. Perfect for any indoor or outdoor occasion - sporting events, catered events, carnivals, private gatherings, emergency refrigeration needs, and so much more. Our rental division (trade shows/conventions) compliments our support of the event industry by making available copious amounts of refrigerated display equipment found throughout this brochure.

**Call with your request and we will provide the rental package to suit your needs. Lowe Refrigeration, Inc. will work with you to provide what you want, where you want, when you want it!**

## Refrigerated 2 – 20

|                  |   |                          |    |                       |    |
|------------------|---|--------------------------|----|-----------------------|----|
| B Series .....   | 2 | C Series.....            | 9  | K Chillers .....      | 16 |
| B – LG .....     | 3 | Genova.....              | 10 | K3T Chiller .....     | 17 |
| B Corner .....   | 4 | Sara.....                | 11 | K Wood Chillers ..... | 18 |
| Jinny .....      | 5 | Mandy.....               | 12 | H1 .....              | 19 |
| P360° .....      | 6 | Memphis .....            | 13 | G223 .....            | 19 |
| Oasis .....      | 7 | Isola .....              | 14 | Starlet .....         | 19 |
| F2 Chiller ..... | 8 | G4T / G6T Chillers ..... | 15 | Prep .....            | 20 |

## Bakery 21 – 25

|                 |    |                  |    |                |    |
|-----------------|----|------------------|----|----------------|----|
| B1P .....       | 21 | Victoria.....    | 23 | L Harmony..... | 25 |
| Kubo 500R ..... | 22 | L Symphony ..... | 24 |                |    |

## Wine Display 26

|             |    |
|-------------|----|
| Bodega..... | 26 |
|-------------|----|

## Frozen 27 – 41

|           |    |                 |    |              |    |
|-----------|----|-----------------|----|--------------|----|
| K1T ..... | 27 | E2 .....        | 30 | DC8.....     | 37 |
| K4TF..... | 27 | E3 .....        | 31 | SS2P .....   | 38 |
| VV17..... | 28 | E4 .....        | 32 | SS2P .....   | 39 |
| K4T ..... | 28 | D1C .....       | 33 | 200GBT ..... | 40 |
| G1T ..... | 29 | Kubo 500F ..... | 34 | H4IB.....    | 40 |
| G6FT..... | 29 | B2F.....        | 35 | Penguin..... | 41 |
| E1 .....  | 30 | F2 .....        | 36 | H2 .....     | 41 |

## Hot 42 – 48

|                |    |           |    |              |    |
|----------------|----|-----------|----|--------------|----|
| Isola 4H ..... | 42 | MCTM..... | 45 | DW .....     | 47 |
| B1H .....      | 43 | CO25..... | 46 | 200 Hot..... | 48 |
| BR13H .....    | 44 | MW .....  | 46 | HSD2 .....   | 48 |
| MCT.....       | 45 | Top2..... | 47 |              |    |

## Non Refrigerated 49 – 52

|               |    |          |    |           |    |
|---------------|----|----------|----|-----------|----|
| I1.....       | 49 | MSU..... | 50 | SSB3..... | 52 |
| I3.....       | 49 | HWS..... | 50 | SSB1..... | 52 |
| MS12.....     | 49 | PTS..... | 51 |           |    |
| 200 Dry ..... | 49 | PT ..... | 51 |           |    |

## Cold Rooms 53 – 57

|                             |    |                        |    |                        |    |
|-----------------------------|----|------------------------|----|------------------------|----|
| Ready Built Cold Room ..... | 53 | Modular Cold Room..... | 55 | Modular Cold Room..... | 57 |
| Modular Cold Room .....     | 54 | Modular Cold Room..... | 56 |                        |    |

## B Series



### Features

- Automatic defrost
- Heater pan evaporation (no plumbing required)
- Built in preparation counter
- Castors supplied with case
- Easy to clean surfaces
- Forced air cooling
- Fully self contained unit
- Illuminated stainless steel display deck
- Rear access to display deck for server
- Refrigerated under-storage (accessed through rear doors with magnetic gaskets)
- Simple plug in operation
- Top hinged glass with hydraulic arm support for curved glass unit
- ABS foamed end walls
- Ice insert for fish display available upon request

\* Display shelf available upon request (NOT refrigerated)

**B - Back View**

### Specifications

### Model Numbers

|                                  | B1               | B2               | B3               |
|----------------------------------|------------------|------------------|------------------|
| Width (inches)                   | 52 3/8           | 77               | 101 5/8          |
| Depth (inches)                   | 43               | 43               | 43               |
| Height (inches)                  | 52 1/2           | 52 1/2           | 52 1/2           |
| Width without end walls (inches) | 47               | 70 1/4           | 94               |
| Display area (square feet)       | 11               | 16 1/2           | 22               |
| Storage capacity (cubic feet)    | 5 1/2            | 8 1/4            | 10 3/4           |
| Storage area width (inches)      | 47               | 70 1/4           | 94               |
| Storage area depth (inches)      | 20               | 20               | 20               |
| Storage area height (inches)     | 10               | 10               | 10               |
| Condensing unit size (HP)        | 1/3              | 1/3              | 1/2              |
| Refrigerant                      | R404             | R404             | R404             |
| Power supply v/Hz/Ph             | 120/60/1         | 120/60/1         | 120/60/1         |
| Amps                             | 20               | 20               | 20               |
| Watts                            | 2000             | 2000             | 2000             |
| Deck fans                        | 1                | 2                | 3                |
| Temp Range                       | 34/42°F or 1/6°C | 34/42°F or 1/6°C | 34/42°F or 1/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

**B - LG**  
*Low Glass Option*  
*Self Service*



**B - LG Back View**

**Features**

- Automatic defrost
- Heater pan evaporation (no plumbing required)
- Built in preparation counter
- Castors supplied with case
- Easy to clean surfaces
- Forced air cooling
- Fully self contained unit
- Illuminated stainless steel display deck
- Rear access to display deck for server
- Refrigerated under-storage (accessed through rear doors with magnetic gaskets)
- Simple plug in operation
- Ice insert for fish display available upon request
- ABS foamed end walls

**Specifications**

**Model Numbers**

|                                  | <b>B1LG</b>      | <b>B2LG</b>      | <b>B3LG</b>      |
|----------------------------------|------------------|------------------|------------------|
| Width (inches)                   | 52 3/8           | 77               | 101 5/8          |
| Depth (inches)                   | 43               | 43               | 43               |
| Height (inches)                  | 38 1/4           | 38 1/4           | 38 1/4           |
| Width without end walls (inches) | 47               | 70 1/4           | 94               |
| Display area (square feet)       | 11               | 16 1/2           | 22               |
| Storage capacity (cubic feet)    | 5 1/2            | 8 1/4            | 10 3/4           |
| Storage area width (inches)      | 47               | 70 1/4           | 94               |
| Storage area depth (inches)      | 20               | 20               | 20               |
| Storage area height (inches)     | 10               | 10               | 10               |
| Condensing unit size (HP)        | 1/3              | 1/3              | 1/2              |
| Refrigerant                      | R404             | R404             | R404             |
| Power supply v/Hz/Ph             | 120/60/1         | 120/60/1         | 120/60/1         |
| Amps                             | 20               | 20               | 20               |
| Watts                            | 2000             | 2000             | 2000             |
| Deck fans                        | 1                | 2                | 3                |
| Temp Range                       | 34/42°F or 1/6°C | 34/42°F or 1/6°C | 34/42°F or 1/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# B Corner

90° Corner



**'B' Corner - Back View**



## Features

- Automatic defrost
- Heater pan evaporation (no plumbing required)
- Built in preparation counter
- Castors supplied with case
- Easy to clean surfaces
- Forced air cooling
- Fully self contained 90° corner
- Ice insert for fish display available upon request
- Illuminated stainless steel display deck
- Rear access to display deck for server
- Simple plug in operation
- Top hinged glass with hydraulic arm support for curved glass unit

## Specifications

## Model Numbers

|  | B Corner         |
|--|------------------|
| Width (inches)   | 52 ½             |
| Depth (inches)   | 52 ½             |
| Height (inches)  | 50 ½             |
| Width without end walls (inches)   | 50               |
| Display area (square feet)   | 11 ½             |
| Condensing unit size (HP)  | ½                |
| Refrigerant  | R404             |
| Power supply v/Hz/Ph   | 120/60/1         |
| Amps   | 20               |
| Watts  | 2000             |
| Deck fans  | 2                |
| Temp Range   | 34/42°F or 1/6°C |
| Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                  |

REFRIGERATED

# Jinny



**Jinny - Back View**



## Features

- Bottom hinged glass
- Easy access for loading, setting of display and cleaning
- Simple disassembly for cleaning
- Castors supplied with case
- Euro style front and side glass
- Ice insert for fish display available upon request
- Illuminated stainless steel, display deck
- Rear access to the display for the server
- Under counter refrigerated storage
- Fully self contained unit
- Simple plug in operation
- Granite preparation counter built in
- Easy to clean surfaces and attractive lines
- ABS foamed end walls
- Magnetic door gasket for perfect seal
- Forced air cooling



*J-150 Also Available In Black*

## Specifications

## Model Numbers

|                            | J104             | J150             | J250             |
|----------------------------|------------------|------------------|------------------|
| Width (inches)             | 41               | 59               | 99               |
| Depth (inches)             | 36 ½             | 36 ½             | 36 ½             |
| Height (inches)            | 50 ½             | 50 ½             | 50 ½             |
| Display area (inches)      | 38 w x 26 ½ d    | 55 ½ w x 26 ½ d  | 95 ½ w x 26 ½ d  |
| Display area (square feet) | 7                | 10 ¼             | 17 ½             |
| Condensing unit size (HP)  | 1/3              | 3/8              | ½                |
| Refrigerant                | R404             | R404             | R404             |
| Power supply v/Hz/Ph       | 120/60/1         | 120/60/1         | 120/60/1         |
| Amps                       | 20               | 20               | 20               |
| Watts                      | 2000             | 2000             | 2000             |
| Temp Range                 | 34/42°F or 1/6°C | 32/42°F or 0/6°C | 32/42°F or 0/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# P360°

*Grab & Go Island*



## Features

- 360° product visibility
- Forced air system
- Castors supplied with case
- Stainless steel deck
- Protective bumpers
- European appearance
- Digital thermostat
- Suitable for all refrigerated products
- Gray bottom panels
- Simple plug in operation
- Ice insert for fish display available upon request

## Specifications

## Model Number

|                            | P360°            |
|----------------------------|------------------|
| Width (inches)             | 55 ½             |
| Depth (inches)             | 47               |
| Height (inches)            | 35               |
| Display area (square feet) | 12 ¼             |
| Condensing unit size (HP)  | 1/3              |
| Refrigerant                | R404             |
| Power supply v/Hz/Ph       | 120/60/1         |
| Amps                       | 20               |
| Watts                      | 2000             |
| Deck fans                  | 2                |
| Temp Range                 | 36/50°F or 2/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.



# Oasis

Sealed Deck, Suitable for Ice

## Features

- Wooden finish
- Acrylic dome for 360° viewing
- Stainless steel display deck-sealed
- Suitable for ice
- Drain fitted
- Lid is raised electronically
- Self service with lid up
- Display with lid down
- Multipurpose display case
- Smooth finish and appearance
- Fully mobile
- Economical system
- Static evaporation system
- Very rapid pull down time
- Strong construction
- Efficient, quiet system
- Easy to clean surfaces and smooth lines
- Illuminated display
- Fully self contained
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Thermostat control
- Operator friendly
- Castors supplied with case
- Spot display



REFRIGERATED

## Specifications

## Model Numbers

|                            | Oasis 1               | Oasis 2               |
|----------------------------|-----------------------|-----------------------|
| Width (inches)             | 43                    | 55                    |
| Depth (inches)             | 43                    | 55                    |
| Height (inches)            | 52 closed / 68 raised | 52 closed / 68 raised |
| Display area (square feet) | 10 ¼                  | 17 ½                  |
| Condensing unit size (HP)  | 1/3                   | 1/3                   |
| Refrigerant                | R134                  | R134                  |
| Power supply v/Hz/Ph       | 120/60/1              | 120/60/1              |
| Amps                       | 20                    | 20                    |
| Watts                      | 2000                  | 2000                  |
| Deck fans                  | 2                     | 2                     |
| Temp Range                 | 34/42°F or 1/6°C      | 34/42°F or 1/6°C      |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

## F2 Chiller



### Features

- Modern, state-of-the-art styling
- Wear resistant black vinyl coated steel exterior with all stainless steel countertop and slide lids for lifetime durability
- Heavy duty, long lasting galvanized steel interior
- Front, rear and side venting louvers allow greater condenser air flow for tight fit installations
- Easily accessible and serviceable slide out condensing unit
- Automatic, energy saving, non-electric condensate disposal system with easily accessible, front mounted cleanout drainage hose and drain pan
- High density, non-CFC polyurethane foamed-in-place insulation

### Specifications

### Model Number

#### F2 Chiller

|  |                  |
|--|------------------|
| Width (inches)   | 64               |
| Depth (inches)   | 27 ½             |
| Height (inches)  | 37               |
| Inside Height (inches)   | 27               |
| Inside Width (inches)  | 60               |
| Inside Depth (inches)  | 20               |
| Storage capacity (cubic feet)  | 18 ¾             |
| Condensing unit size (HP)  | 1/3              |
| Refrigerant  | R134             |
| Power supply v/Hz/Ph   | 120/60/1         |
| Amps   | 20               |
| Watts  | 2000             |
| Temp Range   | 34/42°F or 1/6°C |
| Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                  |

## C Series

*Euro Dairy/Deli Merchandiser  
Adjustable Shelves*

### Features

- Open front – self service grab and go
- Easy access for loading and cleaning
- Excellent vision through attractively styled side glass
- White interior
- Four fully adjustable shelves
- Shelves can be angled
- Extra shelves available upon request
- Peg bars and pegs available upon request
- Energy saving self contained night blind
- Efficient, quiet system
- Castors supplied with case
- Fully self contained unit
- Simple plug in operation with simple controls
- No drain required (hot gas evaporation of defrost water)
- Impact resistant finish
- Pricing rails on each shelf
- Shelf product stoppers available upon request



REFRIGERATED

### Specifications

### Model Numbers

|                                  | C1               | C2               | C3               |
|----------------------------------|------------------|------------------|------------------|
| Width (inches)                   | 39 ¾             | 52 ¼             | 77               |
| Depth (inches)                   | 34               | 34               | 34               |
| Height (inches)                  | 84               | 84               | 84               |
| Width without end walls (inches) | 36 ¾             | 49 ½             | 73 ½             |
| Number of shelves                | 4                | 4                | 4                |
| Shelf width x depth (inches)     | 36 ¾ w x 17 ½ d  | 49 ½ w x 17 ½ d  | 73 ½ w x 17 ½ d  |
| Display area (inches)            | 36 ¾ w x 24 d    | 49 ½ w x 24 d    | 73 ½ w x 24 d    |
| Display area (sq.ft.)            | 18 ¼             | 24               | 36 ¼             |
| Condensing unit size (HP)        | ¾                | ¾                | 1 ⅛              |
| Refrigerant                      | R404             | R404             | R404             |
| Power supply v/Hz/Ph (unit)      | 120/60/1         | 120/60/1         |                  |
| 120/60/1                         |                  |                  |                  |
| Amps (unit)                      | 20               | 20               | 20               |
| Watts (unit)                     | 2000             | 2000             | 2000             |
| Deck fans                        | 1                | 2                | 3                |
| Temp Range                       | 35/42°F or 2/6°C | 35/42°F or 2/6°C | 35/42°F or 2/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Genova

Open Front Merchandiser

## Features

- Open front – self service grab and go
- Easy access for loading and cleaning
- White Interior
- Five fully adjustable shelves
- Additional shelves available upon request
- Peg bars and pegs available upon request
- Shelves can be angled
- Energy saving self contained night blind
- Efficient, quiet system
- Castors supplied with case
- Fully self contained unit
- Simple plug in operation with simple controls
- No drain required (hot gas evaporation of defrost water)
- Impact resistant finish
- Pricing rails on each shelf
- Glass or solid end walls
- Shelf product stoppers available upon request



## Specifications

## Model Numbers

|                                  | Genova 1         | Genova 2         |
|----------------------------------|------------------|------------------|
| Width (inches)                   | 40 ½             | 52 ¾             |
| Depth (inches)                   | 35 ½             | 35 ½             |
| Height (inches)                  | 86               | 86               |
| Width without end walls (inches) | 37               | 49 ¼             |
| Number of shelves                | 5                | 5                |
| Shelf width and depth (inches)   | 36 ½ w x 17 ¾ d  | 49 w x 17 ¾ d    |
| Display area (inches)            | 36 ½ w x 21 ¾ d  | 49 w x 21 ¾ d    |
| Display area (square feet)       | 27 ½             | 37               |
| Condensing unit size (HP)        | 1                | 1                |
| Refrigerant                      | R404             | R404             |
| Power supply v/Hz/Ph (unit)      | 120/60/1         | 120/60/1         |
| Amps                             | 20               | 20               |
| Watts                            | 2000             | 2000             |
| Deck fans                        | 1                | 2                |
| Temp Range                       | 35/42°F or 2/6°C | 35/42°F or 2/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Sara

Open Front Merchandiser

## Features

- Open Front – self service grab and go
- Easy access for loading and cleaning
- White interior
- 3 Fully adjustable shelves
- Additional shelves available upon request
- Peg bars and pegs available upon request
- Castors supplied with case
- Energy saving self contained night blind
- Efficient, quiet system
- No drain required (hot gas evaporation of defrost water)
- Pricing rails on each shelf
- Fits through single door
- Forced air cooling
- Shelf product stoppers available upon request



## Specifications

## Model Number

### Sara

|                                  |                  |
|----------------------------------|------------------|
| Width (inches)                   | 52 ½             |
| Depth (inches)                   | 27               |
| Height (inches)                  | 69               |
| Width without end walls (inches) | 49               |
| Display area (square feet)       | 16.88            |
| Top shelf (inches)               | 49 w x 7 d       |
| Middle shelf (inches)            | 49 w x 10 d      |
| Bottom shelf (inches)            | 49 w x 14 d      |
| Bottom Deck (inches)             | 49 w x 18 ¾ d    |
| Condensing unit size (HP)        | ¾                |
| Refrigerant                      | R404             |
| Power supply v/Hz/Ph             | 120/60/1         |
| Amps                             | 20               |
| Watts                            | 2000             |
| Deck Fans                        | 2                |
| Temp Range                       | 35/42°F or 2/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Mandy

Open Front Merchandiser

Black or White



## Features

- Automatic defrost
- Castors supplied with case
- Easy to clean surfaces
- Fits through single door
- Forced air cooling
- Fully self contained unit
- Heater pan evaporation (no plumbing required)
- Illuminated top shelf
- Simple plug in operation
- Stainless steel shelves and display deck
- 3 shelves standard
- Energy saving self contained night blind

## Specifications

## Model Number

### Mandy 100

|  |                    |
|--|--------------------|
| Width (inches)   | 39 1/2             |
| Depth (inches)   | 29 3/4             |
| Height inches)   | 52                 |
| Width without end walls (inches)   | 36 1/2             |
| Top shelf  | 34 3/4 w x 8 1/4 d |
| Middle shelf (inches)  | 34 3/4 w x 10 d    |
| Bottom shelf (inches)  | 34 3/4 w x 12 d    |
| Bottom Deck (inches)   | 35 1/4 w x 22 d    |
| Display area (square feet)   | 13                 |
| Condensing unit size (HP)  | 3/4                |
| Refrigerant  | R404               |
| Power supply v/Hz/Ph   | 120/60/1           |
| Amps   | 20                 |
| Watts  | 2000               |
| Deck fans  | 1                  |
| Temp Range   | 35/42°F or 2/6°C   |
| Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                    |

# Memphis



## Non-Refrigerated

### Features

- Grab and Go refrigerated lower section
- Non refrigerated upper section
- Lockable Castors
- Sliding rear doors on upper section
- Glass shelf in upper section
- Fully mobile
- Smooth end walls
- Available in Black or Bronze
- No drain required (hot gas evaporation of defrost water)
- Efficient, quiet system

## Refrigerated

REFRIGERATED

### Specifications

### Model Numbers

|  | Memphis 90       | Memphis 120      |
|--|------------------|------------------|
| Width (inches)   | 35 ½             | 47 ½             |
| Depth (inches)   | 32 ¾             | 32 ¾             |
| Height (inches)  | 56 ½             | 56 ½             |
| Display deck (inches)  | 32 w x 22 d      | 44 w x 22 d      |
| Display deck (square feet)   | 5                | 6 ¾              |
| Condensing unit size (HP)  | ¼                | ¼                |
| Refrigerant  | R404             | R404             |
| Power supply v/Hz/Ph   | 20/60/1          | 120/60/1         |
| Amps   | 20               | 20               |
| Watts  | 2000             | 2000             |
| Deck Fans  | 1                | 2                |
| Temp Range   | 37/42°F or 3/6°C | 37/42°F or 3/6°C |
| Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                  |                  |

# Isola

## Features

- Internal basin in AISI stainless steel
- External in wood or stainless steel
- Gastronorm pans available upon request
- Different configurations available
- Pans available upon request
- Accepts deep or shallow pans
- Static refrigeration system
- Digital control panel
- Electronic lid for ease of loading/serving
- Castors supplied with case
- Serving trays optional
- LED lighting optional



REFRIGERATED

## Specifications

## Model Numbers

|                           | Isola 4S/S        | Isola 6           | Isola 6S/S        |
|---------------------------|-------------------|-------------------|-------------------|
| Width (inches)            | 59 ¼              | 81 ¼              | 86                |
| Depth (inches)            | 29 ½              | 29 ½              | 29 ½              |
| Height (inches) top down  | 45                | 45 ¼              | 45                |
| Height (inches) top up    | 59                | 59                | 59                |
| Condensing unit size (HP) | 1/3               | 1/3               | 1/3               |
| Refrigerant               | R134              | R134              | R134              |
| Powers supply v/Hz/Ph     | 120/60/1          | 120/60/1          | 120/60/1          |
| Amps                      | 20                | 20                | 20                |
| Watts                     | 2000              | 2000              | 2000              |
| Temp range                | 38/50°F or 3/10°C | 38/50°F or 3/10°C | 38/50°F or 3/10°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.



## Features

- For all chilled food products
- Fully self contained bottom mounted condensing unit
- Efficient, quiet system
- Fan assisted
- Automatic evaporator of defrost water
- Ozone friendly
- White interior and black exterior
- Full length internal vertical lights
- Sturdy handle
- Magnetic door gaskets
- Easy access for loading and cleaning
- Easy clean surfaces
- Illuminated canopy for graphics
- Fully adjustable shelves
- Four shelves per door
- Castors supplied with case
- Minimum maintenance
- Low energy consumption
- Double pane glass door(s)
- Self closing door(s)



**G4T**



**G6T**

## Specifications

## Model Numbers

|                              | G4T              | G6T              |
|------------------------------|------------------|------------------|
| Width (inches)               | 30               | 54 ¼             |
| Depth (inches)               | 28 ¼             | 28 ¼             |
| Height (inches)              | 82 ½             | 82 ½             |
| Canopy dims (inches)         | 26 ½ w x 5 ½ h   | 52 w x 5 ½ h     |
| Shelf width x depth (inches) | 23 w x 20 ½ d    | 23 ½ w x 20 d    |
| Number of shelves            | 4                | 8                |
| Condensing unit size (HP)    | ⅓                | ½                |
| Refrigerant                  | R134             | R134             |
| Power supply v/Hz/Ph (unit)  | 120/60/1         | 120/60/1         |
| Amps                         | 20               | 20               |
| Watts                        | 2000             | 2000             |
| Temp Range                   | 34/42°F or 1/6°C | 34/42°F or 1/6°C |

Plug – each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# K Chillers

## K2TF

## K2T

### Features

- LED lighting
- Anodized gold or silver finish
- Automatic defrost
- Castors supplied with case
- Easy to clean surfaces
- Forced air cooling
- Fully self contained unit
- Glass on four sides
- Heater pan evaporation (no plumbing required)
- Illuminated display
- Rotating glass shelves (K2T) (mirrored bottom shelf)
- Rotation stops when door is opened
- Simple plug in operation



Rotating Shelves



Wire Shelves

\*K2TF: adjustable wire shelf version of K2T.  
Shelf size (inches) 17 1/2 x 17 1/2

### Specifications

### Model Numbers

|                             | K2T               | K2TF              |
|-----------------------------|-------------------|-------------------|
| Width (inches)              | 23 1/2            | 23 1/2            |
| Depth (inches)              | 24                | 24                |
| Height (inches)             | 71                | 71                |
| Shelf dimensions (inches)   | 16 1/2 diameter   | 17 1/2 x 17 1/2   |
| Number of shelves           | 6                 | 5                 |
| Condensing unit size (HP)   | 1/3               | 1/3               |
| Refrigerant                 | R134              | R134              |
| Power supply v/Hz/Ph (unit) | 120/60/1          | 120/60/1          |
| Amps                        | 20                | 20                |
| Watts                       | 2000              | 2000              |
| Evaporator fans             | 1                 | 1                 |
| Temp range                  | 35/50°F or 4/10°C | 35/50°F or 4/10°C |

Plug – each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# K3T

## Features

- LED lighting
- Anodized gold or silver finish
- Automatic defrost
- Castors supplied with case
- Easy to clean surfaces
- Forced air cooling
- Fully self contained unit
- Glass on six sides (K3T)
- Heater pan evaporation (no plumbing required)
- Illuminated display
- Rotating glass shelves (mirrored bottom shelf)
- Rotation stops when door is opened
- Simple plug in operation



REFRIGERATED

## Specifications

## Model Number

|  | K3T               |
|--|-------------------|
| Width (inches)   | 31 ¾              |
| Depth (inches)   | 36                |
| Height (inches)  | 69                |
| Shelf diameter (inches)  | 22                |
| Number of shelves  | 5                 |
| Condensing unit size (HP)  | 7/8               |
| Refrigerant  | R134              |
| Power supply v/Hz/Ph (unit)  | 120/60/1          |
| Amps   | 20                |
| Watts  | 2000              |
| Evaporator fans  | 1                 |
| Temp range   | 35/50°F or 4/10°C |
| Plug – each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                   |

## K2TWR

### Features

- Humidity controlled (K2TWCF, K2TWCR)
- Rotating or square glass shelves available
- Beautiful wood finish
- Castors supplied with case
- Economical system
- Glass on all four sides
- All around view of product
- Mirrored bottom shelf
- Adjustable shelves
- Strong construction
- Efficient, quiet system
- Easy to clean surfaces and lines
- Forced air system
- Illuminated display
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Thermostat control
- Operator friendly
- Single door access
- Rotation stops when door is opened



Rotating Shelves

## K2TWF



Square Shelves

### Specifications

### Model Numbers

|  | K2TWF             | K2TWR             | K2TWCF             | KWTWCR             |
|--|-------------------|-------------------|--------------------|--------------------|
| Application  | General           | General           | Chocolate          | Chocolate          |
| Humidity control   | No                | No                | Yes                | Yes                |
| Width (inches)   | 32 ½              | 32 ½              | 32 ½               | 32 ½               |
| Depth (inches)   | 33 ½              | 33 ½              | 33 ½               | 33 ½               |
| Height (inches)  | 72                | 72                | 72                 | 72                 |
| Shelves (square or rotating)   | square            | Rotating          | square             | Rotating           |
| Shelf width x depth (inches)   | 20 ½ w x 22 ½ d   | -----             | 20 ½ w x 22 ½ d    | -----              |
| Shelf diameter (inches)  | -----             | 22                | -----              | 22                 |
| Number of shelves  | 5                 | 6                 | 5                  | 6                  |
| Condensing unit size (HP)  | ⅓                 | ⅓                 | ⅓                  | ⅓                  |
| Refrigerant  | R134              | R134              | R134               | R134               |
| Power supply v/Hz/Ph (unit)  | 120/60/1          | 120/60/1          | 120/60/1           | 120/60/1           |
| Amps   | 20                | 20                | 20                 | 20                 |
| Watts  | 2000              | 2000              | 2000               | 2000               |
| Evaporator fans  | 1                 | 1                 | 1                  | 1                  |
| Temp Range   | 35/50°F or 4/10°C | 35/50°F or 4/10°C | 56/62°F or 14/16°C | 56/62°F or 14/16°C |
| Plug – each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                   |                   |                    |                    |

## H1

### Features

- Storage Chiller
- Weighs 73 lbs



## G223

### Features

- 23 Liter Total Capacity
- 11.5 Liters Per Bowl
- 6.34 Gallon Total Capacity
- 3.17 Gallons Per Bowl
- Motorized paddles maintain mixing of product



## Starlet

### Features

- Counter top chiller
- Electronic thermostat
- Weighs 85 lbs



## Specifications

## Model Numbers

|                             | H1               | G223              | Starlet          |
|-----------------------------|------------------|-------------------|------------------|
| Width (inches)              | 20 ¾             | 13 ½              | 24               |
| Depth (inches)              | 20 ½             | 17                | 23               |
| Height (inches)             | 32 ¼             | 25                | 23               |
| Shelf dimensions (inches)   | 17 w x 13 d      | -----             | 20 ¾ w x 6 ¾ d   |
| Deck dimensions (inches)    | 17 ½ w x 9 d     | -----             | 20 ¾ w x 6 ½ d   |
| Condensing unit size (HP)   | 1/6              | 1/10              | 1/8              |
| Refrigerant                 | R134             | R134              | R134             |
| Power Supply v/Hz/Ph (unit) | 120/60/1         | 120/60/1          | 120/60/1         |
| Amps                        | 5                | 15                | 10               |
| Watts                       | 500              | 1500              | 1000             |
| Deck Fans                   | -----            | -----             | yes              |
| Temp Range                  | 35/42°F or 2/6°C | 39/61°F or 4/16°C | 35/42°F or 2/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Prep



## Features

- Refrigerated Prep Counter
- Stainless steel finish
- Low energy consumption
- Two storage levels
- Adjustable shelves
- Six poly-carbonate inserts included
- Corrosion resistant white interior finish
- Automatic defrost cycle
- Extra deep removable cutting board
- Lockable castors
- Fully mobile

## Specifications

## Model Number

|                                   | Prep 1              | Prep 2             |
|-----------------------------------|---------------------|--------------------|
| Width (inches)                    | 44 ½                | 67 ½               |
| Depth (inches)                    | 32 ½                | 35 ½               |
| Height (inches)                   | 41 ½                | 41 ½               |
| Storage area (inches)             | 25 ¼ w x 27 d x 24h | 48 w x 27 d x 24 h |
| Shelf (inches)                    | 24 w x 26 d         | 23 w x 26 d (x2)   |
| Cutting board dimensions (inches) | 44 w x 16 ½ d       | 67 ½ w x 19 ½ d    |
| Condensing unit size (HP)         | 1/6                 | 1/2                |
| Refrigerant                       | R134                | R134               |
| Power supply v/Hz/Ph              | 120/60/1            | 120/60/1           |
| Amps                              | 20                  | 20                 |
| Watts                             | 2000                | 2000               |
| Fan assisted                      | yes                 | yes                |
| Temperature Range                 | 33.8°/41°F          | 33.8°/41°F         |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# B1P

## Features

- Top shelf is non-refrigerated
- Top hinged glass, hydraulic arm support
- Easy access for loading, setting of display and cleaning
- Euro style front and side glass
- Illuminated stainless steel, display deck and glass shelves
- Rear access to the display for the server
- Main display deck is accessed via a stainless steel pull out drawer from the rear of the case. Magnetic gaskets ensure a perfect seal
- Three level display
- Preparation counter built in
- Automatic defrost
- No plumbing required, auto evaporation of defrost water
- Easy to clean surfaces and attractive lines
- Castors supplied with case
- Fully self contained unit
- Simple plug in operation
- ABS foamed end walls
- Forced air system



Back View

## Specifications

## Model Numbers

|                                    | B1P              |
|------------------------------------|------------------|
| Width (inches)                     | 50 ½             |
| Depth (inches)                     | 43               |
| Height (inches)                    | 51 ½             |
| Top Shelf size (inches)            | 46 w x 7 ½ d     |
| Bottom Shelf size (inches)         | 46 w x 10 d      |
| Drawer dimensions (inches)         | 37 w x 32 ¾ d    |
| Bottom display area total (inches) | 47 w x 32 ¾ d    |
| Condensing unit size (HP)          | ½                |
| Refrigerant                        | R404             |
| Power supply v/Hz/Ph               | 120/60/1         |
| Amps                               | 20               |
| Watts                              | 2000             |
| Temp Range                         | 34/42°F or 1/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Kubo 500R

Display Refrigerator

## Features

- Adjustable wire shelves
- Hinged doors
- Vertical lights
- Castors supplied with case
- 360° visibility
- Easy to clean
- Automatic defrost
- No drain required
- Stainless steel front



## Specifications

## Model Number

**500R**

|                           |                        |
|---------------------------|------------------------|
| Width (inches)            | 60                     |
| Depth (inches)            | 28                     |
| Height (inches)           | 54                     |
| Number of shelves         | 8                      |
| Shelf dimensions (inches) | 23 ½ w x 15 ¾ d        |
| Condensing unit size (HP) | 1 ⅛                    |
| Refrigerant               | R404                   |
| Power supply v/Hz/Ph      | 120/60/1               |
| Amps                      | 20                     |
| Watts                     | 2000                   |
| Deck fans                 | Yes                    |
| Temp range                | 36°/ 50° F or 2°/10° C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.



# Victoria

## Features

- Three exhibition levels
- Rear sliding glass doors
- Available in black or stainless steel finish
- Front access to condensing unit
- Double tempered curved glass
- Castors supplied with case
- Low energy consumption
- Easy to clean
- Automatic defrost cycle
- No drain required
- Stainless steel deck
- Stainless steel front
- Stainless steel shelves
- Static air system
- Wide stainless steel top



## Specifications

## Model Numbers

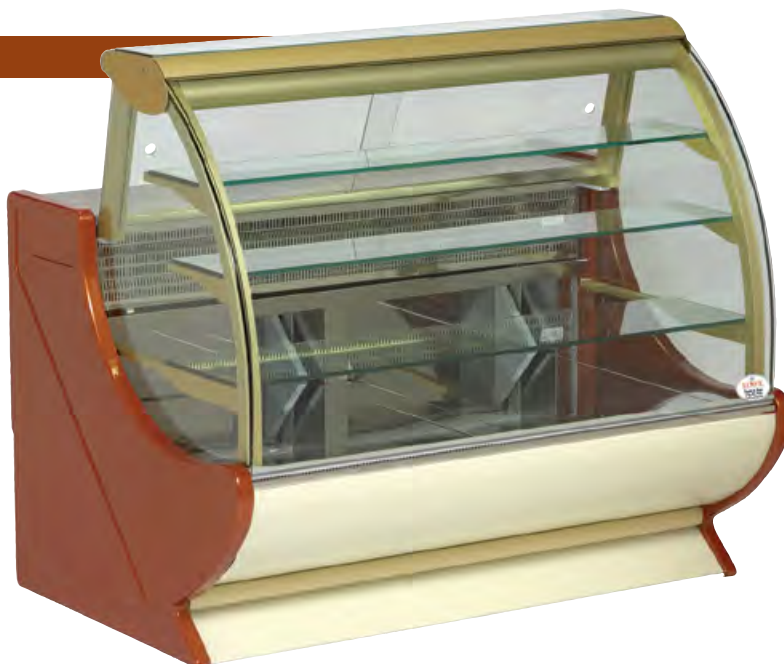
|                                 | V-150             | V-200             |
|---------------------------------|-------------------|-------------------|
| Width (inches)                  | 56 2/3            | 74                |
| Depth (inches)                  | 36                | 36                |
| Height (inches)                 | 50                | 50                |
| Number of shelves               | 4                 | 4                 |
| Top shelf dimensions (inches)   | 24 1/4 w x 15 d   | 32 7/8 w x 15 d   |
| Other shelf dimensions (inches) | 24 1/4 w x 17 d   | 32 7/8 w x 17 d   |
| Condensing unit size (HP)       | 1/4               | 1/3               |
| Refrigerant                     | R134A             | R134A             |
| Power Supply v/Hz/Ph            | 120/60/1          | 120/60/1          |
| Amps                            | 20                | 20                |
| Watts                           | 2000              | 2000              |
| Temp Range                      | 33/50°F or 2/10°C | 33/50°F or 2/10°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# L Symphony

## Features

- Anodized finish
- Top hinged, curved front glass
- Glass ends
- Fixed glass shelves (3)
- Dual temperature zones
- Top two shelves are non refrigerated
- Stainless steel display deck
- Granite preparation counter built in
- Pull out drawers (stainless steel)
- Magnetic gasket on drawers
- European finish and appearance
- Castors supplied with case
- Economical system
- Static evaporator system
- Strong construction
- Efficient, quiet system
- Easy to clean surfaces and lines
- Illuminated display
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Thermostat control
- Operator friendly
- Sliding door access at rear of case for server



Additional Colors Available

## Specifications

## Model Numbers

|                                  | L1                | L3                | L5                |
|----------------------------------|-------------------|-------------------|-------------------|
| Width (inches)                   | 55 ¼              | 87                | 114 ¼             |
| Depth (inches)                   | 40                | 40                | 40                |
| Height (inches)                  | 50                | 50                | 50                |
| Number of shelves                | 3                 | 3                 | 3                 |
| Top shelf dimensions (inches)    | 51 w x 8 ⅔ d      | 82 ½ w x 8 ⅔ d    | 110 w x 8 ⅔ d     |
| Middle shelf dimensions (inches) | 51 w x 8 ⅔ d      | 82 ½ w x 8 ⅔ d    | 110 w x 8 ⅔ d     |
| Lower shelf dimensions (inches)  | 51 w x 11 d       | 82 ½ w x 11 d     | 110 w x 11 d      |
| Number of Drawers                | 2                 | 3                 | 4                 |
| Drawer dimensions (inches)       | 20 ¾ w x 33 ¾ d   | 20 ¾ w x 33 ¾ d   | 20 ¾ w x 33 ¾ d   |
| Condensing unit size (HP)        | ¼                 | ½                 | 1                 |
| Refrigerant                      | R404              | R404              | R404              |
| Power supply v/Hz/Ph             | 120/60/1          | 120/60/1          | 120/60/1          |
| Amps                             | 20                | 20                | 20                |
| Watts                            | 2000              | 2000              | 2000              |
| Static Refrigeration             | Yes               | Yes               | Yes               |
| Temp Range                       | 36/50°F or 2/10°C | 36/50°F or 2/10°C | 36/50°F or 2/10°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# L Harmony

## Features

- Anodized finish
- Curved front glass
- Glass ends
- Fixed glass shelves (3)
- Glass all around display
- Stainless steel lower display deck
- Sliding glass doors at rear, full size for access
- European appearance
- Castors supplied with case
- Economical system
- Forced air system- uniform cooling on all levels
- Strong construction
- Efficient, quiet system
- Easy to clean surfaces and lines
- Illuminated display (light above each shelf)
- Fully self contained
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Thermostat control
- Operator friendly
- No plumbing required



Additional Colors Available

## Specifications

## Model Numbers

|                                  | L1H              | L3H              | L5H              |
|----------------------------------|------------------|------------------|------------------|
| Width (inches)                   | 37               | 52 ½             | 83               |
| Depth (inches)                   | 31 ¼             | 31 ¼             | 31 ¼             |
| Height (inches)                  | 54 ½             | 54 ½             | 54 ½             |
| Number of shelves                | 3                | 3                | 3                |
| Top shelf dimensions (inches)    | 35 ½ w x 13 d    | 51 w x 13 d      | 81 ½ w x 13 d    |
| Middle shelf dimensions (inches) | 35 ½ w x 13 ½ d  | 51 w x 13 ½ d    | 81 ½ w x 13 ½ d  |
| Lower shelf dimensions (inches)  | 35 ½ w x 16 d    | 51 w x 16 d      | 81 ½ w x 16 d    |
| Condensing unit size (HP)        | ¼                | ½                | 1                |
| Refrigerant                      | R404             | R404             | R404             |
| Power Supply v/Hz/Ph             | 120/60/1         | 120/60/1         | 120/60/1         |
| Amps                             | 20               | 20               | 20               |
| Watts                            | 2000             | 2000             | 2000             |
| Fan assisted                     | Yes              | Yes              | Yes              |
| Temp Range                       | 34/42°F or 1/6°C | 34/42°F or 1/6°C | 34/42°F or 1/6°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Bodega

WINE DISPLAY

## Features

- Glass doors
- Interior full length lighting
- Sturdy handle
- Easy to clean interior
- Suitable for refrigerated products
- Efficient, quiet system
- Fully self contained
- Ozone friendly
- Castors supplied with case
- Single temperature or four temperature zones



**Bod1**



**Bod2**

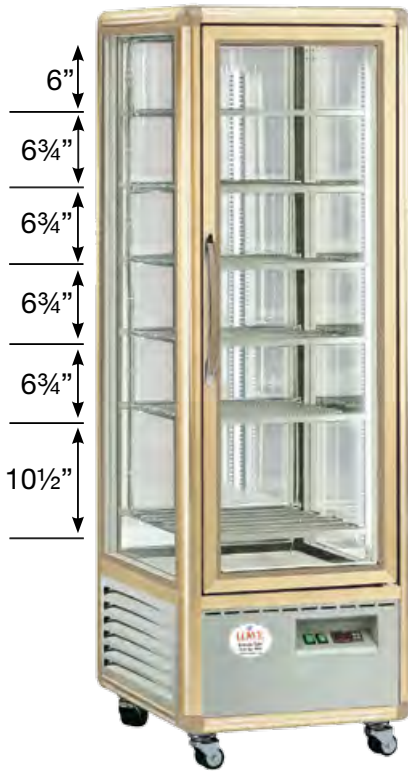
## Specifications

## Model Numbers

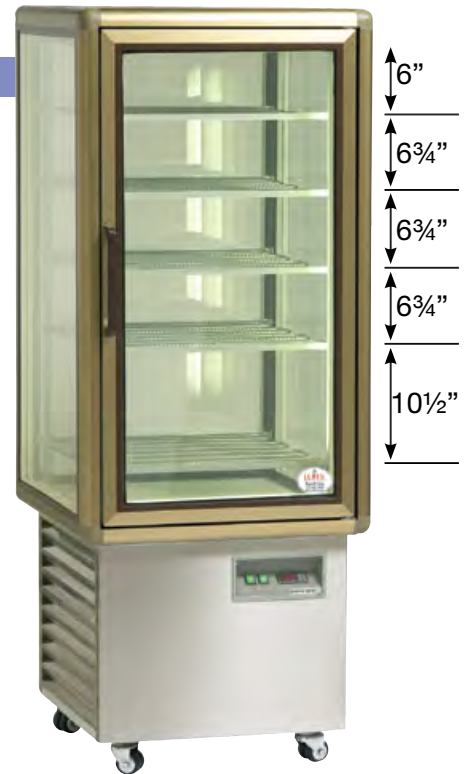
|                             | Bod1              | Bod2              |
|-----------------------------|-------------------|-------------------|
| Width (inches)              | 22 ¾              | 43                |
| Depth (inches)              | 25 ½              | 25 ½              |
| Height (inches)             | 77 ½              | 77 ½              |
| Capacity: bottle size – 90  | 15x4= 60          | 32x4=128          |
| bottle size – 77            | 24x4=96           | 50x4=200          |
| bottle size – 75            | 24x4=96           | 52x4=208          |
| Condensing unit size (HP)   | 1/3               | 1/2               |
| Refrigerant                 | R134              | R134              |
| Power supply v/Hz/Ph (unit) | 120/60/1          | 120/60/1          |
| Amps                        | 20                | 20                |
| Watts                       | 2000              | 2000              |
| Fan assisted                | yes               | yes               |
| Temp Range                  | 41/60°F or 5/15°C | 41/60°F or 5/15°C |

Plug – each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

**K1T**  
4-Sided  
Fixed Shelf Freezer



**K4TF**  
4-Sided  
Fixed Shelf Freezer



**Features**

- Anodized Finish
- Glass on all sides
- All around view of product
- Castors supplied with case
- Economical system
- Fixed evaporator shelves
- Efficient, quiet system
- Digital Thermostat control
- No plumbing required

Also Available In Silver

FROZEN

**Specifications**

**Model Numbers**

|                           | K1T               | K4TF              |
|---------------------------|-------------------|-------------------|
| Width (inches)            | 23 1/2            | 28                |
| Depth (inches)            | 25 1/2            | 29 1/2            |
| Height (inches)           | 71 1/4            | 70                |
| Number of shelves         | 6                 | 5                 |
| Shelf type                | Fixed             | Fixed             |
| Condensing unit size (HP) | 2/3               | 3/4               |
| Refrigerant               | R404              | R404              |
| Power Supply v/Hz/Ph      | 120/60/1          | 120/60/1          |
| Amps                      | 20                | 20                |
| Watts                     | 2000              | 2000              |
| Fixed shelf evaporator    | yes               | yes               |
| Temp Range                | 0/-18°C or 32/0°F | 0/-18°C or 32/0°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# VV17



### Features

- Fully adjustable shelves
- 3 shelves standard
- Digital thermostat control
- Vertical lighting
- No plumbing required
- Efficient, quiet system
- Forced air system

## K4T

4-Sided  
Revolving Shelf Freezer



### Features

- LED lighting
- Anodized finish
- Glass on all sides
- All around view of product
- Castors supplied with case
- Economical system
- Rotating shelves
- Mirrored bottom shelf
- Adjustable shelves
- Efficient, quiet system
- Forced air system
- Digital thermostat control
- No plumbing required
- Gold finish available

FROZEN

### Specifications

### Model Numbers

|                           | VV17              | K4T                |
|---------------------------|-------------------|--------------------|
| Width (inches)            | 36                | 28                 |
| Depth (inches)            | 26                | 29 ½               |
| Height (inches)           | 60 ½              | 71 ½               |
| Number of shelves         | 3                 | 6                  |
| Shelf type                | Adjustable        | Revolving          |
| Shelf Dimensions          | 30 ½ w x 15 ¾ d   | 18" Diameter       |
| Condensing unit size (HP) | ½                 | ¾                  |
| Refrigerant               | R404              | R404               |
| Power Supply v/Hz/Ph      | 120/60/1          | 120/60/1           |
| Amps                      | 20                | 20                 |
| Watts                     | 2000              | 2000               |
| Fan assisted              | yes               | yes                |
| Temp Range                | 0/-18°C or 32/0°F | 0/-20°C or 32/-4°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.



**G1T**

**Features**

- LED lighting
- Fully adjustable shelves
- Frost free
- Triple pane glass doors
- Self closing doors
- Stainless steel bottom
- No plumbing required, evaporator condensing pan included
- Automatic defrost cycle
- Forced air system
- Illuminated display
- Castors supplied with case



**G6FT**

**Improved Visibility  
and Lighting**

FROZEN

**Specifications**

**Model Number**

|                             | <b>G1T</b>         | <b>G6FT</b>        |
|-----------------------------|--------------------|--------------------|
| Width (inches)              | 30                 | 54                 |
| Depth (inches)              | 29 ½               | 29 ½               |
| Height (inches)             | 83 ¾               | 83 ¾               |
| Number of shelves           | 4                  | 4                  |
| Shelf dimensions            | 23 w x 20 ½ d      | 23 ½ w x 20 d      |
| Number of doors             | 1                  | 2                  |
| Canopy dims (inches)        | 26 ½ w x 5 ½ h     | 52 w x 5 ½ h       |
| Condensing unit size (HP)   | ½                  | 1                  |
| Refrigerant                 | R404               | R404               |
| Power supply v/Hz/Ph (unit) | 120/60/1           | 120/60/1           |
| Amps                        | 20                 | 20                 |
| Watts                       | 2000               | 2000               |
| Fan assisted                | Yes                | Yes                |
| Temp Range                  | 0/-20°C or 28/-4°F | 0/-20°C or 28/-4°F |

Plug – each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# E1 / E2

Display Freezer

## Features

- Curved glass front cabinets allow for more product visibility
- 2 sliding glass lids
- Easy access for loading, setting of display and cleaning
- Suitable for all frozen products
- Efficient, quiet system
- Easy to clean surfaces and attractive lines
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Castors supplied with case



## Specifications

## Model Number

|  | E1                 | E2                 |
|--|--------------------|--------------------|
| Width (inches)   | 60                 | 88                 |
| Depth (inches)   | 35 ½               | 35 ½               |
| Height (inches)  | 40                 | 40                 |
| Condensing unit size (HP)  | ½                  | ½                  |
| Refrigerant  | R404               | R404               |
| Power Supply v/Hz/Ph   | 120/60/1           | 120/60/1           |
| Amps   | 20                 | 20                 |
| Watts  | 2000               | 2000               |
| Static Refrigeration   | Yes                | Yes                |
| Temp Range   | 0/-22°C or 32/-8°F | 0/-22°C or 32/-8°F |
| Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                    |                    |



## E3

### Display Freezer

#### Features

- Curved glass front cabinets allow for more product visibility
- 2 sliding glass lids
- Easy access for loading, setting of display and cleaning
- Suitable for all frozen products
- Efficient, quiet system
- Easy to clean surfaces and attractive lines
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Castors supplied with case



FROZEN

#### Specifications

#### Model Number

E3

|                           |                    |
|---------------------------|--------------------|
| Width (inches)            | 77                 |
| Depth (inches)            | 34                 |
| Height (inches)           | 37                 |
| Condensing unit size (HP) | ½                  |
| Refrigerant               | R404               |
| Power Supply v/Hz/Ph      | 120/60/1           |
| Amps                      | 20                 |
| Watts                     | 2000               |
| Static Refrigeration      | Yes                |
| Temp Range                | 0/-22°C or 32/-8°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# E4

## Display Freezer

### Features

- Glass front cabinets allow for more product visibility
- 2 sliding glass lids
- Easy access for loading, setting of display and cleaning
- Suitable for all frozen products
- Efficient, quiet system
- Easy to clean surfaces and attractive lines
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Castors supplied with case



### Specifications

### Model Number

|                           | E4                 |
|---------------------------|--------------------|
| Width (inches)            | 77                 |
| Depth (inches)            | 34                 |
| Height (inches)           | 39                 |
| Condensing unit size (HP) | 1/2                |
| Refrigerant               | R404               |
| Power supply v/Hz/Ph      | 120/60/1           |
| Amps                      | 20                 |
| Watts                     | 2000               |
| Static refrigeration      | Yes                |
| Temp range                | 0/-22°C or 32/-8°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# D1C

Display Freezer

## Features

- 5 baskets standard
- 2 sliding glass lids
- LED lighting
- Easy access for loading, setting of display and cleaning
- Suitable for all frozen products
- Efficient, quiet system
- Easy to clean surfaces and attractive lines
- Fully self contained unit
- Simple plug in operation with simple controls
- Castors supplied with case



FROZEN

## Specifications

## Model Number

|                           | D1C                |
|---------------------------|--------------------|
| Width (inches)            | 58                 |
| Depth (inches)            | 30                 |
| Height (inches)           | 34                 |
| Condensing unit size (HP) | ½                  |
| Refrigerant               | R134A              |
| Power supply v/Hz/Ph      | 120/60/1           |
| Amps                      | 20                 |
| Watts                     | 2000               |
| Static refrigeration      | Yes                |
| Temp range                | 0/-20°C or 50/-4°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Kubo 500F

Display Freezer

## Features

- Adjustable wire shelves
- Hinged doors
- Vertical lights
- Castors supplied with case
- 360° visibility
- Easy to clean
- Automatic defrost
- No drain required
- Stainless steel front



FROZEN

## Specifications

## Model Number

500F

|                           |                     |
|---------------------------|---------------------|
| Width (inches)            | 60                  |
| Depth (inches)            | 28                  |
| Height (inches)           | 54                  |
| Number of shelves         | 8                   |
| Shelf dimensions (inches) | 23 1/2 w x 15 3/4 d |
| Condensing unit size (HP) | 1 1/8               |
| Refrigerant               | R404                |
| Power supply v/Hz/Ph      | 120/60/1            |
| Amps                      | 20                  |
| Watts                     | 2000                |
| Deck fans                 | Yes                 |
| Temp range                | 0/-18°C or 32/0°F   |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

**B2F**  
Display Freezer



Limited Quantity Available

**Features**

- Top hinged glass, hydraulic arm support
- Easy access for loading, setting of display and cleaning
- Euro style front and side glass
- Stainless steel interior
- Rear access to the display for the server
- Preparation counter built in
- Easy to clean surfaces and attractive lines
- Castors supplied with case
- Fully self contained unit
- Simple plug in operation with simple controls
- Impact resistant finish
- ABS foamed end walls

**\*Note: No Refrigerated Understorage.**

FROZEN

**Specifications**

**Model Number**

|                           | B2F               |
|---------------------------|-------------------|
| Width (inches)            | 73 ½              |
| Depth (inches)            | 43                |
| Height (inches)           | 51 ½              |
| Condensing unit size (HP) | 1                 |
| Refrigerant               | R404              |
| Power supply v/Hz/Ph      | 120/60/1          |
| Amp                       | 20                |
| Watts                     | 2000              |
| Deck fans                 | Yes               |
| Temp range                | 0/-18°C or 32/0°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

## F2



### Features

- 2 sliding glass lids
- Easy access for loading, setting of display and cleaning
- Excellent vision through top glass
- White interior and exterior
- Suitable for all frozen products
- Efficient, quiet system
- Easy to clean surfaces and attractive lines
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Manual defrost and drain
- One standard basket included
- Impact resistant finish
- Castors supplied with case

### Specifications

### Model Number

|                               | F2                 |
|-------------------------------|--------------------|
| Width (inches)                | 47 ¼               |
| Depth (inches)                | 24 ¾               |
| Height (inches)               | 34 ¼               |
| Inside width (inches)         | 42                 |
| Inside depth (inches)         | 20                 |
| Inside height (inches)        | 25                 |
| Storage capacity (cubic feet) | 12 ¼               |
| Condensing unit size (HP)     | ¾                  |
| Refrigerant                   | R404               |
| Power supply v/Hz/Ph          | 120/60/1           |
| Amps                          | 20                 |
| Watts                         | 2000               |
| Deck fans                     | n/a                |
| Temp range                    | 0/-20°C or 32/-4°F |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

## DC8 Dipping Cabinet

### Features

- Modern design with high visibility
- Stainless steel preparation counter
- Stainless steel deck
- Silver painted end walls
- Sliding plexi rear doors
- Illuminated logo panel
- Internal lighting for product
- Pricing rails
- Castors supplied with case
- No drain required
- Automatic defrost
- 8 and 12 flavor cabinet available
- Holds 2 ½ gallon size tubs (10 inch deep x 10 diameter)



### Specifications

### Model Numbers

|                           | DC8                 | DC12                |
|---------------------------|---------------------|---------------------|
| Width (inches)            | 50 ¼                | 72                  |
| Depth (inches)            | 43 ½                | 43 ½                |
| Height (inches)           | 56                  | 56                  |
| Condensing unit size (HP) | ¾ x 2               | ¾ x 2               |
| Refrigerant               | R404                | R404                |
| Power supply v/Hz/Ph      | 120/60/1            | 120/60/1            |
| Amps                      | 30                  | 30                  |
| Watts                     | 3000                | 3000                |
| Deck fans                 | Yes                 | Yes                 |
| Temp range                | 3/-4°F or -16/-20°C | 3/-4°F or -16/-20°C |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# G12

*Gelato-Italian Ice Cream*



## Features

- Modern design – high visibility
- Painted gray ABS end walls
- Stainless steel preparation counter
- Fully mobile
- Castors supplied with case
- Stainless steel bins
- Stainless steel front
- Sliding rear doors
- Full length illumination of product
- Pricing rails
- Illumination panel for product transparencies

FROZEN

## Specifications

## Model Number

|  | G12               |
|--|-------------------|
| Width (inches)   | 50 ¼              |
| Depth (inches)   | 44 ¾              |
| Height (inches)  | 54 ¾              |
| Condensing unit size (HP)  | ¾                 |
| Refrigerant  | R404              |
| Power supply v/Hz/Ph   | 220v single phase |
| Amps   | 30                |
| Watts  | 3000              |
| Deck fans  | Yes               |
| Temp range   | 0/-18°C or 03/0°F |
| Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight. |                   |



## SS2P

Two Flavor Soft Serve Ice Cream Machine

### Features

- Small foot print, saves valuable floor space
- Easy cleaning and operation
- No installation required, plug it in and it is ready to go
- Castors supplied with case
- Soft serve mix not included
- Sanitized prior to each rental
- Serves two flavors plus a swirl option.
- Overnight switch to keep product refrigerated when not in use
- Automatic shut off when product is low



FROZEN

### Specifications

### Model Number

|                           | SS2P              |
|---------------------------|-------------------|
| Width (inches)            | 21                |
| Depth (inches)            | 27 ½              |
| Height (inches)           | 52                |
| Condensing unit size (HP) | 1 ⅛, 1/8          |
| Refrigerant               | R404              |
| Power supply v/Hz/Ph      | 220V single phase |
| Amps                      | 30                |
| Watts                     | 3000              |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

## 200 GBT

Fixed Shelves



### Features

- Gold or silver anodized finish
- Glass walls
- Smooth finish. Rounded corners
- Static evaporator system
- Rapid pull down time
- Strong construction
- Efficient, quiet system
- Easy to clean surface and lines
- Illuminated display
- Fully self contained unit
- Ozone friendly refrigerant
- Simple plug in operation with simple controls
- Operator friendly
- Thermostat control
- Fixed shelves are 7 ¼ inches apart

## H4IB

Storage Freezer



### Features

- Adjustable shelves
- Glass display
- Counter top unit
- Efficient, quiet system

### Specifications

### Model Numbers

|                           | 200 GBT           | H4IB              |
|---------------------------|-------------------|-------------------|
| Width (inches)            | 47 ½              | 23 ½              |
| Depth (inches)            | 19 ½              | 20 ¼              |
| Height (inches)           | 28                | 26 ½              |
| Condensing unit size (HP) | 1/3               | 1/4               |
| Refrigerant               | R404              | R134              |
| Power supply v/Hz/Ph      | 120/60/1          | 120/60/1          |
| Amps                      | 20                | 20                |
| Watts                     | 2000              | 2000              |
| Fan assisted              | no                | yes               |
| Temp range                | 0/-18°C or 32/0°F | 0/-18°C or 32/0°F |
| Fixed shelf evaporator    | yes               | no                |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.



**Penguin 1**  
Single Bowl  
Frozen Drink Display

**Penguin 2**  
Double Bowl  
Frozen Drink Display



**Features**

- One or two bowl frozen drink display
- Full access to all the components for quick and easy maintenance
- Simple bowl removal for easy cleaning
- One compressor for each bowl
- Manual control of the thickness of the drink
- Quick product preparation
- Internal illumination system

**H2**



**Features**

- Efficient, quiet system
- Perfect for under counter use

**Specifications**

**Model Numbers**

|                           | H2                | Penguin 1     | Penguin 2     |
|---------------------------|-------------------|---------------|---------------|
| Width (inches)            | 19 ½              | 7 ¾           | 15 ½          |
| Depth (inches)            | 21 ½              | 17            | 17            |
| Height (inches)           | 32 ¾              | 34 ¼          | 34 ¼          |
| Bowl capacity in liters   | n/a               | 12            | 12            |
| Bowl capacity in gallons  | n/a               | 3.17          | 3.17          |
| Condensing unit size (HP) | ¼                 | ¼             | ½             |
| Refrigerant               | R134              | R134          | R134          |
| Power supply v/Hz/Ph      | 120/60/1          | 120/60/1      | 120/60/1      |
| Amps                      | 20                | 20            | 20            |
| Watts                     | 2000              | 2000          | 2000          |
| Temp range                | 0/-18°C or 32/0°F | frozen drinks | frozen drinks |

Plug - each unit requires a single dedicated power supply; 24 hour power if keeping product in unit overnight.

# Isola 4H

## Features

- Electrically raised canopy
- Castors supplied with case
- Divider bars included
- Stainless steel option available
- Adjustable water temperature control
- Fitted drain
- Heat lamps for additional heating
- 'Low water level' alarm
- Serving trays optional
- Digital control panel
- Pans available upon request
- Internal basin in AISI stainless steel
- Accepts deep or shallow pans
- Different configurations available
- Gastronorm pans available upon request



**Isola 4H**  
*Lid Electronically Lowered.*

## Specifications

## Model Numbers

|                          | Isola 4H             | Isola 4HS/S          |
|--------------------------|----------------------|----------------------|
| Width (inches)           | 56                   | 59 ¼                 |
| Depth (inches)           | 29½                  | 29 ½                 |
| Height (inches) top down | 45 ¼                 | 45                   |
| Height (inches) top up   | 59                   | 59                   |
| Power supply v/Hz/Ph     | 120/60/1             | 120/60/1             |
| Amps                     | 30                   | 30                   |
| Watts                    | 3000                 | 3000                 |
| Temp range               | 100/194°F or 38/90°C | 100/194°F or 38/90°C |

Plug - each unit requires a single dedicated power supply.

# B1H

## Features

- Top hinged glass, hydraulic arm support
- Easy access for loading, setting of display and cleaning
- Euro style front and side glass
- Illuminated stainless steel, perforated display deck
- Rear access to the display for the server
- Preparation counter built in
- Automatic 'low water level' power cut-off
- Easy to clean surfaces and attractive lines
- Castors supplied with case
- Fully self contained unit
- Rheostat control for heat/light
- Simple plug in operation with simple controls
- Adjustable water temperature control
- Water inlet (1/2 inch) and drain fitting (1 1/2 inch)
- Impact resistant finish
- Stainless steel deck
- ABS foamed end walls
- Divider bars for Gastronorm pans available
- Heating area can be configured several ways using divider bars.
- Heating area dimensions: 42 x 25 1/2 (inches)
- Gastronorm pans available upon request



## Specifications

## Model Number

### B1H

|  |                      |
|--|----------------------|
| Width (inches)   | 51                   |
| Depth (inches)   | 43                   |
| Height (inches)  | 51 1/2               |
| Power Supply v/Hz/Ph                                       | 220/60/1             |
| Amps   | 30                   |
| Watts  | 3000                 |
| Water Temperature Range                                    | 167/176°F or 75/80°C |
| Deck Temperature   | 146°F or 63°C        |
| Plug - each unit requires a single dedicated power supply. |                      |

# BR13H

## Features

- 4 Adjustable heated shelves
- Sliding glass rear doors
- Vertical lights
- Castors supplied with case
- No drain required
- Modern design
- 360° visibility
- Stainless steel front
- Stainless steel front
- Easy to clean



HOT

## Specifications

## Model Number

### BR13H

|                                 |                      |
|---------------------------------|----------------------|
| Width (inches)                  | 53                   |
| Depth (inches)                  | 29 ½                 |
| Height (inches)                 | 54 ¼                 |
| Top shelf dimensions (inches)   | 50 w x 11 d          |
| Other shelf dimensions (inches) | 50 w x 11 d          |
| Power Supply v/Hz/Ph            | 120/60/1             |
| Amps                            | 30                   |
| Watts                           | 3000                 |
| Temperature Range               | 140/176°F or 60/80°C |

Plug - each unit requires a single dedicated power supply.

**MCT**  
4 Burner



**Features**

- Stainless steel table with electric 4 burner ceramic cook top
- Locking castors included
- Under cabinet storage shelf
- Optional attached mirror for high visibility



**MCT**  
Back View - Under Storage



**MCTM**  
With Mirror

**Specifications**

**Model Numbers**

Width (inches)  
Depth (inches)  
Height (inches)  
Power Supply v/Hz/Ph  
Amps  
Watts

|                      | MCT      | MCTM     |
|----------------------|----------|----------|
| Width (inches)       | 60       | 60       |
| Depth (inches)       | 30 ¼     | 30 ¼     |
| Height (inches)      | 36       | 97       |
| Power Supply v/Hz/Ph | 220/60/1 | 220/60/1 |
| Amps                 | 30       | 30       |
| Watts                | 3000     | 3000     |

Plug - each unit requires a single dedicated power supply.

## CO25 Convection Oven

### Features

- Convection oven with two adjustable shelves
- Holds ½ size tray: 18 x 14 ½ (inches) - not included
- Trays for oven available upon request
- Oven is attached to rolling stand
- Oven available without stand
- Rolling stand has six shelves for sheet pans
- Sheet pans for stand available upon request
- Manual 60 minute timer



### Specifications

### Model Number

#### CO25

|                        |                       |
|------------------------|-----------------------|
| Width (inches)         | 28 ½                  |
| Depth (inches)         | 28                    |
| Height (inches)        | 53 ¾                  |
| Inside width (inches)  | 18 ½                  |
| Inside depth (inches)  | 14 ½                  |
| Inside height (inches) | 10 5/8                |
| Power Supply v/Hz/Ph   | 120/60/1              |
| Amps                   | 20                    |
| Watts                  | 2000                  |
| Temperature Range      | 120/480°F or 49/249°C |

Plug - each unit requires a single dedicated power supply.

## MW Microwave



### Specifications

### Model Number

#### MW

|                      |          |
|----------------------|----------|
| Width (inches)       | 24       |
| Depth (inches)       | 18       |
| Height (inches)      | 14       |
| Power Supply v/Hz/Ph | 120/60/1 |
| Amps                 | 10       |
| Watts                | 1000     |

Plug - each unit requires a single dedicated power supply.



## Top2

Dual burner cook top



### Features

- 2 electric burners
- Compact and lightweight



## DW

Dual lamp display warmer

### Features

- Holds a 12 x 20 (inches) Pan
- Pan not included

### Specifications

### Model Numbers

|                      | Top2     | DW       |
|----------------------|----------|----------|
| Width (inches)       | 22 ½     | 13       |
| Depth (inches)       | 14       | 19       |
| Height (inches)      | 3        | 24 ¼     |
| Power Supply v/Hz/Ph | 120/60/1 | 120/60/1 |
| Amps                 | 20       | 20       |
| Watts                | 2000     | 2000     |

Plug - each unit requires a single dedicated power supply.

## 200 Hot

(Self Serve) Counter Top



### Features

- Warming lamps above each shelf
- Sturdy construction designed for easy access of product
- Self serve open access

### Specifications

### Model Number

#### 200 Hot

|                      |                     |
|----------------------|---------------------|
| Width (inches)       | 35 ½                |
| Depth (inches)       | 21                  |
| Height (inches)      | 28                  |
| Power Supply v/Hz/Ph | 120/60/1            |
| Amps                 | 15                  |
| Watts                | 1500                |
| Temperature Range    | 95/160°F or 35/71°C |

Plug - each unit requires a single dedicated power supply.

HOT

## HSD2



### Features

- Hard coated aluminum heat shelf
- Tempered glass sides for maximum visibility
- Heavy duty stainless steel construction for base, sides and top
- Thermostat controlled heat for base and rear overhead heat source.

### Specifications

### Model Number

#### HSD2

|                      |          |
|----------------------|----------|
| Width (inches)       | 36       |
| Depth (inches)       | 28       |
| Height (inches)      | 29 ¾     |
| Power Supply v/Hz/Ph | 120/60/1 |
| Amps                 | 20       |
| Watts                | 2000     |

Plug - each unit requires a single dedicated power supply.



**I1 / I3**  
Display Ice Tray

**MS12**  
Electric Meat Slicer  
12" Cutting Wheel



**200 Dry**  
Self-Serve Counter Top Display

- Gold or silver anodized finish
- Easy to clean surfaces and lines
- Glass walls
- Multi purpose
- Illuminated display
- Smooth finish
- Rounded corners
- Strong construction
- Simple plug In operation with simple controls

NON REFRIGERATED

**Specifications**

**Model Numbers**

|                      | <b>I1</b> | <b>I3</b> | <b>MS12</b> | <b>200 Dry</b> |
|----------------------|-----------|-----------|-------------|----------------|
| Width (inches)       | 40        | 64        | 23          | 35 ¼           |
| Depth (inches)       | 22        | 22        | 18          | 21             |
| Height (inches)      | 7         | 7         | 16          | 28             |
| Power Supply v/Hz/Ph | n/a       | n/a       | 120/60/1    | 120/60/1       |
| Amps                 | n/a       | n/a       | 15          | 5              |
| Watts                | n/a       | n/a       | 1500        | 500            |

Plug - each unit requires a single dedicated power supply.

## MSU

*Mobile Sink Unit  
For Hands and Utensils Only*



### Features

- Hand sink cart with 2-compartment sink
- Two 5 gallon water tanks
- Two 7 gallon waste water tanks
- 2½ gallon hot water heater
- Soap dispenser and paper towel holder included
- Durable polyethylene construction
- Castors supplied with case

### Specifications

### Model Number

#### MSU

|  |                              |
|--|------------------------------|
| Width (inches)   | 41                           |
| Depth (inches)   | 32 ½                         |
| Height (inches)  | 45 ½                         |
| Power Supply v/Hz/Ph                                       | 120/60/1                     |
| Amps   | 15                           |
| Watts  | 1500                         |
| Fresh water capacity                                       | 2 x 5 gallon or 18.92 liters |
| Waste tank capacity  | 2 x 7 gallon or 26.49 liters |
| Plug - each unit requires a single dedicated power supply. |                              |

## HWS

*Two Person Accessible Hand Washing Station*

### Features

- 1,408 single uses (22-gallon fresh water capacity; 24-gallon gray water capacity)
- Two 30-ounce soap dispensers and four 250-sheet built-in paper towel dispensers
- Fits inside most portable restrooms for easy transport to job sites
- Built-in lift handles provide added mobility for positioning once on-site.

### Specifications

### Model Number

#### HWS

|                      |                           |
|----------------------|---------------------------|
| Width (inches)       | 26 ½                      |
| Depth (inches)       | 21 ½                      |
| Height (inches)      | 61                        |
| Fresh water capacity | 22 gallon or 83.28 liters |
| Waste tank capacity  | 24 gallon or 90.85 liters |



## PTS

*Stainless Steel Prep Table with Shelf*



### Features

- Stainless steel work surface
- Model with shelf available

## PT

*Stainless Steel Prep Table*



NON REFRIGERATED

### Specifications

### Model Numbers

|                 | PT4 / PT4S | PT5 / PT5S | PT6 / PT6S |
|-----------------|------------|------------|------------|
| Width (inches)  | 48         | 60         | 72         |
| Depth (inches)  | 30         | 30         | 30         |
| Height (inches) | 35         | 35         | 35         |

# Sinks

**SSB1**



### Features

- Stainless steel bowl sink
- Plumbing required
- Single bowl and three bowl sinks available
- Water inlet (1 inch) and drain fitting (1¼ inch)

NON REFRIGERATED

**SSB3**



### Specifications

### Model Numbers

|                 | SSB1 | SSB3 |
|-----------------|------|------|
| Width (inches)  | 23 ½ | 84   |
| Depth (inches)  | 24 ½ | 24 ½ |
| Height (inches) | 40   | 40   |

# Ready Built Cold Rooms

## Features

- “All-Weather” exterior
- Internal light
- Internal “glow in the dark” safety handle
- Easily made mobile
- Refrigerator & freezer temps available
- NSF approved “3-tier” racking included
- Secure, simple temperature control
- Non-slip floor
- Ramp included
- Fork lift friendly
- Lockable door - self closing!
- Strong hinge system
- External gauge displaying box temperature
- Quiet operation of ETL approved condensing unit
- Health and safety code compliant
- Simply hardwire to your generator or existing power!



## Specifications

|                          |          |
|--------------------------|----------|
| External Width (inches)  | 94 ¼     |
| External Length (inches) | 117 ¾    |
| External Height (inches) | 93       |
| Power Supply v/Hz/Ph     | 220/60/1 |
| Amps                     | 30       |

## Modular walk-in cold and freezer rooms.

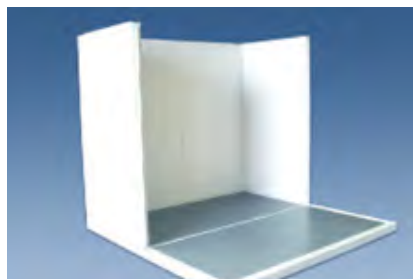
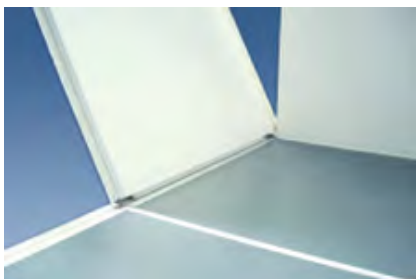
*From the world's largest sporting events to state fairs, festivals, care centers, emergency relief, construction renovation, and so much more, LOWE Cold Rooms provide the perfect refrigerated storage solution.*

*Mobile & remote, climate controlled modular refrigeration / freezer cold rooms engineered for quiet efficiency even in the most challenging environments.*



8ft by 8ft Modular Walk-in Cold Room. (smallest size available)  
Length can be increased in 2ft increments.  
Width can be increased in 8ft increments with interior walls.

COLD ROOMS



Quickly built on-site • Dual temperature • Indoor and outdoor use • Pallet size doors available.



*With the largest modular cold room rental fleet in the world, LOWE Refrigeration's extensive logistical program enables us to meet your unique event requirements and ensure successful on time delivery and installation to your event.*

## **Take advantage of our freight savings!**

A large number of modular cold rooms can be loaded onto a single trailer.

This creates an efficiency and economy that ready built rooms can't duplicate.



Our steel frame leveling system allows us to place cold rooms almost anywhere, and create efficiency by placing refrigerated storage in convenient locations.



Our quick & efficient on-site build process saves you time and money.



**Tie Down Straps** can be placed over modular cold rooms to provide extra security in high wind environments. Strapping uses a ratchet and stake system that allows each unit to be pinned in place. This system includes ratchets, pin stakes, stake puller, mid and end straps.

## Cold Storage – Where you need it. When you need it.



Build on pristine grass in front of clubhouse.  
No forklift needed.



Inside or outside of any structure.  
No fumes. Almost silent!



No vehicular access - no problem. Modular cold rooms can be taken through 3ft door to build inside.



Build on a cart path or remote site with ease!

COLD ROOMS

### Specifications

**Power Requirements** 220v / 60Hz / Single Phase / 30 Amp Breaker  
(Note: LOWE can supply a splitter box allowing 2 motors to run off a single power supply.)

**Drain** Not Required

**Inside Door Handle** Glows in the dark

**Strip Curtain** Fitted at door entry

**Color** White

| <b>Dimensions</b> | <b>Internal</b> | <b>External</b> |
|-------------------|-----------------|-----------------|
| Width (inches)    | 88              | 95              |
| Height (inches)   | 80              | 87              |
| Length (inches)   | 88              | 95              |

8ft x 8ft is the smallest size available.

Length increases by increments of 2ft. Width increases by increments of 8ft with interior walls.

**Call to reserve your customized cold room!**

## LOWE Modular Cold Room Features & Benefits

*LOWE can support events anywhere in North America with modular cold rooms suitable for indoor and outdoor use.*

*Our modular cold rooms offer a clean, safe and quiet refrigeration/frozen storage option in almost any environment.*

- uneven or sloping ground
- on a cart path
- on the beach
- on dirt, grass, gravel or asphalt
- on a platform
- under a bridge
- inside a building
- inside a room
- on a rooftop
- at limited access or remote locations

Chefs and Concessions enjoy having their refrigerated storage when they need it – right next to them!

Our modular cold rooms are also available for beer cooler configuration, a climate controlled preparation, storage room or office.

(Note: Our offices in Europe and Asia provide a similar service.)



Cold Room used for keg storage.



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**LOWE**  
WORLDWIDE RENTAL SPECIALISTS

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**PACK EXPO International/  
Healthcare Packaging EXPO  
2018**

October 14-17, 2018  
McCormick Place Chicago, IL  
Order Closing Date:  
September 27, 2018

**REMIT TO:**  
**Lowe Refrigeration, Inc.**  
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USA  
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Fax: (770) 461-8020  
Email: info@LoweUSA.com  
[www.LoweUSA.com](http://www.LoweUSA.com)

|                    |  |       |               |         |  |
|--------------------|--|-------|---------------|---------|--|
| NAME OF EXHIBITOR  |  |       |               | BOOTH # |  |
| ADDRESS            |  |       |               |         |  |
| CITY               |  | STATE | ZIP           | COUNTRY |  |
| PHONE #            |  |       | FAX #         |         |  |
| ORDER CONTACT NAME |  |       | EMAIL ADDRESS |         |  |

**NOTE: 3% Processing Fee Applied to ALL Orders**

**\*NO REFUNDS FOR CANCELLATION AFTER CLOSING DATE**

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| MODEL       | SIZE & DESCRIPTION  | QTY | RENTAL \$ | TOTAL \$ |
|-------------|---|-----|-----------|----------|
| B CORNER    | 90 Degree Corner Euro Deli Display  |     | 1850      |          |
| B1          | 4ft Euro Deli Curved Glass Display With Refrigerated Under Storage          |     | 1850      |          |
| B2          | 6ft Euro Deli Curved Glass Display With Refrigerated Under Storage          |     | 2050      |          |
| B3          | 8ft Euro Deli Curved Glass Display With Refrigerated Under Storage          |     | 2350      |          |
| B1 L/G      | 4ft Euro Deli <b>Self-Service</b> Display With Refrigerated Under Storage   |     | 1850      |          |
| B2 L/G      | 6ft Euro Deli <b>Self-Service</b> Display With Refrigerated Under Storage   |     | 2050      |          |
| B3 L/G      | 8ft Euro Deli <b>Self-Service</b> Display With Refrigerated Under Storage   |     | 2350      |          |
| B1P         | 4ft Euro Bakery Curved Glass Display With Pull-Out Drawer                   |     | 1850      |          |
| BOD1        | 23" Glass Door Wine Display - Holds 96 Size 75 Bottles                      |     | 1260      |          |
| BOD2        | 43" Double Glass Door Wine Display - Holds 208 Size 75 Bottles              |     | 1850      |          |
| C1          | 3.5ft Euro Merchandiser 4 Shelf Display (extra shelves \$20each /Qty _____) |     | 1750      |          |
| C2          | 4ft Euro Merchandiser 4 Shelf Display (extra shelves \$25each /Qty _____)   |     | 1850      |          |
| C3          | 6ft Euro Merchandiser 4 Shelf Display (extra shelves \$30each /Qty _____)   |     | 2050      |          |
| F2 CHILLER  | 64" Sliding Lid Refrigerator  |     | 700       |          |
| G4T         | 30" Single Glass Door Refrigerator  |     | 900       |          |
| G6T         | 54" Double Glass Door Refrigerator  |     | 1575      |          |
| G223        | 2 Bowl Drink Dispenser (23 Liters / 6.3 Gallons Total Capacity)             |     | 600       |          |
| GENOVA 1    | 42" Refrigerated Open Front Merchandiser                                    |     | 1750      |          |
| GENOVA 2    | 54" Refrigerated Open Front Merchandiser                                    |     | 1850      |          |
| H1          | 4 cu-ft Storage Refrigerator  |     | 250       |          |
| ISOLA 4     | 56" Cold Buffet Style Display (Stainless Steel Available Upon Request)      |     | 1650      |          |
| ISOLA 6     | 81" Cold Buffet Style Display (Stainless Steel Available Upon Request)      |     | 1850      |          |
| JINNY 104   | 3ft Slim-Line Deli Curved Glass Display With Refrigerated Under Storage     |     | 1575      |          |
| JINNY 150   | 5ft Slim-Line Deli Curved Glass Display With Refrigerated Under Storage     |     | 1800      |          |
| JINNY 250   | 8ft Slim-Line Deli Curved Glass Display With Refrigerated Under Storage     |     | 2300      |          |
| K2T         | 4 Sided Glass Display With 16.5" Rotating Shelves                           |     | 1700      |          |
| K2TF        | 4 Sided Glass Display With Wire Shelves                                     |     | 1700      |          |
| K2TWR       | 4 Sided Glass Display With Wood Finish & 22" Rotating Shelves               |     | 1700      |          |
| K2TWF       | 4 Sided Glass Display With Wood Finish & Fixed Shelves                      |     | 1700      |          |
| K2TWCR      | 4 Sided Glass CANDY Display With Wood Finish & 22" Rotating Shelves         |     | 1700      |          |
| K2TWCF      | 4 Sided Glass CANDY Display With Wood Finish & Fixed Shelves                |     | 1700      |          |
| K3T         | 6 Sided Glass Display With 22" Rotating Shelves                             |     | 1750      |          |
| KUBO 500R   | 60" Double Glass Door Display Refrigerator                                  |     | 1750      |          |
| L1          | 55" Euro Bakery Display With Dual Temperature Zones & Pull Out Drawer       |     | 1650      |          |
| L3          | 87" Euro Bakery Display With Dual Temperature Zones & Pull Out Drawer       |     | 2000      |          |
| L5          | 114" Euro Bakery Display With Dual Temperature Zones & Pull Out Drawer      |     | 2250      |          |
| L1HARMONY   | 37" Euro Bakery Display With 3 Fixed Shelves & Lighting On Each Shelf       |     | 1650      |          |
| L3HARMONY   | 52.5" Euro Bakery Display With 3 Fixed Shelves & Lighting On Each Shelf     |     | 1850      |          |
| MANDY 100   | 40" Open Front Merchandiser 3 Adjustable Shelf Display                      |     | 1575      |          |
| MEMPHIS 90  | 36" Dual Temperature Zone Merchandiser Display                              |     | 1650      |          |
| MEMPHIS 120 | 48" Dual Temperature Zone Merchandiser Display                              |     | 1750      |          |
| OASIS 1     | 43" Square Island Display With Wood Finish & Suitable For Ice               |     | 1750      |          |
| OASIS 2     | 55" Square Island Display With Wood Finish & Suitable For Ice               |     | 1950      |          |
| P360        | 55" Grab & Go Island Display  |     | 1850      |          |
| PREP 1      | 41.5" Stainless Steel Refrigerated Prep Counter                             |     | 900       |          |
| PREP 2      | 67.5" Stainless Steel Refrigerated Prep Counter                             |     | 1325      |          |
| SARA        | 4ft Open Front Merchandiser 3 Adjustable Shelf Display                      |     | 1700      |          |
| STARLET     | 24" Counter Top Refrigerator  |     | 450       |          |
| V-150       | 56" Curved Glass Bakery Display With Adjustable Shelves                     |     | 1500      |          |
| V-200       | 74" Curved Glass Bakery Display With Adjustable Shelves                     |     | 1950      |          |

PAGE 1 SUBTOTAL

OFFICE USE ONLY IC BB O#

REV 11/13

PAGE 1 OF 2



**PACK EXPO International/  
Healthcare Packaging EXPO  
2018**

October 14-17, 2018  
McCormick Place Chicago, IL  
Order Closing Date:  
September 27, 2018

REMIT TO:  
**Lowe Refrigeration, Inc.**  
105 Cecil Court  
Fayetteville, GA 30214  
USA  
Tel: (770) 461-9001  
Fax: (770) 461-8020  
Email: info@LoweUSA.com  
**www.LoweUSA.com**

**PRODUCT INSURANCE IS THE RESPONSIBILITY OF THE EXHIBITOR. CHARGES INCLUDE DELIVERY, INSTALLATION, COLLECTION, AND MAINTENANCE DURING THE SPECIAL REQUEST:**

**PAYMENT IS REQUIRED PRIOR TO CLOSING DATE. EQUIPMENT WILL NOT BE INSTALLED UNLESS PAYMENT HAS BEEN RECEIVED. ADDITIONAL 10% WILL BE APPLIED TO ALL ORDERS RECEIVED AFTER THE CLOSING DATE.**

**NOTE: 3% Processing Fee Applied to ALL Orders**

**\*NO REFUNDS FOR CANCELLATION AFTER CLOSING DATE**

|  | MODEL  | SIZE & DESCRIPTION  | QTY  | RENTAL \$ | TOTAL \$ |
|--|--|---|------|-----------|----------|
| <b>H<br/>O<br/>T</b>                   | 200H   | 35.5" Counter Top Hot Self-Service Display                                      |      | 630       |          |
|  | B1H  | 4ft Euro Hot Curved Glass Display With Steam Deck (Bars with Pans by Req        |      | 1850      |          |
|  | BR13H  | 53" Curved Glass Hot Display With 3 Adjustable Shelves                          |      | 1850      |          |
|  | CO25   | Convection Oven With Stand - Fits 1/2 Size Trays                                |      | 700       |          |
|  | DW   | 13" 2 Lamp Display Warmer (Pan by Request)                                      |      | 125       |          |
|  | HSD2   | 36" Aluminum Heat Shelf   |      | 700       |          |
|  | ISOLA 4H   | 56" Hot Bain Marie Buffet Style Display   |      | 1850      |          |
|  | MCT  | 60" Mobile 4 Burner Cook Top  |      | 800       |          |
|  | MCT-M  | 60" Mobile 4 Burner Cook Top With Display Mirror                                |      | 825       |          |
|  | MW   | Microwave   |      | 250       |          |
|  | TOP2   | 23" Counter Top Dual Burner Cook Top  |      | 150       |          |
| <b>F<br/>R<br/>O<br/>Z<br/>E<br/>N</b> | 200GBT   | 48" Counter Top Display Freezer   |      | 650       |          |
|  | B2F  | 6ft Euro Curved Glass Display Freezer   |      | 2050      |          |
|  | D1C  | 58" Wall Site Display Freezer With 5 Baskets                                    |      | 1500      |          |
|  | DC8  | 8 Well Ice Cream Dipping Cabinet  |      | 1575      |          |
|  | DC12   | 12 Well Ice Cream Dipping Cabinet   |      | 2350      |          |
|  | E1   | 5ft Wall Site Display Freezer   |      | 1700      |          |
|  | E2   | 7ft Wall Site Display Freezer   |      | 1900      |          |
|  | E3   | 6ft Wall Site Display Freezer with Side Visibility                              |      | 1900      |          |
|  | E4   | 6ft Wall Site Display Freezer   |      | 1900      |          |
|  | F2   | 47" Sliding Glass Top Freezer With 1 Basket                                     |      | 700       |          |
|  | G1T  | 30" Single Glass Door Freezer   |      | 1325      |          |
|  | G6FT   | 54" Double Glass Door Freezer   |      | 1750      |          |
|  | G12  | 54" Gelato Ice Cream Cabinet  |      | 2050      |          |
|  | H2   | 4 cu-ft Storage Freezer   |      | 300       |          |
|  | H4IB   | 24" Counter Top Display Freezer   |      | 500       |          |
|  | K1T  | 24" 4 Sided Glass Display Freezer With Fixed Shelves                            |      | 1700      |          |
|  | K4T  | 27.5" 4 Sided Glass Display Freezer With 18" Rotating Shelves                   |      | 1700      |          |
|  | K4TF   | 27.5" 4 Sided Glass Display Freezer With Fixed Shelves                          |      | 1700      |          |
|  | KUBO 500F  | 60" Double Glass Door Display Freezer   |      | 1900      |          |
|  | PENGUIN 1  | Single Bowl Frozen Drink Display  |      | 450       |          |
| PENGUIN 2                              | Double Bowl Frozen Drink Display                               |   | 600  |           |          |
| VV17                                   | 60.5" Double Glass Door Freezer                                |   | 1850 |           |          |
| SS2P                                   | 52" Two Flavor Soft Serve Ice Cream Machine                    |   | 1850 |           |          |
| <b>D<br/>R<br/>Y</b>                   | 200DRY   | 35" Counter Top Dry Display   |      | 450       |          |
|  | HWS  | 2 Person Hand Washing Station   |      | 450       |          |
|  | I1   | 40" Insulated Ice Tray With Drain Plug  |      | 275       |          |
|  | I3   | 64" Insulated Ice Tray With Drain Plug  |      | 300       |          |
|  | MS12   | 23" Electric Meat Slicer  |      | 525       |          |
|  | MSU  | 39.5" Mobile <b>Hand Washing Sink</b>   |      | 525       |          |
|  | PT4  | 4ft Stainless-Steel Prep Table <b>(Add Bottom Shelf \$50.00 ___ check here)</b> |      | 160       |          |
|  | PT5  | 5ft Stainless-Steel Prep Table <b>(Add Bottom Shelf \$50.00 ___ check here)</b> |      | 185       |          |
|  | PT6  | 6ft Stainless-Steel Prep Table <b>(Add Bottom Shelf \$50.00 ___ check here)</b> |      | 225       |          |
|  | SSB1   | 23.5" Stainless-Steel <b>Single-Bowl Sink (PLUMBING REQUIRED)</b>               |      | 250       |          |
| SSB3                                   | 83" Stainless-Steel <b>Three-Bowl Sink (PLUMBING REQUIRED)</b> |   | 370  |           |          |

PAYMENT TYPE:  CHECK  BANK WIRE  VISA  MASTERCARD  DINER'S CLUB  AMEX

PAGE 2 SUBTOTAL

|               |               |
|---------------|---------------|
| CREDIT CARD # | EXP. DATE     |
| NAME ON CARD  | SECURITY CODE |

PAGE 1 SUBTOTAL

**SIGNING BELOW COMPLETES YOUR ORDER AND IS ACCEPTANCE OF OUR RENTAL TERMS & CONDITIONS AVAILABLE FROM THE ABOVE OFFICE OR www.LoweUSA.com**

MISC.

EQUIPMENT TOTAL

PROCESSING FEE 3%

PAGE 1 CONTACT NAME SIGNATURE

TOTAL

RENTAL TAX 9%

**GRAND TOTAL US \$**

OFFICE USE ONLY IC BB O# INV#

REV 11/13

PAGE 2 OF 2



5931 West Campus Circle Drive  
Irving, Texas 75063  
Phone: (972) 751-9400  
Fax: (972) 751-9500  
[www.packexpo.com](http://www.packexpo.com)

October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA



## Target Information

**Discount Deadline:  
August 27, 2018  
(excludes labor)**

# 1 Targeted Move-In and Move-Out Information

Target dates for all inbound and outbound freight have been assigned to each PACK EXPO International and Healthcare Packaging EXPO 2018 exhibitor for installation (move-in) and dismantle (move-out) of display material, equipment and machinery at McCormick Place.

### ***MOVE-IN AND MOVE-OUT SCHEDULES ARE PROVIDED IN THIS SECTION.***

McCormick Place Marshalling Yard is located at the corner of **Moe Drive North** (see map in this section). **Operating hours for check-in are 5:00 am to 3:00 pm every day during the installation. NOTE:** Some exhibitors are scheduled for 7:00 am targets. If you target is 7:00 am, your carrier must arrive between 5:00 am and 7:00 am. If your target time is 12:30 pm, your carrier must arrive between 12:00 pm and 2:00 pm. If your carrier checks in any later than your allotted target time, they must wait until scheduled vehicles are unloaded first, thus increasing your chances of overtime charges.

Your carrier must arrive at the McCormick Place Marshalling Yard and the driver must check in to receive an unloading / loading ticket and a window card prior to your designated target date / time, to guarantee same day unloading / loading.

**PACK EXPO Services is not responsible for waiting time charges.**

**McCormick Place Marshalling Yard operating hours during dismantle are 5:00 am to 3:00 pm.**

**Important:** All drayage/material handling is included in your space rate, provided your shipment/truck checks in at McCormick Place Marshalling Yard by 2:00 pm on your assigned-targeted move-in date and time. A special assessment will apply to off-target shipments (inbound only) and advance warehouse shipments. See the Material Handling Rates form in Section 3 for cost.

**Advance Warehouse:** Those exhibitors who advance ship their display material, equipment or machinery to the Advance Warehouse, or by Kuehne and Nagel Freight Forwarders, will have their material automatically delivered to their booths by the assigned target date and time.

**International and Canadian Shipments:** Neither PES, PMMI nor McCormick Place, can provide a tax ID number for customs clearance. It is the responsibility of a licensed customs broker to provide this service and insure passage of the show materials into the United States. All freight should be consigned to a certified broker for customs clearance.

**If your company cannot adhere to the scheduled inbound and/or outbound dates as assigned, please send an email request for a date change to PACK EXPO Services by Friday, September 21, 2018.**

**PACK EXPO Services  
Jim Roche  
Email: [jroche@packexposervices.com](mailto:jroche@packexposervices.com)**

**Please contact your Customer Account Manager if you have questions.**

PACK EXPO Services **cannot** guarantee that your scheduled date can be changed; however, we will try to accommodate your needs. PACK EXPO Services will notify the exhibitor in writing if their target date change has been approved.



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October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA

C O - L O C A T E D



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PACKAGING  
EXPO

October 14-17, 2018 • McCormick Place  
Chicago, Illinois USA

## Inbound Target Information

**Discount Deadline:**  
**August 27, 2018**  
(excludes labor)

## 2 Inbound Shipments

### INBOUND SHIPMENTS

The floor plan is color coded to indicate the freight receiving target date assigned to each booth. Please note that all exhibit halls are shown on this plan. Adhering to your assigned target date will save time and insure an efficient move-in.

The following tips will help you understand and use the floor plan and the freight target program:

- To determine your assigned target date and time, find your booth and match the color to the key.
- **TARGET TIME IS FOR CHECK-IN AT THE MARSHALLING YARD ONLY. Actual unloading could take many hours. Target dates apply to machinery and display materials only. PES is not responsible for carrier wait time charges.**
- Certified weight tickets will be required. Separate weights for display materials and machinery equipment are required.
- If materials are not properly identified, they will be classified as Display Material.
- Off target display material and machinery will be subject to overtime charges if unloaded on overtime.
- Target assignments have been determined by booth size and location on the show floor.
- If you ship your materials to PACK EXPO Services advance warehouse by Friday, September 28, 2018, we will have your materials delivered to your booth on or prior to your assigned target date.
- Make certain that your shipping department, freight carrier, non-official contractor and/or display house receive copies of this page and map. Compliance with the installation target date will contribute greatly to cost and time efficient set-up.

**If your company cannot adhere to the scheduled inbound and/or outbound dates as assigned, please send an email request for a date change to PACK EXPO Services by Friday, September 21, 2018.**

**PACK EXPO Services**  
**Jim Roche**  
**Email: [jroche@packexposervices.com](mailto:jroche@packexposervices.com)**

PACK EXPO Services **cannot** guarantee that your scheduled date can be changed; however, we will try to accommodate your needs. PACK EXPO Services will notify the exhibitor via email if the target date change has been approved.





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October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA

C O - L O C A T E D



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PACKAGING  
EXPO

October 14-17, 2018 • McCormick Place  
Chicago, Illinois USA

## Outbound Target Information

Discount Deadline:  
**August 27, 2018**  
(excludes labor)

### 3 Outbound Shipments

#### OUTBOUND SHIPMENTS

This floor plan is color coded to indicate the day your freight is scheduled to clear the exhibit hall.

- Your assigned target is the day your freight is to be removed from the exhibit hall. The McCormick Place Marshalling Yard opens at 5:00 am for outbound shipments. All vehicles are handled on a first-come, first-served basis. Vehicles must check-in prior to 2:00 pm on their assigned target date.
- Exhibitors with an outbound target date of Saturday, October 20, 2018 must have their trucks checked-in by 9:00 am.
- Exhibitors are assigned a one (1) day outbound targeted move-out. If you need more than one (1) day, contact PACK EXPO Services.
- **If the carrier's name listed on the outbound material handling agreement does not match the name of the carrier that checks-in to pick up your company's freight, it will not be released.**
- **All drivers will be required to fill out an "Outbound Driver Information Sheet" before checking-in at the marshalling area office to load out. (This Form is for outbound only.)**

**If you cannot adhere to your assigned target date and wish to make a change, please send an email request to PACK EXPO Services by Friday, September 21, 2018.**

**PACK EXPO Services  
Jim Roche  
Email: [jroche@packexposervices.com](mailto:jroche@packexposervices.com)**

PACK EXPO Services **cannot** guarantee that your scheduled date can be changed; however, we will try to accommodate your needs. PACK EXPO Services will notify the exhibitor via email if the target date change has been approved.

**PES is not responsible for carrier wait time charges.**

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October 14-17, 2018 • Chicago, Illinois USA

Healthcare Packaging EXPO 2018

October 14 - 17, 2018

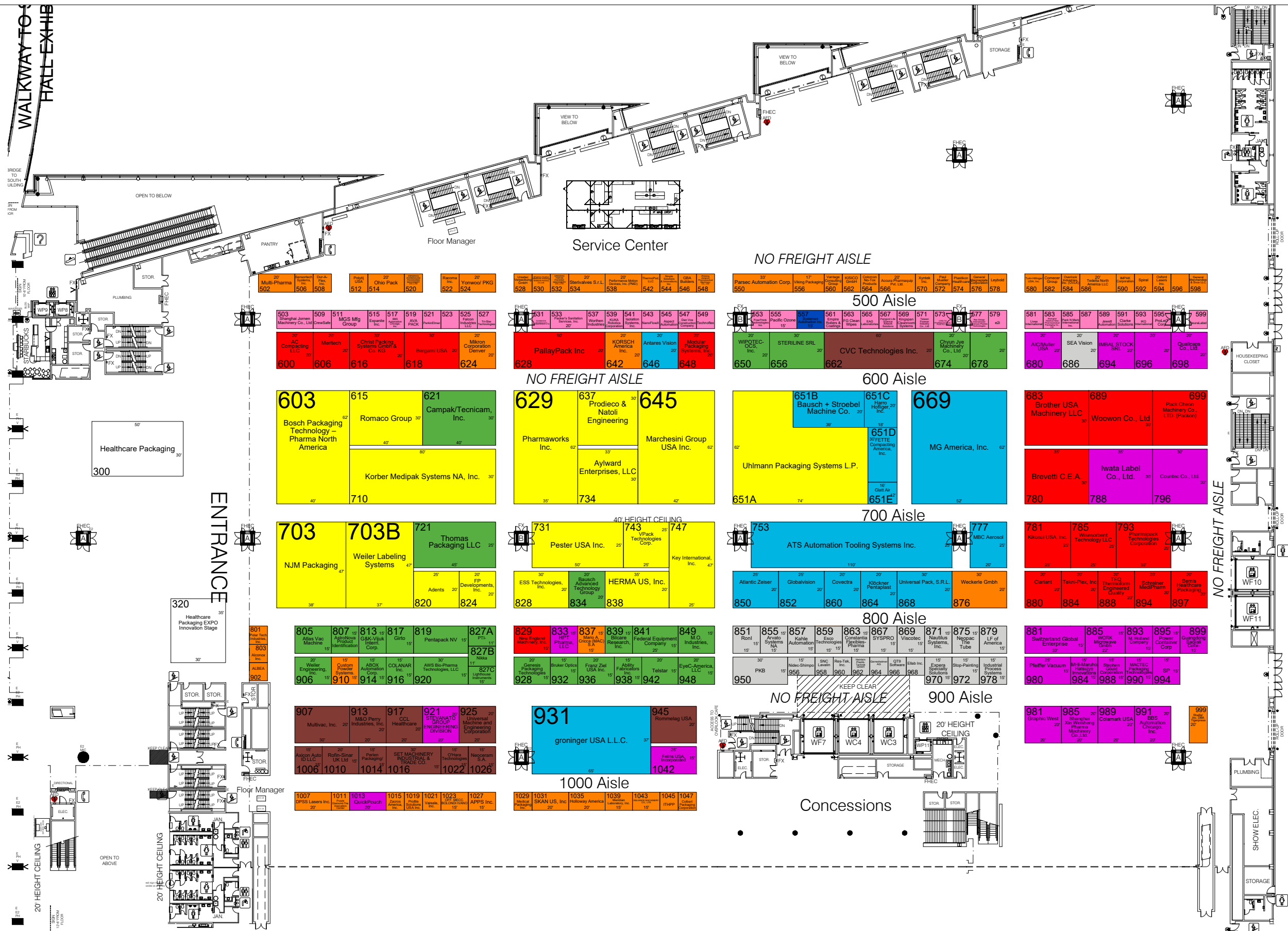
McCormick Place West Hall Level 3

Chicago, IL

DRAWING AS OF 09-28-2018

In-Bound Color Coding

- = Yellow Mon, Oct 8th 7AM
- = Blue Mon, Oct 8th 12:30PM
- = Red Tues, Oct 9th 7AM
- = Brown Tues, Oct 9th 12:30PM
- = Green Wed, Oct 10th 7AM
- = Gray Wed, Oct 10th 12:30PM
- = Purple Thurs, Oct 11th 7AM
- = Pink Thurs, Oct 11th 12:30PM
- = Orange Fri, Oct 12th 7AM
- = Dark Blue Sat, Oct 13th 8AM



SCALE  
0 5 10 15 20 30 40 50 60 70 80 90 100

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Healthcare PACKAGING EXPO

October 14-17, 2018 • Chicago, Illinois USA

PACK EXPO International 2018

October 14 - 17, 2018

McCormick Place Chicago, IL USA

# McCormick Place South South Hall - Level 3 Floor Plan as of 09-28-2018

## In-Bound Color Coding

- = Yellow Mon, Oct 8th 7AM
- = Blue Mon, Oct 8th 12:30PM
- = Red Tues, Oct 9th 7AM
- = Brown Tues, Oct 9th 12:30PM
- = Green Wed, Oct 10th 7AM
- = Gray Wed, Oct 10th 12:30PM
- = Purple Thurs, Oct 11th 7AM
- = Pink Thurs, Oct 11th 12:30PM
- = Orange Fri, Oct 12th 7AM



## PACKAGE PRINTING PAVILION

UTILITY CORES 2 UNLESS NOTED OTHERWISE

CO - LOCATED



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October 14-17, 2018 • Chicago, Illinois USA

# PACK EXPO International 2018

## October 14 -17, 2018

McCormick Place Chicago, IL USA

### Floor Plans as of 09-28-2018

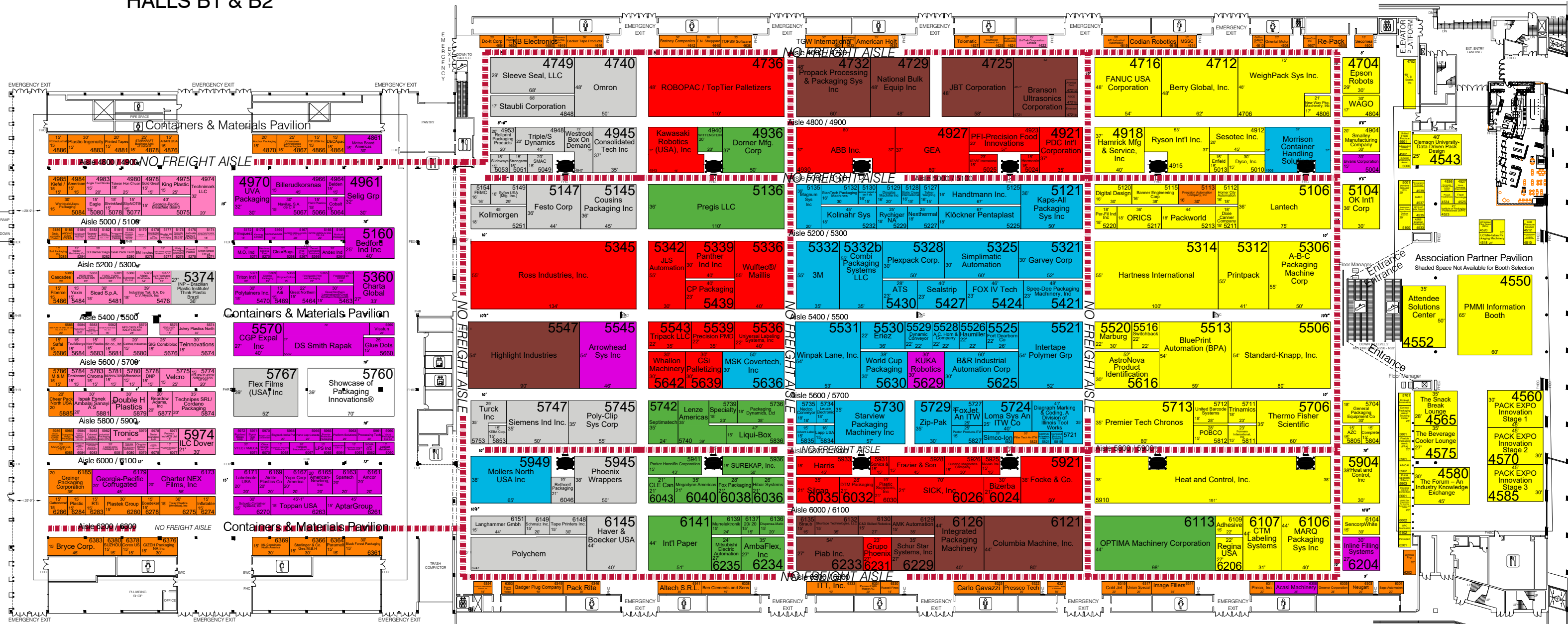
#### McCormick Place North Building

##### (Upper) Level 3

##### HALLS B1 & B2

### In-Bound Color Coding

- = Yellow Mon, Oct 8th 7AM
- = Brown Tues, Oct 9th 12:30PM
- = Purple Thurs, Oct 11th 7AM
- = Blue Mon, Oct 8th 12:30PM
- = Green Wed, Oct 10th 7AM
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- = Gray Wed, Oct 10th 12:30PM
- = Orange Fri, Oct 12th 7AM



INDICATES FREIGHT FREE AISLE;  
MUST BE KEPT CLEAR

UTILITY CORES 2' UNLESS NOTED OTHERWISE



October 14-17, 2018 • Chicago, Illinois USA

# PACK EXPO International 2018

October 14 - 17, 2018

McCormick Place Chicago, IL USA

Floor Plans as of 09-28-2018

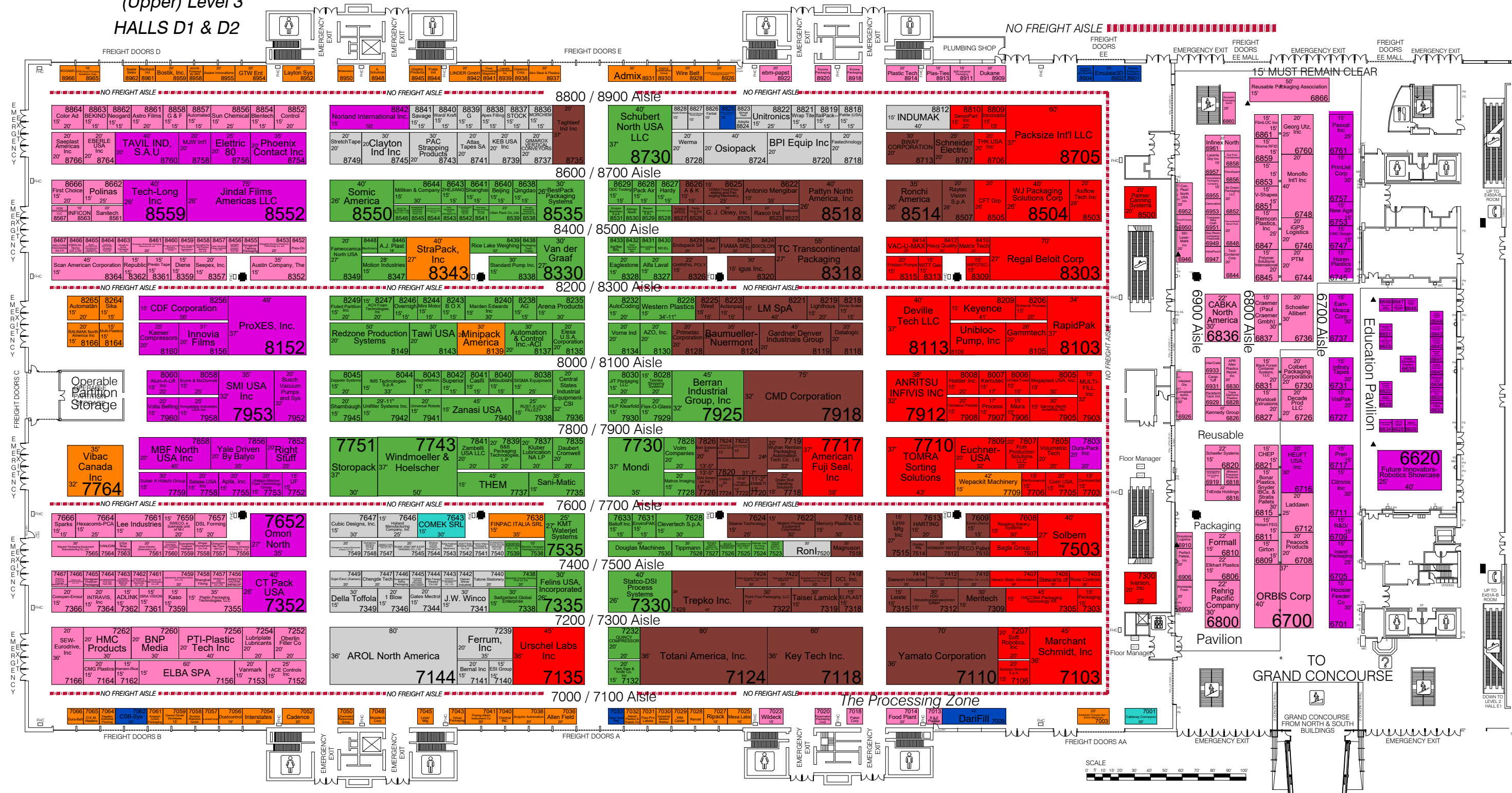
McCormick Place Lakeside Center

(Upper) Level 3

HALLS D1 & D2

## In-Bound Color Coding

- = Red Tues, Oct 9th 7AM
- = Gray Wed, Oct 10th 12:30PM
- = Orange Fri, Oct 12th 7AM
- = Brown Tues, Oct 9th 12:30PM
- = Purple Thurs, Oct 11th 7AM
- = Aqua, Fri, Oct 12th 12:30PM
- = Green Wed, Oct 10th 7AM
- = Pink Thurs, Oct 11th 12:30PM
- = Dark Blue Sat, Oct 13th 7AM

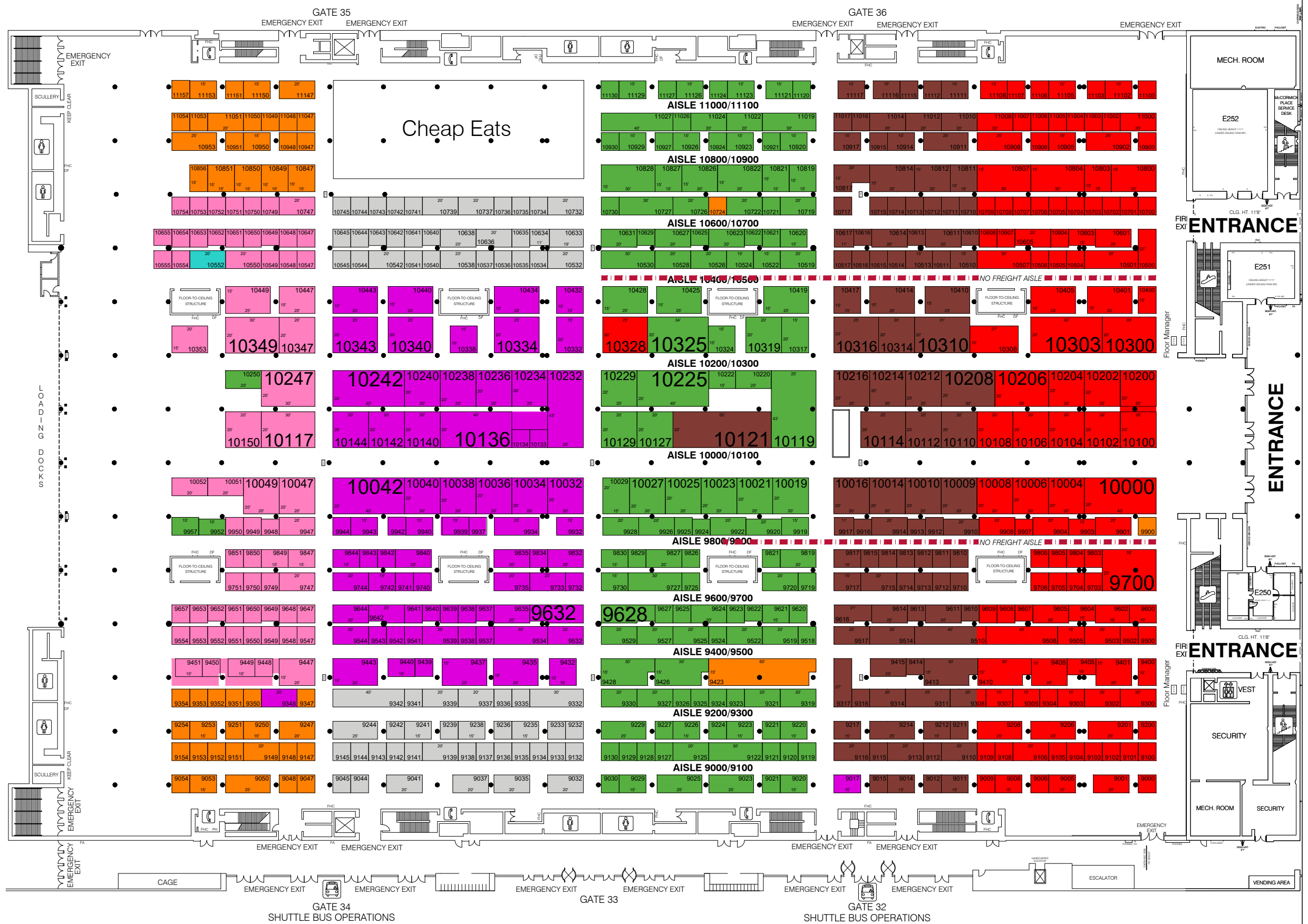




PACK EXPO International 2018  
 McCormick Place Chicago, IL USA  
 October 14 - 17, 2018  
 Lakeside Lower  
 Floor Plan As of 09-28-2018

**In-Bound Color Coding**

- = Red Tues, Oct 9th 7AM
- = Brown Tues, Oct 9th 12:30PM
- = Green Wed, Oct 10th 7AM
- = Gray Wed, Oct 10th 12:30PM
- = Purple Thurs, Oct 11th 7AM
- = Pink Thurs, Oct 11th 12:30PM
- = Orange Fri, Oct 12th 7AM
- = Aqua, Fri, Oct 12th 12:30PM



NO FREIGHT AISLE

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Healthcare Packaging EXPO 2018

October 14 - 17, 2018

McCormick Place West Hall Level 3

Chicago, IL

DRAWING AS OF 09-28-2018



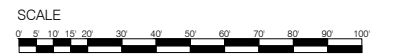
Out-Bound Color Coding

= Green Wednesday Oct 17th

= Red Thursday Oct 18th

= Yellow Friday Oct 19th

ALL FREIGHT MUST BE CLEARED BY NOON FRIDAY OCT. 19th



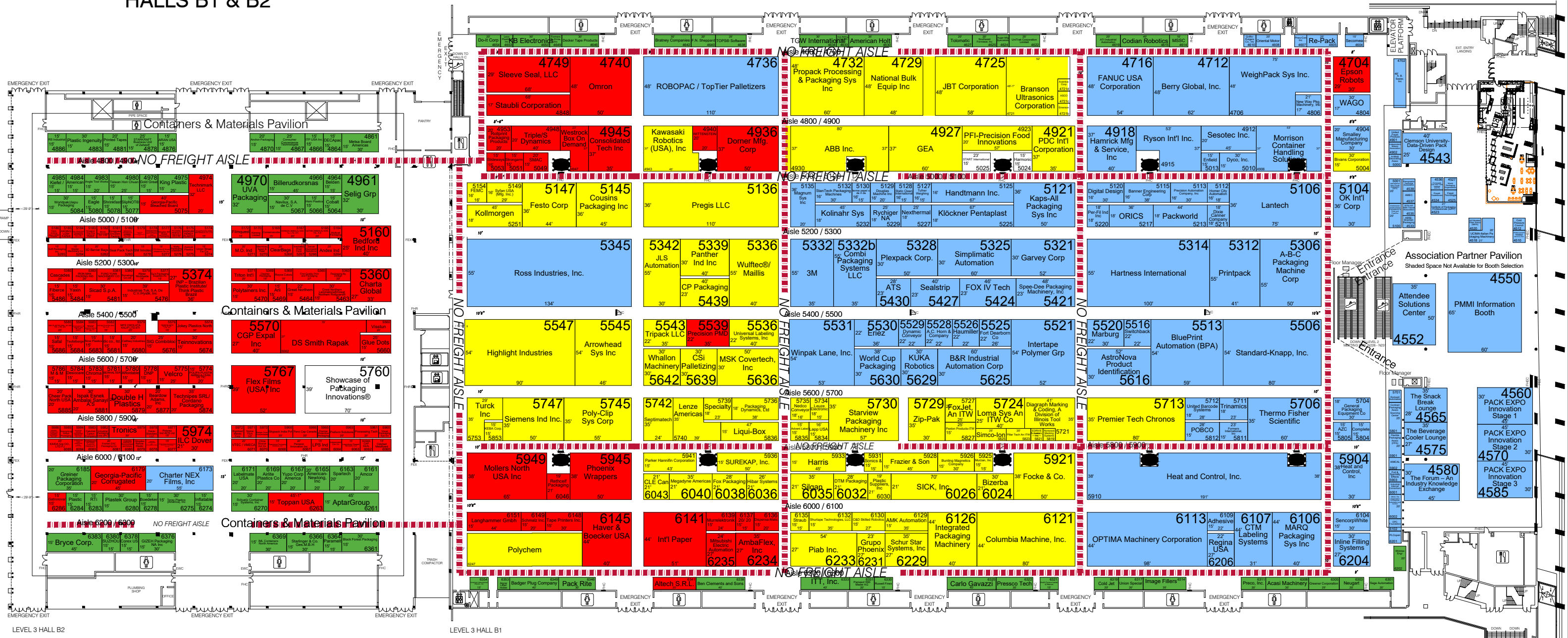




# Out Bound Color Coding

- = Green Wednesday Oct 17th
- = Yellow Friday Oct 19th
- = Red Thursday Oct 18th
- = Blue Saturday Oct 20th

PACK EXPO International 2018  
 October 14-17, 2018  
 McCormick Place Chicago, IL USA  
 Floor Plans as of 09-28-2018  
 McCormick Place North Building  
 (Upper) Level 3  
 HALLS B1 & B2



INDICATES FREIGHT FREE AISLE;  
 MUST BE KEPT CLEAR

UTILITY CORES 2' UNLESS NOTED OTHERWISE

# Out-Bound Color Coding

- = Green Wednesday Oct 17th
- = Yellow Friday Oct 19th
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PACK EXPO International 2018  
October 14 - 17, 2018  
McCormick Place Chicago, IL USA  
Floor Plans as of 09-28-2018  
McCormick Place Lakeside Center  
(Upper) Level 3  
HALLS D1 & D2

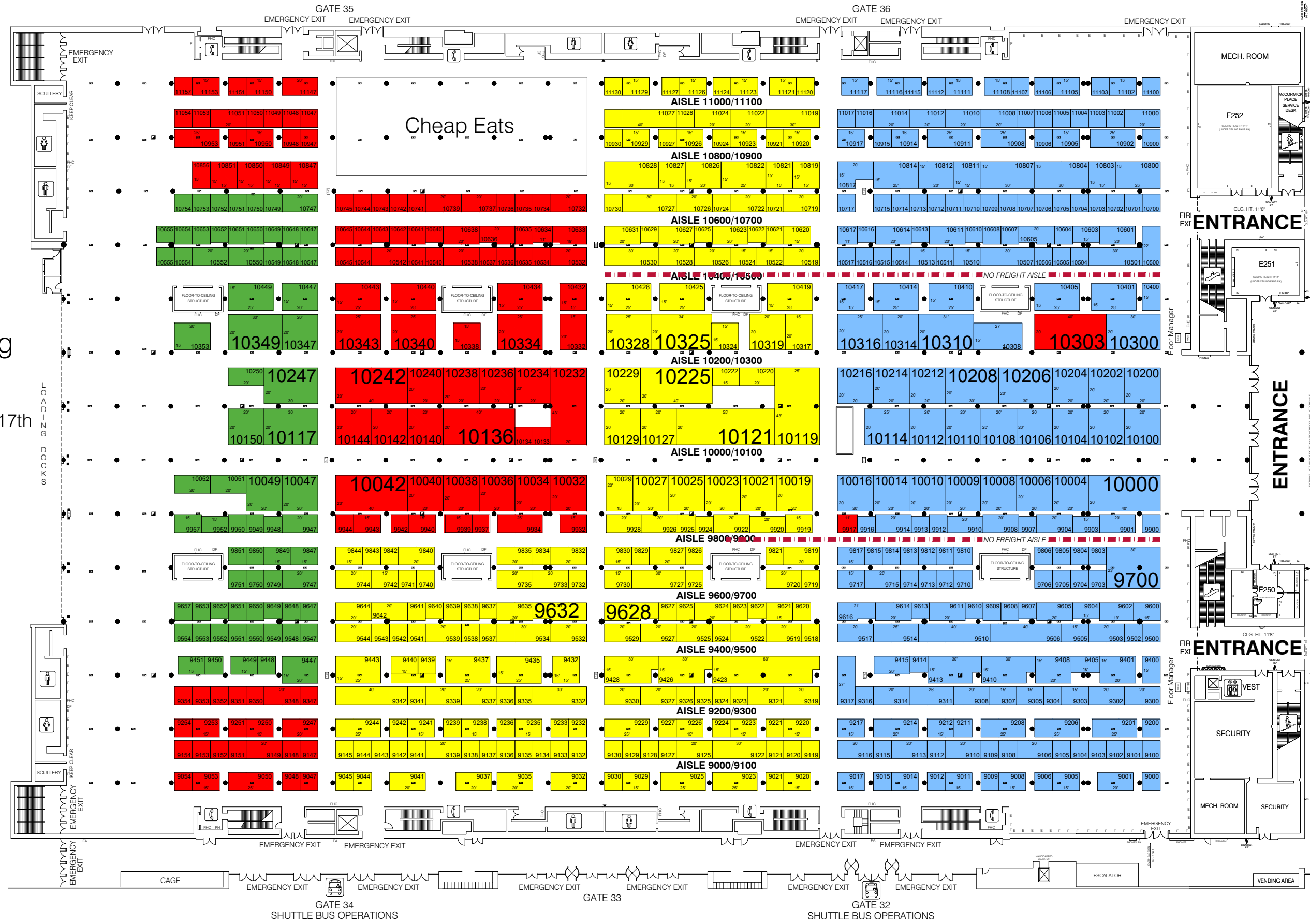




PACK EXPO International 2018  
 McCormick Place Chicago, IL USA  
 October 14 - 17, 2018  
 Lakeside Lower  
 Floor Plan As of 09-28-2018

### Out-Bound Color Coding

- = Green Wednesday Oct 17th
- = Red Thursday Oct 18th
- = Yellow Friday Oct 19th
- = Blue Saturday Oct 20th



NO FREIGHT AISLE

GATE 34 SHUTTLE BUS OPERATIONS

GATE 32 SHUTTLE BUS OPERATIONS



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October 14-17, 2018  
 McCormick Place  
 Chicago, Illinois USA

**REQUIRED FORM**

**PLEASE RETURN BY  
 AUGUST 27, 2018**

**Shipping Data**

**Important, please return this form 30 days prior to move-in to facilitate the proper staff and equipment to unload your exhibit materials. Please copy for your reference.**

|          |   |   |
|----------|---|---|
| <b>1</b> | <b>Company Information</b>  | Exhibiting Company: _____ Booth Number: _____ |
|          | Corporate Name: _____   |   |
|          | Contact Name: _____   |   |
|          | Telephone Number: _____ Fax Number: _____                         |   |
|          | What are the least number of work days to erect your booth? _____ |   |

|          |   |   |
|----------|---|---|
| <b>2</b> | <b>Shipping Information</b>   | Shipper: _____<br>(Name of Company if different from above, i.e., exhibitor appointed contractor, etc.) |
|          | Address: _____<br>(From where materials are being shipped.)   |   |
|          | City: _____ State: _____ Zip: _____   |   |
|          | Contact Name: _____ Telephone Number: _____   |   |
|          | Date Shipment Sent: _____ Expected Arrival Date: _____  |   |
|          | Materials being shipped to: (Choose one) <input type="checkbox"/> Warehouse <input type="checkbox"/> Direct to Show |   |
|          | If using a Customs or International forwarder, print name: _____  |   |
|          | Telephone Number: _____ Fax Number: _____   |   |

|   |   |  |              |                |                         |                |                  |  |                   |
|---|---|--|--------------|----------------|-------------------------|----------------|------------------|--|-------------------|
| <b>3</b>                                      | <b>Transportation</b>   | Shipped via: (Choose one) <input type="checkbox"/> Common Carrier <input type="checkbox"/> Van Line <input type="checkbox"/> Private Vehicle<br><input type="checkbox"/> Air Freight <input type="checkbox"/> Other: _____ |              |                |                         |                |                  |  |                   |
|   | Mobile Units _____  |  |              |                |                         |                |                  |  |                   |
|   | List Carrier Name(s): _____   |  |              |                |                         |                |                  |  |                   |
|   | _____   |  |              |                |                         |                |                  |  |                   |
|   | _____   |  |              |                |                         |                |                  |  |                   |
|   | <b>Number of Pieces to be shipped:</b>  |  |              |                |                         |                |                  |  |                   |
|   | <table style="width: 100%; border: none;"> <tr> <td style="width: 33%;"><b>Largest Piece:</b></td> <td style="width: 33%;"><b>Size:</b></td> <td style="width: 33%;"><b>Weight:</b></td> </tr> <tr> <td><b>Type of Packing:</b></td> <td><b>Crated:</b></td> <td><b>Uncrated:</b></td> </tr> <tr> <td></td> <td><b>Machinery:</b></td> <td><b>Misc.</b></td> </tr> </table> | <b>Largest Piece:</b>  | <b>Size:</b> | <b>Weight:</b> | <b>Type of Packing:</b> | <b>Crated:</b> | <b>Uncrated:</b> |  | <b>Machinery:</b> |
| <b>Largest Piece:</b>                         | <b>Size:</b>  | <b>Weight:</b>   |              |                |                         |                |                  |  |                   |
| <b>Type of Packing:</b>                       | <b>Crated:</b>  | <b>Uncrated:</b>   |              |                |                         |                |                  |  |                   |
|   | <b>Machinery:</b>   | <b>Misc.</b>   |              |                |                         |                |                  |  |                   |
| <b>Estimated Total Weight of Booth:</b> _____ |   |  |              |                |                         |                |                  |  |                   |

|                      |   |  |
|----------------------|---|--|
| <b>4</b>             | <b>Shipping Problems</b>  | In case a problem occurs with shipment, please contact (in order of preference): |
|                      | Name: _____   |  |
|                      | Phone Number: ( ) - - ( ) - - ( ) - -<br>(Office) (Home) (Cell) |  |
|                      | Email Address: _____  |  |
|                      | Name: _____   |  |
|                      | Phone Number: ( ) - - ( ) - - ( ) - -<br>(Office) (Home) (Cell) |  |
| Email Address: _____ |   |  |

**All freight handling charges must be paid in full at show site by check or credit card.  
 Shipment of materials to warehouse or show site address indicates acceptance of these terms.**



5931 West Campus Circle Drive  
Irving, Texas 75063  
Phone: (972) 751-9400  
Fax: (972) 751-9500  
www.packexpo.com

**ADVANCE WAREHOUSE SHIPPING  
ALLOWS EXHIBITORS TO SHIP AND  
STORE THEIR FREIGHT IN CHICAGO  
PRIOR TO THE PUBLISHED  
MOVE-IN DATES.**

**Advance  
Warehouse  
Shipping**

October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA

# 1 Benefits

## Benefits of using the Advance Warehouse:

- 30 days storage in advance of the show (August 27, 2018 - September 28, 2018)
- Advance tracking of your show freight
- Shipments will be delivered by 10:00 am on your assigned target date
- Eliminate truck line waiting charges
- Eliminate McCormick Place Marshalling area charges
- Inspection of your show freight if necessary, warehouse is one-half mile from McCormick Place
- Exhibitors will be able to find out when their freight arrives at the warehouse.

# 2 Guidelines

## Guidelines for Warehouse Shipments

- Advance shipments should not arrive before Monday, August 27, 2018
- Dimensions of the freight should not exceed 8'4" wide x 8'5" high
- The single heaviest piece should not exceed 5000 lbs.
- Warehouse Dock Door size: 9' wide x 10' high
- The warehouse will receive shipments Monday through Friday during the hours of 9:00 am to 3:00 pm, Central Time
- All advance shipments must arrive at the warehouse by Friday, September 28, 2018. After this date the shipments will be directed to McCormick Place.
- Only crated, boxed or skidded shipments will be received at the warehouse. **NO LOOSE OR UNCRATED SHIPMENTS.**
- No Bulk or loose carpet shipments.
- All carpet must be skidded and separated by Booth Number
- **The warehouse will be closed Monday, September 3, 2018 for the Labor Day holiday.**

# 3 Advance Warehouse Address

## Advance Warehouse Address **\*\*NEW ADDRESS AS OF SEPTEMBER 17, 2018\*\***

PACK EXPO International / Healthcare Packaging EXPO 2018  
Exhibiting Company Name  
Booth # ( \_\_\_\_\_ )  
c/o J & J Motor Freight  
3333 South Iron Street  
Chicago, IL 60608

# 4 Cost

## THE COST FOR ADVANCE WAREHOUSE SHIPPING IS \$15.00 PER CWT. (\$150.00 MINIMUM)

### This Rate Includes:

- 30 days of storage prior to move-in
- Unloading and storage
- Reloading and delivery to show-site
- Shipping back to the warehouse at the conclusion of the show will incur an additional \$15.00 per cwt. charge with a \$150.00 minimum.

# 5 International Shipments

## International and Canadian Shipments:

Neither PES, PMMI nor McCormick Place can provide a tax ID number for customs clearance. It is the responsibility of a licensed customs broker to provide this service and insure passage of the show materials into the United States. All freight should be consigned to a certified broker for customs clearance.



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Irving, Texas 75063  
Phone: (972) 751-9400  
Fax: (972) 751-9500  
www.packexpo.com

**THIS REFERS TO ALL  
SHIPMENTS SENT DIRECTLY  
TO McCORMICK PLACE.**

**Show-Site  
Shipments**

October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA

## 1 Show-Site Shipments

### Show-Site Shipping Address:

PACK EXPO International and Healthcare Packaging EXPO 2018  
Exhibiting Company Name  
Booth # (\_\_\_\_\_)  
McCormick Place  
c/o PACK EXPO Services  
2301 S. King Drive  
Chicago, IL 60616

## 2 Benefits

All drayage/material handling is included in your space rate, provided your shipment/truck checks-in at the McCormick Place Marshalling Yard by 2:00 pm on your assigned targeted move-in date (see Targeted Move-In Schedule).

A special assessment will apply to any inbound shipments, which arrive after 2:00 pm Monday - Friday, all day Saturday and Sunday (inbound only), and on any advance warehouse shipments.

The space rate will include a one-time spot of equipment and display material, provided a representative is in the booth to spot the freight. All outbound drayage is included in the space rate and no overtime charges and no special assessments will apply.

**NOTE: Space rate includes drayage for the Primary Exhibitor's\* display material and equipment only. Any additional product or equipment is subject to additional billing. Please refer to the rates listed in Material Handling Information forms in Section 3 for pricing breakdown.**

\*Primary Exhibitor is defined as the exhibitor who signs the Exhibit Space Application and Contract.

## 3 Overtime

- Freight unloaded on overtime will be charged an additional \$15.00 per cwt. (\$150.00 min.)
- Overtime charges will be in effect if the exhibiting company does not meet the 2:00 pm check-in time on their assigned target date.
- Overtime charges will be in effect for any Saturday or Sunday shipments.
- Overtime charges will apply for inbound shipments only.
- Overtime charges do not apply for outbound shipments.
- Straight Time is 8:00 am to 4:30 pm, Monday through Friday.
- Overtime is before 8:00 am and after 4:30 pm, Monday through Friday.

## 4 Outbound Shipping

- Turn in you material handling form to the service desk when your exhibit is packed, labeled and ready to ship.
- Each item in your booth must be properly labeled.
- **When making shipping arrangements for your exhibit at the close of the show, make sure your carrier knows the company name, booth number, the destination of the shipments, and that the name of carrier is written on the Material Handling Agreement.**
- **A Material Handling Agreement is required for each and every truckload or shipment.**
- **Exhibitors with an Outbound Target Date of Saturday, October 20, 2018, must have their trucks checked-in at the marshalling area by 9:00 am.**
- **PACK EXPO Services is not responsible for waiting time charges.**



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Fax: (972) 751-9500  
[www.packexpo.com](http://www.packexpo.com)

October 14-17, 2018  
McCormick Place  
Chicago, Illinois USA

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Chicago, Illinois USA

## Show-Site Shipments

### 5 One Time Spotting Requirements

On the assigned target date for the arrival of your equipment, the exhibitor must have a representative at show-site who will:

- Make sure electrical and plumbing is laid and complete.
- Make sure carpet has been laid prior to the spot.
- Mark the floor to show the exact location of each machine prior to its arrival.
- Be present when the machines are being spotted.
- Advise the rigging crew on the use of exhibitor's pre-rigging methods and accessories.

### 6 Empties

- **Before empties are removed, stack your skids and mark them for easy identification by color coding or stenciling, and using PES empty label stickers, which can be obtained at the PES Service Centers.** It is difficult to differentiate your skids from other exhibitors. Labels often tear and can become hard to read.
- Your installation rigging crew removes empty machinery skids and machinery crates from the booth and places them in storage as part of a rigging labor installation order.
- Your dismantle rigging crews will return your machinery skids and crates to your booth as part of a rigging labor dismantle order.

### 7 Additional Charges

#### **Additional Charges will be incurred:**

- If machine arrives in containers; and if blocking, reblocking, unstuffing, removing tarp or re-tarping is involved; if it is necessary to unskid machines before removing from container, labor times and equipment charges will be added to the standard rates.
- If skids an/or top of truck have to be removed by contractor; if machines are crated or skids require removal; if spotting of machines or handling of empty skids or machinery crates to and from storage area is required, labor time and equipment charges will be added to stated rates.
- If Exhibitor's representative does not comply with shipping instructions, machines will be placed in the booth without spotting. For spotting at a later time, charges based on labor time and equipment will be added to stated rates.
- PES will charge exhibitors on a time and material basis for the cost involved in cutting up and dismantling crates, skids and large pieces of lumber left in the storage area. If you do not intend to save your crates and skids, have your labor crew cut them up during the installation period.
- Certified weight tickets are required. Separate weight tickets for Display Material and Machinery Equipment are required.

### 8 International Shipments

#### **International and Canadian Shipments:**

Neither PES, PMMI nor McCormick Place, can provide a tax ID number for customs clearance. It is the responsibility of a licensed customs broker to provide this service and insure passage of the show materials into the United States. All freight should be consigned to a certified broker for customs clearance.



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## Marshalling Yard Information

### 1 Delivery of Materials to and Pick Up of Materials from McCormick Place

All vehicles, including cars, with materials for delivery, must check-in at the marshalling yard located west of Lake Shore Drive, approximately six (6) blocks south of McCormick Place at the corner of **Moe Drive North and 31st Street** (see map in this section).

#### The PACK EXPO Services Marshalling Yard Hours

|           |                    |
|-----------|--------------------|
| Move-in:  | 5:00 am to 3:00 pm |
| Move-out: | 5:00 am to 3:00 pm |

**There is no usage fee required by McCormick Place. For further information on the McCormick Place Truck Marshalling Yard, please call the Yardmaster at (312) 818-3161.**

**The driver of the vehicle will present his bill of lading or delivery receipt noting piece count, exact item(s) description and weight of materials to be loaded. Separate weight tickets for Display Materials and Machinery Equipment are required.**

An unloading document will be issued at the Marshalling Yard trailer by PACK EXPO Services personnel. The Receiving Report will be:

- Based on the information on bill of lading or delivery receipt.
- Date and time stamped.

**If the driver does not have a document with sufficient information describing the shipment(s), they will be delayed until we attain the proper information.**

**After the drivers are given a Receiving Report, a numbered card will be given to them for placement in the window of their vehicle. The numbered card identifies the building and area in which they will be unloaded. The driver will be advised when to proceed to their designated area. The numbered card must be displayed in the vehicle's windshield at all times.**

**Once unloaded and shipping documents have been signed, they may leave or return to the marshalling area.**

The State of Illinois legal trailer restrictions are 8'6" in width and 13'6" in height. Questions may be directed to:

Illinois Department of Transportation  
 Permit Section  
 2300 South Dirksen Parkway  
 Springfield, IL 62764  
 Phone: (217) 782-6271

**Please make sure your trucking company has a copy of this information.**





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Irving, Texas 75063  
Phone: (972) 751-9400  
Fax: (972) 751-9500  
[www.packexpo.com](http://www.packexpo.com)

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## Directions to Marshalling Yard

### 1 North of Chicago

Interstate 94 (Kennedy Expressway) to Interstate 55. Bear right just past 18th Street. Then bear left to go east on Interstate 55 to Lake Shore Drive South. Take the 31st Street exit and follow the loop to the right onto Moe Drive. Take Moe Drive North to the first stop sign and turn left into the Marshalling Yard.

### 2 West of Chicago

Interstate 90 (Eisenhower Expressway), East to Interstate 94 (Dan Ryan Expressway). South on Interstate 94 (Dan Ryan Expressway) to Interstate 55. Bear right just past 18th Street. Then bear left to go East on Interstate 55 to Lake Shore Drive South. Take the 31st Street exit and follow the loop to the right onto Moe Drive. Take Moe Drive North to the first stop sign and turn left into the Marshalling Yard.

### 3 Southwest of Chicago

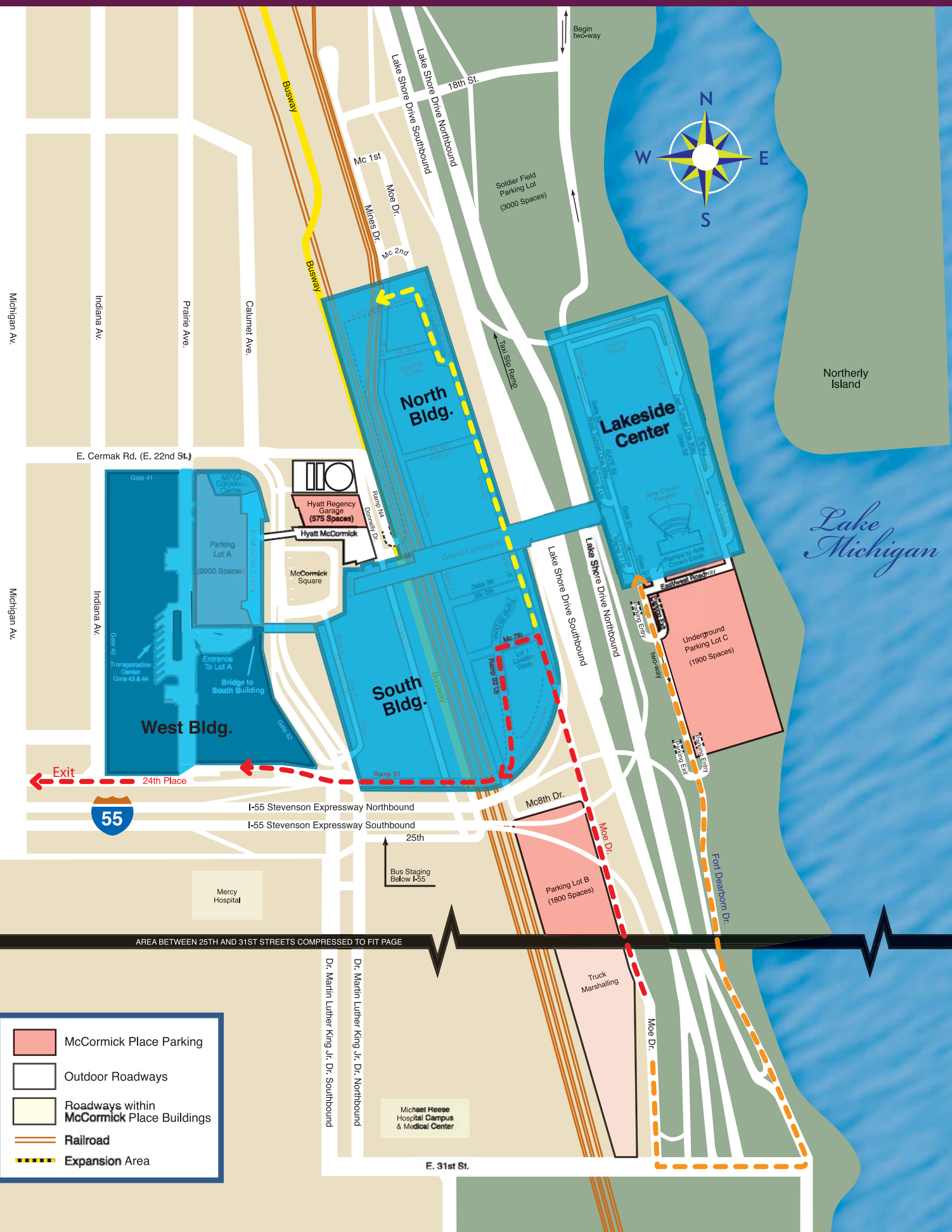
Interstate 55 directly to Lake Shore Drive South. Take the 31st Street exit and follow the loop to the right onto Moe Drive. Take Moe Drive North to the first stop sign and turn left into the Marshalling Yard.

### 4 South of Chicago

Interstate 94 (Dan Ryan Expressway) to Interstate 55 (Stevenson Expressway). Take Interstate 55 to Lake Shore Drive South. Take the 31st Street exit and follow the loop to the right onto Moe Drive. Take Moe Drive North to the first stop sign and turn left into the Marshalling Yard.

See the following map for trucking flow once your carrier is dispatched from the Marshalling Yard.

# McCormick Place Area Map



AREA BETWEEN 25TH AND 31ST STREETS COMPRESSED TO FIT PAGE

|  |   |
|--|---|
|  | McCormick Place Parking                   |
|  | Outdoor Roadways                          |
|  | Roadways within McCormick Place Buildings |
|  | Railroad                                  |
|  | Expansion Area                            |



**Warehouse Shipments**  
**EXHIBIT MATERIAL**



**Warehouse Shipments**  
**EXHIBIT MATERIAL**

To: \_\_\_\_\_

(Exhibitor)

To: \_\_\_\_\_

(Exhibitor)

\_\_\_\_\_  
(Booth Number)

\_\_\_\_\_  
(Booth Number)

**PACK EXPO International and  
Healthcare Packaging EXPO 2018**  
**PACK EXPO Services**  
**c/o J & J Motor Freight**

**\*\*NEW ADDRESS AS OF 9/17/2018\*\***

**3333 South Iron Street**  
**Chicago, IL 60608**

**PACK EXPO International and  
Healthcare Packaging EXPO 2018**  
**PACK EXPO Services**  
**c/o J & J Motor Freight**

**\*\*NEW ADDRESS AS OF 9/17/2018\*\***

**3333 South Iron Street**  
**Chicago, IL 60608**

Please fill out the information below:

**TARGET DATE:** \_\_\_\_\_  
**TARGET TIME:** \_\_\_\_\_

**Do NOT Deliver Prior to August 27, 2018**  
**Must Arrive by September 28, 2018**

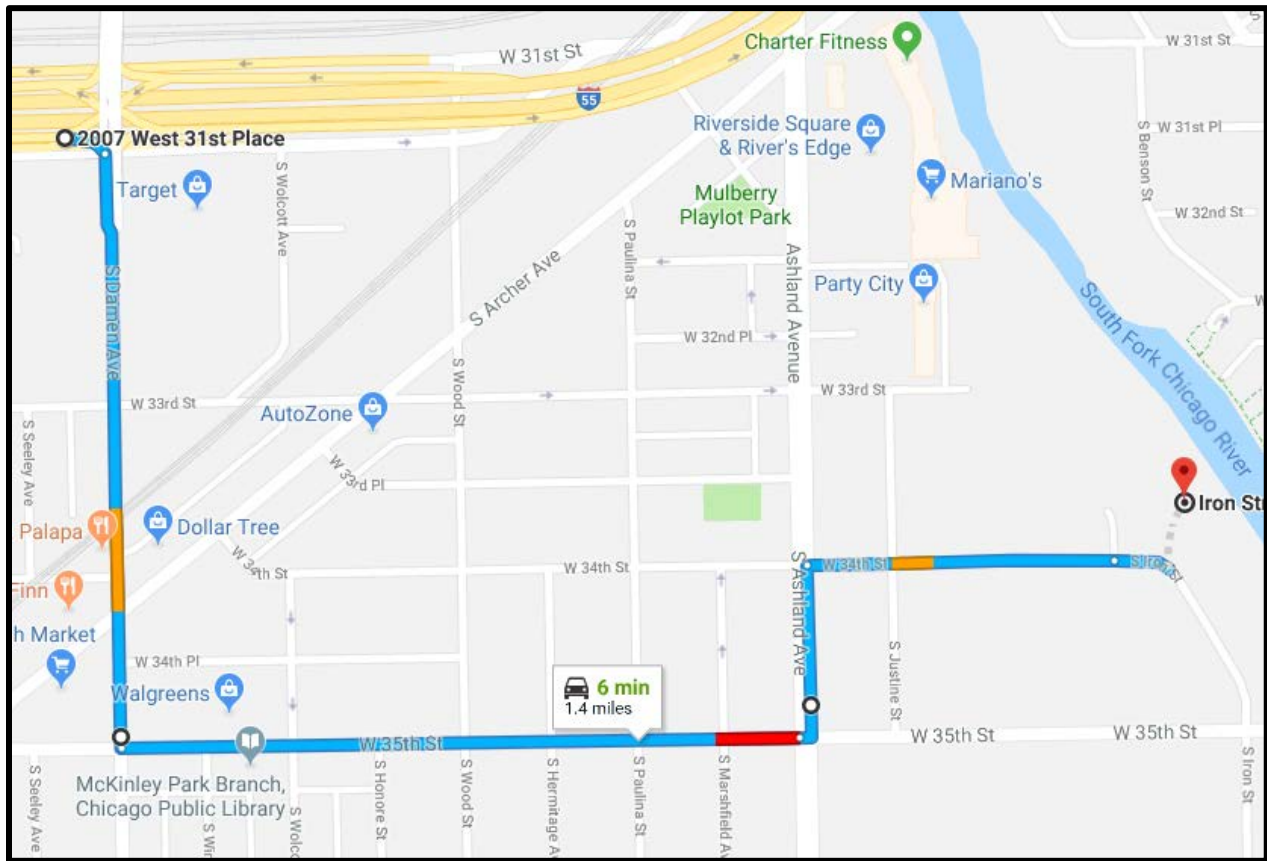
Carrier: \_\_\_\_\_ # Pieces: \_\_\_\_\_

Please fill out the information below:

**TARGET DATE:** \_\_\_\_\_  
**TARGET TIME:** \_\_\_\_\_

**Do NOT Deliver Prior to August 27, 2018**  
**Must Arrive by September 28, 2018**

Carrier: \_\_\_\_\_ # Pieces: \_\_\_\_\_



**PACK EXPO International / Healthcare Packaging EXPO 2018**

**Exhibiting Company Name**

**Booth Number**

**c/o J&J Motor Service**

**3333 South Iron Street**

**Chicago, IL 60608**

Start: I-55 N

1. Take exit 290 to Merge onto S Damen Ave
2. Turn left onto W 35<sup>th</sup> St
3. Turn left onto S Ashland Ave
4. Turn right onto W 34th St / 34<sup>th</sup> Street ends and becomes Iron St

End: 3333 South Iron Street



**Direct Shipments**

**EXHIBIT MATERIAL**



**Direct Shipments**

**EXHIBIT MATERIAL**

To:

\_\_\_\_\_  
(Exhibitor)

\_\_\_\_\_  
(Booth Number)

**PACK EXPO International &  
Healthcare Packaging EXPO 2018**

**McCormick Place  
c/o PACK EXPO Services  
2301 S. King Drive  
Chicago, IL 60616**

Please fill out the information below:

**TARGET DATE:** \_\_\_\_\_  
**TARGET TIME:** \_\_\_\_\_

**Do NOT Deliver Prior to October 8, 2018**

Carrier: \_\_\_\_\_

# Pieces: \_\_\_\_\_

To:

\_\_\_\_\_  
(Exhibitor)

\_\_\_\_\_  
(Booth Number)

**PACK EXPO International &  
Healthcare Packaging EXPO 2018**

**McCormick Place  
c/o PACK EXPO Services  
2301 S. King Drive  
Chicago, IL 60616**

Please fill out the information below:

**TARGET DATE:** \_\_\_\_\_  
**TARGET TIME:** \_\_\_\_\_

**Do NOT Deliver Prior to October 8, 2018**

Carrier: \_\_\_\_\_

# Pieces: \_\_\_\_\_

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---

# *RUSH*

# *HANGING OVERHEAD SIGN*

---

To: \_\_\_\_\_

(EXHIBITOR)

\_\_\_\_\_  
(BOOTH #)

WEST SOUTH NORTH UPPER LAKE LOWER LAKE

(CIRCLE HALL)

## **PACK EXPO Services**

c/o J & J Motor Freight

**\*\*NEW ADDRESS AS OF 9/17/2018\*\***

3333 South Iron Street

Chicago, IL 60608

**Name of Convention:**

**PACK EXPO International and  
Healthcare Packaging EXPO 2018**

**Do NOT Deliver Prior to August 27, 2018**

**Must Arrive by September 28, 2018**

Carrier: \_\_\_\_\_ No. Pieces \_\_\_\_\_



# J&J Motor Service

Your freight. Delivered and show-ready.



J&J Motor Service is a full-service transportation company offering specialized freight services and time-definite pick-ups and deliveries throughout the United States and Canada. With more than 80 years of industry experience, we are the original trade show carrier. Our clients call us a partner you can trust to deliver.

J&J Motor Service has an outstanding reputation and a team that stands above the rest with our professional experience and focus on customer service. Family owned and operated, we offer competitive rates and guarantee our work.

Let J&J Motor Service deliver for you:

- On-time pick ups and on-target deliveries
- Extensive material handling/warehousing
- Custom crating, skidding, pad wrapping and specialized handling
- Professional service and experienced, industry drivers and representatives
- Show to show caravans
- Preferred carrier status
- Expedited freight capabilities
- Competitive rates and guaranteed service
- Specialized trailers and equipment
- Show site representatives providing valuable on-site assistance
- Nationwide capabilities as agents of Specialized Transportation, Inc. (STI)

**Contact us today at 312-225-3323.**



Trade show transportation requires a partner that knows the challenges of convention center deliveries so that you can rest assured your show or event properties arrive on time and within budget.

Whether it's one time service or a full calendar of events, you can count on J&J Motor Service to deliver for you

**80**  
PLUS

Over 80 years of serving  
the tradeshow industry.

[www.jjmotor.com](http://www.jjmotor.com)

2338 South Indiana Avenue  
Chicago, IL 60616  
312-225-3323 | Phone  
312-225-9873 | Fax

J&J Motor Service is a WBE-certified business.



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## Shipping Estimate Request form

*Please fill out this form and we will prepare a quote!*

### PICK UP INFORMATION

Requested Pickup Date and Time  
 Shipper Name  
 Shipper Address  
 Shipper City State Zip  
 Shipper Contact Name  
 Shipper Contact Telephone Number  
 Dock? Yes No

### DESTINATION INFORMATION

Requested Delivery Date and Time  
 Destination Name  
 Destination Address  
 Destination City State Zip  
 Destination Contact Name  
 Destination Contact Telephone Number

### SHIPMENT INFORMATION

Number of Pieces  
 Total Weight in Pounds  
 Dimensions (length x width x height)  
 Exclusive Dedicated Truckload  
 Target Move-in Date (if applicable) Booth Number  
 Special Instructions

### CONTACT INFORMATION

Contact Name  
 Company Name  
 Telephone Number Fax Number  
 Email Address

**RETURN TO:** J&J Motor Service

2338 South Indiana Avenue Chicago, IL 60616  
 Phone 312.225.3323 | Fax 312.225.9873

csr@jjmotor.com  
 www.jjmotor.com



# *What a difference AIRWAYS MAKES!!*

*The Official Carrier of.....*

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Chicago, Illinois USA

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FOR ALL FREIGHT SERVICES CALL:

**800-643-3525**

**AIRWAYS  
FREIGHT**  
LAND • AIR • SEA  
*Delivering Performance*

# SHIPPING INSTRUCTIONS

***inbound: just call 800-643-3525 or go online at [www.AirwaysFreight.com](http://www.AirwaysFreight.com)***

Customer service reps available during entire move-in to assist with your Airways freight needs

***outbound: make it easy on yourself - do the paperwork.***

The General Contractor's Material Handling Agreement (MHA) available at the freight service desk must be completed, and Airways Freight must be shown as the carrier on the form. After your freight is packed and ready for shipping, and before leaving the show floor, this form must be returned to the freight service desk to signal that freight may be removed from the exhibit hall and loaded on the Airways truck. Customer service reps will pre-print your Airways bills of lading and labels at the Airways service desk.



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**PACK EXPO**  
INTERNATIONAL

**Healthcare+**  
PACKAGING  
EXPO

October 14-17, 2018 • McCormick Place  
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official carrier for **PACK EXPO 2018**

LOWRY & HOGAN ASSOCIATES providing on-site representation

***the Airways advantage***

34 years in exhibit industry

24/7/365 complete service by experienced professionals

next day, 2-day, deferred options via **LAND - AIR - SEA**

**AIRWAYS  
FREIGHT**  
LAND • AIR • SEA  
Delivering Performance

***the number to call 24/7***  
**800-643-3525**

# ***BIG SERVICE for your small packages***

**The Official Small Package Carrier of.....**

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FOR ALL FREIGHT SERVICES CALL:

**800-643-3525**

**AIRWAYS  
FREIGHT**  
LAND • AIR • SEA  
*Delivering Performance*



# Trade show shipping made easier for you

## PACK EXPO International: Healthcare Packaging EXPO 2018

October 14-17 • Chicago, IL

Trade shows are excellent opportunities to gain exposure within the industry. In order for the show to run smoothly your shipment needs to be easy to ship, easy to track, and it needs to arrive on time!

UPS Freight® offers everything you need in a carrier: reliability, speed, superior shipping technology, and a nationwide network of dedicated trade show experts willing to help save you time with your shipping.

Whether your booth is headed for the advanced warehouse or direct to the show site, the UPS Freight Trade Show Services Team can provide you with dependable transit times at the right price.



## UPS Freight Services

UPS Freight offers exclusive access to the following shipping solutions:

- LTL (less-than-truckload) freight shipping
- Truckload shipping
- Expedited shipping
- Specialized carriers (flatbeds, pad-wrapped, air freight, and air-ride)



## Contact UPS Freight

Our dedicated UPS Freight Trade Show Team is available by phone or e-mail for assistance.

- 800.988.9889
- [upsfreighttradeshow@ups.com](mailto:upsfreighttradeshow@ups.com)

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C O - L O C A T E D



October 14–17, 2018 • McCormick Place  
Chicago, Illinois USA

**Official Vendor**

# October 14-17, 2018 McCormick Place - Chicago, IL USA

Dear Sir/Madam,

Kuehne + Nagel has been appointed Official Customs Broker & International Freight Forwarder for the subject show and is available to assist in providing the best method of transportation to the show and back. Our shipping manual will assist you in the correct and timely dispatch of your exhibits. Please do not hesitate to contact us if you require clarification on any points.

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In the absence of a separate contract signed by both parties, the Kuehne + Nagel Inc. standard terms and conditions will govern any business relationship between the parties: Terms & Conditions: <http://www.kn-portal.com/go/ustcs/>



## YOUR DEDICATED CONTACTS

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## ARRIVAL DEAD LINES / TIME SCHEDULE

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### SEAFREIGHT

- Original Bill of Lading **min. 7 days before arrival**
- Original Customs Documents (List of Exhibits) **min. 7 days before arrival**
- Seafreight Shipments at Chicago CY/CFS (Advance Whse) **September 20, 2018**
- Seafreight Shipments at Chicago CY/CFS (Show Site) **September 25, 2018**

### AIRFREIGHT

- Copies of Airway Bill by Email **min. 2 days before arrival**
- Copies of Customs Documents (List of Exhibits) **min. 4 days before arrival**
- Airfreight Shipments at Chicago Airport (Advance Whse) **September 25, 2018**
- Airfreight Shipments at Chicago Airport (Show Site) **September 29, 2018**

*Any delay with above mentioned arrival dates would be subject to 30% late arrival surcharges on our rates. Whilst every effort will be made to clear the cargo to the exhibition prior to the opening, no guarantees can be given. Surcharges will apply regardless of the delivery date to your booth.*

## CONSIGNMENT INSTRUCTIONS

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**For SEAFREIGHT or AIRFREIGHT SHIPMENTS please consign as follows:**

**Consignee:** "Exhibitor Name"  
c/o PACK EXPO 2018  
Booth Number: "xxx"  
McCormick Place CC

**Notify Party:** KUEHNE + NAGEL INC.  
1001 Busse Road  
Elk Grove Village, IL 60007  
Attn: Mrs. Debbie Amrein (704) 499-5935

**Service on Waybill:** "FREIGHT PREPAID"  
Cargo dispatched under "freight collect" basis will be paid on your behalf plus 10% outlay commission! Additional charges will apply for wrong consignee details!



## CUSTOMS CLEARANCE MODES

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- ✓ **PERMANENT IMPORTATION:** Goods, which will remain in the U.S., are subject to any applicable duties and taxes, merchandise processing fees (MPF) and for ocean freight shipments, Harbour Maintenance Fees (HMF). After permanent importation, goods may be sold, given-away, returned to the country of origin, or shipped to a different destination. All giveaway items, including brochures, are dutiable.
- ✓ **ATA Carnet:** A carnet is used as a “merchandise passport” and allows temporary clearances without paying duties & taxes. The Carnet must be in English and have all goods listed with values and HTS numbers. The goods cannot be sold, destroyed or left in the United States and must be exported prior to expiration of the Carnet document. Failure to export within the required time period will result in fines and penalties .
- ✓ **Trade Fair Entry:** If the US Department of Commerce declares an International exhibition as a bona fide trade fair under the Trade Fair Act of 1959, it permits international exhibitors to enter equipment and machinery for exhibition purposes without duty payment, if those exhibits are re-exported at the end of the exhibition.

## DOCUMENTS

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In order to allow us to clear your goods on time it is essential to provide us with clear and complete sets of documents

1. Copy of the bill of lading (Sea Freight Only) - Do not issue original ocean B/L's.
2. Copy of the airway bill (Air Freight Only).
3. ISF (Importer Security Filing) Data sheet (Sea Freight Only) – [in annex](#)
4. Customs power of Attorney – [Link to Form](#)
5. Commercial Invoice and Packing Lists in English
6. Original Carnet ATA (if applicable)
7. Original and copy of any document specifically required for import; (health certificate, certificate of origin, import permits, etc.).
8. Copy of Insurance Policy if any

**INVOICES** shall be consigned in the same way as indicated above under “Consignment Instructions”! All invoices shall be in English language only and include the following information:

- ✓ Show-name and Show-dates
- ✓ Name of exhibitor, address, contact name and number
- ✓ Mode of transport (air, sea or road) & port of entry into U.S.
- ✓ Exact description of Goods incl. brand names
- ✓ Harmonic (Brussels) commodity code of material: see <http://www.usitc.gov/tata/hts/bychapter/index.htm>
- ✓ FDA bioterrorism registration number if required
- ✓ FDA product code: see <http://www.accessdata.fda.gov/scripts/ora/pcb/pcb.cfm>
- ✓ Size and type of packing used for each individual item
- ✓ Gross & net weight of material
- ✓ Country of origin
- ✓ Terms of sale

**ISF - IMPORTER SECURITY FILING (10+2)**

- ✓ U.S. Customs requires all ocean freight shipments arriving via U.S. Ports are subject to Import Security Filing (ISF) also known as 10+2.
- ✓ ISF Data Sheets have to be provided to Kuehne + Nagel at least 72-48 hours before vessel departure in Origin. Failure to do so will jeopardize the clearance process in the US and delivery to your booth. Draft forms can be requested at Kuehne + Nagel.
- ✓ In case ISF has been filed late or not at all the exhibitor/importer has to provide a Letter of Credit for a minimum amount of US\$ 10,000.00 with US Customs being the beneficiary in the L/C.
- ✓ More information under <http://www.cbp.gov/border-security/ports-entry/cargosecurity/importer-security-filing-102>

**RESTRICTED AND SPECIAL COMMODITIES**

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- ✓ **FOOD & BEVERAGES** require FDA registration in accordance with the U.S. government bio-terrorism act, this includes candy for giveaway in the booth. If you are not the manufacturer of these items, we suggest you do not ship these items at all.
- ✓ **TEXTILES** including caps, t-shirts, and canvass bags etc. Must include the fabric content as well the complete name, address and country of the original manufacturer, not the store where the goods were purchased. Do not ship t-shirts manufactured in China or Russia, as these are quota items and will not be allowed in the country without a valid import license.
- ✓ **FLAMMABLE / HAZARDOUS** items should not be shipped unless the goods are declared in advance of shipping from the overseas warehouse. Failure to declare the goods can result in the shipment not being customs cleared and not being able to be delivered to the show and / or additional charges.
- ✓ **EQUIPMENT / ELECTRONICS** All communication and electronic devices need to be registered with the U.S. Federal Communications Commission (FCC). The exhibitor must complete an FCC Form 740 for each device. (See: <http://www.fcc.gov/Forms/Form740/740.pdf> )
- ✓ All equipment that emits radiation (including CRT's, lasers, DVD/CD devices and all microwave emitting devices) must be registered and cleared through the U.S. Food & Drug Administration (FDA). The exhibitor must fill out an FDA form FDA 2877 (See: [www.fda.gov/opacom/morechoices/fdaforms/FDA-2877.pdf](http://www.fda.gov/opacom/morechoices/fdaforms/FDA-2877.pdf) )

**PROHIBITED GOODS**

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Due to the customs restrictions please be so kind to not send any of the following items:

**Do not include food products, alcoholic beverages, arms, explosives, fireworks, tobacco, pharmaceuticals or products made from animal parts or of endangered species materials in your shipment.** Please contact KN for further information and clarification whether goods can be imported or not.

The above-mentioned list is not exhaustive and subject to change at any time by operation of law. In all instances, the approval of import permits/licenses is solely at the discretion of the relevant government authorities at the destination country and we cannot be held responsible for their refusal to grant such permits, even if the goods have already arrived at the destination port.





## PACKING / FUMIGATION

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- **WOOD PACKAGING MATERIALS** (also pallets) have to be **FUMIGATED** with methyl bromide or Heat treatment of minimum wood core temperature of 56° C/133° F for a minimum of 30 minutes. All wooden material has to be marked legible and permanent. The mark must be approved by **IPPC** (International Plant Protection Convention). Failure to comply will result to problems with the customs clearance, delays at the delivery and high fines.
- **Temporary** exported items by **carnet ATA** and **permanent** exported items have to be packed and shipped completely **separately** otherwise the cargo will be stuck at customs.
- Please ensure your equipment is packed in **strong**, waterproof packing **cases**, which lends itself to being re-packed after the exhibition. Please bear in mind that your exhibits will be in transit for long periods both to and from the exhibition, and that cartons are not suitable to withstand the constant handling that takes place during transshipment. Outdoor-/Open air handling is sometimes inevitable, even if it rains.
- **Insufficient packaging**  
Kuehne + Nagel is not responsible for any damages or loss if the shipments are packed insufficient.

## CASE MARKING

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- **Case marking**  
All cases being sent to the exhibition must be marked as follow:  
Exhibitor : your company name  
Exhibition Name : **C/O PACK EXPO Chicago 2018 - Booth No.:**  
McCormick Place CC  
Chicago, IL  
Made in... : "Country of Origin"  
Case No. : 1 of x  
Gross Weight :  
Dimensions in cm :  

(Please use our attached label)

## SELLING EXHIBITS

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Exhibits imported on Carnet ATA cannot be sold during or after the show! US customs stipulates that all temporary imported items on carnets must be re-exported after the event!



## **EXHIBITION CLOSING PROCEDURE**

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Be Aware that at all US shows the exhibitor must arrange drayage directly with the General Contractor. It is the responsibility of the exhibitor to make sure that all of the General Contractor's requirements are completed and payment arrangements have been made. If you have not received a 'Material Handling Form' from the General Contractor by the last day of the show, please go to their Service Area to obtain your Material Handling Form. It is very important to note the following on your form:

- Kuehne + Nagel must be listed as the Carrier or we will not be able to pick-up your freight.
- The piece count MUST be accurate, but an estimate is acceptable on the weight.
- The final address you list on this form must be the same as the address you put on the labels.

Prior to leaving the Service Area, please ask the general contractor for their labels and be sure that the address on the labels is the same as the address on the Material Handling Form. Please be sure to place at least one label on the side of each piece of freight.

Once you are finished packing, your Material Handling Form MUST be returned back to the General Contractor. Please DO NOT take the form with you when you leave and DO NOT leave it in your booth. The General Contractor will give you a copy to keep for your records.

## **INSURANCE & LIABILITY**

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Our tariff is computed on the basis of volume or weight and has no correlation with the value of exhibits, it follows that the costs of insurance is not included in our charges. It is the responsibility of each exhibitor to arrange a full transit Insurance Policy covering transport to the exhibition, during the exhibition, and return of exhibits to domicile, including the period the exhibits are handled on-site by us or any subcontractor. Insurance shall include a waiver of subrogation against Kuehne + Nagel and its agents and/or subcontractors.

Kuehne + Nagel can offer an insurance coverage on your behalf and cost of the exhibitor upon written request.

## **GENERAL CONDITIONS**

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All business is only transacted in accordance to the Kuehne + Nagel standard trading conditions, which are available upon request. Kuehne + Nagel does not take any responsibilities for exhibits that are not allowed by the organizer or the US customs to be displayed or sold, for any duties and taxes of sold exhibits or loss of exhibits whilst on display at the venue. Furthermore, all work is undertaken at owners risk, the exhibitors are liable for damages and additional cost resulting from the incorrect declaration of the weights and measurements of the packages, as well description of content of cargo mentioned on invoice/packing list.

**TERMS OF PAYMENT**

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All our services are due for immediate payment unless you have engaged the services of our overseas offices or agents, in which case you will be invoiced by them directly. Payments are to be made by credit card or by bank remittance to our bank account and must be received by us as follows:

Inward Movement:                    Upon uplift of goods, prior to delivery to venue  
 Outward Movement:                Upon presentation of invoice, prior to delivery to your premises.

Details of our bank account are as follows: (Remitting charges are to be borne by the exhibitor)

|                 |                                     |
|-----------------|-------------------------------------|
| Account Name:   | Kuehne + Nagel Services Ltd.        |
| USD Account No: | 30789655                            |
| Bank's Name:    | Citibank NA                         |
| Bank's Address: | 399 Park Avenue, New York, NY 10043 |
| ABA:            | 021000089                           |
| SWIFT code:     | CITIUS33                            |

All payments must be made without any deduction or deferment on account of any claim, counterclaim or offset.

Should you require any further information regarding the above, please do not hesitate to contact us.

Yours faithfully,

**KUEHNE+NAGEL**  
**KN Expo & Event Logistics**

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**ANNEX**

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|                                   |  |
|-----------------------------------|--|
| 1. Fillable ISF Form              | <a href="#">Click Here for ISF Forms</a><br>then choose download under the "●●●" menu    |
| 2. Invoice Packing List           | <a href="#">Click Here for Invoice Form</a><br>then choose download under the "●●●" menu |
| 3. Credit Card Authorization Form | Following pages  |
| 4. Agent List                     | Following pages  |



## CREDIT CARD PAYMENT FORM

**Payment Policy: Payment for services—Kuehne & Nagel, Inc.** requires payment in full for all services. Further, Kuehne & Nagel requires that you provide a credit card authorization with your initial order. For your convenience, we will use this authorization to charge your account for services, which may include air freight, sea freight, customs clearances (either abroad or U.S.), on site handling, which may include labor and other services either at show site abroad or within the country.

**Method of Payment:** Kuehne & Nagel accepts MasterCard, Visa and American Express. Purchase orders are not considered payment. If you want to make a wire transfer, these transfers must be received prior to goods being delivered at show or prior to release of goods after show.

**All shipments require a credit card** authorization. If you elect to pay via wire transfer or check, these payments must be received in accordance the above Method of Payment Section. In the event payment is not received in accordance with the terms and conditions and this form, you agree to Kuehne & Nagel charging the credit card for all outstanding amounts.

You agree to late fees of 1.5% per month on any balance which is not paid or for which your credit card has been declined. Below authorization is good for one year from date of signature.

### Credit Card Authorization

Provide Expiration Date: \_\_\_/\_\_\_/\_\_\_

Corporate

Personal

Company Name: \_\_\_\_\_

Show Name: \_\_\_\_\_

Card Type: \_\_\_\_\_

Card Number: \_\_\_\_\_

I.D. Code: \_\_\_\_\_

Amex (right hand corner)

Name on Card: \_\_\_\_\_

Visa / Mastercard (back of card)

Cardholder's Billing Address: \_\_\_\_\_ City \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

For your convenience Kuehne & Nagel will use this authorization to charge your credit card for any additional amounts ordered by your representative for services rendered to your company for the event. Any disputes must be conveyed to Kuehne & Nagel in writing after payment of the invoice in full. I understand and accept these Terms & Conditions. (Check Box)

Cardholder Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**LIST OF AGENTS**

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# KN Expo Service



EXHIBITION 展覽會名稱



CONSIGNEE

TO SEND VIA 運輸方式

AIR 空運 / SEA 海運 / TRUCK 陸運

DESTINATION 目的地

EXHIBITOR 參展者

MEASUREMENTS 厘米 (CM)

L 長

W 寬

H 高

BOX NO. 箱號

第

箱 OF 共

箱

STAND NO. 展台號 / HALL NO. 館號

**URGENT EXHIBITION MATERIAL**

**DO NOT DELAY**

展覽物品 勿延