# LEAD RETRIEVAL 101

### How are you capturing and following up with all of the leads collected at your booth?

"Maximize your ROI by using ATS Lead Retrieval services."

Badges at events act as a form of identification and most importantly, electronic business cards. In an effort to streamline session attendance tracking & exhibitor lead capture show managers incorporate QR barcodes fully encoded with attendee contact info as well as important demographic data allowing the exhibitors to easily qualify and follow up.

#### Why use event provided Lead Retrieval services?

- Easy to scan & capture attendee contact + key demographic information.
- Digital qualifiers & note taking
- Lead data available in real-time & post event (saved in Cloud for up to 60 months).











## Hazmat 2022 June 8-12, 2022 Hilton/Baltimore, MD



# **LEAD RETRIEVAL ORDER FORM**

## **DISCOUNT DEADLINE: FRIDAY, MAY 13, 2022**





Handheld "State of the Art" Honeywell Scanner

MobilePlus™

Password: 5013

Username: HAZMAT2022

- Instantly capture attendee contact info! Just "Point and Scan" the badges QR Code
- Personalize Leads by using our "Custom Qualifiers" with the ability for note taking
- Real-time lead data & analytics make following up a breeze; easy and efficient
- Leads stored in the cloud for up to 60 months





BOOTH NO.

<u>ITEM</u>	DIS. DEADLINE	SHOW RATE	<u>QTY</u>	<u>SUBTOTAL</u>
Mobile Plus	\$ 369.00	\$ 419.00		\$
iPad Mini Plus	\$ 449.00	\$ 499.00		\$
<b>LeadsPlus App</b> First License)	\$ 359.00	\$ 409.00		\$
<b>LeadsPlus App</b> Additional License)	\$ 99.00	\$ 149.00		\$
LeadsPlus App Bur	ndles:			
3 Pack	\$ 499.00	\$ 549.00		\$
6 Pack	\$ 799.00	\$ 849.00		\$
O Pack	\$ 999.00	\$ 1049.00		\$
Mobile Plus Add-	Ons:	Post Dis. Deadline		
Z-Printer Plus	\$ 75.00	\$ 95.00		\$
Custom Survey	\$ 60.00	\$ 80.00		\$
	\$ 65.00	\$ 85.00		\$

Total Due (in US Funds)=\$

COMPANY
EMAIL(S)
ADDRESS
CITY, STATE, ZIP, COUNTRY
ORDER CONTACT
PHONE NO.
ONSITE CONTACT
ONSITE CELL PHONE
CREDIT CARD NO.: Mastercard VISA
CARDHOLDER NAME:
EXPIRATION DATE:/SECURITY CODE:
CARDHOLDER SIGNATURE:
Visit Us at: www.american-tradeshow.com Questions? Please call: 985-240-5507 Fax: 985-809-1888  Mail Checks to: ATTN - American Tradeshow Services   217 General Patton Ave. Mandeville, LA 70471

(PLEASE PRINT)