Option Letter





Discount Deadline: July 17, 2023

Dear Exhibitor,

For your upcoming event at the Kansas City Convention Center you will have (2) two options for ordering your Electrical, Plumbing and Internet Services. You may order directly from the exclusive Smart City Service Provider at the Kansas City Convention Center or for a small cost difference, you may order through The Expo Group, your Single Source Solution[®].

OPTION #1 (The Expo Group)

As your Single Source provider, The Expo Group (TEG) provides you the value added advantage of ordering all your exhibitor needs by mailing, calling, or e-mailing your personal Customer Service Manager, or by ordering online through cyberservices™ 24 hours a day. You have the convenience of having a single contact throughout the show. And, once the show ends you can reconcile your account with your TEG Customer Service Manager and write just one check or submit a credit card for ALL services and you are on your way. No standing in multiple lines to pay multiple suppliers.

OPTION #2 (Smart City)

Smart City is the exclusive in house provider for all Electric, Plumbing and Internet Services at the Kansas City Convention Center. You may order directly from Smart City if you wish. If you choose to order directly from Smart City, you will need to use the enclosed order form and send your request directly to Smart City as indicated on the order form. You will also make your payment arrangements for services directly with Smart City. If you have any on site show needs you need to contact Smart City or their service desk for assistance.

If you have any questions please feel free to contact me.

Regards,

Customer Service Management Phone: 972.580.9000 ExhibitorService@theexpogroup.com