


# Attention PACK EXPO East Exhibitors

## 225 Square Feet and Under:


**PACK EXPO Services (PES) has just made EXHIBITING EASY FOR YOU!**

We created three comprehensive booth packages especially for booths 225 square feet and under. All of your booth needs are now bundled together in one-easy to order-package. Now you don't have to read and complete multiple forms, simply contact your Customer Account Manager (CAM) select a package and you are done!

Enclosed are the new packages including furniture, drape or hardwall display, company identification sign, carpet, cleaning and basic electrical. For booths 225 square feet or less, this could be the perfect solution.



**BASIC PACKAGE** has the furniture and booth setup that you need to hit the ground running when you arrive at the show.



**TURNKEY PACKAGE** adds hard wall rental exhibit options to enhance your booth space.

These Packages will be set up and ready for you by 5:00 p.m. on your company's inbound target date.

Contact your CAM today to select the package that best suites your needs and budget. Then you can focus on pre-show promotion to increase your company's return on investment from PACK EXPO East.

We look forward to helping you have a **SUCCESSFUL PACK EXPO East!**

Please  
**PLACE YOUR ORDER**  
by Monday,  
February 7, 2022

**PACK EXPO Services**  
Contact the PES team today.  
**972-751-9400**  
[pack.east@packexposervices.com](mailto:pack.east@packexposervices.com)





5931 Campus Circle Drive West  
Irving, Texas 75063  
Phone: (972) 751-9400  
Email: pack.east@packexpo.com  
www.packexpo.com



March 21-23, 2022  
Pennsylvania Convention Center  
Philadelphia, PA USA

## Basic Furniture Packages

Discount Deadline:  
February 7, 2022  
(excludes labor)

Complete and return this form to take advantage of the **Basic Furniture Package** for booths 225 sq. ft. and under.  
To upgrade your Basic Package with a Modular Rental Exhibit, please complete the Turnkey Package Forms (pages 3-6).

### The Basic Furniture Package includes the following items:

- 8' high backwall drape
- 3' high sidewall drape
- 7" x 44" company identification sign
- 9'x10', 9'x15', 9'x20' or 15'x15' - 16oz Standard Cut Carpet as appropriate for your booth

Indicate carpet color choice below:

☐  
☐

Black  
Red

☐  
☐

Blue  
Blue Jay\*

☐  
☐

Gray  
Cayenne\*

☐  
☐

Green  
Pepper\*

*\*Green Options*

- Daily Booth Vacuuming
- One 6' (30" high) draped table

Indicate table drape color choice below:

☐  
☐

Black  
Gray

☐  
☐

Blue  
Red

☐

Green

- Two Black Side Chairs
- One Wastebasket
- One 120 volt 500 watt electrical outlet (standard placement)

**Additional outlets, electrical labor and materials are not included in these packages. If applicable, the electrical package credit will be applied to your final invoice. See Electrical Service section for details.**

Prices below include tax.

		Advance Price	Standard Price	Total
1 Basic Furniture Package	10' x 10'	\$1,113.20	\$1,590.30	=
	10' x 15'	\$1,311.35	\$1,869.40	=
	10' x 20'	\$1,554.00	\$2,220.00	=
	15' x 15'	\$1,915.65	\$2,736.60	=

**Cancellation Policy:** No cancel fees on Basic Furniture package if cancelled before 3/1/22. Cancellation from 3/1/22 through 3/16/22 will be billed at 50%, and cancellations received after will be billed at 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal of Basic Furniture Package

**TOTAL**

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_



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## Furniture Package Electrical Floor Plan Template

Designating Custom Placement will incur additional electrical labor costs.

Using the legend below, please complete this form for all utility services you order. A change of location on an installed or partially installed utility service may result in additional costs to you. If you are submitting your own detailed drawing, be sure to include the following items:

- 1. Location of the main power drop**—Power needs to be distributed from one location at which a panel or other piece of electrical equipment will be installed. It is recommended that this equipment be placed in a closet, under a table/desk or in another location that keeps it out of sight. Please provide specific dimensions.
- 2. Location and load of all outlets**—Provide specific dimensions and wattages/amperages. *Please do not simply place an X where power is required.*
- 3. Booth orientation**—Provide surrounding aisle and/or booth numbers, particularly for Island booths. Try to orient your booth to the overall floor plan so that the diagram does not have to be rotated.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	
20																					20
19																					19
18																					18
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2																					2
1																					1
0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	

Adjacent  
Booth #

Adjacent  
Booth #



Feet  
Back

Feet  
Over

Aisle # \_\_\_\_\_ (Front of Booth)

COMMENTS: \_\_\_\_\_

ELECTRICAL

-  480V ELECTRICAL OUTLET
-  208V ELECTRICAL OUTLET
-  120V ELECTRICAL OUTLET

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



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## Turnkey Exhibit Packages

Discount Deadline:  
February 7, 2022  
(excludes labor)

To take advantage of the **Turnkey Packages** for booths 225 sq. ft and under, complete and return:

1. This form
2. Turnkey Exhibit Package Options form (page 4)
3. Electrical Floor Plan Grid (page 6)

The Turnkey Package includes all of the items from the Basic Furniture Package as well as one of the Modular Rental Exhibits listed on the next pages.

The Modular Rental Exhibits are available in both Basic and Designer (Digital Graphics) versions. For a more detailed description and pictures of each rental booth, see the Exhibit Solutions brochure at the end of this section.

### The Basic Furniture Package includes the following items:

- 8' high backwall drape
- 3' high sidewall drape
- 7" x 44" company identification sign
- 9'x10', 9'x15', 9'x20' or 15'x15' - 16oz Standard Cut Carpet as appropriate for your booth

Indicate carpet color choice below:

☐  
☐

Black  
Red

☐  
☐

Blue  
Blue Jay\*

☐  
☐

Gray  
Cayenne\*

☐  
☐

Green  
Pepper\*

*\*Green Options*

- Daily Booth Vacuuming
  - One 6' (30" high) draped table
- Indicate table drape color choice below:
- ☐  
☐
- Black  
Gray
- ☐  
☐
- Blue  
Red
- ☐
- Green
- Two Black Side Chairs
  - One Wastebasket
  - One 120 volt 500 watt electrical outlet (standard placement)
  - One Modular Rental Exhibit (indicate panel color choice for Basic units)

☐

White

☐

Blue

☐

Black

### ELECTRICAL NOTE:

Additional outlets, electrical labor and materials are not included in these packages. If applicable, the electrical package credit will be applied to your final invoice. See Electrical Service section for details.

To further enhance a Basic model booth, consider upgrading to a **Custom Graphic Header**. Contact your CAM for details and pricing. Information for this item is also located in the Modular Rental Booth section.

**\*\*\*\*AFTER FEBRUARY 27, 2022, TURNKEY PACKAGES ARE NO LONGER AVAILABLE. EXHIBITORS WILL NEED TO ORDER EACH SERVICE INDIVIDUALLY. BASIC FURNITURE PACKAGES ARE STILL AVAILABLE AFTER FEBRUARY 27, 2022.\*\*\***

**GRAPHICS FOR DESIGNER TURNKEY PACKAGES MUST BE RECEIVED AND APPROVED BY FEBRUARY 21, 2022, TO AVOID SUBSTANTIAL PRICE INCREASES. (ALLOW AT LEAST ONE WEEK FOR GRAPHICS APPROVAL PROCESS.)**



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## Turnkey Exhibit Packages

**Discount Deadline:**  
**February 7, 2022**  
(excludes labor)

These prices include tax.

		Advance Price	Standard Price	Total
<b>1</b> 10 x 10 Turnkey Package	A100B Essential Basic Version	\$ 3,484.30	\$ 4,977.60	=
	A100D Essential Designer Version	\$ 5,423.65	\$ 7,748.10	=
	B100B Overlay Basic Version	\$ 3,961.90	\$ 5,659.90	=
	B100D Overlay Designer Version	\$ 6,286.90	\$ 8,981.30	=
	C100B 12'H Basic Version	\$ 3,961.90	\$ 5,659.90	=
	C100D 12'H Designer Version	\$ 6,286.90	\$ 8,981.30	=
	D100B Storage Room Basic Version	\$ 4,192.15	\$ 5,988.85	=
	D100D Storage Room Designer Version	\$ 6,718.50	\$ 9,597.90	=
	F100D Lightbox Backwall Designer	\$ 6,554.25	\$ 9,363.20	=
<b>2</b> 10 x 15 Turnkey Package	A150B Essential Basic Version	\$ 4,642.10	\$ 6,616.70	=
	A150D Essential Designer Version	\$ 7,360.95	\$10,501.85	=
	B150B Overlay Basic Version	\$ 5,311.00	\$ 7,573.35	=
	B150D Overlay Designer Version	\$ 8,571.10	\$12,230.65	=
	C150B 12'H Basic Version	\$ 6,100.15	\$ 8,700.70	=
	C150D 12'H Designer Version	\$ 9,444.55	\$13,478.45	=
	D150B Storage Room Basic Version	\$ 6,060.30	\$ 8,643.80	=
	D150D Storage Room Designer Version	\$ 9,921.85	\$14,160.30	=
	E150B Storage Counter Basic Version	\$ 6,060.30	\$ 8,643.80	=
	E150D Storage Counter Designer Version	\$ 9,921.85	\$14,160.30	=
<b>3</b> 10 x 20 Turnkey Package	A200B Essential Basic Version	\$ 7,245.60	\$10,350.90	=
	A200D Essential Designer Version	\$11,901.30	\$17,001.90	=
	B200B Overlay Basic Version	\$ 7,245.60	\$10,350.90	=
	B200D Overlay Designer Version	\$11,901.30	\$17,001.90	=
	C200B 12'H Basic Version	\$ 7,245.60	\$10,350.90	=
	C200D 12'H Designer Version	\$11,902.25	\$16,981.60	=
	D200B Storage Room Basic Version	\$ 7,245.60	\$10,350.90	=
	D200D Storage Room Designer Version	\$11,901.30	\$17,001.90	=
	F200D Lightbox Backwall Designer	\$11,347.75	\$16,211.15	=

**For Turnkey Exhibit Packages with graphics, final graphics must be received and approved by February 21, 2022, to avoid substantial price increases (allow at least one week for graphics approval process).**

**Cancellation Policy:** No cancel fees on Turnkey Exhibit package if cancelled before 1/24/22. Cancellation from 1/24/22 through 2/17/22 will be billed at 50%, and cancellations received after will be billed at 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal of Turnkey Package \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_



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## Turnkey Exhibit Packages

**Discount Deadline:**  
**February 7, 2022**  
(excludes labor)

These prices include tax.

		Advance Price	Standard Price	Total
<b>4 15 x 15 Turnkey Package</b>	A150B Essential Basic Version	\$ 5,239.50	\$ 7,483.90	=
	A150D Essential Designer Version	\$ 7,958.35	\$11,369.05	=
	B150B Overlay Basic Version	\$ 5,908.40	\$ 8,440.55	=
	B150D Overlay Designer Version	\$ 9,168.50	\$13,097.85	=
	C150B 12'H Basic Version	\$ 6,697.55	\$ 9,567.90	=
	C150D 12'H Designer Version	\$10,041.95	\$14,345.65	=
	D150B Storage Room Basic Version	\$ 6,657.70	\$ 9,511.00	=
	D150D Storage Room Designer Version	\$10,519.25	\$15,027.50	=
	E150B Storage Counter Basic Version	\$ 6,657.70	\$ 9,511.00	=
	E150D Storage Counter Designer Version	\$10,519.25	\$15,027.50	=

**Consider adding a Custom Graphic Header to Basic Version booths—See the Modular Rental Exhibits forms for details. Graphics for Designer Packages must be received and approved by February, 21, 2022, or expedite fees may apply (allow at least one week for graphics approval process).**

**Cancellation Policy:** No cancel fees on Turnkey Exhibit package if cancelled before 1/24/22. Cancellation from 1/24/22 through 2/17/22 will be billed at 50%, and cancellations received after will be billed at 100%.

### ADDITIONAL INFORMATION

Can't find it? Please call your Customer Account Manager (CAM) with any questions, needs or special requests.

### CALCULATING YOUR TOTAL

Subtotal of Turnkey Package \_\_\_\_\_

**TOTAL** \_\_\_\_\_

Exhibiting Company: \_\_\_\_\_

Print Name: \_\_\_\_\_

Authorizer's Signature: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Date: \_\_\_\_\_



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## Turnkey Package Electrical Floor Plan Template

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Using the legend below, please complete this form for all utility services you order. A change of location on an installed or partially installed utility service may result in additional costs to you. If you are submitting your own detailed drawing, be sure to include the following items:

- Location of the main power drop**—Power needs to be distributed from one location at which a panel or other piece of electrical equipment will be installed. It is recommended that this equipment be placed in a closet, under a table/desk or in another location that keeps it out of sight. Please provide specific dimensions.
- Location and load of all outlets**—Provide specific dimensions and wattages/amperages. *Please do not simply place an X where power is required.*
- Booth orientation**—Provide surrounding aisle and/or booth numbers, particularly for Island booths. Try to orient your booth to the overall floor plan so that the diagram does not have to be rotated.

Aisle or Booth # \_\_\_\_\_ (Back of Booth)

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	
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2																					2
1																					1
0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	

Adjacent  
Booth #

Adjacent  
Booth #




Feet  
Back

Feet  
Over

Aisle # \_\_\_\_\_ (Front of Booth)

COMMENTS: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### ELECTRICAL

-  480V ELECTRICAL OUTLET
-  208V ELECTRICAL OUTLET
-  120V ELECTRICAL OUTLET

Exhibiting Company: \_\_\_\_\_

Booth Number: \_\_\_\_\_



## Exhibit Solutions

**PACK EXPO Services** can provide you a complete rental exhibit in a style that fits your needs and at a price that fits your budget. You pay no design fees, no shipping fees, no material handling fees and no repair or refurbishing fees. Make a bigger splash and order the Designer version which includes graphics designed just for you.

Each rental includes the header, lights, installation and dismantle labor. Designer versions include custom graphics. See item descriptions for more details. If you should have any questions or to place an order, please feel free to contact your Customer Account Manager for additional assistance.

You may combine any rental booth with a PES Exhibiting Package to create a true turnkey exhibit.

Have your own idea for a rental structure? Let us help you design one to fit your specific needs. Contact us at [PEdesign@packexposervices.com](mailto:PEdesign@packexposervices.com)

Powered by

**THE EXPO GROUP**

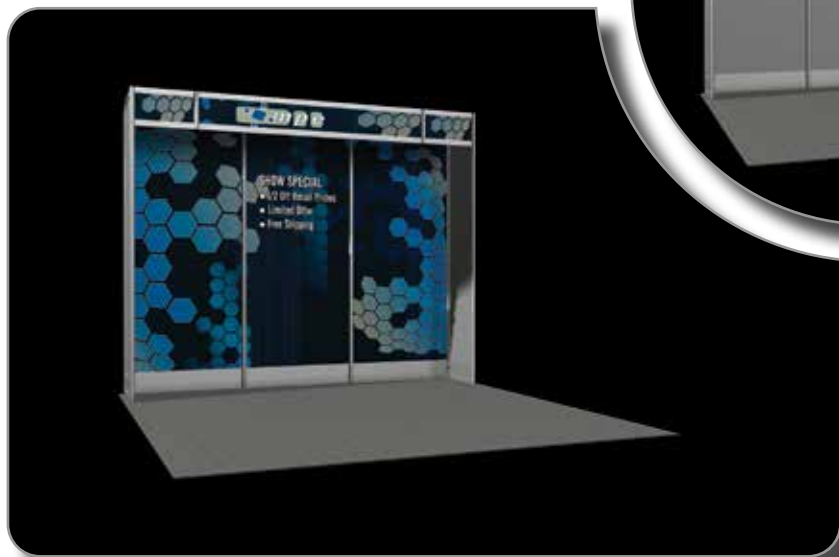
Today. Tomorrow. Together.®



# 8' High – 10' Wide Units

exhibit solutions

A100D Designer Model



A100B Basic Model



**Rental Includes:**

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

B100D Designer Model



B100B Basic Model



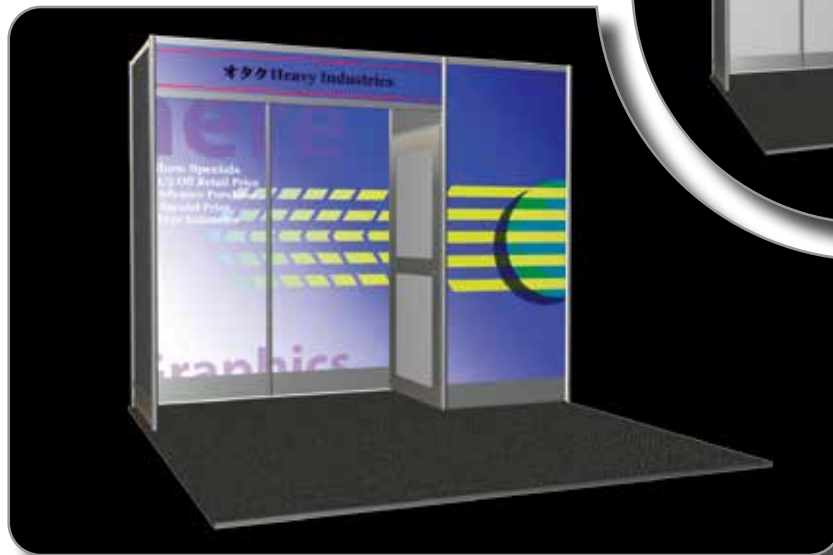
**Rental Includes:**

- Flat Surface Backwall
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

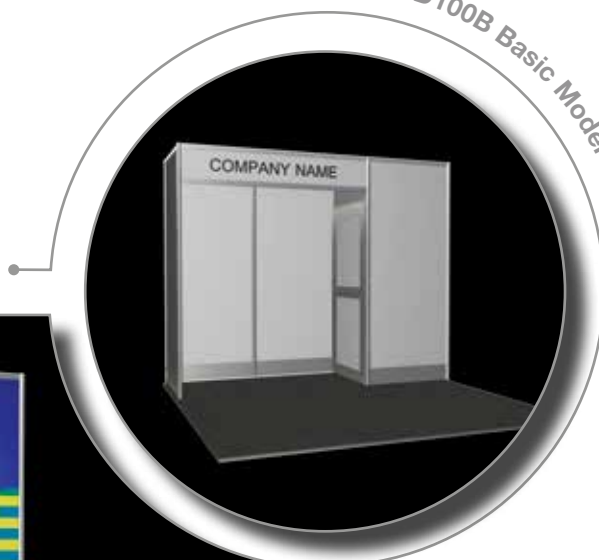
# 8' High – 10' Wide Units

exhibit solutions

D100D Designer Model



D100B Basic Model



**Rental Includes:**

- Header (Custom Header Additional Cost)
- (2) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

F100 Model

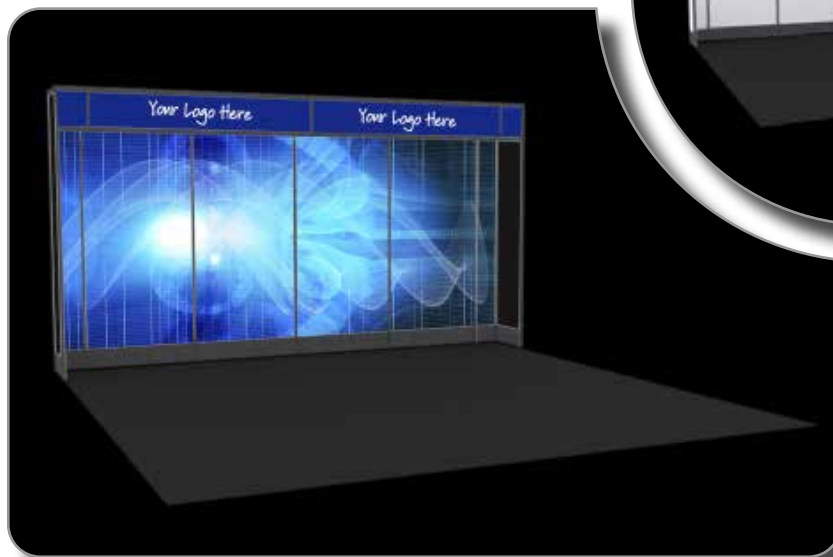


**Rental Includes:**

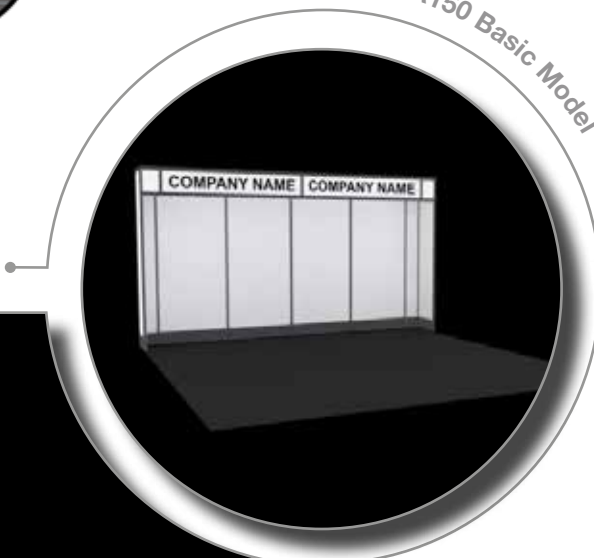
- Backlit Plexiglass Graphics
- Internal Lights
- Available as a Designer Version Only

## 8' High – 15' Wide Units

A150 Designer Model



A150 Basic Model

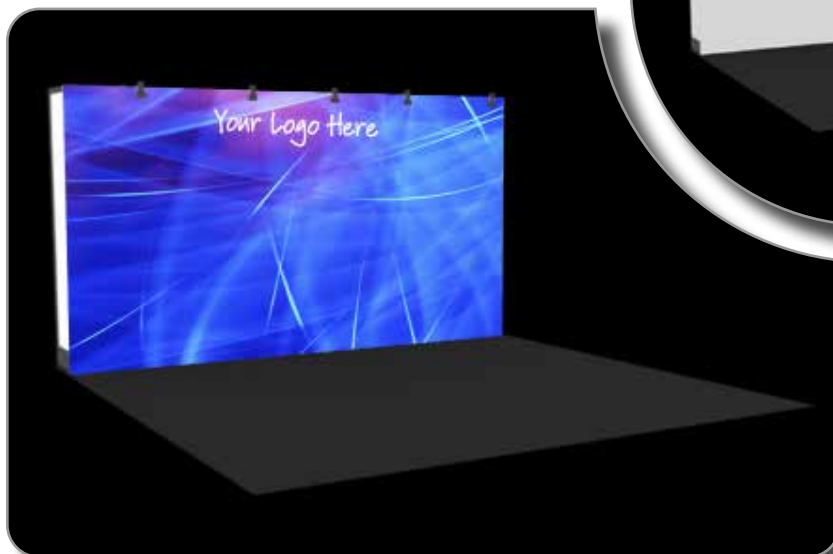


**Rental Includes:**

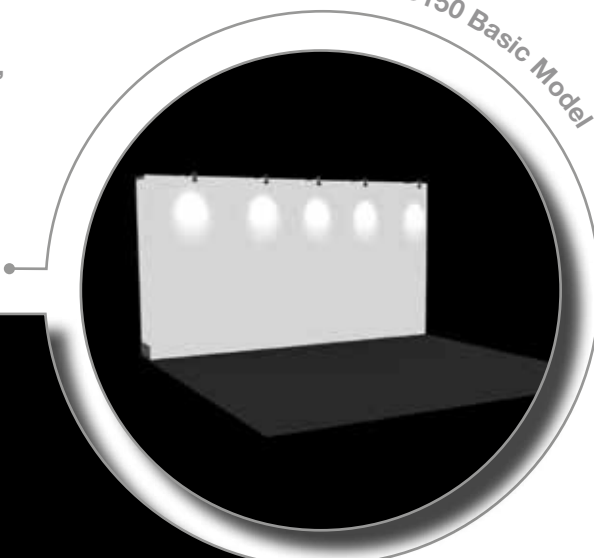
- 2 Headers (Custom Header Additional Cost)
- (4) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

B150 Designer Model



B150 Basic Model



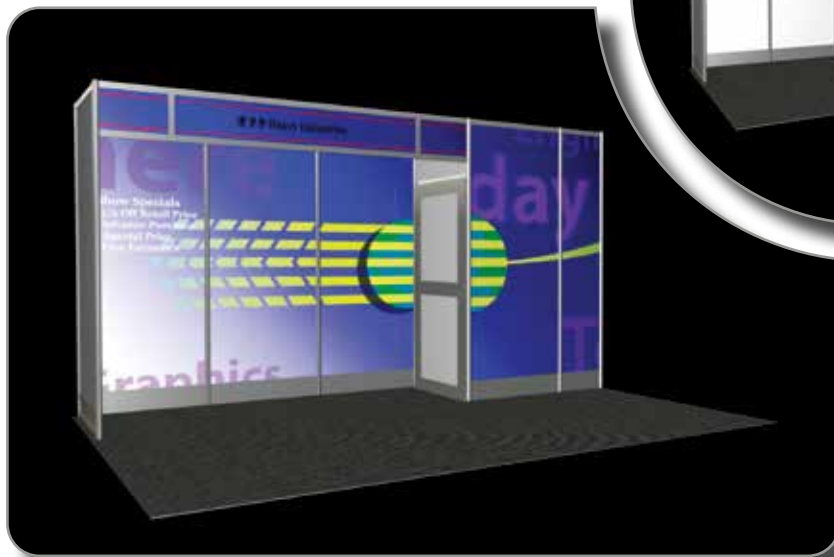
**Rental Includes:**

- Flat Surface Backwall
- (5) Spot Lights
- Custom Graphics (Designer Only Option)

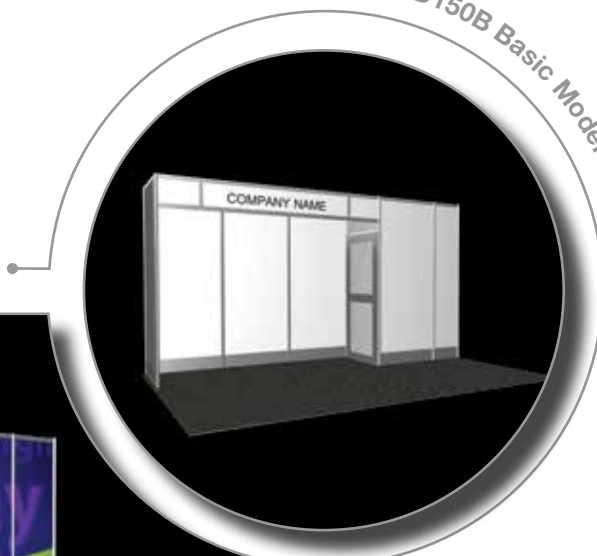
# 8' High – 15' Wide Units

exhibit solutions

D150D Designer Model



D150B Basic Model

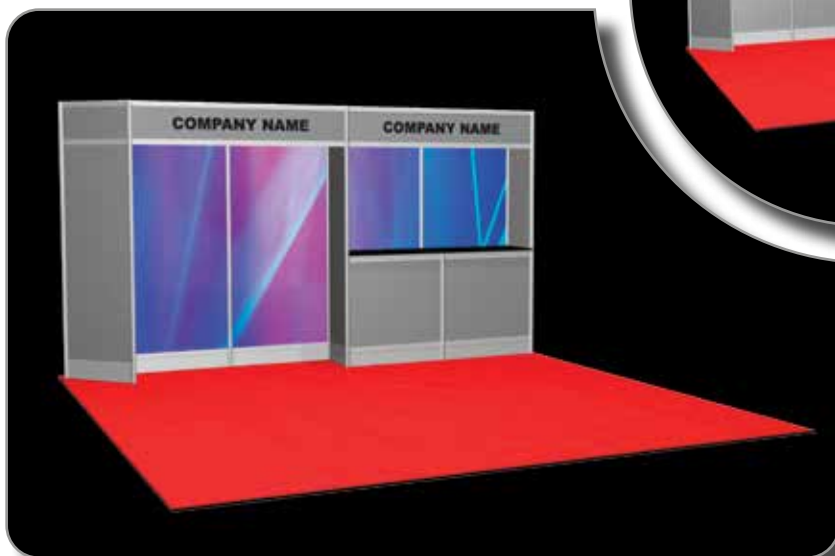


## Rental Includes:

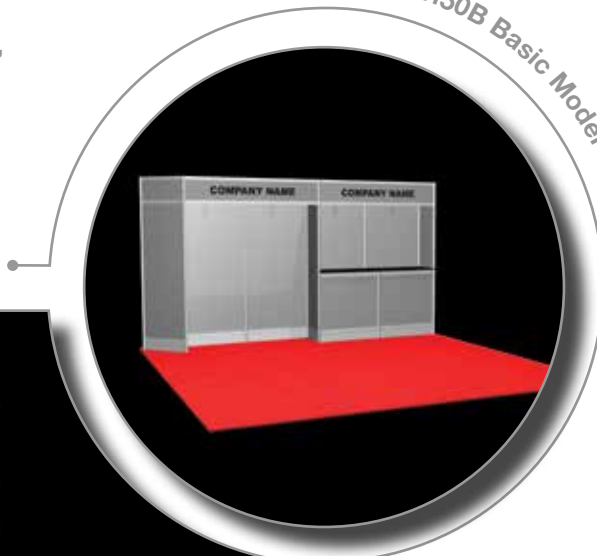
- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

E150D Designer Model



E150B Basic Model



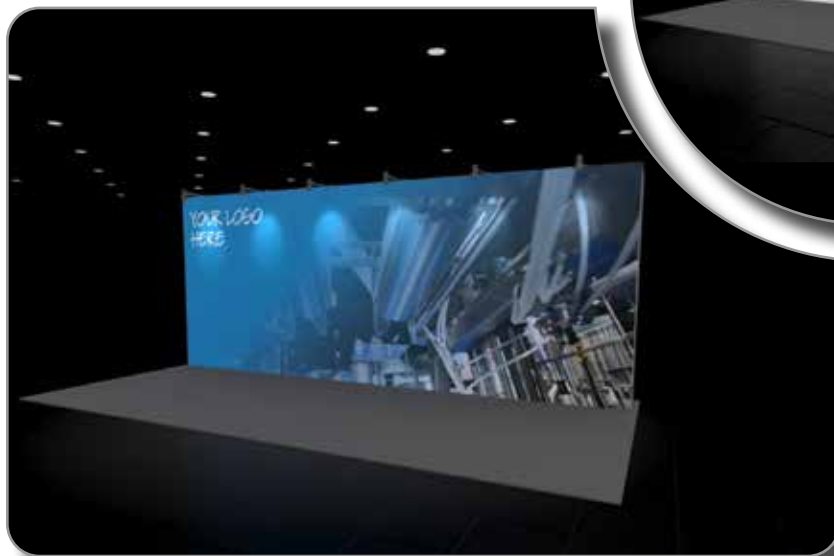
## Rental Includes:

- (2) Headers (Custom Headers Additional Cost)
- (4) Spot Lights
- (2) Counters with storage
- Custom Graphics (Designer Only Option)

# 8' High – 20' Wide Units

exhibit solutions

B200D Designer Model



B200B Basic Model



**Rental Includes:**

- Flat Surface Backwall
- (6) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

F200 Designer Model



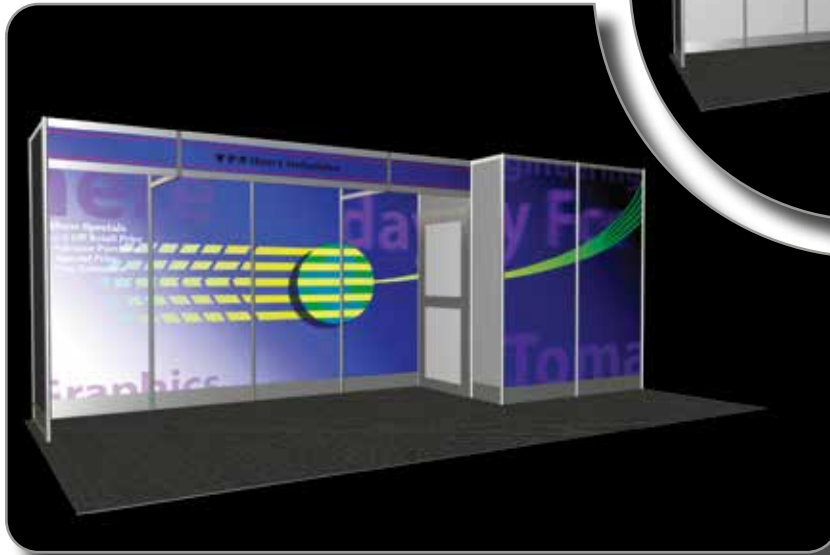
**Rental Includes:**

- Backlit Plexiglass Graphics
- Internal Lights
- Available as a Designer Version Only

# 8' High – 20' Wide Units

exhibit solutions

D200D Designer Model



D200B Basic Model

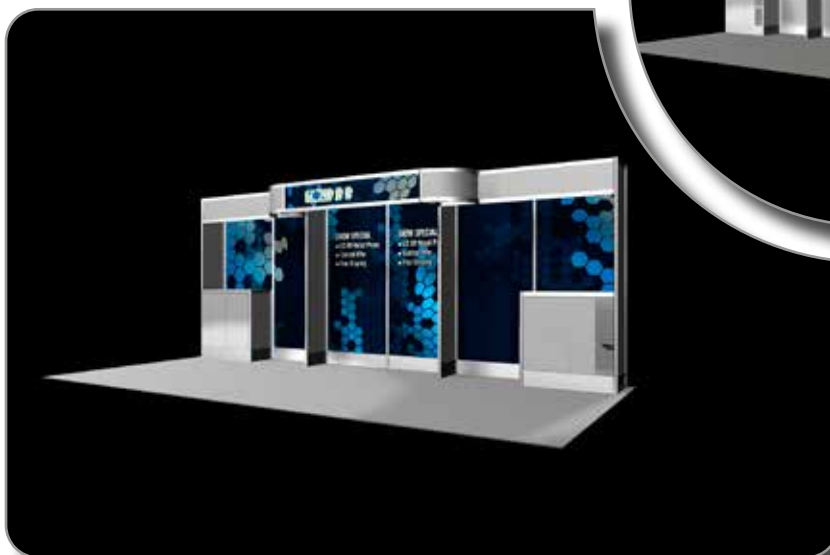


## Rental Includes:

- Header (Custom Header Additional Cost)
- (4) Spot Lights
- Storage Room
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

A200D Designer Model



A200B Basic Model



## Rental Includes:

- Header (Custom Header Additional Cost)
- (6) Spot Lights
- (2) Counters with storage
- Custom Graphics (Designer Only Option)



# 12' High Options

C100 Basic Model



C100 Designer Model (10' Wide)



## Rental Includes:

- Header (Custom Header Additional Cost)
- (3) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

C150 Basic Model



C150 Designer Model (15' Wide)



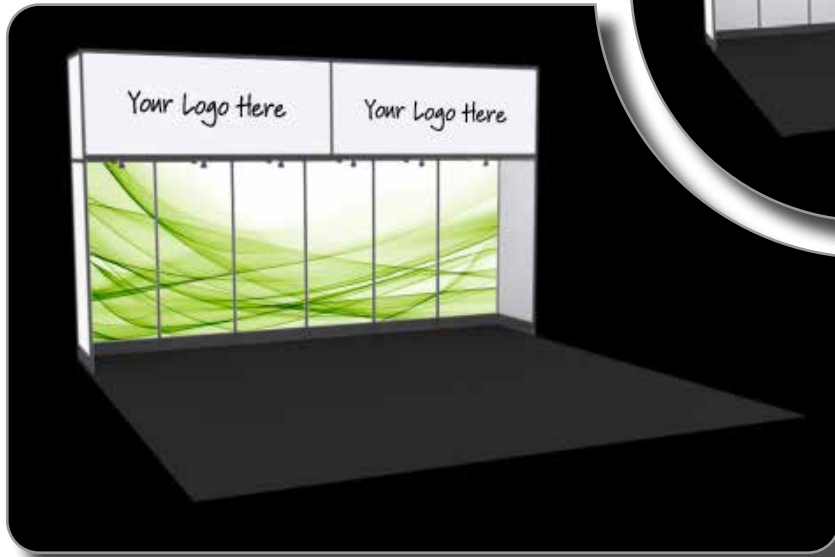
## Rental Includes:

- 2 Headers (Custom Header Additional Cost)
- (4) Spot Lights
- Custom Graphics (Designer Only Option)

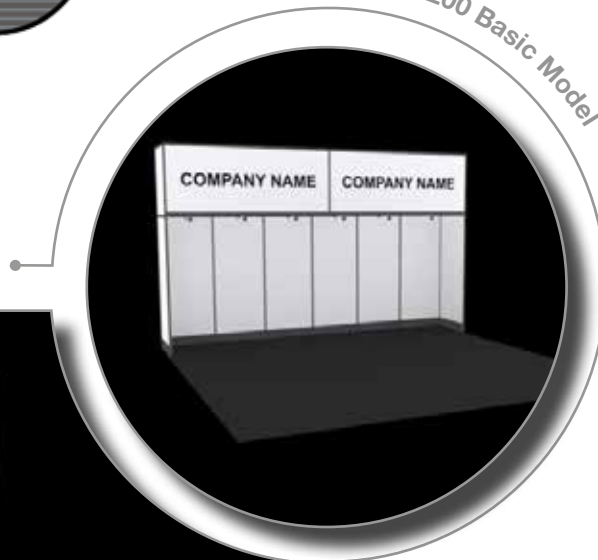
# 12' High Options

exhibit solutions

C200 Designer Model (20' Wide)



C200 Basic Model



## Rental Includes:

- 2 Headers (Custom Header Additional Cost)
- (6) Spot Lights
- Custom Graphics (Designer Only Option)

Refer to page 11 & 12 for various counters, shelves, and other accessories.

## Custom Headers:

Add a custom graphic header to any booth rental for a fraction of the cost of a full designer option rental. Logos and company branding will add that custom look without breaking your budget. See order forms for pricing and contact your CAM to finalize your graphic look.



# Have your own idea?

We can help you design your own booth.

It's easy!

Configure a booth to meet your specific needs.

Our design department will bring it to life.



Using the same materials as the drawings in the previous pages, you can design your own booth layout. Reference the order form on the following pages, sketch out your idea and submit your order. Your Customer Account Manager will review the drawing for any questions and quote you a cost... it's that easy!

Once you approve the quote, a detailed drawing will be created and reviewed by a Modular Systems Expert. This expert will confirm the booth design is structurally sound and follows all Show Management

guidelines. The drawings are sent to you for one last review and you're done. The next time you see the design again will be when it's standing in your booth.

It's a quick and easy option providing exactly what you want at an affordable price. You design it, we build it. Order it today.

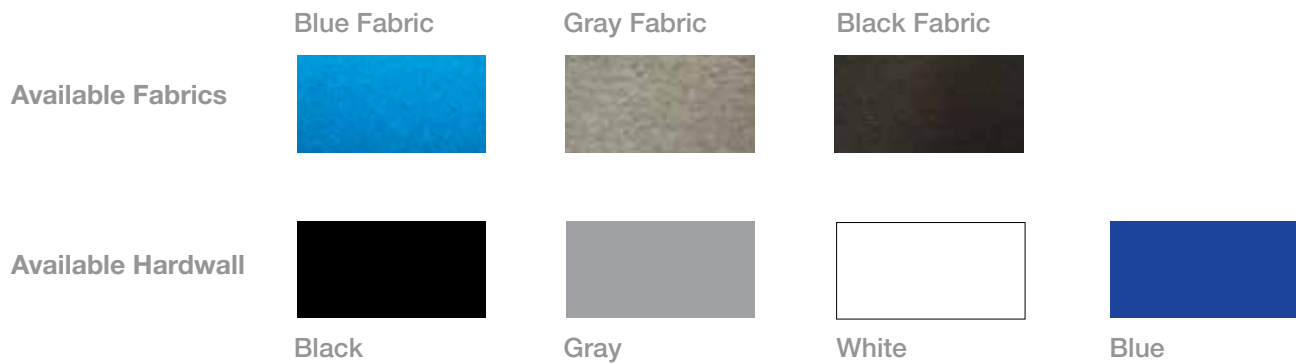


PESdesign@packexposervices.com  
Ph: 972-751-9400

# Color Selections

exhibit solutions

Rental options and accessories can help attract attention on the show floor. Different panel and carpeting colors emphasize your marketing message. Shelving, credenzas, and display cases help you showcase the products or literature you want attendees to notice.



Standard Header Font Styles

**Arial Black**

**Cooper Black**

**Times New Roman Bold**

**Castle T Bold**

Header fonts available in red, blue, and black.  
Custom headers are available.

# Accessories

exhibit solutions



**ACC11**  
Stem Light



**ACC33**  
Straight White Laminate Shelf  
Size: 39" wide x 12" deep



**ACC13**  
Straight White Laminate Shelf  
Size: 39" wide x 8" deep



**ACC14**  
Straight Black Laminate Shelf  
Size: 39" wide x 8" deep



**ACC15**  
Straight Clear Shelf  
Size: 39" wide x 8" deep



**ACC34**  
12" Straight Black Laminate Shelf  
Size: 39" wide x 12" deep

## ACC22

Information Station Credenza  
Size: 58 1/4" wide x 34 3/4" x 42" high  
Comes with lockable door.  
Black only.

## ACC23

Information Station Tower with  
Digital Graphics  
Size: 58 1/4" wide x 34 3/4" x 11' high  
Comes with lockable door.  
Black only.



ACC22

## ACC24

Freestanding Panel with  
Digital Graphics  
Size: 40" wide x 8' high



# Accessories

exhibit solutions

All accessories on this page (ACC1-ACC10) can be ordered with Digital Graphics and are available in your choice of fabric or hardwall color. Refer to the Color Selections page for examples of panel colors.



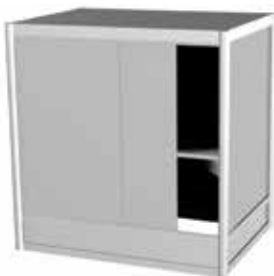
## ACC1

Curved Reception Counter with Open Back  
Size: 60 1/2" wide x 20" deep x 42" high  
Open back - no shelf or door.



## ACC6

Contemporary Credenza with Standoff Sign  
Size: 38" wide x 30" deep x 46" high  
Comes with lockable door and a shelf.



## ACC2

Essential Credenza  
Size: 40" wide x 30" deep x 42" high  
Comes with lockable door and a shelf.



## ACC8

Essential Pedestal  
Size: 30" wide x 30" deep x 42" high  
Pedestal only - closed back.



## ACC3

Cosmopolitan Credenza  
Size: 66" wide x 40" deep x 42" high  
Comes with lockable door and a shelf.



## ACC9

Reception Counter with Open Back  
Size : 78" wide x 20" deep x 42" high  
Open back - no shelf or door.



## ACC5

Contemporary Credenza  
Size: 38" wide x 30" deep x 46" high  
Comes with lockable door and a shelf.



## ACC10

Essential Extended Credenza  
Size : 78" wide x 20" deep x 42" high  
Comes with lockable door and a shelf.